

8<sup>th</sup> February, 2023

**BSE Limited**

P.J. Towers, Dalal Street, Fort,  
Mumbai- 400 001  
BSE scrip code: 500302

**National Stock Exchange of India Limited**

Exchange Plaza, Bandra-Kurla Complex,  
Bandra (East), Mumbai – 400 051  
NSE symbol: PEL

**Sub: Unaudited Financial Results (Standalone & Consolidated) for the quarter and nine months ended 31<sup>st</sup> December, 2022**

Dear Sir / Madam,

Kindly refer to our letter dated 1<sup>st</sup> February, 2023 on the subject.

In compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), the Board of Directors of the Company at its meeting held today, i.e. 8<sup>th</sup> February, 2023, has *inter alia*, approved the Unaudited Financial Results (Standalone & Consolidated) of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2022.

In this regard, please find enclosed the following:

1. Unaudited Financial Results (Standalone & Consolidated) for the quarter and nine months ended 31<sup>st</sup> December, 2022 along with information under Regulation 52(4) of the Listing Regulations;
2. Limited Review Report by the Joint Statutory Auditors;
3. Statement of utilization of proceeds for the quarter ended 31<sup>st</sup> December, 2022 under Regulation 52(7) of the Listing Regulations;
4. Security Cover Certificate for the quarter ended 31<sup>st</sup> December, 2022 under Regulation 54(3) of the Listing Regulation read with SEBI Circular dated 19<sup>th</sup> May, 2022; and
5. Press Release and Presentation to the investors.

We are arranging to publish these results in the newspapers as per Regulation 47 of Listing Regulations.

The meeting commenced at 12:45 p.m. and concluded at 3:25 p.m.

Request you to please take the above on record and oblige.

Thanking you,

Yours truly,

For **Piramal Enterprises Limited**

**Bipin Singh**  
**Company Secretary**

Encl.: a/a

**Suresh Surana & Associates LLP**  
Chartered Accountants  
308-309, A wing,  
Technopolis Knowledge Park,  
Mahakali Caves Road,  
Andheri (East), Mumbai- 400 093.  
Maharashtra, India.

**Bagaria & Co LLP**  
Chartered Accountants  
701 Stanford, S V Road,  
Andheri West,  
Mumbai – 400 058  
Maharashtra, India.

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**Independent Auditors' Review Report on Quarterly and Year to date Unaudited Standalone Financial Results pursuant to the Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended.**

Review report to  
The Board of Directors of  
Piramal Enterprises Limited

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Piramal Enterprises Limited ("the Company") for the quarter and nine months ended December 31, 2022 attached herewith (the "Statement") being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
2. This Statement which is the responsibility of the Company's management and approved by the Company's Board of Directors has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 ("Ind AS 34") "Interim Financial Reporting" prescribed under Section 133 of the Companies Act 2013 ("the Act") as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial information is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards specified under Section 133 of the Act, as amended read with relevant rules issued thereunder and other recognised accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulation 33 and Regulation 52, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. The Statement includes comparative unaudited financial results for the quarter and nine months ended December 31, 2021 and audited financial results for the financial year ended March 31, 2022 which were reviewed and audited by predecessor auditor whose reports dated February 10, 2022 and May 26, 2022 respectively, expressed an unmodified conclusions and opinion, on those financial results.



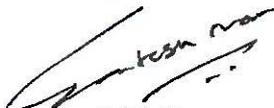
Above reviewed and audited financial results have been restated pursuant to:

- (a) the Company receiving the Certificate of Registration from the Reserve Bank of India, to carry on the business of non-banking financial company, the Company has prepared and presented its financial statements / results as per the format prescribed in Division III of Schedule III to Companies Act, 2013. (Refer note 2); and
- (b) the National Company Law Tribunal approval of Composite Scheme of Arrangement for demerger of Pharma undertaking and merger of PHL Fininvest Private Limited, a wholly owned subsidiary, into the Company, effective from April 1, 2022 (Refer Note 3 and 4).

The financial results for the quarter ended September 30, 2022 and restated financial results for the year ended March 31, 2022 has been reviewed by Suresh Surana & Associates LLP, Chartered Accountants, Joint auditor of the Company, who has expressed an unmodified opinion thereon vide their reports dated November 09, 2022. The reports have been relied upon by the Bagaria & Co LLP, Joint auditor of the Company, for the purpose of their review of the attached financial results.

Our conclusion on the Statement is not modified in respect of the above matters.

**For Suresh Surana & Associates LLP**  
**Chartered Accountants**  
Firm Reg. No. 121750W/W-100010



**Santosh Maller**

Partner

Membership No.: 143824

UDIN: 23143824BGQQCW1003



**For Bagaria & Co LLP**  
**Chartered Accountants**  
Firm Reg No: 113447W / W-100019



**Rishi Bagaria**

Partner

Membership No.: 145377

UDIN: 23145377BGRADS5058



Place: Mumbai

Date: February 08, 2023

Place: Mumbai

Date: February 08, 2023

**Piramal Enterprises Limited**
**Statement of Unaudited Standalone financial results for the Quarter and Nine months ended 31 December 2022**

Particulars	Three months ended 31/12/2022	Three months ended 30/09/2022	Corresponding three months ended 31/12/2021	Year to date figures for current period ended 31/12/2022	Year to date figures for previous period ended 31/12/2021	Previous year ended 31/03/2022
	(Unaudited)	(Unaudited)	(Unaudited, Restated*)	(Unaudited)	(Unaudited, Restated*)	(Audited, Restated*)
(₹ in crores)						
<b>Revenue from operations</b>						
Interest income	408.17	449.42	474.19	1,318.18	1,460.35	1,910.05
Dividend income	45.63	2.98	27.51	48.65	85.16	360.38
Fees and commission income	0.49	2.64	9.44	6.94	36.31	23.94
Net gain/(loss) on fair value changes (refer note 6)	3,308.92	(141.29)	218.69	3,230.92	350.15	424.17
<b>Revenue from operations</b>	<b>3,763.21</b>	<b>313.75</b>	<b>729.83</b>	<b>4,604.69</b>	<b>1,931.97</b>	<b>2,718.54</b>
Other income	10.70	20.82	16.76	43.39	53.73	101.68
<b>Total Income</b>	<b>3,773.91</b>	<b>334.57</b>	<b>746.59</b>	<b>4,648.08</b>	<b>1,985.70</b>	<b>2,820.22</b>
<b>Expenses</b>						
Finance costs	164.54	150.32	325.08	544.99	984.97	1,243.37
Fees and commission expenses	6.25	6.48	20.22	16.05	26.19	40.09
Net loss on derecognition of financial instruments under amortised cost category (refer note 5)	318.93	816.69	-	1,135.62	-	-
Impairment on financial instruments (refer note 5)	214.73	(51.90)	(113.23)	280.73	(165.99)	31.43
Employee benefits expenses	34.59	20.77	32.31	74.04	103.53	135.86
Depreciation, amortisation and Impairment	8.47	6.88	5.28	20.87	15.88	22.12
Other expenses	75.79	37.64	34.97	166.62	101.05	159.91
<b>Total expenses</b>	<b>823.30</b>	<b>986.88</b>	<b>304.63</b>	<b>2,238.92</b>	<b>1,065.63</b>	<b>1,632.78</b>
<b>Profit / (loss) before exceptional items and tax</b>	<b>2,950.61</b>	<b>(652.31)</b>	<b>441.96</b>	<b>2,409.16</b>	<b>920.07</b>	<b>1,187.44</b>
Exceptional Items net of tax (refer Notes 3 & 4)	-	452.30	-	11,912.22	(10.20)	(10.20)
<b>Profit / (loss) before tax</b>	<b>2,950.61</b>	<b>(200.01)</b>	<b>441.96</b>	<b>14,321.38</b>	<b>909.87</b>	<b>1,177.24</b>
<b>Tax expense</b>						
Current tax	(172.14)	154.51	74.77	-	176.48	175.51
Deferred tax (credit)/charge	230.55	(304.01)	17.86	(68.80)	13.19	37.53
	<b>58.41</b>	<b>(149.50)</b>	<b>92.63</b>	<b>(68.80)</b>	<b>189.67</b>	<b>213.04</b>
<b>Profit / (loss) for the period / year from continuing operations</b>	<b>2,892.20</b>	<b>(50.51)</b>	<b>349.33</b>	<b>14,390.18</b>	<b>720.20</b>	<b>964.20</b>
<b>Profit / (loss) for the period / year from discontinued operations</b>	-	-	<b>22.70</b>	-	<b>16.16</b>	<b>33.48</b>
<b>Profit / (loss) for the period / year</b>	<b>2,892.20</b>	<b>(50.51)</b>	<b>372.03</b>	<b>14,390.18</b>	<b>736.36</b>	<b>997.68</b>
<b>Other comprehensive income</b>						
(A) (i) Items that will not be reclassified to profit or loss						
Changes in fair values of equity instruments through OCI	150.80	(38.07)	(142.27)	85.83	210.23	(19.59)
Remeasurement of the defined benefit plan	1.83	0.22	0.53	2.13	0.56	0.05
Income tax relating to items that will not be reclassified to profit or loss	4.36	24.71	(6.80)	41.74	13.01	47.90
(B) (i) Items that will be reclassified to profit or loss						
Changes in fair values of debt instruments through OCI	4.72	-	-	4.72	-	-
Income tax relating to items that will be reclassified to profit or loss	(1.14)	-	-	(1.14)	-	-
<b>Total other comprehensive income net of tax</b>	<b>160.57</b>	<b>(13.14)</b>	<b>(148.54)</b>	<b>133.28</b>	<b>223.80</b>	<b>28.36</b>
<b>Total comprehensive income for the period / year</b>	<b>3,052.77</b>	<b>(63.65)</b>	<b>223.49</b>	<b>14,523.46</b>	<b>960.16</b>	<b>1,026.04</b>
Paid-up Equity Share Capital (Face Value of ₹ 2/-each)	47.73	47.73	47.73	47.73	47.73	47.73
Other Equity						24,037.78
<b>Earning per share for continuing operations</b>	not annualised	not annualised	not annualised	not annualised	not annualised	
Basic (₹)	121.18	(2.12)	14.64	602.95	30.24	40.46
Diluted (₹)	121.17	(2.12)	14.60	602.89	30.10	40.31
<b>Earning per share for discontinued operations</b>						
Basic (₹)	-	-	0.95	-	0.68	1.41
Diluted (₹)	-	-	0.95	-	0.68	1.40
<b>Earning per share for Continuing and Discontinued Operations</b>						
Basic (₹)	121.18	(2.12)	15.59	602.95	30.92	41.87
Diluted (₹)	121.17	(2.12)	15.55	602.89	30.78	41.71

\* Refer Notes 2, 3 and 4 to the accompanying results



**Statement of Unaudited Standalone financial results for the Quarter and Nine months ended 31 December 2022**

- 1 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors of Piramal Enterprises Limited ("the Company") in its meeting held on 8 February 2023 and subjected to limited review by auditors, pursuant to Regulation 33 and Regulation 52 of the Securities Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2 Upto the quarter ended June 30, 2022, the Company used to prepare and present financial statements/ results as per the format prescribed in Division II of Schedule III to Companies Act, 2013. On 26 July 2022, the Company has received Certificate of Registration to carry on the business of Non-Banking Financial Institution. Accordingly, the Company has prepared and presented financial statements as per the format prescribed in Division III of Schedule III to Companies Act, 2013. The figures in the above results of the previous periods have been restated and reclassified to conform to the new format.
- 3 The composite scheme of arrangement ("the Scheme") for demerger of Pharma undertaking and merger of PHL Fininvest Private Limited, a wholly owned subsidiary company, into the Company was approved by the Hon'ble National Company Law Tribunal on 12 August 2022. Accordingly, the Scheme became operative from Appointed date i.e. 1 April 2022.

Consequently, the previously issued standalone financial results for comparable periods have been restated to give impact of the Scheme.

- 4 In accordance with the above mentioned composite scheme of arrangement, the Company has given effect to accounting as follows:

i) Demerger of Pharma undertaking

All assets and liabilities pertaining to demerged Pharma undertaking have been classified as non-cash assets held for transfer to Piramal Pharma Limited / shareholders as on 1st April 2022 being the appointed date. The difference between book values of the assets and liabilities transferred is recognised as gains in Profit and loss account amounting to Rs. 11,459.96 crores as per the requirements of Appendix A to Ind AS 10. At the date of approval of the Scheme, the liability was subsequently remeasured resulting in remeasurement gain of Rs 759.76 crores. The corresponding aggregate charge was recognised in retained earnings (reserve) as per the requirements of the aforesaid Ind AS.

The nature of the gain (including remeasurement gain) being non-recurring in nature was classified as exceptional item by the Company.

As per the requirements of Ind AS 105, the income and expense pertaining to Pharma business in the previous comparable periods were presented in a separate line item – discontinued operations.

(ii) Merger of PHL Fininvest Private Limited

All assets and liabilities of PHL Fininvest Private Limited have been recorded at book values as appearing in the financial statement after eliminating all inter-company transactions and balances. All prior period comparative information was restated to reflect per the requirements of Appendix A to Ind AS 103.

The following table represents reported numbers and restated numbers based on above paragraph

Particulars	Quarter ended		Year to date		Year Ended	
	December 31, 2021	December 31, 2021	December 31, 2021	December 31, 2021	March 31, 2022	March 31, 2022
	(Unaudited, Restated)	(Unaudited, Reported)	(Unaudited, Restated)	(Unaudited, Reported)	(Audited, Restated)	(Audited, Reported)
Total income	746.59	702.51	1,985.70	1,817.37	2,820.22	2,693.18
Profit After Tax	372.03	168.58	736.36	256.05	997.68	572.28

(iii) Costs incidental / consequential to the arrangement aggregating to Rs 307.46 crores (net of tax) incurred by the Company was considered as exceptional items being non-recurring in nature.

(iv) Exceptional items includes transaction costs of Rs.10.20 crores in relation to the composite Scheme of Arrangement under applicable provisions of the Companies Act, 2013 between Company, Piramal Pharma Limited ('PPL'), Convergence Chemicals Private Limited ('CCPL'), Hemmo Pharmaceuticals Private Limited ('HPPL'), PHL Fininvest Private Limited ('PFPL') and their respective shareholders and creditors ('Scheme').

- 5 (a) During the September 2022 quarter, pursuant to review by the Risk Management Committee, the Company's Expected Credit Loss (ECL) provisioning model and certain assumptions with respect to wholesale lending business have undergone a change, resulting in significant increase in the ECL provision. Further, considering current economic environment, additional provision of Rs 260.65 crores (including management overlay Rs. 167.35 crores) has been recognised in this quarter.

(b) Further the Company has recognised a prudential write off in compliance to Ind AS 109 amounting to Rs 185.41 crores for the quarter and Rs. 546.90 crores for the period (included in Net loss on derecognition of financial instruments under amortised cost category in the financial results).



- 6 During the current quarter, pursuant to Composite Scheme of Arrangement and Amalgamation in Shriram group, the Company received shares of Shriram Finance Limited (SFL), Shriram LI Holdings Private Limited (SLIH), Shriram GI Holdings Private Limited (SGIH) and Shriram Investment Holdings Limited (SIHL) against the shares of Shriram City Union Finance Limited (SCUF) and Shriram Business Consultancy Private Limited (Shriram). These shares have been initially recognised at Fair Value as follows :
- (a) Shares received against investment in SCUF have been recorded at fair value resulting in gain of Rs. 172.10 crores accounted in other comprehensive income.
- (b) Shares received against investment in Shriram have been recorded at fair value resulting in gain of Rs. 2,857.44 crores accounted in profit and loss.
- 7 During the current quarter, the Company has divested its stake in Piramal Holdings (Suisse) SA ('PHSA'), a non-operative, non-material wholly owned subsidiary of the Company to Commercial Enterprises & Management Co. LLC, UAE, for a consideration of Rs. 1.65 crores. Consequent to the divestment, PHSA ceases to be a wholly-owned subsidiary of the Company.

- 8 Disclosures pursuant to RBI Notification - RBI/DOR/2021-22/86 DOR.STR.REC.51/21.04.048/2021-2.2 dated 24 September 2022
- (a) Details of loans (not in default) acquired through assignment during the nine months ended 31 December 2022

Amount of loans acquired through	Rs. 2241.78 crores
Retention of beneficial economic interest	10%
Weighted average residual maturity	92 months
Weighted average holding period	18 months
Coverage of tangible security	refer note below**
Rating-wise distribution of rated loans	Unrated

**\*\* Note**

For Housing Loans 100% cover  
For other Unsecured Loans - Nil

- (b) The Company has not transferred any loan (not in default) through assignment during the nine months ended 31 December 2022.

- (c) Details of stressed loan transferred during the nine months ended 31 December 2022.

No. of Accounts	5
Aggregate principal outstanding of loans transferred*	662.95 crores
Weighted average residual tenor of the loans transferred	105 months
Net book value of loans transferred (at the time of transfer)	530.84 crores
Aggregate consideration	546.73 crores
Additional consideration realized in respect of accounts transferred in earlier years	Nil
Excess provision reversed	15.89 crores

\*Represents value on the date of transfer in the books of the Company

Pursuant to the Reserve Bank of India circular RBI/2021-22/154 DOR.SIG.FIN.REC 84/26.03.001/2021-22 dated 10th February 22, the security receipts issued to the Company by the Asset Reconstruction Company (ARC) towards consideration for transfer of stressed loans have not been rated by the ARC since the prescribed time period of six months has not elapsed from the date of acquisition of loans by the ARC.

- (d) The Company has not acquired any stressed loan during the nine months ended 31 December 2022.

- 9 In accordance with Ind AS 108 'Operating Segments', segment information has been given in the consolidated financial results of the Company and therefore, no separate disclosure on segment information is given in standalone financial results.
- 10 All the secured non-convertible debentures of the Company including those issued during the nine months ended 31 December 2022 are fully secured by way of first pari-passu charge by hypothecation over the movable assets and a first ranking pari passu mortgage over the specifically mortgaged property. Further, the Company has at all times for the non-convertible debentures issued, maintained security cover as stated in the respective information memorandum which is sufficient to discharge the principal amount, interest accrued thereon and such other sums as mentioned therein.
- 11 Previous period/ year's figures have been regrouped/reclassified wherever necessary, to conform to current period / year's classification.



**Disclosures in terms of Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Sr. No.	Particulars	For the quarter ended 31/12/2022	For the nine months ended 31/12/2022
1	Debt - Equity ratio [Debt Securities + Borrowings (other than debt securities) + Deposit + Subordinated debt] / Total Equity		0.31
2	Net Worth (Rs in crore) [Total Equity]		24,076.28
3	Net Profit after tax (Rs in crore)	2,892.20	14,390.18
4	Earning per share [ not annualised]		
	Basic (₹)	121.18	602.95
	Diluted (₹)	121.17	602.89
5	Total debts to total assets ratio [Debt securities+Borrowings (other than debt securities)+Deposits+Subordinated debts] / Total Assets		23.35%
6	Net profit margin [profit after tax and before exceptional items / Total Income]	76.64%	53.31%
7	Sector specific equivalent ratio as applicable		
	(A) Gross NPA ratio		4.92%
	(B) Net NPA ratio		1.33%

Note: Debt service coverage ratio, Interest service coverage ratio, Current ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debtors turnover, Inventory turnover, Operating margin are not applicable to the Company.

For Piramal Enterprises Limited




Ajay G. Piramal  
Chairman

8 February, 2023, Mumbai

**Suresh Surana & Associates LLP**  
Chartered Accountants  
308-309, A wing,  
Technopolis Knowledge Park,  
Mahakali Caves Road,  
Andheri (East), Mumbai- 400 093.  
Maharashtra, India.

**Bagaria & Co LLP**  
Chartered Accountants  
701 Stanford, S V Road,  
Andheri West,  
Mumbai – 400 058  
Maharashtra, India.

**Independent Auditors' Review Report on Quarterly and Year to date Unaudited Consolidated Financial Results pursuant to the Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended.**

Review Report to  
The Board of Directors of  
Piramal Enterprises Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Piramal Enterprises Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as the "Group") and its share of the profit after tax and total comprehensive income of its joint ventures and associates for the quarter and nine months period ended December 31, 2022, (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 of Securities and Exchange Board of India (the "SEBI") (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations") read with SEBI Circular No. CIR/CFD/CMD1/44/2019 dated 29 March 2019.
2. This Statement which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 ("Ind AS 34") "Interim Financial Reporting" prescribed under Section 133 of the Companies Act 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial information is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We also performed the procedures in accordance with Circular No. CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by SEBI under Regulation 33(8) of the Listing Regulations, to the extent applicable.



4. The Statement includes the results of the following entities:

Sr. No.	Name of the Entity	Relationship
1.	Piramal Enterprises Limited	Holding Company
2.	Piramal International	Subsidiary
3.	Piramal Holdings (Suisse) SA (Piramal Holdings) (Until 9 December 2022)	Subsidiary
4.	Piramal Dutch IM Holdco B.V.	Subsidiary
5.	Piramal Capital & Housing Finance Limited	Subsidiary
6.	DHFL Advisory and Investment Private Limited	Subsidiary
7.	DHFL Holdings Limited	Subsidiary
8.	DHFL Investments Limited	Subsidiary
9.	DHFL Changing Lives Foundation	Subsidiary
10.	PRL Agastya Private Limited (w.e.f. 12 December 2022)	Subsidiary
11.	Piramal Fund Management Private Limited	Subsidiary
12.	INDIAREIT Investment Management Co.	Subsidiary
13.	Piramal Asset Management Private Limited	Subsidiary
14.	Piramal Alternatives Private Limited	Subsidiary
15.	Piramal Investment Advisory Services Private Limited	Subsidiary
16.	Piramal Investment Opportunities Fund	Subsidiary
17.	Piramal Securities Limited	Subsidiary
18.	Piramal Systems & Technologies Private Limited	Subsidiary
19.	Piramal Technologies SA	Subsidiary
20.	PEL Finhold Private Limited	Subsidiary
21.	Piramal Consumer Products Private Limited	Subsidiary
22.	Virdis Power Investment Managers Private Limited	Subsidiary
23.	Virdis Infrastructure Investment Managers Private Ltd.	Subsidiary
24.	Piramal Finance Sales & Services Pvt. Ltd.	Subsidiary
25.	Piramal Payment Services Limited (w.e.f. 29 April 2022)	Subsidiary
26.	Piramal Alternatives Trust	Subsidiary
27.	Pramerica Life Insurance Limited	Joint Venture
28.	India Resurgence ARC Private Limited	Joint Venture
29.	India Resurgence Asset Management Business Private Limited	Joint Venture
30.	India Resurgence Fund - Scheme 2	Joint Venture
31.	Piramal Structured Credit Opportunities Fund	Joint Venture
32.	Asset Resurgence Mauritius Manager	Joint Venture
33.	Shrilekha Business Consultancy Private Limited (Until 9 November 2022) *	Joint Venture
34.	DHFL Ventures Trustee Company Private Limited	Associate
35.	Shriram Capital Limited (Until 9 November 2022) *	Associate

*\*Date of pronouncement of NCLT Order*



5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Companies Act 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6 In case of one subsidiary, the Component auditors have drawn attention with respect to certain elements of business combination accounting as per Ind AS 103- Business Combination, for acquisition of Dewan Housing Finance Limited (DHFL) under Section 31 of the Insolvency and Bankruptcy Code, 2016, consequent to which Piramal Capital & Housing Finance Limited, has merged into DHFL with effect from September 30, 2021. Further, based on the opinion of legal and tax experts, the subsidiary company had not recognized certain deferred tax assets and had recognized a contingent tax liability pertaining to income tax obligation of DHFL for the year ended 31 March 2022, while determining the fair value of assets and liabilities acquired by way of the business combination. Further, in view of the subsidiary, the tax assessment for the financial year ended 31 March 2020 is time barred. Accordingly, the subsidiary has reversed the contingent tax provision of Rs. 3,327.54 crores in the current quarter and disclosed the same as "Reversal of Tax Provision – Earlier Years" in the financial results. Refer Note 6 to the Statement.
7. We did not review the interim financial information of four subsidiaries included in the unaudited consolidated financial results, whose interim financial information reflect total revenues of Rs. 1,834.19 crores and Rs. 4,300.30 crores for the quarter ended and nine-months period ended December 31, 2022, respectively, total net profit after tax of Rs. 2,815.76 crores and Rs. 1,574.91 crores for the quarter and nine-months period ended December 31, 2022, respectively, and total comprehensive income of Rs. 2,866.21 crores and Rs. 1,560.75 crores for the quarter and nine-months period ended December 31, 2022, respectively, as considered in the Statement. The unaudited consolidated financial results also include the Group's share of profit after tax of Rs. 5.71 crores and Rs. 32.76 crores for the quarter and nine-months period ended December 31, 2022, respectively, and total comprehensive income / (loss) of Rs. 17.98 crores and Rs. (74.48) crores for the quarter and nine-months period ended December 31, 2022, respectively, as considered in the Statement, in respect of one joint venture and one associate, whose interim financial information have not been reviewed by us. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of the subsidiary, joint venture and an associate, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above, Our conclusion on the Statement is not modified in respect of this matter.
8. The unaudited consolidated financial results include the interim financial information of twenty-one subsidiaries which have not been reviewed or audited by their auditors, whose interim financial information reflect total revenue of Rs. 3.06 crores and Rs. 11.69 crores for the quarter and nine-months period ended December 31, 2022, respectively, total profit after tax of Rs. 38.86 crores and Rs. 7.88 crores for the quarter and nine-month period ended December 31, 2022, respectively, and total comprehensive income of Rs. 63.55 crores and Rs. 19.79 crores for the quarter and nine-month period ended December 31, 2022, respectively, as considered in the Statement. The unaudited consolidated financial results also include the Group's share of profit of Rs. 48.39 crores and Rs. 342.73 crores for the quarter and nine-month period ended December 31, 2022, respectively, as considered in the Statement, in respect of six joint ventures and one associate, based on their interim financial information which have not been reviewed by their auditors. These financial statements have been certified by the Company's Management and furnished to us, and our opinion, in so far as it relates to the amount and disclosures included in respect of the said subsidiary is also based solely on these



certified financial statements. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

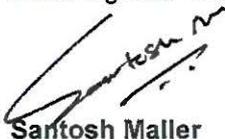
9. The Statement includes comparative unaudited financial figures of the Group for the quarter and nine months ended December 31, 2021 and audited financial results for the financial year ended March 31, 2022. The unaudited financial results for the quarter and nine months ended December 31, 2021, and for the financial year ended March 31, 2022, have been reviewed and audited by predecessor auditor whose reports dated February 10, 2022 and May 26, 2022, expressed an unmodified conclusions and opinion, respectively on those financial results / statements.

Above reviewed and audited financial results have been restated pursuant to:

- (a) the Holding Company receiving the Certificate of Registration from the Reserve Bank of India, to carry on the business of non-banking financial company, the Holding Company prepared and presented its financial statements / results as per the format prescribed in Division III of Schedule III to Companies Act, 2013. The Statement includes comparative financial figures for the quarter ended and nine months period ended December 31, 2021, and financial year ended March 31, 2022, which have been restated and reclassified to conform to the new format (Refer Note 2); and
- (b) the National Company Law Tribunal approval of Composite Scheme of Arrangement for demerger of Pharma undertaking and merger of PHL Fininvest Private Limited, a wholly owned subsidiary, into the Holding Company, effective from April 1, 2022, the comparative financial figures included in the Statement have been restated (Refer Note 4).
10. The financial results for the quarter ended September 30, 2022, and restated audited financial results for the year ended March 31, 2022, has been reviewed by Suresh Surana & Associates LLP, Chartered Accountants, Joint auditor of the Company, who has expressed an unmodified opinion thereon vide their reports dated November 09, 2022. The reports have been relied upon by the Bagaria & Co LLP, Joint auditor of the Company, for the purpose of their review of the attached financial results.

Our conclusion on the Statement is not modified in respect of the matters stated in 6, 7, 8, 9 and 10 above.

**For Suresh Surana & Associates LLP**  
**Chartered Accountants**  
Firm Reg. No. 121750W / W-100010

  
**Santosh Maller**

Partner  
Membership No.: 143824  
UDIN: 23143824BGQQCX6373



Place: Mumbai  
Date: February 08, 2023

**For Bagaria & Co LLP**  
**Chartered Accountants**  
Firm Reg. No. 113447W / W-100019

  
**Rahul Bagaria**

Partner  
Membership No.: 145377  
UDIN: 23145377BGRADT5642



Place: Mumbai  
Date: February 08, 2023

**Piramal Enterprises Limited**
**Statement Of Unaudited Consolidated Financial Results For The Quarter And Nine Months Ended 31 December, 2022**

Particulars	(₹ In Crores)					
	Three months ended 31/12/2022	Three months ended 30/09/2022	Three months ended 31/12/2021	Nine months ended 31/12/2022	Nine months ended 31/12/2021	For the year ended 31/03/2022
	(Unaudited)	(Unaudited)	(Unaudited, Restated*)	(Unaudited)	(Unaudited, Restated*)	(Audited, Restated*)
<b>Revenue from operations</b>						
Interest income	2,006.23	1,841.92	2,157.80	5,878.06	5,230.48	7,522.78
Dividend income	-	-	10.34	0.04	40.99	49.36
Rental Income	2.22	0.10	0.18	2.72	0.76	1.18
Fees and commission income	84.48	48.26	37.52	195.83	93.76	135.43
Net gain on fair value changes	1,137.84	(1,023.43)	74.67	178.05	104.55	(133.85)
Sale of services	0.87	3.43	4.71	8.50	12.73	16.75
<b>Revenue from operations</b>	<b>3,231.64</b>	<b>870.28</b>	<b>2,285.22</b>	<b>6,263.20</b>	<b>5,483.27</b>	<b>7,591.65</b>
Other income	55.49	62.52	43.97	141.13	93.80	185.39
<b>Total Income</b>	<b>3,287.13</b>	<b>932.80</b>	<b>2,329.19</b>	<b>6,404.33</b>	<b>5,577.07</b>	<b>7,777.04</b>
<b>Expenses</b>						
Finance costs	959.33	1,000.47	1,219.97	3,003.44	3,068.29	4,225.09
Fees and commission expenses	14.00	12.47	29.36	34.23	38.20	56.63
Net loss on derecognition of financial instruments under amortised cost category (refer note 5 & 9)	809.19	876.58	-	1,737.26	-	22.06
Impairment on financial instruments (refer note 5)	886.56	1,356.68	(22.35)	2,345.59	(136.79)	674.01
Employee benefits expenses	260.84	187.37	114.51	650.12	310.86	512.64
Depreciation, amortisation and impairment	30.34	27.41	26.33	82.28	52.32	74.28
Other expenses	267.50	326.35	169.09	808.95	365.63	584.83
<b>Total expenses</b>	<b>3,227.76</b>	<b>3,787.33</b>	<b>1,536.91</b>	<b>8,661.87</b>	<b>3,698.51</b>	<b>6,149.54</b>
<b>Profit / (loss) before share of associates and joint ventures, exceptional items and tax</b>	<b>59.37</b>	<b>(2,854.53)</b>	<b>792.28</b>	<b>(2,257.54)</b>	<b>1,878.56</b>	<b>1,627.50</b>
Share of net profit of associates and joint ventures	54.11	172.09	173.91	375.50	424.97	593.85
<b>Profit / (loss) after share of associates and joint ventures before exceptional items and tax</b>	<b>113.48</b>	<b>(2,682.44)</b>	<b>966.19</b>	<b>(1,882.04)</b>	<b>2,303.53</b>	<b>2,221.35</b>
Exceptional items (net of tax) (refer note 4.5(b) & 7)	-	452.30	-	8,066.26	(152.92)	(152.92)
<b>Profit / (loss) after share of associates and joint ventures before exceptional items and tax and before tax</b>	<b>113.48</b>	<b>(2,230.14)</b>	<b>966.19</b>	<b>6,184.22</b>	<b>2,150.61</b>	<b>2,068.43</b>
Current Tax	(144.52)	205.02	281.77	200.43	515.12	742.52
Deferred Tax (net)	40.01	(898.77)	(70.94)	(853.28)	(71.82)	(336.33)
Tax adjustment of earlier years (refer note 6)	(3,327.38)	-	-	(3,327.38)	-	-
<b>Tax expense / (credit)</b>	<b>(3,431.89)</b>	<b>(693.75)</b>	<b>210.83</b>	<b>(3,980.23)</b>	<b>443.30</b>	<b>406.19</b>
<b>Profit / (loss) for the period / year from continuing operations</b>	<b>3,545.37</b>	<b>(1,536.39)</b>	<b>755.36</b>	<b>10,164.45</b>	<b>1,707.31</b>	<b>1,662.24</b>
<b>Profit from discontinued operations after tax</b>	<b>-</b>	<b>-</b>	<b>132.60</b>	<b>-</b>	<b>140.94</b>	<b>336.53</b>
<b>Profit / (loss) for the period / year</b>	<b>3,545.37</b>	<b>(1,536.39)</b>	<b>887.96</b>	<b>10,164.45</b>	<b>1,848.25</b>	<b>1,998.77</b>
<b>Other Comprehensive Income / (Expense) from continuing operations</b>						
<b>(A) (i) Items that will not be reclassified to profit or loss</b>						
(a) Changes in fair values of equity instruments through OCI	150.80	53.28	(142.26)	175.45	210.24	(20.73)
(b) Remeasurement of the defined benefit plan	2.02	(0.11)	0.32	2.22	1.96	0.96
(i) Income tax relating to items that will not be reclassified to profit or loss	4.36	2.15	(6.80)	19.18	12.68	47.71
<b>(B) (i) Items that will be reclassified to profit or loss</b>						
(a) Deferred gains / (losses) on cash flow hedge	1.81	4.87	5.73	11.12	1.50	12.99
(b) Changes in fair values of debt instruments through OCI	45.18	(21.77)	-	(16.55)	-	(97.58)
(c) Exchange differences on translation of financial statements of foreign operations	22.10	(16.53)	0.85	9.57	8.17	111.38
(d) Share of other comprehensive income/ (expense) of associates and joint ventures accounted for using the equity method	18.82	29.41	-	(73.64)	-	(77.27)
(ii) Income tax relating to items that will be reclassified to profit or loss	(11.78)	4.25	(1.41)	1.41	2.14	(3.26)
<b>Other Comprehensive Income / (Expense) from continuing operations</b>	<b>233.31</b>	<b>55.55</b>	<b>(143.57)</b>	<b>128.76</b>	<b>236.69</b>	<b>(25.80)</b>
<b>Other Comprehensive Income / (Expense) from discontinued operations (net of tax)</b>	<b>-</b>	<b>-</b>	<b>1.66</b>	<b>-</b>	<b>29.04</b>	<b>98.74</b>
<b>Total Comprehensive Income / (Expense) for the period/ year</b>	<b>3,778.68</b>	<b>(1,480.84)</b>	<b>746.05</b>	<b>10,293.21</b>	<b>2,113.98</b>	<b>2,071.71</b>


**Piramal Enterprises Limited**  
 CIN : L24110MH1947PLC005719

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 T +91 22 3802 3083/3314/3803 F +91 22 3802 3084  
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**Piramal Enterprises Limited**
**Statement Of Unaudited Consolidated Financial Results For The Quarter And Nine Months Ended 31 December, 2022**

Particulars	(₹ In Crores)					
	Three months ended 31/12/2022	Three months ended 30/09/2022	Three months ended 31/12/2021	Nine months ended 31/12/2022	Nine months ended 31/12/2021	For the year ended 31/03/2022
	(Unaudited)	(Unaudited)	(Unaudited, Restated*)	(Unaudited)	(Unaudited, Restated*)	(Audited, Restated*)
Paid up equity share capital (Face value of Rs. 2 each)	47.73	47.73	47.73	47.73	47.73	47.73
Other equity						35,441.40
<b>Profit / (Loss) attributable to:</b>						
Owners of Company	3,545.37	(1,536.39)	855.08	10,164.45	1,813.66	1,923.11
Non-Controlling Interests	-	-	32.88	-	34.59	75.66
<b>Other Comprehensive Income / (Expense) attributable to:</b>						
Owners of Company	233.31	55.55	(142.31)	128.76	259.89	53.07
Non-Controlling Interests	-	-	0.40	-	5.84	19.87
<b>Total Comprehensive Income / (Loss) attributable to:</b>						
Owners of Company	3,778.68	(1,480.84)	712.77	10,293.21	2,073.55	1,976.18
Non-Controlling Interests	-	-	33.28	-	40.43	95.53
<b>Earnings per equity share (Basic and Diluted) (Rs.)</b> (Face value of Rs. 2 each)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	
<b>For Continuing Operations</b>						
Basic	148.55	(64.37)	31.65	425.89	71.68	69.75
Diluted	148.54	(64.37)	31.57	425.85	71.36	69.50
<b>For Discontinued Operations</b>						
Basic	-	-	4.18	-	4.47	10.95
Diluted	-	-	4.17	-	4.44	10.90
<b>For Continuing and Discontinued Operations</b>						
Basic	148.55	(64.37)	35.83	425.89	76.15	80.70
Diluted	148.54	(64.37)	35.74	425.85	75.80	80.40

\* Refer Note 3 & 4 to the accompanying consolidated financial results



*Nikhil Anand*

**Statement Of Unaudited Consolidated Financial Results For The Quarter And Nine Months Ended 31 December, 2022**

1 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors of Piramal Enterprises Limited ("the Company") in its meeting held on 8 February, 2023 and subject to limited review by auditors, pursuant to regulation 33 and 52 of the Securities Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

2 With effect from 1 April, 2022, the Company and its subsidiaries are primarily engaged in the business of financing and accordingly there are no separate reportable segmental information as per Ind AS 108. Further, since Pharmaceuticals is part of discontinuing operation (refer note 3 & 4 to the accompanying consolidated results), the same has not been presented as segmental information for earlier periods as per the guidance in Ind AS 105. To that extent, the segment information pertaining to earlier periods are not comparable and relevant.

3 Until the quarter ended 30 June 2022, the Company used to prepare and present financial statements/ results as per the format prescribed in Division II of Schedule III to Companies Act, 2013. On 26 July 2022, the Company has received Certificate of Registration to carry on the business of Non-Banking Financial Institution. Hence, the Company is required to prepare and present financial statements as per the format prescribed in Division III of Schedule III to Companies Act, 2013. The figures in the statement of profit and loss and balance sheet of the previous periods in the results have been accordingly restated and reclassified to conform to the new format.

4 The composite scheme of arrangement ("the Scheme") for demerger of Pharma undertaking and merger of PHL Fininvest Private Limited, a wholly owned subsidiary company, into the Company was approved by the Hon'ble National Company Law Tribunal on 12 August 2022. Accordingly, the Scheme became operative from Appointed date i.e. 1 April 2022.

The Company has given effect to accounting as follows:

i) Demerger of Pharma undertaking

All assets and liabilities pertaining to demerged Pharma undertaking have been classified as non-cash assets held for transfer to Piramal Pharma Limited / shareholders as on 1 April 2022 being the appointed date. The difference between book values of the assets and liabilities transferred is recognised as gains in Profit and loss account amounting to Rs. 7,613.96 crores as per the requirements of Appendix A to Ind AS 10. At the date of approval of scheme, the liability was subsequently remeasured resulting in remeasurement gain of Rs 759.76 crores. The corresponding aggregate charge was recognised in retained earnings (reserve) as per the requirements of the aforesaid Ind AS.

The nature of the gain (including remeasurement gain) being non-recurring in nature was classified as exceptional item by the Company.

As per the requirements of Ind AS 105, the income and expense pertaining to pharma business in the previous comparable periods were presented in a separate line item – discontinued operations.

(ii) Costs incidental / consequential to the arrangement aggregating to Rs 307.46 crores (net of tax) incurred by the Company was considered as exceptional items being non-recurring in nature.

5 (a) During the September 2022 quarter, pursuant to review by the Risk Management Committee, the Company's Expected Credit Loss (ECL) provisioning model and certain assumptions with respect to wholesale lending business have undergone a change, resulting in significant increase in the ECL provision.

Further, considering current economic environment, additional provision of Rs 1,073.01 crores (including management overlay Rs. 727.12 crores) has been recognised in this quarter.

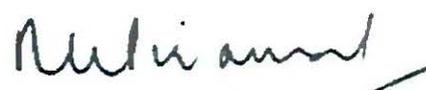
(b) Further the Group has recognised a prudential write off in compliance to Ind AS 109 amounting to Rs 770.96 crores for the quarter and Rs. 1,132.45 crores for the nine months ended 31 December 2022 (included in Net loss on derecognition of financial instruments under amortised cost category in the financial results).

6 (a) Vide Order dated 7 June, 2021, the Mumbai bench of the Hon'ble National Company Law Tribunal ("NCLT") approved the Resolution Plan submitted by Piramal Capital & Housing Finance Limited ("PCHFL"), wholly-owned subsidiary of the Piramal Enterprises Limited, for the Corporate Insolvency resolution process of Dewan Housing Finance Limited ("DHFL") under Section 31 of the Insolvency and Bankruptcy Code, 2016. After receiving necessary approvals, PCHFL has discharged its obligation under the resolution plan by paying Rs. 34,250 crores on 28 September, 2021 through cash consideration of Rs. 14,717.47 crores (of which Rs. 12,800 crores paid out of acquired cash) and issue of Debentures of Rs. 19,532.53 crores and further, pursuant to the Resolution plan, PCHFL merged into DHFL to conclude acquisition on September 30, 2021 (Implementation Date).

The business combination has been treated as reverse acquisition for financial reporting purposes in accordance with Ind AS 103, with PCHFL as the accounting acquirer and DHFL as the accounting acquiree / legal acquirer.

Based on opinions obtained from legal and tax experts, the above-mentioned fair value of net assets includes contingent liabilities of Rs.3,437.00 crores pertaining to income tax obligation of DHFL for the financial year ended 31 March, 2020, recognized pursuant to uncertain tax positions relating to DHFL as on the Implementation date. Further, based on such expert opinions, net deferred tax assets potentially amounting to Rs.6,209 crores relating to the fair value adjustments considered above have presently not been recognized due to uncertainty associated with allowability of such adjustments. The Fair value of assets also includes Investment in a Jointly controlled entity which is currently being litigated and where the Company expects a favorable outcome of the proceedings.

In addition to the above, contingent tax liabilities of Rs. 3,437.00 crores pertaining to income tax obligation of e-DHFL for the financial years ended 31 March, 2020 and 31 March 2021, were recognized pursuant to uncertain tax positions relating to e-DHFL as on the Implementation date as part of purchase price allocation.



**Statement Of Unaudited Consolidated Financial Results For The Quarter And Nine Months Ended 31 December, 2022**

During the current quarter ended 31 December 2022, PCHFL has received an Assessment Order under section 143(3) of the Income Tax Act, 1961 from Income Tax Department for the financial year ended 31 March 2021 wherein Company's submissions relating to the above said matters were accepted by the Assessing Officer. Further, for financial year ended 31 March 2020, the assessment is time barred as per Section 153 of the Income Tax Act 1961. Accordingly, PCHFL has reversed the provision of Rs. 3,327.54 crores (Out of the total contingent tax liabilities provided earlier of Rs. 3,437.00 crores) and disclosed the same as "Tax adjustment of earlier years".

(b) Costs incidental / consequential to the arrangement aggregating to Rs 142.72 crores incurred by PCHFL was considered as exceptional items being non-recurring in nature during the year ended 31 March 2022.

7 Exceptional items for the year ended 31 March 2022 includes transaction costs of Rs.10.20 crores in relation to the composite Scheme of Arrangement under applicable provisions of the Companies Act, 2013 between Company, Piramal Pharma Limited ('PPL'), Convergence Chemicals Private Limited ('CCPL'), Hemmo Pharmaceuticals Private Limited ('HPPL'), PHL FinInvest Private Limited ('PFPL') and their respective shareholders and creditors ('Scheme').

8 During the current quarter, pursuant to Composite Scheme of Arrangement and Amalgamation in Shriram group, the Company received shares of Shriram Finance Limited (SFL), Shriram LI Holdings Private Limited (SLIH), Shriram GI Holdings Private Limited (SGIH) and Shriram Investment Holdings Limited (SIHL) against the shares of Shriram City Union Finance Limited (SCUF) and Shrilakha Business Consultancy Private Limited (Shrilakha). These shares have been initially recognised at Fair Value as follows :

(a) Shares received against investment in SCUF have been recorded at fair value resulting in gain of Rs. 172.10 crores accounted in other comprehensive income.

(b) Shares received against investment in Shrilakha have been recorded at fair value resulting in gain of Rs. 717.44 crores accounted in profit and loss.

9 During the quarter ended 31 December 2022, PCHFL had carried out buyback of 10,497,228 6.75% Non-convertible debentures having face value of Rs. 950 with buyback prices of Rs 823.28 per debentures (including Accrued Interest of Rs. 14.76). Due to such buyback, PCHFL has recognised Rs. 129.36 crores as gain on de-recognition of financial liability under "Net loss on de-recognition of financial instruments measured at amortised cost instruments" in the statement of profit and loss.

10 During the current quarter, PCHFL has acquired PRL Agastya Private Limited, a subsidiary of PRL Developers Private Limited, for a consideration of Rs 90.00 crores vide its agreement dated 12 December 2022. Fair value of net asset acquired is Rs. 88.12 crores. The transaction cost incurred is Rs. 0.12 crores. The difference between purchase consideration including transaction cost and net fair value net assets acquired has been considered as goodwill amounting to Rs 2.00 crores.

11 During the current quarter, the Company has divested its stake in Piramal Holdings (Suisse) SA ('PHSA'), a non-operative, non-material wholly owned subsidiary of the Company to Commercial Enterprises & Management Co. LLC, UAE, for a consideration of Rs.1.65 crores. Consequent to the divestment, PHSA ceases to be a wholly-owned subsidiary of the Company.

12 Previous period / year's figures have been regrouped/reclassified wherever necessary, to conform to current period / year's classification.



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**Disclosures in terms of Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Sr. No.	Particulars	Three months ended 31/12/2022	Nine months ended 31/12/2022
1	Debt - Equity ratio [Debt Securities + Borrowings (other than debt securities) + Deposit + Subordinated debt] / Total Equity		1.53
2	Net Worth (Rs in crore) [Total Equity]		31,241.07
3	Net Profit after tax after exceptional items (Rs in crore)	3,545.37	10,164.45
4	Earning per share [ not annualised]		
	Basic	148.55	425.89
	Diluted	148.54	425.85
5	Total debts to total assets ratio [Debt securities+Borrowings (other than debt securities)+Deposits+Subordinated debts] / Total Assets		58.79%
6	Net profit margin [loss after tax and before exceptional items / Total Income]	108%	32.76%
7	Sector specific equivalent ratio as applicable		
	(A) Gross NPA ratio		4.01%
	(B) Net NPA ratio		1.69%

Note: Debt service coverage ratio, Interest service coverage ratio, Current ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debtors turnover, Inventory turnover, Operating margin ratio is not applicable to the Group.

For **PIRAMAL ENTERPRISES LIMITED**



*Ajay G. Piramal*  
Ajay G. Piramal  
Chairman

8 February, 2023, Mumbai

**A. Statement of utilization of issue proceeds:**

Name of the Issuer	ISIN	Mode of Fund Raising (Public issues/Private placement)	Type of instrument	Date of raising funds	Amount Raised (Rs. in crores)*	Funds utilized (Rs. in crores)	Any deviation (Yes / No)	If 8 is Yes, then specify the purpose of for which the funds were utilized	Remarks, if any
1	2	3	4	5	6	7	8	9	10
Piramal Enterprises Limited	INE140A07708	Private Placement	Non-Convertible Debentures	09.11.2022	50.65	50.65	No	-	-
	01.12.2022			103.96	103.96				
<b>Total</b>					<b>154.61</b>	<b>154.61</b>			

*\*The amount mentioned is basis the further issue price, pursuant to re-issuance of the debentures.*

**Piramal Enterprises Limited**

CIN : L24110MH1947PLC005719

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[piramal.com](http://piramal.com)

**B. Statement of deviation / variation in utilisation of funds raised**

Particulars	Remarks						
Name of listed entity	Piramal Enterprises Limited						
Mode of fund raising	Private Placement						
Type of instrument	Non-Convertible Debentures						
Date of raising funds	As mentioned above in point no. A						
Amount raised (Rs. in crores)							
Report filed for quarter ended	31.12.2022						
Is there a deviation / variation in use of funds raised?	No						
Whether any approval is required to vary the objects of the issue stated in the prospectus/ offer document?	No						
If yes, details of the approval so required?	N.A.						
Date of approval							
Explanation for the deviation / variation							
Comments of the audit committee after review							
Comments of the auditors, if any							
<b>Objects for which funds have been raised and where there has been a deviation / variation, in the following table</b>							
Original object	Modified object, if any	Original allocation	Modified allocation, if any	Funds utilised	Amount of deviation/variation for the quarter according to applicable object (in Rs. Crore and in %)	Remarks, if any	
N.A., since there was no deviation in the utilisation of funds from the objects stated in the offer documents							
Deviation could mean:							
a) Deviation in the objects or purposes for which the funds have been raised.							
b) Deviation in the amount of funds actually utilized as against what was originally disclosed.							

Piramal Enterprises Limited

CIN : L24110MH1947PLC005719

Registered Office: Piramal Ananta, Agastya Corporate Park, Opp Fire Brigade, Kamani Junction, LBS Marg, Kurla (West), Mumbai 400 070 India  
 Secretarial Dept : Ground Floor, B Block, Agastya Corporate Park, Opp. Fire Brigade, Kamani Junction, LBS Marg, Kurla (West), Mumbai, Maharashtra 400070, India

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# Suresh Surana & Associates LLP

Chartered Accountants

Suresh Surana & Associates LLP

8th Floor, Bakhtawar  
229, Nariman Point  
Mumbai - 400 021, India

T +91 (22) 2287 5770

emails@ss-associates.com www.ss-associates.com  
LLP Identity No. AAB-7509

To,  
The Board of Directors  
Piramal Enterprises Limited  
Piramal Agastya Corporate Park,  
Opp. Fire Brigade, Kamani Junction,  
Next to Phoenix Market City Mall,  
Kurla West, Mumbai- 400 070

**Independent Auditor's Certificate on Statement of 'Security Cover' as at 31 December 2022 in terms of Regulation 54 read with Regulation 56(1)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) for submission to the Bombay Stock Exchange Limited, National Stock Exchange of India Limited and IDBI Trusteeship Services Limited (the "Debenture Trustee")**

1. This certificate is issued in accordance with the terms of our engagement letter with Piramal Enterprises Limited. (the "Company").
2. We have been requested by the management of the Company vide email dated 25 January 2023 to issue a Certificate that a particular provided in the annexed statement on Security Cover for its listed non-convertible debenture as at 31 December 2022 (the "Statement") are correct, in accordance with the requirement of Circular no. SEBI/HO/MIRSD/MIRSD\_CRADT/CIR/P/2022/67 dated 19 May 2022 issued by Securities and Exchange Board of India in terms of Regulation 54 read with Regulation 56(1)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) for submission to the Bombay Stock Exchange Limited, National Stock Exchange of India Limited and IDBI Trusteeship Services Limited (the "Debenture Trustee").

## Management's Responsibility

3. The preparation of the Statement is the responsibility of the Management of the Company, including the preparation and maintenance of all accounting and other relevant supporting records and documents. This responsibility includes the designing, implementing, and maintaining internal control relevant to the preparation and presentation of the Statement and after applying an appropriate basis of preparation; and making estimates that are



reasonable in the circumstances. The Management of the Company is also responsible for ensuring that the Company complies with all the relevant requirements of the SEBI circular, SEBI Regulations, Companies Act, 2013 and other applicable laws and regulations, as applicable. The Management is also responsible to ensure that Assets Cover Ratio as on 31 December 2022 is in compliance with SEBI circular no. SEBI/HO/MIRSD/MIRSD\_CRADT/CIR/P/2022/67 dated 19 May 2022 as per the SEBI Regulations and as per the terms of Transaction Documents as given in Annexure I attached to this certificate.

## Auditor's Responsibility

4. Pursuant to the requirements of this certificate, it is our responsibility to provide reasonable assurance that particulars contained in the annexed statement are in agreement with the unaudited books of account and other relevant records and documents maintained by the Company.
5. We have examined the reviewed Standalone Financial Results of the Company for the quarter and nine months period ended 31 December 2022, prepared by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, unaudited books of account for the nine months period ended 31 December 2022 and other relevant records of the Company, including but not limited to Debenture Trust Deed, the Placement Memorandum in respect of the secured Non-convertible Debentures, register of charges maintained by the Company and 'Form No. CHG-9' filed with Ministry of Corporate Affairs.
6. We conducted our examination of the Statement in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, "Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements".
8. Our scope of work did not involve us performing audit tests for the purposes of expressing an opinion on the fairness or accuracy of any of the financial information or the financial results of the Company taken as a whole. We have not performed an audit, the objective of which would be the expression of an opinion on the financial results, specified elements, accounts or items thereof, for the purpose of this report. Accordingly, we do not express such opinion.



9. We have no responsibility to update this certificate for events and circumstances occurring after the date of this certificate.

**Conclusion**

10. Based on our examination and the procedures performed by us, as referred above and according to the information and explanations received and Management representations obtained, we are of the opinion that the particulars furnished by the Company in the Statement read with and subject to the notes thereon are in agreement with the unaudited books of account, other relevant records and documents maintained by the Company for the nine months period ended 31 December 2022. Refer Annexure attached to this certificate which has been prepared by management and initialed by us for identification purposes only.

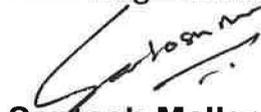
**Restriction on Use**

11. Our work was performed solely to assist the Company in meeting their responsibilities in relation to the compliance with SEBI requirements and in connection with the purpose mentioned in paragraph 2 above and is not to be used or referred to for any other reason. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come. Our obligations in respect of this certificate are entirely separate from, and our responsibility and liability is in no way changed by any other role we have as auditors of the Company or otherwise. Nothing in this certificate nor anything said or done in the course of or in connection with the services that are the subject of this certificate, will extend any duty of care we may have in our capacity as auditors of the Company.

**For Suresh Surana & Associates LLP**

Chartered Accountants

Firm Registration Number: 121750W/W10010



**Santosh Maller**  
**Partner**

Membership No.: 143824

UDIN: 23143824BGQQCY8269

Certificate No.: 22323



Place: Mumbai

Date: February 8, 2023

## Annexure - I

Column A	Column B	Column C [i]	Column D [ii]	Column E [iii]	Column F [iv]	Column G [v]	Column H [vi]	Column I [vii]	Column J	Column K	Column L	Column M	Column N	Column O
Particulars	Description of asset for which this certificate relate	Exclusive Charge	Exclusive Charge	Pari-Passu Charge	Pari-Passu Charge	Pari-Passu Charge	Assets not offered as Security	Elimination (amount in negative)	(Total C to H)	Related to only those items covered by this certificate				
		Debt for which this certificate being issued	Other Secured Debt	Debt for which this certificate being issued	Assets shared by pari passu debt holder (Includes debt for which this certificate is issued & other debt with pari passu charge)	Other assets on which there is pari- Passu charge (excluding items covered in column F)		debt amount considered more than once (due to exclusive plus pari passu charge)	Market Value for Assets charged on Exclusive basis	Carrying /book value for exclusive charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable)	Market Value for Pari passu charge Assets viii	Carrying value/book value for pari passu charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable)	Total Value(=K+L+M+N)	
		Book Value	Book Value	Yes/ No	Book Value	Book Value								
<b>ASSETS</b>														
Property, Plant and Equipment							12.42		12.42					-
Capital Work-in-Progress														-
Right of Use Assets							12.13		12.13					-
Goodwill														-
Intangible Assets							2.52		2.52					-
Intangible Assets under Development														-
Investments	Receivables		3,107.31	Yes	5,146.18		12,854.25		21,107.74				5,146.18	5,146.18
Loans	Receivables			Yes	8,694.30		235.18		8,929.48				8,694.30	8,694.30
Inventories														-
Trade Receivables														-
Cash and Cash Equivalents	Cash and Cash Equivalents			Yes	1,211.41				1,211.41				1,211.41	1,211.41
Bank Balances other than Cash and Cash Equivalents							182.57		182.57					-
Others							1,248.57		1,248.57					-
<b>Total</b>			<b>3,107.31</b>	<b>-</b>	<b>15,051.89</b>	<b>-</b>	<b>14,547.64</b>	<b>-</b>	<b>32,706.84</b>				<b>15,051.89</b>	<b>15,051.89</b>
<b>LIABILITIES</b>														
<b>Debt securities to which this certificate pertains</b>														
<b>Other debt sharing pari-passu charge with above debt</b>														
Other debt		NA	NA											
Subordinated debt		NA	NA											
Borrowings		NA	NA				2,494.75		2,494.75					
Bank		NA	735.59	No	1,135.59			-735.59	1,135.59					
Debt Securities		NA	1,014.20	Yes	3,774.93			-1,014.20	3,774.93					
Others (deposits - unsecured)		NA	NA											
Trade payables		NA	NA				107.91		107.91					
Lease Liabilities		NA	NA				13.49		13.49					
Provisions		NA	NA				59.06		59.06					
Others		NA	NA				56.59		56.59					
<b>Total</b>			<b>1,749.79</b>		<b>4,910.52</b>	<b>-</b>	<b>2,731.81</b>	<b>-1,749.79</b>	<b>7,642.33</b>					
<b>Cover on Book Value</b>							<b>3.07</b>							
<b>Cover on Market Value</b>														
	<b>Exclusive Security Cover Ratio</b>	<b>0</b>		<b>0</b>	<b>Pari-Passu Security Cover Ratio</b>		<b>307%</b>							

## Notes

- Loans & Investments mentioned above in column F are standard assets
- Loans: Amount refereed in column F is gross of ECL provision of Rs. 835.12 crore
- Loans: Amount refereed in column H is gross of ECL provision of Rs. 153.62 crore

For PIRAMAL ENTERPRISES LIMITED



*Upma Goel*  
Ms. Upma Goel  
Chief Financial Officer

Place: Mumbai  
Date: 08 February 2023



**Piramal Enterprises Limited**  
**Q3 & 9M FY2023 Results Presentation**

**February 2023**



## Table of Contents

- 1 Q3 FY2023 Financial Performance
- 2 Retail Lending
- 3 Wholesale Lending
- 4 Liabilities
- 5 Q3 and 9M FY2023 Financial Statements
- 6 Appendix

# 1. Q3FY23 Financial Performance



## Key Highlights

Total AUM stood at INR 64,867 Cr; significantly improved the AUM mix towards Retail: Retail lending grew to 43% of AUM from 33% in Q3FY22

Net worth strengthened to INR 31,241 Cr from INR 27,472 Cr in Q2FY23

- Profit After Tax (PAT) for the quarter stood at INR 3,545 Cr; Key significant transactions leading to gains of:
  - INR 3,328 Cr on account of reversal of income tax provision<sup>1</sup>
  - INR 1,106 Cr on account of restructuring of Shriram Capital group and bond buyback
- Capital Adequacy Ratio of 31% on consolidated balance sheet
- Cash and liquid investments of INR 6,032 Cr (7% of Total Assets)

### Retail Lending

- Retail AUM grew 29% YoY to INR 27,896 Cr
  - In-house originated retail loan book (53%) is now larger than the acquired retail loan book (47%)
- Disbursements grew 29% QoQ and 593% YoY to INR 5,111 Cr
- Diversifying product portfolio – launched Budget Housing & LAP Plus
- Home Loan disbursements grew 456% YoY to INR 1,875 Cr

### Wholesale Lending

- Wholesale 1.0\* AUM reduced by 20% YoY to INR 35,101 Cr
- Created one-time additional provisioning buffer of INR 1,073 Cr on Stage 1 and Stage 2 assets of Wholesale 1.0\* AUM in Q3FY23
  - With this, we have adequately provided towards Wholesale 1.0\* AUM
- Built a Wholesale 2.0^ AUM across Real Estate and Corporate Mid Market Loans (CMML) worth INR 1,870 Cr
- Stage 2 + Stage 3 Wholesale assets lower at INR 10,369 Cr vs INR 11,044 Cr in Q2FY23

Note: (^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards (\*) Wholesale 1.0 refers to wholesale loans excluding the loans sanctioned under Wholesale 2.0.  
 (1) INR 3,437 Cr of contingent tax provision was created on the uncertain tax positions of DHFL. Pursuant to assessment order dated 30<sup>th</sup> Dec 22, these provisions are no longer required and hence INR 3,328 Cr is written back in the P&L after adjusting the requisite tax provision and demand raised by income tax authority.

## Q3FY23: Key Numbers

Overall		Retail		Wholesale	
Total AUM (INR 65,792 Crore in Q3FY22)	<b>INR 64,867 Crore</b>	Retail AUM (up by 29% YoY)	<b>INR 27,896 Crore</b>	Wholesale 1.0* AUM (reduced 20% YoY)	<b>INR 35,101 Crore</b>
Retail : Wholesale AUM Mix (33:67 in Q3FY22)	<b>43:57</b>	Quarterly Disbursements (up by 593% YoY and 29% QoQ)	<b>INR 5,111 Crore</b>	Wholesale 2.0^ AUM (INR 829 Crore in Q2FY23)	<b>INR 1,870 Crore</b>
Equity on PEL Balance Sheet (INR 22,153 Cr for lending business)	<b>INR 31,241 Crore</b>	No of Products (6 as of end FY22)	<b>13</b>	% Wholesale Provisioning (13% in Q2FY23)	<b>16%</b>
Profit After Tax (INR 755 Crore in Q3FY22)	<b>INR 3,545 Crore</b>	No. of Branches (301 in Q3FY22)	<b>375</b>	Stage 1 Assets (INR 27,865 Cr in Q2FY23)	<b>INR 26,603 Crore</b>
GNPA / NNPA Ratio <sup>1</sup> (3.7% / 1.3% in Q2FY23)	<b>4.0% / 1.7%</b>	Active Customers (2.6 Mn Customer Franchise)	<b>&gt;1 Mn</b>	Provision Coverage on Stage 2+3 Assets (40% in Q2FY23)	<b>45%</b>

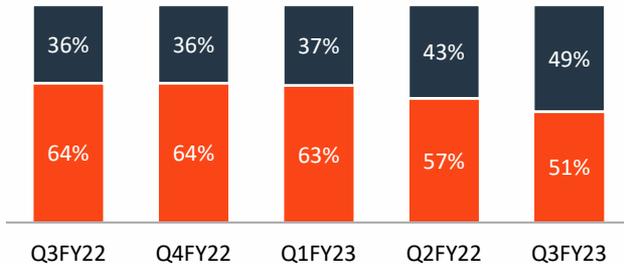
Note: (^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards (\*) Wholesale 1.0 refers to wholesale loans excluding the loans sanctioned under Wholesale 2.0.

(1) GNPA and NNPA ratio are disclosed basis the regulatory reporting.

# Assets Under Management

## Loan Book Mix

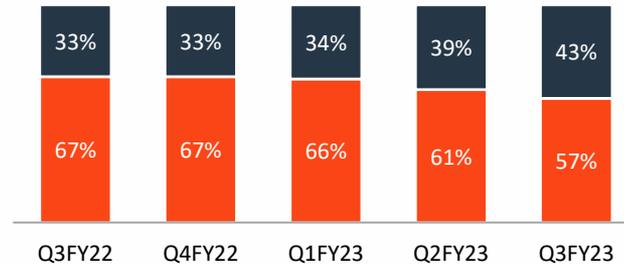
Wholesale Retail



Total Loan Book for Q3FY23 is INR 57,295 Cr

## AUM<sup>1</sup> Mix

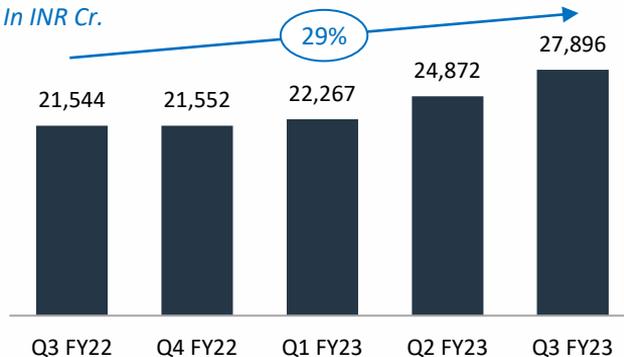
Wholesale Retail



Total AUM for Q3FY23 is INR 64,867 Cr

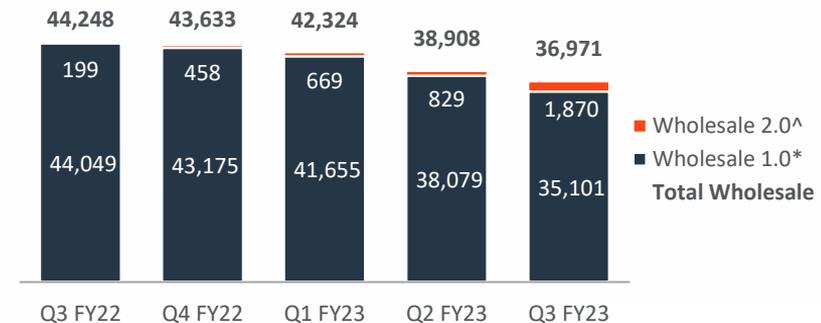
## Retail AUM

In INR Cr.



## Wholesale AUM

In INR Cr.

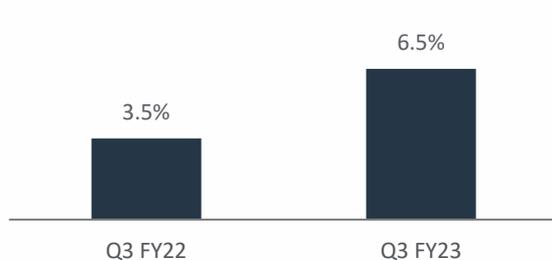


Note: (1) AUM includes loans (INR 57,295 Cr for Q3FY23), and investment (INR 7,572 Cr for Q3FY22) in nature of credit substitute / security receipts / pass through certificates  
 (^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards (\*) Wholesale 1.0 refers to wholesale loans excluding the loans sanctioned under Wholesale 2.0.

## P&L Performance

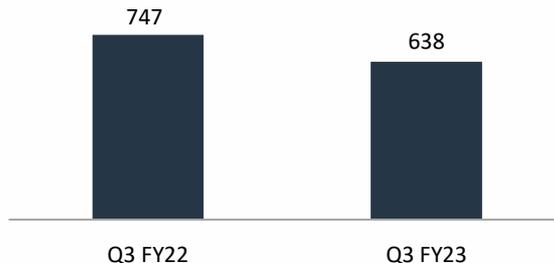
### Net Interest Margins (NIMs)

As % of AUM



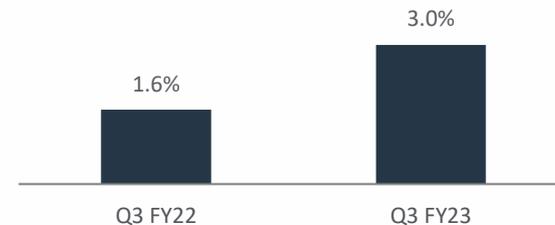
### Pre-Provisioning Operating Profit (PPOP)

In INR Cr.



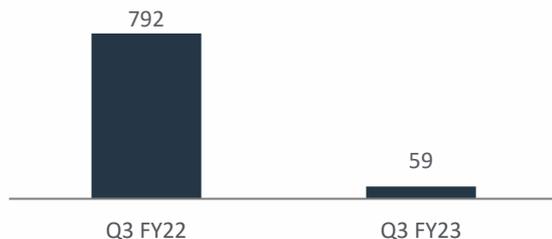
### Cost-to-Asset Ratio

As % of AUM



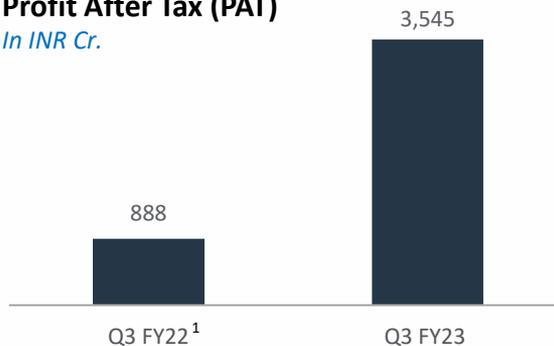
### Profit Before Tax (PBT)

In INR Cr.



### Profit After Tax (PAT)

In INR Cr.



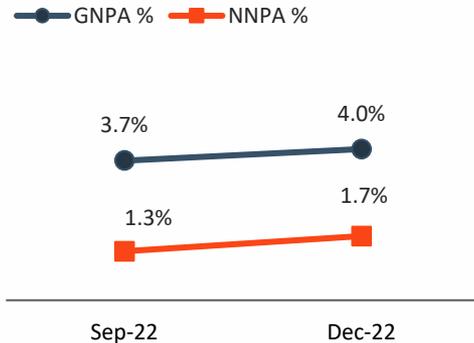
#### Notes:

- NIMs increased on account of increase in yield and reduction in the cost of borrowing
- PPOP lower due to ongoing investments in retail lending business for future growth
- PBT lower due to one-time additional provisioning buffer created in Q3FY23
- PAT increased on account of:
  - Reversal of income tax provision
  - Fair valuation gains on account of restructuring of Shriram Capital group and bond buyback

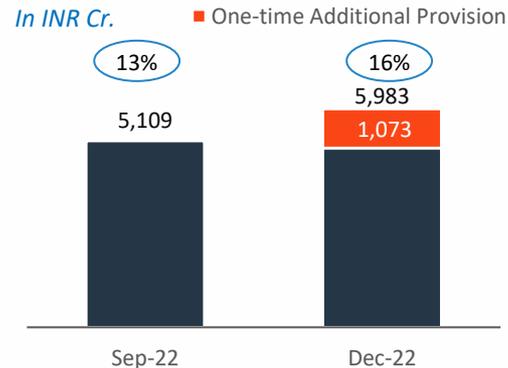
Note: (1) Includes INR 133 Cr of Profit from Discontinuing Operation

## Asset Quality and Provisioning Trends

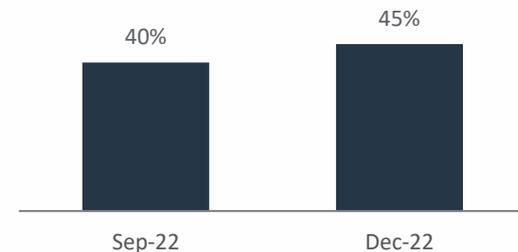
### Overall GNPA and NNPA Ratio<sup>1</sup>



### Wholesale Provisions



### Stage 2+3 Wholesale Provision %



- We have created one-time additional provisioning buffer of INR 1,073 Cr on Stage 1 and Stage 2 assets of Wholesale 1.0\* AUM in Q3FY23
  - With this provision, we have adequately provided towards Wholesale 1.0 AUM
  - We are in the process of reducing our Wholesale 1.0 AUM, in line with our strategy, through a combination of various means such as accelerated repayments, settlement, etc.
- Provision Coverage Ratio of Wholesale AUM stood at 16% vs 13% in Q2FY23
  - Stage 2+3 Provision Coverage Ratio of Wholesale AUM stood at 45% vs 40% in Q2FY23

Note: (1) GNPA and NNPA ratios for Dec-22 are disclosed basis the regulatory reporting.

(^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards (\*) Wholesale 1.0 refers to wholesale loans excluding the loans sanctioned under Wholesale 2.0.

# Robust Liability Management

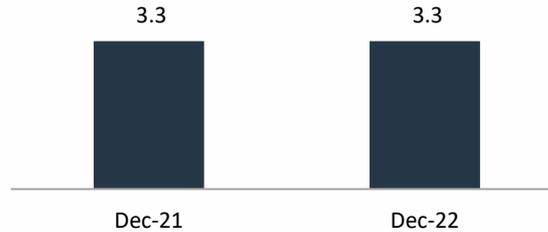
## Average Cost of Borrowings

In %



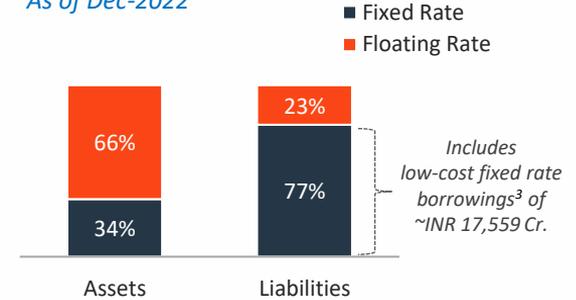
## Average Maturity of Borrowings

In years, weighted average on a residual basis



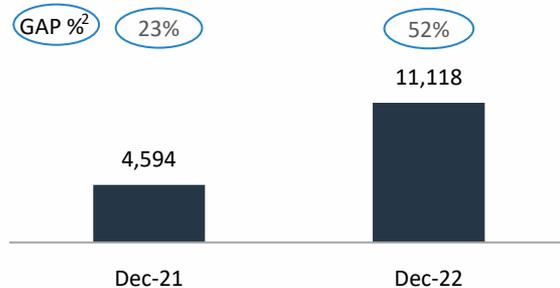
## Fixed : Floating Rate Mix

As of Dec-2022



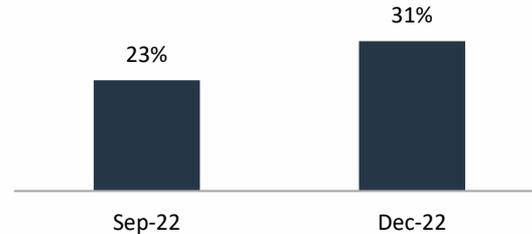
## Cumulative ALM GAP<sup>1</sup> (up to 1 year)

In INR Cr, period-end



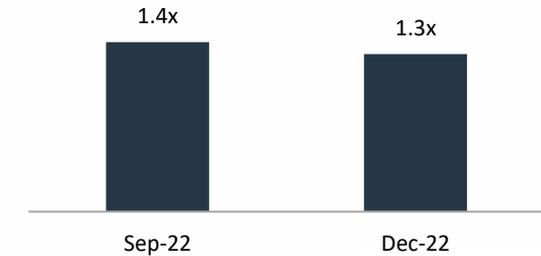
## Capital Adequacy Ratio

For Consolidated Balance Sheet



## Net Debt-to-Equity

For Consolidated Balance Sheet



Note: (1) Cumulative GAP = Cumulative inflows up to 1-year – Cumulative outflows up to 1-year; (2) GAP% = Net flows (i.e., cumulative inflows – cumulative outflows) as a % of cumulative outflows  
 (3) The Company has made NCD buyback of INR 997 Cr during the quarter



## 2. Retail Lending

## Scaling our retail lending business

- 1 Retail AUM grew **29%** YoY to INR **27,896** Crore
- 2 Quarterly disbursements grew **29%** QoQ and **593%** YoY to INR **5,111** Cr
- 3 Retail lending AUM grew to **43%** of overall AUM mix now, from **33%** in Q3FY22
- 4 In-house originated loan book is now larger than the acquired loan book
- 5 Launched **2** new products - Budget housing loan & LAP Plus
- 6 **22** programs live across **20** partners, including fintech & consumer tech firms
- 7 Launched maiden brand campaign to build the brand 'Piramal Finance' in our target segment

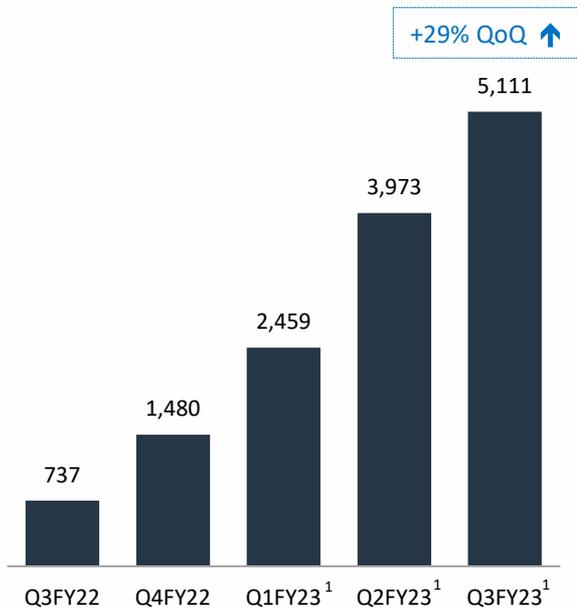


Launched maiden brand campaign

# In-house originated book is now larger than the size of acquired book

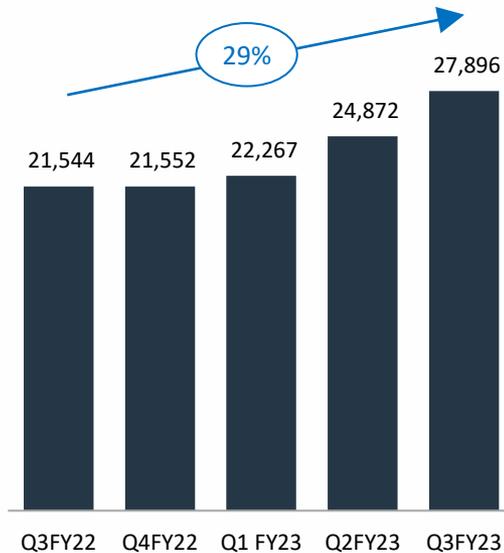
## Retail loans – Quarterly disbursements

In INR Cr.



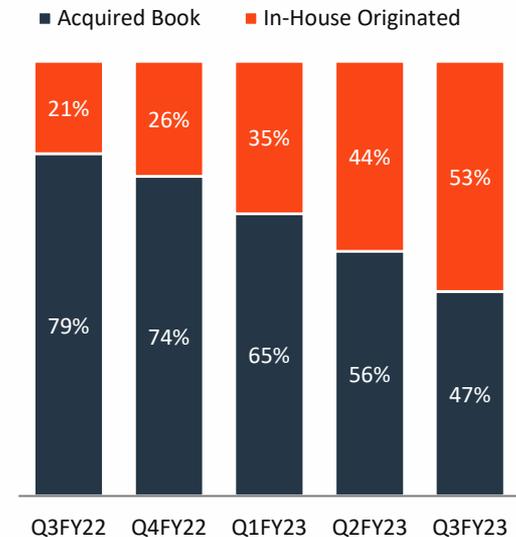
## Retail AUM growth

In INR Cr.



## Loan book split – In-house originated vs Acquired Book<sup>2</sup>

%, based on value for retail loans

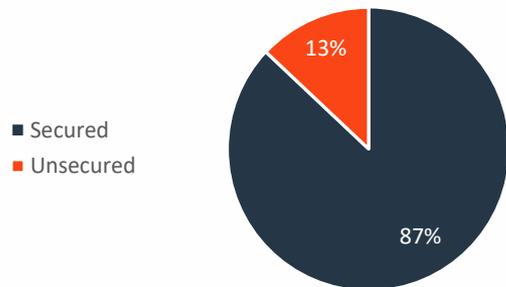


Note: (1) Includes Pool Purchases of INR 326 Cr, INR 408 Cr and INR 287 Cr for Q1FY23, Q2FY23 and Q3FY23 respectively  
 (2) Acquired through DHFL acquisition

## Retail AUM: Well diversified across various parameters

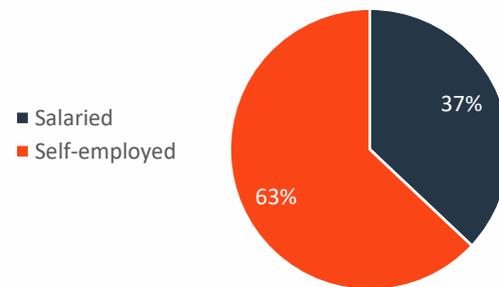
### Breakdown of loan book by category

% Retail book



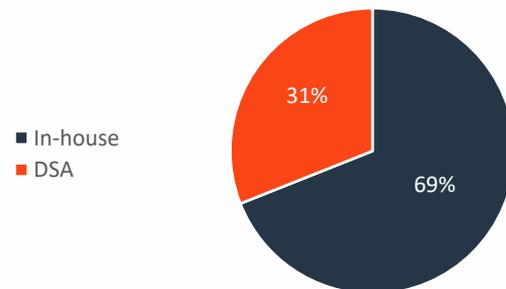
### Breakdown of loan book by customer segment

% Retail book



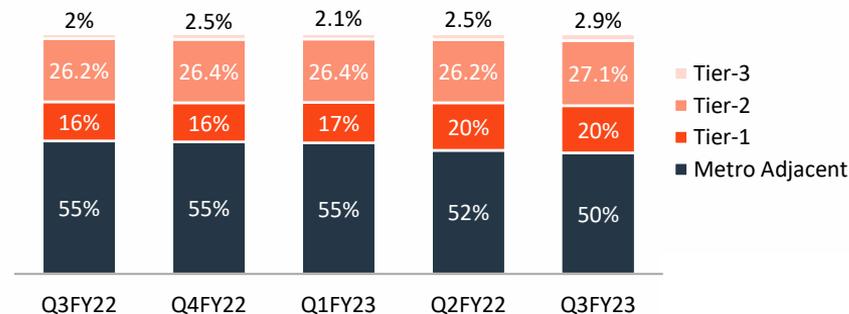
### Breakdown of loan book by origination

% Retail book



### Breakdown of loan book by Metro Adjacent, Tier 1, 2 & 3 cities

% Retail book

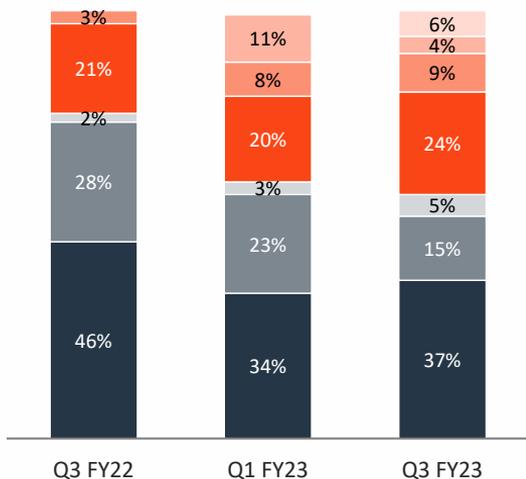


# Disbursements: Diversified product mix resulting in higher yields

## Disbursements across product segments

%, based on value for retail loans

Personal Loans Microfinance MSME Unsecured Digital Embedded Finance Used Car Loans MSME Secured Housing



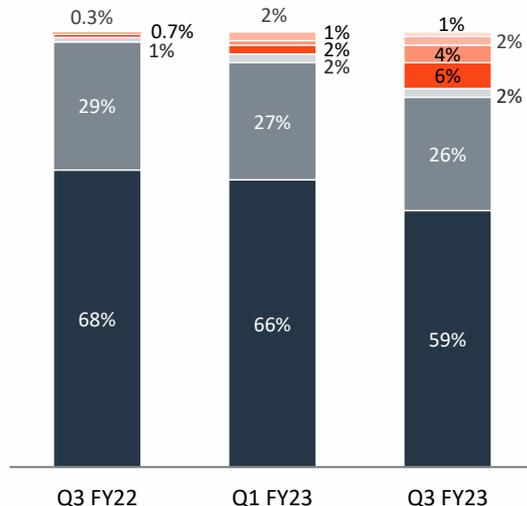
## Loan disbursement duration

%, based on value for retail loans



## Loan book across product segments

%, based on value for retail loans



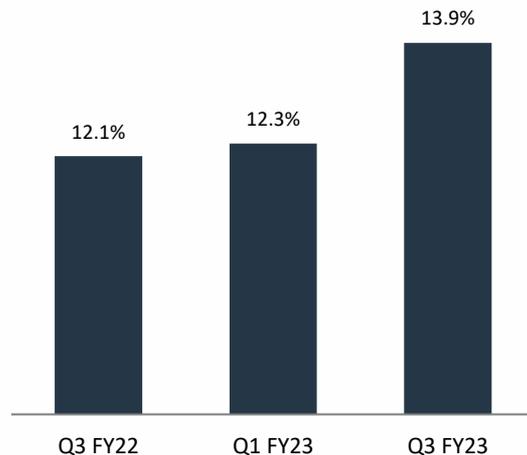
## Loan book duration

%, based on value for retail loans



## Disbursement yields

%, for retail loans (excl. loans < 1 year duration)

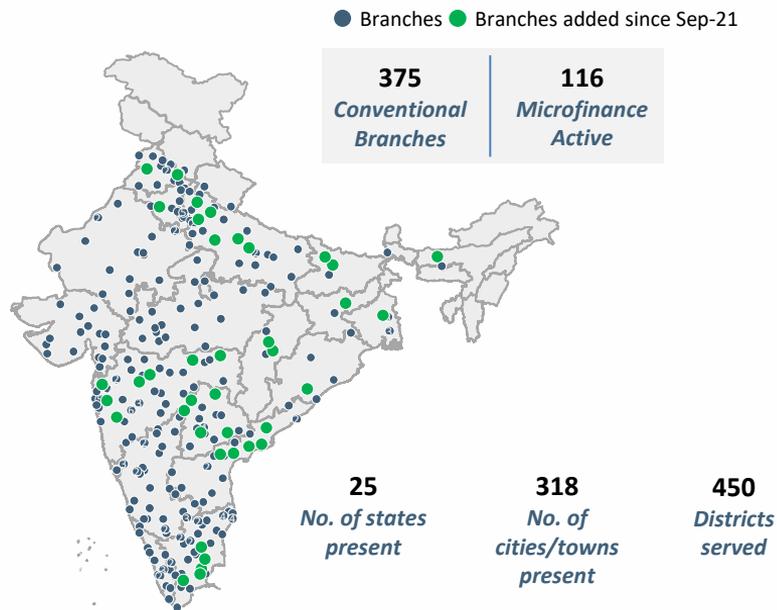


Improvement in disbursement yields due to change in the product mix

Note: Loan duration – Sanctioned / Originated Tenure

## Branch Network: Growth of network from 301 to 375 branches

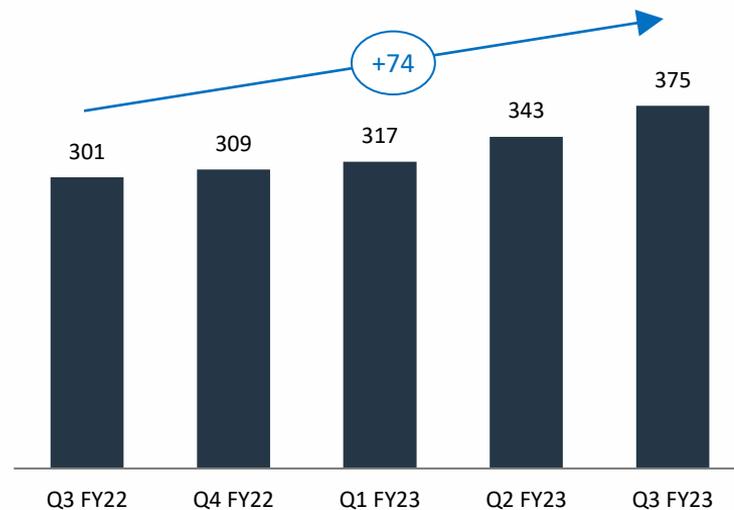
Integration with DHFL branches – plan to expand to 500-600 branches in 5 years



74 new disbursement active branches over last 1 year

Branch additions

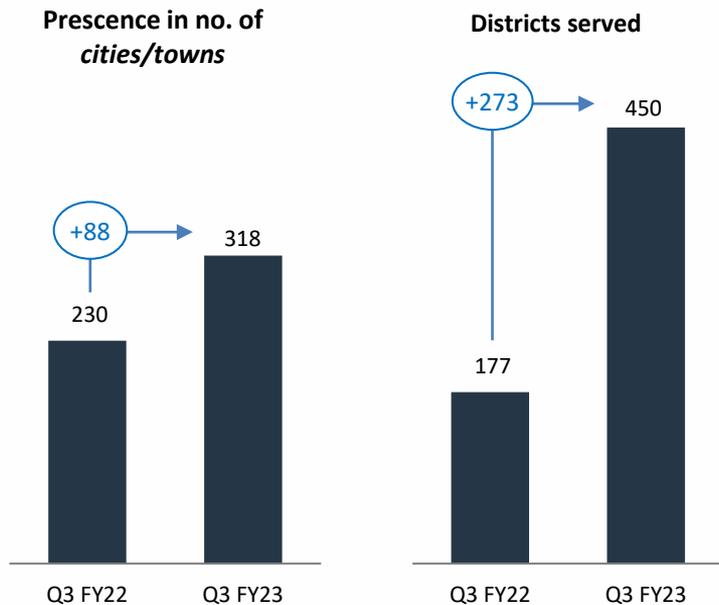
*No. of branches, excl. Microfinance-BC branches*



An expanding network of **375** conventional branches and **116** microfinance active branches across the country

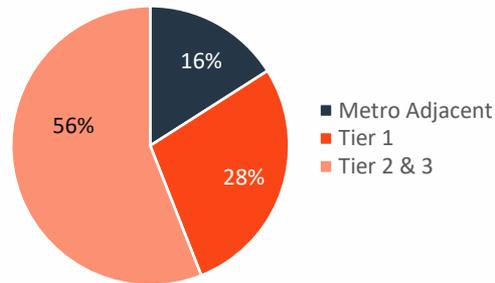
## Branch Network: Expansion in new regions

Plan to serve in 1,000 locations in 5 years

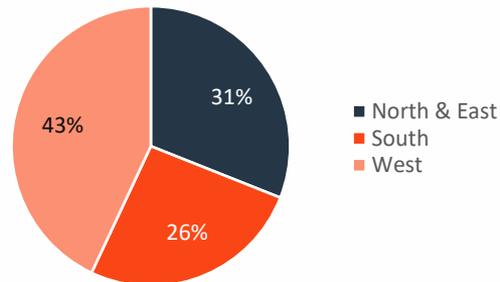


Growing presence in small & mid-market across India

% branches split by Metro Adjacent and Tier<sup>1</sup> 1/2/3 cities/towns  
Dec-2022



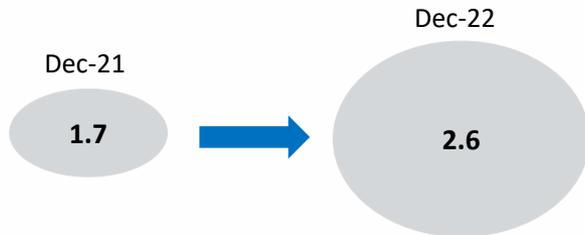
% Loan Book split by geographic concentration  
Dec-2022



Note: (1) Population Considered Tier 1: 40+ lacs, Tier2:10-40 lacs, Tier3: <10 lacs

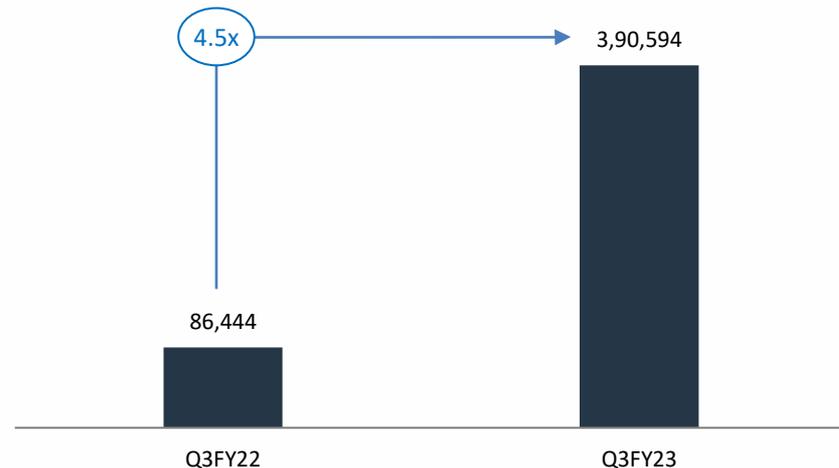
## Customer Segment: Expanded customer franchise to 2.6 mn

### Customer Franchise<sup>1</sup> # mn



- We continue to grow our customer franchise
- Active customers crossed 1 Mn
- Cross Sell Disbursements of INR 1,862 Cr over last one year

### Catering to customers across product segments New Customers Acquired



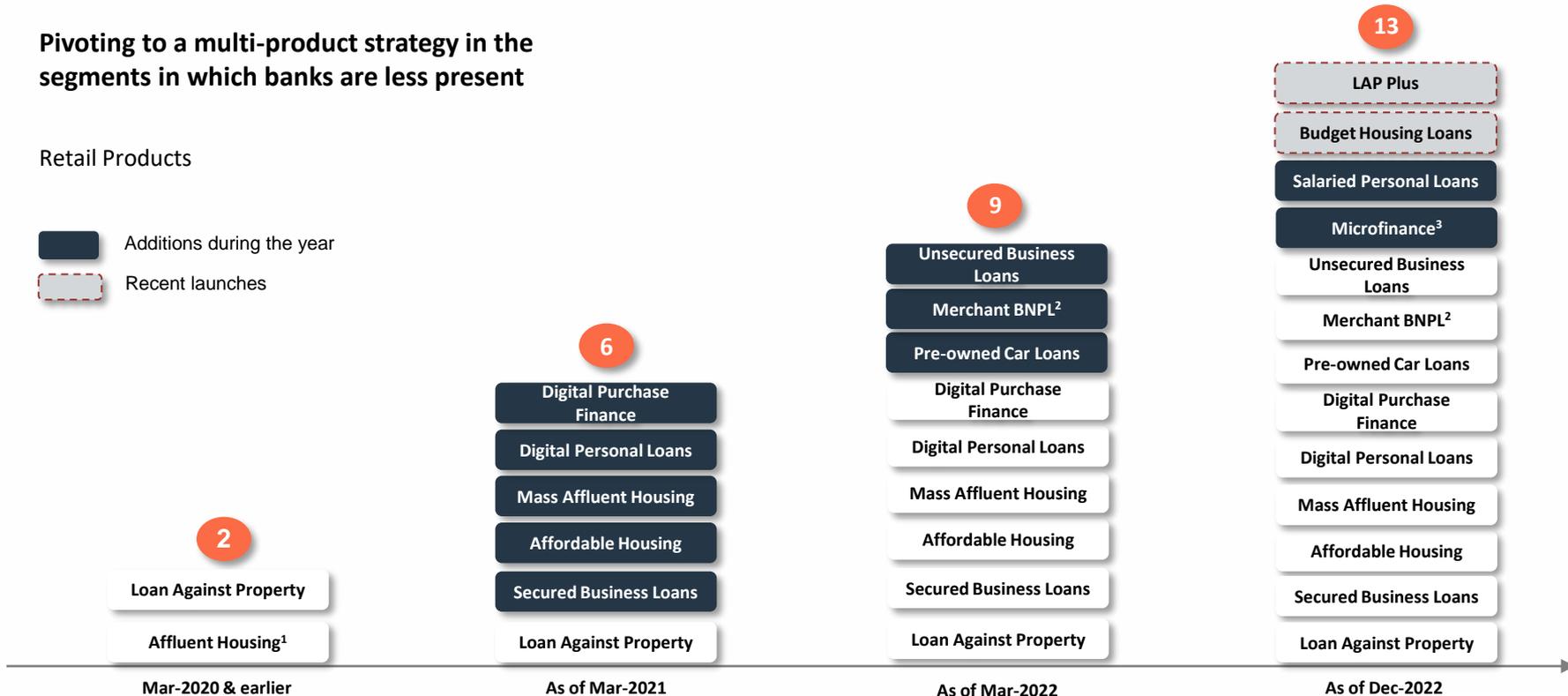
Note: (1) Customer Franchise includes existing / past borrowers as well as co-borrowers

# Product: Expanding product offerings across the spectrum

Pivoting to a multi-product strategy in the segments in which banks are less present

Retail Products

- █ Additions during the year
- ▨ Recent launches



Note: (1) Exited 'Affluent Housing' (in terms of new business) as the business pivots towards 'Affordable' and 'Mass Affluent' Housing under the new strategy  
 (2) BNPL: Buy now, pay later  
 (3) Launched Micro-finance through the Business Correspondent (BC) model in Q1 FY2023

## Product: A multi-product retail lending platform across the risk-reward spectrum

Expanded our product offering in Q3 FY23 with the addition of Budget Housing & LAP Plus

Product Segments (Retail Lending)	Products	Avg. disbursement ticket size (INR Lakh)	Disbursement yield (%)	Share in disbursements (%)	Loan Book % (Q3FY23)
 <b>Housing<sup>1</sup></b>	Affordable Housing	17.1	10.7%	37%	59%
	Mass Affluent Housing				
	Budget Housing <sup>NEW</sup>				
 <b>MSME Secured<sup>1</sup></b>	Secured Business Loan	19.1	12.4%	15%	26%
	Loan Against Property (LAP)				
	LAP Plus <sup>NEW</sup>				
 <b>Microfinance<sup>1</sup></b>	Microfinance Loans	0.3	18.8%	4%	2%
 <b>Personal Loans</b>	Salaried Personal Loans	4.3	17.5%	6%	1%
 <b>Used Car Loans<sup>1</sup></b>	Pre-owned Car Loans	6.1	16.1%	5%	2%
 <b>MSME Unsecured</b>	Unsecured Business Loans	6	19.4%	9%	4%
	Merchant BNPL				
 <b>Digital Embedded Finance</b>	Digital Purchase Finance	0.54	18.6%	24%	6%
	Digital Personal Loans				
<b>Weighted Avg. / Total</b>		<b>11.6</b>	<b>14.4%</b>	<b>100%</b>	<b>100%</b>

Note: (1) Includes direct assigned portfolios

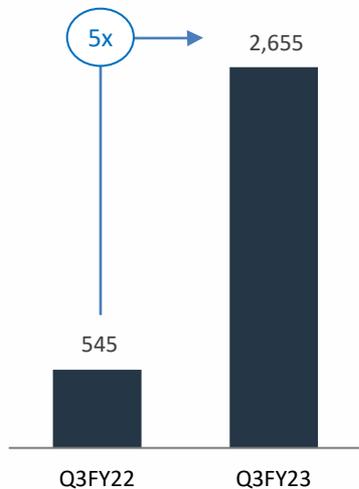
‘Phygital’ lending

Digital lending

# Product: Expanding suit of products across branches

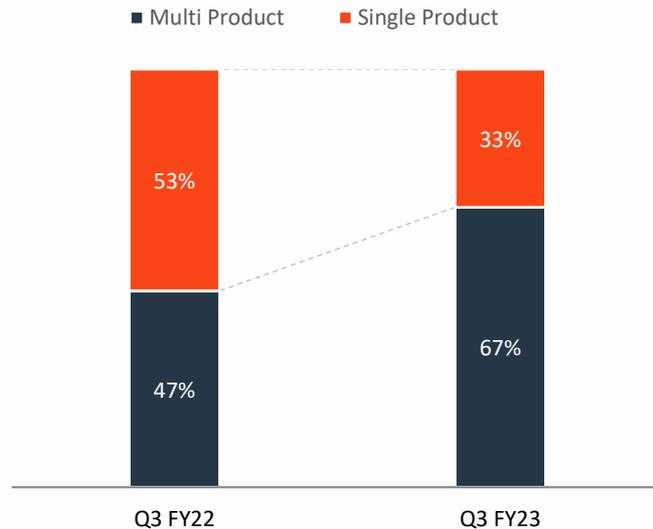
## Home Loans continue to grow

Home Loans / Loan against Property  
Quarterly disbursements  
*In INR Cr.*



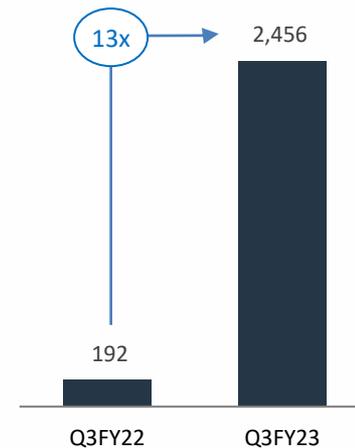
## 67% branches sell more than one product

Breakdown of branches<sup>1</sup> by no. of products sold



## Resulting in strong disbursement growth across other products as well

Other Loans  
Quarterly disbursements  
*In INR Cr.*

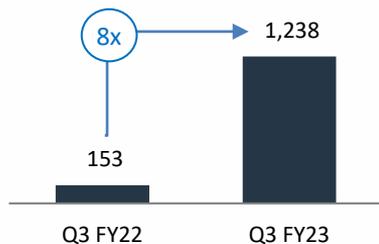


Note: (1) Branches operating more than 6 months

# Digital Embedded Finance: Scaling-up partnerships with Fintech and Consumer Tech firms

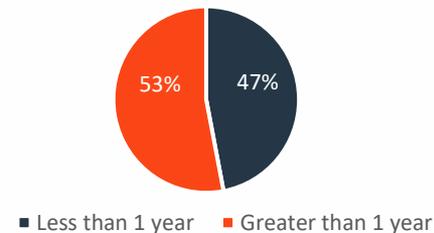
## Quarterly disbursements

In INR Cr.

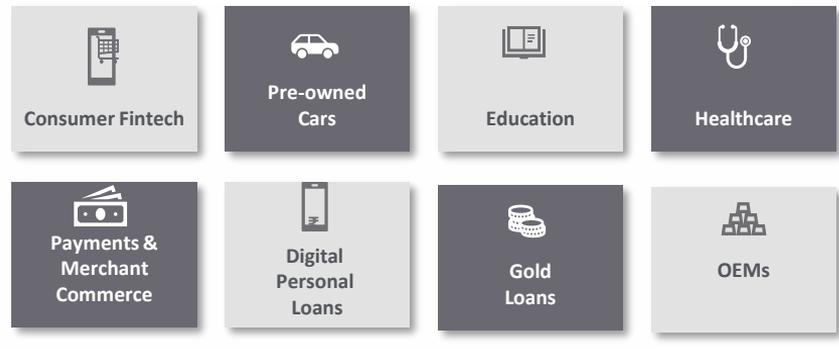


## Digital Loans Duration

% book.



## Categories in focus for Digital Embedded Finance solutions



### Key Highlights:

**26**

Programs launched

**INR 1,700 Cr**

In Asset Under Management

**850,000+**

Customers served

**24%**

contribution to disbursements  
(Q3 FY23)

**36 seconds**

least time taken for  
disbursed loan

**98%**

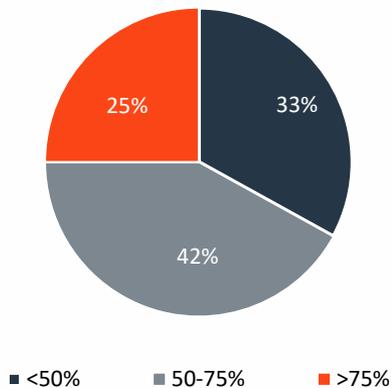
loans with zero-manual  
intervention

### Key Capabilities

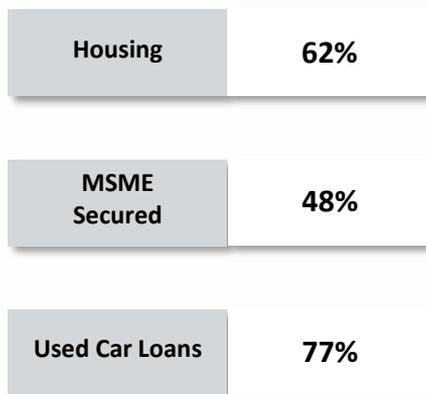
- ✓ **Highly modular, in-house developed** loan origination & rule engine
- ✓ **Generic API stack** for easy integration
- ✓ **Agile squads** for rapid go-to-market and scale up
- ✓ **Proprietary fraud and underwriting models**
- ✓ **Deep in-house collections capabilities**

## Loan-to-Value (LTV) & Asset Mix

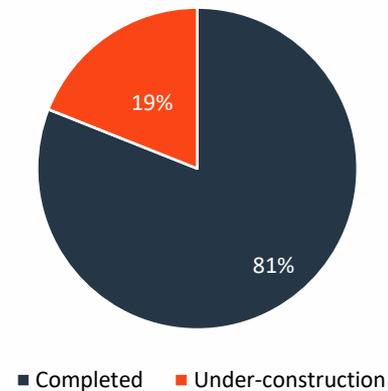
**75% of loan book with an LTV of  $\leq$ 75%**  
*For Secured Lending Segments, %*



**Average loan-to-value**  
*For Secured Lending Segments, %*



**By stage of construction**  
*For Housing segment only*



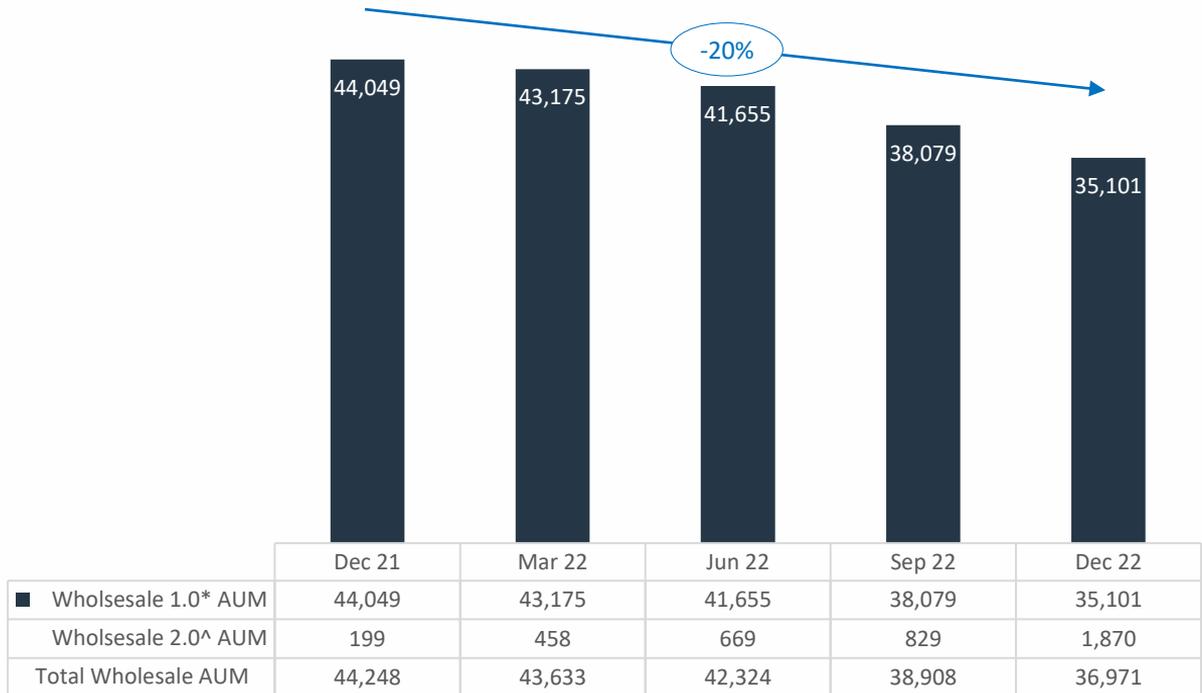
**Asset quality of the acquired book was in line with expectations**



### 3. Wholesale Lending

## Continue to reduce Wholesale 1.0\* AUM and build a granular Wholesale 2.0^ AUM

### Wholesale AUM<sup>1</sup> In INR Cr.

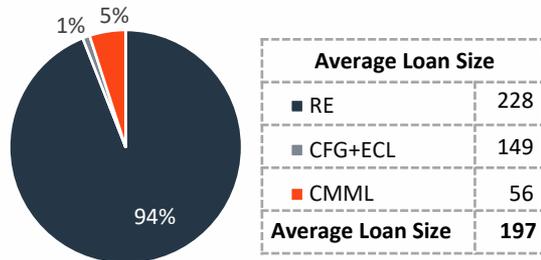


- Reduction in Wholesale 1.0\* AUM by INR 8,948 Cr (down by 20%) in since Dec-2021.
- Built a Wholesale 2.0^ AUM across Real Estate and Corporate Mid Market Loans worth INR 1,870 Cr over the last few quarters.

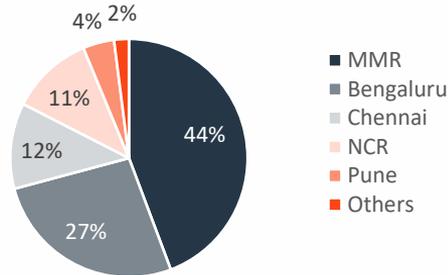
Note: (^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards (\*) Wholesale 1.0 refers to wholesale loans excluding the loans sanctioned under Wholesale 2.0.  
 (1) Includes wholesale loans acquired from DHFL acquisition (INR 785 Cr. as of Dec-2022) and PEL's share in AIFs & investments (INR 7,572 Cr. as of Dec'22)

## A: Composition of Stage 1 Wholesale Book

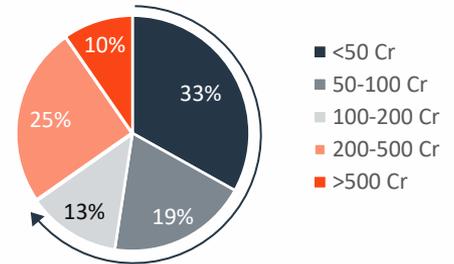
**Sector Composition<sup>1</sup>** - Over 90% of the book is into Real Estate lending; largely excludes promoter holdco corporate lending



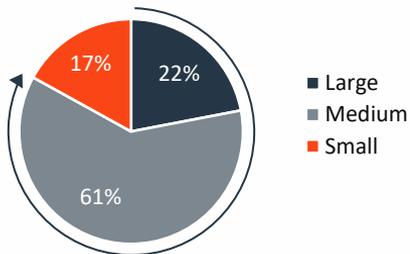
**Geographical Exposure<sup>1</sup>** - Diversified across multiple geographies



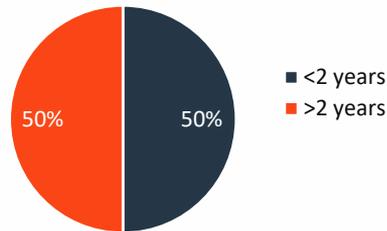
**Granularity<sup>1</sup>** - 65% of the number of loans are below INR 200 Crore



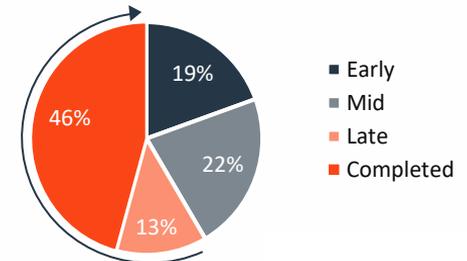
**Developer Categorisation<sup>2</sup>** - 83% of the book is large and medium developers



**Contractual Repayments<sup>1</sup>** - 50% of stage 1 repayments expected in less than 2 years



**Stage of Construction<sup>2</sup>** - 59% of the book is late stage or completed



Note: (1) Excludes development rights of Rs.1,335 Cr and DHFL book of INR 785 Cr; includes Wholesale 2.0 AUM of INR 1971 Cr

(2) For RE book only CFG: Corporate Finance; ECL: Emerging Corporate Lending

## B: Building a diversified and granular book backed by cash flows and assets

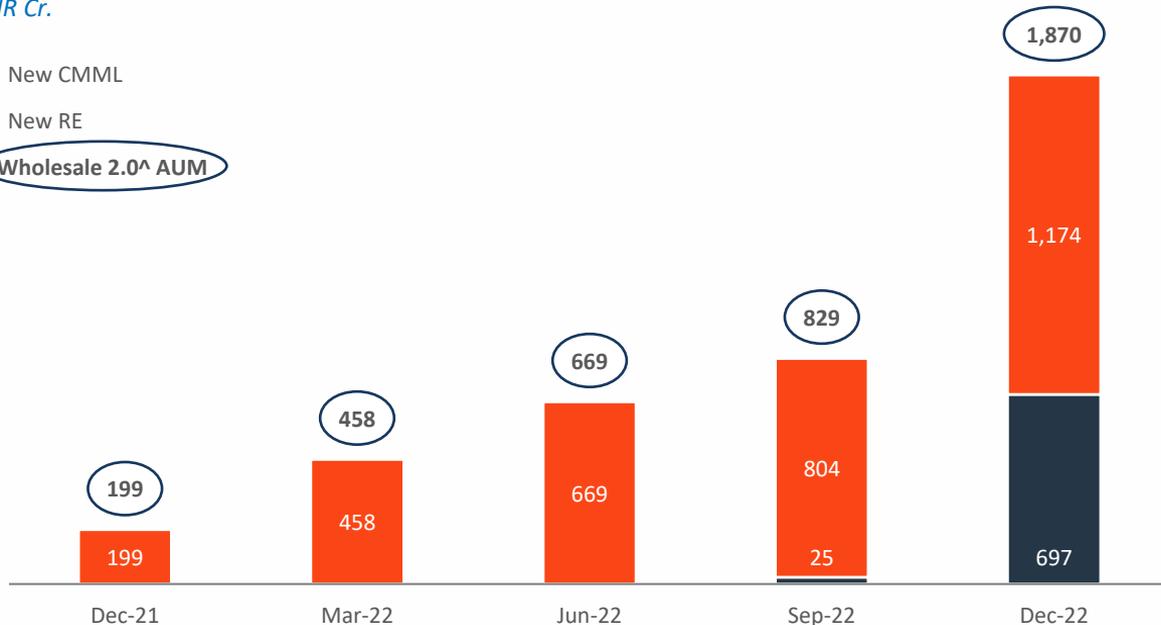
### Wholesale 2.0<sup>^</sup> AUM

INR Cr.

■ New CMML

■ New RE

Wholesale 2.0<sup>^</sup> AUM



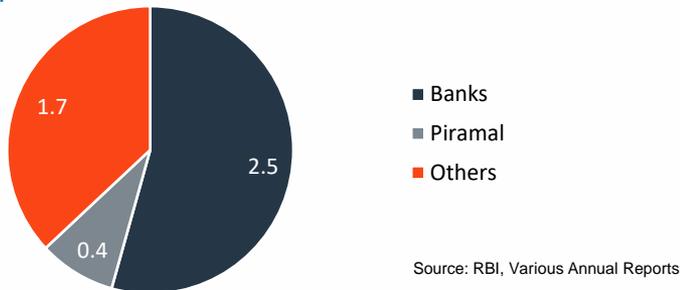
- Built a Wholesale 2.0<sup>^</sup> AUM worth INR 1,870 Cr as of Dec-2022.
- Added new loans worth INR 1,041 Cr during the quarter.

Note: (^) Wholesale 2.0 refers to loans sanctioned under CMML and new RE loans from FY22 onwards.

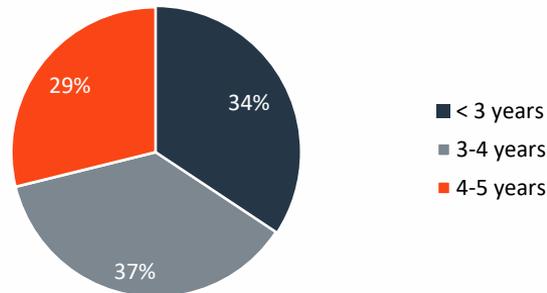
## B: New Real Estate Loans: Capitalizing on the market gap and leveraging our strengths

### Large Real Estate lending market of INR 4.5 Lakh Crore

*In INR Lakh Cr.*



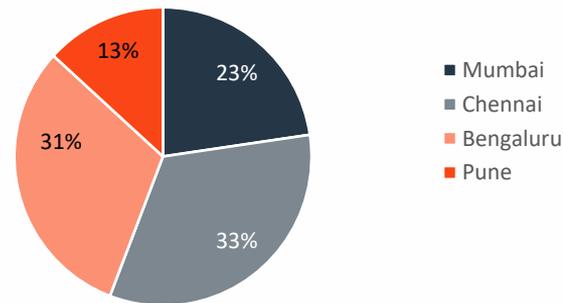
### By Original Tenor



### Progressing to rebuild our Real Estate Developer Financing book

- Deals worth INR 697 Cr outstanding as on Dec-2022
- Granular and Diversified Real Estate Developer Financing Book
- To build exposure in select markets across Tier 1, 2, and 3 cities
- Best in class governance and risk management

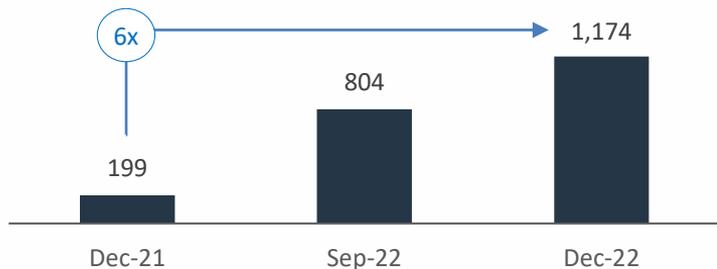
### By Geographic Exposure



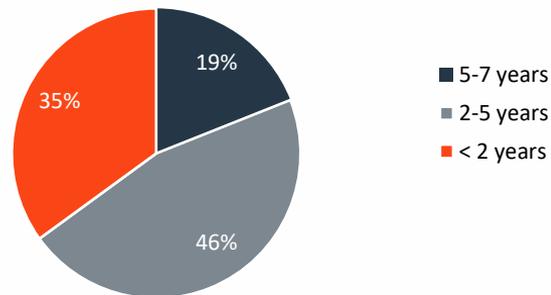
## B: Corporate Mid Market Lending: Building a granular book backed by cash flows

### AUM (Corporate Mid Market Lending)

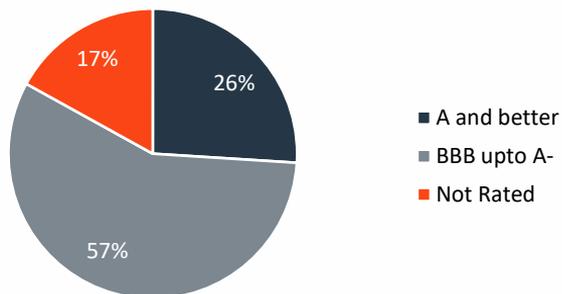
In INR Cr.



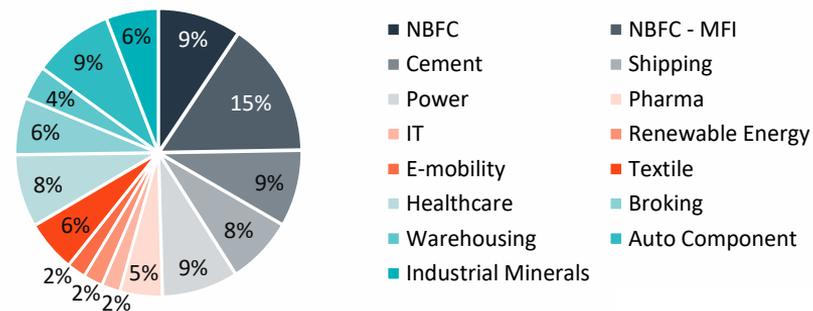
### By Original Tenor



### By Ratings



### By Industry



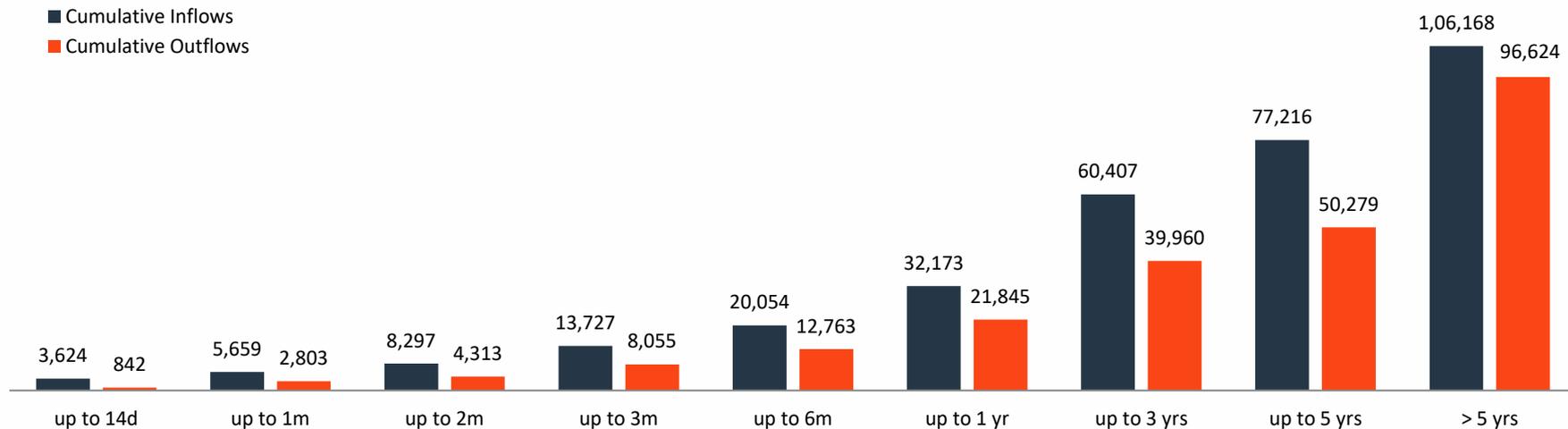


## 4. Liabilities

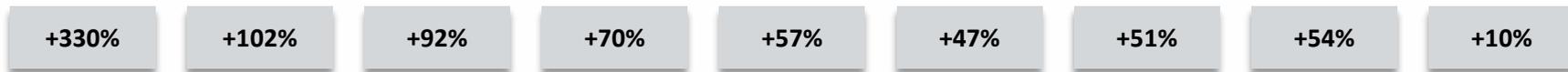
# Asset-Liability Profile

In INR Cr.

As on Dec 31, 2022<sup>1</sup>



## Cumulative GAP<sup>2</sup> (%)

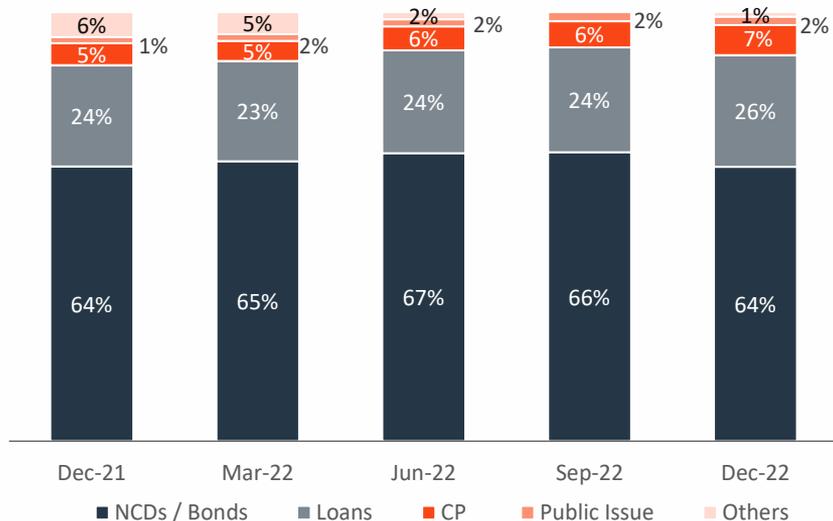


Notes: (1) Based on static ALM for wholesale and behavioral ALM for the retail portfolio

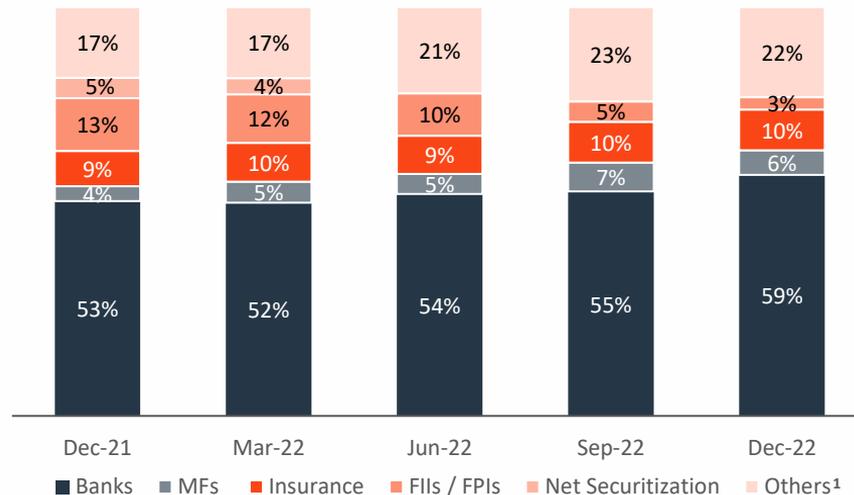
(2) Cumulative GAP (%) = Net flows (i.e., cumulative inflows – cumulative outflows) as a % of cumulative outflows

# Diversifying The Borrowing Mix

## Breakdown of Borrowing Mix by Type of Instruments



## Breakdown of Borrowing Mix by Type of Lender



### Ratings Update

#### Long Term Ratings

ICRA & CARE: AA  
Outlook Stable

#### Short Term Ratings

CRISIL, ICRA, CARE: A1+

Notes: (1) 'Others' include employee benefit funds, financial institutions (incl. NHB) and Individuals/HUFs/Corporates, etc., which contribute 5%, 4% and 12%, respectively, to overall borrowings.



## 5. Financial Statements

# Profit and Loss

In INR Cr.

Consolidated Income Statement	Q3 FY23	Q3 FY22	YOY %	9M FY 23	9M FY 22	YoY %
<b>Interest Income</b>	<b>1,995</b>	<b>2,158</b>	<b>-8%</b>	<b>5,878</b>	<b>5,230</b>	<b>12%</b>
Other Operating Income	120	104	15%	314	239	32%
<b>Operating Income</b>	<b>2,115</b>	<b>2,262</b>	<b>-7%</b>	<b>6,192</b>	<b>5,469</b>	<b>13%</b>
Less: Interest Expense	973	1,249	-22%	3,038	3,106	-2%
<b>Net Interest Income</b>	<b>1,141</b>	<b>1,013</b>	<b>13%</b>	<b>3,154</b>	<b>2,363</b>	<b>34%</b>
Other Income	55	44	25%	141	94	50%
<b>Total Income, net of interest expenses</b>	<b>1,197</b>	<b>1,057</b>	<b>13%</b>	<b>3,296</b>	<b>2,457</b>	<b>34%</b>
Less: Operating expenses	559	310	80%	1,541	729	111%
<b>Pre-Provision Operating Profit (PPOP)</b>	<b>638</b>	<b>747</b>	<b>-15%</b>	<b>1,754</b>	<b>1,728</b>	<b>2%</b>
Less: Loan Loss Provisions & FV loss/(Gain) <sup>2</sup>	579	(45)		4,012	(151)	
<b>Profit Before Tax</b>	<b>59</b>	<b>792</b>	<b>-93%</b>	<b>(2,258)</b>	<b>1,879</b>	<b>-220%</b>
Current & Deferred Tax <sup>1</sup>	(3,432)	211		(3,980)	443	
<b>Profit After Tax (PAT)</b>	<b>3,491</b>	<b>581</b>	<b>500%</b>	<b>1,723</b>	<b>1,435</b>	<b>20%</b>
Associate Income	54	174	-69%	376	425	-12%
<b>PAT Before Exceptional Gain</b>	<b>3,545</b>	<b>755</b>	<b>369%</b>	<b>2,098</b>	<b>1,860</b>	<b>13%</b>
Exceptional (Expense) / Gain	-	-		8,066	(153)	
<b>PAT After Exceptional Gain</b>	<b>3,545</b>	<b>755</b>	<b>369%</b>	<b>10,164</b>	<b>1,707</b>	<b>495%</b>
Profit from Discontinuing Operation	-	133		-	141	
<b>Reported Net Profit / Loss after Tax</b>	<b>3,545</b>	<b>888</b>	<b>299%</b>	<b>10,164</b>	<b>1,848</b>	<b>450%</b>

Note: Gain on Mutual Funds has been reclassified to operating income.

(1) INR 3,437 Cr of contingent tax provision was created on the uncertain tax positions of DHFL. Pursuant to assessment order dated 30<sup>th</sup> Dec 22, these provisions are no longer required and hence INR 3,328 Cr is written back in the P&L after adjusting the requisite tax provision and demand raised by income tax authority.

(2) Fair valuation/Buyback gains of INR 1,106 Cr includes:

- Pursuant to the restructuring of Shriram Capital, Company received shares in listed and unlisted entities of Shriram Group. Consequently, the Company has recognised fair value gain of INR 977 Cr (INR 717 Cr on initial recognition and subsequent MTM gains of INR 260 Cr in Q3FY23)
- Gain of INR 129 Cr on buy back of 6.75% PCHFL NCDs of INR 1,050 Cr

## Consolidated Balance Sheet

In INR Cr.

Particulars	Q3 FY23 (Unaudited)
<b>Assets</b>	
Cash & Cash Equivalents	6,032
Gross Asset Under Management	64,867
ECL Provision	6,485
Net Asset Under Management	58,382
Investment in Shriram Group	6,586
Investment in Alternatives & Others	2,369
Fixed Assets / Intangibles	1,962
Net Assets/(Liability)	2,618
<b>Total Assets</b>	<b>77,950</b>
<b>Liabilities</b>	
Networth	31,241
Gross Debt	46,709
<b>Total Liabilities</b>	<b>77,950</b>

## Key Ratios

Ratios	Q3 FY23
Yield (as % of Loan book) <sup>1</sup>	<b>13.7%</b>
Cost of Borrowing %	<b>8.4%</b>
NIM (as % of Loan book) <sup>1</sup>	<b>7.1%</b>
Cost to Assets (as % of AUM)	<b>3.0%</b>
Gross Debt to Equity	<b>1.5x</b>
Net Debt to Equity	<b>1.3x</b>

Note: (1) Yields and NIMs excludes POCL and Fair Value Gains; Yield (as % of AUM) is 12.4% and NIM (as % of AUM) is 6.5%

## Total Assets: Asset Classification

Total Assets (INR Cr.)	Dec-22	Sep-22	Dec-21
Stage-1	49,725	48,134	60,195
Stage-2	7,741	10,231	3,439
Stage-3	4,264 <sup>1</sup>	2,210	2,158
<b>Sub-Total</b>	<b>61,730</b>	<b>60,575</b>	<b>65,792</b>
POCI	3,137	3,204	-
<b>Total AUM</b>	<b>64,867</b>	<b>63,780</b>	<b>65,792</b>
Total Provisions (INR Cr.)	Dec-22	Sep-22	Dec-21
Stage-1	1,659	978	1076
Stage-2	1,960	3,039	544
Stage-3	2,867 <sup>1</sup>	1,475	1,035
<b>Total</b>	<b>6,485</b>	<b>5,491</b>	<b>2,655</b>
Asset Quality Ratios (%)	Dec-22	Sep-22	Dec-21
Provision Coverage Ratio - Stage 1	3.3%	2.0%	1.8%
Provision Coverage Ratio - Stage 2	25%	30%	16%
Provision Coverage Ratio - Stage 3	67%	67%	48%
<b>Total Provisions as a % of Total AUM</b>	<b>10.0%</b>	<b>8.6%</b>	<b>4.0%</b>
<b>GNPA Ratio (%)<sup>2</sup></b>	<b>4.0%</b>	<b>3.7%</b>	<b>3.3%</b>
<b>NNPA Ratio (%)<sup>2</sup></b>	<b>1.7%</b>	<b>1.3%</b>	<b>1.8%</b>

Note: AUM includes loans, investment in nature of credit substitute and Security Receipts / Pass Through Certificates

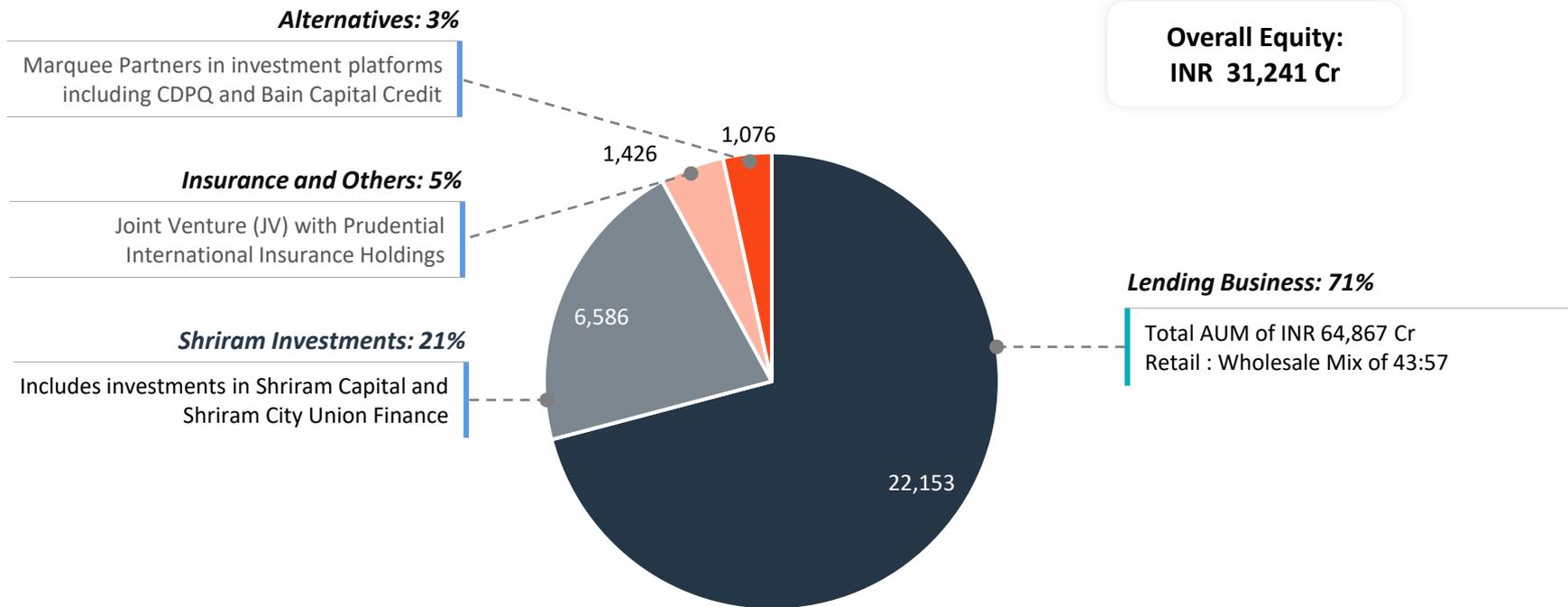
Prudential write-off of INR 771 Cr undertaken during the quarter

(1) Stage 3 includes a client group from a non-RE sector which is credit impaired, having an aggregate outstanding exposure of INR 1,908 Cr with a total provision of INR 1,483 Cr wherein large part of the exposure (INR 1,255 Cr) has not been categorized as NPA, pursuant to a hon'ble High Court order while balance facilities are not overdue. The GNPA and NNPA as of Dec-22 stands at 4.0% and 1.7%. We are in advance stage of resolution of this account.

(2) GNPA and NNPA ratio are disclosed basis the regulatory reporting.

# Equity Break-up

In INR Cr.



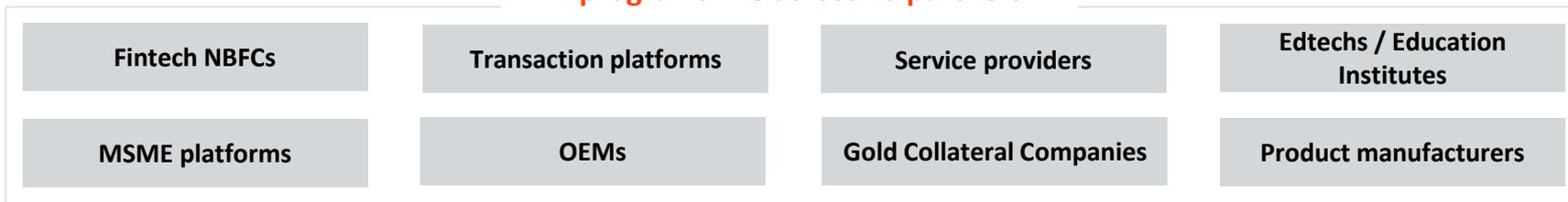
Net worth strengthened to INR 31,241 Cr from INR 27,472 Cr in Q2FY23



## 6. Appendix

# Retail Assets: Partnerships with marquee FinTechs and Consumer techs

22 programs live across 20 partners



## Our Partners



## Disbursements by Products

Products (INR Cr.)	Q3FY23	Q2FY23	Q3FY22
Housing	1,875	1,490	337
MSME Secured <sup>1</sup>	780	806	208
Digital Unsecured	1,238	837	153
MSME Unsecured	457	319	21
Used Car Loans <sup>2</sup>	242	164	18
Microfinance <sup>1</sup>	210	327	-
Salaried Personal Loans	309	31	-
<b>Total</b>	<b>5,111</b>	<b>3,973</b>	<b>737</b>

Note: (1) MSME Secured & Microfinance disbursements slightly lower due to focus on secured pool purchase (2) Lifetime highest disbursement of Used Car Loans, INR ~91 Cr in Q3 FY23

## Wholesale Assets: Asset Classification

Total Assets (INR Cr.)	Dec-22	Sep-22	Dec-21
Stage-1	26,603	27,865	39,465
Stage-2	6,598	9,208	2,789
Stage-3 <sup>1</sup>	3,770 <sup>1</sup>	1,836	1,995
<b>Total AUM</b>	<b>36,971</b>	<b>38,909</b>	<b>44,248</b>
Total Provisions (INR Cr.)	Dec-22	Sep-22	Dec-21
Stage-1	1,346	742	953
Stage-2	1,915	3,001	518
Stage-3 <sup>1</sup>	2,722 <sup>1</sup>	1,366	981
<b>Total</b>	<b>5,983</b>	<b>5,109</b>	<b>2,452</b>
Asset Quality Ratios (%)	Dec-22	Sep-22	Dec-21
Provision Coverage Ratio - Stage 1	5.1%	2.7%	2.4%
Provision Coverage Ratio - Stage 2	29%	33%	19%
Provision Coverage Ratio - Stage 3	72%	74%	49%
<b>Total Provisions as a % of Total AUM</b>	<b>16.2%</b>	<b>13.1%</b>	<b>5.5%</b>

Note: Prudential write-off of INR 771 Cr undertaken during the quarter

AUM includes loans, investment in nature of credit substitute and Security Receipts / Pass Through Certificates

(1) Stage 3 includes a client group from a non-RE sector which is credit impaired, having an aggregate outstanding exposure of INR 1,908 Cr with a total provision of INR 1,483 Cr wherein large part of the exposure (INR 1,255 Cr) has not been categorized as NPA, pursuant to a hon'ble High Court order while balance facilities are not overdue. We are in advance stage of resolution of this account.

## PRESS RELEASE

**Piramal Enterprises Limited announces consolidated results for Q3 and 9M FY2023**

- Total Assets Under Management (AUM) stood at INR 64,867 Cr.; Retail lending grew to 43% of AUM, from 33% in Q3FY22.
- Profit After Tax (PAT) for the quarter stood at INR 3,545 Cr.
- Retail Business: 29% QoQ and 593% YoY growth in disbursements to INR 5,111 Cr.; 29% YoY growth to INR 27,896 Cr. in retail AUM.
- Wholesale Business: Wholesale 1.0 AUM\* reduced by 20% YoY to INR 35,101 Cr.; Built a Wholesale 2.0 AUM\*\* across Real Estate and Corporate Mid-Market Loans (CMML) of INR 1,870 Cr.
- Net worth strengthened to INR 31,241 Cr. from INR 27,472 Cr. in Q2 FY23; Cash and liquid investments of INR 6,032 Cr.

**Mumbai, India | February 8, 2023:** Piramal Enterprises Limited ('PEL', NSE: PEL, BSE: 500302), a leading diversified NBFC, today announced its consolidated results for the Third Quarter (Q3) and Nine Months (9M) FY2023 ended 31<sup>st</sup> December 2022.

**Consolidated Highlights**

- Profit After Tax (PAT) for the quarter stood at INR 3,545 Cr.; Key significant transactions leading to gains of:
  - INR 3,328 Cr. on account of reversal of Income Tax Provision.
  - INR 1,106 Cr. on account of restructuring of Shriram Capital group and bond buyback.
- Created one-time additional provisioning buffer of INR 1,073 Cr. in Stage 1 and Stage 2 assets of Wholesale 1.0\* AUM.
  - With this provision, we have adequately provided towards Wholesale 1.0 AUM\*.
- Gross NPA Ratio stood at 4.0% with Net NPA ratio at 1.7%.
- Total provisions as a % of total AUM now stands at 10% in Q3FY23 vs. 8.6% in Q2FY23.
- Capital Adequacy Ratio of 31% on consolidated balance sheet.

*\*Wholesale AUM excludes loans sanctioned under CMML and new RE loans from FY22 onwards*

*\*\*Loans sanctioned under CMML and new RE loans from FY22 onwards*

**Ajay Piramal, Chairman, Piramal Enterprises Ltd.**, said, "Q3 performance is in line with our commitment towards building a large diversified NBFC, with Retail Lending comprising 2/3<sup>rd</sup> of the assets in the mid to long term.

In retail, we have delivered sustained growth across key parameters over the last one year. We continue to scale our technology led multi-product franchise, focused on fulfilling the credit needs of the "Bharat" market.

In wholesale, we have created one-time additional provisioning buffer during the quarter and are now adequately provided towards Wholesale 1.0 AUM. Simultaneously, we are focused on building the new cash flow / asset backed Wholesale 2.0 book across real estate as well as corporate mid-market lending, by capitalizing on the market gap and leveraging our strengths.

Our endeavor is to continue to create long-term value for stakeholders.”

Key Business Highlights	
<b>Retail</b>	
<ul style="list-style-type: none"> <li>▪ <b>AUM</b> <ul style="list-style-type: none"> <li>- AUM grew 29% YoY to INR 27,896 Cr., contributing 43% to overall AUM mix.</li> <li>- In-house originated retail loan book (53%) is now larger than the acquired retail loan book (47%)</li> </ul> </li> <li>▪ <b>Disbursement Growth</b> <ul style="list-style-type: none"> <li>- Quarterly disbursements grew 29% QoQ and 593% YoY to INR 5,111 Cr.</li> <li>- Home Loan disbursements grew 456% YoY to INR 1,875 Cr.</li> <li>- Healthy disbursement yields (excl. loans &lt; 1 year duration) at 13.9% for the quarter.</li> </ul> </li> <li>▪ <b>Scale and Presence</b> <ul style="list-style-type: none"> <li>- 375 branches serving 450 districts in 25 states.</li> <li>- Our customer franchise now stands at ~2.6 Mn; Active customers crossed 1 Mn</li> <li>- ~4 lakh new customers acquired during the quarter.</li> </ul> </li> <li>▪ <b>Product Expansion:</b> <ul style="list-style-type: none"> <li>- Launched Budget Housing and LAP Plus products.</li> <li>- Portfolio of 13 retail lending products and continued focus on a building a diversified portfolio</li> <li>- 22 programs live across 20 partners in Digital Embedded Finance, including fintech and consumer tech firms.</li> </ul> </li> </ul>	
<b>Wholesale</b>	
<ul style="list-style-type: none"> <li>▪ <b>AUM</b> <ul style="list-style-type: none"> <li>- Wholesale 1.0* AUM reduced by 20% YoY to INR 35,101 Cr.</li> <li>- Built a Wholesale 2.0 AUM across Real Estate and Corporate Mid-Market Loans worth INR 1,870 Cr.</li> <li>- Stage 2 + Stage 3 Wholesale assets lower at INR 10,369 Cr. in Q3FY23 vs INR 11,044 Cr. in Q2FY23</li> </ul> </li> <li>▪ <b>Asset Classification and Provisioning</b> <ul style="list-style-type: none"> <li>- Created one-time additional provisioning buffer worth INR 1,073 Cr. in Stage 1 &amp; Stage 2 of Wholesale 1.0* AUM in Q3FY23.                             <ul style="list-style-type: none"> <li>○ With this provision, we have adequately provided towards Wholesale 1.0 AUM*.</li> </ul> </li> </ul> </li> </ul>	

- We are in the process of reducing our Wholesale 1.0 AUM, in line with our strategy, through a combination of various means such as accelerated repayments, settlement, etc.

#### **Robust Liability Management**

- Well-matched ALM with positive gaps in all buckets.
- Due to strong balance sheet and healthy liability mix, the average cost of borrowings stood at 8.4% for the quarter.
- With 77% of liabilities being fixed in nature, we maintained the borrowing cost despite a rising interest rate environment.

**Consolidated Profit & Loss:**

(In INR Crores)

PEL Consolidated	Q3 FY23	Q3 FY22	Y-o-Y Growth%	9M FY23	9M FY22	Y-o-Y Growth%
<b>Interest Income</b>	<b>1,995</b>	<b>2,158</b>	<b>-8%</b>	<b>5,878</b>	<b>5,230</b>	<b>12%</b>
Other Operating Income	120	104	15%	314	239	32%
<b>Operating Income</b>	<b>2,115</b>	<b>2,262</b>	<b>-7%</b>	<b>6,192</b>	<b>5,469</b>	<b>13%</b>
Less: Interest Expense	973	1,249	-22%	3,038	3,106	-2%
<b>Net Interest Income</b>	<b>1,141</b>	<b>1,013</b>	<b>13%</b>	<b>3,154</b>	<b>2,363</b>	<b>34%</b>
Other Income	55	44	25%	141	94	50%
<b>Total Income, net of interest expenses</b>	<b>1,197</b>	<b>1,057</b>	<b>13%</b>	<b>3,296</b>	<b>2,457</b>	<b>34%</b>
Less: Operating expenses	559	310	80%	1,541	729	111%
<b>Pre provision Operating Profit (PPOP)</b>	<b>638</b>	<b>747</b>	<b>-15%</b>	<b>1,754</b>	<b>1,728</b>	<b>2%</b>
Less: Loan Loss Provisions & FV loss/(Gain) <sup>2</sup>	579	(45)		4,012	(151)	
<b>Profit Before Tax</b>	<b>59</b>	<b>792</b>	<b>-93%</b>	<b>(2,258)</b>	<b>1,879</b>	<b>-220%</b>
Current & Deferred tax <sup>1</sup>	(3,432)	211		(3,980)	443	
<b>Profit After Tax (PAT)</b>	<b>3,491</b>	<b>581</b>	<b>500%</b>	<b>1,723</b>	<b>1,435</b>	<b>20%</b>
Associate Income	54	174	-69%	376	425	-12%
<b>PAT Before Exceptional Gain</b>	<b>3,545</b>	<b>755</b>	<b>369%</b>	<b>2,098</b>	<b>1,860</b>	<b>13%</b>
Exceptional (Expense)/ Gain	-	-		8,066	(153)	
<b>PAT After Exceptional Gain</b>	<b>3,545</b>	<b>755</b>	<b>369%</b>	<b>10,164</b>	<b>1,707</b>	<b>495%</b>
Profit from Discontinuing Operation	-	133		-	141	
<b>Reported Net Profit / Loss after Tax</b>	<b>3,545</b>	<b>888</b>	<b>299%</b>	<b>10,164</b>	<b>1,848</b>	<b>450%</b>

Note: Gain on Mutual Funds has been reclassified to operating income.

(1) INR 3,437 Cr of contingent tax provision was created on the uncertain tax positions of DHFL. Pursuant to assessment order dated 30<sup>th</sup> Dec 22, these provisions are no longer required and hence INR 3,328 Cr is written back in the P&L after adjusting the requisite tax provision and demand raised by income tax authority.

(2) Fair valuation/Buyback gains of INR 1,106 Cr includes:

- Pursuant to the restructuring of Shriram Capital, Company received shares in listed and unlisted entities of Shriram Group. Consequently, the Company has recognised fair value gain of INR 977 Cr (INR 717 Cr on initial recognition and subsequent MTM gains of INR 260 Cr in Q3FY23)
- Gain of INR 129 Cr on buy back of 6.75% PCHFL NCDs of INR 1,050 Cr

**About Piramal Enterprises Ltd:**

Piramal Enterprises Ltd. (PEL) is a leading diversified Non-Banking Financial Company (NBFC) registered with Reserve Bank of India (RBI), with presence across retail lending, wholesale lending, and fund-based platforms. The company has investments and assets worth ~\$10 billion, with a network of over 375 branches across 25 states/UTs.

PEL has built a technology platform, which is driven by artificial intelligence (AI), with innovative financial solutions that cater to the needs of varied industry verticals. PEL has steered dynamic business growth over the three decades of its existence, staying focused on both organic as well as inorganic growth strategy.

PEL made its foray into the financial services sector with Piramal Capital & Housing Finance Ltd., a housing finance company registered with the Reserve Bank of India that is engaged in various financial services businesses. The company provides end-to-end financing solutions in both wholesale and retail funding opportunities across sectors such as real estate and infrastructure, renewable energy, hospitality, logistics, industrials, and auto components.

Within retail lending, through its multi-product platform, the Company offers home loans, loans for small businesses and loans for working capital to customers in affordable housing and mass affluent segments across tier I, II and III cities. Within wholesale lending, the business provides financing to real estate developers, as well as corporate clients in select sectors.

PEL has also formed strategic partnerships with leading financial institutions such as CPPIB, APG and Ivanhoe Cambridge (CDPQ) across various investment platforms. Piramal Alternatives, the fund management business, provides customised financing solutions to high-quality corporates through – 'Piramal Credit Fund', a performing, sector-agnostic Credit fund with capital commitment from CDPQ; and 'IndiaRF', a distressed asset investing platform with Bain Capital Credit, which invests in equity and/or debt across non-real estate sectors. The Company also has a 50% stake in Pramerica Life Insurance – a joint venture with Prudential International Insurance Holdings. PEL also has equity investments in the Shriram Group, a leading financial conglomerate in India.

For more information visit: [www.piramal.com](http://www.piramal.com), [Facebook](#), [Twitter](#), [LinkedIn](#)

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