

07.08.2019

To, The Manager, Listing Department, National Stock Exchange of India Limited, 'Exchange Plaza', C-1, Block – G, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051 Ph. No. 022-26598100 Scrip Code: GEOJITFSL - EQ To,

The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001. Ph. No.022 22721233 Scrip Code: 532285

Dear Sir/Madam,

Sub: Un-audited Consolidated and Standalone Financial Results for the quarter ended 30th June, 2019

In terms of Regulation 29 and Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Un-audited Consolidated and Standalone Financial Results of the Company for the quarter ended 30th June, 2019, taken on record and approved by the Board of Directors of the Company at its Meeting held today, the 7<sup>th</sup> August, 2019.

This is for your information and records.

Thanking you,

For Geojit Financial Services Limited

Liju K Johnson Company Secretary







Geojit Financial Services Ltd. (formerly known as Geojit BNP Paribas Financial Services Ltd.), Registered Office: 34/659-P, Civil Line Road, Padivattom, Kochi-682024, Kerala, India. Phone: +91 484-2901000, Website: www.geojit.com. For investor queries: customercare@geojit.com, For grievances: grievances@geojit.com, For compliance officer: compliance@geojit.com. Corporate Identity Number: L67120KL1994PLC008403, SEBI Regn Nos. Research Entity INH200000345, Investment Adviser INA200002817, Portfolio Manager INP000003203, Stock Broker INZ000104737, Depository Participant IN-DP-325-2017, ARN Regn.Nos:0098, IRDA Corporate Agent (Composite) No: CA0226.

# **BSR&Associates LLP**

**Chartered Accountants** 

Maruthi Info-Tech Centre 11-12/1, B Block, 2nd Floor Inner Ring Road, Koramangala Bangalore 560 071 India Telephone +91 80 7134 7000 Fax +91 80 7134 7999

## Limited review report on unaudited quarterly consolidated financial results of Geojit Financial Services Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Geojit Financial Services Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Geojit Financial Services Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net loss and total comprehensive loss of its associate and joint ventures for the quarter ended 30 June 2019 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'). Attention is drawn to the fact that the figures for the corresponding quarter ended 30 June 2018, including the reconciliation of profit under Ind AS of the corresponding quarter with profit reported under previous GAAP, as reported in these financial results have been approved by the Parent's Board of Directors but have not been subjected to review or audit.
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

## Limited review report on unaudited quarterly consolidated financial results of Geojit Financial Services Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

- 4. The Statement includes the results of the following entities:
  - a. Geojit Investment Services Limited (Subsidiary)
  - b. Geojit Technologies Private Limited (Subsidiary)
  - c. Geojit Credits Private Limited (Subsidiary)
  - d. Geojit Techloan Private Limited (Subsidiary)
  - e. Qurum Business Group Geojit Securities LLC (Subsidiary)
  - f. Barjeel Geojit Fincancial Services LLC (Joint venture)
  - g. Aloula Geojit Capital Company (Joint venture)
  - h. BBK Geojit Financial Brokerage Company (Associate)
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of three subsidiaries included in the Statement, whose interim financial results reflect total revenues of Rs 691.08 lakhs, total net profit after tax of Rs 259.83 lakhs and total comprehensive income of Rs 259.21 lakhs for the quarter ended 30 June 2019, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

### B S R & Associates LLP

## Limited review report on unaudited quarterly consolidated financial results of Geojit Financial Services Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

7. The Statement includes the interim financial results of two subsidiaries which have not been reviewed/audited, whose interim financial results reflect total revenue of Rs.44.65 lakhs, total net loss of Rs.7.33 lakhs and total comprehensive loss of Rs.7.33 lakhs for the quarter ended 30 June 2019 as considered in the Statement. The Statement also includes the Group's share of net loss of Rs.114.91 lakhs and total comprehensive loss of Rs.114.91 lakhs for the quarter ended 30 June 2019, as considered in the consolidated unaudited financial results, in respect of one associate and two joint ventures, based on their interim financial results which have not been reviewed/audited. According to the information and explanations given to us by the management, these interim financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

for **B S R & Associates LLP** Chartered Accountants Firm's Registration No: 116231W/ W-100024

Rohit Alexander Partner Membership No: 222515 UDIN :19222515AAAABJ7911

Bangalore 7 August 2019

# B S R & Associates LLP

**Chartered Accountants** 

Maruthi Info-Tech Centre 11-12/1, B Block, 2nd Floor Inner Ring Road, Koramangala Bangalore 560 071 India Telephone +91 80 7134 7000 Fax +91 80 7134 7999

Limited review report on unaudited quarterly standalone financial results of Geojit Financial Services Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Geojit Financial Services Limited

- 1. We have reviewed the accompanying Statement of unaudited standalone financial results of Geojit Financial Services Limited for the quarter ended 30 June 2019.
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Attention is invited to the fact that the figures for the corresponding quarter ended 30 June 2018, including the reconciliation of profit/ loss under Ind AS of the corresponding quarter with profit/ loss reported under previous GAAP, as reported in these financial results have been approved by Company's Board of Directors but have not been subjected to review

B S R & Associates (a partnership firm with Registration No. BA69226) converted into B S R & Associates LLP (a Limited Liability Partnership with LLP Registration No. AAB-8182) with effect from October 14, 2013 Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N.M. Joshi Marg, Mahalakshmi Mumbai - 400 011

### Limited review report on unaudited quarterly standalone financial results of Geojit Financial Services Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for B S R & Associates LLP Chartered Accountants Firm's Registration No: 116231W/ W-100024

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Rohit Alexander Partner Membership No: 222515 UDIN 19222515AAAABI3507

Bangalore 7 August 2019

## GEOJIT PEOPLE YOU PROSPER WITH

### GEOJIT FINANCIAL SERVICES LIMITED

Reg.Office: 11th Floor, 34/659 - P, Civil Line Road,

Padivattom, Kochi- 682024, Kerala

#### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2019

	Particulars	For the quarter ended	
		30 June 2019 (Unaudited)	30 June 2018 (Unaudited)
1	Revenue from operations		
	Interest income	299	116
	Fees and commission income	6,461	6,874
	Net gain on fair value changes Others	4 200	303
	Total revenue from operations	6,964	7,293
2	Other income (Net)	440	541
3	Total income (1+2)	7,404	7,834
4	Expenses		
	Finance costs	28	16
	Fees and commission expense	1,185	1,302
	Net loss on fair value changes		15
	Employee benefit expenses	2,826	2,819
	Depreciation, amortization and impairment	508	325
	Other expenses	1,336	1,506
	Total expenses	5,883	5,983
5	Profit before exceptional items and tax (3-4)	1,521	1,851
6	Exceptional items (refer note 7)	(449)	-
7	Profit before tax (5+6)	1,072	1,851
8	Tax expense		(00
	Current tax	506	699
	Deferred tax	50	(59)
	Total tax expenses		
9	Profit after tax (7-8)	516	1,211
0	Share in profit / (loss) of associate and joint venture	(115) 401	33
12	Profit for the period (9+10) Other comprehensive income, net of income tax	401	1,244
	a) (i) items that will not be reclassified to profit or loss	(8)	5
	(ii) income tax relating to items that will not be reclassified to profit or loss	3	(2
	b) (i) items that will be reclassified to profit or loss		
	(ii) income tax relating to items that will be reclassified to profit or loss	-	-
	Total other comprehensive income, net of income tax	(5)	3
13	Total comprehensive income for the period (11+12)	396	1,247
14	Profit attributable to:		
	Owners of the company	314	1,144
	Non-controlling interest	87	100
	Profit for the period	401	1,244
15	Total comprehensive income attributable to:	310	1,148
	Owners of the company Non-controlling interest	86	1,140
	Total comprehensive income for the period	396	1,247
16	Paid-up equity share capital	2,383	2,381
	Earning per share (of ₹1/- each) (not annualised)	-1.00	-,-,-
17	- Basic	0.13	0.48
	- Diluted	0.13	0.47
e th	e accompanying notes to the consolidated financial results.		









Geojit Financial Services Ltd. (formerly known as Geojit BNP Paribas Financial Services Ltd.), Registered Office: 34/659-P, Civil Line Road, Padivattom, Kochi-682024, Kerala, India. Phone: +91 484-2901000, Website: www.geojit.com. For investor queries: customercare@geojit.com, For grievances: grievances@geojit.com, For compliance officer: compliance@geojit.com. Corporate Identity Number: L67120KL1994PLC008403, SEBI Regn Nos. Research Entity INH200000345, Investment Adviser INA200002817, Portfolio Manager INP000003203, Stock Broker INZ000104737, Depository Participant IN-DP-325-2017, ARN Regn.Nos:0098, IRDA Corporate Agent (Composite) No: CA0226.

#### Notes:

1 Consolidated financial results cover the operations of Geojit Financial Services Limited, its subsidiaries in Geojit Investment Services Limited, Geojit Technologies Private Limited, Geojit Credits Private Limited, Qurum Business Group Geojit Securities LLC, Geojit Techloan Private Limited (incorporated on 26 November 2018), its joint venture in Barjeel Geojit Financial Services LLC (formerly known as Barjeel Geojit Securities LLC), Aloula Geojit Capital Company, and its associate in BBK Geojit Financial Brokerage Company.

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- 2 The unaudited consolidated financial results have been reviewed by the Audit Committee and recommended for adoption to the Board of Directors. The Board of Directors of the Company have considered and approved the same at its Meeting held on 7 August 2019.
- 3 The statutory auditors have carried out a review of the consolidated financial results as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and have issued an unmodified opinion thereon. The consolidated financial results and reconciliation for the quarter ended 30 June 2018 were not subjected to limited review by the statutory auditors.
- 4 The above financial results have been prepared in accordance with the recognition and measurement principles of Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder and other accounting principles generally accepted in India and SEBI circular dated 5 July 2016. The financial results for the quarter ended 30 June 2018 have been presented after incorporating the applicable Ind AS adjustments.
- 5 The Ministry of Corporate Affairs (MCA), vide its notification dated 11 October 2018 issued Division III of Schedule III, which provides the format for financial statements of Non-Banking Financial Companies, as defined in the Companies (Indian Accounting Standards) (Amendments) Rules 2016. These Financial results have been prepared in accordance with the same.
- 6 Effective 1 April 2019, the Company has adopted Ind AS 116 'Leases' and applied the same to all lease contracts existing on 1 April 2019 using the modified retrospective approach with right of use asset recognised at an amount equal to the adjusted lease liability. Accordingly, comparatives for the previous periods have not been retrospectively adjusted.
- 7 Exceptional item for the quarter ended 30 June 2019 represents the provision for diminution in value of investment held in a joint venture, M/s. Aloula Geojit Capital Company, Saudi Arabia.
- 8 During the quarter ended 30 June 2019, the Company has allotted 3,159 equity shares of ₹ 1/- each pursuant to the exercise of stock options by the employees.
- 9 The Nomination & Remuneration Committee at its meeting held on 29 May 2019 approved granting 90,000 options to the employees of the Group at the exercise price of ₹ 38.75/- per share in ESOP 2017 approved by the shareholders on 22 November 2017.
- 10 The Group has reported segment information as per Indian Accounting Standard (Ind AS) 108 on 'Operating segments'. As per Ind AS ·108, segments are identified based on management's evaluation of financial information for allocating resources and assessing performance. Accordingly, the Group has identified two reportable segments, viz., financial services and software services:

Particulars	For the quart	For the quarter ended	
	30 June 2019	30 June 2018	
	(Unaudited)	(Unaudited)	
Segment revenue			
Financial services	6,745	6,96	
Software services	325	43	
Total	7,070	7,39	
Less: Inter segment revenue	(106)	(10	
Net revenue from operations	6,964	7,29	
Segment results			
Financial services	1,130	1,30	
Software services	(21)	2	
Total	1,109	1,32	
Add: Other income	440	54	
Less: Finance costs	(28)	(1	
Profit before tax and exceptional items	1,521	1,85	
Segment assets			
Financial services	45,749	51,81	
Software services	892	85	
Add: Unallocated assets	37,155	32,27	
Total assets	83,796	84,93	
Segment liabilities			
Financial services	23,836	21,62	
Software services	304	27	
Add: Unallocated liabilities	94	18	
Total liabilities	24,234	22,09	
Capital employed			
Financial services	21,913	30,18	
Software services	588	57	
Add: Unallocated	37,061	32,08	
Total capital employed	59,562	62,84	
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Geojit Financial Services Ltd. (formerly known as Geojit BNP Paribas Financial Services Ltd.), Registered Office: 34/659-P. Civil: Line Road, Padivattom, Kochi-682024, Kerala, India. Phone: +91 484-2901000, Website: www.geojit.com. For Investor queries: customercare@geojit.com, For grievances: grievances@geojit.com, For compliance officer: compliance@geojit.com. Corporate Identity Number: L67120KL1994PLC008403, SEBI Regn Nos. Research Entity INH20000345, Investment Adviser INA200002817, Portfolio Manager INP000003203, Stock Broker INZ000104737, Depository Participant IN-DP-325-2017, ARN Regn.Nos:0098, IRDA Corporate Agent (Composite) No: CA0226.

The reconciliation of net profit reported in accordance with the Accounting Standard framework (referred to as 'Previous GAAP') to profit for the period and total comprehensive income in accordance with Ind AS is given below :			
Particulars	For the quarter ended 30 June 2018 (₹ in lakhs)		
Net profit as per Previous GAAP	1,369		
Ind AS adjustments: Re-measurement of financial instruments Impact of rent straight lining Recognition of share based payment expense Re-measurement of defined benefit plan	(28 (1) (102 (5)		
Deferred tax impact on above	11		
Total Ind AS adjustments	(125		
Profit for the period as per Ind AS	1,244		
Other comprehensive income, net of income tax			
Total comprehensive income as per Ind AS	1,247		







GEOJIT FINANCIAL SI	ERVICES LIMITED
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Reg.Office: 11th Floor, 34/ 659 - P, Civil Line Road,

Padivattom, Kochi- 682024, Kerala

#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2019

	Particulars	For the quarter ended	
		30 June 2019 (Unaudited)	30 June 2018 (Unaudited)
1	Revenue from operations		
	Interest income	279	96
	Fees and commission income	6,208	6,498
	Net gain on fair value changes	4	
	Others	199	302
	Total revenue from operations	6,690	6,896
2	Other income (Net)	148	279
3	Total income (1+2)	6,838	7,175
4	Expenses		
	Finance costs	25	16
	Fees and commission expense	1,202	1,319
	Net loss on fair value changes		15
	Employee benefit expenses	2,605	2,554
	Depreciation, amortization and impairment	474	299
	Other expenses	1,378	1,508
	Total expenses	5,684	5,711
5	Profit before exceptional items and tax (3-4)	1,154	1,464
6	Exceptional items (refer note 7)	(1,020)	
7	Profit before tax (5+6)	134	1,464
8	Tax expense		
	Current tax	390	609
	Deferred tax	51	(57
	Total tax expenses	441	552
9	Profit/ (loss) for the period (7-8)	(307)	912
0	Other comprehensive income, net of income tax		
	a) (i) items that will not be reclassified to profit or loss	(8)	6
	(ii) income tax relating to items that will not be reclassified to profit or loss	2	(2
	<li>b) (i) items that will be reclassified to profit or loss</li>		
	(ii) income tax relating to items that will be reclassified to profit or loss	•	
	Total other comprehensive income, net of income tax	(6)	4
11	Total comprehensive income/ (loss) for the period (9+10)	(313)	916
12	Paid-up equity share capital	2,383	2,381
13	Earning per share (of ₹1/- each) (not annualised)		
	- Basic	(0.13)	0.38
	- Diluted	(0.13)	0.38
e th	e accompanying notes to the financial results.	ACCOUNT OF	







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#### Notes:

- 1 The Company operates in only one business segment, viz., broking and financial services, and its operations are located only in India.
- 2 The unaudited financial results have been reviewed by the Audit Committee and recommended for adoption to the Board of Directors. The Board of Directors of the Company have considered and approved the same at its meeting held on 7 August 2019.

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- 3 The Statutory Auditors have carried out a review of the standalone financial results as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and have issued an unmodified opinion thereon. The standalone financial results and reconciliation for the quarter ended 30 June 2018 were not subjected to limited review by the statutory auditors.
- 4 The above financial results have been prepared in accordance with the recognition and measurement principles of Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued there under and other accounting principles generally accepted in India and SEBI circular dated 5 July 2016. The financial results for the quarter ended 30 June 2018 have been presented after incorporating the applicable Ind AS adjustments.
- 5 The Ministry of Corporate Affairs (MCA), vide its notification dated 11 October 2018 issued Division III of Schedule III, which provides the format for financial statements of Non-Banking Financial Companies, as defined in the Companies (Indian Accounting Standards) (Amendments) Rules 2016. These Financial results have been prepared in accordance with the same.
- 6 Effective 1 April 2019, the Company has adopted Ind AS 116 'Leases' and applied the same to all lease contracts existing on 1 April 2019 using the modified retrospective approach with right of use asset recognised at an amount equal to the adjusted lease liability. Accordingly, comparatives for the previous periods have not been retrospectively adjusted.
- 7 Exceptional item for the quarter ended 30 June 2019 represents the provision for diminution in value of investment held in a joint venture, M/s. Aloula Geojit Capital Company, Saudi Arabia.
- 8 During the quarter ended 30 June 2019, the Company has allotted 3,159 equity shares of ₹ 1/- each pursuant to the exercise of stock options by the employees.
- 9 The Nomination & Remuneration Committee at its meeting held on 29 May 2019 approved granting 90,000 options to the employees of the Company at the exercise price of ₹ 38.75/- per share in ESOP 2017 approved by the shareholders on 22 November 2017.
- 10 The reconciliation of net profit reported in accordance with the Accounting Standard framework (referred to as 'Previous GAAP') to profit for the period and total comprehensive income in accordance with Ind AS is given below :

Particulars	For the quarter ended 30 June 2018 (₹ in lakhs)
Net profit as per Previous GAAP	1,027
Ind AS adjustments:	
Re-measurement of financial instruments	(14
Recognition of share based payment expense	(102
Re-measurement of defined benefit plan	(6
Deferred tax impact on above	7
Total Ind AS adjustments	(115
Profit for the period as per Ind AS	912
Other comprehensive income, net of income tax	4
Total comprehensive income as per Ind AS	916

For Geojit Financial Services Limited LSS00 Place: Kochi Date : 7 August 2019 Managing Director



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