



The Secretary
National Stock Exchange of India Limited
Trade World, 4th Floor, Kamala Mills Compound
Senapati Bapat Marg, Lower Parel,
Mumbai 400 013

The Secretary
BSE Ltd.
1st Floor, P.J. Towers
Dalal Street, Fort,
Mumbai 400 001

NSE SCRIP CODE: CHOLAFIN EQ

BSE SCRIP CODE: 511243

NSDL / CDSL / NSE-WDM / BSE-F Class

Dear Sirs,

Sub: Intimation on the outcome of the Board Meeting held on February 1, 2022 and disclosure under Regulation 30 of SEBI Listing Regulations.

Kindly refer our letters dated 7th January, 2022 and 27th January, 2022, intimating you of the convening of the meeting of the Board of Directors to *inter alia* consider unaudited financial results for the guarter ended 31st December, 2021 and payment of interim dividend for FY 2022.

In this regard, we wish to inform you that the Board of Directors at their meeting held today have approved the following:

1. Unaudited financial results:

Unaudited financial results (Standalone and Consolidated) for the quarter ended 31st December, 2021 in respect of which we enclose the following as prescribed under Regulation 33 of the Listing Regulations:

- The detailed format of the unaudited financial results being submitted as per the listing regulations. The said results will be uploaded on the stock exchange websites. The results will also be published as per the format prescribed in the listing regulations;
- Limited Review report from the Joint statutory auditors;
- Press release with regard to the above financial results being released for publication; and
- Disclosures under Regulations 52(4) and 54(3) of the Listing Regulations

2. Payment of interim dividend & record date:

Payment of an interim dividend on the outstanding equity shares of the Company at the rate of 65% being Rs.1.30 per equity share of Rs.2/- each for the year ending 31st March 2022. Record date for the purpose of payment of interim dividend shall be 11th February, 2022.



Dare House, First Floor, No.2, N.S.C Bose Road, Parrys, Chennai - 600 001

Tel: 91.44.40907172 Fax: 91.44.25346464 Website: www.cholamandalam.com CIN - L65993TN1978PLC007576







The interim dividend shall be paid to those shareholders whose names appear in the register of members as on the record date in respect of shares held in physical form and in case of shares held in dematerialised form, as per the details to be furnished by the depositories as on the record date. The interim dividend will be paid on or before 26th February, 2022.

Schedule of Analysts / Investors call:

Pursuant to Regulation 30(2) of the Listing Regulations, details of the schedule of Analyst / Investors call in connection with the unaudited financial results (Standalone and Consolidated) for the quarter ended 31st December, 2021 is given below:

Date Organised by		Link	Time		
February 2, 2022	Kotak Institutional Equities	Click here to join	10 a.m.		

The meeting of Board of Directors commenced at 3.10 p.m. and concluded at 6.30 p.m.

Kindly take the above information on record and acknowledge receipt.

Thanking you,

Yours faithfully,

For Cholamandalam Investment and Finance Company Limited

P. Sujatha

Company Secretary

Encl.: as above



CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED

CIN - L65993TN1978PLC007576

Registered Office : DARE HOUSE, 2, NSC Bose Road, Chennal - 600 001.

Statement of Un-audited Standalone Financial Results for Quarter and Nine Months ended December 31, 2021

			Quarter ended		Nine Months ended Year ender			
		31.12.2021 Un-audited (Refer Note 11)	30.09.2021 Un-audited	31.12.2020 Un-Audited (Refer Note 11)	31.12.2021 Unaudited	31.12.2020 Unsudited	31.03.2021 Audited	
		1	2	3	4	5	6	
1.	Revenue from operations -Interest income -Fee income -Net gain on fair value change on financial instruments	2,40,945 9,819 129	2,34,678 9,710 540	2,42,630 5,628 100	7,12,740 26,528 1,106	6,85,521 13,701 325	9,22,416 20,685 463	
	-Sale of Services	2.117	2,128	2.125	6.381	5,939	8.037	
2.	Total Revenue from Operations Other income	2,53,010	2,47,056 13	2,50,483	7,46,755	7,05,486 343	9,51,601 361	
3.	Total Income (1+2)	2,53,022	2,47,059	2,50,486	7,46,792	7,05,829	9,51,962	
4.	Expenses a) Finance costs b) Impairment of financial instruments c) Employee benefits expense d) Depreciation and amortisation expense e) Other expenses Total expenses	1,04,604 24,826 21,920 2,337 28,999 1,82,596 70,426	1,07,781 5,842 22,877 2,266 26,650 1,65,416	1,14,044 44,455 15,414 2,432 19,083 1,95,378 55,108	3,22,767 85,860 60,027 6,994 74,992 5,50,640 1,96,152	3,45,626 81,830 48,037 7,357 51,574 5,34,424	4,57,591 1,32,163 74,936 9,830 73,578 7,48,118	
5.	Profit before tax (3-4) Tax expense a) Current tax b) Deferred tax Total Tax expense	16,936 1,111 18,067	15,497 5,502 20,999	23,939 (9,717) 14,222	48,674 1,765 50,439	1,71,405 58,993 (14,758) 44,235	75,480 (23,127) 52,353	
7.	Profit for the period (5-6)	52,379	60.654	40,886	1,45,713	1,27,170	1,51,491	
S.	Other Comprehensive Income - Gain/(loss) a. (ii) Items that will not be reclassified to Profit or Loss (ii) Income tax impact b. (ii) Items that will be reclassified to Profit or Loss (iii) Income tax impact	86 (22) 15,533 (3,887)	(154) 39 (3,976) 978		(77) 19 10,758 (2,708)	27 (7) (5,380) 1,354	(127) 32 (4,521) 1.138	
9.	Total Comprehensive Income for the period (7+8)	64.089	57,541	42,042	1,53,705	1,23,164	1,48,013	
10. 11. 12. 13.	Paid-up equity share capital (* 22/- per share) Capital redemption reserve Net worth (Equity share capital + Other Equity)	16,426 3,300 11,07,371 6.38	16,421 3,300 10,42,056 7,39	16,400 3,300 9,40,931 4,99	16,426 3,300 11,07,371 17,76	16,400 3,300 9,40,931	16,407 3,300 9,56,031 18.48	
	b) Diluted	6.37	7.38	4.98	17.73	15.50	18.45	







CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED CIN - L65993TN1978PLC007576

Registered Office: DARE HOUSE, 2, NSC Bose Road, Chennai - 600 001.
Statement of Un-audited Consolidated Financial Results for the Quarter and Nine Months ended December 31, 2021.

			Quarter ender	d	Nine Mon	ths Ended	Year ended
		31.12.2021 Un-Audited (Refer Note 11)	30.09.2021 Un-audited	31.12.2020 - Un-Audited (Refer Note 11)	31.12.2021 Unaudited	31.12.2020 Unaudited	31.03.2021 Audited
		1	2	3	1 4	5	6
1.	Revenue from operations						
	-Interest Income	2,40,958	2,34,690	2,42,645	7,12,775	6,85,571	9,22,477
	-Fee & Commission Income	12,314	12,268	7,149	32,951	18,139	26,939
	-Net gain on fair value change on financial instruments	339	540	120	1,421	354	487
	-Sale of Services	2,117	2,128	2,125	5,381	5,939	8,037
	Total Revenue from Operations	2,55,728	2,49,626	2,52,039	7,53,528	7,10,003	9,57,940
2.	Other income	18	45	9	80	395	438
3.	Total Income (1+2)	2,55,746	2,49,571	2,52,048	7,53,608	7,10,398	9,58,378
4.	Expenses						
	a) Finance costs	1,04,570	1,07,751	1,14,033	3,22,686	3,45,599	4,57,554
	b) Impairment of financial instruments	24,826	5,844	44,469	85,863	81,845	1,32,211
	c) Employee benefits expense	23,715	24,639	16,427	64,380	51,059	79,184
	d) Depreciation and amortisation expense	2,411	2,355	2,540	7,255	7,652	10,230
	e) Other expenses	29,221	26,934	19,303	75,892	52,183	74,409
	Total expenses	1,84,743	1,67,523	1,96,772	5,56,076	5,38,338	7,53,588
5.	Profit before share of profit/(loss) from associate (3-4)	71,003	82,148	55,276	1,97,532	1,72,060	2,04,790
6.	Share of profit/(loss) from Associate (net of tax)	(33)	35	(24)	(55)	(34)	(53)
7,	Profit before Tax (5+6)	70,970	82,183	55,252	1,57,477	1,72,026	2,04,737
3.	Tax expense			/			
	a) Current tax	17,005	15,590	23,977	48,882	59,152	75,712
	b) Deferred tax	1,194	5,542	(9,704)	1,918	(14,699)	(23,061)
	Total Tax expense	18,199	21,132	14,273	50,800	44,453	52,651
9.	Profit after tax (7-8)	52,771	61,051	40,979	1,46,677	1,27,573	1,52,086
	Profit for the period attributable to:						
	- Owners of the Company	52,771	61,051	40,979	1,46,677	1,27,573	1,52,086
	- Non controlling interest						
10.	Other Comprehensive Income - Gain/(Loss)						
	a. (i) Items that will not be reclassified to Profit or Loss	687	(24)	141	1,061	589	425
	(ii) Income tax impact	(72)	13	30	(56)	(9)	33
	b. (i) Items that will be reclassified to Profit or Loss	15,533	(3,976)	1,671	10,758	(5,380)	(4,521)
	(ii) Income tax Impact	(3,887)	978	(421)	(2,708)	1,354	1,138
11.	Other Comprehensive Income for the period	12,261	(3,009)	1,421	9,055	(3,446)	(2,925)
	Other Comprehensive Income attributable to:						
	- Owners of the Company	12,261	(3,009)	1,421	9,055	(3,446)	(2,925)
	- Non controlling interest		3.				
12.	Total Comprehensive Income for the period (9+11)	65,032	58,042	42,400	1,55,732	1,24,127	1,49,161
	Total Comprehensive Income attributable to:					-	
	- Owners of the Company	65,032	58,042	42,400	1,55,732	1,24,127	1,49,161
	- Non controlling interest					4	
3.	Paid-up equity share capital (* ₹2/- per share)	16,426	16,421	16,400	16,426	15,400	16,407
	Earnings per Share (EPS) - not annualised (₹*)						
2	a) Basic	6.43	7.44	5.00	17.88	15.56	18.55
	b) Diluted	6.42	7.43	5.00	17.85	15.55	18.52







Notes

- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 1, 2022.
- In Compliance with Regulation 33 and 52 of Securities Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements)
 Regulations, 2015, a limited review of financial results for the Quarter and Nine months ended December 31, 2021 has been carried out
 by Statutory auditors.
- The consolidated financial results of the Holding Company & its subsidiarles (collectively referred as "Group") and its Associates, include
 the result of the Company and following entities:
 - i) Cholamandalam Securities Limited Subsidiary
 - ii) Cholamandalam Home Finance Limited Subsidiary
 - iii) White Data Systems India Private Limited Associate
 - iv) Vishvakarma Payments Private Limited Associate (from March 2021)
 - v) Paytail Commerce Private Limited Associate (from September 2021)
- 4. The Company has executed a Shareholders Agreement and a Share Purchase Agreement on 17 January 2022 with Payswiff Technologies Private Limited (Payswiff), its founders and other existing shareholders towards strategic investment in the equity shares of Payswiff up to a sum not exceeding Rs 450 Crores in one or more tranches. This will result in the Company holding up to 72.12% of the equity capital of Payswiff on a fully diluted basis and consequently it will become a subsidiary of the Company. Payswiff is engaged in the business of enabling online payment gateway services for e-commerce businesses and provides e-commerce solutions. Payswiff is an omni channel payment transaction solution that lets business owners accept payments from their customers in-store, at home deliveries, online, and on-the-go using mPOS and POS solutions.
- 5. Reserve Bank of India issued a circular on Nov 12, 2021 clarifying and / or harmonising certain aspects of the extant regulatory guidelines with a view to ensuring uniformity in implementation of IRACP norms across all lending institutions. The company has taken steps to implement / comply with the same for regulatory purposes, as applicable.
- 6. The Impact of COVID-19 pandemic and its possible consequential Implications on Company's operations and financial metrics, including the estimates of impairment of loans will depend on the future developments, which are highly uncertain. Management continues to monitor the evolving situation and has considered events up to the date of these financial results, to determine the financial implications including in respect of Expected Credit Loss (ECL) provisioning, as at December 31, 2021, and has made cumulative expected credit loss provision for loans as on December 31, 2021 which aggregates to Rs 2,898 Crore (Rs 2,444 crore for March 31, 2021). Given the dynamic and evolving nature of pandemic, these estimates are subject to uncertainty caused by the ongoing Covid-19 pandemic including its severity and duration and other related events.
- The Company holds a management overlay of Rs. 836 crore as at December 31, 2021 (Rs 1,100 crore March 31,2021) as part of its ECL provision.
- A) Disclosure pursuant to Reserve Bank of India Notification RBI/2021-2022/31 dated May 5,2021 pursuant to resolution framework 2.0:Resolution of Covid -19 related stress of Individuals and Small Businesses.

		Individual (Small businesses	
SI. No	Description	Personal Loans	Business Loans	
(A)	Number of requests received for invoking resolution process under Part A	1,035	38,902	13,389
(B)	Number of accounts where resolution plan has been implemented under this window	1,035	38,857	13,388
(C)	Exposure to accounts mentioned at (B) before implementation of the plan- its in labbs	14,257	3,00,695	78,305
(D)	of (C), aggregate amount of debt that was converted into other securities - Rs in takes			
(E)	Additional funding sanctioned, if any, including between invocation of the plan and implementation - its in lakes			
(F)	Increase in provisions on account of the implementation of the resolution plan - Rs in lakhs	678	6,674	1,385







CHOLANANDALAN INVESTMENT AND FINANCE COMPANY LIMITED

B) During the nine months ended December 31, 2021, the Company has implemented a resolution plan in 53,280 accounts. Of these, 49,135 accounts are active with a total outstanding of Rs. 3,61,440 Lakhs as of December 31, 2021. Out of the above active accounts, 45,647 cases having an outstanding amount of Rs 3,37,146 Lakhs, basis their credit assessment and terms of restructuring, the Company has classified such loan accounts as non-impaired (Stage Z under Ind AS 109). The Company has evaluated the same basis lifetime repayment history of the borrower and other qualitative factors, which have been approved by the Audit Committee in line with RBI circular RBI/2019-20/170 DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020.

- 2,74,987 options were exercised during the three months ended December 31, 2021(4,31,055 for three months ended September 31, 2021). The total outstanding employee stock options as at December 31, 2021 is 45,06,990 (35,43,792 as at March 31,2021).
- 10. The listed Non Convertible Debentures of the Company aggregating to Rs. 9,165.22 crores as on December 31, 2021 are secured by way of an exclusive charge on identified standard receivables of the Company and also by a subservient charge over immovable property. The total asset cover is above hundred percent of the principal amount of the said debentures.
- 11. In respect of standalone and Consolidated financial results, the figures for the quarter ended December 31,2021 and December 31,2020 are the balancing figure of six months ended September 30,2021 and September 30,2020 and year to date figures for Nine Months ended December 31,2021 and December 31,2020 respectively.
- 12. The Segment Reporting is given in Appendix 1 for Standalone Financial Results and in Appendix 2 for Consolidated Financial Results.
- 13. The date on which the Code on Social Security, 2020 ("The Code") relating to employee benefits during employment and post-employment benefits will come into effect is yet to be notified and the related rules are yet to be finalised. The Company will evaluate the code and its rules, assess the impact, if any, and account for the same once they becomes effective.
- 14. The Board of Directors of the Company have approved an interim dividend of 65% being ₹1.30 per share, on the equity shares of the Company, for the year ended March 31, 2022.
- 15. Prior period figures have been regrouped, wherever necessary, to conform to the current period presentation.

On behalf of the Board of Directors

Place : Chennal

Date : February 1, 2022

Vellayan Subblah

Chairman

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CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED CIN - L65993TN1978PLC007576

Registered Office: DARE HOUSE, 2, NSC Bose Road, Chennai - 600 001.

Segment wise Revenue, Results and Capital Employed for standalone financial results under Listing Regulations, 2015

Appendix 1

	Standalone							
		Quarter ended		Nine mont	Year ended			
Particulars	31.12.2021 Un-audited (Refer Note 11)	30.09.2021 Un-audited	31.12.2020 Un-audited (Refer Note 11)	31.12.2021 Un-audited	31.12.2020 Un-audited	31.03.2021 Audited		
	Un-audited (Refer Note 11) 1 1,88,797 41,526 15,720 1,925 5,054 2,53,022 rofit / Loss before tax) ty 50,691 8,454 4,907 (1,079) 7,453 70,426 ty 49,78,455 14,53,722 4,48,616 79,194 sssets 8,66,899 78,26,886 ty 42,74,089 12,48,045 3,85,145 67,990	2	3	4	5	6		
. Segment Revenue								
Vehicle Finance	1,88,797	1,85,489	1,87,730	5,60,736	5,33,519	7,18,78		
Loan against property	41,526	38,670	40,264	1,18,055	1,08,886	1,47,03		
Home Loans	15,720	14,482	13,831	43,754	33,675	47,26		
Others	1,925	1,521	1,337	4,774	2,080	3,31		
Unallocable revenue		6,907	7,324	19,473	27,669	35,55		
Total		2,47,069	2,50,486	7,46,792	7,05,829	9,51,96		
1000	2,55,022	2,47,003	2,50,105	1,40,732	7,05,025	3,32,30		
. Segment Results (Profit / Loss before tax)								
Vehicle Finance	50,691	57,707	30,390	1,32,931	1,07,345	1,24,19		
Loan against property	8,454	11,290	11,745	24,900	27,798	33,93		
Home Loans	4,907	4,410	4,149	12,851	9,108	12.17		
Others		(364)	373	(1,061)	494	57		
Unallocable		8,610	8,451	26,531	26,660	32.95		
Total		81,653	55,108	1,96,152	1,71,405	2,03,84		
					500.000.000			
. Segment Assets								
Vehicle Finance	49,78,455	48,18,232	48,24,405	49,78,455	48,24,405	48,93,65		
Loan against property	14,53,722	13,59,221	12,23,931	14,53,722	12,23,931	12,71,55		
Home Loans	4,48,616	4,18,600	3,28,843	4,48,616	3,28,843	3,72,55		
Others	79,194	55,148	42,045	79,194	42,045	45,82		
Other Unallocable assets	8,66,899	7,45,842	8,45,944	8,66,899	8,45,944	8,71,24		
Total	78,26,886	73,97,043	72,65,168	78,26,886	72,65,168	74,54,84		
		30.00						
. Segment Liabilities	None visco			** ** ***				
Vehicle Finance	100000 RCS 1000000000000000000000000000000000000	41,39,465	41,99,583	42,74,089	41,99,583	42,66,08		
Loan against property		11,67,742	10,65,416	12,48,045	10,65,416	11,08,48		
Home Loans		3,59,630	2,86,254	3,85,145	2,86,254	3,24,78		
Others	67,990	47,379	36,600	67,990	36,600	39,95		
Other Unallocable liabilities	7,44,246	6,40,771	7,36,384	7,44,246	7,36,384	7,59,51		
Total	67,19,515	63,54,987	63,24,237	67,19,515	63,24,237	64,98,81		
. Capital Employed (Segment Assets - Segment Liabilities)								
	7.04.700	6 70 767	C 24 022	7.04.700	6.24.622	6 27 57		
Vehicle Finance	7,04,366	6,78,767	6,24,822	7,04,366	6,24,822	6,27,57		
Loan against property	2,05,677	1,91,479	1,58,515	2,05,677	1,58,515	1,63,06		
Home Loans	63,471	58,970	42,589	63,471	42,589	47,77		
Others	11,204	7,769	5,445	11,204	5,445	5,87		
Other Unallocable assets minus liabilities	1,22,653	1,05,071	1,09,560	1,22,653	1,09,560	1,11,73		
Total	11,07,371	10,42,056	9,40,931	11,07,371	9,40,931	9,56,03		

Note:

The Company's operating segments are established on the basis of those components of the Company that are evaluated regularly by the 'Chief Operating Decision Maker' as defined in ind AS 108 -'Operating Segments'. In computing the segment information, certain estimates and assumptions have been made by the management, which have been relied upon by the Statutory Auditor.

Place : Chennai

Date: February 1, 2022

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On behalf of the Board of Directors

Vellayan Subblah Chairman





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CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED CIN - L65993TN1978PLC007576 Registered Office : DARE HOUSE, 2, NSC Bose Road, Chennai - 600 001.

Appendix 2

Segment wise Revenue, Results and Capital Employed for consolidated financial results under Listing Regulations, 2015

₹ lakhs Consolidated Quarter ended Nine months ended Year ended 31.12.2021 30.09.2021 31.12.2020 31.12.2021 31.12.2020 31.03.2021 Particulars Un-audited Un-audited Un-audited Un-audited Un-audited Audited (Refer Note 11) (Refer Note 11) 4 5 6 Segment Revenue Vehicle Finance 1,88,797 1,85,489 1,87,730 5,60,736 5,33,519 7,18,787 Loan against property 41,526 38,670 40,264 1.18.055 1,08,886 1,47,039 Home Loans 15,720 14,482 13,831 43.754 33,675 47,261 Others 4,649 4,123 2,899 11,590 6,549 9,734 Unallocable revenue 5,054 6.907 7,324 19,473 27,669 35,557 Total 2.55.746 2,49,671 2,52,048 7,53,608 7,10,398 9,58,378 Segment Results (Profit / Loss before tax) Vehicle Finance 50,691 57,707 30,390 1,32,931 1,07,345 1,24,199 Loan against property 8,454 11,290 11,745 24,900 27,798 33,937 Home Loans 4.907 4,410 4,149 12,851 9,108 12,179 Others (535) 166 517 264 1,114 1,471 Unallocable 7,453 8,610 26.531 8,451 25,660 32.951 Total 70,970 82,183 55,252 1,97,477 1,72,026 2,04,737 Segment Assets Vehicle Finance 49,78,455 48,18,232 48,24,405 49,78,455 48.24.405 48,93,657 Loan against property 14,53,722 13,59,221 12,23,931 14,53,722 12.23.931 12,71,552 Home Loans 4,48,616 4,18,600 3,28,843 4,48,616 3,28,843 3,72,558 Others 86,449 62.698 52,078 86,449 52,078 55,402 Other Unallocable assets 8.56.899 7.45.842 8 45 944 8 66 899 8.45.944 8,71,247 Total 78,34,141 74,04,593 72,75,201 78,34,141 72,75,201 74,64,415 Seement Liabilities Vehicle Finance 42.74.089 41,39,465 41,99,583 42,74,089 41,99,583 42,66,080 Loan against property 12,48,045 11,67,742 10.65,416 12,48,045 10,65,416 11,08,484 Home Loans 3,85,145 3,59,630 2,86,254 3.85.145 2.86.254 3,24,780 Others 69,268 49,895 42,868 69,268 42,868 45,576 Other Unallocable liabilities 7,44,246 6,40,771 7,36,384 7,44,246 7,36,384 7,59,515 67.20.793 63,57,503 63,30,505 67,20,793 63,30,505 65,04,436 Capital Employed (Segment Assets - Segment Liabilities) Vehicle Finance 7,04,366 6,78,767 6,24,822 7,04,366 6,24,822 6.27.577 Loan against property 2,05,677 1,91,479 1,58,515 2,05,677 1,58,515 1,63,068 Home Loans 63,471 58,970 42,589 63,471 42,589 47,778 Others 17,181 12,803 9,210 1,09,560 9.210 17.181 9,826 Other Unallocable assets minus liabilities 1,22,653 1,05,071 1,09,560 1,22,653 1,11,731 11,13,348 10,47,090 9,44,696 11,13,348 9,44,696 9,59,980

Note:

The Group's operating segments are established on the basis of those components of the Group that are evaluated regularly by the 'Chief Operating Decision Maker' as defined in Ind AS 108 -'Operating Segments'. In computing the segment information, certain estimates and assumptions have been made by the management, which have been relied upon by the Statutory Auditor.

Place: Chennal Date: February 1, 2022

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On behalf of the Board of Directors

Den

Vellayan Subblah Chairman





Price Warterhouse LLP 5th Floor, Tower D, The Millenia, 1 & 2 Murphy Road, Ulsoor, Bangalore – 560 008 M/s. Sundaram & Srinivasan Chartered Accountants 23, C. P. Ramaswamy Road, Alwarpet, Chennai – 600 018

Independent Auditor's Review Report on quarterly and year to date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Review Report To

The Board of Directors
Cholamandalam Investment and Finance Company Limited, Chennai.

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Cholamandalam Investment and Finance Company Limited, Chennai ("the Company") for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021, which are included in the accompanying Statement of Un-audited Standalone Financial Results for Quarter and Nine months ended December 31, 2021 (the "Statement") attached herewith being submitted by the company pursuant to requirements of Regulations 33 and Regulation 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (the "Listing Regulations 2015") as amended, including relevant circulars issued by SEBI from time to time. We have initialled the Statement for identification purposes only.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder, other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 of the Listing Regulations, 2015, as amended, including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with recognition and measurement principles laid down in Ind AS 34 prescribed under section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the Listing Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement, or that it has not been prepared in accordance with the relevant prudential norms issued by the RBI in respect of Income recognition, asset classification, provisioning and other related matters, to the extent those are not inconsistent with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013.





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5. We draw your attention to Note 6 to the Statement, which describes the management's assessment of the impact of the outbreak of Coronavirus (Covid-19) on the business operations of the Company. In view of the uncertain economic environment, a definitive assessment of the impact on the subsequent periods is highly dependent upon circumstances as they evolve.

Our conclusion is not modified in respect of this matter.

- 6. (a) The standalone financial results of the Company for the quarter ended December 31, 2020 and the year to date results for the nine months ended December 31, 2020 were reviewed by another firm of chartered accountants who issued their unmodified conclusion, vide their report dated January 29, 2021.
 - (b) The standalone financial statements of the Company for the year ended March 31, 2021 was audited by another firm of Chartered Accountants, who issued an unmodified opinion vide their report dated May 7, 2021.

Our conclusion is not modified in respect of these matters.

For Sundaram and Srinivasan Chartered Accountants

Firm Registration Number: 004207S

For Price Waterhouse LLP Chartered Accountants

Firm Registration Number: 301112E /E300264

S. Usha

Membership Number: 211785

UDIN: 22211785AAAAAW336

Place: Chennai

Date: February 01, 2022

A. J. Shaikh Partner

Membership Number: 203637

UDIN: 22203637AAAAAG1616

Place: Bangalore Date: February 01, 2022



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Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Review Report To
The Board of Directors
Cholamandalam Investment and Finance Company Limited, Chennai

- 1. We have reviewed the accompanying statement of consolidated unaudited financial results of Cholamandalam Investment and Finance Company Limited ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred as "the Group") and its associates for the quarter and nine months ended December 31, 2021 which are included in the accompanying Statement of Un-audited Consolidated Financial Results for Quarter and Nine months ended December 31, 2021 (the "Statement"). The Statement is being submitted by the Holding Company pursuant to the requirements of Regulations 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), as amended, including relevant circulars issued by SEBI from time to time, which has been initialled by us for identification purposes only.
- 2. This Statement, which is the responsibility of the Holding Company's Management and has been approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder, and other accounting principles generally accepted in India and is in and is in compliance with the presentation and disclosure requirements of Regulation 33 of the Listing Regulations, 2015, as amended, including relevant circulars issued by the SEBI from time to time. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.





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4. The Statement includes the results of the following entities

Subsidiaries

- i. Cholamandalam Securities Limited
- ii. Cholamandalam Home Finance Limited

Associates

- iii. White Data Systems India Private Limited
- iv. Vishwakarma Payments Private Limited
- v. Paytail Commerce Private Limited
- 5. Based on our review conducted and procedures performed as stated in in paragraph 3 above and upon consideration of the review reports of other auditors referred in paragraph 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the Ind AS 34 and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We draw your attention to Note 6 to the Statement, which describes the management's assessment of the impact of the outbreak of Coronavirus (Covid-19) on the business operations of the Group and its associates. In view of the uncertain economic environment, a definitive assessment of the impact on the subsequent periods is highly dependent upon circumstances as they evolve.

Our conclusion is not modified in respect of this matter.

- 7. (a) The Consolidated financial results of the Company for the quarter ended December 31, 2020 and the year to date results for the nine months ended December 31, 2020 were reviewed by another firm of chartered accountants who issued their unmodified conclusion, vide their report dated January 29, 2021.
 - (b) The financial statements of the Company for the year ended March 31, 2021 was audited by another firm of Chartered Accountants, who issued an unmodified opinion vide their report dated May 7, 2021.

Our conclusion is not modified in respect of these matters.

8. We did not review the interim financial results of the 2 subsidiaries, included in this Statement, whose financial information reflects, total revenues of Rs. 2,804.06 lakhs, and Rs. 7,055.17 lakhs for the quarter and nine months ended December 31, 2021, and total net profit after tax of Rs.425.10 lakhs and Rs. 1020.44 lakhs and total comprehensive income of Rs. 976.68 lakhs and Rs. 2083.28 lakhs for the quarter and nine months ended December 31, 2021 respectively as considered in this Statement. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the review reports of such other auditors, and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matter.





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9. The Statement also includes the Group's share of net profit / (loss) after tax of Rs. (33) lakhs and Rs. (55) lakhs and total comprehensive income/ (loss) of Rs. (33) lakhs and Rs. (55) lakhs for the quarter and nine months ended December 31, 2021, respectively, as considered in the consolidated unaudited financial results, in respect of 3 associates, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion is not modified in respect of this matter.

For Sundaram and Srinivasan Chartered Accountants

Firm Registration Number - 004207S

S. Usha Partner

Membership Number: 211785 UDIN: 22211785AAAAAX5071

Place: Chennai

Date: February 1, 2022

For Price Waterhouse LLP Chartered Accountants

Firm Registration Number - 301112E /E300264

A. J. Shaikh Partner

Membership Number: 203637 UDIN: 22203637AAAAAH4735

Place: Bangalore

Date: February 1, 2022







February 1, 2022

The Secretary **National Stock Exchange of India Limited** Capital Market – Listing, Exchange Plaza 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E) Mumbai 400 051

NSE SCRIP CODE: CHOLAFIN EQ

The Secretary BSE Ltd. 25th Floor, Phiroze Jeejeebhoy Towers **Dalal Street, Fort** Mumbai 400 001

BSE SCRIP CODE: 511243

ATTN.: LISTING DEPARTMENT

Security Code*	Type of security &	Record Date	Purpose
	paid-up value		
NSE – CHOLAFIN	Equity shares of Rs.2/-	11 th February, 2022	Fixation of Record Date for
BSE - 511243	each		payment of Interim dividend of
			65% @ Rs.1.30 per equity
			share for the year ending
			31 st March 2022

For Cholamandalam Investment and Finance Company Limited

P. Sujatha

Company Secretary



CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED (CIFCL) UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER 2021

Key Financial results (Q3 & YTD Dec 2021):

- Disbursements at ₹ 10,430 Cr for the quarter (Up by 32%) and ₹ 22,772 Cr for YTD Dec 2021 (Up by 27% YoY)
- Total AUM at ₹ 79,161 Cr (Up by 4% YoY)
- Net Income Margin up at ₹ 1,484 Cr for the quarter (Up 9% YoY) and ₹ 4,240 Cr for YTD Dec 2021 (Up 18% YoY)
- PAT at ₹ 524 Cr for the quarter (Up 28% YoY) and ₹ 1,457 Cr for YTD Dec 2021
 (Up by 15% YoY)

Chennai, February 1, 2022: The Board of Directors of CIFCL today announced the unaudited financial results for the quarter and nine months ended 31st December 2021.

Highlights:

Post the second wave of COVID pandemic, economic activities have been steadily improving, including for contact-intensive service industries that were hit hard by the pandemic. Pent-up demand and good monsoon have further aided to the swift revival of India's economy in Q3 of FY2022. Uptrend in economic indicators like tax collections, power consumptions, vehicle registrations, highway toll collections and e-way bills points towards a broad-based economic revival. This has led to a sharp recovery in Chola's disbursements and collections during Q3 FY22. The positive momentum seen in Q2 FY22 further accelerated during Q3 FY 2022 on account of healthy demand during festive seasons boosting auto sales and improved consumer sentiments leading to healthy demand for mortgage loans.

New Business Division, Digital Partnership:

During the quarter, the Company has launched the following three new business divisions in the Consumer and SME eco-system namely:

- Consumer & Small Enterprise Loan: This division will offer Personal & Professional Loans and Micro & Small Enterprise Loan through traditional, direct to customer and digital partnership channels. The company entered into strategic partnerships with 3 leading Fintech companies – Bankbazaar, Kreditbee and Paytail to scale up this business vertical.
- <u>Secured Business & Personal Loan</u>: This division will offer loans to self-employed non-professionals through traditional channel for their day-to-day operations and capital investments.
- **SME Loan**: This division will offer term loans, working capital finance, equipment finance and supply chain finance to SME customers through traditional and digital partnership channels.

Equity Investment in Payswiff:

The Company has executed an arrangement to make a strategic investment in the equity shares of Payswiff Technologies Private Limited (Payswiff) up to a sum not exceeding Rs.450 crores. This will result in the Company holding about 72% of the equity capital of Payswiff on a fully diluted basis and Payswiff consequently will become a subsidiary of the Company.

Payswiff is engaged in the business of enabling online payment gateway services for e-commerce businesses and provides e-commerce solutions. Payswiff is an omni channel payment transaction solution provider that lets business owners accept payments from their customers in-store, at home deliveries, online, and on-the-go using their product offerings.

This relationship is expected to add value to the existing Chola ecosystem by providing a platform to build new-age SME offering at scale, access to the SME network across the country and an opportunity to be one of the preferred SME financiers.

Changes to RBI regulation on Asset Classification and Provisioning under IRAC:

RBI had made changes to the method of evaluating the NPAs as per their circular dated 12th Nov 2021.Basis this, the following are the key changes brought into scope with immediate effect:

- a. NPA evaluation should be on day basis based on daily DPD run after end of the day process in the system.
- b. Agreements which cross 90 days DPD, should continue to be classified as NPA until all dues towards principal and interest are completed

While these changes are regarding evaluation of NPA as per Income Recognition and Asset Classification and Provisioning (IRACP) as defined by RBI, and has no bearing directly on the ECL model, we have made suitable changes in presenting the stagewise asset categorization to bring in more transparency in our reporting to enable all stakeholders to relate the figures both under IRAC model and the IND AS ECL model. Accordingly, we have sub-categorised the stages as follows:

Stage wise Summary - Dec 21	Rs in Cr

		N	ormal Provis	ion	Management	Total	Total
Particulars	Asset	Existing Model	Addn Model	Total Model	Overlay	Provn	
	Rs in Cr	Rs in Cr	Rs in Cr	Rs in Cr	Rs in Cr	Rs in Cr	PCR %
Stage 1	60,446	151	39	190	13	203	0.34%
Stage 1A	33	0	0	0	0	0	1.11%
Stage 1B	254	1	9	10	1	11	4.30%
Total Stage 1	60,734	152	48	200	14	214	0.35%
Stage 2	5,812	582	-38	544	20	563	9.69%
Stage 2A	26	3	0	3	0	3	11.77%
Stage 2B	1,683	162	36	198	273	471	28.00%
Total Stage 2	7,521	746	-2	745	293	1,038	13.80%
Stage 3	4,047	953	0	953	529	1,481	36.61%
Stage 3 - Legal	198	165	-	165	-	165	83.74%
Total Stage 3	4,244	1,118	0	1,118	529	1,647	38.80%
Total	72,499	2,016	46	2,062	836	2,899	4.00%
NPA as per RBI (incl Sec)	6,182	1,281	45	1,326	804	2,129	34.44%

We have now sub-classified the stage 1 and stage 2 to present the assets as following:

STAGE_1	Represents assets which had never touched NPA and currently been within 0-30 days - hence not an NPA as per RBI norms
STAGE_1A	Represents assets which had been an NPA in the past but had normalised and currently in the 0-30 days - Hence no more an NPA as per RBI norms
STAGE_1B	Represents assets which had been an NPA in the past but yet to be fully normalised though it has moved to stage 1 currently - Hence an NPA as per current RBI norms
STAGE_2	Represents assets which had never touched NPA and had always been within 0-90 days - hence not an NPA as per RBI norms
STAGE_2A	Represents assets which had been an NPA in the past but had been normalised post that and now in 31-90 days DPD - Hence no more an NPA as per RBI norms
STAGE_2B	Represents assets which had been an NPA in the past but yet to be fully normalised though it has moved to stage 2 currently - Hence an NPA as per current RBI norms
STAGE_3	Represents assets which continues to be a NPA as on the closing date - Hence an NPA as percurrent RBI norms

During the quarter the company has made additional provisions of Rs 136 crs towards management overlay taking the total management overlay to 836 crs.

Performance Highlights:

Rs in Cr

Dominulous	O2 FV 21	O2 FV 22	Growth	YTD	YTD	Growth
Particulars	Q3 FY-21	Q3 FY-22	(Y-o-Y)	Dec 20	Dec 21	(Y-o-Y)
Disbursements	7,926	10,430	32%	17,972	22,772	27%
AUM	75,813	79,161	4%	75,813	79,161	4%
Total Income	2,505	2,530	1%	7,058	7,468	6%
Finance Cost	-1,140	-1,046	-8%	-3,456	-3,228	-7%
Net Income Margin	1,364	1,484	9%	3,602	4,240	18%
Total Expenses	-369	-532	44%	-1,070	-1,420	33%
Loan Losses	-445	-248	-44%	-818	-859	5%
Profit Before Tax	551	704	28%	1,714	1,962	14%
Profit After Tax	409	524	28%	1,272	1,457	15%

- Aggregate disbursements in Q3 FY 22 were at ₹ 10,430 Cr as against ₹ 7,926 Cr in Q3 FY 21 with a growth of 32%. Disbursements for YTD Dec 2021 were at ₹ 22,772 Cr as against ₹ 17,972 Cr in the previous year registering the growth of 27% Y-on-Y.
- Vehicle Finance (VF) disbursements were at ₹ 7,647 Cr in Q3 FY 22 as against ₹ 6,084 Cr in Q3 FY21, growth of 26%. Disbursements for YTD Dec 2021, were at ₹ 16,654 Cr as against ₹ 14,096 Cr in the previous year, reporting a growth of 18% Y-o-Y.
- Loan Against Property (LAP) business disbursed ₹ 1,763 Cr in Q3 FY 22, as against ₹ 1,265 Cr in Q3 FY 21, with a growth rate of 39%. The Disbursements for YTD Dec 2021 were at ₹ 3,884 Cr as against ₹ 2,436 Cr in the previous year, registering a good growth rate of 59% Y-o-Y.
- Home Loan (HL) business disbursed ₹ 437 Cr in Q3 FY 22, as against ₹ 434 Cr in Q3 FY 21. The Disbursements for YTD Dec 2021 were at ₹ 1,129 Cr as against ₹ 1,004 Cr in the previous year, registering a growth of 12% Y-o-Y.
- Assets under management as of 31st Dec 2021, stood at ₹ 79,161 Cr as compared to ₹ 75,813 Cr as of end Dec in FY21.
- Profits after Tax (PAT) for Q3 FY 22 were at ₹ 524 Cr compared to ₹ 409 Cr in Q3 FY 21, reporting a growth of 28%. PAT for YTD Dec 2021, were at ₹ 1,457 Cr as against ₹ 1,272 Cr in the same period last year registering a growth of 15%.
- PBT-ROA for Q3 FY 22 was at 3.8% and for YTD Dec 2021 was at 3.6% as against 3.1% and 3.4% respectively in the same period last year.
- ROE for Q3 FY 22 was at 19.3% as against 17.6% in previous year.
- The Company continues to hold a strong liquidity position with ₹ 6,317.50 Cr as cash balance as at end of December 21 (including Rs 1500 Cr invested in Gsec shown under investments), with a total liquidity position of ₹ 10,671 Cr (including undrawn sanctioned lines). The ALM is comfortable with no negative cumulative mismatches across all time buckets.

Interim Dividend

The Board of Directors of the Company approved the payment of Interim dividend of 65% being ₹ 1.30 per share on the equity shares of the Company, for the year ending March 31, 2022.

Asset Quality

CIFCL asset quality as at end of December 2021, represented by Stage 3 assets stood at 5.85% with a provision coverage of 38.80%, as against 6.16% as at end of September 2021 with a provision coverage of 36.45%. The total provisions currently carried against the overall book is 4.00% as against the normal overall provision levels of 1.75% carried prior to the Covid-19 pandemic, representing more than twice the normal pre-covid provision coverage level.

As per revised RBI norms (circular dated Nov 12^{th} , 2021) GNPA% and NNPA% as of December'21 is at 8.53% and 5.76% respectively. We carry Rs.746 Cr higher provisions under INDAS over IRAC.

Rs in Cr

	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21
Gross Assets - Stage 3	2,163	1,996	1,904	2,486	2,705	4,545	4,271	4,244
Stage 3 Assets to Total Gross Assets	3.80%	3.34%	2.98%	3.75%	3.96%	6.79%	6.16%	5.85%
ECL Provisions - Stage 3	898	831	818	1,082	1,197	1,614	1,557	1,647
Coverage ratio (%) - Stage 3	41.52%	41.62%	42.93%	43.52%	44.27%	35.51%	36.45%	38.80%
Gross Assets - Stage 1&2	54,762	57,777	62,041	63,755	65,579	62,348	65,083	68,254
ECL Provisions - Stage 1 &2	625	607	871	963	1,247	1,313	1,282	1,252
Coverage ratio (%) - Stage 1&2	1.14%	1.05%	1.40%	1.51%	1.90%	2.11%	1.97%	1.83%
Total ECL Provision	1,523	1,437	1,688	2,045	2,444	2,926	2,839	2,899
Overall Provision Coverage	2.68%	2.40%	2.64%	3.09%	3.58%	4.37%	4.09%	4.00%

Note: Sep-20 and Dec-20 numbers are before considering Supreme Court Interim orders, which had directed the accounts which were not declared NPA till 31-Aug-2020 shall not be declared as NPA till further orders. This is done to facilitate comparative numbers. The interim order granted stands vacated on March 23 and hence company has continued with the asset classification as per ECL model under INDAS for the quarter and year ended 31st March 2021.Considering the Supreme Court Interim orders directions Stage 3 % for Sep-20 and Dec-20 works out to 2.75% and 2.57% respectively.

Capital Adequacy:

The Capital Adequacy Ratio (CAR) of the company as on 31st December 2021, was at 19.8% as against the regulatory requirement of 15%. Tier-I Capital was at 16.8%.