

AXIS/CO/CS/372/2021-22

October 26, 2021

Chief Manager,
Listing & Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, "G" Block
Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051

The Deputy General Manager,
Listing Department
BSE Limited
1st Floor, New Trading Ring,
Rotunda Building
P. J. Towers, Dalal Street Fort,
Mumbai – 400 001

NSE Symbol: AXISBANK

BSE Scrip Code : 532215

Dear Sir(s),

SUB: UNAUDITED FINANCIAL RESULTS OF THE BANK, FOR THE QUARTER AND HALF YEAR ENDED AS ON SEPTEMBER 30, 2021.

REF: REGULATIONS 30 AND 33 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 ("SEBI LISTING REGULATIONS").

This is to inform you that at the meeting of the Board of Directors (the "Board") of the Bank held today viz. Tuesday, October 26, 2021, the Board has reviewed and approved the Unaudited Standalone Financial Results of the Bank and Unaudited Consolidated Financial Results for the quarter and half year ended as on September 30, 2021 which were subjected to a Limited Review by the Joint Statutory Auditors of the Bank and reviewed by the Audit Committee of the Board at its meeting held earlier during the day and recommended for the approval of the Board.

Please note that the said Board meeting commenced at 1.30 p.m. and the said Financial Results, for the quarter and half year ended as on September 30, 2021, were reviewed and approved by the Board at 4.18 p.m.

Accordingly, we enclose herewith the said Financial Results, the Limited Review Report issued by the Joint Statutory Auditors of the Bank, the Press Release and the Earnings Presentation for the quarter and half year ended as on September 30, 2021, which please note are being uploaded on the website of the Bank in compliance with the SEBI Listing Regulations.

Further, please note that the Bank has scheduled conference calls with the Media/Analysts today at 6.00 p.m. onwards on the said financial results.

Also, please note that the restricted trading window (blackout period) which has been in-force since **Tuesday, September 21, 2021** in respect of the said Financial results, will end at the close of business hours on **Thursday, October 28, 2021** (both days inclusive), consequently, the Trading window will commence from Friday, October 29, 2021 and continue up to Tuesday, December 21, 2021 (both days inclusive), in terms of the Share Dealing Code - October 2020, formulated and adopted by the Bank, under the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended.

You are requested to kindly take note of above and arrange to bring it to the notice of all concerned.

Thanking You,

Yours Sincerely,
For **Axis Bank Limited**


Rajesh Dahiya
Executive Director (Corporate Centre)

Encl.: As above

Axis Bank Limited

Regd. Office: 'Trishul', 3rd floor, Opp. Samarheshwar Temple, Near Law Garden, Ellisbridge, Ahmedabad - 380 006.
Corporate Office: 'Axis House', C-2, Wadia International Centre, Pandurang Budhkar Marg, Worli, Mumbai - 400 025.
CIN: L65110GJ1993PLC020769, Phone: 079-26409322, Fax: 079-26409321, Email: shareholders@axisbank.com

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2021

(₹ In lacs)

PARTICULARS	FOR THE QUARTER ENDED 30.09.2021	FOR THE QUARTER ENDED 30.06.2021	FOR THE QUARTER ENDED 30.09.2020	FOR THE HALF YEAR ENDED 30.09.2021	FOR THE HALF YEAR ENDED 30.09.2020	FOR THE YEAR ENDED 31.03.2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Interest earned (a)+(b)+(c)+(d)	16,336.01	16,003.46	15,980.66	32,339.47	32,426.13	63,346.23
(a) Interest/discount on advances/bills	11,986.74	11,881.46	12,106.73	23,868.20	24,600.72	47,619.80
(b) Income on Investments	3,521.64	3,428.20	3,101.93	6,949.84	6,074.93	12,558.21
(c) Interest on balances with Reserve Bank of India and other inter-bank funds	405.35	259.90	259.09	665.25	699.02	1,037.88
(d) Others	422.28	433.90	512.91	856.18	1,051.46	2,130.34
2. Other Income (Refer note 2 & 3)	3,798.38	3,358.46	3,569.35	7,156.84	5,793.98	12,263.60
3. TOTAL INCOME (1+2)	20,134.39	19,361.92	19,550.01	39,496.31	38,220.11	75,609.83
4. Interest Expended	8,435.71	8,243.19	8,654.59	16,678.90	18,114.75	34,107.11
5. Operating expenses (i)+(ii)	5,770.51	4,932.40	4,235.64	10,702.91	7,963.23	18,375.15
(i) Employees cost	1,935.54	1,851.87	1,412.94	3,787.41	2,819.06	6,164.01
(ii) Other operating expenses	3,834.97	3,080.53	2,822.70	6,915.50	5,144.17	12,211.14
6. TOTAL EXPENDITURE (4+5) (Excluding Provisions and Contingencies)	14,206.22	13,175.59	12,890.23	27,381.81	26,077.98	52,482.26
7. OPERATING PROFIT (3-6) (Profit before Provisions & Contingencies)	5,928.17	6,186.33	6,659.78	12,114.50	12,142.13	23,127.57
8. Provisions (other than tax) and Contingencies (Net) (Refer note 3)	1,735.09	3,302.30	4,342.82	5,037.39	8,397.19	14,321.73
9. Exceptional Items	-	-	-	-	-	-
10. Profit/(Loss) from Ordinary Activities before Tax (7-8-9)	4,193.08	2,884.03	2,316.96	7,077.11	3,744.94	8,805.84
11. Tax expense	1,059.76	723.88	634.29	1,783.64	950.10	2,217.34
12. Net Profit/(Loss) from Ordinary Activities after Tax (10-11)	3,133.32	2,160.15	1,682.67	5,293.47	2,794.84	6,588.50
13. Extraordinary Items (net of tax expense)	-	-	-	-	-	-
14. Net Profit/(Loss) for the period (12-13)	3,133.32	2,160.15	1,682.67	5,293.47	2,794.84	6,588.50
15. Paid-up equity share capital (Face value ₹2/- per share)	613.33	613.05	612.03	613.33	612.03	612.75
16. Reserves excluding revaluation reserves						1,00,990.26
17. Analytical Ratios and other disclosures						
(i) Percentage of Shares held by Government of India	Nil	Nil	Nil	Nil	Nil	Nil
(ii) Capital Adequacy Ratio - Basel III	19.23%	18.67%	18.92%	19.23%	18.92%	19.12%
(iii) Earnings per Share (EPS) for the period/year (before and after extraordinary items)						
- Basic	10.22	7.05	5.70	17.27	9.68	22.15
- Diluted	10.19	7.03	5.69	17.22	9.67	22.09
(iv) NPA Ratios						
(a) Amount of Gross Non Performing assets	24,148.61	25,949.77	26,831.64	24,148.61	26,831.64	25,314.84
(b) Amount of Net Non Performing assets	7,199.97	7,846.48	6,107.88	7,199.97	6,107.88	6,993.52
(c) % of Gross NPAs	3.53	3.85	4.18	3.53	4.18	3.70
(d) % of Net NPAs	1.08	1.20	0.98	1.08	0.98	1.05
(v) Return on Assets (annualized)	1.19	0.86	0.73	1.03	0.60	0.70
(vi) Net worth	98,916.07	95,730.06	88,749.40	98,916.07	88,749.40	93,734.10
(vii) Outstanding Redeemable Preference Shares	Nil	Nil	Nil	Nil	Nil	Nil
(viii) Capital Redemption Reserve	Nil	Nil	Nil	Nil	Nil	Nil
(ix) Debentures Redemption Reserve	Nil	Nil	Nil	Nil	Nil	Nil
(x) Debt- Equity Ratio*	1.48	1.45	1.34	1.48	1.34	1.41
(xi) Total Debts to Total Assets	15.10%	14.91%	14.62%	15.10%	14.62%	14.48%

* Debt represents total borrowings; Equity represents total of share capital and reserves.



Notes:

1. Statement of Assets and Liabilities as on 30th September, 2021 is given below:

Particulars	(₹ in lacs)		
	As on 30.09.2021 (Unaudited)	As on 31.03.2021 (Audited)	As on 30.09.2020 (Unaudited)
CAPITAL AND LIABILITIES			
Capital	613,33	612,75	612,03
Reserves and Surplus	1,06,469,70	1,00,990,26	97,051,76
Employees' Stock Options Outstanding	81,59	-	-
Deposits	7,36,285,50	6,97,985,29	6,23,666,58
Borrowings	1,58,709,45	1,42,873,16	1,31,207,27
Other Liabilities and Provisions	48,578,52	44,336,17	45,137,76
TOTAL	10,50,738,09	9,86,797,63	8,97,675,40
ASSETS			
Cash and Balances with Reserve Bank of India	81,932,82	51,808,56	42,953,94
Balances with Banks and Money at Call and Short Notice	15,035,79	9,921,26	4,834,21
Investments	2,49,815,86	2,26,119,62	2,00,289,92
Advances	6,21,719,30	6,14,399,40	5,64,584,76
Fixed Assets	4,280,33	4,245,03	4,360,01
Other Assets	77,953,99	80,303,76	80,652,56
TOTAL	10,50,738,09	9,86,797,63	8,97,675,40

2. 'Other income' includes profit/loss on investments including provision for depreciation, earnings from foreign exchange and derivative transactions, commission earned from guarantees/letters of credit, fees earned from providing services to customers, selling of third party products etc.
3. Based on RBI Master Direction on Financial Statements – Presentation and Disclosures issued on 30th August, 2021, recoveries from written off accounts hitherto included as part of other income have been adjusted as a credit to provisions and contingencies and provision for depreciation on investments hitherto classified as part of provisions and contingencies has been reclassified as part of other income. Previous period figures have also been reclassified as appropriate to make them comparable with current period figures. There is no impact of this change on the net profit/loss of the current or earlier periods consequently ratio's for prior periods are not restated.
4. During the quarter ended 30th September, 2021, the Bank allotted 1,376,861 equity shares pursuant to the exercise of options under its Employee Stock Option Scheme.
5. During the quarter ended 30th September, 2021, the Bank raised Basel III compliant Additional Tier 1 (AT1) Notes of USD 600 million (equivalent to ₹4,416.45 crores).
6. In accordance with RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' and RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures which are available on its website at the following link: <https://www.axisbank.com/shareholders-corner/regulatory-disclosure/basel-III-disclosures>. The disclosures have not been subjected to audit or limited review by the joint statutory auditors of the Bank.
7. The Bank was reporting structured collateralised foreign currency loans extended to customers and deposits received from the same customer on a gross basis as advances and deposits respectively. Effective Q1 FY22, the Bank has changed the aforementioned practice to report such structured collateralised foreign loans and deposits on a net basis for better presentation. Previous period figures have been regrouped and reclassified to conform to current classification.
- The aforesaid change has no impact on the profit of the Bank for the prior periods and the quarter ended 30th June 2021, quarter and half year ended 30th September 2021, and is not material given the Bank's Balance Sheet size and consequently ratio's for prior periods are not restated.
8. On 30th August, 2021, RBI issued a clarification on Guidelines on Compensation of Whole Time Directors/Chief Executive Officers /Material Risk Takers and Control Function Staff, advising banks that the share-linked instruments are required to be fair valued on the date of grant using the Black-Scholes model. The fair value thus arrived should be recognised as an expense for all options granted after the accounting period ending 31st March, 2021. Accordingly, the Bank has changed its accounting policy from the intrinsic value method to the fair value method for all share-linked instruments granted after 31st March, 2021 and consequently recognized the fair value of options computed using the Black-Scholes model, without reducing estimated forfeitures, as compensation expense over the vesting period. As a result, 'Employees cost' for the quarter and half year ended 30th September, 2021 is higher by ₹72.09 crores with a consequent reduction in the profit before tax by the same amount.



9. COVID-19 virus, a global pandemic has affected the world economy including India. The extent to which the COVID-19 pandemic including the second wave witnessed in the country, or future subsequent waves, if any, will continue to impact the Bank's operations and asset quality will depend on the future developments, which are highly uncertain.

The Bank continues to hold provisions aggregating to ₹5,012 crores as at 30th September, 2021 against the potential impact of COVID-19 (other than provisions held for restructuring under COVID 19 norms) based on the information available at this point in time. The provisions held by the Bank are in excess of the RBI prescribed norms.

10. Pursuant to an order of the Hon'ble Supreme Court of India (SC) in an earlier year wherein classification relating to one corporate borrower was deferred, the Bank in its capacity as a lead lender and lenders agent in the consortium had sought clarification from Reserve Bank of India (RBI) regarding the asset classification of the said corporate borrower. Basis the specific clarification received from RBI thereon, the Bank had hitherto not classified the aforesaid corporate borrower as NPA. During the current quarter, the Hon'ble SC has pronounced its final judgement on the matter under dispute in favour of the said corporate borrower but has not expressly clarified regarding the asset classification of the said corporate borrower in its judgement. The Bank upon being apprised of the judgement has made a reference to RBI seeking clarification on the asset classification applicable to the said corporate borrower. Pending receipt of response from RBI, the Bank has continued to treat the aforesaid corporate borrower as Standard in its books as on 30th September, 2021. The Bank however holds adequate provision against the said corporate borrower as on the reporting date as required in compliance with RBI's applicable IRAC norms. Had the Bank classified the aforesaid corporate borrower as a NPA, the Gross NPA and Net NPA ratios as on 30th September, 2021 would have been 3.56% and 1.10% respectively.
11. (i) Details of resolution plan implemented under the Resolution Framework for COVID-19-related Stress as per RBI circular dated 6th August, 2020 (Resolution Framework 1.0) are given below:

(₹ in crores except number of accounts)

Type of borrower	(A) Number of accounts where resolution plan has been implemented under this window	(B) Exposure to accounts mentioned at (A) before implementation of the plan ¹	(C) Of (B), aggregate amount of debt that was converted into other securities	(D) Additional funding sanctioned, if any, including between invocation of the plan and implementation	(E) Increase in provisions on account of the implementation of the resolution ²
Personal Loans	8,021	503.71	-	8.47	165.08
Corporate persons	141	1,620.49	-	78.05	378.43
Of which, MSMEs	-	-	-	-	-
Others	-	-	-	-	-
Total	8,162	2,124.20	-	86.52	543.51

1. Represents fund based outstanding of accounts at the end of the month before the date of implementation of resolution plan
2. The Bank holds provision of ₹543.51 crores as on 30th September, 2021 on all accounts where resolution plan is implemented as per Resolution Framework for Covid-19 related stress, which is higher than the requirements as per RBI guidelines

(₹ in crores except number of accounts)

Type of borrower	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of the previous half-year (A) ^{1,2}	Of (A), aggregate debt that slipped into NPA during the half-year	Of (A) amount written off during the half-year	Of (A) amount paid by the borrowers during the half-year ³	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of this half-year ⁴
Personal Loans	484.31	45.77	26.51	45.23	366.80
Corporate persons	1,620.49	-	-	99.61	1,520.88
Of which, MSMEs	-	-	-	-	-
Others	-	-	-	-	-
Total	2,104.80	45.77	26.51	144.84	1,887.68

1. Includes cases where resolution plan is implemented after 31st March, 2021
2. Represents fund based outstanding before implementation of resolution plan
3. Represents net movement in balance outstanding
4. Represents fund based outstanding balance of standard accounts as on 30th September, 2021



(ii) Details of resolution plan implemented under the RBI Resolution Framework - 2.0: Resolution of COVID-19 related stress of Individuals and Small Businesses dated 5th May, 2021 are given below:

Type of borrower	₹ in crores except number of accounts		
	Personal Loans	Business Loans	Small businesses
A) Number of requests received for invoking resolution process ¹	15,053	1,443	607
B) Number of accounts where resolution plan has been implemented under this window	14,394	1,335	554
C) Exposure to accounts mentioned at (B) before implementation of the plan ²	2,207.65	171.27	139.64
D) Of (C), aggregate amount of debt that was converted into other securities	-	-	-
E) Additional funding sanctioned, if any, including between invocation of the plan and implementation	4.74	0.95	-
F) Increase in provisions on account of the implementation of the resolution plan ³	580.55	56.01	44.33

1. Represents number of accounts where resolution plan has been invoked under Resolution Framework – 2.0 for Resolution of Covid-19 related stress of Individuals and Small Businesses
2. Represents fund based outstanding of accounts at the end of the month before the date of implementation of resolution plan
3. The Bank holds provision of ₹680.89 crores as on 30th September, 2021 on all accounts where resolution plan is invoked as per Resolution Framework – 2.0 for Resolution of Covid-19 related stress of Individuals and Small Businesses, which is higher than the requirements as per RBI guidelines

As on 30th September, 2021, modifications have been implemented under Resolution Framework 2.0 in 36 accounts with outstanding of ₹9.50 crores where resolution plan was implemented under Resolution Framework 1.0.

12. The Honourable Supreme Court of India in a writ petition by Gajendra Sharma Vs Union of India & Anr vide its interim order dated 3rd September, 2020 had directed banks that the accounts which were not declared Non-Performing Asset (NPA) till 31st August, 2020 shall not be declared NPA till further orders, pending disposal of the case by Supreme Court. Pursuant to the said order, during the quarter ended 30th September 2020, the Bank did not declare any account as NPA, which was not declared as NPA till 31st August, 2020, as per the RBI's Prudential Norms. However, as a prudent measure the Bank had created provisions for interest reversal and loan loss on the said accounts, per its extant policies as applicable to NPA's. If the Bank had classified borrower accounts as NPA after 31st August, 2020, the Bank's Gross NPA Ratio and Net NPA ratio as on 30th September 2020 would have been 4.28% and 1.03% respectively. The said interim order stood vacated on 23rd March, 2021 and the Bank thereafter continued with the asset classification of borrower accounts as per the extant RBI instructions / IRAC norms.
13. The above results have been approved by the Board of Directors of the Bank at its meeting held today.
14. These results for the quarter and half year ended 30th September, 2021 have been subjected to a "Limited Review" by the joint statutory auditors – M. P. Chitale & Co., Chartered Accountants and CNK & Associates LLP, Chartered Accountants who have issued an unmodified review report thereon. The results for Q1 FY2022, H1 FY2021 and FY2021 were reviewed/audited by another firm of Chartered Accountants, Haribhakti & Co. LLP, on which they had issued an unqualified opinion.
15. Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



Axis Bank Limited

UNAUDITED STANDALONE CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30TH SEPTEMBER, 2021

(₹ in lacs)

PARTICULARS	FOR THE HALF YEAR ENDED 30.09.2021	FOR THE YEAR ENDED 31.03.2021	FOR THE HALF YEAR ENDED 30.09.2020
	(Unaudited)	(Audited)	(Unaudited)
Cash flow from operating activities			
Net profit before taxes	7,077,11	8,805,84	3,744,94
Adjustments for:			
Depreciation on fixed assets	471,66	948,15	417,13
Depreciation on investments	106,08	1,329,08	162,41
Amortisation of premium on Held to Maturity investments	389,69	592,12	251,97
Provision for Non-Performing Assets (including bad debts)/restructured assets	4,614,68	12,191,10	4,100,32
Provision on standard assets, other provisions and other adjustments	1,290,61	3,383,01	4,732,49
Dividend from Subsidiaries	(88,65)	(58,35)	(58,35)
Employee Stock Options Expense	72,09	-	-
Adjustments for:			
(Increase)/Decrease in investments	(8,812,84)	(18,968,46)	(21,118,04)
(Increase)/Decrease in advances	(11,736,55)	(63,548,54)	(8,718,92)
Increase/(Decrease) in deposits	38,300,22	67,201,14	(4,650,65)
(Increase)/Decrease in other assets	2,112,18	4,698,00	4,984,61
Increase/(Decrease) in other liabilities & provisions	2,999,97	(1,196,50)	(1,752,35)
Direct taxes paid	(1,690,07)	(1,793,94)	(1,162,11)
Net cash flow from operating activities	35,106,18	13,582,65	(19,066,55)
Cash flow from investing activities			
Purchase of fixed assets	(513,12)	(901,66)	(465,32)
(Increase)/Decrease in Held to Maturity investments	(15,574,72)	(53,269,93)	(23,181,65)
Increase in Investment in Subsidiaries	-	(6,70)	-
Decrease in investment in Subsidiaries	105,73	-	-
Proceeds from sale of fixed assets	3,24	13,14	80
Dividend from Subsidiaries	88,65	58,35	58,35
Net cash used in investing activities	(15,890,23)	(54,106,80)	(23,587,82)
Cash flow from financing activities			
Proceeds/(Repayment) from issue of subordinated debt, perpetual debt & upper Tier II instruments (net)	4,453,80	-	-
Increase/(Decrease) in borrowings (excluding subordinated debt, perpetual debt & upper Tier II instruments) (net)	11,382,49	(5,080,97)	(16,746,86)
Proceeds from issue of share capital	58	48,41	47,69
Proceeds from share premium (net of share issue expenses)	138,49	10,091,18	9,929,85
Payment of dividend (including dividend distribution tax)	-	-	-
Net cash generated/(used) from financing activities	15,975,36	5,058,62	(6,769,32)
Effect of exchange fluctuation translation reserve	47,48	(72,93)	(56,44)
Net increase/(decrease) in cash and cash equivalents	35,238,79	(35,538,46)	(49,480,13)
Cash and cash equivalents at the beginning of the year	61,729,82	97,268,28	97,268,28
Cash and cash equivalents at the end of the period/year	96,968,61	61,729,82	47,788,15

Note : Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



Axis Bank Limited
Segmental Results

(₹ in lacs)

		FOR THE QUARTER ENDED 30.09.2021	FOR THE QUARTER ENDED 30.06.2021	FOR THE QUARTER ENDED 30.09.2020	FOR THE HALF ENDED 30.09.2021	FOR THE HALF ENDED 30.09.2020	FOR THE YEAR ENDED 31.03.2021
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue						
A	Treasury	5,278.81	5,137.95	5,063.35	10,416.76	9,849.73	18,450.29
B	Corporate/Wholesale Banking	6,561.13	5,948.42	6,783.12	12,509.55	13,577.41	26,299.86
C	Retail Banking	17,690.56	16,792.34	16,624.29	34,482.90	33,120.82	66,215.53
D	Other Banking Business	508.36	362.29	348.15	870.65	568.07	1,617.01
E	Unallocated	-	-	-	-	-	-
	Total	30,038.86	28,241.00	28,818.91	58,279.86	57,116.03	1,12,582.69
	Less : Inter segment revenue	9,904.47	8,879.08	9,268.90	18,783.55	18,895.92	36,972.86
	Income from Operations	20,134.39	19,361.92	19,550.01	39,496.31	38,220.11	75,609.83
2	Segment Results After Provisions & Before Tax						
A	Treasury	965.90	1,830.09	1,368.08	2,795.99	2,046.78	3,458.89
B	Corporate/Wholesale Banking	1,795.64	1,124.17	571.09	2,919.81	(509.17)	1,693.18
C	Retail Banking	1,026.70	(336.48)	2,012.02	690.22	3,698.42	2,444.29
D	Other Banking Business	404.84	266.25	229.77	671.09	372.91	1,209.48
E	Unallocated	-	-	(1,864.00)	-	(1,864.00)	-
	Total Profit Before Tax	4,193.08	2,884.03	2,316.96	7,077.11	3,744.94	8,805.84
3	Segment Assets						
A	Treasury	4,04,341.29	3,74,237.34	3,09,333.77	4,04,341.29	3,09,333.77	3,48,716.95
B	Corporate/Wholesale Banking	2,72,531.39	2,83,227.88	2,64,084.05	2,72,531.39	2,64,084.05	2,81,270.28
C	Retail Banking	3,65,004.97	3,45,698.35	3,14,819.85	3,65,004.97	3,14,819.85	3,47,936.04
D	Other Banking Business	336.27	252.16	228.03	336.27	228.03	277.25
E	Unallocated	8,524.17	8,634.16	9,209.70	8,524.17	9,209.70	8,597.11
	Total	10,50,738.09	10,12,049.89	8,97,675.40	10,50,738.09	8,97,675.40	9,86,797.63
4	Segment Liabilities						
A	Treasury	1,74,047.22	1,65,656.02	1,49,342.56	1,74,047.22	1,49,342.56	1,57,846.67
B	Corporate/Wholesale Banking	1,60,706.67	1,49,287.40	1,39,630.17	1,60,706.67	1,39,630.17	1,66,570.97
C	Retail Banking	6,06,666.97	5,91,147.72	5,07,135.97	6,06,666.97	5,07,135.97	5,58,704.19
D	Other Banking Business	81.96	86.40	71.99	81.96	71.99	82.09
E	Unallocated	2,152.24	1,982.52	3,830.92	2,152.24	3,830.92	1,990.70
	Total	9,43,655.06	9,08,160.06	8,00,011.61	9,43,655.06	8,00,011.61	8,85,194.62
5	Capital and Other Reserves	1,07,083.03	1,03,889.83	97,663.79	1,07,083.03	97,663.79	1,01,603.01
6	Total (4 + 5)	10,50,738.09	10,12,049.89	8,97,675.40	10,50,738.09	8,97,675.40	9,86,797.63

Note:

- Effective 1st April, 2021, the Bank has made a change to its segmental reporting by realigning non-retail term deposits from the Treasury segment to the Retail Banking segment. This segment reporting change reflects a corresponding change in how the Bank manages this portfolio and reviews financial information in order to allocate resources and assess performance. In conjunction with this change, certain prior period numbers have been recast to conform to the new segment reporting structure. There is no impact of this change on the aggregate segmental profit before tax of the Bank.
- Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



Axis Bank Limited

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2021

(₹ in lacs)

PARTICULARS	FOR THE QUARTER ENDED 30.09.2021	FOR THE QUARTER ENDED 30.06.2021	FOR THE QUARTER ENDED 30.09.2020	FOR THE HALF YEAR ENDED 30.09.2021	FOR THE HALF YEAR ENDED 30.09.2020	FOR THE YEAR ENDED 31.03.2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Interest earned (a)+(b)+(c)+(d)	16,682,64	16,301,55	16,217,53	32,984,19	32,923,30	64,397,36
(a) Interest/discount on advances/bills	12,311,96	12,173,69	12,329,56	24,485,65	25,071,81	48,604,16
(b) Income on Investments	3,535,23	3,425,92	3,112,39	6,961,15	6,094,27	12,584,88
(c) Interest on balances with Reserve Bank of India and other inter-bank funds	405,51	260,16	260,13	665,67	700,15	1,039,78
(d) Others	429,94	441,78	515,45	871,72	1,057,07	2,168,54
2. Other Income (Refer note 7)	4,283,97	3,754,15	3,909,20	8,038,12	6,209,73	13,576,92
3. TOTAL INCOME (1+2)	20,966,61	20,055,70	20,126,73	41,022,31	39,133,03	77,974,28
4. Interest Expended	8,597,66	8,367,38	8,781,15	16,965,04	18,371,15	34,627,38
5. Operating expenses (i)+(ii)	6,064,60	5,176,92	4,427,28	11,241,52	8,306,42	19,174,88
(i) Employees cost	2,128,17	2,019,48	1,537,42	4,147,65	3,062,19	6,768,94
(ii) Other operating expenses	3,936,43	3,157,44	2,889,86	7,093,87	5,244,23	12,405,94
6. TOTAL EXPENDITURE (4+5) (Excluding Provisions and Contingencies)	14,662,26	13,544,30	13,208,43	28,206,56	26,677,57	53,802,26
7. OPERATING PROFIT (3-6) (Profit before Provisions and Contingencies)	6,304,35	6,511,40	6,918,30	12,815,75	12,455,46	24,172,02
8. Provisions (other than tax) and Contingencies (Net) (Refer note 7)	1,762,83	3,327,54	4,368,28	5,090,37	8,446,99	14,421,94
9. Exceptional Items	-	-	-	-	-	-
10. Profit/(Loss) from Ordinary Activities before Tax (7-8-9)	4,541,52	3,183,86	2,550,02	7,725,38	4,008,47	9,750,08
11. Tax expense	1,158,74	809,36	700,97	1,968,10	1,051,32	2,497,69
12. Net Profit/(Loss) from Ordinary Activities after Tax (10-11)	3,382,78	2,374,50	1,849,05	5,757,28	2,957,15	7,252,39
13. Extraordinary Items (net of tax expense)	-	-	-	-	-	-
14. Net Profit/(Loss) for the period (12-13)	3,382,78	2,374,50	1,849,05	5,757,28	2,957,15	7,252,39
15. Share in Profit/(Loss) of Associate	22,94	-	-	22,94	-	-
16. Share of (Profit)/Loss of Minority Shareholders	(18,02)	(17,59)	(12,39)	(35,61)	(20,97)	(56,89)
17. Consolidated Net Profit/(Loss) for the Group (14+15+16)	3,387,70	2,356,91	1,836,66	5,744,61	2,936,18	7,195,50
18. Paid-up equity share capital (Face value ₹2/- per share)	613,33	613,05	612,03	613,33	612,03	612,75
19. Reserves excluding revaluation reserves						1,02,980,95
20. Analytical Ratios						
(i) Percentage of Shares held by Government of India	Nil	Nil	Nil	Nil	Nil	Nil
(ii) Earnings per Share (EPS) for the year (before and after extraordinary items)						
- Basic	11.05	7.69	6.22	18.74	10.17	24.19
- Diluted	11.02	7.67	6.22	18.68	10.16	24.13



Notes:

1. Consolidated Statement of Assets and Liabilities of the group as on 30th September, 2021 is given below.

Particulars	(₹ in lacs)		
	As on 30.09.2021 (Unaudited)	As on 31.03.2021 (Audited)	As on 30.09.2020 (Unaudited)
CAPITAL AND LIABILITIES			
Capital	613,33	612,75	612,03
Reserves and Surplus	1,08,900,67	1,02,980,95	98,582,51
Employees' Stock Options Outstanding (net)	82,31	-	-
Minority Interest	209,36	173,75	134,53
Deposits	7,35,710,14	6,98,302,63	6,24,963,39
Borrowings	1,70,151,67	1,52,248,72	1,38,501,03
Other Liabilities and Provisions	51,282,14	46,685,74	46,579,03
TOTAL	10,66,949,62	10,01,004,54	9,09,372,52
ASSETS			
Cash and Balances with Reserve Bank of India	81,932,86	51,808,57	42,953,98
Balances with Banks and Money at Call and Short Notice	16,213,89	11,615,79	8,010,55
Investments	2,49,208,79	2,25,335,77	1,98,588,84
Advances	6,35,253,61	6,25,749,90	5,73,356,85
Fixed Assets	4,374,10	4,329,69	4,437,00
Other Assets	79,966,37	82,164,82	82,025,30
TOTAL	10,66,949,62	10,01,004,54	9,09,372,52

- The above results represent the consolidated financial results of Axis Bank Limited and its subsidiaries & associates.
- The above results are prepared in accordance with the principle set out in Accounting Standard 21 - Consolidated Financial Statements and Accounting Standard 23 – Accounting for Investments in Associates in Consolidated Financial Statements as notified under Section 133 of the Companies Act, 2013.
- The financial statements of certain subsidiaries have been prepared in accordance with notified Indian Accounting Standards ('Ind-AS') with effect from 1 April, 2018. The financial statements of such subsidiaries used for consolidation of the consolidated financial results are special purpose financial statements prepared in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016.
- In accordance with RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' and RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures which are available on its website at the following link: <https://www.axisbank.com/shareholders-corner/regulatory-disclosure/basel-iii-disclosures>. The disclosures have not been subjected to audit or limited review by the joint statutory auditors of the Bank.
- During the quarter ended 30th September, 2021, the Bank raised Basel III compliant Additional Tier 1 (AT1) Notes of USD 600 million (equivalent to ₹4,416.45 crores).
- Based on RBI Master Direction on Financial Statements – Presentation and Disclosures issued on 30th August, 2021, recoveries from written off accounts hitherto included as part of other income have been classified as a credit to provisions and contingencies and provision for depreciation on investments hitherto classified as part of provisions and contingencies has been reclassified as part of other income. Previous period figures have been reclassified as appropriate to make them comparable with current period figures. There is no impact of this change on the net profit/loss of the current or earlier periods.
- The Bank was reporting structured collateralised foreign currency loans extended to customers and deposits received from the same customer on a gross basis as advances and deposits respectively. Effective Q1 FY22, the Bank has changed the aforementioned practice to report such structured collateralised foreign loans and deposits on a net basis for better presentation. Previous period figures have been regrouped and reclassified to conform to current classification.

The aforesaid change has no impact on the profit of the Bank for the prior periods and the quarter ended 30th June 2021, quarter and half year ended 30th September 2021, and is not material given the Bank's Balance Sheet size and consequently ratio's for prior periods are not restated.
- On 30th August, 2021, the RBI issued a clarification on Guidelines on Compensation of Whole Time Directors/Chief Executive Officers /Material Risk Takers and Control Function Staff, advising banks that the fair value of share-linked instruments on the date of grant should be recognised as an expense for all options granted after the accounting period ending 31st March, 2021. Accordingly, the Bank has changed its accounting policy from the intrinsic value method to the fair value method for all share-linked instruments granted after 31st March, 2021 and consequently recognized the fair value of options computed using the Black-Scholes model, without reducing estimated forfeitures, as compensation expense over the vesting period. As a result, 'Employees cost' for the quarter and half year ended 30th September, 2021 is higher by ₹81.59 crores with a consequent reduction in the profit before tax by the same amount.



10. COVID-19 virus, a global pandemic has affected the world economy including India. The extent to which the COVID-19 pandemic including the second wave witnessed in the country, or future subsequent waves, if any, will continue to impact the Bank's operations and asset quality will depend on the future developments, which are highly uncertain.

The Bank continues to hold provisions aggregating to ₹5,012 crores as at 30th September, 2021 against the potential impact of COVID-19 (other than provisions held for restructuring under COVID 19 norms) based on the information available at this point in time. The provisions held by the Bank are in excess of the RBI prescribed norms

11. (i) Details of resolution plan implemented under the Resolution Framework for COVID-19-related Stress as per RBI circular dated 6th August, 2020 (Resolution Framework 1.0) are given below:

(₹ in crores except number of accounts)

Type of borrower	(A) Number of accounts where resolution plan has been implemented under this window	(B) Exposure to accounts mentioned at (A) before implementation of the plan ¹	(C) Of (B), aggregate amount of debt that was converted into other securities	(D) Additional funding sanctioned, if any, including between invocation of the plan and implementation	(E) Increase in provisions on account of the implementation of the resolution ²
Personal Loans	8,021	503.71	-	8.47	165.08
Corporate persons	141	1,620.49	-	78.05	378.43
Of which, MSMEs	-	-	-	-	-
Others	-	-	-	-	-
Total	8,162	2,124.20	-	86.52	543.51

1. Represents fund based outstanding of accounts at the end of the month before the date of implementation of resolution plan
2. The Bank holds provision of ₹543.51 crores as on 30th September, 2021 on all accounts where resolution plan is implemented as per Resolution Framework for Covid-19 related stress, which is higher than the requirements as per RBI guidelines

(₹ in crores except number of accounts)

Type of borrower	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of the previous half-year (A) ^{1,2}	Of (A), aggregate debt that slipped into NPA during the half-year	Of (A) amount written off during the half-year	Of (A) amount paid by the borrowers during the half-year ³	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of this half-year ⁴
Personal Loans	484.31	45.77	26.51	45.23	366.80
Corporate persons	1,620.49	-	-	99.61	1,520.88
Of which, MSMEs	-	-	-	-	-
Others	-	-	-	-	-
Total	2,104.80	45.77	26.51	144.84	1,887.68

1. Includes cases where resolution plan is implemented after 31st March, 2021
2. Represents fund based outstanding before implementation of resolution plan
3. Represents net movement in balance outstanding
4. Represents fund based outstanding balance of standard accounts as on 30th September, 2021



(ii) Details of resolution plan implemented under the RBI Resolution Framework - 2.0: Resolution of COVID-19 related stress of Individuals and Small Businesses dated 5th May, 2021 are given below:

Type of borrower	₹ in crores except number of accounts		
	Individual Borrowers		Small businesses
	Personal Loans	Business Loans	
A) Number of requests received for invoking resolution process ¹	15,053	1,443	607
B) Number of accounts where resolution plan has been implemented under this window	14,394	1,335	554
C) Exposure to accounts mentioned at (B) before implementation of the plan ²	2,207.65	171.27	139.64
D) Of (C), aggregate amount of debt that was converted into other securities	-	-	-
E) Additional funding sanctioned, if any, including between invocation of the plan and implementation	4.74	0.95	-
F) Increase in provisions on account of the implementation of the resolution plan ³	580.55	56.01	44.33

1. Represents number of accounts where resolution plan has been invoked under Resolution Framework – 2.0 for Resolution of Covid-19 related stress of Individuals and Small Businesses
2. Represents fund based outstanding of accounts at the end of the month before the date of implementation of resolution plan
3. The Bank holds provision of ₹680.89 crores as on 30th September, 2021 on all accounts where resolution plan is invoked as per Resolution Framework – 2.0 for Resolution of Covid-19 related stress of Individuals and Small Businesses, which is higher than the requirements as per RBI guidelines

As on 30th September, 2021, modifications have been implemented under Resolution Framework 2.0 in 36 accounts with outstanding of ₹9.50 crores where resolution plan was implemented under Resolution Framework 1.0.

12. The Honourable Supreme Court of India in a writ petition by Gajendra Sharma Vs Union of India & Anr vide its interim order dated 3rd September, 2020 had directed banks that the accounts which were not declared Non-Performing Asset (NPA) till 31st August, 2020 shall not be declared NPA till further orders, pending disposal of the case by Supreme Court. Pursuant to the said order, during the quarter ended 30th September 2020, the Bank did not declare any account as NPA, which was not declared as NPA till 31st August, 2020, as per the RBI's Prudential Norms. However, as a prudent measure the Bank had created provisions for interest reversal and loan loss on the said accounts, per its extant policies as applicable to NPA's. If the Bank had classified borrower accounts as NPA after 31st August, 2020, the Bank's Gross NPA Ratio and Net NPA ratio as on 30th September 2020 would have been 4.28% and 1.03% respectively. The said interim order stood vacated on 23rd March, 2021 and the Bank thereafter continued with the asset classification of borrower accounts as per the extant RBI instructions / IRAC norms.
13. The above results have been approved by the Board of Directors of the Bank at its meeting held today.
14. These results for the quarter and half year ended 30th September, 2021 have been subjected to a "Limited Review" by the joint statutory auditors – M. P. Chitale & Co., Chartered Accountants and CNK & Associates LLP, Chartered Accountants who have issued an unmodified review report thereon. The results for Q1 FY2022, H1 FY2021 and FY2021 were reviewed/audited by another firm of Chartered Accountants, Haribhakti & Co. LLP, on which they had issued an unqualified opinion.
15. Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



Axis Bank Limited Group

UNAUDITED CONSOLIDATED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30TH SEPTEMBER, 2021

(₹ in lacs)

PARTICULARS	FOR THE HALF YEAR ENDED 30.09.2021 (Unaudited)	FOR THE YEAR ENDED 31.03.2021 (Audited)	FOR THE HALF YEAR ENDED 30.09.2020 (Unaudited)
Cash flow from operating activities			
Net profit before taxes	7,689,77	9,693,19	3,987,50
Adjustments for:			
Depreciation on fixed assets	490,28	979,39	434,28
Depreciation on investments	106,08	1,329,08	162,41
Amortisation of premium on Held to Maturity investments	389,69	592,12	251,97
Provision for Non-Performing Assets (including bad debts)/restructured assets	4,632,43	12,344,85	4,229,38
Provision on standard assets and others	1,281,75	3,331,38	4,653,21
Employee Stock Options Expense	82,31	-	-
Adjustments for:			
(Increase)/Decrease in investments	(8,815,64)	(19,644,00)	(20,869,64)
(Increase)/Decrease in advances	(13,938,10)	(63,518,12)	(6,085,39)
Increase/(Decrease) in deposits	37,407,51	65,466,21	(5,406,11)
(Increase)/Decrease in other assets	1,951,22	4,801,71	5,613,33
Increase/(Decrease) in other liabilities & provisions	3,318,79	(715,93)	(2,154,36)
Direct taxes paid	(1,874,39)	(2,027,00)	(1,252,73)
Net cash flow from operating activities	32,721,70	12,632,88	(16,436,15)
Cash flow from investing activities			
Purchase of fixed assets	(542,29)	(938,44)	(478,03)
(Increase)/Decrease in Held to Maturity investments	(15,574,72)	(53,269,92)	(23,181,65)
Proceeds from sale of fixed assets	345	13,54	81
Net cash used in investing activities	(16,113,56)	(54,194,82)	(23,658,87)
Cash flow from financing activities			
Proceeds/(Repayment) from issue of subordinated debt, perpetual debt & upper Tier II instruments (net)	4,453,80	-	-
Increase/(Decrease) in borrowings (excluding subordinated debt, perpetual debt & upper Tier II instruments) (net)	13,449,15	(2,931,44)	(16,679,13)
Proceeds from issue of share capital	58	48,41	47,69
Proceeds from share premium (net of share issue expenses)	138,49	10,102,17	9,940,84
Payment of dividend (including dividend distribution tax)	-	-	-
Increase in minority interest	35,61	60,19	20,98
Net cash generated/(used) from financing activities	18,077,63	7,279,33	(6,669,62)
Effect of exchange fluctuation translation reserve	36,62	(92,80)	(70,60)
Net increase/(decrease) in cash and cash equivalents	34,722,39	(34,375,42)	(46,835,24)
Cash and cash equivalents at the beginning of the year	63,424,36	97,799,77	97,799,77
Cash and cash equivalents at the end of the period/year	98,146,75	63,424,36	50,964,53

Note : Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.



**Axis Bank Limited Group
Segmental Results**

(₹ in lacs)

		FOR THE QUARTER ENDED 30.09.2021	FOR THE QUARTER ENDED 30.06.2021	FOR THE QUARTER ENDED 30.09.2020	FOR THE HALF ENDED 30.09.2021	FOR THE HALF ENDED 30.09.2020	FOR THE YEAR ENDED 31.03.2021
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue						
A	Treasury	5,265.03	5,087.09	5,058.21	10,352.12	9,788.02	18,390.62
B	Corporate/Wholesale Banking	7,033.50	6,363.27	7,112.07	13,396.77	14,101.37	27,662.85
C	Retail Banking	17,853.45	16,943.76	16,732.16	34,797.21	33,307.72	66,647.57
D	Other Banking Business	719.10	540.66	493.19	1,259.76	831.84	2,246.10
E	Unallocated	-	-	-	-	-	-
	Total	30,871.08	28,934.78	29,395.63	59,805.86	58,028.95	1,14,947.14
	Less : Inter segment revenue	9,904.47	8,879.08	9,268.90	18,783.55	18,895.92	36,972.86
	Income from Operations	20,966.61	20,055.70	20,126.73	41,022.31	39,133.03	77,974.28
2	Segment Results After Provisions & Before Tax						
A	Treasury	953.98	1,774.14	1,377.50	2,728.12	1,974.66	3,399.92
B	Corporate/Wholesale Banking	1,948.21	1,295.08	679.94	3,243.29	(412.55)	2,102.68
C	Retail Banking	1,108.56	(254.17)	2,049.22	854.39	3,794.79	2,685.82
D	Other Banking Business	530.77	368.81	307.36	899.58	515.57	1,561.66
E	Unallocated	-	-	(1,864.00)	-	(1,864.00)	-
	Total Profit Before Tax	4,541.52	3,183.86	2,550.02	7,725.38	4,008.47	9,750.08
3	Segment Assets						
A	Treasury	4,02,293.63	3,72,528.22	3,09,426.69	4,02,293.63	3,09,426.69	3,47,303.30
B	Corporate/Wholesale Banking	2,87,639.39	2,97,566.39	2,73,647.39	2,87,639.39	2,73,647.39	2,94,460.96
C	Retail Banking	3,67,223.80	3,47,603.83	3,16,261.04	3,67,223.80	3,16,261.04	3,49,570.37
D	Other Banking Business	1,253.99	1,051.14	813.89	1,253.99	813.89	1,058.11
E	Unallocated	8,538.81	8,649.14	9,223.51	8,538.81	9,223.51	8,611.80
	Total	10,66,949.62	10,27,398.71	9,09,372.52	10,66,949.62	9,09,372.52	10,01,004.54
4	Segment Liabilities						
A	Treasury	1,74,159.78	1,65,774.80	1,50,377.52	1,74,159.78	1,50,377.52	1,58,193.14
B	Corporate/Wholesale Banking	1,72,400.95	1,60,489.37	1,46,257.66	1,72,400.95	1,46,257.66	1,76,523.57
C	Retail Banking	6,08,336.09	5,92,731.26	5,09,393.53	6,08,336.09	5,09,393.53	5,60,304.50
D	Other Banking Business	172.08	159.76	179.82	172.08	179.82	219.95
E	Unallocated	2,366.72	2,178.81	3,969.45	2,366.72	3,969.45	2,169.68
	Total	9,57,435.62	9,21,334.00	8,10,177.98	9,57,435.62	8,10,177.98	8,97,410.84
5	Capital and Other Reserves	1,09,514.00	1,06,064.71	99,194.54	1,09,514.00	99,194.54	1,03,593.70
6	Total (4 + 5)	10,66,949.62	10,27,398.71	9,09,372.52	10,66,949.62	9,09,372.52	10,01,004.54

- Note:
- Effective 1st April, 2021, the Bank has made a change to its segmental reporting by realigning non-retail term deposits from the Treasury segment to the Retail Banking segment. This segment reporting change reflects a corresponding change in how the Bank manages this portfolio and reviews financial information in order to allocate resources and assess performance. In conjunction with this change, certain prior period numbers have been recast to conform to the new segment reporting structure. There is no impact of this change on the aggregate segmental profit before tax of the Bank.
 - Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

For and on behalf of the Board

AMITABH CHAUDHRY
MD & CEO

Place: Mumbai
Date: 26th October, 2021



www.axisbank.com



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**INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT ON STANDALONE
UNAUDITED QUARTERLY AND YEAR TO DATE FINANCIAL RESULTS OF AXIS
BANK LIMITED PURSUANT TO THE REGULATION 33 AND REGULATION 52 OF
THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS)
REGULATIONS, 2015**

**Review report to,
The Board of Directors,
Axis Bank Limited,
Mumbai.**

1. We have reviewed the accompanying statement of Unaudited Standalone Financial Results of Axis Bank Limited (hereinafter referred to as "the Bank") for the quarter and half year ended September 30, 2021 (the "Statement"), being submitted by the Bank pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended ("Listing Regulations").
2. This Statement which is the responsibility of the Bank's Management and approved by the Board of Directors has been prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" as prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, the relevant provisions of Banking Regulation Act, 1949, the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters ("RBI Guidelines") and other accounting principles generally accepted in India. Our responsibility is to issue a report on this Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of Bank personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above nothing has come to our attention that causes us to believe that the accompanying Statement of Unaudited Standalone Financial Results,

prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

5. We draw attention to Note 9 of the accompanying standalone financial results, which describes the business uncertainties due to the outbreak of SARS-CoV-2 virus (COVID-19). In view of these uncertainties, the impact on the Bank's results is significantly dependent on future developments.

Our conclusion is not modified in respect of this matter.

Other Matter

6. The Financial Statements of the Bank for the previous year ended March 31, 2021 were audited by the predecessor auditors. The auditors have expressed Unmodified opinion vide their report dated April 27, 2021 on such financial statements. Further, the Financial Results of the Bank as per Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter and half year ended for September 30, 2020 and June 30, 2021 have been reviewed by the predecessor auditors who have issued unmodified conclusion vide their report dated October 28, 2020 and July 26, 2021 respectively. Our conclusion on the statement and results are not modified in respect of the above matter.

For M P Chitale & Co.
Chartered Accountants
(Registration No. 101851W)

**Ashutosh
Arvind
Pednekar**

Digitally signed by Ashutosh Arvind Pednekar
DN: cn=M.P. Chitale & Co., o=M.P. Chitale & Co., ou=Chartered Accountants, email=mpc@mpc.co.in, c=IN
308112548033211133428, serial=822034
Reason: I am the Signer
308112548033211133428, serial=822034, email=mpc@mpc.co.in, c=IN
Date: 2021.10.26 16:23:11 +05'30'

Ashutosh Pednekar
Partner
(Membership No. 041037)
UDIN:21041037AAAAEK3649
Place: Mumbai
Date: October 26, 2021

For CNK Associates LLP.
Chartered Accountants
(Registration No.

101961W/W100036)

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PRATAP PRATAP SAMPAT
SAMPAT Date: 2021.10.26
16:23:11 +05'30'

Manish Sampat
Partner
(Membership No. 101684)
UDIN:21101684AAAAIJ1154

Place: Mumbai
Date: October 26,2021

M. P. Chitale & Co.

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**INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT ON CONSOLIDATED
UNAUDITED QUARTERLY AND YEAR TO DATE FINANCIAL RESULTS OF AXIS BANK
LIMITED PURSUANT TO THE REGULATION 33 AND REGULATION 52 OF THE SEBI
(LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015**

**Review report to,
The Board of Directors,
Axis Bank Limited
Mumbai.**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Axis Bank Limited ('the Parent' or 'the Bank') and its subsidiaries (the parent and its subsidiaries together referred to as 'the Group') and its share of net profit of its associate for the quarter and half year ended 30th September, 2021 ('the Statement') attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 & Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), except for the disclosures relating to Pillar 3 disclosure under Basel III Capital Regulations as at 30th September 2021, including Leverage Ratio and Liquidity Coverage Ratio as have been disclosed on the Bank's website and in respect of which a link has been provided in the aforesaid Statement, which have not been reviewed by us.
2. The Statement which is the responsibility of the Parent's Management and has been approved by the Parents Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25- 'Interim Financial Reporting' (AS-25), prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by the Reserve Bank of India (RBI) from time to time ('RBI Guidelines'), SEBI circulars, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit conducted in accordance with the Standard on Auditing specified under Section 143(10) of the Companies Act, 2013. We have not performed an audit and accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) to the extent applicable.

4. The statement includes the results of the following entities-

Sr. No.	Name of the Entity	Relationship
1	Axis Bank Limited	Parent
2	Axis Capital Limited	Subsidiary
3	Axis Trustee Services Limited	Subsidiary
4	Axis Mutual Fund Trustee Limited	Subsidiary
5	Axis Asset Management Company Limited	Subsidiary
6	Axis Finance Limited	Subsidiary
7	Axis Securities Limited	Subsidiary
8	Freecharge Payment Technologies Private Limited	Subsidiary
9	A. Treds Limited	Subsidiary
10	Axis Bank UK Limited	Subsidiary
11	Axis Capital USA LLC	Step Down Subsidiary
12	Max Life Insurance Company Limited	Associate

5. Based on our review conducted as above and basis the consideration of the limited review reports of the subsidiaries by other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement of Unaudited Consolidated Financial Results prepared in accordance with the recognition and measurement principles laid down in the aforesaid accounting standard has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, , except for the disclosures relating to Pillar 3 disclosure under Basel III Capital Regulations as at September 30, 2021, including Leverage Ratio and Liquidity Coverage Ratio as have been disclosed on the Bank's website and in respect of which a link has been provided in the aforesaid Statement, which have not been reviewed by us or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India (RBI) in respect of income recognition, asset classification, provisioning and other related matters.
6. We draw attention to Note 10 of the accompanying consolidated financial results, which describes the business uncertainties due to the outbreak of SARS-CoV-2 virus (COVID-19). In view of these uncertainties, the impact on the Group's results is significantly dependent on future developments.

Our conclusion is not modified in respect of the above matter.

Other Matter

7. We did not review the interim financial results of 7 subsidiaries included in the unaudited consolidated financial results, whose interim financial results reflect total assets of Rs. 18,52,583.91 lacs as at 30th September, 2021 and total revenues of Rs. 94,409.82 lacs for the quarter ended 30th September, 2021 and Rs. 1,76,839.45 lacs for the half year ended 30th September, 2021 and total net profit after tax of Rs. 26,722.72 lacs for the quarter and Rs. 51,259.67 lacs for the half year ended 30th September, 2021, as considered in the unaudited consolidated financial results. These interim financial have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and included in respect of these subsidiaries is based solely on the reports of these auditors.
8. The Unaudited Consolidated Financial Results include the interim financial results of 3 subsidiaries (including step down subsidiary) which have not been reviewed / audited by their auditors, whose interim financial results reflect total assets of Rs. 96,735.11 lacs as at 30th September, 2021, and total revenues of Rs. 518.94 lacs and total net loss after tax of Rs. 952.33 lacs for the quarter ended 30th September, 2021 and total revenues of Rs. 720.33 lacs and total net loss after tax of Rs. 1,669.12 lacs for the half year ended 30th September, 2021, as considered in the Unaudited Consolidated Financial Results. The unaudited consolidated financial results also include the Group's share of net profit after tax of Rs. 2294.24 lacs for the quarter and half year ended 30th September, 2021, as considered in the unaudited consolidated financial results, in respect of one associate, based on management's best estimates in the absence of their interim financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group including its Associate. One of the above subsidiaries is located outside India whose financial results have been prepared in accordance with accounting principles generally accepted in its country. The Parent's management has converted the financial results of such subsidiary located outside India from accounting principles generally accepted in its country to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Parent's management. Our report in so far as it relates to the balances and affairs of such subsidiary located outside India is based on results as prepared by subsidiary's management and the conversion adjustments prepared by the management of the Parent which is reviewed by us.
9. The Unaudited Consolidated Financial Results include the results for the quarter ended 30th September 2021 being balancing figure between unaudited figures in respect of the half year ended 30th September 2021 and the published unaudited figures up to the first quarter of the current financial year prepared in accordance with the recognition and measurement principles laid down in AS-25 which were subject to limited review by the predecessor auditor.
10. The review of Unaudited Consolidated Financial Results for the quarter ended 30th June 2021, review of Unaudited Consolidated Financial Results for the quarter/ half year ended 30th September 2020 and audit of annual Consolidated Financial Results for the year ended 31st March 2021 were conducted by the predecessor auditor, the statutory auditors of the Bank, who have expressed an unmodified conclusion/ opinion on those financial results. Accordingly, we do not

PRESS RELEASE
AXIS BANK ANNOUNCES FINANCIAL RESULTS
FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER 2021

Axis Bank reports all time high quarterly profit of ₹ 3,133 crores in Q2FY22, up 86% YOY
Strong CASA and fee performance, accelerating loan growth in focus segments, limited restructuring, improving asset quality, resilient balance sheet

- On QAB basis: SA grew 23% YOY & 5% QOQ, CA grew 18% YOY & 3% QOQ, CASA up 21% YOY & 5% QOQ
- Fees up 17% YOY and 21% QOQ, Retail loan disbursements up 54% YOY and QOQ
- Retail loans up 16% YOY & 4% QOQ, SME loans up 18% YOY & 7% QOQ. Mid-corporate book grew 32% YOY & 10% QOQ
- Limited restructuring at 0.64% of GCA, GNPA% at 3.53% declined by 75 bps YOY* and 32 bps QoQ
- Net slippages ratio at 0.46%, credit cost at 0.54%
- Total CRAR (incl. H1FY22 profit) at 20.04% with CET1 of 15.81%, covid provisions not utilised, SACR[^] at 2.11%
- One Axis: Domestic subsidiaries gained market share, delivered strong PAT of ₹ 267 crores, YOY growth of 38%
- Market share in UPI and Mobile banking stood at 15% & 14%, respectively, Credit card spends up 64% YOY & 34% QOQ

The Board of Directors of Axis Bank Limited approved the financial results for the quarter and half year ended 30th September 2021 at its meeting held in Mumbai on Tuesday, 26th October 2021.

In the second quarter of FY22, Axis Bank announced multiple targets aligned to positive climate action and the Sustainable Development Goals (SDGs). The Bank has set an incremental lending target of Rs. 30,000 crore over the next 5 years to pertinent sectors, while also scaling down exposure to carbon-intensive sectors, deploying ESG risk assessment toolkit and targeting 5% of its retail two-wheeler loan portfolio to be Electric by FY 2024. It's the first financial institution in India to have set up a standalone Environmental Social and Governance (ESG) Committee at the Board level. The Bank was the sole Indian ESG leader to win the 'Leadership in Social Impact' and the 'Leadership in Transparency' awards at the ESG India Leadership Award 2021.

The last quarter also witnessed many firsts for the Bank. With the #ComeAsYouAre initiative, Axis Bank became one of the first companies in the country to announce a wide variety of inclusive steps for the LGBTQIA+ community. It was the first bank to issue Sustainable USD AT1 bonds from its IBU branch at GIFT City. It also became the first Indian private sector bank to arrange a Term SOFR linked trade financing deal.

On the digital front, Axis Bank crossed 1.9 million customers on WhatsApp Banking within 9 months of launch. The Bank has partnered with BharatPe to expand its merchant acquiring business and launched a wide range of open API (Application Programming Interface) Banking solutions, covering 200+ Retail APIs and 51 Corporate APIs. After the success of its Deep Geo initiative, the Bank has created a distinctive growth-focused 'Bharat Bank' unit that will offer tailored rural products with increased physical and digital reach across branches over the next 3 years.

Axis Bank garnered a multitude of accolades including 'Best in Future Operations' at the IDC Future Enterprise Awards, 2021 – India and the 'Financial Inclusion Initiative of the Year – India' at the prestigious ABF Retail Banking Awards 2021. The MD&CEO was also recognised as one of India's Best Leaders in Times of Crisis 2021 by Great Place to Work® India.

Axis Bank MD & CEO, Amitabh Chaudhry said, "As a responsible financial institution and a large Bank, we have been persistently working towards an all-encompassing strategy, governance, and performance framework around ESG. On the business front we are seeing solid progress. We continue our focus on SMEs and mid-corporate segments, and on the retail side we see better disbursements and growth driven by secured products. We really hope to make the upcoming festivities special for our customers, with our 'Dil Se Open Celebrations' providing exciting deals and discounts across e-commerce platforms and local retailers."

*compared to Sep-20 figures as per IRAC norms ^ Standard Asset Coverage Ratio

Performance at a Glance

- **Strong growth in stable and granular CASA deposits**
 - New liability relationships added in Q2FY22 stood at 2.3 million, highest ever in a quarter
 - Deposits on QAB¹ basis grew by **18% YOY & 4% QOQ**, CASA ratio stood at 42%, up 201 bps YOY
 - On QAB basis, Retail term deposits grew **11% YOY** and **3% QOQ**
- **Loan book growth of 10% YOY driven by focused business segments**
 - Retail loans grew **16% YOY** and **4% QOQ**, ~ 80% of the book is secured
 - SME loans grew **18% YOY** and **7% QOQ**, Mid-corporate loan book grew **32% YOY** and **10% QOQ**
 - **93%** of incremental sanctions in corporate were to those rated A- and above
- **Net profit at ₹3,133 crores, up 86% YOY, Fee grew 17% YOY,**
 - NII grew **8% YOY**, NIM* stood at **3.39%**
 - Fee income grew **17% YOY** and **21% QOQ**, granular fee constituted **90%** of overall fees
 - Retail fee grew **19% YOY** and **23% QOQ**; and constituted **63%** of the overall fees
- **Retain strong position in Digital Banking and Payments**
 - More than **half a million** credit cards acquired in Q2FY22, highest in last 10 quarters.
 - Customers acquired on Freecharge platform for Buy Now Pay later product were up **14x QOQ**
 - On WhatsApp banking, the Bank has on boarded over 1.9 million customers within nine months of launch
- **Well capitalized with adequate liquidity buffers**
 - Overall capital adequacy ratio (CAR) including profit for H1FY22 stood at **20.04%** with CET 1 ratio of **15.81%**
 - COVID provisions of **₹ 5,012 crore**, not in CAR calculation provides additional cushion of **67 bps**
 - Average LCR² during Q2FY22 around **120%**, excess SLR³ of **₹85,580 crores**
- **Limited restructuring, dominantly secured, high provision buffers**
 - Provision on restructured book of ₹1,533 crores, coverage improved from 23% at Q1 FY22 to **24%**
 - Net slippages ratio at **0.46%**, ₹707 crores down by **82%** as compared to Q1 FY 22
 - NNPA at **1.08%** decreased by **12 bps QOQ** and increased by **5 bps YOY**⁵
 - On an aggregated basis (specific+ standard+ additional + Covid), our coverage ratio stands at 124%
- **Bank's domestic subsidiaries deliver strong performance, annualized profit closer to ~ ₹1,025 crore**
 - Cumulative H1FY22 PAT⁴ at ₹513 crores, up **61% YOY**
 - Axis AMC's H1FY22 PAT grew **60% YOY** to ₹147 crores, AAUM growth of **52% YOY**
 - Axis Finance H1FY22 PAT grew **84%** to ₹138 crores; asset quality remains stable, with near zero restructuring
 - Axis Capital H1FY22 PAT stood at ₹98 crores, up **72% YOY**.
 - Axis Securities H1FY22 PAT at ₹117 crores, was up **59% YOY**

*Net Interest Margin

¹ QAB – Quarterly Average Balance, ² LCR – Liquidity Coverage Ratio, ³ Statutory Liquidity ratio

⁴ Figures of subsidiaries are as per Indian GAAP, as used for consolidated financial statements of the Group

⁵ compared to Sep-20 figures as per IRAC norms

Profit & Loss Account: Period ended 30th September 2021

Operating Profit and Net Profit

The Bank's operating profit for the quarter was ₹5,928 crores while the core operating profit was ₹5,456 crores. Net profit grew 86% from ₹1,683 crores in Q2FY21 to ₹3,133 crores in Q2FY22.

Net Interest Income and Net Interest Margin

The Bank's Net Interest Income (NII) grew 8% YOY to ₹7,900 crores from ₹7,326 crores in Q2FY21. Net interest margin (NIM) for Q2FY22 stood at 3.39%.

Other Income

Fee income for Q2FY22 grew 17% YOY and 21% QOQ to ₹3,231 crores. Retail fees grew 19% YOY and 23% QOQ; and constituted 63% of the Bank's total fee income. The corporate & commercial banking fee grew 15% YOY and 18% QOQ. The trading profits and miscellaneous income for the quarter stood at ₹473 crores and ₹95 crores respectively. Overall, non-interest income (comprising of fee, trading profit and miscellaneous income) for Q2FY22 stood at ₹3,798 crores, up 6% YOY and 13% QOQ.

Provisions and contingencies

Specific loan loss provisions for Q2FY22 were ₹927 crores compared to ₹2,865 crores in Q1FY22.

The Bank has not utilized Covid provisions during the quarter. The Bank holds cumulative provisions (standard + additional other than NPA) of ₹12,951 crores at the end of Q2FY22. It is pertinent to note that this is over and above the NPA provisioning included in our PCR calculations. These cumulative provisions translate to a standard asset coverage of 2.11% as on 30th September, 2021. On an aggregated basis, our provision coverage ratio (including specific + standard + additional + Covid provisions) stands at 124% of GNPA as on 30th September, 2021.

Credit cost for the quarter ended 30th September 2021 was 0.54% as compared to 1.70% in Q1FY22.

H1FY22 Financial Performance:

Net Interest Income for H1FY22 grew 9% YoY to ₹15,661 crores from ₹14,311 crores. Fee income grew 34% YOY to ₹5,899 crores. Core operating profit grew by 2% to ₹11,064 crores from ₹10,877 crores in H1FY21. Total provisions for H1FY21 stood at ₹5,037 crores, down 40% over the same period last fiscal. Net Profit for H1FY22 grew 89% to ₹5,293 crores from ₹2,795 crores in H1FY21.

Balance Sheet: As on 30th September 2021

The Bank's balance sheet grew 17% YOY and stood at ₹10,50,738 crores as on 30th September 2021. The total deposits grew by 18% YOY, both on period end basis and quarterly average balance (QAB) basis. On QAB basis, Savings account deposits grew 23% YOY and 5% QOQ, current account deposits grew 18% YOY and 3% QOQ; and retail term deposits (RTD) grew 11% YOY and 3% QOQ. On QAB basis, CASA and RTD deposits put together grew 16% YOY and 4% QOQ. On QAB basis, the share of CASA plus RTD deposits in total deposits stood at 83% as of 30th September 2021.

The Bank's advances grew 10% YOY to ₹6,21,719 crores as on 30th September 2021. The Bank's loan to deposit ratio stood at 84%. Retail loans grew 16% YOY and 4% QOQ to ₹3,45,603 crores and accounted for 56% of the net advances of the Bank. The share of secured retail loans was ~ 80%, with home loans comprising 37% of the retail book. Disbursements in Retail segment were up 54% both YOY and QOQ. SME loan book grew 18% YOY and 7% QOQ to ₹62,471 crores. 96% of the SME book is secured with predominantly working capital financing, and is well diversified across geographies and sectors. Corporate loan book stood at ₹2,13,645 crores. 86% of corporate book is now rated A- and above with 93% of incremental sanctions in Q2FY22 being to corporates rated A- and above.

The book value of the Bank's Investments portfolio as on 30th September 2021, was ₹2,49,816 crores, of which ₹2,04,931 crores were in government securities, while ₹38,642 crores were invested in corporate bonds and ₹6,243 crores in other securities such as equities, mutual funds, etc. Out of these, 73% are in held till maturity (HTM) category, while 24% of investments are available for sale (AFS) and 3% are in held for trading (HFT) category.

Digital

Axis Bank continues to remain among the top players in the Retail Digital banking space.

- **147%** - YOY growth in total UPI transaction value in Q2FY22. Market share in UPI transactions at **15%**
- **91%** - Share of digital transactions in the Bank's total financial transactions by individual customers in Q2FY22
- **71%** - SA accounts opened through tab banking
- **69%** - YOY growth in mobile banking transaction volumes in Q2FY22, with market share of 14%
- **67%** - Retail term deposits (by volume) opened digitally in H1FY22
- **48%** - New mutual fund SIPs sourced through digital channels in H1FY22

The Bank's focus remains on reimagining end-end journeys, transforming the core and becoming a partner of choice for ecosystems. The Bank has taken a cloud-first approach for its digital banking platform having deployed all new customer facing applications on cloud platform since last year. Along with Freecharge, the Bank scaled up engagements for its 'Buy Now Pay Later' product with 14x QOQ growth in number of customers acquired during the quarter. On WhatsApp banking, the Bank now has over 1.9 million customers on board within nine months of launch.

Wealth Management Business – Burgundy

The Bank's wealth management business has seen strong growth and is among the largest in India with assets under management of over ₹2,58,382 crores as at end of 30th September 2021. Burgundy Private that was launched in December 2019 for the high and ultra-high net worth clients, has scaled up rapidly to cover over 2,790 families from 1,225 families in last one year. The combined assets for Burgundy Private increased over 2x times YOY to ₹75,954 crores as at 30th September 2021.

Capital Adequacy and Shareholders' Funds

The shareholders' funds of the Bank grew 3% QOQ and stood at ₹1,07,083 crores as on 30th September 2021. During the quarter, the Bank successfully raised USD 600 mn in India's first ESG compliant Sustainable AT1 Bond in the overseas market. Under Basel III, the Capital Adequacy Ratio (CAR) and CET1 ratio as on 30th September 2021 including H1FY22 profits were 20.04% and 15.81% respectively. Additionally, the Bank held ₹5,012 crores of COVID provisions, not considered for CAR calculation providing cushion of 67 bps over the reported CAR. The Book value per equity share increased from ₹319 as of 30th September, 2020 to ₹349 as of 30th September, 2021.

Asset Quality

As on 30th September 2021, the Bank's reported Gross NPA and Net NPA levels were 3.53% and 1.08% respectively as against 3.85% and 1.20% as on 30th June 2021.

Gross slippages during the quarter were ₹5,464 crores, compared to ₹6,518 crores during Q1FY22 and ₹1,751 crores in Q2FY21 (as per IRAC norms). Slippages in Q2FY21 were moderated due to regulatory forbearances that do not exist in the current quarter. Recoveries and upgrades from NPAs during the quarter were ₹4,757 crores while write-offs were ₹2,508 crores. Consequently, there were net slippages in NPAs (before write-offs) for the quarter of ₹707 crores as compared to ₹3,976 crores in Q1FY22 and net decline in NPA's (before write-offs) of ₹276 crores in Q2FY21. Net slippages in NPAs (before write-offs) for Retail loans stood at ₹697 crores and for SME, there was a ₹16 crores decrease in NPAs (before write-offs).

As on 30th September 2021, the Bank's provision coverage, as a proportion of Gross NPAs stood at 70%, as compared to 77% as at 30th September 2020 and 70% as at 30th June 2021. Provisions prior to technical write-offs remained stable at 88%.

The fund based outstanding of standard restructured loans implemented under resolution framework for COVID-19 related stress (Covid 1.0 and Covid 2.0) as at 30th September 2021 stood at ₹4,342 crores that translates to 0.64% of the gross customer assets. The Bank carries a provision of ~ 24% on restructured loans, which is in excess of regulatory limits.

Network

As on 30th September 2021, the Bank had a network of 4,679 domestic branches and extension counters situated in 2,658 centres compared to 4,568 domestic branches and extension counters situated in 2,582 centres as at end of 30th September 2020. As on 30th September 2021, the Bank had 10,970 ATMs and 5,893 cash recyclers spread across the country. The

Bank's Axis Virtual Centre channel had six centres with over 1,500 Virtual Relationship Managers as on 30th September 2021.

Key Subsidiaries' Performance

The Bank's domestic subsidiaries delivered strong performance with reported total PAT of ₹267 crores, up 38% YOY over the Q2FY21 total profit of ₹194 crores.

- **Axis AMC:** Axis AMC continued to strengthen its positioning driven by strong leadership team and innovative product launches on the equity savings side including global and sustainability strategies. Axis AMC's average AUM for the quarter grew by 52% YOY to ₹2,38,177 crores and its Q2 PAT grew 38% YOY to ₹74 crores. H1FY22 PAT grew 60% YOY to ₹147 crores from ₹92 crores in H1FY21.
- **Axis Finance:** Axis Finance has been investing in building a strong customer focused franchise. Retail book constituted 23% of total loans while the focus in wholesale business continues to be on well rated companies and cash flow backed transactions. Axis Finance remains well capitalized with Capital Adequacy Ratio of 20%. The asset quality metrics remain stable with net NPA at 1.3% with near zero restructuring. Axis Finance Q2FY22 PAT was ₹78 crores, up 82% YOY. H1FY22 PAT grew 84% YOY to ₹138 crores from ₹75 crores in H1FY21.
- **Axis Capital:** Continued to maintain its leadership position in ECM. Axis Capital completed 12 and 31 investment banking transactions in Q2FY22 and H1FY22 respectively. Its PAT for Q2FY22 and H1FY22 grew by 4% YOY and 72% YOY respectively.
- **Axis Securities:** Axis Securities' broking revenues for Q2FY22 & H1FY22 grew 51% and 68% YOY to ₹160 crores and ₹307 crores respectively, net profit for Q2FY22 & H1FY22 grew by 57% and 59% YOY to ₹61 crores and ₹117 crores respectively.

₹ crore

Financial Performance	Q2 FY22	Q2 FY21	% Growth
Net Interest Income	7,900	7,326	8%
Other Income	3,798	3,569	6%
- Fee Income	3,231	2,752	17%
- Trading Income	473	740	(36%)
- Miscellaneous Income	94	77	24%
Operating Revenue	11,699	10,895	7%
Core Operating Revenue*	11,226	10,118	11%
Operating Expenses	5,771	4,236	36%
Operating Profit	5,928	6,660	(11%)
Core Operating Profit*	5,456	5,883	(7%)
Net Profit	3,133	1,683	86%
EPS Diluted (₹) (annualized)	40.42	22.59	
Return on Average Assets (annualized)	1.19%	0.73%	
Return on Equity (annualized)	12.72%	7.95%	

* excluding trading profit and gain/loss on capital repatriated from overseas branch/subsidiary

₹ crore

Balance Sheet	As on	As on
	30 th September '21	30 th September '20
CAPITAL AND LIABILITIES		
Capital	613	612
Reserves & Surplus	1,06,470	97,052
Employee Stock Option Outstanding (net)	82	-
Deposits	7,36,286	6,23,667
Borrowings	1,58,709	1,31,207
Other Liabilities and Provisions	48,578	45,137
Total	10,50,738	8,97,675
ASSETS		
Cash and Balances with RBI and Banks and Money at Call and Short Notice	96,969	47,788
Investments	2,49,816	2,00,290
Advances	6,21,719	5,64,585
Fixed Assets	4,280	4,360
Other Assets	77,954	80,652
Total	10,50,738	8,97,675

Note - Prior period numbers have been regrouped as applicable for comparison.

₹ crore

Business Performance	As on 30 th September '21	As on 30 th September '20	% Growth
Total Deposits (i)+(ii)	7,36,286	6,23,667	18%
(i) Demand Deposits	3,27,581	2,80,788	17%
- Savings Bank Deposits	2,22,932	1,80,689	23%
- Current Account Deposits	1,04,649	1,00,099	5%
Demand Deposits as % of Total Deposits	44%	44%	
(ii) Term Deposits			
- Retail Term Deposits	2,90,423	2,55,507	14%
- Non Retail Term Deposits	1,18,282	87,372	35%
Demand Deposits on a Quarterly Daily Average Basis (QAB)	3,02,712	2,49,377	21%
Demand Deposits as % of Total Deposits (QAB)	42%	40%	
Net Advances (a) +(b) + (c)	6,21,719	5,64,585	10%
(a) Corporate	2,13,645	2,12,362	1%
(b) SME	62,471	53,081	18%
(c) Retail	3,45,603	2,99,141	16%
Investments	2,49,816	2,00,290	25%
Balance Sheet Size	10,50,738	8,97,675	17%
Gross NPA as % of Gross Customer Assets	3.53%	4.28%*	
Net NPA as % of Net Customer Assets	1.08%	1.03%*	
Equity Capital	613	612	0.2%
Shareholders' Funds	1,07,083	97,664	10%
Capital Adequacy Ratio (Basel III)	19.23%	18.92%	
- Tier I	16.73%	16.06%	
- Tier II	2.50%	2.86%	
Capital Adequacy Ratio (Basel III) (incl. profit for H1FY22)	20.04%	19.38%	
- Tier I	17.54%	16.52%	
- Tier II	2.50%	2.86%	

*as per IRAC norms

A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

For press queries, please contact Ms Piyali Reddy at 91-22-24252021 or email: Piyali.Reddy@axisbank.com

For investor queries, please contact Mr. Abhijit Majumder at 91-22-24254672 or email: Abhijit.Majumder@axisbank.com

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



Investor Presentation

Quarterly Results Q2FY22



NSE: **AXISBANK**

BSE: **532215**

LSE (GDR): **AXB**

Axis Bank at a glance



Axis Bank



3rd largest
Private Bank in India

4,679
Branches*

86,500+
Employees

5th straight year
Constituent of FTSE 4Good EI ^

Market Share



Traditional Banking Segment

5.1%
Assets #

4.6%
Deposits ##

5.7%
Advances ##

Digital Banking Segment

15%
UPI**

14%
Mobile**

11%
CIF^^

Profitability



3.39%
Net Interest Margin¹

2.12%
Cost to Assets¹

2.25%
Operating Profit Margin¹

Balance Sheet



20.04% | 15.81%
CAR*** CET 1

₹ 129.5 Bn | 2.11%
Cumulative provisions
(standard + additional non-NPA)

70% | 1.08%
PCR Net NPA

Key Subsidiaries



1st
Axis Capital's position
in ECM[§]

59%
Growth in Axis Securities
PAT²

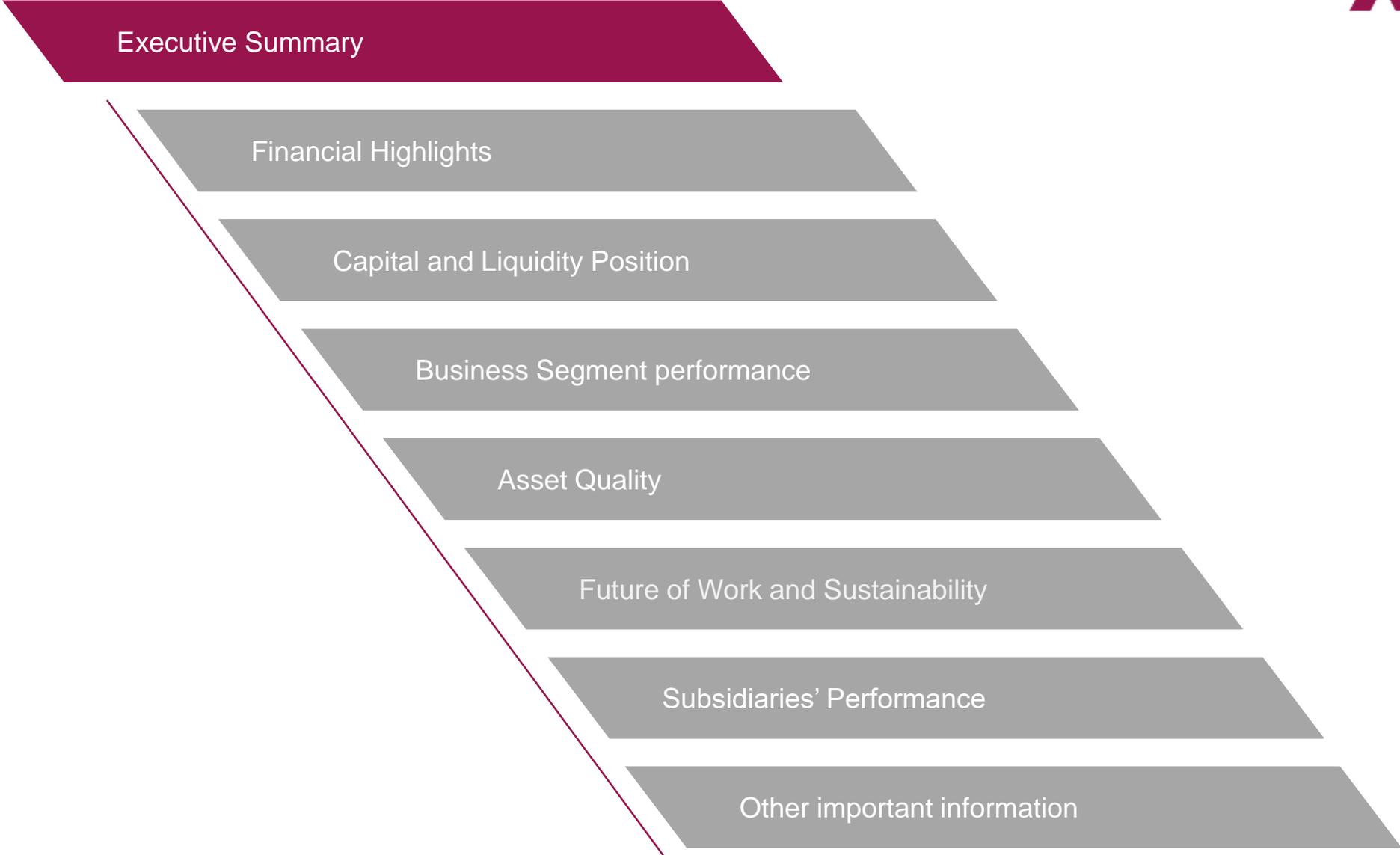
60%
Growth in Axis AMC's
PAT²

18.5%
Axis Finance's ROE
with near zero
Restructuring¹

*domestic network including extension counters ^ EI – Emerging Index Series ** by volumes ***CAR – Capital Adequacy ratio, including profit for H1FY22

#Based on Mar-20 data ##Based on Mar-21 data § As per Prime Database rankings for Equity Capital Market deals in H1FY22

^^CIF – Credit Cards in force as of Aug'21 ¹ For Q2FY22 ² For H1FY22



Executive Summary

Financial Highlights

Capital and Liquidity Position

Business Segment performance

Asset Quality

Future of Work and Sustainability

Subsidiaries' Performance

Other important information

Major highlights of Q2FY22

Strong CASA and fee performance, accelerating loan growth in focus segments, limited restructuring, improving asset quality, resilient balance sheet



Strong growth in granular CASA deposits continues to aid loan growth

- Deposits on QAB basis grew by **18% YOY** and **4% QOQ**, Loan book grew **10% YOY** and **1%** sequentially
- On QAB basis, SA grew **23% YOY** and **5% QOQ**, CA deposits grew **18% YOY** and **3% QOQ**
- On QAB basis, CASA grew **21% YOY** and **5% QOQ**, CASA ratio stood at **42%**, up **201 bps YOY** and **27 bps QOQ**
- On QAB basis, Term deposits grew **15% YOY** and **4% QOQ**, of which Retail term deposits grew **11% YOY** and **3% QOQ**

Loan growth driven by focused business segments

- Retail loans grew **16% YOY** and **4% QOQ**, ~**80%** of the book is secured. Home loans and SBB¹ portfolio grew **19% YOY** & **43% YOY**
- Q2FY22 Retail disbursements were up **54% YOY** and **QOQ** basis Home loan disbursements were up **86% YOY** and **54% QOQ**
- SME loans grew **18% YOY** and **7% QOQ** led by tech driven transformation, SME disbursements were up **76% QOQ**
- Overall corporate disbursements grew **24% QOQ**; Mid-corporate book grew by **32% YOY** and **10% QOQ**

Fee up 17% YOY, PAT up 86%YOY

- NII grew **8% YOY**, NIM stood at **3.39%**
- Fee income grew **17% YOY** and **21% QOQ**, granular fee constituted **90%** of overall fees
- Retail fee grew **19% YOY** and **23% QOQ**; and constituted **63%** of the overall fees
- PAT at ₹ **3,133** crores, up **86% YOY**

Well capitalized with adequate liquidity buffers

- Overall capital adequacy ratio (CAR)² stood at **20.04%** with CET 1 ratio of **15.81%** as at the end of Sep'21
- ₹ 5,012 crores of COVID provisions, not considered for CAR calculation provide cushion of **67 bps** over the reported CAR
- Average Liquidity Coverage Ratio (LCR) during Q2FY22 was over **120%**
- Excess SLR of ₹**85,580** crores

Continue to maintain strong position in Digital

- Maintained strong position in Digital banking with **15%** market share in UPI transactions & **19%** in P2M Acquiring (by throughput) in Q2
- Among the highest rated mobile apps with Apple App store rating of **4.6**; mobile banking market share stood at **14%**
- The Bank through its subsidiary Freecharge scaled up 'Buy Now Pay Later' offering with **14x** QOQ growth in customers acquired

Limited restructuring, dominantly secured, high provision buffers

- GNPA at **3.53%**, declined by **75 bps** YoY (per IRAC), PCR healthy at **70%**
- SACR at **2.11%** improving 6 bps QoQ; Coverage ratio stood at **124%** improving 617 bps QoQ
- Covid-19 restructuring implemented loans at **0.64%** of GCA, retail at **0.80%**, **93%** of retail restructuring is secured with low LTV in the range of ~ 40% - 70%, Overall provision coverage of **24%** on restructured book

Key subsidiaries delivered strong performance

- Domestic subsidiaries reported a total PAT of ₹ **267** crores in Q2FY22, up **38% YOY**; Return on investments in subsidiaries at **58%**
- Axis AMC's H1FY22 PAT grew **60% YOY**, Axis Securities H1FY22 PAT grew **59% YOY**
- Axis Finance ROE stood at **18.5%**, asset quality metrics remain stable with net NPA of **1.3%**, near zero restructuring
- Axis Capital completed **31** Investment banking deals in H1FY22, with PAT up **72% YOY**

¹ SBB : Small Business Banking

² including profit for H1FY22

QAB: Quarterly Average Balance

Coverage Ratio = Aggregate provisions (specific + standard + additional + Covid) / IRAC GNPA

Standard Assets Coverage Ratio (SACR) = Standard asset provisions plus additional provisions plus Covid provision / Standard loans

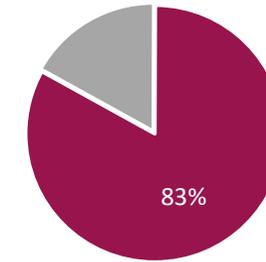
Key metrics for Q2FY22

Snapshot (As on 30th September 2021)



All figures in ₹ Crores

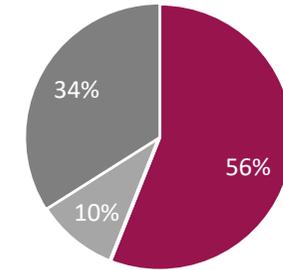
Deposits # ↑ 18% YOY



■ CASA + RTD #

↑ 16% YOY (QAB#)
↑ 15% YOY (End Balance)

Advances ↑ 10% YOY



■ Retail ■ SME ■ Corporate
↑ 16% YOY ↑ 18% YOY ↑ 1% YOY

Profit & Loss

	Absolute (Rs. Cr)			QOQ YOY Growth		
	Q2FY22	Q1FY22	H1FY22	Q2FY22	Q2FY22	H1FY22
Net Interest Income	7,900	7,760	15,660	2%	8%	9%
Fee Income	3,231	2,668	5,899	21%	17%	34%
Operating Expenses	5,771	4,932	10,703	17%	36%	34%
Operating Profit ²	5,928	6,186	12,114	(4%)	(11%)	-
Net Profit	3,133	2,160	5,293	45%	86%	89%

Balance Sheet

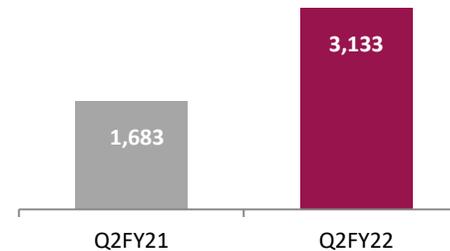
	Q2FY22	YOY Growth
Total Assets	10,50,738	17%
Net Advances	6,21,719	10%
Total Deposits [^]	7,36,286	18%
Shareholders' Funds	1,07,083	10%

Key Ratios

	Q2FY22 / H1FY22	Q2FY21 / H1FY21
Diluted EPS (Annualised in ₹) (Q2/H1)	40.42 / 34.34	22.59 / 19.29
Book Value per share (in ₹)	349	319
ROA (Annualised) (Q2/H1)	1.19 / 1.03	0.73 / 0.60
ROE (Annualised) (Q2/H1)	12.72 / 10.92	7.95 / 6.86
Gross NPA Ratio	3.53%	4.28%**
Net NPA Ratio	1.08%	1.03%**
Basel III Tier I CAR ¹	17.54%	16.52%
Basel III Total CAR ¹	20.04%	19.38%

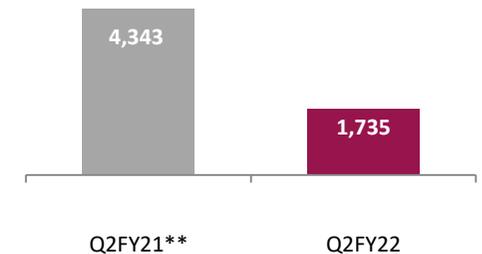
Profit After Tax

↑ 86% YOY



Provisions

↓ 60% YOY



[^] period end balances

¹ including profit for H1FY22

** as per IRAC norms; for like to like comparison

#QAB – Quarterly Average Balance

² Prior year numbers are restated to reflect the change in presentation of income from recoveries and provision for depreciation on investments as per guidelines issued by RBI in Aug 21

Executive Summary

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Capital and Liquidity Position

Business Segment performance

Asset Quality

Future of Work and Sustainability

Subsidiaries' Performance

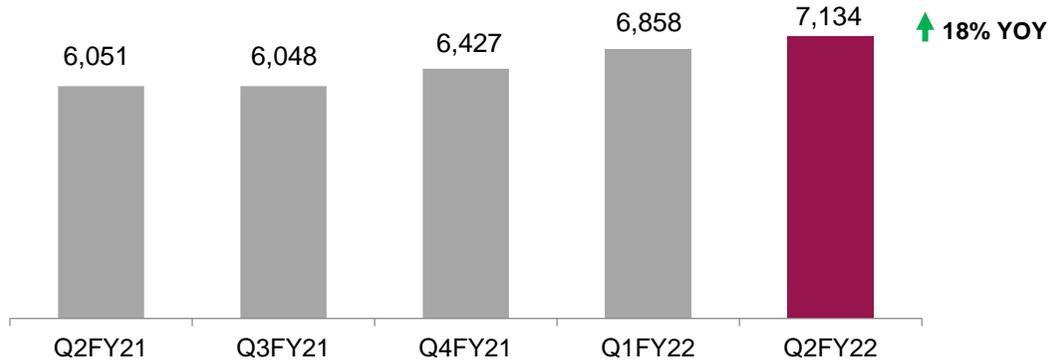
Other important information

Strong growth in granular CASA deposits continue to drive loan growth

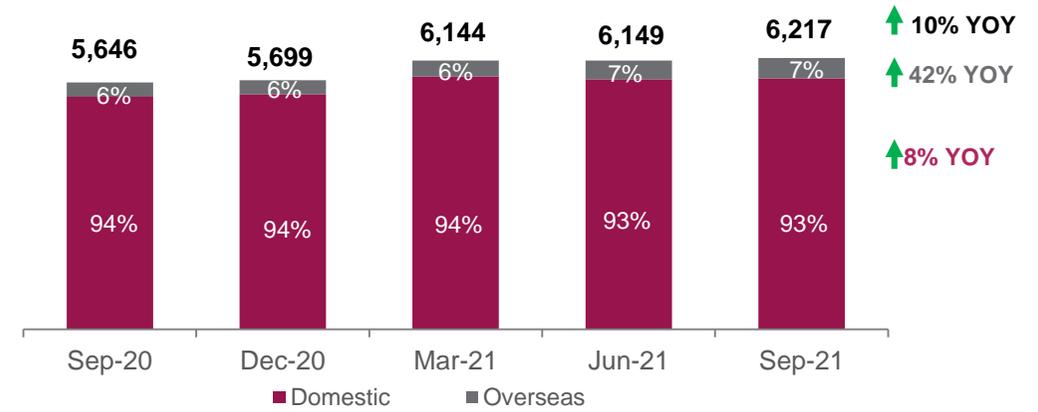


All figures in ₹ Billion

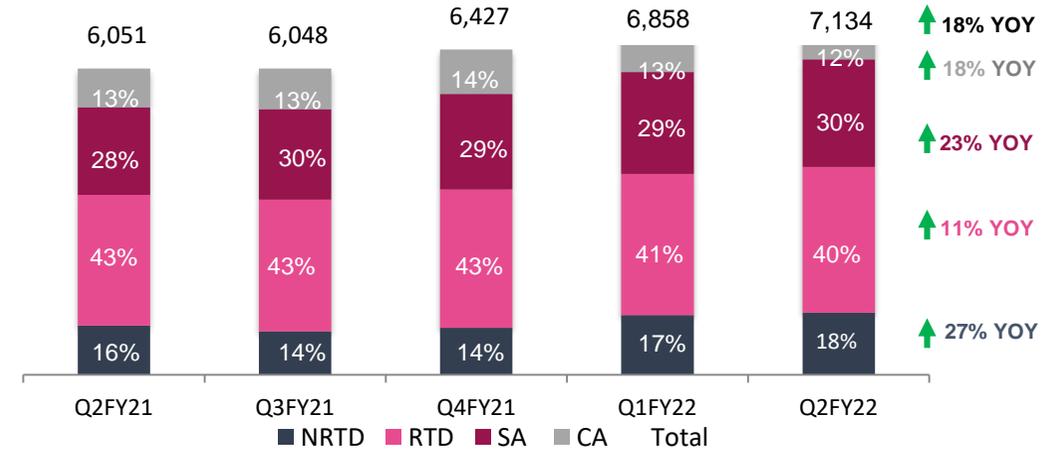
Deposits (QAB)[^]



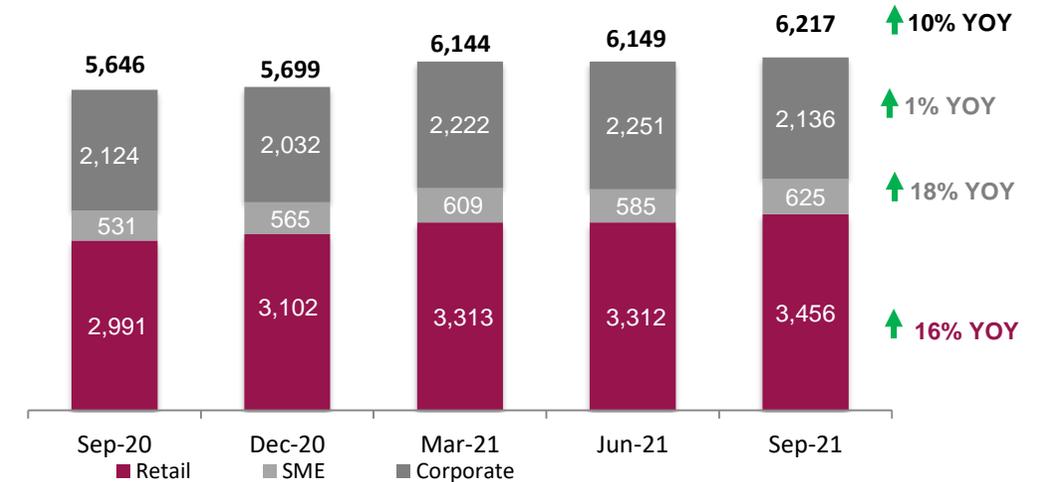
Loans



Deposit mix (QAB)[^]

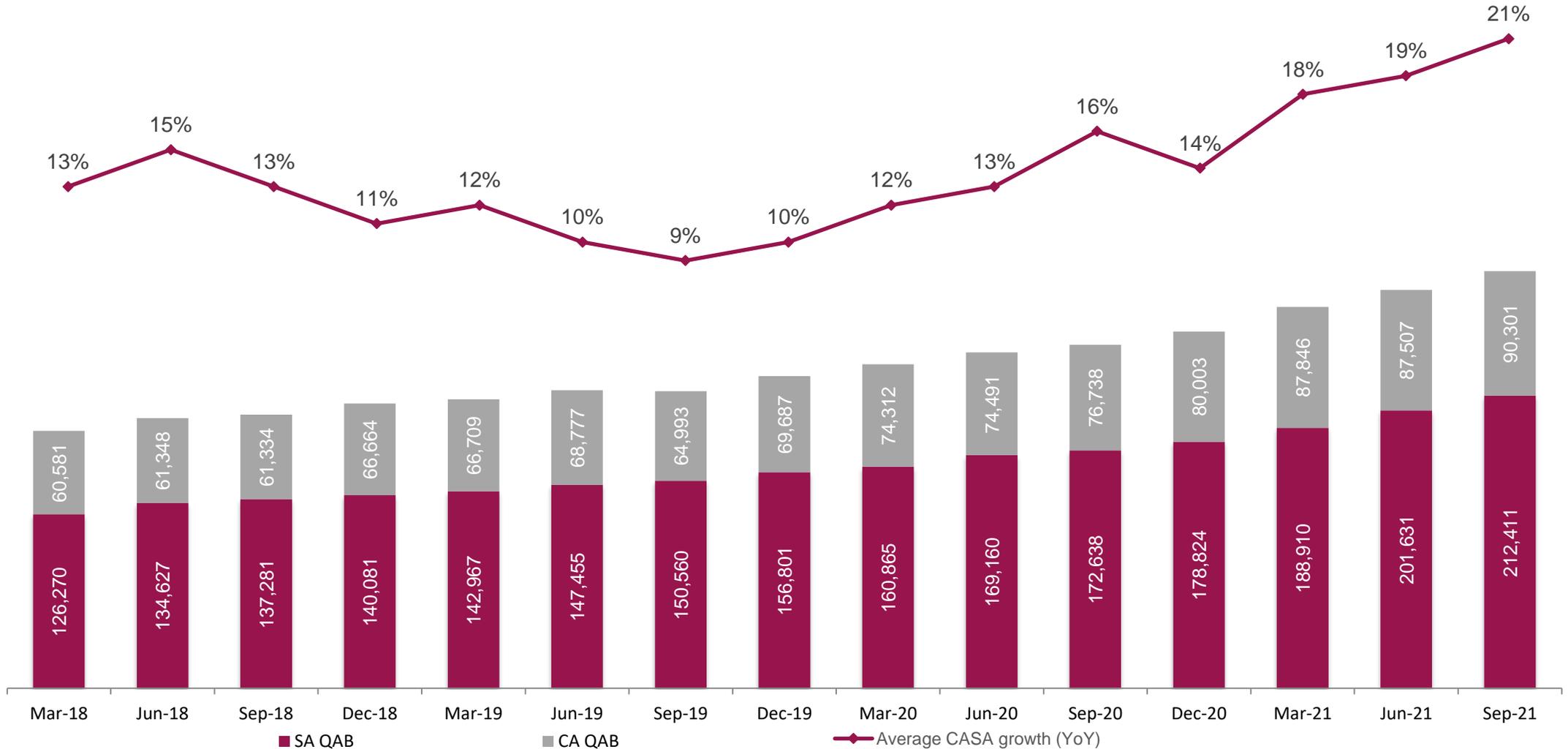


Segment loan mix



[^] Quarterly Average Balance

We have lifted our CASA growth considerably led by...

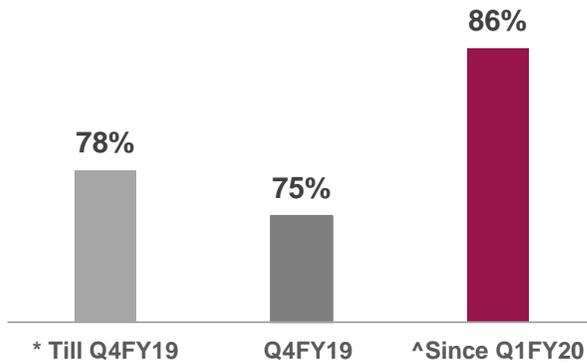


...improvement in the persistence of our average CASA balances...

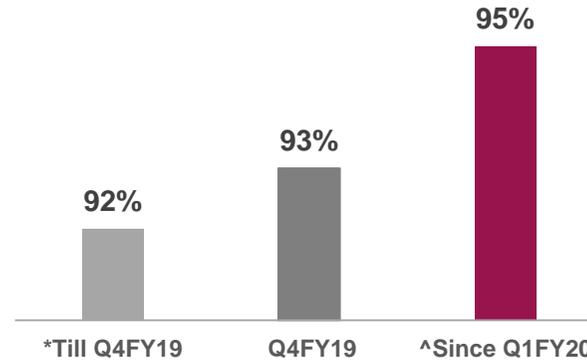


Our focus on QAB deposits rather than period end balances has ensured stability and persistence of deposits

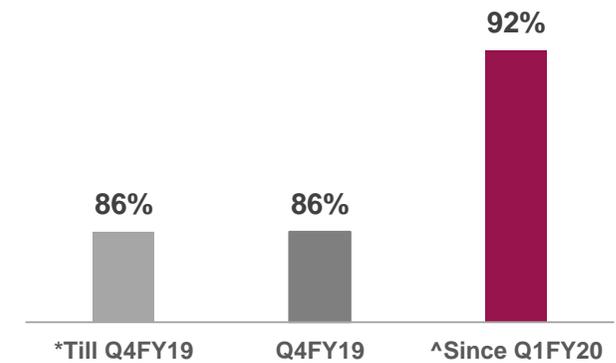
CA QAB as % of period end CA balances



SA QAB as % of period end SA balances



CASA QAB as % of period end CASA balances



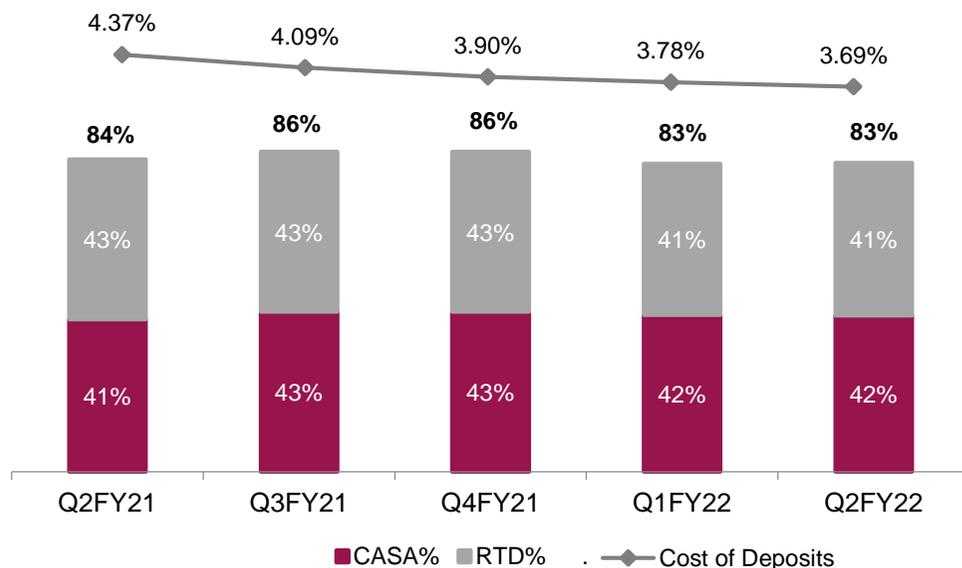
* Q1FY17 to Q4FY19
^ Q1FY20 to Q2FY22

...resulting in declining cost of deposits, supported by granular deposits comprising of CASA and retail term deposits

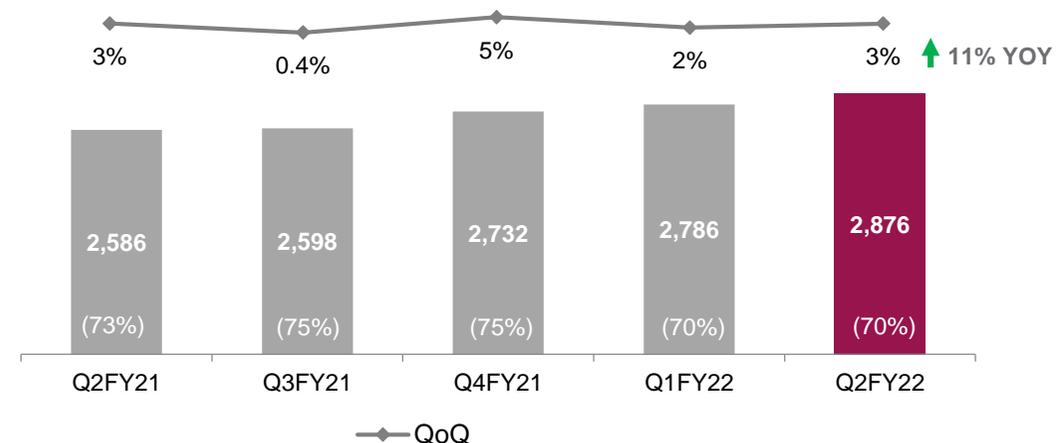


All figures in ₹ Billion

(CASA + RTD^{*}) ratio[^] & cost of deposits



Retail term deposits[^]



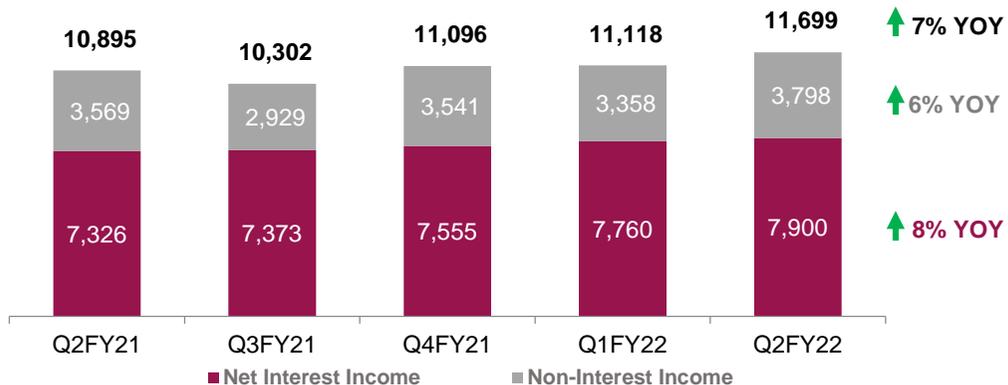
Figures in brackets refer to proportion of overall Term Deposits

* Retail Term Deposits

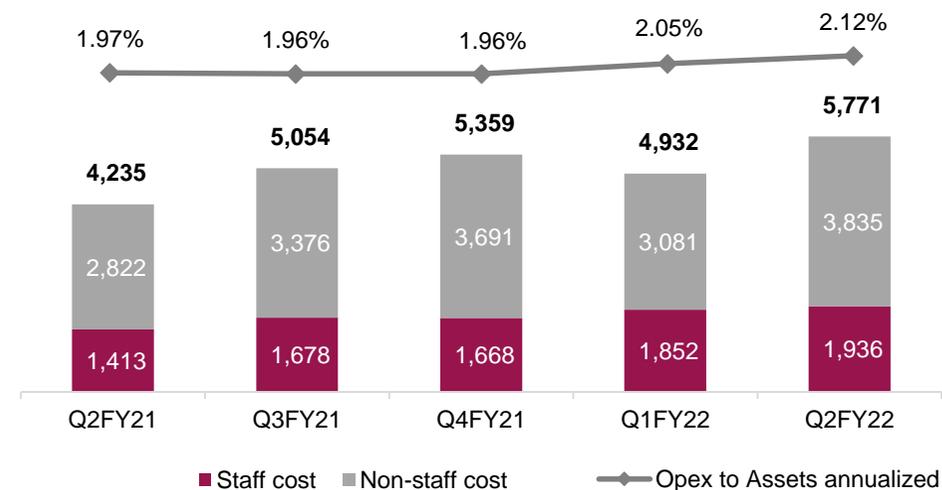
[^] Based on Quarterly Average Balance

Net Profit up 86% YOY and 45% QOQ

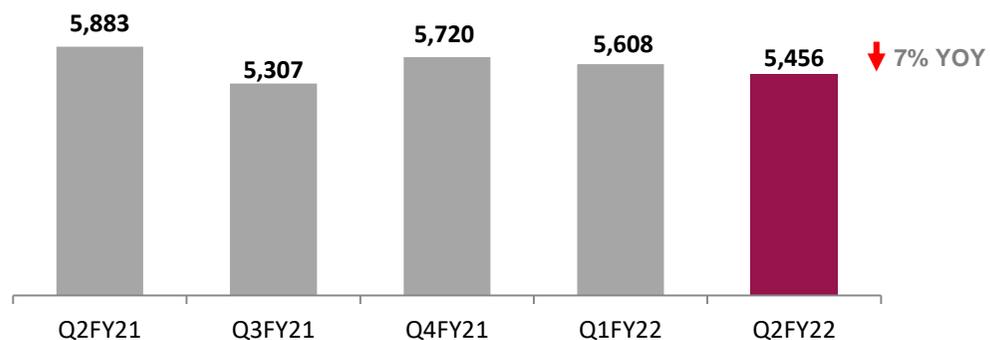
Operating revenue *



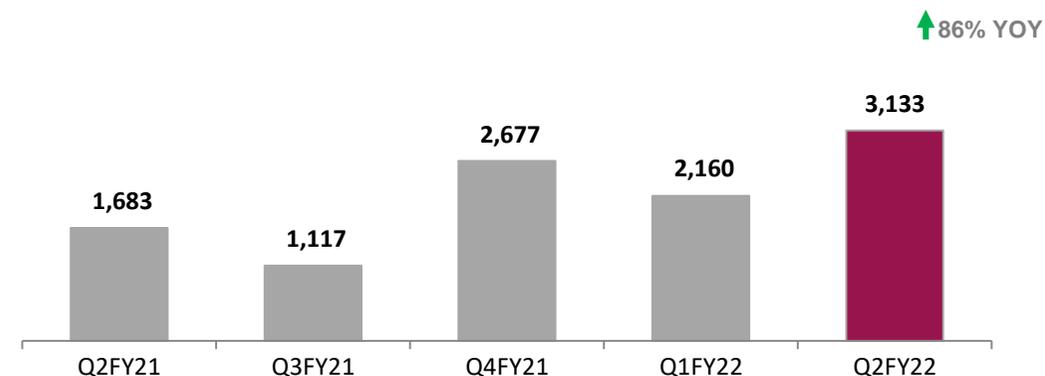
Operating expense



Core operating profit *



Profit after tax

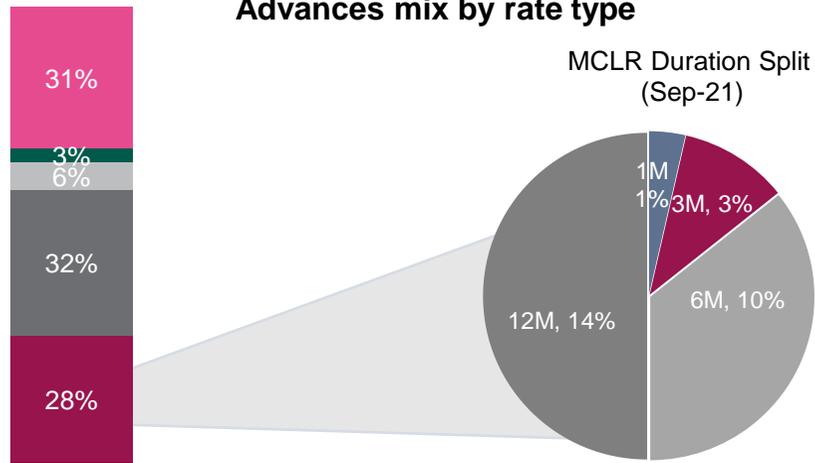


* Prior year numbers are restated to reflect the change in presentation of income from recoveries and provision for depreciation on investments as per guidelines issued by RBI in Aug 21; for impact on reported numbers and growth, see slide 69

Net interest margin

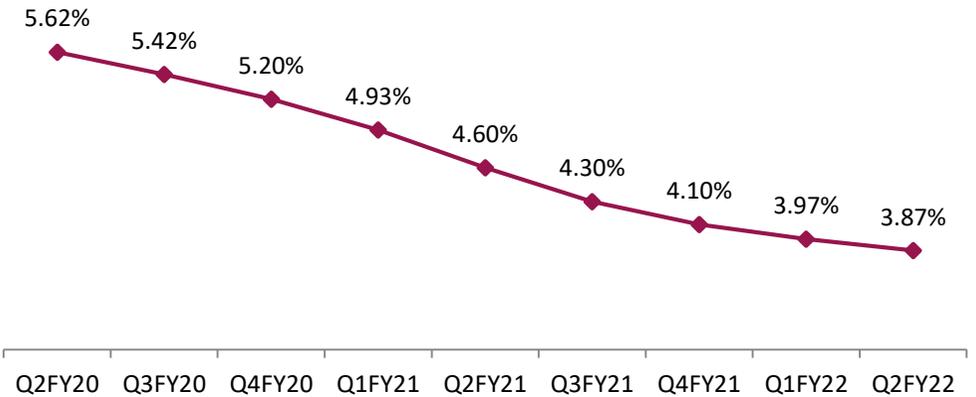


Advances mix by rate type

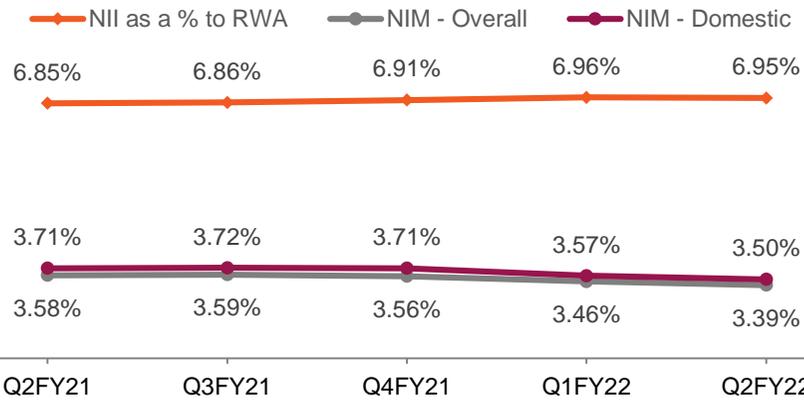


■ MCLR linked ■ Fixed ■ Foreign currency- floating ■ Base Rate linked ■ Repo linked

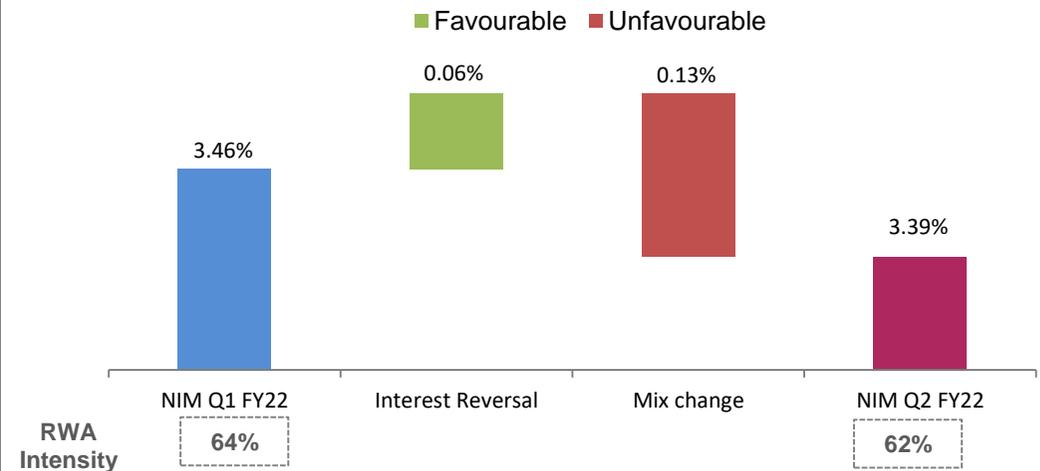
Cost of Funds



Net Interest Margin (NIM)

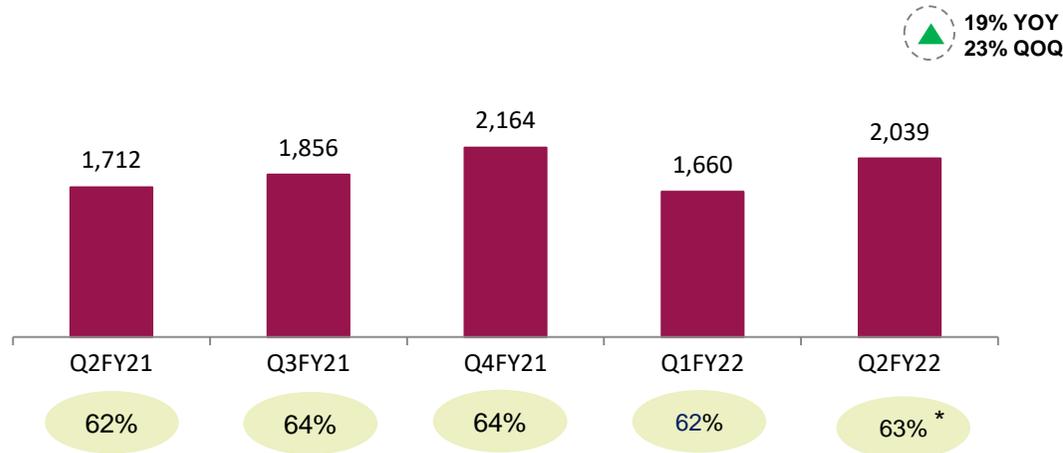


NIM Movement - Q1 FY22 to Q2 FY22

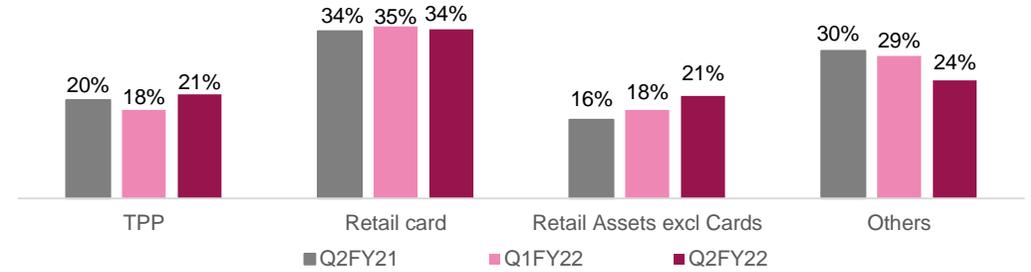


We have built granularity in fees across our business segments

Retail Banking fees

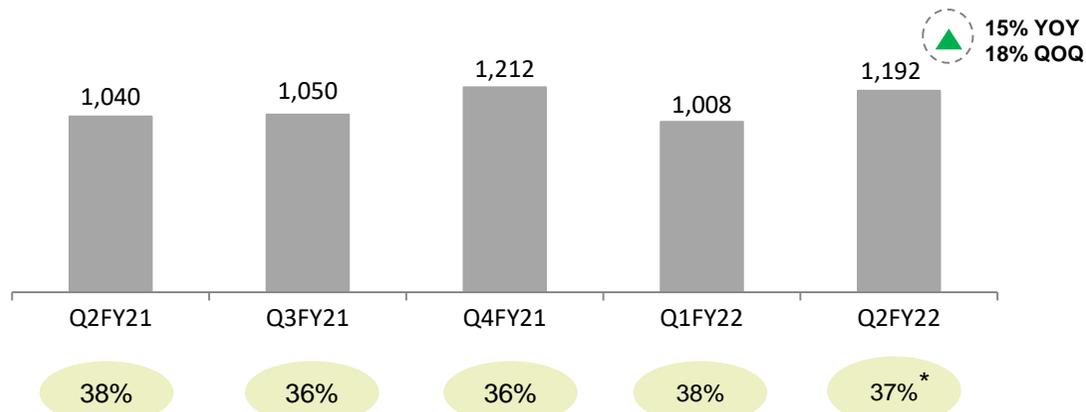


Retail fee mix



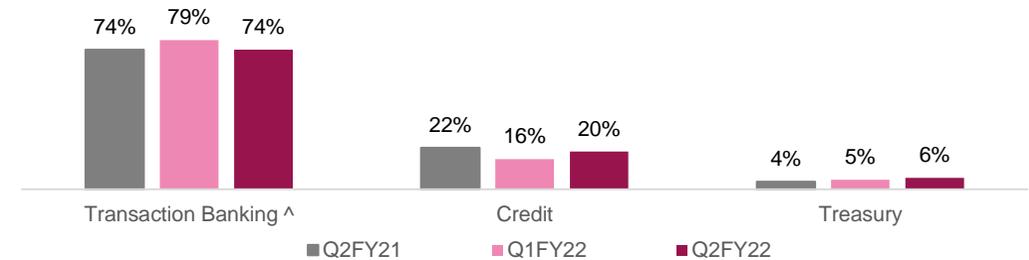
- **25%YOY and 44% QOQ** growth in Third Party products (TPP) distribution fees; of which insurance distribution fees grew **19% YOY and 56% QOQ**
- **57% YOY and 41% QOQ** growth in Retail Assets (excl cards) fees reflecting pick up in disbursements

Corporate & Commercial Banking fee



Corporate & commercial banking fee mix

Trade and Financial Institutional payments related fee form part of Transaction Banking



- **31% YOY and 6% QOQ** growth in Trade related and Financial Institutions payments fees

^ including Forex, Trade and FI payments

* Figures in  represent share of segment contribution to total fees

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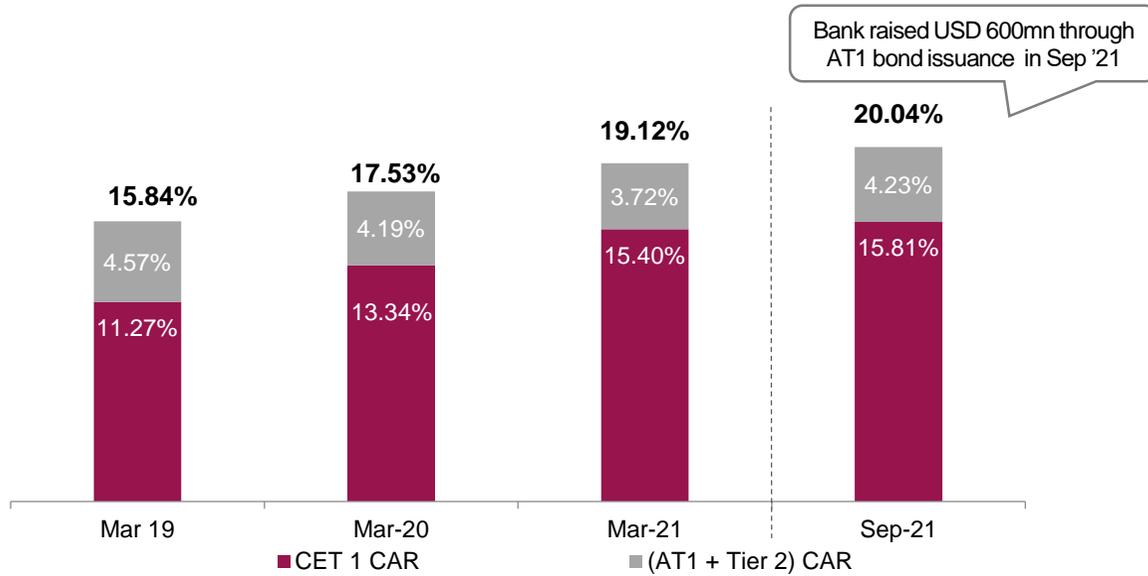
Subsidiaries' Performance

Other important information

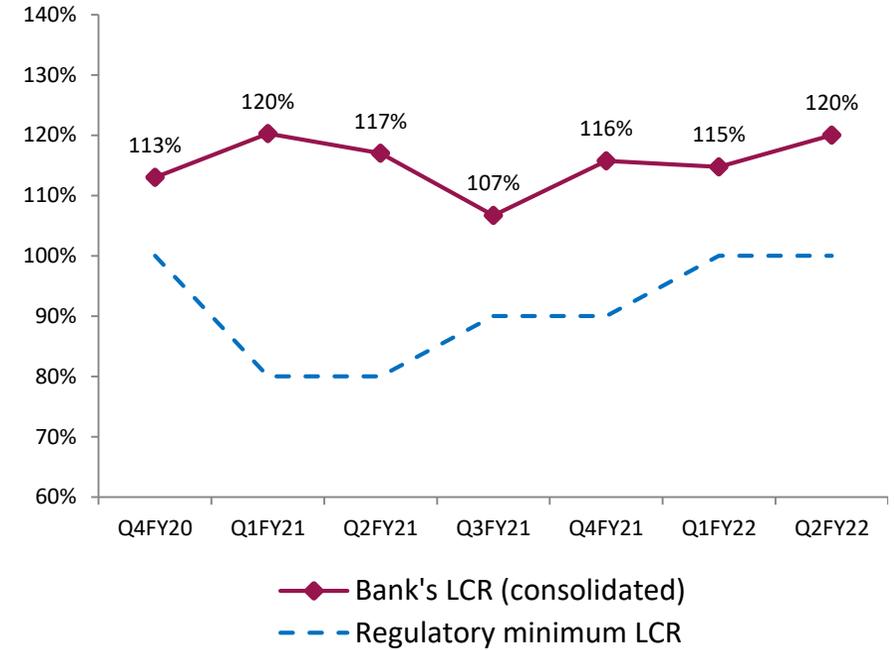
Strong capital position with adequate liquidity



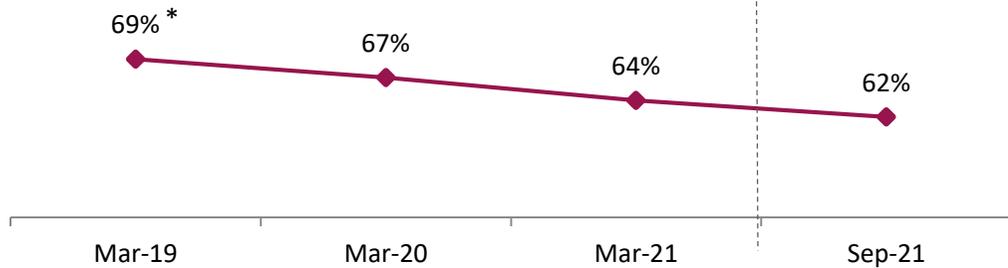
Bank's Capital Adequacy Ratio



Liquidity Coverage Ratio (consolidated)



RWA to Total Assets



* Includes effect of one-off item impacting around 1%

The Bank holds excess SLR of ₹85,580 crores

Executive Summary

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Retail Banking

~26.5 Mn
SA customers

4th
Largest issuer of
Credit Cards **

₹2.6 Tn
AUM in wealth
management

83%
CASA + RTD ratio
(QAB)

69%
Sourcing* from ETB
customers

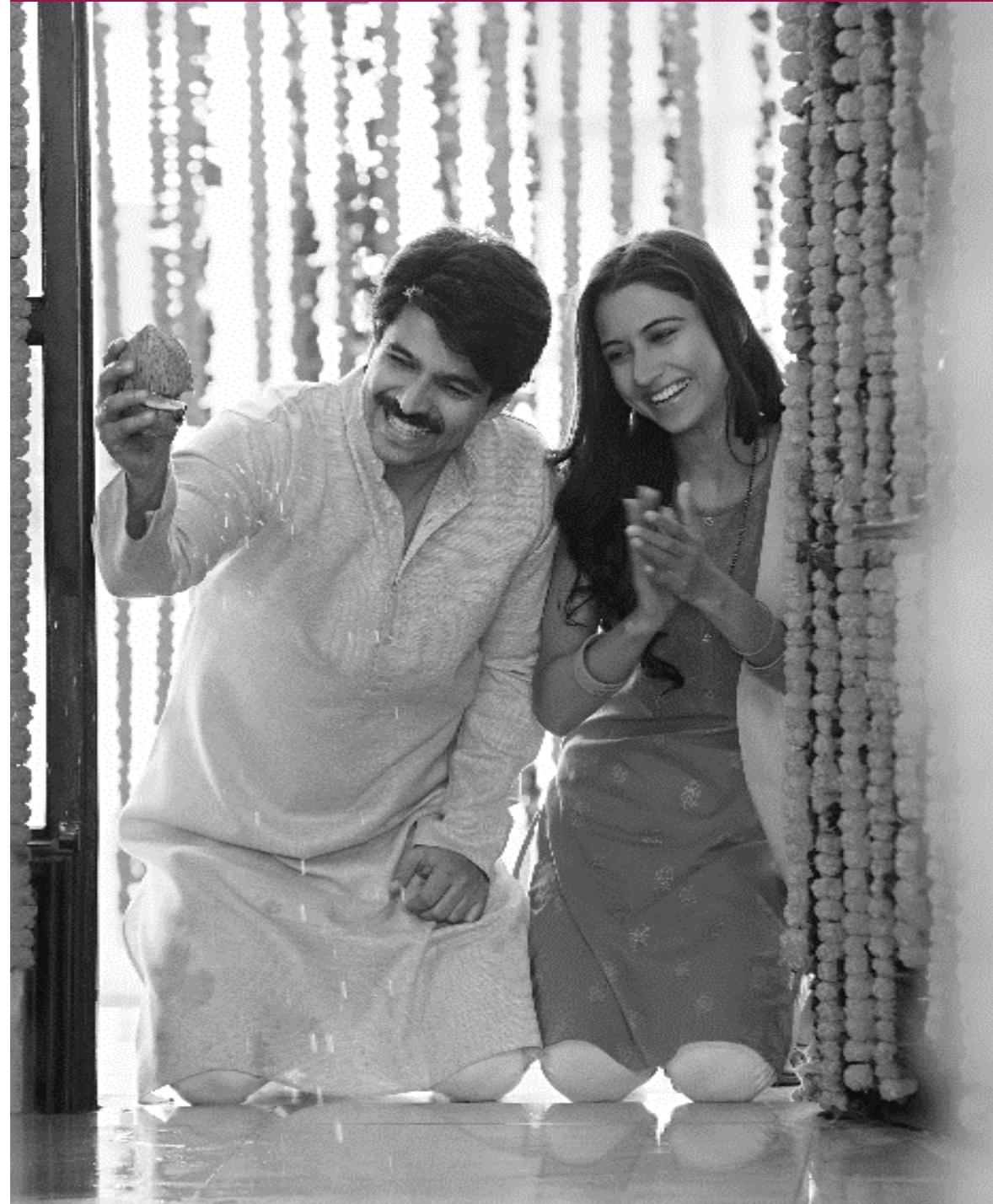
56%
Share of
Advances#

23%
Growth in SA
QAB deposits

16%
Growth in
advances

63%
Share in total fee^

*for Retail Assets in Q2FY22 from Existing to Bank (ETB) customers
#share in Bank's total advances, ^ share in Bank's total fee for Q2FY22
** Based on Aug-21 data



Healthy growth in SA deposits led by deepening and premiumisation strategy

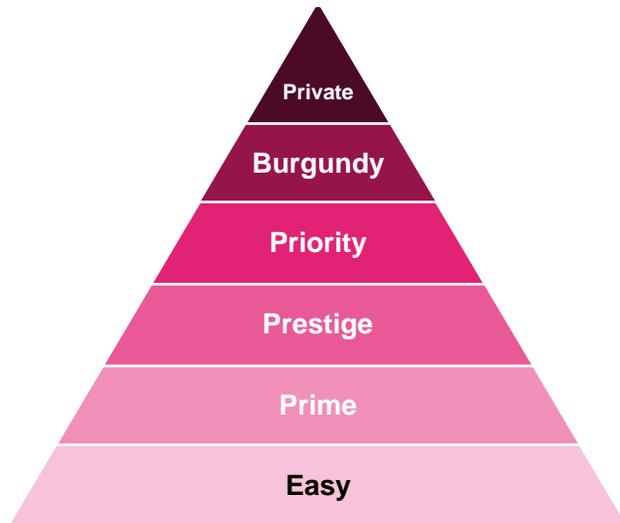


Created liability sales vertical in FY20 to have greater outreach and sharper focus on quality of NTB* acquisitions; Branch channel continued its focus on deepening ETB* relationships



Premiumisation strategy focuses on improving account quality of overall balances while increasing contribution from premium# segments

Customer segmentation^

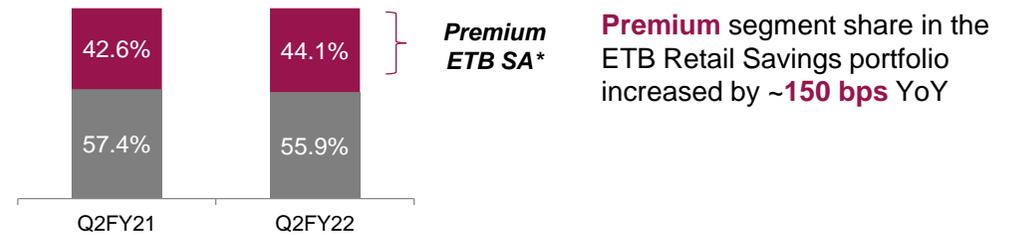


Strong traction in SA deposits continues ...

	YOY	QOQ
Retail SA	18%	5%
Govt SA	48%	9%
Overall SA	23%	5%

Focus on Premiumization leading to higher share in ETB Retail SA book

Share of ETB Retail SA Balances



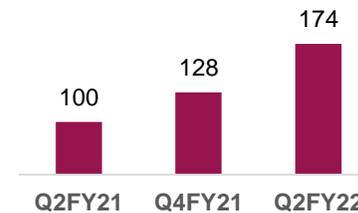
Premium ETB SA*

Premium segment share in the ETB Retail Savings portfolio increased by ~150 bps YoY

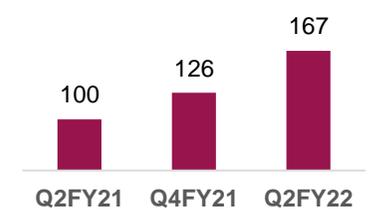
* as percentage of Retail SA (excluding government)

We continue to see improvement in number of NTB acquisitions

Premium segment (in nos) (Indexed)



Retail Savings ^^ (in nos) (Indexed)



^^Retail non institutional savings

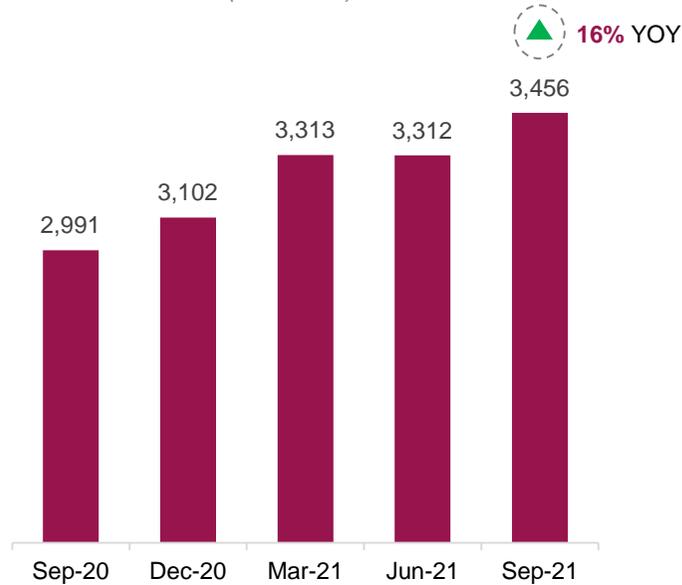
* ETB – Existing to Bank; NTB – New to Bank

Premium includes Burgundy Private, Burgundy, Priority and Prestige and NRI segments

^ Not to scale, Area doesn't represent the actual proportion of deposits

Rs 3.5 trillion Retail loan book is well diversified and ~80% secured with significantly high proportion of ETB and salaried customers

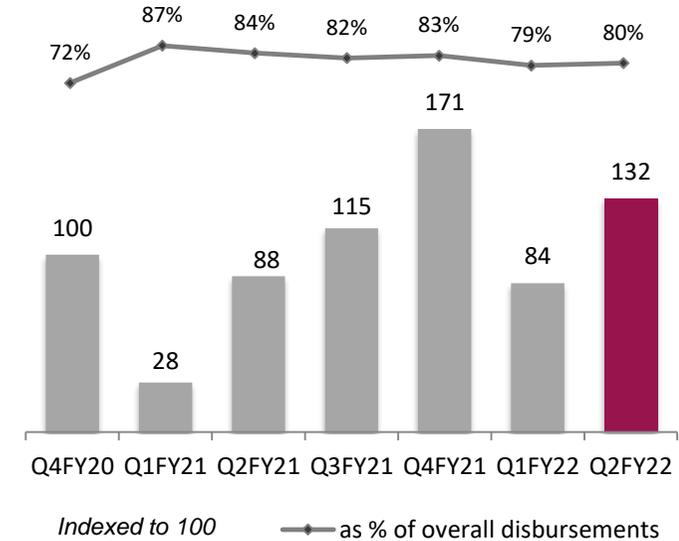
Retail book
(in ₹ Billion)



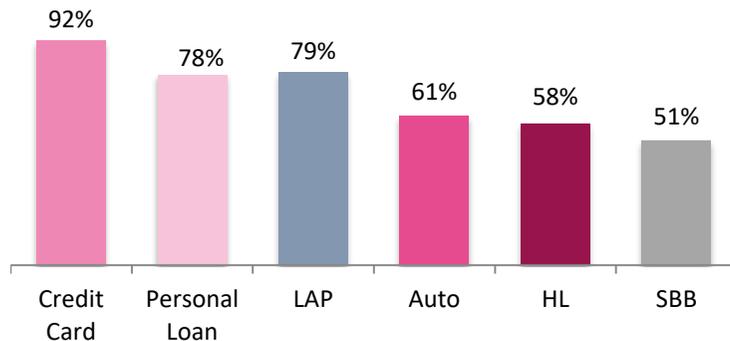
~ 80% of our retail book is secured

in Rs Crores	Sep-21	QOQ	YOY
Home Loans	1,29,405	5%	19%
LAP	36,410	6%	24%
Auto loans	40,747	3%	5%
SBB	20,900	15%	43%
Supply Chain Finance	5,690	(5%)	15%
Comm Equipment	6,361	7%	47%
Personal loans	40,174	2%	3%
Credit Cards	14,026	11%	(2%)
Rural loans	41,150	(0.4%)	13%
Others	10,740	(3%)	26%
Total Retail	3,45,603	4%	16%

Disbursement trends in secured loans



ETB mix in retail portfolio



100% of PL and **69%** of Credit Cards portfolio is to salaried segment



Average LTVs:
52% in overall home loan portfolio
36% in LAP portfolio

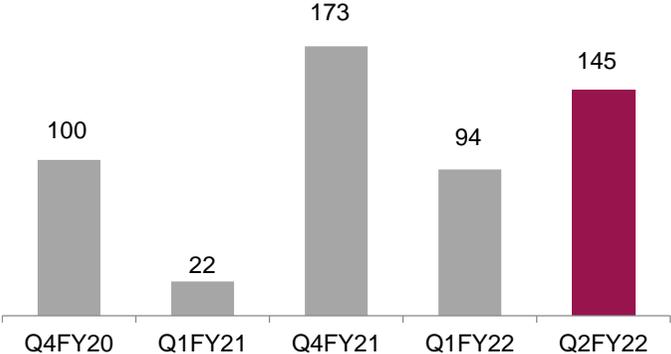


Sourcing:
51% contribution from Branches to overall Retail book sourcing

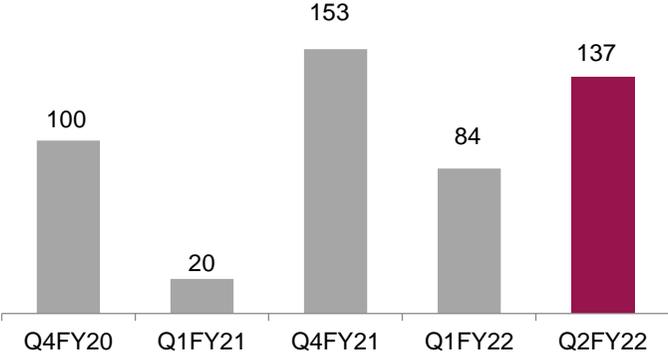
Strong traction in disbursements across most of the retail product segments



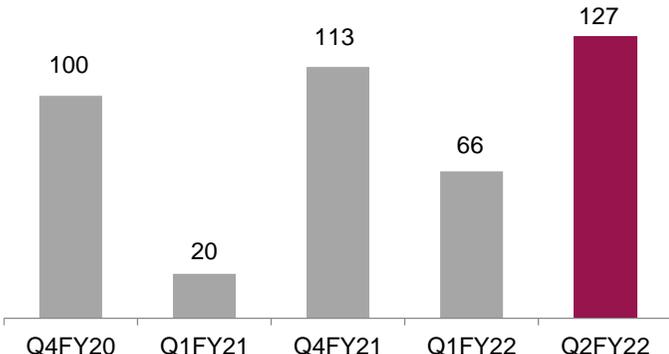
Home loans



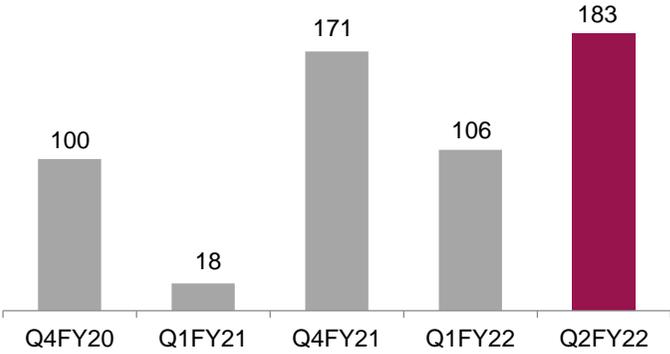
Loan against Property



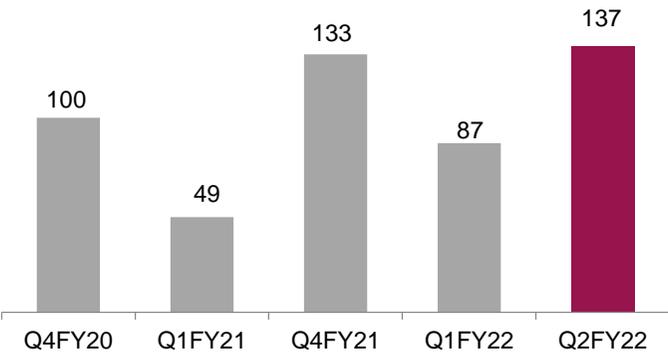
Car loans



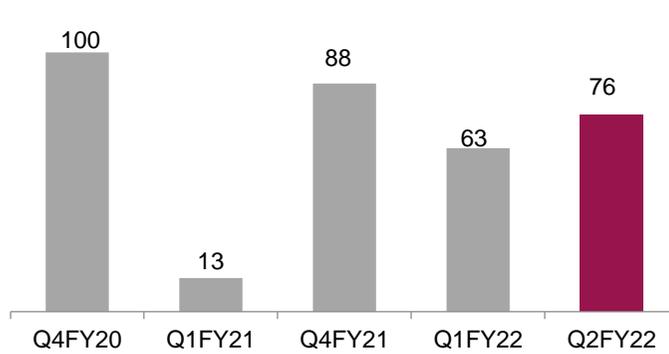
Small Business Banking



Gold loans



Personal loans

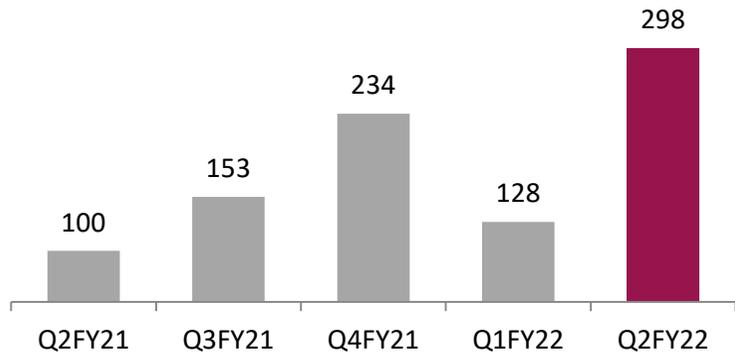


All charts represented with disbursement of Q4FY20 referenced to 100

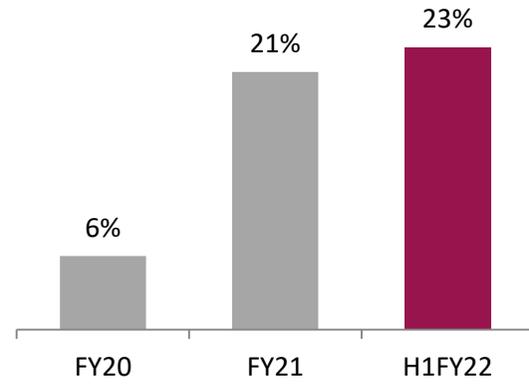
We are seeing improved traction in cards acquisition aided by KTB partnerships



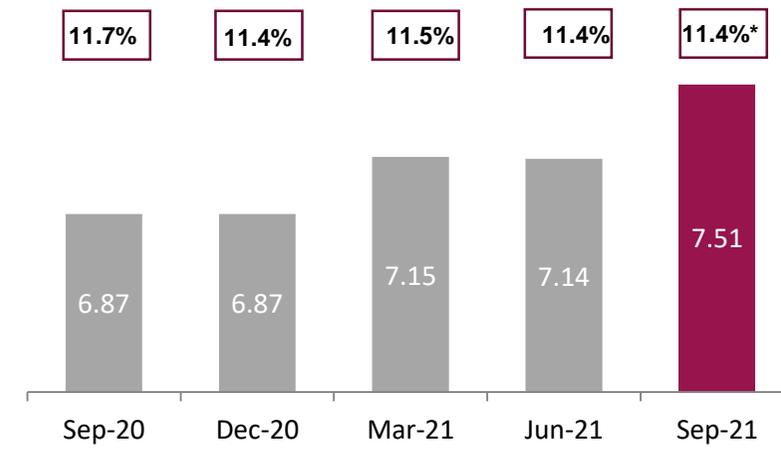
New Credit Cards acquisition (indexed to 100)



Share of KTB^ sourcing



Credit Cards in force (mn)



• Note: Figures in boxes represent market share for the period Q2FY22, market share is as of month of Aug'21

^ Known to Bank

Premium Cards



Co-branded Cards



Flipkart Axis Bank Credit Card

One of the fastest growing co-brand portfolio with 1.36 million CIF in 26 months since its launch

Featured Cards



Axis Bank ACE Credit Card

Strong QOQ growth of 34% in credit card spends



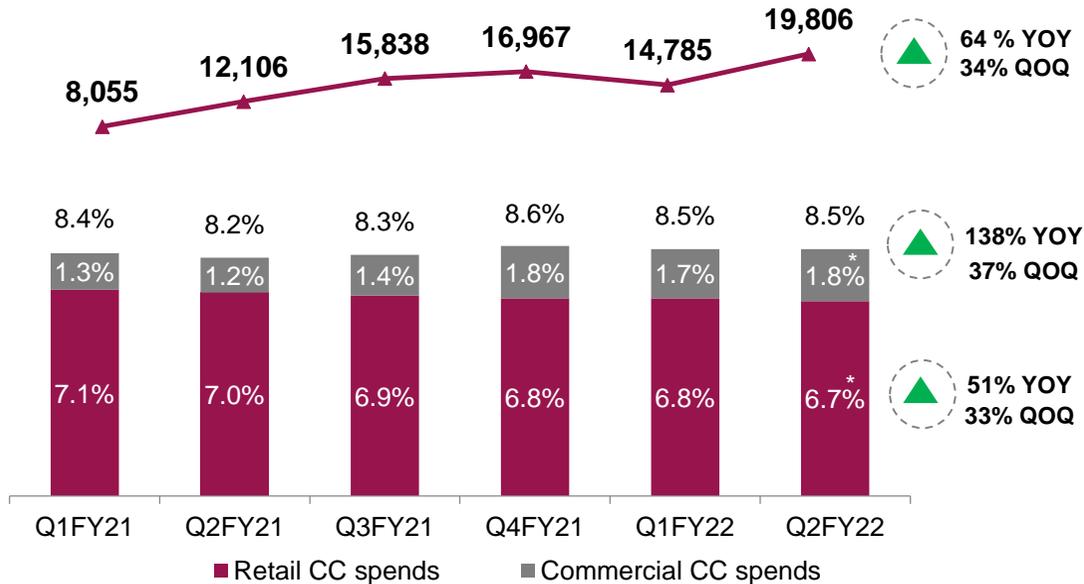
- 'GRAB DEALS', Axis Bank's exclusive shopping platform has scaled up significantly during the first half of Financial year & has conducted multiple exciting campaigns extending cashback offers upto 45% cashback
- GRAB DEALS has seen a steep spike in customer adoption with the start of Festive in October'21

46% QOQ growth in visits

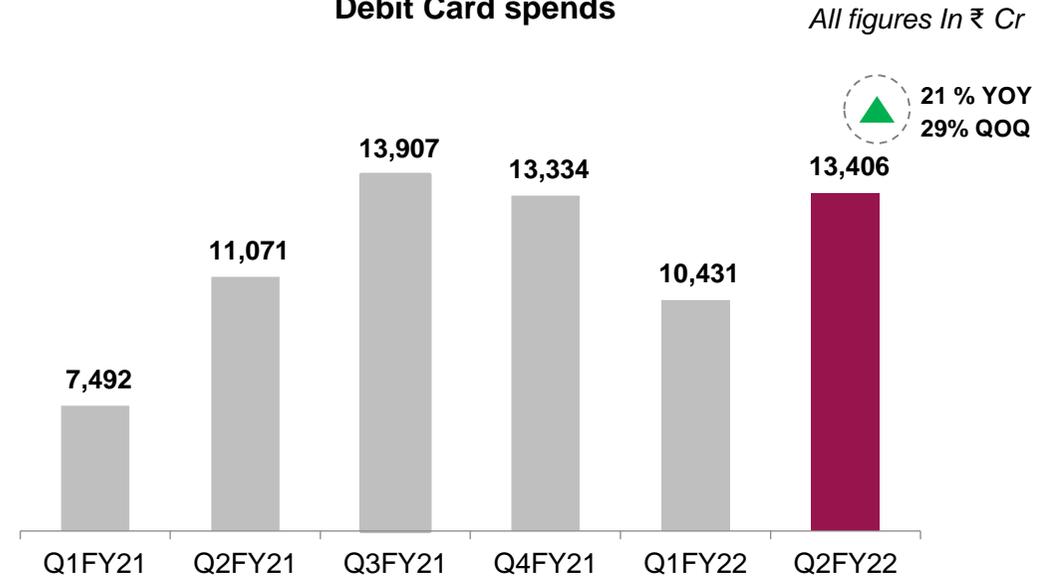
~130% QOQ increase in GMV

15X growth in GMV in first 2 weeks of Oct'21

Credit Card market share and spends



Debit Card spends



- Share of discretionary spends has increased from **48%** in Jul'21 to **52%** in Sep'21 indicating recovery in spend behavior post wave 2
- Further recovery in Oct - 60% increase in spends over LMTD[^] (Oct 18th)
- Hotels & Travel category is picking up to the pre-covid level – 7% of total spends as of Sep compared to 4% in May'21

- Discretionary spends have increased to **51%** in Q2FY22 from **45%** in previous quarter;
- Online spends share has moved down to **41%** in Q2FY22 compared to **45%** in Q1FY22, early Oct trends shows higher online transactions due to festive offers (49%)
- ~50% growth seen in Oct compared to LMTD[^] (Oct 18th)

*Market share based on RBI reported data for the months of July'21 and Aug'21

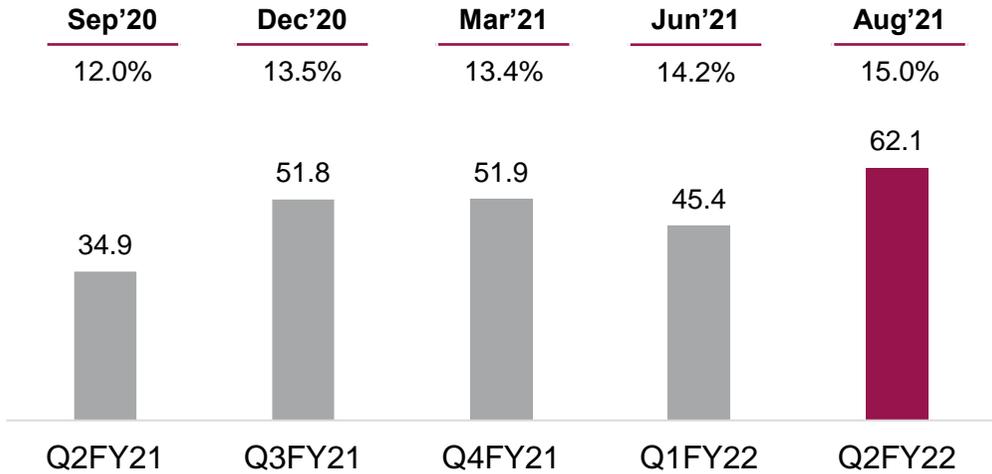
[^]LMTD – Last Month Till Date

We continue to grow Acquiring through innovations and integrated approach



Throughput trend & market share

(In ₹ thousand crores)



Market share source for the month in %: RBI data Available till Aug'21

Key insights

- Throughput and installations grew by **78% YOY** and **45% YOY** respectively
- Focused approach on providing newer services to the merchants, understanding their experiences & improving on them, rebuilding on merchant relationships
- Acquiring strategy is aligned to CA growth with very good success observed in our CA balance growth

Innovations in Acquiring



- Android PoS:** State-of-the-Art terminal loaded with VAS such as Khaata & BQR
- 37%** contribution to sourcing in Q2FY22.
 - 10%** higher activity and **33%** higher ticket size of transactions witnessed than other POS terminals
 - Buy Now Pay Later:** Valued added service that offers cardless EMI facility allowing faster processing of high value transactions
 - CX Index:** Captures merchants' experience around On-boarding, Usage & Service. Helps provide direction for future course of actions to bring further stability to the business

Expansion strategy

- Accelerated Sourcing:** Sourced **0.68 Lakh+** terminals in Q2FY22 to reach **7.34 lakh** terminals as of Sep'21
- Leveraging **"Partnership Ecosystems"** to get more merchants into the Digital Payments foray
- Investment in Digital Infrastructure to **"take the Bank to the Merchant"**. Offering a bouquet of Banking products along with a payment solution

The Bank is a leading player in India's Wealth Management space



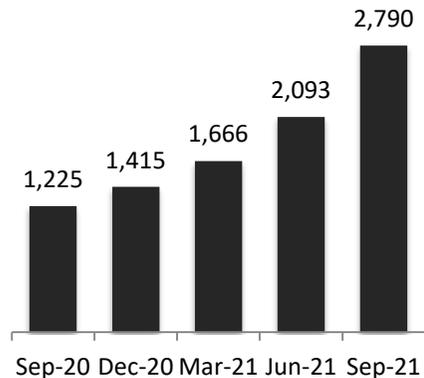
Overall Burgundy Performance* (Mar'17 -Sep'21)

AUM	▲	30%
Customer Base	▲	21%
Touchpoints[~]	▲	10%

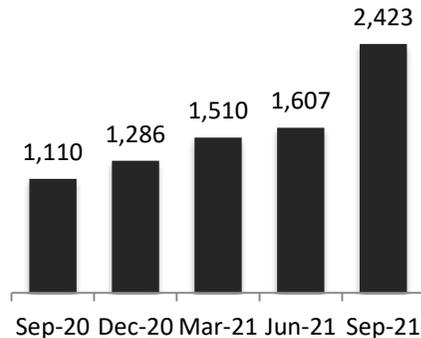
* CAGR growth for Mar-17 to Sep-21 period
 ~ includes RMs, Wealth Specialist team, Managing partners and Investment Advisors

Overall AUM ₹ 2,58,382 Crores
Burgundy Private AUM ₹ 75,954 Crores

Burgundy Private Client Base



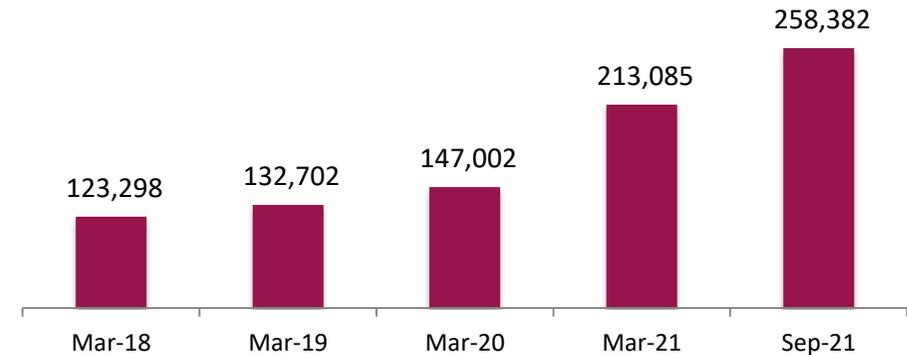
Burgundy Private 3-in-1 Cards



Burgundy Private was launched on 2nd December, 2019

Burgundy AUM has grown steadily

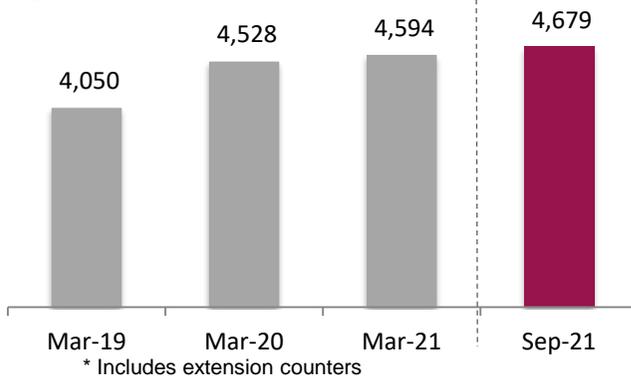
All figures In ₹ Cr



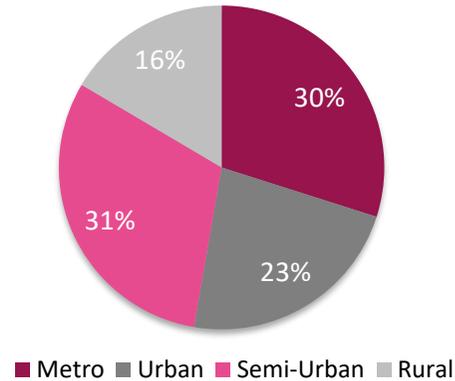
We have a strong and well diversified distribution network



Domestic branch network*



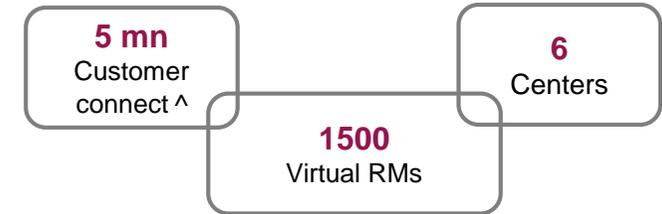
Branch presence across categories



- **Calibrated approach towards new branch additions** across focused regions, added **79** branches in Q2FY22
- Aligned to our **Deep Geo strategy**, specific RuSu branches follow an asset-led liability model
- **Dedicated Asset Desk Managers** for fulfilment of all loan leads at select branches
- Select **Platinum branches** to cater to SBB customer base



Axis Virtual Centre



- Connected with **53 lakh** customers in Q2FY22 through this channel.
- AVC manages relationship with our existing customers under **affluent and other programs**
- **AVC expanded to three new centres** across Mumbai, Ahmedabad and Kolkata during FY21 and is now present across West, South, North and East with **six centres**

^ Customers contacted in Q2FY22

Corporate & Commercial Banking

1%

*YOY growth in
corporate advances*

18%

*YoY growth in
CBG* advances*

32%

*YoY growth in
Mid Corporate book*

35%

*Share of short
term loans to overall
corporate loans*

86%

*Share of corporate
advances to clients
rated A-and above*

93%

*Incremental sanctions
to A-and above***

18%

*YOY growth in CA
(QAB) deposits*

1st

*Rank in DCM-
for rupee bonds*

8.7%

*Market share in GST
payments (H1FY22)*



* Commercial Banking Group - Debt Capital markets

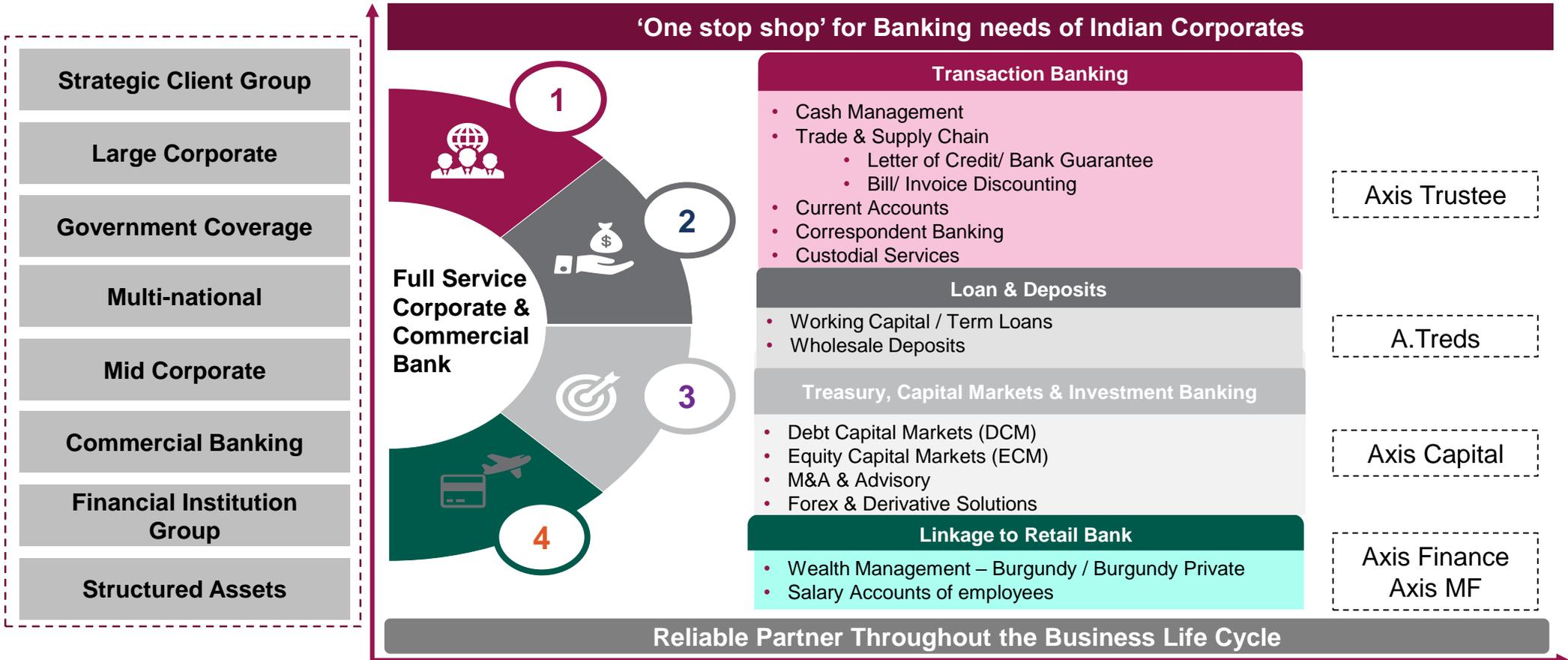
** in corporate segment for Q2FY22

Strong relationship led franchise driving synergies across One Axis entities



We have re-oriented the organisation structure in Corporate & Commercial Banking for delivering execution excellence

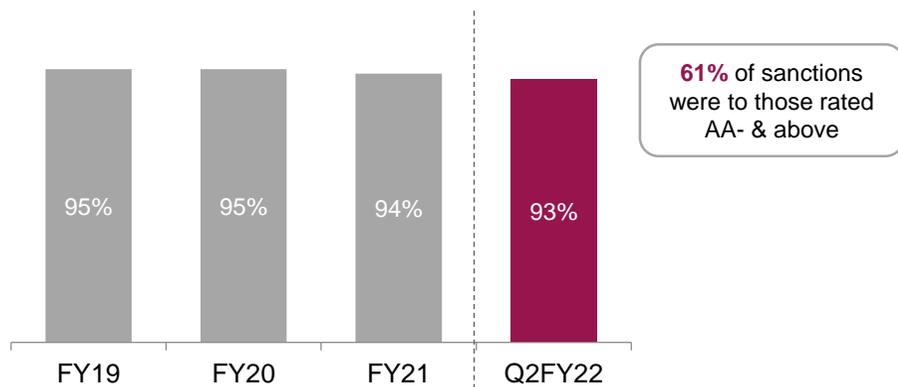
- Segregated the responsibilities of coverage and product groups to ensure sharper focus
- Corporate & Commercial Bank coverage reorganized into 8 coverage groups, each with a stated objective
- Strengthened the leadership team across Mid Corporate, MNC, Government Coverage, Transaction Banking and Forex Sales



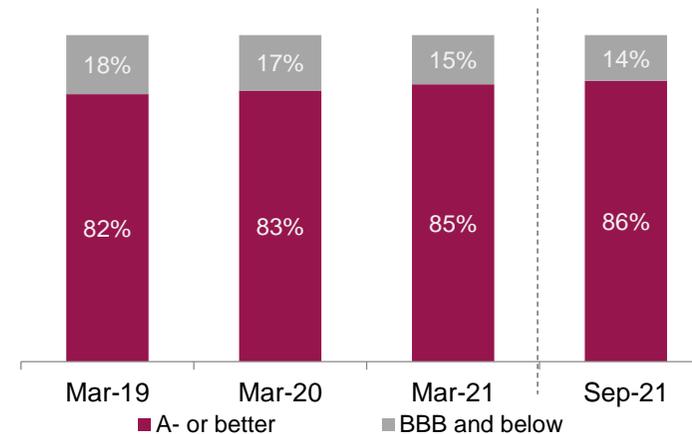
We continue to have penetration of 9 or more products and services across our top corporate relationships including at least two services offered by our subsidiaries

...with better rated originations and focussed on short term loans

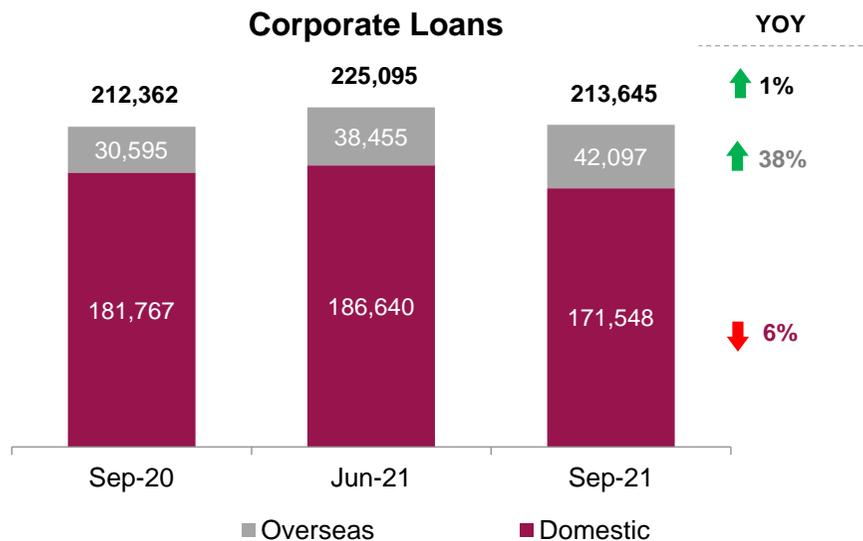
Incremental sanctions to corporates rated A- & above



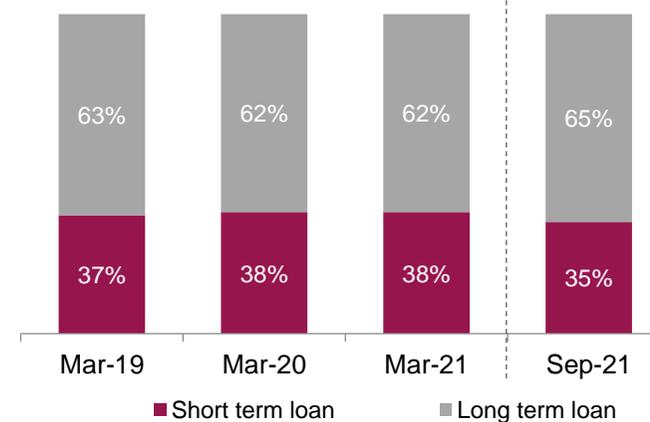
86% of the book is rated A- or better



Corporate Loans



Corporate loan book mix (tenure based)



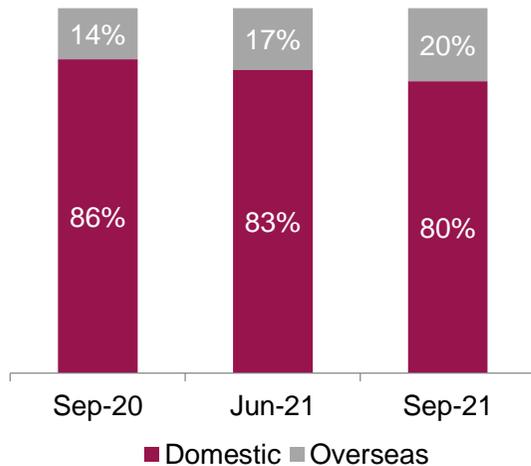
Short term refers to loans of less than 1 year tenure; Long term refers to loans of greater than or equal to 1 year tenure

Overseas corporate loan book is 97% India linked



- The Bank's International strategy is to focus on Indian corporates that have global operations
- We have consolidated our overseas business through branches in Dubai, Singapore and Gift City, India
- Gift City IBU¹ has grown strongly as we continue to expand our trade finance business and leverage our leadership in treasury

Overseas loan contribution driven by Gift City IBU



... the funding is primarily for Indian conglomerates and PSU entities

97%* India linked

86%* rated A and above

52% constituted by top 10 conglomerates

Well balanced in term and working capital loan mix

We have the largest IBU in GIFT City

\$3.4 bn asset book size

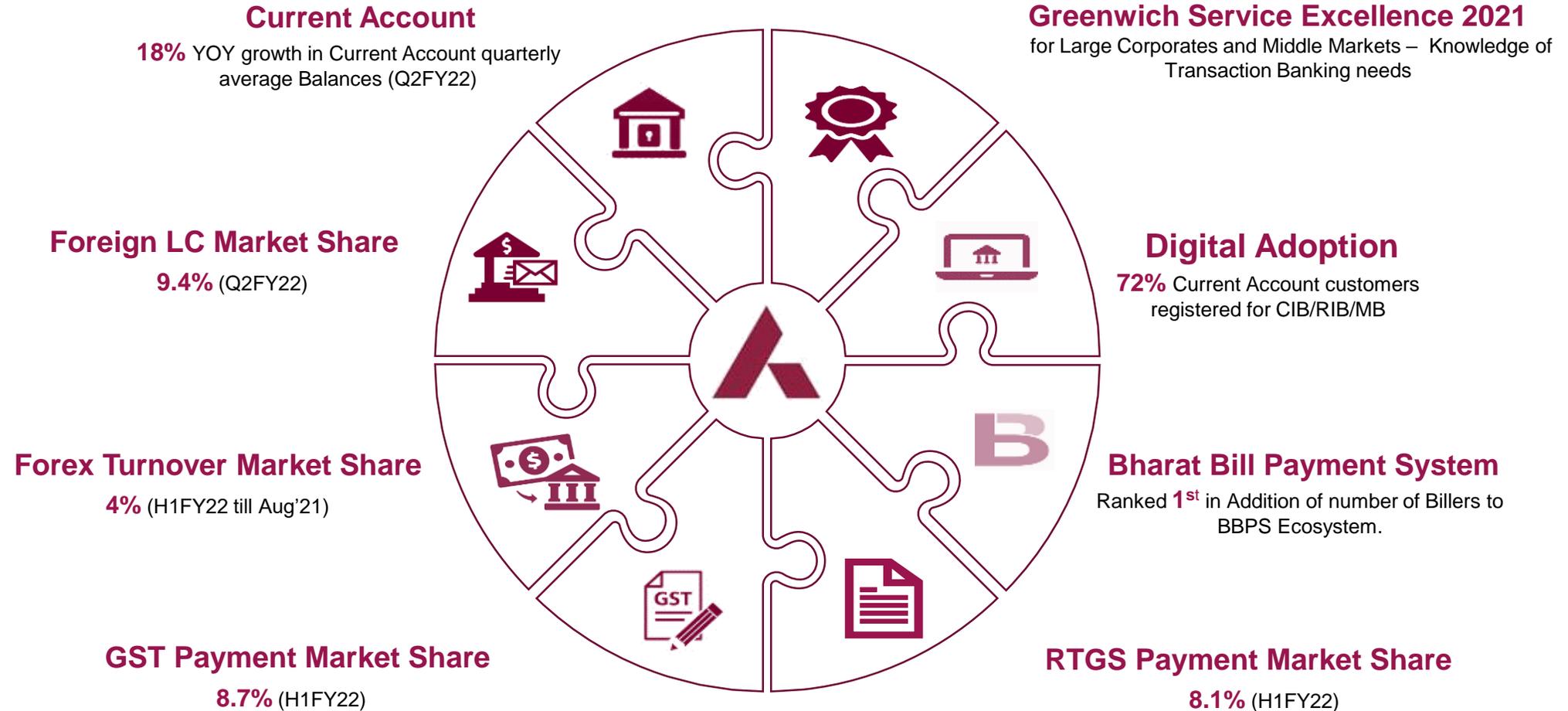
~83% YOY growth in Trade Finance book in Q2FY22

Leadership position in treasury segment – with highest share of Non Deliverable Forwards (NDFs) trading volumes among all IBUs

¹ International Business Unit

* Based on standard book only

We have strengthened our proposition as a Transaction Bank



Source:
Foreign LC – SWIFT Watch
GST Payment – Ministry of Finance

RTGS Payment – RBI Report
Forex Turnover – RBI Report

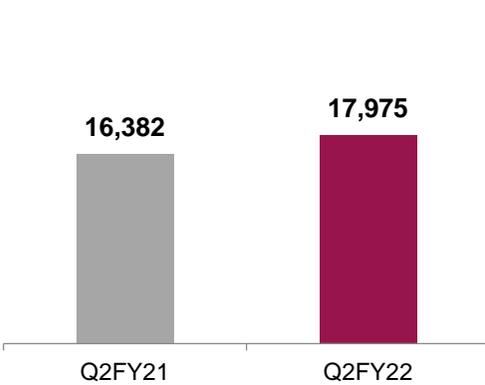
We remain well placed to benefit from a vibrant Corporate Bond market



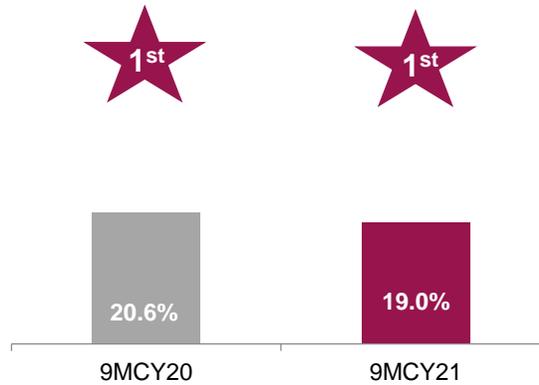
All figures in ₹ Crores

Placement & Syndication of Debt Issues

Amount mobilized / arranged^



Market share and Rank*



Ranked No. 1 arranger for rupee denominated bonds as per Bloomberg league table for CY20

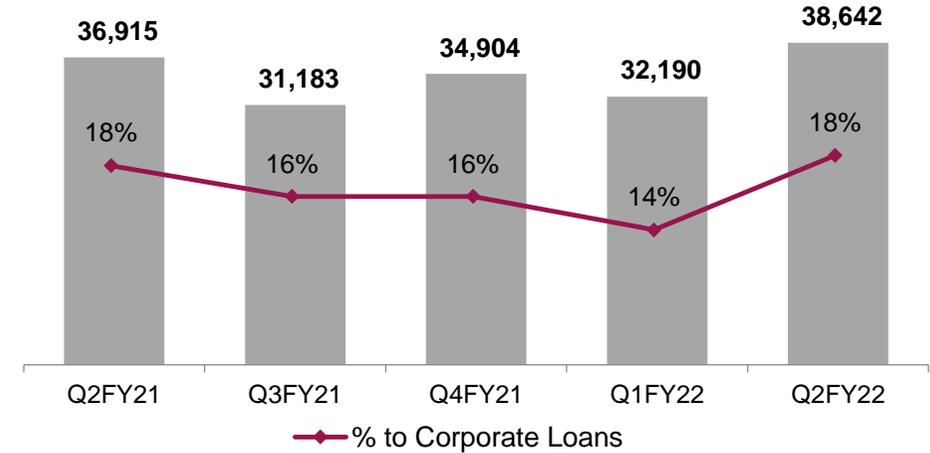


Ranked No. 1 arranger for rupee denominated bonds as per Bloomberg for 14 consecutive calendar years since 2007



Bank has been awarded as the **Best DCM House** at the **Finance Asia Country Awards, 2021**

Movement in corporate bonds



- Leveraging our leadership position in Debt capital markets, we had mobilized ~ ₹18,059 crores through active participation in the TLTRO auctions
- We have invested funds in marquee names (non FI, non PSU) thereby helping to build some new client relationships in wholesale segment .
- We have limited our investments under this book to AAA/AA rated corporate issuers

^ Only includes the proportion of amount arranged by Axis Bank

*As per Bloomberg League Table for India Bonds

Industry-wise Distribution (Top 10)



All figures in ₹ Crores

Rank	Outstanding ¹ as on 30 th Sep'21 Sectors	Advances	Investments	Non-fund based	Total	
					Value	(in % terms)
1.	Financial Companies ²	54,490	23,402	16,683	94,575	12.21%
2.	Engineering & Electronics	12,025	2,601	26,299	40,925	5.28%
3.	Infrastructure Construction ³	22,988	1,704	11,335	36,027	4.65%
4.	Trade	19,696	700	5,205	25,601	3.30%
5.	Petroleum & Petroleum Products	9,130	3,504	12,176	24,810	3.20%
6.	Power Generation & Distribution	16,815	1,610	4,876	23,301	3.01%
7.	Iron & Steel	12,341	1,028	5,266	18,635	2.41%
8.	Real Estate ⁴	16,948	53	750	17,751	2.29%
9.	Food Processing	14,439	162	2,295	16,896	2.18%
10.	Automobiles & Ancillaries	13,630	1,691	1,188	16,509	2.13%

¹ Figures stated represent only standard outstanding (advances, investments and non fund based) across all segments

² Includes Banks (27%), Non Banking Financial Companies (33%), Housing Finance Companies (24%), MFIs (3%) and others (13%)

³ Financing of projects (roads, ports, airports, etc.)

⁴ Lease Rental Discounting (LRD) outstanding stood at ₹10,934 crores

Business Performance

Commercial Banking



Commercial Banking business benefitting from technology led transformation



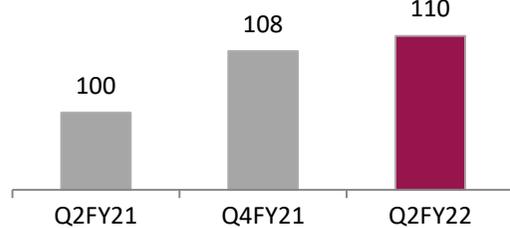
One of the most profitable segments of the Bank with high PSL coverage



Data driven credit decisions, minimal documentation, simplified products and digitized operations aiding higher business growth

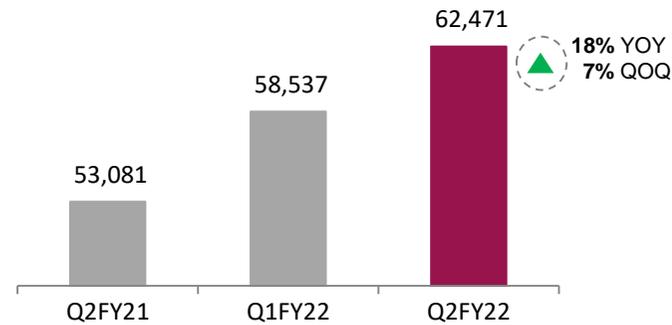
CBG Current Account Balances (QAB)

Indexed to 100



19% of Burgundy & Burgundy Private accounts were sourced through CBG

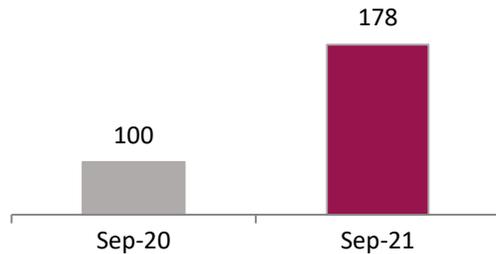
CBG Advances



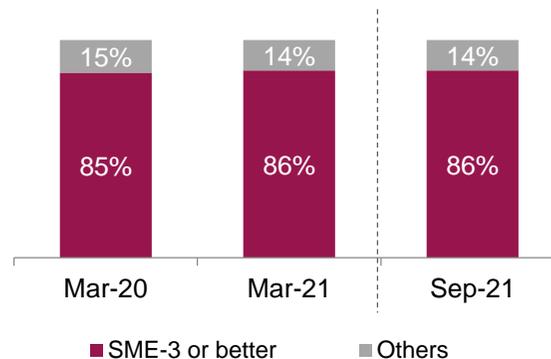
85% of loans were PSL compliant

New to Bank (NTB) book YTD

Indexed to 100



86% of book is rated SME3 or better



Project Sankalp - Delivering Customer First & One Axis



Customer 360 view coupled with customer tiers and effective meeting rhythm based on analytics to fulfil needs vs. selling products



Enhanced synergy with Branch Banking equipped with automated dashboards for better lead management



60%+

Reduction in docs required

30 mins

for pre-screening vs 1 day

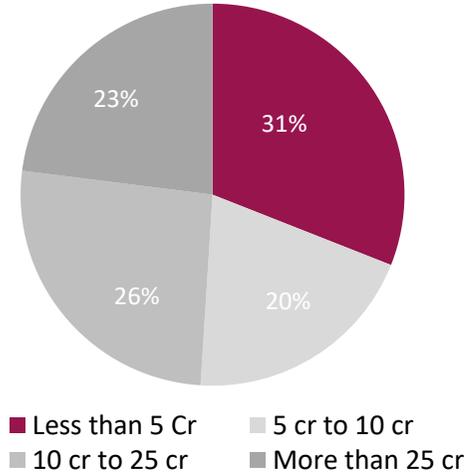
4x

Increase in Client Meetings per RM (YOY in Q2FY22)

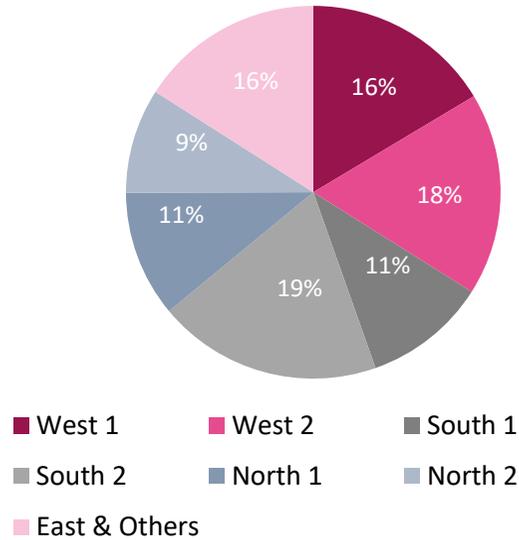
SME lending book is well diversified, 96% of SME book is secured and predominantly working capital financing



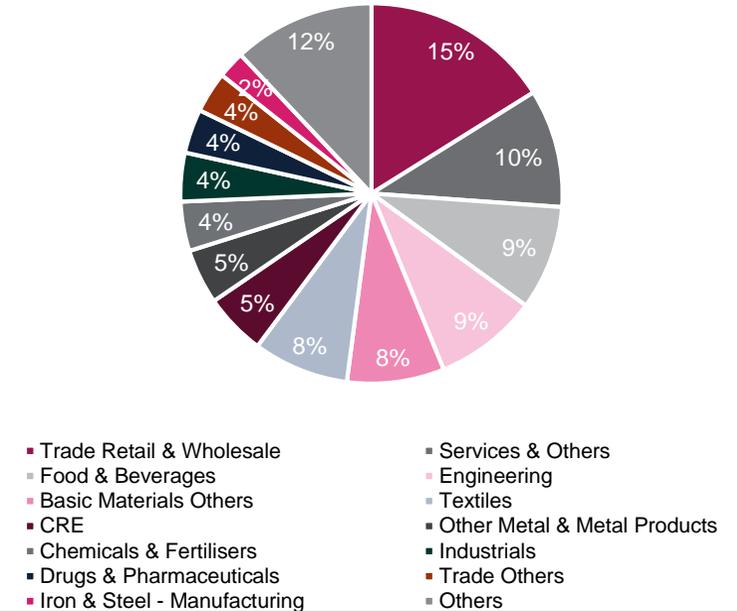
Book by Loan size



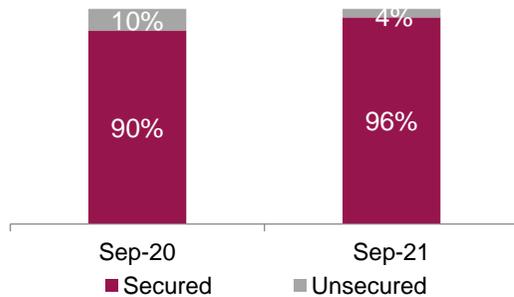
Well diversified Geographical mix



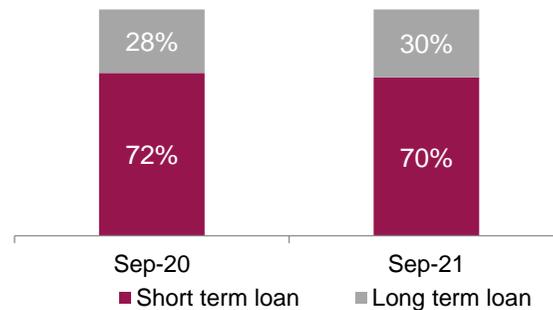
Well diversified Sectoral mix



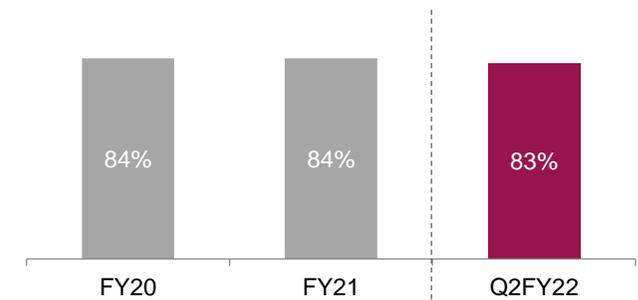
SME book mix (by type)



SME book mix (by tenure)



Incremental sanctions to SME rated SME3 & above



Digital Banking – Axis Bank’s “silent revolution”

 <p>D2C products</p>	<p>~77% </p> <p>Credit cards issued**</p>	<p>76% </p> <p>Digitally active customers (Q2FY22)</p>	<p>71% </p> <p>New SA acquisition* (Q2FY22)</p>	<p>67% </p> <p>Fixed deposits opened (H1FY22)</p>	<p>55% </p> <p>PL disbursed**</p>	<p>48% </p> <p>New MF SIP sales (H1FY22)</p>	<p>4.6 </p> <p>Mobile App ratings</p>
 <p>Transformation</p>	<p>250+ </p> <p>Services on digital channels</p>	<p>15% </p> <p>Market share in UPI (Q2FY22)#</p>	<p>14% </p> <p>Market share in mobile^</p>	<p>91%</p> <p>Digital transactions^^</p>	<p>95,000+ </p> <p>Staff on BYOD~</p>	<p>~980</p> <p>Automated processes (IA)</p>	<p>300+</p> <p>Employee tool Journeys</p>
 <p>Capabilities</p>	<p>~1000</p> <p>People dedicated to digital agenda</p>	<p>~250 </p> <p>In-house development team</p>	<p>~77% </p> <p>New hires from non-banking backgrounds</p>	<p>PB</p> <p>Scale big data Hadoop clusters</p>	<p>120%</p> <p>Lift of bank credit model GINI scores over bureau</p>	<p>~50 </p> <p>Apps on Cloud</p>	<p>Agile</p> <p>Enabled teams with CI/CD, micro-services architecture</p>

140 Mn

KTB¹ Customer base

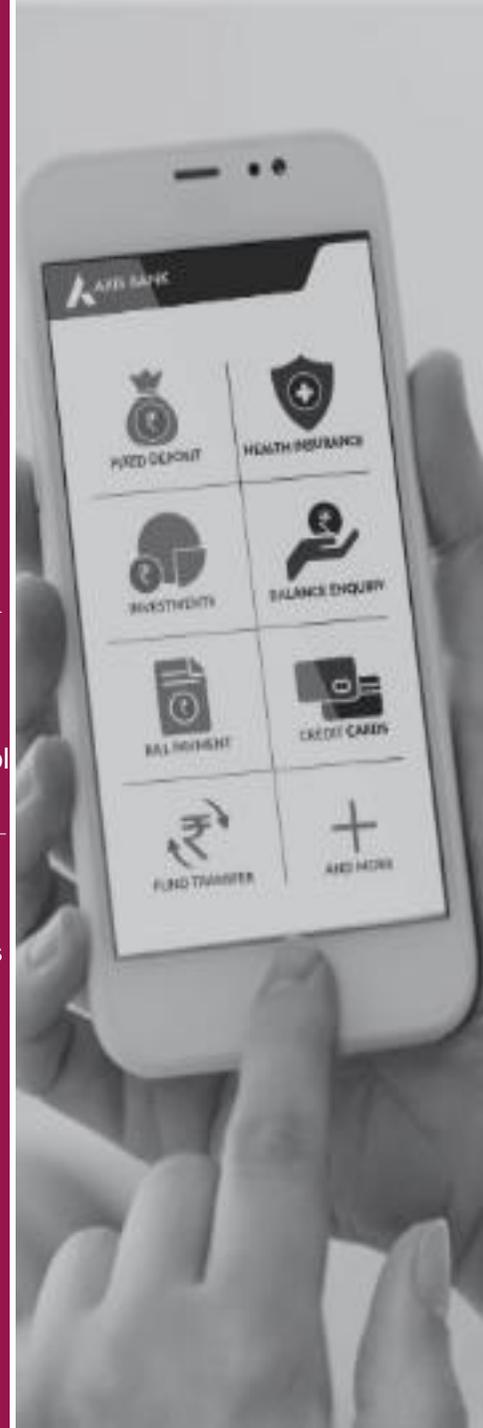
4 Mn

Non Axis Bank customers using Axis Mobile & Axis Pay apps

23%

Contribution of KTB channels to overall sourcing of Cards (in H1FY22)

 **Top 3**



* Tablet based account opening process for Q2FY22 ^RBI data for 2M Q2FY22 by volume

^^Based on all financial transactions by individual customers in Q2FY22 ** through phygital and digital mode in H1FY22 # by volume ¹Known to Bank

Our digital strategy is aligned with our GPS strategy

Reimagine Customer Proposition



Digital-first products embedding design thinking



End-to-end simplification of customer journeys



Banking services **integrated across partner ecosystems**



Omnichannel experience to differentiate customer experience and **hyper personalization**

Transform the Core



Ops excellence & institutionalization of data & tech enabled operating rhythm



Twin-engine approach to build digital stack and **modernize the core**



Modular, resilient technology with **Cloud first** architecture



Proprietary in-house capabilities for accelerated design and go-to-market



Next gen **cyber security capabilities**

Build Future-ready Capabilities



Data architecture 3.0; moving beyond analytical models to **data engineering**



Integrating **alternate, unconventional data** for **risk-moderated growth**



Digital workforce for digital consumers



Creating a **cutting edge, future ready workspace 2.0**

We continue to introduce and scale new products driven by our *OPEN philosophy*



Our product portfolio

Deposits		Investments & Insurance		Loans & Cards	
					
Saving Accounts	Current Accounts	Mutual Funds	General Insurance	Personal loan	Credit cards
					
Fixed Deposit	PPF	Forex card	Life Insurance	GST based business loans	Auto loans

New launches

			
Buy Now Paylater	GrabDeals	Cards lifecycle	Auto loan
			
OW Remittance	Digital Gold	Insurance 2.0	ODFD



O 0-based redesign; customer centric, design led and 0-operations



P Proprietary in-house capabilities



E Ecosystems capable; built for all Axis and partner channels



N Numbers, Numbers, Numbers: Impact led and metrics driven

We are adopting a combination of approaches for the digital ecosystem



Build our own capabilities, partner with FinTechs where there is complementarity and invest in areas that have adjacencies



A twin-engine approach to upgrade legacy IT stack to make it digital ready and build a best-in-class end-to-end digital stack

Build Digital

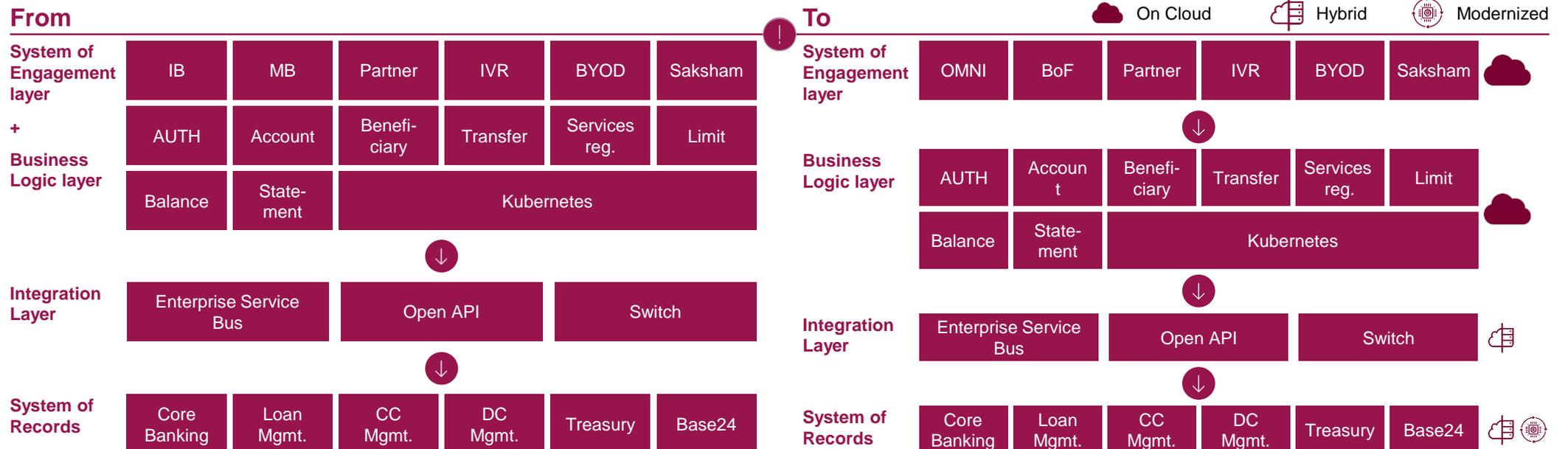
- New age digital platforms
- Cloud first
- Decoupled Engagement layer & Logic layer
- Micro services enabled

Twin Engine Approach

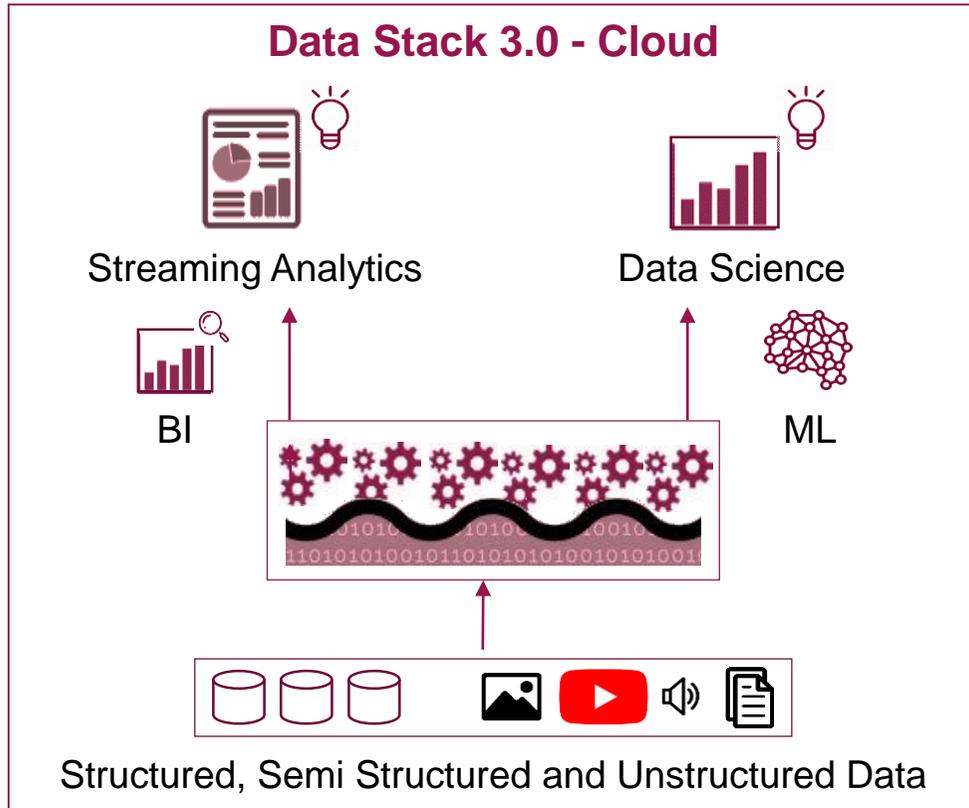


Modernize the Core

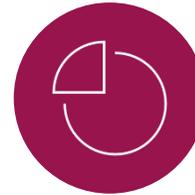
- Upgrade of Tech-stack
- Focus on modernizing the core, resiliency, sustainability, risk and governance
- Transform architecture, core systems, infrastructure and integration



We are moving to Data Architecture 3.0



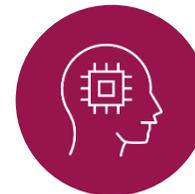
On the fly elasticity
Separation of compute from storage



Big data clusters developed on Hadoop with PetaByte scale data



150+ use cases deployed across credit, fraud, marketing analytics on cloud decisioning platform



Multiple machine learning based credit models developed; **2000** attributes considered; up to **120%** lift on GINI over generic bureau models

We are investing heavily in building capabilities



1 Building the right talent

- ~ **1000** people dedicated to digital agenda
- ~**77%** new hires from non-banking background
- ~**250** member full service inhouse team:
 - Design
 - Product managers
 - Developers: Front-end, back-end, full stack
 - Dev-ops
 - QA
 - Scrum masters
 - Digital marketers

3 Establishing agile processes

- Agile operating model established
- Cross-functional teams as end-end owners
- Operating rhythms across daily huddles, development in sprints, in-sprint automated user testing setup
- Dev-ops infrastructure set up. Info-sec checks integrated into development lifecycle

2 Enabling the team through technology

- Fully cloud ready: new customer facing applications as cloud native
- CI-CD pipeline in place; using new age tools such as Jira, Confluence, Bitbucket, Jfrog etc
- Deployment in Kubernetes clusters for scale
- Modular micro-services based architecture

4 Setting the right data infrastructure

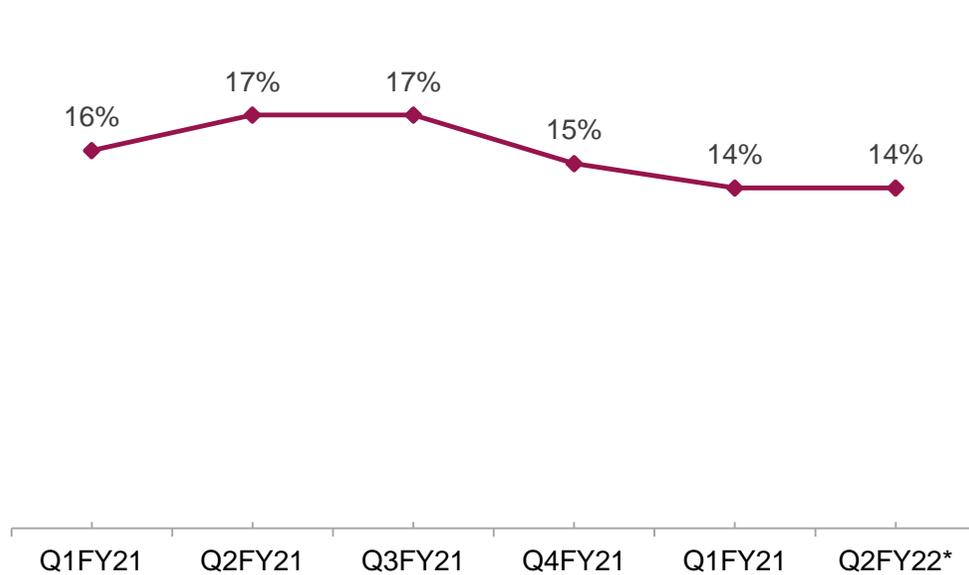
- Big data clusters developed on Hadoop with PetaByte scale data
- **150+** use cases deployed across credit, fraud, marketing analytics on cloud decisioning platform
- Multiple machine learning based credit models developed; **2000** attributes considered; up to **120%** lift on GINI over generic bureau models

We continue to have strong market share in Mobile Banking

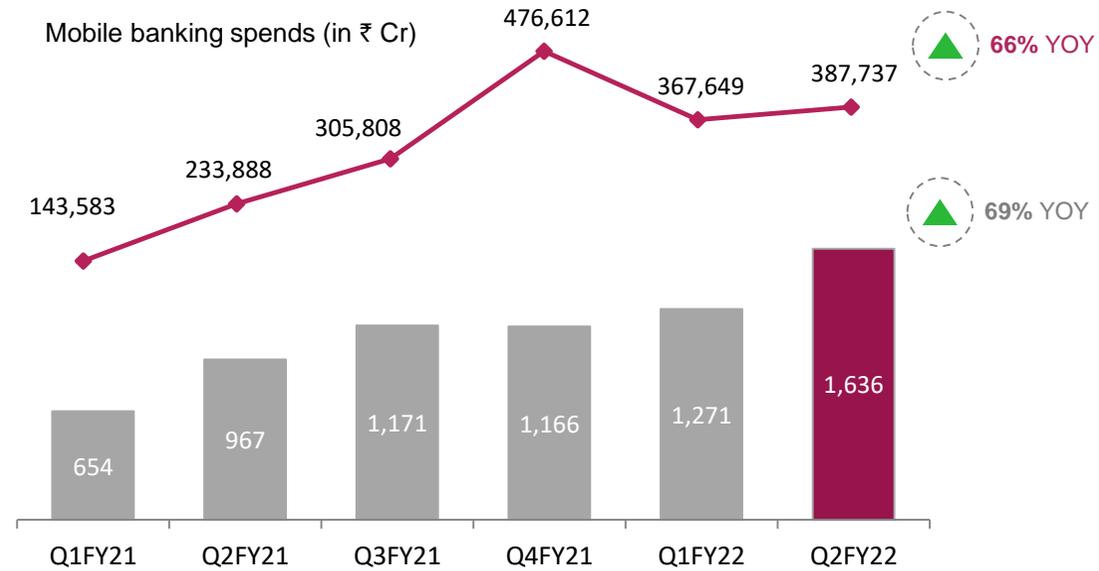


Axis Mobile is amongst the highest ranked Banking app on Apple Store (rating of **4.6**) & Google Play Store (**4.5**) and offers **250+** DIY services

Mobile Transactions Market Share by Volumes



Axis Bank Mobile Banking Spends (in Cr) and Volumes (in Mn)



55% of Mobile Banking customers bank only on Mobile App with Mobile Banking logins at **14.92%** of Internet banking logins



Axis Aha! answered **5.84 million** messages in Q2FY22

Axis Bank – Pioneer in the UPI Ecosystem



Powering **all major UPI TPAPs** – Google Pay, PhonePe, Amazon, Whatsapp



Processing nearly **560 million+ monthly** transactions as Payer PSP



Acquiring more than **7 million daily** transactions for our merchants



More than **10 lakh merchants** transacting per day on our stack



Among the lowest Technical Declines among peer banks



Easy to plug SDK, Intent, Collect & Pay API's offered to partners



Pioneer in launching new initiatives like AutoPay & ODR



Robust bandwidth & connectivity with NPCI



Dedicated 24 x 7 tech support team

A world of features offered on Axis UPI

Money Transfers to Friends & Family



Shopping & Merchant Payments Online



Instant Cashbacks & Refunds Online



Recurring/AutoPay Payments



QR Based Payments



IPO Investments/PAN Validation (via UPI)

UPI has scaled up tremendously to become a key channel for customer transactions



We have developed best-in-class UPI stack that enables us to offer cutting edge customized solutions across SDK, Intent, Collect and Pay offerings apart from new use cases like UPI AutoPay



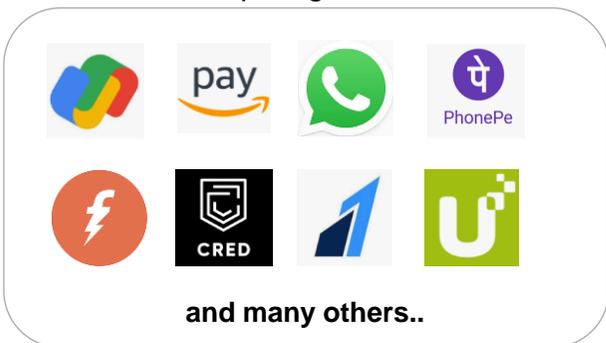
Dedicated IT cloud infrastructure to exclusively handle high volume UPI transactions has resulted in Axis Bank achieving one of the lowest decline rates as a remitter when compared to peer banks

Strong customer base and partnerships

259 mn

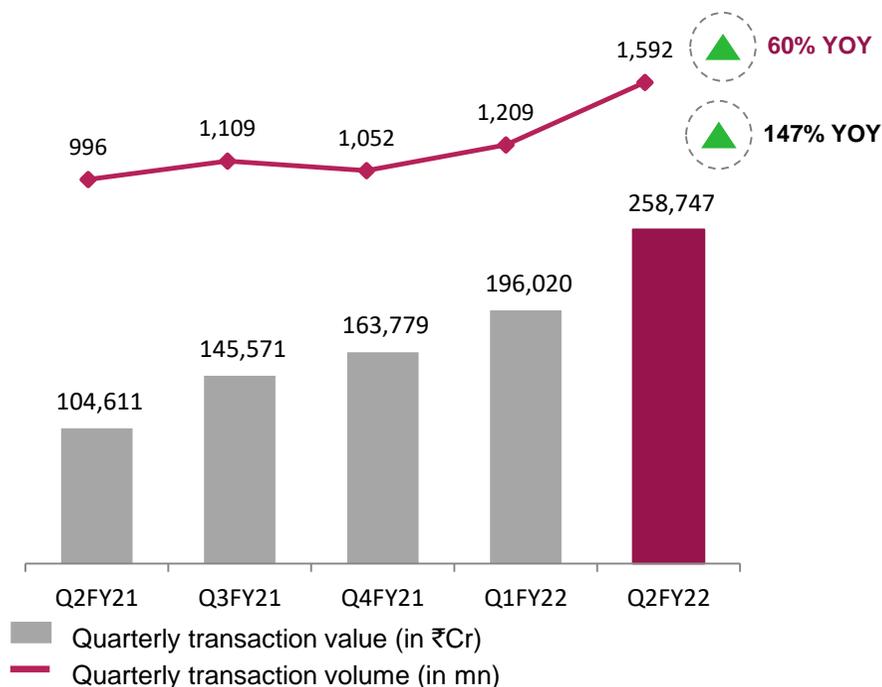
Cumulative VPA base**

Marque partnerships across the PSP and acquiring side

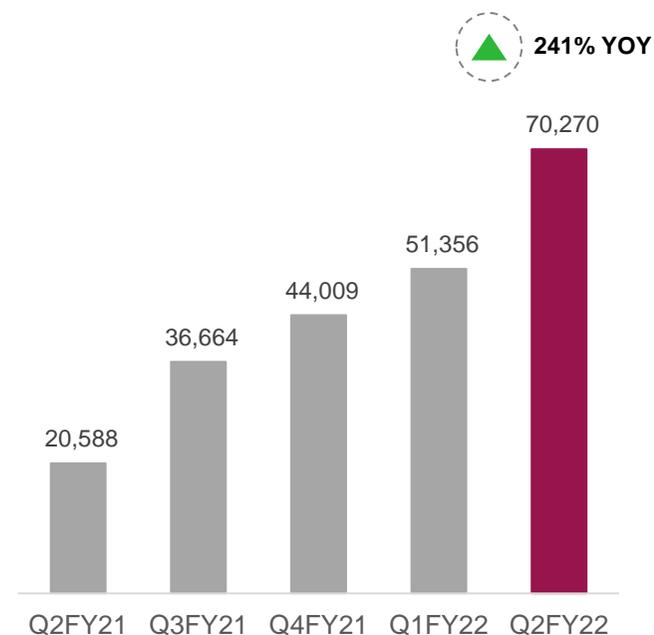


and many others..

UPI transaction value and volumes (as Payer PSP)



UPI P2M Throughput (INR cr)



** A user registering VPA once in Axis Pay and once in Google Pay is counted as 2

The Bank maintained its strong positioning in the UPI space with a market share of 15% as Payer PSP (by volume) and 19% in UPI P2M Acquiring (by throughput) in Q2FY22

Executive Summary

Financial Highlights

Capital and Liquidity Position

Business Segment performance

Asset Quality

Future of Work and Sustainability

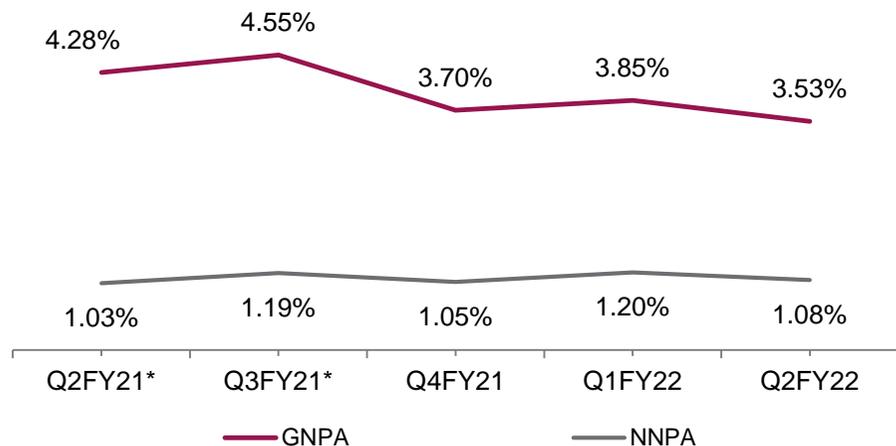
Subsidiaries' Performance

Other important information

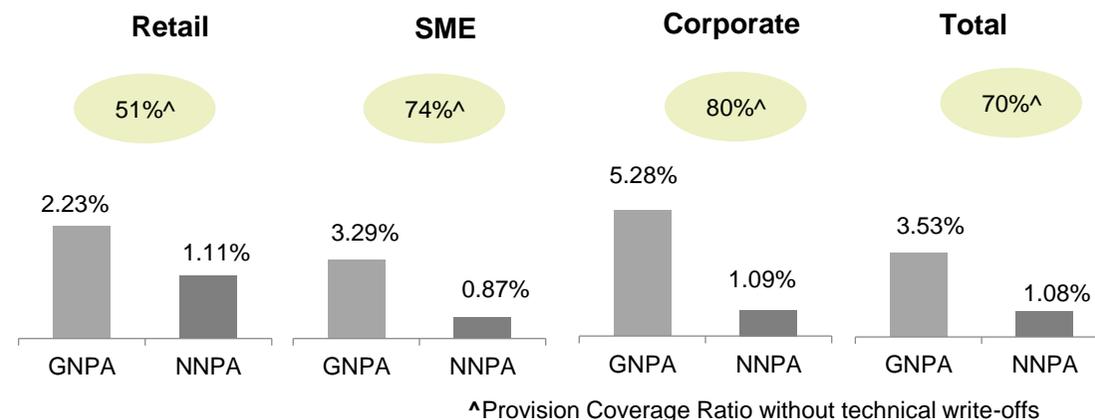
GNPA lowest in last 20 quarters, healthy provision cover, net slippages decline 82% QoQ



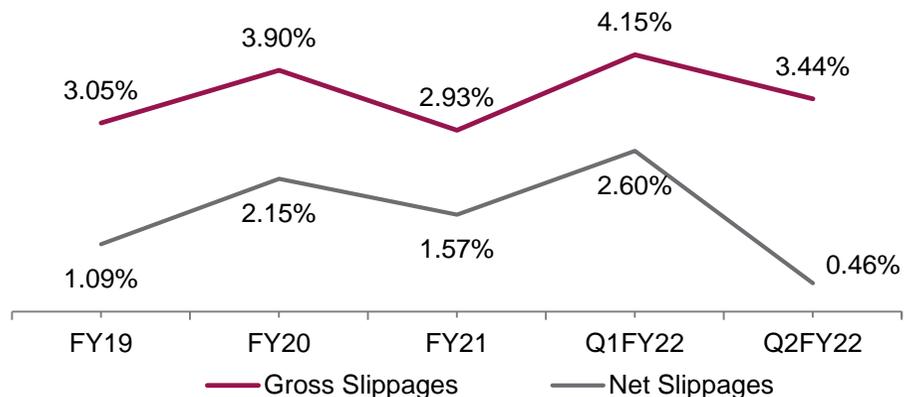
GNPA & NNPA



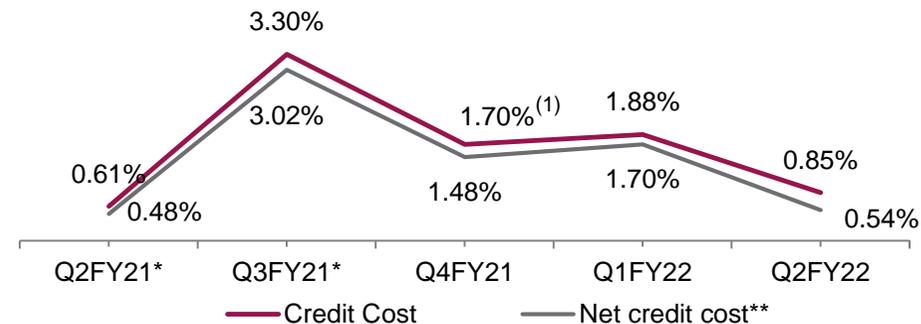
GNPA 3.53% & NNPA 1.08%



Slippages (Annualised)



Credit Cost (Annualised)



(1) 1.21% excluding CBG provision change

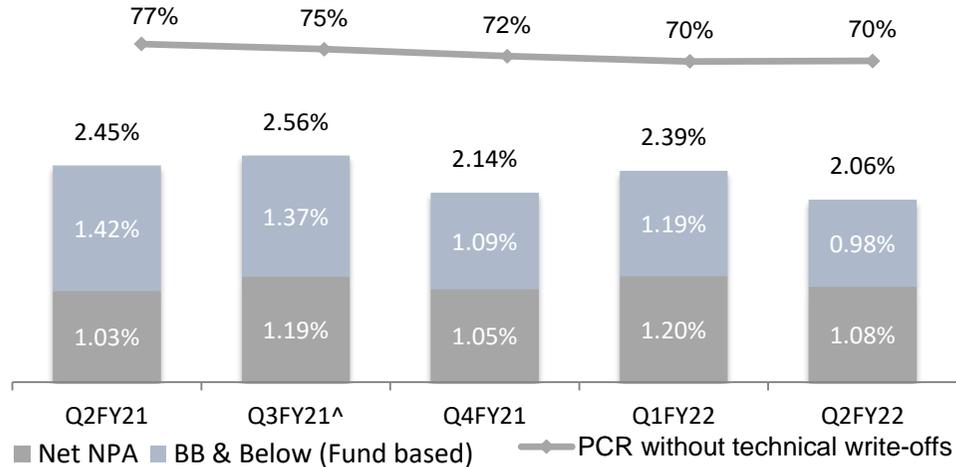
* as per IRAC norms

** credit cost net of recoveries in written off accounts

Limited restructuring, largely secured and well provided; Declining BB & Below Book

Bank's Net NPA* and Fund based BB and Below* portfolio

PCR (excluding technical write offs) at 70%; net NPA improved 12 bps QoQ



Decline in BB & below Fund based pool due to repayments/upgrades

BB & Below Outstanding	Q1 FY22	Q2 FY22
Fund based (FB)	8,042	6,697
Non fund based	4,424	4,439
Investments	635	610

The outstanding amount in 'BB and Below' portfolio incorporates cumulative impact of rating Upgrades / Downgrades and Slippages from the pool

*As % of customer assets, as applicable [^] as per IRAC norms

Update on restructured book

Outstanding Covid (1+2) restructuring as on 30.9.2021	Implemented	Invoked pending implementation	Total
Bank	4,342	119	4,461
Retail	2,806	119	2,925
Wholesale	1,521	-	1,521
CBG	15	-	15
Bank as a % of GCA	0.64%	0.02%	0.66%
Retail as a % of segment GCA	0.80%	0.04%	0.84%
Wholesale as a % of segment GCA	0.68%	-	0.68%
CBG as a % of segment GCA	0.02%	-	0.02%

- Provision on restructured book Rs. 1,533 crores, coverage 24%
- 93% of Retail Covid (1+2) is secured, unsecured 100% provided for
- Linked but not restructured NFB Rs. 1,002 crores
- MSME (1+2) standard restructured book Rs. 916 cr, 0.13% of GCA

Key comments on BB and Below book

- Average ticket size ~ Rs. 60 crs
- ~ 98% of restructured corporate book classified BB & below
- ~ 21% of FB BB & Below book rated better by at least one rating agency
- Top 4 sectors comprising Power Generation & Distribution, Infra Construction, Hotels and Trade account for 70% of fund based BB and Below book

Detailed walk of NPAs over recent quarters

		Q2FY21 [^]	Q3FY21 [^]	Q4FY21	Q1FY22	Q2FY22
Gross NPAs - Opening balance	A	29,560	27,472	29,046	25,315	25,949
Fresh slippages	B	1,750	7,993	5,285	6,518	5,464
Upgradations & Recoveries	C	2,026	2,162	3,463	2,543	4,757
Write offs	D	1,812	4,257	5,553	3,341	2,508
Gross NPAs - closing balance	E = A+B-C-D	27,472	29,046	25,315	25,949	24,149
Provisions incl. interest capitalisation	F	21,108	21,695	18,321	18,103	16,949
Net NPA	G = E-F	6,364	7,351	6,994	7,846	7,200
Provision Coverage Ratio (PCR)		77%	75%	72%	70%	70%
Accumulated Prudential write offs	H	25,850	28,599	31,856	34,589	35,808
PCR (with technical write-off)	(F+H)/(E+H)	88%	87%	88%	87%	88%

Provisions & Contingencies charged to Profit & Loss Account

	Q2FY21 [^]	Q3FY21 [^]	Q4FY21	Q1FY22	Q2FY22
Loan Loss Provisions	764	4,504	2,394	2,865	927
Other Provisions	3,579	(747)	(226)	437	808
<i>For Standard assets*</i>	1,453 ^{\$}	490	(6)	27	(122)
<i>Others**</i>	2,126	(1,237)	(220)	410	930
Total Provisions & Contingencies (other than tax)	4,343	3,757	2,168	3,302	1,735

* including provision for unhedged foreign currency exposures \$ includes 10% provision on loans under moratorium

** includes provision for restructuring pool and other non-NPA provisions

[^] as per IRAC norms

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Reshaping Work and the Workplace



Since the launch of **GIG-A-OPPORTUNITIES** in 13 months

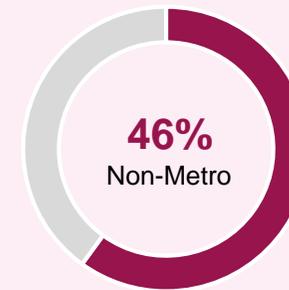
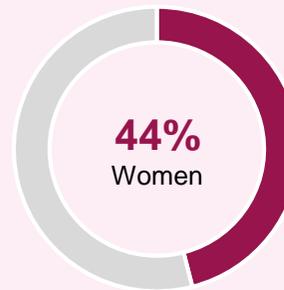
Key highlights

Significant traction in alternate models – **20%** of employees in alternate formats

Axis group emerged as a leader in employee flexibility **2,528** full-time employees now working from anywhere

Hybrid work the new normal, all employees have returned to office two days a week

Accessed new talent pools in hiring



Enabled delivery of strategic projects through skilled freelance contributors

Strengthened employee stickiness through flexibility

Identified cost saving through space rationalization

ESG a Bank-wide Agenda



Our Purpose Statement: Banking that leads to a more inclusive and equitable economy, thriving community and a healthier planet

ESG a Board-level agenda

- Axis Bank becomes the first Indian Bank to constitute an ESG Committee of the Board

ESG oversight at Leadership level

- ESG Steering Committee established comprising senior leadership
- DEI Council providing oversight on Diversity, Equity and Inclusion
- ESG Working Group driving ESG integration in banking & financing activities

Building Ownership at Business Level

- ESG Commitments announced for Retail and Corporate businesses
- Sustainable Financing Framework to drive ESG issuances

Axis Bank issues USD 600 mn Sustainable AT1 Notes

- First such issuance by an Indian entity
- Oversubscribed 3.8 times
- 47% allocations to ESG-focused investors

Steady Progress on ESG Benchmarks

- **5th** Consecutive year on FTSE4Good Index
- CDP Score moved from C to **B** in 2020
- In **70th** percentile among global Banks on DJSI
- MSCI ESG Ratings improves from BBB to **A**

 **NSE** Among the top Constituents of Nifty100 ESG Sector Leaders Index

 **BSE** Among top 10 constituents of S&P BSE 100 ESG Index

 **MSCI** Among Top 10 Constituents of MSCI India ESG Leaders Index

 **FTSE4Good** FTSE4Good Index constituent for 5th consecutive year in 2021

Axis Bank Announces Commitments towards Positive Climate Action and the Sustainable Development Goals



Positive Impact Financing

- Incremental financing of **₹30,000 crores** for positive-impact sectors by FY26
- Making **5%** of Retail Two-Wheeler loan portfolio as electric by FY24, offering 0.5% interest discount for new EV loans



Proactive Risk Mitigation

- Integrating ESG into risk management at the enterprise level
- Expanding ESG risk coverage in credit appraisal under our ESG Policy for Lending
- Scaling down exposure to carbon-intensive sectors in our wholesale lending portfolio



Inclusive and Equitable Economy

- Incremental disbursement of **₹10,000 crores** by FY24 under Asha Home Loans for affordable housing
- Ensuring **30%** female representation in workforce by FY27, aligned to our #ComeAsYouAre Diversity Charter



Healthier Planet

- Planting **2 million** trees by FY27 across India towards contributing to creating a carbon sink
- Achieving carbon neutrality in our business operations

Please access the [Press Release](#) to know more

Positive Outcomes and Impact Across the ESG Spectrum

Key sustainability performance highlights

Sustainable Banking and Finance Banking



- Corporate Lending Portfolio of ~ **Rs 9,750 Crores** in green sectors as on 31st March 2021
- **37** funding proposals assessed under Sustainable Lending Policy and Procedures (SLPP) in FY 21
- Saksham digital platform -- ~**5 million sheets** of paper saved from **2.6** million customer requests in FY 21
- Branch of the Future initiative: Reduced paper usage by estimated ~**0.5 million sheets** monthly

Banking for the Emerging India



- **1.5 Million+** live customers under Axis Sahyog microfinance program as on 31st March 2021
- **2,065** Rural and Semi-urban branches covering **500+** districts under the Deep Geo strategy (as of Sep'21)
- Over **0.8 million** borrowers under the PM MUDRA Yojana for micro-entrepreneurs as on 31st March 2021
- **83,000+** Active customers under Asha affordable housing loans as on 31st March 2021

Human Capital



- **86,500+** employees as on 30th September 2021, average age of **31.7** years
- Committed to achieving **30%** women representation in the workforce by 2027, from **23%** in FY 21
- Over **2.1 Million hours** clocked by 74,000+ employees in virtual classroom sessions in FY 21
- **83** GIG-A roles filled in FY 21 – **40%** were women, **44%** from Non-Metros

Positive Outcomes and Impact Across the ESG Spectrum

Key sustainability performance highlights

Corporate Social Responsibility



- ~ **0.7 million** reached under the Financial Literacy Program from April – September 2021
- **0.98 million** households reached under Axis Bank Foundation's Mission 2 Million, as on 30th September 2021
- Axis DilSe – Over **300 students** supported at Lyzon Friendship School in rural Manipur
- Axis Bank Scholarship program in place at Ashoka University and Plaksha University
- COVID-19 support to frontline agencies in close to **150 districts** in India in FY 21

Operational Excellence



- Committed to reducing specific GHG emissions by **5% YOY**
- ~ **13,000 GJ** of green power generation from **7.05 MW** installed solar capacity in FY 21
- **15,360 MT** of GHG emissions avoided from energy efficiency initiatives in FY 21
- ~**2.2 lakh litres** of diesel saved from On-grid inverter solution in rural branches in FY 21

Thought Leadership



- The Bank is represented on key ESG-focused committees and working groups:
 - **CII** Climate Change Council, FY 2021-22
 - CII Western Region ESG Sub-Committee FY 2022
 - **NIIF** Green Frontier Working Group
 - SES Governance ESG Advisory Board
 - Renewable Energy to Responsible Energy Initiative
 - **CDP** Technical Working Group on Water Indicators for FIs

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Other important information

Significant value creation happening in our key group entities

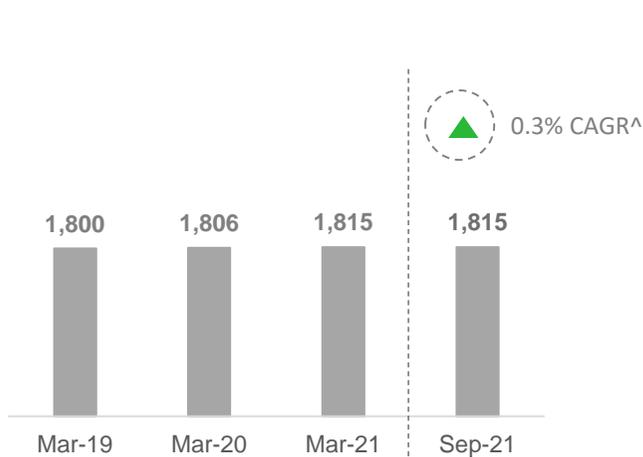


Detailed One Axis presentation [Link](#)

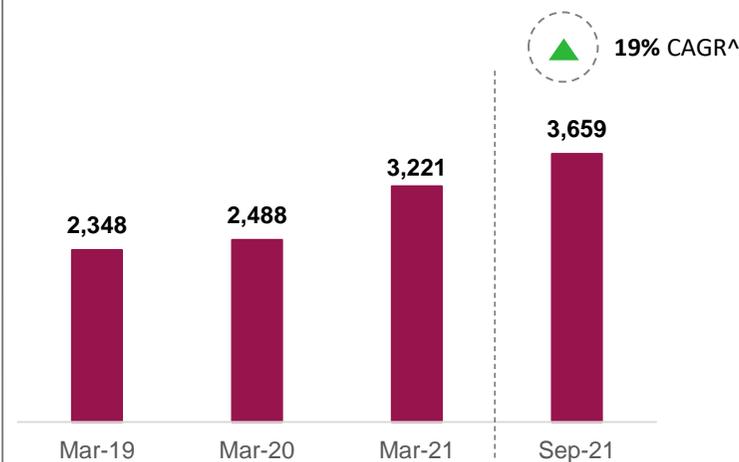
Asset Management	Invst Banking & Inst Equities	Consumer focused NBFC	Retail Brokerage	Trustee	Fintech platform	TReDS platform	Insurance
One of the fastest growing MF player	Leadership position in ECM deals segment	AAA rated NBFC with diversified product offerings	3 rd largest bank led brokerage firm	Amongst the leading trustees in India	One of the major fintech players in India	Leading player on TReDS platform	4 th largest private insurance company @
75% (JV Schroders Plc^^) Stake	100%	100%	100%	100%	100%	67%	12.99%** (Co-promoter), Accounting Associate

All figures in ₹ Crores

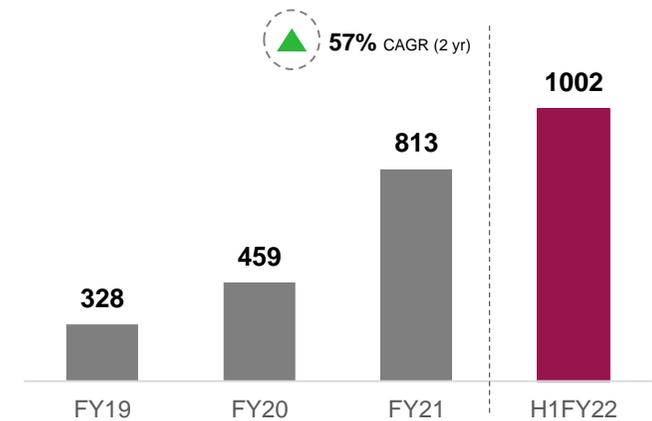
Total investments* made



Combined network* of operating subs



Combined PAT* of operating subs (annualized)



** Including stakes owned by Axis Capital and Axis Securities; Also, there is further Option to take overall stake to 19.99% ^ 25% is held by Schroders Plc

^ CAGR for Mar-19 to Sep-21 period @ Based on New Business Premium

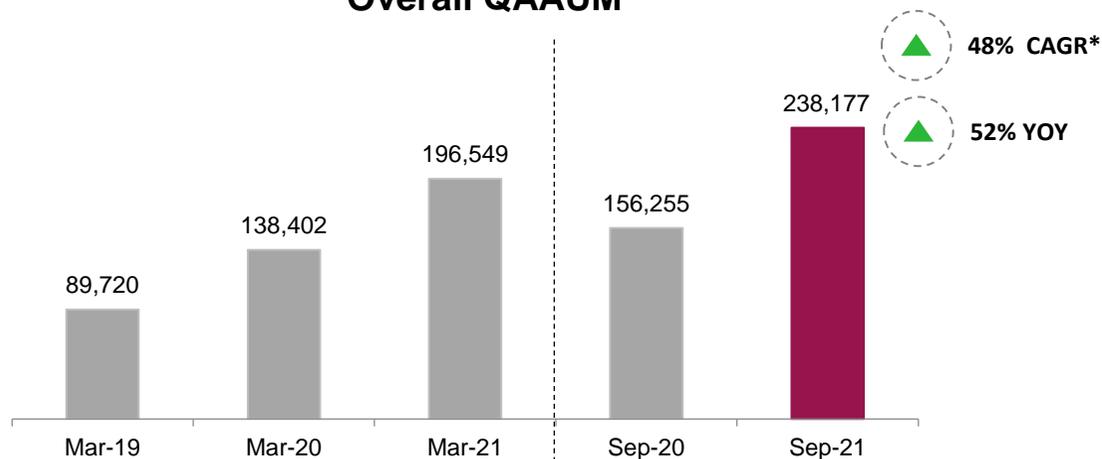
* The figures represented above are for the group entities mentioned in the slide (excluding Axis Trustee and Max Life) and are as per Indian GAAP, as used for consolidated financial statements of the Group

Axis AMC : Strong performance, AUM growth of 52% YOY, PAT up 60% YOY

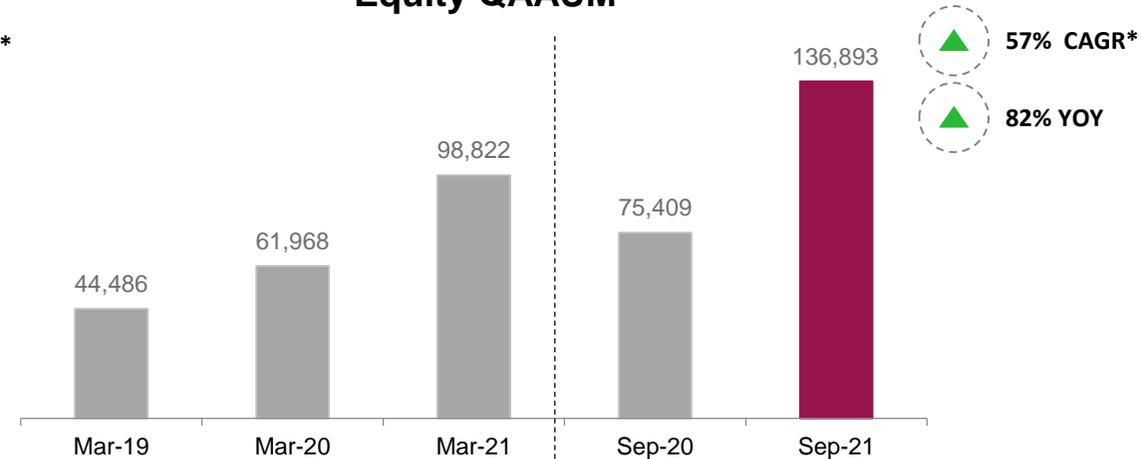


All figures in ₹ Crores

Overall QAAUM

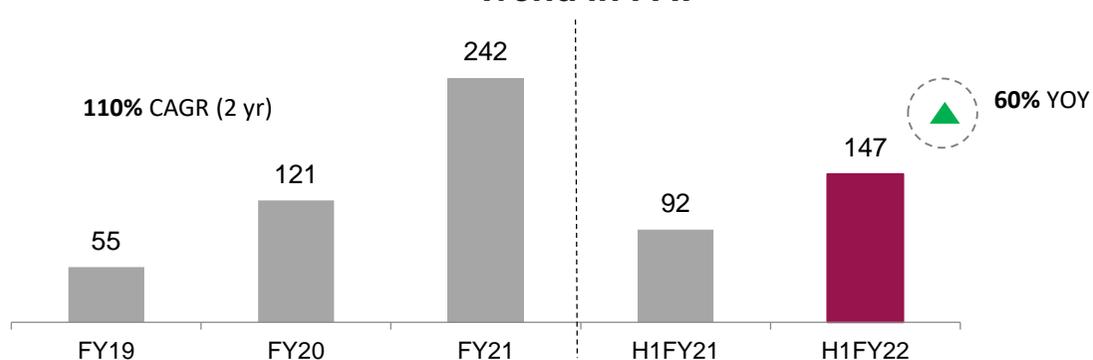


Equity QAAUM



* CAGR for period Mar-19 to Sep-21

Trend in PAT



Major Highlights

- **10.03%** AAUM market share in Q2FY22, up from 9.56% in Q2FY21 driven by fund performance
- **57%** of overall AUM consists of Equity & Hybrid funds
- **82%** equity AUM growth in last 12 months maintaining itself as one of the fastest growing AMC in the country
- **44%** YOY growth in Client folios that stood at **9.8 mn**

^Disclosure: Scheme AUM/AAUM (Amt in cr) Rs.243914.53 / Rs. 238176.97 Asset Classwise AUM / AAUM: Liquid/Money Market: 37862.91/39409.68, Gilt: 149.48/ 148.51 Income/Debt: 55146.65 / 56437.35 Equity including ELSS: 135108.71 /126317.56 Hybrid: 8853.26 / 9234.91 Solution: 1784.11/1694.15 Index: 579.29/527.32 ETF: 1037.98/938.60 FOF: 3392.14/3468.88 . AUM by geography (%) [Cities]: Top 5: 59.90% Next 10: 19.17% Next 20: 8.17% Next 75: 8.03% Others: 4.73%

Axis Capital : Go to Banker for India Inc



H1FY22 Ranking* (includes IPO, FPO, QIP, REIT, InvIT, OFS & Rights)

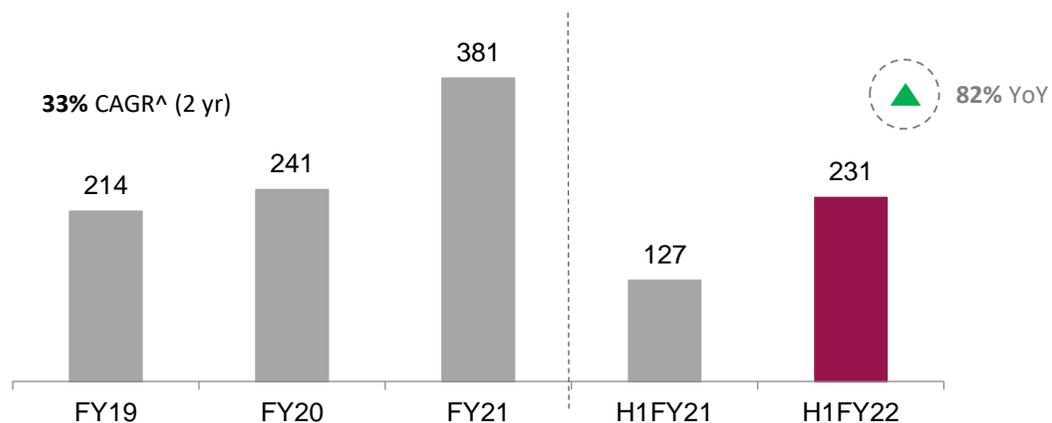
Rank	Banker	No of Deals*
1	Axis Capital	23
2	Peer 1	23
3	Peer 2	15
4	Peer 3	14
5	Peer 4	13

Major Highlights

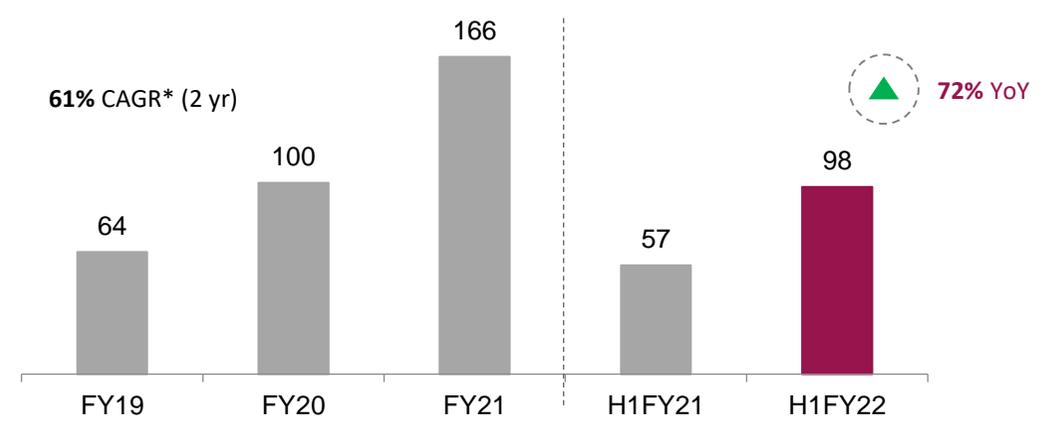
- **31** IB transactions were completed in H1FY22 that include **13** IPOs, **7** QIPs, **2** OFS, **1** Rights issue and **3** PE advisory deals among others
- Re-emphasized its ECM leadership and strong domain expertise by helping companies across multiple sectors like Healthcare, Financials, Real Estate, to raise equity from markets
- Transactions included first ever InvIT by any PSU and largest public InvIT transaction till date; and largest IPO in hospital space till date
- Axis Capital's Institutional Equity business trading volumes in cash segment grew **72%** YOY and that for F&O grew **47 times** YOY in Q2FY22
- **72% YOY** growth in PAT

All figures in ₹ Crores

Revenue from Operations

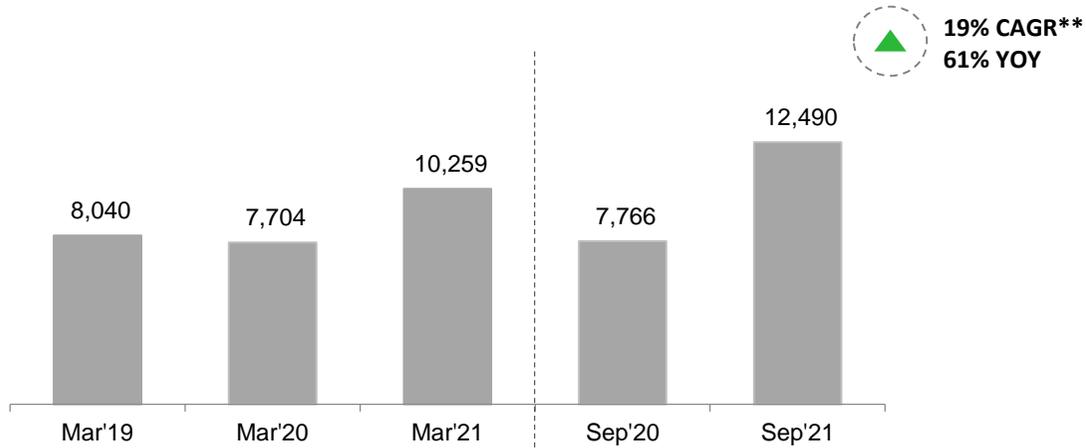


Profit After Tax



Axis Finance : Poised for growth, PAT grew 84% YOY

Growth in loan book

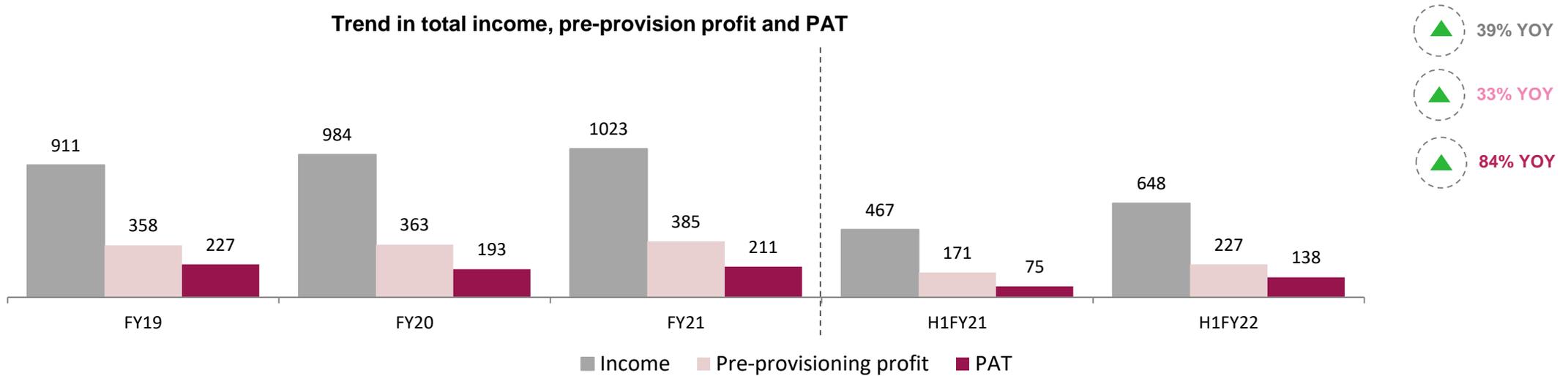


** CAGR for period Mar'19 to Sep'21

Major Highlights

- **20%** Capital adequacy ratio
- **18.5%** overall ROE for Q2FY22
- **5 times** YOY growth in Retail book
- **36%** YOY growth in Wholesale loan book with **88%** of secured loans
- **36%** Cost to Income for Q2FY22
- **1.3%** Net NPA% with near nil restructuring

Trend in total income, pre-provision profit and PAT

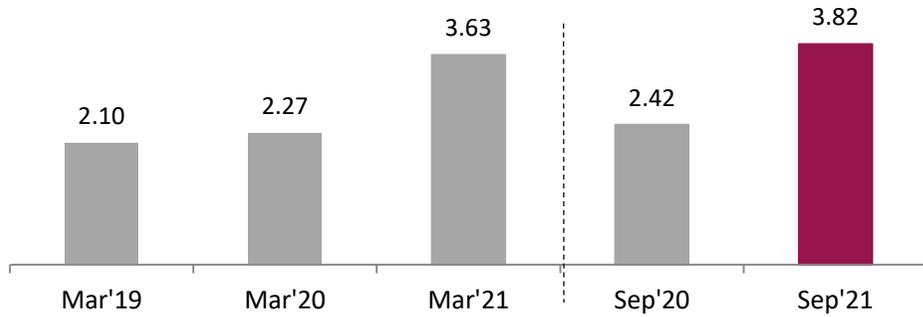


Axis Securities : Strong performance in H1FY22 with 68% growth in revenue

Total customer base (in mn)

Axis Securities had acquired nearly **1 mn** Karvy's trading accounts in Q4FY21, making Axis Securities as the **3rd** largest bank led retail brokerage in terms of customer base

 **58% YOY**
27% CAGR*



* CAGR for period Mar-19 to Sep-21

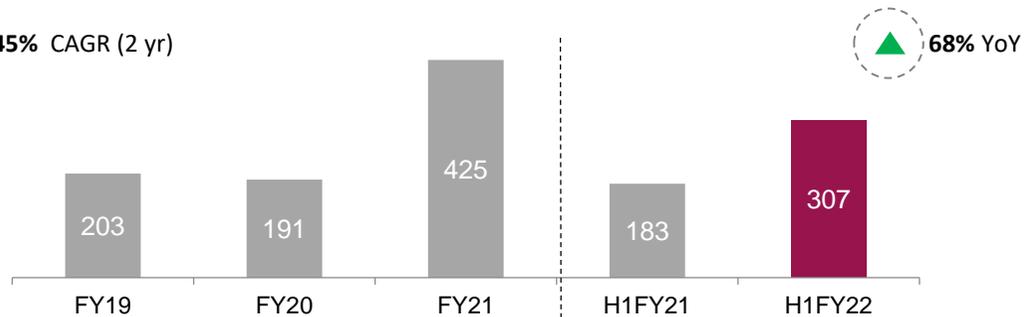
Major Highlights

- **43%** YOY growth in customer acquisitions for Q2FY22 period
- **65%** of the volumes in H1FY22 from Mobile trading, one of the highest mobile adoption rates in the country
- **48%** of clients traded through Axis Direct Mobile App in H1FY22
- **160 crores** of broking revenues in Q2FY22, reaching new quarterly highs
- **59%** YOY growth in PAT for H1FY22

All figures in ₹ Crores

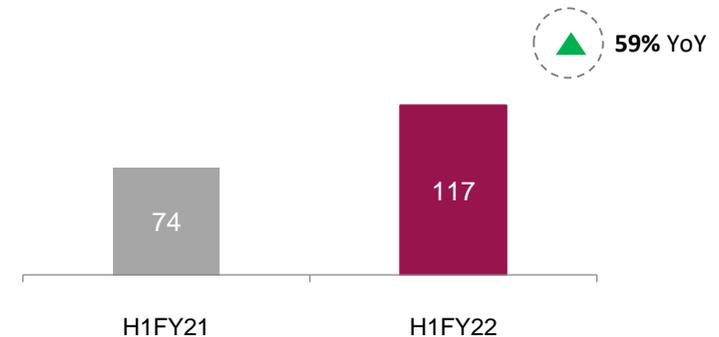
Broking Revenue

45% CAGR (2 yr)



* CAGR for period FY19 to H1FY22

Profit After Tax



A.TREDS: *Invoicemart* setting a new benchmark in TReDS



- A.TREDS is one of the three entities allowed by RBI to set up the Trade Receivables Discounting System (TReDS), an electronic platform for facilitating cash flows for MSMEs
- The TReDS platform connects MSME sellers and their corporate buyers to multiple financiers. It enables discounting of invoices of the MSME sellers raised on large buyers, through a transparent bidding mechanism that ensures financing of receivables at competitive market rates.
- Our digital invoice discounting platform '**Invoicemart**' has set a new benchmark by facilitating financing of MSME invoices of more than **₹ 16,000 crs+**. The platform for a 2nd consecutive month crossed a monthly throughput of **₹ 1,000 crs+**.
- Invoicemart has helped in price discovery for MSMEs across **570+** cities and towns in India who are now able to get their bills discounted from **43** financiers (banks and NBFC factors)

Progress so far (Jul'17 to Sep'21)



Throughput
₹ 17,482 Cr



Invoices Discounted (in No's)
~ 8.1 Lakh

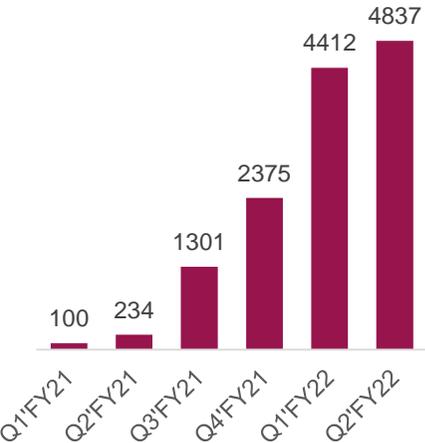


Participants on-board
~ 11,497

Freecharge continues to make progress in its payments led financial services journey; “Buy Now Pay Later” product gaining traction

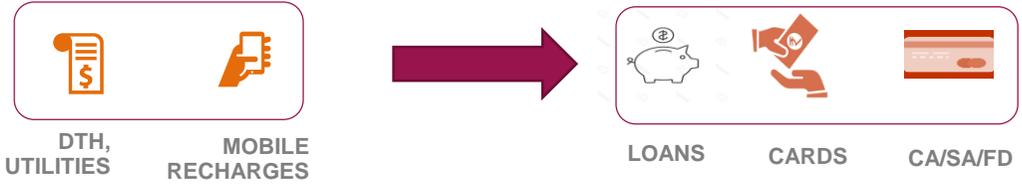


Merchant payment solutions continues to show strong momentum



Processed volume growth (Values are Indexed)

~3X growth in Current account acquisitions QoQ



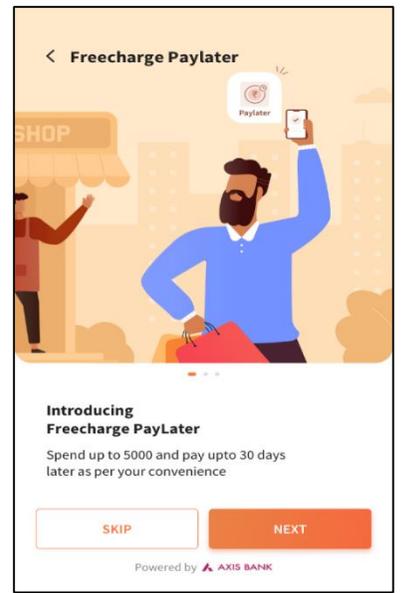
- Q3 FY21**
- Digital CA
 - Micro insurance for SMBs
 - Marketing platform for SMBs*

- Q4 FY21**
- Buy now pay Later
 - UPI Mandates.
 - E-Nach – Auto bill payments.
 - Rental payments

- Q1 FY22**
- Financial Goal Management.
 - Financial Health monitor.
 - New payment categories – Fastag, LPG & Loan repayments.

- Q2 FY22**
- Small ticket lending for SMB.
 - New payment Categories
 - Cibil score as a service.

Freecharge Paylater



- **14x** growth in users acquired QOQ.
- **16x** growth in GMV QOQ
- **2.5L** transactions done by the Paylater customers in Q2'FY22

*Small and medium businesses

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Subsidiaries' Performance

Other important information

We have created a differentiated identity and are amongst the most valuable Brands in India



Featured amongst Top 20 most valuable brands in India



Axis Bank Mobile App



People's Choice



Among 42 leading banks worldwide

Major awards won by the Bank and its subsidiaries



'Most Recommended Retail Bank in India' and 'Most Helpful Bank during Covid-19 in India'



Ranked no 1 in Corporate Banking Quality in India



Financial Inclusion Initiative of the Year – India



Best Digital Bank India 2021



Best Data Analytics Project Award (Multivariate Orthogonal Model)



Best in Future of Operations

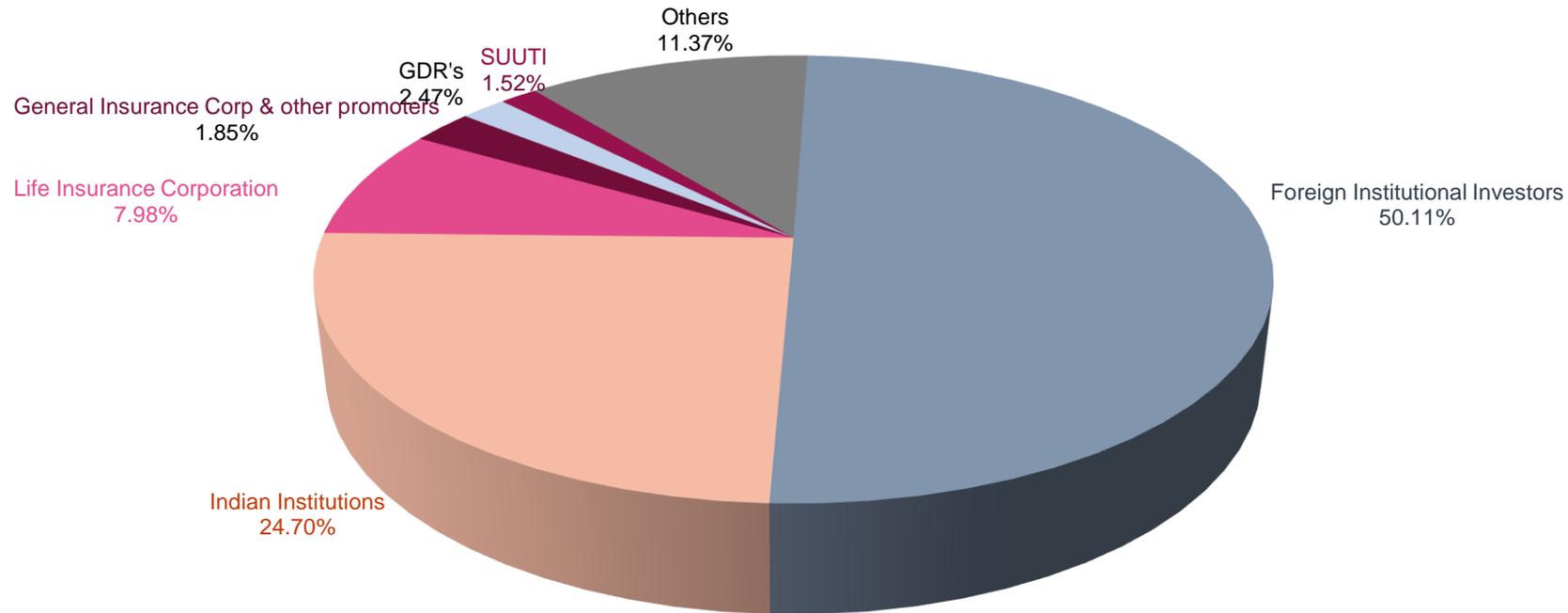


Best Use of IT in Risk Management / Fraud Prevention



'Leadership in Social Impact' and 'Leadership in Transparency'

Shareholding Pattern (as on September 30th, 2021)



- Share Capital ₹613 crores
- Shareholders' Funds ₹107,083 crores
- Book Value Per Share ₹349
- Diluted EPS (Q2FY22) # ₹40.42
- Market Capitalization ₹259,177 crores (as on October 25th, 2021)

annualised

Financial Performance



Financial Performance (₹ crores)		Q2FY22	Q2FY21	% Growth	H1FY22	H1FY21	% Growth
Interest Income	A	16,336	15,981	2%	32,339	32,426	-
Other Income	B = C+D+E	3,798	3,569	6%	7,157	5,794	24%
- Fee Income	C	3,231	2,752	17%	5,899	4,404	34%
- Trading Income	D	473	740	(36%)	1,029	1,229	(16%)
- Miscellaneous Income	E	95	77	24%	229	161	42%
Total Income	F = A+B	20,134	19,550	3%	39,496	38,220	3%
Interest Expended	G	8,436	8,655	(3%)	16,679	18,115	(8%)
Net Interest Income	H = A-G	7,900	7,326	8%	15,661	14,311	9%
Operating Revenue	I = B+H	11,699	10,895	7%	22,817	20,105	13%
Core Operating Revenue*	J = I-D	11,226	10,118	11%	21,767	18,840	16%
Operating Expenses	K	5,771	4,236	36%	10,703	7,963	34%
-Staff Expense	L	1,936	1,413	37%	3,787	2,819	34%
-Non Staff Expense	M	3,835	2,823	36%	6,916	5,144	34%
Operating Profit	N = I-K	5,928	6,660	(11%)	12,114	12,142	-
Core Operating Profit*	O = N-D	5,456	5,883	(7%)	11,064	10,877	2%
Provisions other than taxes	P	1,735	4,343	(60%)	5,037	8,397	(40%)
- Recoveries in written-off a/c's		(536)	(209)	156%	(824)	(437)	89%
Profit Before Tax	Q = N-P	4,193	2,317	81%	7,077	3,745	89%
Tax Expenses	R	1,060	634	67%	1,784	950	88%
Net Profit	S = Q-R	3,133	1,683	86%	5,293	2,795	89%
EPS Diluted (in `) (annualized)		40.42	22.59		34.34	19.29	
Return on Average Assets (annualized)		1.19%	0.73%		1.03%	0.60%	
Return on Equity (annualized)		12.72%	7.95%		10.92%	6.86%	
Capital Adequacy Ratio** (Basel III)		20.04%	19.38%		20.04%	19.38%	

Prior period numbers have been regrouped as applicable for comparison

* excluding trading profit and exchange gain/loss on capital repatriated from overseas branch/subsidiary

** including profit

Impact of changes on P&L line items pursuant to RBI Master Direction



Rs. in crores except %

P&L line item	Regrouped numbers post RBI Master Direction			Without effect of regrouping			Post regrouping		Without regrouping		Impact on YoY growth	Impact on QoQ growth
	Q2FY21	Q1FY22	Q2FY22	Q2FY21	Q1FY22	Q2FY22	YOY Growth (%)	QoQ Growth (%)	YOY Growth (%)	QoQ Growth (%)		
Other income	3,569	3,358	3,798	3,807	3,588	4,286	6.42%	13.10%	12.58%	19.45%	(6.16%)	(6.35%)
Operating Revenue	10,895	11,119	11,699	11,133	11,348	12,186	7.37%	5.22%	9.46%	7.38%	(2.09%)	(2.17%)
Operating Profit	6,660	6,186	5,928	6,898	6,416	6,416	(10.99%)	(4.17%)	(6.98%)	-	(4.00%)	(4.17%)
Core Operating Profit	5,883	5,608	5,456	6,092	5,896	5,992	(7.26%)	(2.71%)	(1.64%)	1.63%	(5.62%)	(4.34%)
Provisions & Contingencies (Other than tax)	4,343	3,302	1,735	4,581	3,532	2,223	(60.05%)	(47.46%)	(51.47%)	(37.07%)	8.58%	10.39%

Based on RBI Master Direction on Financial Statements – Presentation and Disclosures issued on 30th August, 2021

- Recoveries from written off accounts hitherto included as part of other income have been adjusted as a credit to provisions and contingencies and
- Provision for depreciation on investments hitherto classified as part of provisions and contingencies has been reclassified as part of other income

Financial Performance



Financial Performance (\$ mn)		Q2FY22	Q2FY21	% Growth	H1FY22	H1FY21	% Growth
Interest Income	A	2,201	2,153	2%	4,357	4,368	-
Other Income	B = C+D+E	512	481	6%	964	781	24%
- Fee Income	C	435	371	17%	795	593	34%
- Trading Income	D	64	100	(36%)	139	166	(16%)
- Miscellaneous Income	E	13	10	24%	31	22	42%
Total Income	F = A+B	2,712	2,634	3%	5,321	5,149	3%
Interest Expended	G	1,136	1,166	(3%)	2,247	2,440	(8%)
Net Interest Income	H = A-G	1,064	987	8%	2,110	1,928	9%
Operating Revenue	I = B+H	1,576	1,468	7%	3,074	2,708	13%
Core Operating Revenue*	J = I-D	1,512	1,363	11%	2,932	2,538	16%
Operating Expenses	K	777	571	36%	1,442	1,073	34%
-Staff Expense	L	261	190	37%	510	380	34%
-Non Staff Expense	M	517	380	36%	932	693	34%
Operating Profit	N = I-K	799	897	(11%)	1,632	1,636	-
Core Operating Profit*	O = N-D	735	793	(7%)	1,491	1,465	2%
Provisions other than taxes	P	234	585	(60%)	679	1,131	(40%)
- Recoveries in written-off a/c's		(72)	(28)	156%	(111)	(59)	89%
Profit Before Tax	Q = N-P	565	312	81%	953	505	89%
Tax Expenses	R	143	85	67%	240	128	88%
Net Profit	S = Q-R	422	227	86%	713	377	89%
EPS Diluted (in `) (annualized)		40.42	22.59		34.34	19.29	
Return on Average Assets (annualized)		1.19%	0.73%		1.03%	0.60%	
Return on Equity (annualized)		12.72%	7.95%		10.92%	6.86%	
Capital Adequacy Ratio** (Basel III)		20.04%	19.38%		20.04%	19.38%	

Prior period numbers have been regrouped as applicable for comparison
\$ figures converted using exchange rate of 1\$ = ₹74.23

* excluding trading profit and exchange gain/loss on capital repatriated from overseas branch/subsidiary

** including profit

Balance Sheet



Balance Sheet	As on 30 th Sep'21	As on 30 Sep'20		As on 30 th Sep'21	As on 30 th Sep'20	% Growth
CAPITAL AND LIABILITIES	In ₹ Crores	In ₹ Crores		in \$ Mn	in \$ Mn	
Capital	613	612		83	82	0.21%
Reserves & Surplus	1,06,470	97,052		14,343	13,074	10%
Employee Stock Option Outstanding (net)	82	-		11	-	
Deposits	7,36,286	6,23,667		99,190	84,018	18%
Borrowings	1,58,709	1,31,207		21,381	17,676	21%
Other Liabilities and Provisions	48,578	45,137		6,544	6,081	8%
Total	10,50,738	8,97,675		1,41,552	1,20,932	17%
ASSETS						
Cash and Balances with RBI / Banks and Call money	96,969	47,788		13,063	6,438	103%
Investments	2,49,816	2,00,290		33,654	26,982	25%
Advances	6,21,719	5,64,585		83,756	76,059	10%
Fixed Assets	4,280	4,360		577	588	(2%)
Other Assets	77,954	80,652		10,502	10,865	(3%)
Total	10,50,738	8,97,675		1,41,552	1,20,932	17%

Prior period numbers have been regrouped as applicable for comparison

\$ figures converted using exchange rate of 1\$ = ₹74.23

Safe Harbor



Except for the historical information contained herein, statements in this release which contain words or phrases such as “will”, “aim”, “will likely result”, “would”, “believe”, “may”, “expect”, “will continue”, “anticipate”, “estimate”, “intend”, “plan”, “contemplate”, “seek to”, “future”, “objective”, “goal”, “strategy”, “philosophy”, “project”, “should”, “will pursue” and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Thank You