

CFL/LS/094/2017-18 May 10, 2017

BSE Limited

PhirozeJeejeebhoy Towers,

Dalal Street, Fort, Mumbai – 400 001.

Tel No.: 022 - 2272 2039/37/3121

BSE- Scrip Code: 532938

National Stock Exchange of India Limited

Exchange Plaza,

BandraKurlaComplex, Bandra (East)

Mumbai - 400 051.

Tel No.: 022 - 2659 8237/38

NSE - Symbol - CAPF

Sub.: Outcome of the Board Meeting held on May 10, 2017

Dear Sir / Madam,

Capital First Limited

We wish to inform you that:

The Board of Directors ("the Board") at its meeting held today i.e. May 10, 2017 has inter alia considered and approved the Audited Annual Accounts (Standalone and Consolidated) for the quarter and financial year ended March 31, 2017 and Audited Financial Results (Standalone and Consolidated) for the quarter and financial year ended March 31, 2017, prepared pursuant to Regulation 33 of the Listing Regulation. Please find enclosed said Audited Results along with Audit Report.

M/s. S. R. Batliboi & Co. LLP, Statutory Auditors of the Company have issued unmodified opinion with respect to the Audited Financials Results (Standalone and Consolidated) of the Company for the quarter and financial year ended March 31, 2017.

- The Board has also recommended, subject to the approval of shareholders, payment of Dividend of Rs. 2.60/- per equity share of Rs.10/- each (26%), to the equity shareholders of the Company for the Financial Year 2016-2017. The said dividend, if approved by shareholders, is proposed to be paid on or after July 06, 2017.
- 3. Twelfth Annual General Meeting of the Company will be held on Wednesday, July 05, 2017.
- The Board has also considered and approved issue of Non-Convertible Debentures (NCD's) on Private Placement Basis within the overall borrowing limits of the Company subject to approval of members.
- 5. The Board has considered and approved raising funds by issue of securities including but not limited to American Depository Receipts/ Global Depository Receipts/Foreign Currency Convertible Bonds (FCCBs)/Foreign Currency Exchangeable Bonds (FCEBs) and/or other permissible modes whether Rupee denominated or denominated in foreign currency, through public and/or private offerings and/or on preferential allotment basis or through Qualified Institutional Placement (QIP) or any combination thereof for an aggregate amount not exceeding Rs. 500 Crores only (Rupees Five Hundred Crores only) or equivalent thereof in any foreign currency, inclusive of such premium as may be fixed on such Securities subject to approval of Members in the ensuing 12th Annual General Meeting and other applicable law, if any.



6. The Board has approved Employee Stock Option Scheme viz. 'CFL - ESOS 2017' subject to the approval of shareholders.

Following are the brief particulars as per the requirement of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015:

| Brief Details of the Scheme Whether the scheme is in | The Scheme shall be called as the 'CFL ESOS – 2017' and shall extend its benefits to the present and/or future permanent Employees and Executive directors of the Company, and to that of its present and future Subsidiaries, in accordance with the applicable laws. The Scheme will be implemented via Direct Route wherein company will directly allot shares to the employees upon exercise of options by them. |
|--|--|
| terms of SEBI (SBEB) Regulations, 2014 (if applicable) | 163 |
| Total number of shares covered by these options | 25,00,000 (Twenty Five Lac) Each option is convertible into/or equal to one equity share of the Company. |
| Pricing formula | The options can be exercised at any of the following price as may be determined by the Nomination & Remuneration Committee at its sole discretion in respect of each grant under CFL ESOS - 2017: (i) Market Price or (ii) Such price as may be determined by the Nomination and Remuneration Committee, rounded off to the nearest rupee. Market Price shall be as per the SEBI Regulations OR as determined by the method which the Nomination and Remuneration Committee may approve in accordance with the SEBI Regulations subject to the fact that the maximum discount to the Market Price shall not exceed 50% of the Market Price. |
| Time within which option may be exercised | The options shall be capable of being exercised within a period of 5 (five) years from the date of grant or 6 months from the date of vesting of respective options, whichever is later" |
| Brief details of significant terms | The term of each option shall be as stated in the Grant Letter and shall be subject to the terms of this Scheme. |

The Disclosure in accordance with Regulation 52(4) of the Listing Regulations is also enclosed. The Certificates of the Debenture Trustees as required under regulation 52(5) of the Listing Regulations will be sent separately.





The meeting of the Board of Directors of the Company commenced at 12:30 p.m. and concluded at 02:40 p.m.

Please take the above on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,

For Capital First Limited

Satish Gaikwad

Head - Legal, Compliance & Company Secretary

Encl.: as above



CFL/LS/094/2017-18

May 10, 2017

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Sub.: Outcome of the Board Meeting held on May 10, 2017

Re: Statutory Compliance – Half Yearly Report as on March 31, 2017

With reference to the above, we submit herewith the information and documents as per the provisions of Uniform Listing Agreement entered into with the Stock Exchanges where Debt Securities of the Company are listed and Regulation 52 (4), the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 thereunder, for dissemination to the debenture holders as detailed below:

- 1) Credit Rating and changes in credit rating Annexure 1 attached
- 2) The Debt-equity ratio as on March 31, 2017 is: 6.06
- 3) Previous due date for the payment of interest/ dividend for non-convertible redeemable preference shares/ repayment of principal of non-convertible preference shares /non-convertible debt securities and whether the same has been paid or not for the half year ending March 31, 2017 are attached as Annexure 2.
- 4) Next due date for the payment of interest/ dividend of non-convertible preference shares /principal along with the amount of interest/ dividend of non-convertible preference shares payable and the redemption amount are attached as Annexure 3.
- 5) Debenture Redemption Reserve (if applicable): Not Applicable [According to Rule 18(7)(b)(ii) of the Companies (Share Capital and Debentures) Rule 2014, no Debenture Redemption Reserve is required to be created in the case of privately placed debentures issued by the Company which is a NBFC registered with RBI under Section 45-IA of the RBI (Amendment) Act, 1997.]
- 6) Net worth as on March 31, 2017 is: Rs. 2237.21 Crs.
- 7) Net profit after Tax for the HALF YEAR ENDED MARCH 31, 2017 is: Rs. 124.97 Crs.
- 8) Earning per share -Basic : Rs. 23.20

Diluted: Rs. 21.76





Please note that the Certificate from Debenture Trustees with respect to note of the content enclosed will be provided separately.

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Please take the above on record and acknowledge receipt of the same.

Thanking you, Yours faithfully,

For Capital First Limited

Satish Gaikwad

Head - Legal, Compliance & Company Secretary

Encl.: as above



Annexure 1 Credit rating and change in credit rating

During the year, Brickwork Ratings India Private Limited (Brickwork) upgraded the long term rating to "BWR AAA" (Triple A) from "BWR AA+" (Double A Plus) of your Company. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry very lowest credit risk. During the year, CARE reaffirmed the long term rating of "AA+" (Double A Plus) of your Company. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

Long-term Bank Loan Facilities: During the year Brickwork assigned a rating of "BWRAAA" (Triple A) and the Company's rating of "CARE AA+" ("Double A Plus") by CARE was reaffirmed.

Secured Redeemable Non-Convertible Debentures (NCDs): During the year Brickwork upgraded the rating to "BWR AAA" (Triple A) from "BWR AA+" (Double A Plus) and the rating of "CARE AA+" ("Double A Plus") was reaffirmed by CARE.

Subordinated Non-Convertible Debentures (NCDs): During the year Brickwork upgraded the rating to "BWR AAA" ("Triple A") from "BWR AA+" ("Double AA+") and CARE reaffirmed the rating of "CARE AA+" ("Double A Plus").

Perpetual Non-Convertible Debentures (NCDs): During the year Brickwork upgraded the rating to "BWR AA+" ("Double A Plus") from "BWR AA" (Double A) and CARE reaffirmed the "CARE AA" ("Double A") rating.

Short-term borrowing program: During the year under review, Credit Analysis & Research Ltd. ("CARE") reaffirmed the "A1+" ("A One Plus") rating for the short term borrowing program. The rating is the highest rating issued by CARE for short-term debt instruments and indicates strong capacity for timely payment of short term debt obligations and further indicates that the borrowing carries the lowest credit risk.





Annexure 2

Due Dates for the payment of Interest / Redemption for Previous Half Year: 01-Oct-16 to 31-Mar-17

| Sr No | o. ISIN | Date of Allotment | Date of Maturity | Due date for Payment of Redemption/ Interest | Payment (Interest / | Amount | NCD Type |
|--|---|---|---|---|---|---|--|
| 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 | INE688I07162 INE688I08095 INE688I08103 INE688I07220 INE688I08145 INE688I08111 INE688I07170 INE688I07188 INE688I07147 INE688I07147 INE688I07154 INE688I07154 INE688I07154 INE688I07196 INE688I07204 INE688I07204 INE688I07201 INE688I07121 INE688I08137 INE688I08129 INE688I08137 INE688I08020 INE688I08020 INE688I08038 | 23-Oct-15 30-Oct-15 20-Nov-15 23-Mar-16 01-Mar-16 15-Dec-15 22-Dec-15 22-Dec-15 04-Aug-15 13-Aug-15 13-Aug-15 29-Dec-15 05-Jan-16 22-Jan-16 29-Jan-16 29-Jan-16 04-Feb-13 28-Feb-13 28-Feb-13 01-Mar-16 08-Mar-13 | 23-Oct-20 30-Oct-25 20-Nov-25 28-May-21 Perpetual 15-Dec-25 22-Dec-20 21-Dec-18 23-Dec-16 23-Dec-16 27-Dec-16 27-Dec-16 27-Dec-16 29-Dec-25 04-Jan-19 22-Jan-21 29-Jan-21 04-Feb-26 15-Feb-18 28-Feb-23 28-Feb-23 Perpetual Perpetual | 24-Oct-16 01-Nov-16 21-Nov-16 21-Nov-16 01-Dec-16 15-Dec-16 22-Dec-16 23-Dec-16 23-Dec-16 27-Dec-16 27-Dec-16 27-Dec-16 29-Dec-16 05-Jan-17 30-Jan-17 06-Feb-17 15-Feb-17 28-Feb-17 28-Feb-17 01-Mar-17 | Interest | 13,837,808 69,565,065 23,188,356 151,677,133 15,706,843 23,125,000 46,250,000 32,375,000 3,500,000,000 127,093,151 3,000,000,000 105,073,972 32,375,000 273,000,000 193,729,314 46,126,027 94,012,329 100,000,000 103,282,193 51,641,097 | Secured Sub-debt Secured Perpetual Sub-debt Secured Secured Secured Secured Secured Secured Secured Secured Secured Sub-debt Secured |
| 23 24 | INE688108046 INE688107139 | 14-Mar-13 20-Mar-13 | Perpetual 20-Mar-18 | 08-Mar-17 14-Mar-17 20-Mar-17 | Interest Interest Interest | 110,000,000 P 27,500,000 P | erpetual erpetual ecured |





Annexure 3

Due Date for the payment of Interest / Redemption in next Half Year: 01-Apr-17 to 30-Sep-17

| Sr. No. | ISIN | Date of Allotment | Date of Maturity | Due date for Payment of Redemption/ Interest | Type of Payment (Interest / Principal) | Amount | NCD Type |
|------------|--------------|----------------------|---------------------|---|---|-------------|-----------|
| 1 | INE688I07238 | 17-May-16 | 15-May-26 | 17-May-17 | Interest | 71,200,000 | Secured |
| 2 | INE688108053 | 17-May-13 | 17-May-28 | 17-May-17 | Interest | 47,500,000 | Sub-debt |
| 3 | INE688I08061 | 24-May-13 | Perpetual | 24-May-17 | Interest | 15,975,000 | Perpetual |
| 4 | INE688I07220 | 23-Mar-16 | 28-May-21 | 29-May-17 | Interest | 152,356,438 | Secured |
| 5 | INE688I07246 | 31-May-16 | 31-May-19 | 31-May-17 | Interest | 22,625,000 | Secured |
| 6 | INE688107253 | 31-May-16 | 31-May-21 | 31-May-17 | Interest | 77,350,000 | Secured |
| 7 | INE688107261 | 31-May-16 | 31-May-23 | 31-May-17 | Interest | 18,200,000 | Secured |
| 8 | INE688108145 | 01-Mar-16 | Perpetual | 01-Jun-17 | Interest | 15,879,452 | Perpetual |
| 9 | INE688108152 | 06-Jun-16 | Perpetual | 06-Jun-17 | Interest | 29,250,000 | Perpetual |
| 10 | INE688107279 | 13-Jun-16 | 13-Jun-19 | 13-Jun-17 | Interest | 4,525,000 | Secured |
| 11 | INE688107287 | 13-Jun-16 | 13-Jun-23 | 13-Jun-17 | Interest | 6,370,000 | Secured |
| 12 | INE688107295 | 30-Jun-16 | 28-Jun-19 | 30-Jun-17 | Interest | 40,725,000 | Secured |
| 13 | INE688107303 | 30-Jun-16 | 30-Jun-21 | 30-Jun-17 | Interest | 9,100,000 | Secured |
| 14 | INE688107311 | 19-Jul-16 | 29-Jun-18 | 19-Jul-1 <i>7</i> | Interest | 22,525,000 | Secured |
| 15 | INE688107329 | 19-Jul-16 | 19-Jul-19 | 19-Jul-17 | Interest | 99,550,000 | Secured |
| 16 | INE688107345 | 19-Jul-16 | 19-Jul-23 | 19-Jul-17 | Interest | 32,208,000 | Secured |
| 17 | INE688108160 | 25-Jul-16 | 24-Jul-26 | 25-Jul-17 | Interest | 27,720,000 | Sub-debt |
| 18 | INE688I08145 | 01-Mar-16 | Perpetual | 01-Sep-17 | Interest | 15,879,452 | Perpetual |
| 19 | INE688I07352 | 15-Sep-16 | 13-Sep-19 | 15-Sep-17 | Interest | 69,200,000 | Secured |
| 20 | INE688107360 | 15-Sep-16 | 15-Sep-21 | 15-Sep-17 | Interest | 17,400,000 | Secured |
| 21 | INE688107378 | 20-Sep-16 | 20-Sep-19 | 20-Sep-17 | Interest | 8,650,000 | Secured |
| 22 | INE688107386 | 20-Sep-16 | 20-Sep-21 | 20-Sep-17 | Interest | 13,050,000 | Secured |
| 23 | INE688107394 | 20-Sep-16 | 18-Sep-26 | 20-Sep-17 | Interest | 21,875,000 | Secured |
| 24 | INE688108079 | 23-Sep-14 | Perpetual | 22-Sep-17 | Interest | 52,500,000 | Perpetual |
| 25 | INE688108087 | 29-Sep-15 | 29-Sep-25 | 29-Sep-17 | Interest | | Sub-debt |





Chartered Accountants

14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

Tel:+91 22 6192 0000 Fax:+91 22 6192 1000

Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Capital First Limited

- 1. We have audited the accompanying statement of quarterly standalone financial results of Capital First Limited ('the Company') for the quarter ended March 31, 2017 and for the year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly standalone financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were audited by us. The standalone financial results for the quarter ended March 31, 2017 and year to date ended March 31, 2017 have been prepared on the basis of the standalone financial results for the ninemonth period ended December 31, 2016, the audited annual standalone financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our audit of the standalone financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone financial statements as at and for the year ended March 31, 2017; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results as well as the year to date results:
 - are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and

 give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.

4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & CO. LLP Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Viren H. Mehta

Partner

Membership No.: 048749

Place: Mumbai Date: May 10, 2017

CAPITAL FIRST LIMITED (CIN no. L29120MH2005PLC156795)

Regd. Office: 10th Floor, Tower 2A & 2B, One IndiaBulls Centre, Senapati Bapat Marg, Lower Parel (West), Mumbai - 400 013 email: customer care@capitalfirst.com; website: www.capitalfirst.com

STATEMENT OF STANDALONE AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

(Rs. In Lakhs)

| - | (Rs. In Lai QUARTER ENDED YEAR ENDED | | | | | |
|----|--|---|-------------------------|-------------------------|---|-------------------------|
| | PARTICULARS | 31.03.2017 (Audited) (refer note 'j') | 31.12.2016 (Audited) | 31.03.2016 (Audited) | 31.03.2017 (Audited) | 31.03.2016 (Audited) |
| 1 | Income from operations | | | | | |
| | a) Income from operations | 72,728.46 | 70,764.61 | 54,568.24 | 270,076.02 | 184,499.0 |
| | b) Other operating income | 180.40 | 966.72 | 13.03 | 1,542.09 | 222.8 |
| | Total Income from operations (net) | 72,908.86 | 71,731.33 | 54,581.27 | 271,618.11 | 184,721.9 |
| 2 | Expenses | | | | 100000000000000000000000000000000000000 | |
| | a) Employee benefits expenses | 5,526.27 | 6,328.83 | 4,790.73 | 23,319.39 | . 17,554.9 |
| | b) Depreciation and amortisation expense | 518.40 | 377.62 | 268.42 | 1,663.32 | 995.5 |
| | c) Provision and write offs (Refer note 'b' and 'c') | 11,778.11 | 12,241.13 | 7,565.17 | 44,089.46 | 23,471.3 12,240.1 |
| | d) Amortised loan origination cost | 7,007.71 | 5,583.51 | 4,098.33 | 23,493.47 | 4,109.3 |
| | e) Legal and Professional charges | 2,531.37 | 1,859.92 | 1,279.79 | 7,735.76 | 14,956.9 |
| | f) Other expenses | 8,340.47 | 6,842.39 | 5,221.78 | 26,364.34 | |
| | Total Expenses | 35,702.33 | 33,233.40 | 23,224.22 | 126,665.74 | 73,328.3 |
| 3 | Profit from Operations before Other Income, Finance Cost & | 37,206.53 | 38,497.93 | 31,357.05 | 144,952.37 | 111,393. |
| 4 | Exceptional items (1-2) Other income | 514.31 | 24.89 | 3-2 | 1.067.37 | 62. |
| 5 | Profit from Ordinary activities before Finance costs & | 37,720.84 | 38,522.82 | 31,357.05 | 146,019.74 | 111,455. |
| 2 | Exceptional Items (3+4) | 0.,,,20.0. | | 7.877 | 7/ | |
| 6 | Finance Costs | 27,140.72 | 30.014.61 | 24,667.82 | 112,791.21 | 87,594.3 |
| 7 | Profit from Ordinary activities after Finance costs but before | 10,580.12 | 8,508.21 | 6,689.23 | 33,228.53 | 23,861.3 |
| | Exceptional Items (5-6) | | | | W7.************************************ | ************ |
| 8 | Exceptional Items | | | | | 00.004 |
| 9 | Profit/(Loss) from Ordinary activities before tax (7+8) | 10,580.12 | 8,508.21 | 6,689.23 | 33,228.53 | 23,861 8,170 |
| 10 | Tax expense (including Deferred Tax) | 3,656.29 | 2,935.42 | 2,257.94 4,431.29 | 11,542.33 21,686.20 | 15,691. |
| 11 | Net Profit/(Loss) from Ordinary activities after tax (9-10) | 6,923.83 | 5,572.79 | 4,431.29 | 21,000,20 | 15,651. |
| 12 | Extraordinary Item | 6.923.83 | 5,572.79 | 4,431.29 | 21,686,20 | 15,691, |
| 13 | Net Profit/(Loss) for the period / year (11-12) | 9.742.21 | 9.737.83 | 9,123.77 | 9.742.21 | 9,123 |
| 14 | Paid up Equity Share Capital (Face Value-Rs.10 per share) | 9,742.21 | 9,737.03 | 5,125.77 | 213,979.17 | 156,836 |
| 15 | Reserves excluding Revaluation Reserves as per balance sheet | 150 | | 7,70 | 210,010.11 | 100,000 |
| 16 | a) Earnings per share (EPS) (before Extraordinary items) | | | | 1 | |
| | (Face Value-Rs, 10 per share) * | 7.11 | 5.97 | 4.86 | 23.20 | 17.3 |
| | -Basic (Rs.) -Diluted (Rs.) | 6.68 | 5.59 | 4.62 | 21.76 | 16. |
| | b) Earnings per share (EPS) (after Extraordinary items) | 5.00 | 5.55 | | | |
| | (Face Value-Rs 10 per share) * | | | | | |
| | -Basic (Rs.) | 7.11 | 5.97 | 4.86 | 23.20 | 17.3 |
| | -Basic (Rs.) | 6.68 | 5.59 | 4.62 | 21.76 | 16.3 |
| | *EPS for the quarters is not annualised | 5.00 | 5.00 | 1807017-0 | | |

Notes

- a. The audited financial results for the quarter and year ended March 31, 2017 have been reviewed by the Audit Committee and subsequently approved by the Board of Directors (the "Board") at their respective meetings held on May 10, 2017.
- b The Company had changed its estimates related to provisioning for retail mortgage and housing loans during the quarter ended June 30, 2016. Consequent to the change in such estimates, provision and write off for the quarter and year ended March 31, 2017 is higher by Rs. 271.49 lakhs and Rs. 383.16 lakhs respectively.
- c. The Company has accounted for provision on standard assets as per Reserve Bank of India ('RBI') notification no. RBI/2014-15/299 dated November 10, 2014, which requires increased provision on standard assets in a phased manner over a period of three years commencing from March 31, 2016. As a result of which provision for standard assets as at March 31, 2017 is higher by Rs. 736.38 lakhs.
- d. During the quarter ended March 31, 2017, stock options numbering 43,750 were exercised by eligible employees under various CFL Employees Stock Options Schemes.
- e. The Secured Listed Non-Convertible Debt securities of the Company as on March 31, 2017 are secured by first pari-passu charge on the fixed asset owned by the Company and first pari-passu/exclusive charge by way of hypothecation, over standard present and future receivables. The total asset cover required thereof has been maintained as per the terms and conditions stated in the respective Debenture Trust Deeds.
- f. RBI vide it's notification no DNBR. 011/CGM (CDS)-2015 dated March 27, 2015 had revised the asset classification norms for non-performing assets ('NPA') and substandard assets under its prudential norms applicable to NBFCs in a phased manner commencing from financial year ending March 31, 2016. This has resulted in increase in gross non-performing assets by Rs. 5,342.80 lakhs. However, there is no significant impact of this change on provision for year ended March 31, 2017.
- g. The main business of the Company is financing. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 'Segment Reporting' specified under Section 133 of the Companies Act, 2013 (the 'Act') read with Rule 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standard) Amendment Rules, 2016.
- h. The Board of Directors have recommended, subject to the approval of shareholders, dividend of Rs. 2.60 per share (26%)
- i. Pursuant to circular no. DBR No.BP.BC,37/21.04.048/2016-17 dated November 21, 2016 and DBR No.BP.BC.49/21.04.048/2016-17 dated December 28, 2016 issued by the Reserve Bank of India (RBI) which permits Regulated Entities to defer the down grade of an account that was standard as on November 1, 2016, the Company has not opted for 90 days' relaxation extended by RBI for recognition of loan as Non-Performing Assets ('NPA')
- j. The figures for the quarter ended March 31, 2017 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2017 and the year to date audited figures for the nine months period ended December 31, 2016.

k. Figures for previous guarter/ year have been regrouped and/or reclassified wherever considered necessary, to conform to current quarter/ year's classifications.

SIGNED FOR IDENTIFICATION
BY

S. R. BATLIBOI & CO. LLP
MUMBAI

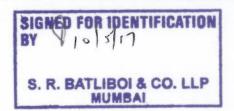
Place Mumbai Date May 10, 2017 Manbai ad

V. Valdyanathan Chairman & Managing Director DIN: 00082596

CAPITAL FIRST LIMITED (CIN no. L29120MH2005PLC156795)

Regd. Office: 10th Floor, Tower 2A & 2B, One IndiaBulls Centre, Senapati Bapat Marg, Lower Parel (West), Mumbai - 400 013

| PARTICULARS | As at 31.03.2017 (Audited) | (Rs. in Lakhs) As at 31.03.2016 (Audited) |
|---|----------------------------------|---|
| A EQUITY AND LIABILITIES | | |
| 1 Shareholders' Funds | | |
| (a) Share Capital | 9.742.21 | 9,123.77 |
| (b) Reserves and Surplus | 213,979.17 | 156,836.00 |
| Sub-total shareholders' funds | 223,721.38 | 165,959.7 |
| 2 Share application money pending allotment | | 14.90 |
| 3 Non - Current Liabilities | | |
| (a) Long term borrowings | 860,458.72 | 709,421.13 |
| (b) Other long term liabilities | 7.145.03 | 5,793.7 |
| (c) Long term provisions | 11,430.30 | 11,222.73 |
| Sub-total non-current liabilities | 879,034.05 | 726,437.5 |
| 4 Current Liabilities | | |
| (a) Short term borrowings | 250,569.06 | 155,244.1 |
| (b) Trade payables | 17,508.58 | 12,218.00 |
| (c) Other current liabilities | 308,384.60 | 332,918.83 |
| (d) Short term provisions | 14,217.67 | 10,452.42 |
| Sub-total current liabilities | 590,679.91 | 510,833.42 |
| TOTAL - EQUITY & LIABILITIES | 1,693,435.34 | 1,403,245.73 |
| B ASSETS | | |
| 1 Non - Current Assets | | |
| (a) Fixed Assets | 6,463.96 | 2,924.00 |
| (b) Non - current investments | 29,532.05 | 22,232.0 |
| (c) Deferred tax assets (Net) | 6,912.61 | 5,435.90 |
| (d) Long term loans and advances | 880,715.76 | 813,096.43 |
| (e) Other non current assets | 13,300.44 | 15,574.28 |
| Sub-total non-current assets | 936,924.82 | 859,262.60 |
| 2 Current Assets | 0.440.01 | 0.400.00 |
| (a) Current Investments | 2,440.24 | 3,183.99 |
| (b) Trade receivables | 6,153.18 | 2,667.69 |
| (c) Cash and cash equivalents | 152,049.14 | 103,470.13 |
| (d) Short term loans and advances | 563,632.29 | 404,571.04 |
| (e) Other current assets Sub-total current assets | 32,235.67 756,510.52 | 30,090.22 543,983.0 7 |
| TOTAL - ASSETS | 1,693,435.34 | 1,403,245.73 |
| IOIAL - ASSEIS | 1.033.433.34 | 1.403.443./ |







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Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Capital First Limited

- 1. We have audited the accompanying statement of quarterly consolidated financial results of Capital First Limited ('the Company') comprising its subsidiaries (together, 'the Group'), for the quarter ended March 31, 2017 and the consolidated financial results for the year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly consolidated financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were audited by us. The consolidated financial results for the quarter ended March 31, 2017 and year to date ended March 31, 2017 have been prepared on the basis of the consolidated financial results for the nine-month period ended December 31, 2016, the audited annual consolidated financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our audit of the consolidated financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated financial statements as at and for the year ended March 31, 2017; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results as well as the year to date results:
 - i. includes the results of the following entities;
 - a) Capital First Limited:
 - b) Capital First Securities Limited;
 - c) Capital First Commodities Limited; and
 - d) Capital First Home Finance Limited;
 - ii. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and
 - iii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.



S.R. BATLIBOI & CO. LLP

Chartered Accountants

4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & CO. LLP Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Viren H. Mehta

Partner

Membership No.: 048749

Place: Mumbai Date: May 10, 2017

W.

CAPITAL FIRST LIMITED (CIN no. L29120MH2005PLC156795)

Regd. Office: One Indiabulls Centre, Tower 2A & 2B, 10th Floor, Senapati Bapat Marg, Lower Parel (West), Mumbai - 400 013 email: customer.care@capitalfirst.com; website: www.capitalfirst.com

STATEMENT OF CONSOLIDATED AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

| - | RT I | Ql | JARTER ENDED | | YEAR ENDED | |
|----|--|---|-------------------------|-------------------------|-------------------------|-------------------------|
| | PARTICULARS | 31.03.2017 (Audited) (refer note 'k') | 31.12.2016 (Audited) | 31.03.2016 (Audited) | 31.03.2017 (Audited) | 31.03.2016 (Audited) |
| 1 | Income from operations | | | | | |
| * | a) Income from operations | 74,932.06 | 72,593.66 | 55,819.53 | 277,287.07 | 188,223.87 |
| | b) Other operating income | 227.73 | 966.74 | 13.22 | 1,707.74 | 581.72 |
| | Total Income from operations (net) | 75,159.79 | 73,560.40 | 55,832.75 | 278,994.81 | 188,805.59 |
| 2 | Expenses | | | | 22 222 25 | 47.004.0 |
| | a) Employee benefits expenses | 5,966.29 | 6,390.75 | 4,826.16 | 23,939.35 | 17,681.2 |
| | b) Depreciation and amortisation expense | 518.40 | 377.62 | 268.42 | 1,663.32 | 995.5 |
| | c) Provision and write offs (Refer note 'c' and 'd') | 12,635.26 | 12,399.84 | 7,659.57 | 45,296.02 | 23,647.5 |
| | d) Amortised loan origination cost | 7,131.55 | 5,620.61 | 4,129.60 | 23,699.70 | 12,321.3 |
| | e) Legal and Professional charges | 2,195.11 | 1,785.88 | 1,330.77 | 7,233.29 | 15,101.2 |
| | f) Other expenses | 8,388.34 | 6,860.28 | 5,235.60 | 26,455.11 | 73,968.1 |
| | Total Expenses | 36,834.95 | 33,434.98 | 23,450.12 | 128,286.79 | 73,300.13 |
| 3 | Profit from Operations before Other Income, Finance Cost & Exceptional items (1-2) | 38,324.84 | 40,125.42 | 32,382.63 | 150,708.02 | 114,837.4 |
| 4 | Other Income | 524.67 | 34.12 | 0.17 | 1,096.11 | 102.0 |
| 5 | Profit from ordinary activities before Finance costs & Exceptional Items (3+4) | 38,849.51 | 40,159.54 | 32,382.80 | 151,804.13 | 114,939.5 |
| 6 | Finance Costs | 28,025.59 | 30,822.15 | 25,237.67 | 116,060.08 | 89,724.6 |
| 7 | Profit from Ordinary activities after Finance costs but before Exceptional Items (5-6) | 10,823.92 | 9,337.39 | 7,145.13 | 35,744.05 | 25,214.9 |
| 8 | Exceptional Items Profit from Ordinary activities before tax (7+8) | 10,823.92 | 9,337.39 | 7.145.13 | 35,744.05 | 25,214.9 |
| 9 | Tax expense (including Deferred Tax) | 3.740.84 | 3,201.80 | 2.394.90 | 11,851.94 | 8,596.3 |
| 1 | Net Profit from Ordinary activities after tax (9-10) | 7,083.08 | 6,135.59 | 4,750.23 | 23,892.11 | 16,618.5 |
| 2 | Extraordinary Item | - | - | - | - | - |
| 13 | Net Profit for the period (11-12) | 7,083.08 | 6,135.59 | 4,750.23 | 23,892.11 | 16,618.5 |
| 4 | Share of profit/ (loss) of associates | - | | - | - | |
| 15 | Minority interest | 2 | - | (¥) | | • |
| 16 | | 7,083.08 | 6,135.59 | 4,750.23 | 23,892.11 | 16,618.5 |
| 17 | Paid up Equity Share Capital (Face Value-Rs.10 per | 9,742.21 | 9,737.83 | 9,123.77 | 9,742.21 | 9,123.7 |
| 18 | share) Reserves excluding Revaluation Reserves as per | _ | - 1 | | 220,641.88 | 161,212.2 |
| 19 | balance sheet | | | | | |
| | (of Rs.10/- each) * | | | | | 5-554000 |
| | -Basic (Rs.) | 7.27 | 6.57 | 5.21 | 25.56 | 18.2 |
| | -Diluted (Rs.) | 6.84 | 6.16 | 4.95 | 23.97 | 17.3 |
| | ii) Earnings per share (EPS) (after Extraordinary items) (of Rs.10/- each) * | | | | | 1000 |
| | -Basic (Rs.) | 7.27 | 6.57 | 5.21 | 25.56 | 18.2 |
| | -Diluted (Rs.) | 6.84 | 6.16 | 4.95 | 23.97 | 17.3 |
| | *EPS for the guarters is not annualised | | | | | |





Notes

- a. The audited consolidated financial results relates to Capital First Limited (the "Company") and its subsidiaries (together referred as 'Group'). The consolidated financial results are prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in Accounting Standard (AS) - 21 'Consolidated Financial Statements' notified under section 133 of the Companies Act 2013 (the 'Act') read together with paragraph 7 of the Companies (Accounts) Rules, 2014' and Companies (Accounting Standard) Amendment Rules, 2016. The financial results of the Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses.
- b. The consolidated financial results for quarter and year ended March 31, 2017, have been reviewed by the Audit Committee and subsequently approved by the Board of Directors (the "Board") at their respective meetings held on May 10, 2017.
- c. The Group had changed its estimates related to provisioning for retail mortgage and housing loans during the year. Consequent to the change in such estimates, provision and write off for the quarter and year ended March 31, 2017 is higher by Rs. 407.83 lakhs and Rs. 541.23 lakhs respectively.
- d. The Company has accounted for provision on standard assets as per Reserve Bank of India ('RBI') notification no. RBI/2014-15/299 dated November 10, 2014, which requires increased provision on standard assets in a phased manner over a period of three years commencing from March 31, 2016. As a result of which provision for standard assets as at March 31, 2017 is higher by Rs. 736.38 lakhs.
- e. During the quarter ended March 31, 2017, stock options numbering 43,750 were exercised by eligible employees under various CFL Employees Stock Options Schemes.
- f. The Secured Listed Non-Convertible Debt securities of the Company as on March 31, 2017 are secured by first pari-passu charge on the fixed asset owned by the Company and first pari-passu/exclusive charge by way of hypothecation, over standard present and future receivables. The total asset cover required thereof has been maintained as per the terms and conditions stated in the respective Debenture Trust Deeds.
- g. RBI vide it's notification no DNBR. 011/CGM (CDS)-2015 dated March 27, 2015 had revised the asset classification norms for non-performing assets ('NPA') and substandard assets under its prudential norms applicable to NBFCs in a phased manner commencing from financial year ending March 31, 2016. This has resulted in increase in gross non-performing assets by Rs. 5,342.80 lakhs. However, there is no significant impact of this change on provision for year ended March 31, 2017.
- h. Pursuant to circular no. DBR.No.BP.BC.37/21.04.048/2016-17 dated November 21, 2016 and DBR.No.BP.BC.49/21.04.048/2016-17 dated December 28, 2016 issued by the Reserve Bank of India (RBI) which permits Regulated Entities to defer the down grade of an account that was standard as on November 1, 2016, the Company has not opted for 90 days' relaxation extended by RBI for recognition of loan as Non-Performing Assets ('NPA')

Pursuant to circular no. NHB(ND)/DRS/Policy Circular No.77/2016-17 dated November 21, 2016 issued by the National Housing Bank (NHB) which permits Regulated Entities to defer the down grade of an account that was standard as on November 1, 2016, the Company has not opted for 60 days' relaxation extended by RBI for recognition of loan as Non-Performing Assets ('NPA').

- i. The main business of the Company is financing. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 'Segment Reporting' specified under Section 133 of the Companies Act, 2013 (the 'Act') read with Rule 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standard) Amendment Rules, 2016.
- j. The Board of Directors have recommended, subject to the approval of shareholders, dividend of Rs. 2.60 per share (26%
- k. The figures for the quarter ended March 31, 2017 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2017 and the year to date audited figures for the nine months period ended December 31, 2016.
- I. Figures for previous quarter/ year have been regrouped and/or reclassified wherever considered necessary, to conform to current quarter/ year's classifications.
- m. The Standalone Financial Results are available on the Company's website viz. www.capitalfirst.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

STANDALONE FINANCIALS SUMMARY

| PARTICULARS | QI | UARTER ENDED | | YEAR E | NDED |
|--|---|-----------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| PARTICULARS | 31.03.2017 (Audited) (refer note 'k') | 31.12.2016 (Audited) | 31.03.2016 (Audited) | 31.03.2017 (Audited) | 31.03.2016 (Audited) |
| Revenues (including other income) Profit before tax Profit after tax | 73,423.17 10,580.12 6.923.83 | 71,756.22 8,508.21 5.572.79 | 54,581.27 6,689.23 4,431.29 | 272,685.48 33,228.53 21,686.20 | 184,784.0 23,861.3 15,691.0 |

For CAPITAL FIRST LIMITED

V. Vaidyanathan Chairman & Managing Director

DIN: 00082596

Place: Mumbai Date: May 10, 2017

> SIGNED FOR IDENTIFICATION S. R. BATLIBOI & CO. LLP



CAPITAL FIRST LIMITED

(CIN no. L29120MH2005PLC156795)

Regd. Office: One Indiabulls Centre, Tower 2A & 2B, 10th Floor, Senapati Bapat Marg, Lower Parel (West), Mumbai - 400 013

email: customer.care@capitalfirst.com; website: www.capitalfirst.com

| PARTICULARS | As at 31.03.2017 | As at 31.03.2016 |
|---|------------------|------------------|
| | (Audited) | (Audited) |
| A EQUITY AND LIABILITIES | 1 | |
| 1 Shareholders' Funds | | |
| (a) Share Capital | 9,742.21 | 9,123.77 |
| (b) Reserves and Surplus | 220,641.88 | 161,212.28 |
| Sub-total shareholders' funds | 230,384.09 | 170,336.05 |
| 2 Share application money pending allotment | | 14.96 |
| 3 Non - Current Liabilities | | |
| (a) Long term borrowings | 894,448.72 | 736,771.12 |
| (b) Other Long term liabilities | 8,017.59 | 6,468.06 |
| (c) Long term provisions | 11,906.99 | 11,333.49 |
| Sub-total non-current liabilities | 914,373.30 | 754,572.67 |
| 4 Current Liabilities | | |
| (a) Short term borrowings | 259,900.82 | 157,729.99 |
| (b) Trade payables | 18,052.17 | 12,553.94 |
| (c) Other current liabilities | 328,433.66 | 346,748.71 |
| (d) Short term provisions | 14,373.40 | 10,549.12 |
| Sub-total current liabilities | 620,760.05 | 527,581.76 |
| TOTAL - EQUITY & LIABILITIES | 1,765,517.44 | 1,452,505.44 |
| B ASSETS | | |
| 1 Non-Current Assets | 0.400.00 | 2.924.00 |
| (a) Fixed Assets | 6,463.96 | 14,200.00 |
| (b) Non - current investments | 21,500.00 | 5,460.32 |
| (c) Deferred tax assets (Net) | 7,223.63 | 852,246.07 |
| (d) Long term loans and advances | 940,877.34 | 15,571.83 |
| (e) Other non current assets | 13,845.49 | 890,402.2 |
| Sub-total non-current assets | 989,910.42 | 650,402.2 |
| 2 Current Assets | 4,365.24 | 4,162.9 |
| (a) Current Investments | 6,199.51 | 2,667.7 |
| (b) Trade receivables | 159,362.81 | 111,270.5 |
| (c) Cash and Bank Balances | 572,717.01 | 413,401.0 |
| (d) Short term loans and advances | | 30,600.9 |
| (e) Other current assets | 32,962.45 | 562,103.2 |
| Sub-total current assets | 775,607.02 | |
| TOTAL - ASSETS | 1,765,517.44 | 1,452,505.4 |

