

## भारतीय कंटेनर निगम लिमिटेड

बहुविध संभारतंत्र कम्पनी

(भारत सरकार का नवरत्न उपकम)

## **Container Corporation of India Ltd.**

A Multi-modal Logistics Company (A Navratna CPSE of Govt. of India)

कॉन/ आईआरसी/SE/104/Vol-VII/ दिनांक : 10.08.2023

- The Bombay Stock Exchange Ltd., Phiroze Jeejeebhoy Towers, Dalal Street Mumbai-400001 Code No.531344
- 2. National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai-400 051
- 3. National Securities Depository Ltd. Trade World, 4th Floor, Kamala Mills Compound Senapati Bapat Marg, Lower Parel, Mumbai-400 023
- Central Depository Services (India) Limited Phiroze Jeejeebhoy Towers, 28th Floor, Dalal Street, Mumbai-400 023

Dear Sir/Madam,

Sub: Outcome of Board Meeting of CONCOR held on 10.08.2023

#### 1. Financial Result:

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the un-audited standalone and consolidated Financial Results (Provisional) & Segment wise Revenue, Results & Capital Employed (Provisional) for the quarter ended on 30th June, 2023 duly approved by Board of Directors in its meeting held today are submitted herewith. Further, the limited review report for these results has been provided by the Statutory Auditors. Accordingly, please find enclosed the following:

- a. The Limited Review Report issued by the Statutory Auditors; and
- b. The Standalone and Consolidated financial results for the quarter ended on 30<sup>th</sup> June, 2023 as approved by the Board of Directors.

### 2. Interim Dividend:

The Board has declared an Interim Dividend for FY 2023-24 of 40% i.e. Rs.2.00 per equity share of face value of Rs.5/- each amounting to Rs.121.86 crores. The record date for the purpose of payment of Interim Dividend, as intimated earlier will be 19.08.2023. The Interim dividend will be paid/ dispatched to the shareholders on or after 25.08.2023. The payment of dividend will be made within 30 days of its declaration.

### 3. Updation in Policies

The Board has considered and approved the revised policy on Determination of Materiality of Events or Information & Disclosure inline with SEBI (LODR) (Second Amendment) Regulations, 2023. A copy of the revised policy has been placed on the website of the company at https://concorindia.co.in/assets/pdf/Annexure-B.pdf.

Board Meeting started on 10.08.2023 at 03.00 p.m. and ended at 06.20 p.m. .

This is for your information and record please.

धन्यवाद ।

भवदीय,

कृते भारतीय कंटेनर निगम लिमिटेड

(हरीश चन्द्रा)

BSCIC NABCE

ISO 9001 REGISTERED

पंजीकृत कार्यालय : कॉनकॉर भवन, सी-3, मथुरा रोड, नई दिल्ली-110क्रार्यकारी निदेशक (वित) एवं क. स. Regd. Office : CONCOR Bhawan, C-3, Mathura Road, New Delhi-110076

# S. N. NANDA & CO. CHARTERED ACCOUNTANTS

E-mail: snnco@snnco.net : info@snnco.net C 43, PAMPOSH ENCLAVE GREATER KAILASH – I NEW DELHI - 110 048

PH: 91-11-26227853, 41731475 FAX: 91-11-26227853

Independent Auditor's Review Report on Standalone Unaudited Quarterly Financial Results of Container Corporation of India Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended June 30, 2023

To
The Board of Directors
Container Corporation of India Limited
C-3, Mathura Road, Opposite Apollo Hospital,
New Delhi-110076

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('The Statement') of Container Corporation of India Limited ('The Company') for quarter ended June 30, 2023, attached herewith. The statement is being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation **SEBI** 2015. as amended. read with CIR/CFD/CMDI/44/2019 dated 29th March, 2019 ('the circular'). This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.
- 2. We conducted our review of the statement, in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent auditor of the entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

### 4. Emphasis of Matter

We draw attention to:

Note no. 3, which describe payment of Land Licence Fee to Indian Railways for land leased to it on the basis of company's assessment and is not final. In view of the uncertainty of the lease terms, no Right of Use (ROU) Asset has been assessed as required under Ind AS 116.

Our conclusion is not modified in respect of this matter.

For S. N. Nanda & Co.

**Chartered Accountants** 

FRN: 000685N

S. N. Nanda

Partner

Membership No.: 005909

UDIN: 23005909BGWNTT3013

Chartered

Date: 10th August 2023

Place: New Delhi

# S. N. NANDA & CO. CHARTERED ACCOUNTANTS

E-mail: snnco@snnco.net : info@snnco.net

Chartered Accountants

C 43, PAMPOSH ENCLAVE GREATER KAILASH – I NEW DELHI - 110 048

PH: 91-11-26227853, 41731475 FAX: 91-11-26227853

Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 33 of the SEBI {Listing Obligations and Disclosure Requirements} Regulations, 2015, as amended

To
The Board of Directors
Container Corporation of India Ltd
C-3, Mathura Road, Opposite Apollo Hospital,
New Delhi-110076

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Container Corporation of India Ltd ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit/(loss) after tax and total comprehensive income / loss of its associates and jointly controlled entities for the quarter ended June 30, 2023 ("the Statement") attached herewith, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation') read with SEBI Circular No CIR/CFD/CMDI/44/2019 dated March 29, 2019 ('the circular'). Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended June 30, 2022, as reported in these financial results have been approved by the Parent's Board of Directors, and have been subjected to review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity") issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be dentified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

### List of Subsidiaries:

Fresh and Health Enterprises Limited, SIDCUL CONCOR Infra Company Limited, CONCOR Air Limited, Punjab Logistics Infrastructure Limited.

### List of Jointly controlled entities:

Gateway Terminals India Private Limited, HALCON, Angul Sukinda Railway Limited, CMA CGM Logistics Park (Dadri) Private Limited, Container Gateway Limited, India Gateway Terminals Private Limited, Star Track Terminals Private Limited, TCI-CONCOR Multi Modal Solutions Private Limited, Himalayan Terminals Private Limited, All Cargo Logistics Park Private Limited, Transworld Terminals Dadri Private Limited and Pipavav Integrated Logistics Hub.

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

## 6. Emphasis of Matter

We draw attention to:

Note no. 3, which describe payment of Land Licence Fee to Indian Railways for land leased to it on the basis of company's assessment and is not final. In view of the uncertainty of the lease terms, no Right of Use (ROU) Asset has been assessed as required under Ind AS 116.

Our conclusion is not modified in respect of this matter.



- 7. We did not review the interim financial results and other financial information in respect of 4 subsidiaries included in the consolidated unaudited financial results, whose interim financial results/information reflect total revenues of INR 13.04 Crores, total net profit/(loss) after tax of INR (0.57) crores and total comprehensive income of INR (0.58) crores for the quarter ended June 30, 2023 as considered in the consolidated unaudited financial results. The consolidated unaudited financial results also include the Group's share of net profit/(loss) after tax of INR 2.63 Crores and total comprehensive income /loss of INR 2.63 Crores for the quarter ended June 30, 2023, as considered in the consolidated unaudited financial results, in respect of 2 jointly controlled entities, whose interim financial statements / financial information/ financial results have not been reviewed by us. These interim financial results and other financial information have been reviewed by other auditors, whose reports have been shared with us. Our conclusion, so far as it relates to the affairs of such subsidiaries and jointly controlled entities is based solely on the report of other auditors and procedures performed by us as stated in paragraph 3 above. Our conclusion on the statement is not modified in respect of this matter.
- 8. The Group's share of net profit/(loss) after tax of INR 0.37 crores and total comprehensive income / (loss) of INR 0.36 crores for the quarter ended June 30, 2023, as considered in the consolidated unaudited financial results, in respect of 10 jointly controlled entities, based on their interim financial information/ financial results which have been signed by the management. According to the information and explanations given to us by the Management, these interim financial information / financial results are not material to the Group. Our conclusion on the Statement is not modified in respect of the above matter.

For S. N. Nanda & Co.

**Chartered Accountants** 

FRN: 000685N

S. N. Nanda

Partner

Membership No.: 005909

UDIN: 23005909BGWNTU8547

Date: 10<sup>th</sup> August 2023

Place: New Delhi

#### CONTAINER CORPORATION OF INDIA LIMITED

#### PART - I

Statement of Un-Audited Financial Results for the quarter ended 30th June, 2023

(₹ in Crore)

| _  |   |                            |                         |                            |                           |                            |                         |                            | ( in Crore                |  |
|----|---|----------------------------|-------------------------|----------------------------|---------------------------|----------------------------|-------------------------|----------------------------|---------------------------|--|
|    |   | STANDALONE                 |                         |                            |                           | CONSOLIDATED               |                         |                            |                           |  |
|    |   | THI                        | REE MONTHS E            | NDED                       | TWELVE<br>MONTHS<br>ENDED | THREE MONTHS ENDED         |                         |                            | TWELVE<br>MONTHS<br>ENDED |  |
|    | Particulars   | 30/06/2023<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED) | 30/06/2022<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED)   | 30/06/2023<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED) | 30/06/2022<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED)   |  |
| 1  | Revenue from operations   | 1,919.34                   | 2,165.99                | 1,978.30                   | 8,103.40                  | 1,922.84                   | 2,184.33                | 1,993.99                   | 8,169.12                  |  |
| 2  | Other Income  | 81.47                      | 95.51                   | 62.84                      | 324.02                    | 81.14                      | 93.77                   | 68.45                      | 313.40                    |  |
| 3  | Total Income (1+2)  | 2,000.81                   | 2,261.50                | 2,041.14                   | 8,427.42                  | 2,003.98                   | 2,278.10                | 2,062.44                   | 8,482.52                  |  |
| 4  | Expenses  |                            |                         |                            |                           |                            |                         | ĺ                          |                           |  |
|    | a) Rail freight expenses  | 1,068.50                   | 1,213.30                | 1,087.52                   | 4,504.34                  | 1,068.50                   | 1,213.30                | 1,087.52                   | 4,504.34                  |  |
|    | b) Other Operating Expenses   | 304.80                     | 280.41                  | 268.68                     | 1,070.11                  | 302.36                     | 284.70                  | 274.21                     | 1,092.04                  |  |
|    | c) Employee benefits expense  | 105.94                     | 124.09                  | 103.29                     | 427.36                    | 105.99                     | 125.07                  | 104.19                     | 430.80                    |  |
|    | d) Finance Costs  | 14.13                      | 14.56                   | 13.91                      | 57.01                     | 15.91                      | 16.70                   | 15.49                      | 63.89                     |  |
| 1  | e) Depreciation and amortisation expense  | 137.75                     | 153.11                  | 131.24                     | 554.09                    | 142.10                     | 157.54                  | 137.29                     | 573.01                    |  |
|    | f) Other expenses   | 48.50                      | 103.47                  | 46.42                      | 259.53                    | 50.17                      | 110.18                  | 49.26                      | 276.39                    |  |
|    | Total expenses  | 1,679.62                   | 1,888.94                | 1,651.06                   | 6,872.44                  | 1,685.03                   | 1,907.49                | 1,667.96                   | 6,940.47                  |  |
|    |   | -,                         | -,                      | -,                         | -,                        | -,                         | -,                      | -,                         |                           |  |
| 5  | Profit before tax (3-4)   | 321.19                     | 372.56                  | 390.08                     | 1,554.98                  | 318.95                     | 370.61                  | 394.48                     | 1,542.05                  |  |
| 6  | Exceptional items   | 521.19                     | 1.25                    | 390.08                     | 1,334.98                  | 316.93                     | 370.01                  | 534.46                     | 1,572.03                  |  |
| 7  | Profit before tax (after Exceptional items)(5-6)  | 321.19                     | 371.31                  | 390.08                     | 1,553.73                  | 318.95                     | 370.61                  | 394.48                     | 1,542.05                  |  |
| ľ  | Front before tax (after Exceptional Items)(5-0)   | 321.19                     | 371.31                  | 390.08                     | 1,555.75                  | 318.93                     | 370.01                  | 394.40                     | 1,542.05                  |  |
| 8  | Tax expense   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| ١  | a) Current tax  | 91.34                      | 91.40                   | 97.75                      | 384.04                    | 91.34                      | 91.22                   | 97.84                      | 384.04                    |  |
|    | b) Deferred tax   | 10-0000000                 | 15 46 100               | 55.270.070                 | 1000-1000-101             | Section 1                  |                         | N 100 1                    |                           |  |
|    | Library and the second | (14.27)                    | 1.44                    | 1.02                       | 0.61                      | (14.58)                    | 5.25                    | 2.61                       | 5.68                      |  |
|    | c) Tax adjustments for earlier years  | 044.10                     | 070 47                  | 201 21                     | 1 160 00                  | 040.10                     | 074.14                  | 204.02                     | 1 150 22                  |  |
| 9  | Profit after tax (7-8)  | 244.12                     | 278.47                  | 291.31                     | 1,169.08                  | 242.19                     | 274.14                  | 294.03                     | 1,152.33                  |  |
| 10 | Share of profit(loss) in joint venture entities   |                            |                         |                            |                           | 3.00                       | 5.26                    | 2.80                       | 21.14                     |  |
| 11 | Profit for the period (9+10)  | 244.12                     | 278.47                  | 291.31                     | 1,169.08                  | 245.19                     | 279.40                  | 296.83                     | 1,173.47                  |  |
| 12 | Other Comprehensive Income  |                            |                         | 20                         |                           |                            |                         |                            |                           |  |
|    | A(i)Items that will not be reclassified to profit or loss   |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | (a)Remeasurement gains(losses) of defined benefit obligation  | 9.88                       | 25.63                   | (0.43)                     | 39.75                     | 9.88                       | 25.63                   | (0.43)                     | 39.75                     |  |
|    | (b) Share of OCI in associates and JV, to the extent not to be classified   |                            |                         |                            |                           | (0.02)                     | (0.05)                  | (0.04)                     | (0.10)                    |  |
|    | into P&L  |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | (c)Fair value changes in Financial Liabilities  |                            |                         |                            |                           | (0.01)                     | (0.01)                  | (0.01)                     | (0.03)                    |  |
|    | (d) Income tax relating to above item   | (2.49)                     | (6.45)                  | 0.11                       | (10.00)                   | (2.49)                     | (6.44)                  | 0.12                       | (9.98)                    |  |
|    | B(i) Items that will be reclassified to profit or loss  |                            |                         |                            |                           | 1                          |                         |                            |                           |  |
|    | (a)Share of OCI in associates and Joint Ventures, to the extent to be   |                            |                         |                            |                           |                            | (0.25)                  |                            | (0.25)                    |  |
|    | classified into profit or loss(net)   |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | Total Other Comprehensive Income (net of tax)   | 7.39                       | 19.18                   | (0.32)                     | 29.75                     | 7.36                       | 18.88                   | (0.36)                     | 29.39                     |  |
| 13 | Total Comprehensive Income for the period (11+12)   | 251.51                     | 297.65                  | 290.99                     | 1,198.83                  | 252.55                     | 298.28                  | 296.47                     | 1,202.86                  |  |
|    |   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| 14 | Profit attributable to:   |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | Owners of the Company   |                            |                         |                            |                           | 245.56                     | 279.12                  | 297.08                     | 1,173.87                  |  |
|    | Non-controlling interest  |                            |                         |                            |                           | (0.37)                     | 0.28                    | (0.25)                     | (0.40)                    |  |
|    | 3   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| 15 | Other Comprehensive Income attributable to:   |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | Owners of the Company   | 1                          |                         |                            |                           | 7.36                       | 18.89                   | (0.36)                     | 29.40                     |  |
|    | Non-controlling interest  |                            |                         |                            |                           |                            | (0.01)                  |                            | (0.01)                    |  |
|    |   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| 16 | Total Comprehensive Income attributable to:   |                            |                         |                            |                           |                            |                         |                            |                           |  |
|    | Owners of the Company   |                            |                         |                            |                           | 252.92                     | 298.01                  | 296.72                     | 1,203.27                  |  |
| 1  | Non-controlling interest  |                            |                         |                            |                           | (0.37)                     | 0.27                    | (0.25)                     | (0.41)                    |  |
|    |   |                            |                         |                            |                           | (0.57)                     | 0.27                    | (5.25)                     | (0.71)                    |  |
|    |   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| 17 | Paid up equity share capital (Face value of ₹ 5/- per Share)  | 304.65                     | 304.65                  | 304.65                     | 304.65                    | 304.65                     | 304.65                  | 304.65                     | 304.65                    |  |
| 18 | Reserves (excluding Revaluation Reserve)  |                            |                         |                            | 10,940.33                 |                            |                         |                            | 10,921.38                 |  |
| 19 | Earnings per share (of ₹ 5/- each) (not annualised) Refer note 2:   |                            |                         |                            |                           |                            |                         |                            |                           |  |
| 13 | (a) Basic (₹)   | 4.01                       | 4.57                    | 4.78                       | 19.19                     | 4.02                       | 4.59                    | 4.87                       | 19.26                     |  |
|    |   | 4.01                       | 4.57                    | 4.78                       | 19.19                     | 4.02                       | 4.59                    | 4.87                       | 19.26                     |  |
|    | (b) Diluted (₹)   | 4.01                       | 4.57                    | 4.78                       | 19.19                     | 4.02                       | 4.59                    | 4.87                       | 19.26                     |  |



Mano

# Notes: 1. The above results have been reviewed by Audit Committee and approved by the Board of Directors in its meeting held on 10th August, 2023. The Statutory Auditors have conducted the limited review of the Financial 2. As per requirement of Ind AS 33, the basic and diluted earnings per share for all the periods presented have been computed on 60,92,94,348 equity shares of ₹ 5/- each. 3. Railways has issued a Master Circular (MC) on Policy for Management of Railway Land on 4th October 2022 by superseding all previous policies/guidelines in regard to Land Licence Fee (LLF). As per MC, the annual LLF on the existing land will be payable @6% of Market Value (MV) of land with annual escalation of 7%. The MV for this purpose will be industrial rate specified in State(s) and when it is not so specified, then any other rate depending upon use of surrounding land as specified by State/ Revenue Office, shall be considered. As per Company's assessment and in terms of MC, an amount of ₹ 129.90 crore has been booked towards LLF for the quarter ended on 30th June 2023. 4.In a dispute with contractor, an arbitral award of ₹81.37 crores + future interest was awarded against the Company. The company has filed a petition in the Hon'ble Delhi High Court for setting aside of the said award. In the meantime, the contractor filed an application with National Company Law Tribunal (NCLT) under Section 9 of the Insolvency and Bankruptcy Code, 2016, which was admitted by the NCLT. The Company filed an appeal before the National Company Law Appellate Tribunal (NCLAT), who has stayed the proceedings. 5. The Board of Directors has declared an Interim Dividend of ₹ 2 Per equity share (face value of ₹ 5 per equity share) amounting to ₹ 121.86 Crore. 6. Figures for the previous quarter/ period have been regrouped/reclassified, wherever considered necessary.

For & on behalf of the Board of Directors

(Manoj Kumar Dubey)

Director (Finance)

DIN:07518387

Place: New Delhi

Date: 10th August, 2023

(₹ in Crore)

|   | STANDALONE                 |                         |                            |                         | CONSOLIDATED                            |                         |                            |                         |  |
|---|----------------------------|-------------------------|----------------------------|-------------------------|---|-------------------------|----------------------------|-------------------------|--|
| 2   | THREE MONTHS ENDED         |                         | TWELVE<br>MONTH<br>ENDED   | THREE MONTHS ENDED      |   |                         | TWELVE<br>MONTH<br>ENDED   |                         |  |
|   | 30/06/2023<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED) | 30/06/2022<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED) | 30/06/2023<br>(UN-AUDITED)              | 31/03/2023<br>(AUDITED) | 30/06/2023<br>(UN-AUDITED) | 31/03/2023<br>(AUDITED) |  |
| 1.SEGMENT REVENUE                                       | (UN-AUDITED)               | (AUDITED)               | (ON-AUDITED)               | (AUDITED)               | (UN-AUDITED)                            | (AUDITED)               | (UN-AUDITED)               | (AUDITED)               |  |
| EXIM  | 1,231.48                   | 1,323.94                | 1,300.65                   | 5,212.87                | 1,231.63                                | 1,324.10                | 1,300.90                   | 5,213.74                |  |
|   |                            |                         |                            |                         |   |                         |                            |                         |  |
| DOMESTIC  | 687.86                     | 842.05                  | 677.65                     | 2,890.53                | 691.21                                  | 860.23                  | 693.09                     | 2,955.38                |  |
| UN-ALLOCABLE  | -                          | -                       | -                          | -                       |   | -                       | -                          | -                       |  |
| TOTAL<br>LESS: INTER SEGMENT REVENUE                    | 1,919.34                   | 2,165.99                | 1,978.30                   | 8,103.40                | 1,922.84                                | 2,184.33                | 1,993.99                   | 8,169.12                |  |
| NET SALES/INCOME FROM OPERATIONS                        | 1 010 24                   | 2 165 00                | 1 079 20                   | 8 102 40                | 1 000 84                                | 2 194 22                | 1 002 00                   | 9 160 17                |  |
| 2.SEGMENT RESULTS                                       | 1,919.34                   | 2,165.99                | 1,978.30                   | 8,103.40                | 1,922.84                                | 2,184.33                | 1,993.99                   | 8,169.12                |  |
| PROFIT BEFORE TAX AND INTEREST FROM:                    |                            |                         |                            |                         |   |                         |                            |                         |  |
| EXIM  | 256.55                     | 317.55                  | 317.13                     | 1,262.06                | 256.53                                  | 317.61                  | 316.73                     | 1,261.62                |  |
| DOMESTIC  | 36.61                      | 75.19                   | 58.57                      | 239.21                  | 36.51                                   | 74.93                   | 57.21                      | 235.74                  |  |
| UN-ALLOCABLE  | -                          | -                       | -                          | -                       |   | -                       |                            |                         |  |
| TOTAL   | 293.16                     | 392.74                  | 375.70                     | 1,501.27                | 293.04                                  | 392.54                  | 373.94                     | 1,497.36                |  |
| LESS:   |                            |                         |                            |                         |   |                         |                            |                         |  |
| (I) INTEREST EXPENDITURE                                | 14.13                      | 14.56                   | 13.91                      | 57.01                   | 15.91                                   | 16.70                   | 15.49                      | 63.89                   |  |
| (II) EXCEPTIONAL ITEM                                   |                            | 1.25                    |                            | 1.25                    | a                                       |                         |                            |                         |  |
| (III) OTHER UN-ALLOCABLE EXPENDITURE                    |                            |                         |                            |                         |   |                         |                            |                         |  |
| NET OFF UNALLOCABLE INCOME                              | (42.16)                    | 5.62                    | (28.29)                    | (110.72)                | (44.82)                                 | (0.03)                  | (38.83)                    | (129.72                 |  |
| TOTAL PROFIT BEFORE TAX                                 | 321.19                     | 371.31                  | 390.08                     | 1,553.73                | 321.95                                  | 375.87                  | 397.28                     | 1,563.19                |  |
| 3.CAPITAL EMPLOYED                                      |                            |                         |                            |                         |   |                         |                            |                         |  |
| (SEGMENT ASSETS-SEGMENT LIABILITIES)                    |                            |                         |                            |                         |   |                         |                            |                         |  |
| EXIM  | 2,581.83                   | 2,324.09                | 2,436.34                   | 2,324.09                | 2,585.97                                | 2,328.68                | 2,446.13                   | 2,328.68                |  |
| DOMESTIC  | 1,984.40                   | 2,242.54                | 2,204.28                   | 2,242.54                | 2,271.36                                | 2,520.41                | 2,479.71                   | 2,520.41                |  |
| CAPITAL EMPLOYED IN SEGMENTS ADD:                       | 4,566.23                   | 4,566.63                | 4,640.62                   | 4,566.63                | 4,857.33                                | 4,849.09                | 4,925.84                   | 4,849.09                |  |
| ABB.  |                            |                         |                            |                         |   |                         |                            |                         |  |
| UNALLOCABLE CORPORATE ASSETS LESS CORPORATE LIABILITIES | 5,396.02                   | 5,155.89                | 4,896.92                   | 5,155.89                | 5,403.64                                | 5,172.97                | 4,912.29                   | 5,172.97                |  |
| TOTAL   | 9,962.25                   | 9,722.52                | 9,537.54                   | 9,722.52                | 10,260.97                               | 10,022.06               | 9,838.13                   | 10,022.06               |  |
| 4.SEGMENT ASSETS  |                            |                         |                            |                         |   |                         |                            |                         |  |
| EXIM  | 3,745.53                   | 3,489.89                | 3,514.61                   | 3,489.89                | 3,750.06                                | 3,494.89                | 3,525.30                   | 3,494.89                |  |
| DOMESTIC  | 2,568.07                   | 2,822.24                | 2,794.90                   | 2,822.24                | 2,952.38                                | 3,207.03                | 3,183.19                   | 3,207.03                |  |
| UNALLOCABLE   | 5,660.43                   | 5,446.01                | 5,150.20                   | 5,446.01                | 5,662.11                                | 5,457.23                | 5,157.05                   | 5,457.23                |  |
| TOTAL SEGMENT ASSETS                                    | 11,974.03                  | 11,758.14               | 11,459.71                  | 11,758.14               | 12,364.55                               | 12,159.15               | 11,865.54                  | 12,159.15               |  |
| 5.SEGMENT LIABILITIES                                   |                            | ,                       |                            | ,                       | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                         |                            | y 1519/31/10            |  |
| EXIM<br>DOMESTIC  | 1,163.70                   | 1,165.80<br>579.70      | 1,078.27                   | 1,165.80                | 1,164.09                                | 1,166.21                | 1,079.17                   | 1,166.2                 |  |
|   | 583.67                     |                         | 590.62                     | 579.70                  | 681.02                                  | 686.62                  | 703.48                     | 686.62                  |  |
| UNALLOCABLE   | 264.41                     | 290.12                  | 253.28                     | 290.12                  | 258.47                                  | 284.26                  | 244.76                     | 284.20                  |  |
| TOTAL SEGMENT LIABILITIES                               | 2,011.78                   | 2,035.62                | 1,922.17                   | 2,035.62                | 2,103.58                                | 2,137.09                | 2,027.41                   | 2,137.0                 |  |



