

February 10, 2021

To, The Corporate Relations Department The BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001. **Ref:- Scrip Code:- 500126**  To, The Listing Department The National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051 **Ref:- Symbol:- PGHL** 

Dear Sir / Madam,

# Sub:- Unaudited Financial Results for the quarter ended December 31, 2020

We are pleased to inform you that at the meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the quarter ended December 31, 2020 were approved.

We are enclosing herewith the following:

- a. Unaudited Financial Results for the quarter ended December 31, 2020;
- b. Press Release; and

c. Limited Review Report in respect of the Unaudited Financial Results for the quarter ended December 31, 2020 furnished by Statutory Auditors of the Company

Kindly take the same on record and oblige.

Thanking you, Yours faithfully,

For Procter & Gamble Health Limited (Formerly Merck Limited)

MILIND VASANT THATTE Date: 2021.02.10 17:31:05 +05'30'

Milind Thatte Managing Director

**Procter & Gamble Health Limited** 

(Formerly known as Merck Limited) CIN: L99999MH1967PLC013726 Registered Office: Godrej One, 8<sup>th</sup> Floor, Pirojshanagar, Eastern Express Highway, Vikhroli East, Mumbai 400 079 | Tel: (91-22) 6210 9800 www.pghealthindia.com

		AMBLE HEALTH					
	Regd. Office: Godrej One, 8th Floor, Eastern Exp	ress Highway, Pirojsha	nagar, Vikhroli (East)				
	CIN No. L99999MH1967PLC0	13726, email: investor	grievance.im@pg.co	n			
	STATEMENT OF UNAUDITED FINANCIAL RESULTS F	OR THE QUARTER	AND HALF YEAR	ENDED 31 DECEI	MBER 2020		
							(Rs.in lakhs)
		(1)	(2)	(3)	(4)	(5)	(6)
Sr.	Particulars	Three months ended	Preceding Three months	Corresponding Three months	Half Year ended 31st December	Six months ended 31st December	Eighteen month ended
No.		31st December	ended	ended	2020	2019	30th June 2020
		2020	30th September	31st December		[Refer note 7]	
			2020	2019			
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Revenue from Operations	24,022.0	26,397.0	23,676.6	50,419.0	46,193.4	135,586.
2.	Other Income	572.0	672.0	605.7	1,244.0	1,278.1	6,889.
3.	No. 11 (4.9)		27.050.0	24,202,2	54 662 0	47.474.5	440.475
3.	Total income (1+2)	24,594.0	27,069.0	24,282.3	51,663.0	47,471.5	142,475
4.	Expenses						
	a) Cost of materials consumed	4,667.0	9,305.0	7,350.7	13,972.0	13,732.5	41,609.
	<ul> <li>b) Purchases of stock-in-trade</li> <li>c) Changes in inventories of finished goods,work-in-progress</li> </ul>	426.0 1,265.0	516.0 (325.0)	132.6 538.1	942.0 940.0	915.6 1,168.8	2,837. (1,303.
	and stock in trade	1,205.0	(323.0)	556.1	940.0	1,100.0	(1,505
	d) Employee benefits expense	3,349.0	3,869.0	3,023.6	7,218.0	6,050.3	18,293
	e) Depreciation and amortisation expense	785.0	736.0	428.4	1,521.0	833.3	2,945.
	f) Finance Costs g) Other expenses	19.0 5,440.0	24.0 5,222.0	- 7,729.3	43.0 10,662.0	14,433.9	42,608.
	B) other expenses	5,440.0	3,122.0	1,125.5	10,002.0	14,455.5	42,000
	Total expenses (4)	15,951.0	19,347.0	19,202.7	35,298.0	37,134.4	106,990
5.	Brafit hafers exceptional items and tax (2.4)	8,643.0	7,722.0	5,079.6	16,365.0	10,337.1	35,485
۶.	Profit before exceptional items and tax (3-4)	0,043.0	1,122.0	2,019.0	10,305.0	10,557.1	35,485
6.	Less: Exceptional items	.	-	-	-	-	-
-			7 7 7 7 7	F 070 -		40.007	AF 1
7.	Profit before tax (5-6)	8,643.0	7,722.0	5,079.6	16,365.0	10,337.1	35,485
8.	Tax expenses						
	Current Tax	2,154.0	2,034.0	1,387.5	4,188.0	2,197.5	10,278
	Deferred Tax	(48.0)	(93.0)	(129.0)	(141.0)	742.6	599
	Tax for earlier years	(251.0)	(145.0)		(396.0)	-	(800
9.	Net Profit for the period (7-8)	6,788.0	5,926.0	3,821.1	12,714.0	7,397.0	25,408
	Items that will not be reclassified to profit or loss						
	i. Re-measurement (losses) on defined benefit plans ii.lncome tax effect	(963.0) 242.0	(27.0) 7.0	(50.0) 12.6	(990.0) 249.0	(100.0) 15.4	(1,237)
	Total Other Comprehensive Income, net of tax	(721.0)	(20.0)	(37.4)	(741.0)	(84.6)	(926
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1.	Total Comprehensive Income for the period (9+10)	6,067.0	5,906.0	3,783.7	11,973.0	7,312.4	24,482
12.	Paid-up equity share capital (Face Value Rs 10/- each)	1,660.0	1,660.0	1,660.0	1,660.0	1,660.0	1,660
		1,00010	1,000.0	2,000.0	1,000.0	1,000.0	
13.	Other equity excluding Revaluation reserve as per Balance sheet		-	-	-	-	88,974.
14.	Earnings per equity share (of Rs 10/- each)						
	*(not annualised)						
	(a) Basic and Diluted (in Rs.)	* 40.9	* 35.7	* 23.02	* 76.6	* 44.6	153
otes	<u>5</u> °						
	The above financial results for the quarter and half year ended December 31, 2020 have been reviewed		the Audit Committee	, and approved by th	e Board of Directors	of the Company at th	eir Meeting held
		sults					
	February 10, 2021. The stautory auditors have carried out limited review of this unaudited financials res						
			d in accordance wit	Indian Accounting	Standards ("Ind AS")	ac proceribod updo	roction 122 of t
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#### **PROCTER & GAMBLE HEALTH LIMITED**

#### Balance Sheet as at 31 December 2020

			(Rs in lakhs)
		As at	As at
		December 31,	June 30,
		2020	2020
		[Un-audited]	[Audited]
Non	-current assets		
(a)	Property, plant and equipment	8.868	9,771
(b)	Capital work in progress	3,885	2,145
(c)	Investment property	312	330
(c) (d)	Right -of -use assets	962	-
(u) (e)	Other Intangible assets	15	21
(0)	Other Intaligible assets		
(†)	Financial assets		
	i. Loans	134	7
	ii. Other financial assets	787	776
(g)	Deferred tax assets (net)	1,906	1,515
(h)	Other non current assets	415	401
(i)	Non current tax asset (net)	7,027	6,989
	Total non-current assets	24,311	21,955
	ent assets		
(a)	Inventories	10,817	13,411
(b)	Financial assets		
	i. Trade and other receivables	7,584	9,527
	ii. Cash and cash equivalents	33,902	63,569
	iii. Bank balances other than (iii) above	475	340
	iv. Loans	66	9
	v. Other financial assets	362	401
()	Other current assets	7,643	8,362
	Total current assets	60,849	95,619
	TOTAL ASSETS	85,160	117,574
	EQUITY AND LIABILITIES		
	Equity		
(a)	Equity share capital	1,660	1,660
(b)	Other equity	62,828	88,974
(0)	Total Equity	64,488	90,634
	lotal Equity	04,400	50,034
	Non-Current Liabilities		
	Financial liabilities		
	i. Other non-current financial liabilities		
(a)	Provisions	5,036	4,085
(b)	Lease liabilities	952	-
(c)	Other non-current liabilities	69	121
	Total non-current liabilities	6,057	4,206
		0,007	4,200
	Current liabilities		
	Financial liabilities		
(a)	Trade payables		
	(i) total outstanding dues of micro enterprises and	418	699
	small enterprises		
	(ii) total outstanding dues of creditors other	7,421	11,697
	than micro enterprises and small enterprises		
	ii. Other financial liabilities	6,076	8,563
(b)	Other current liabilities	571	888
(c)	Provisions	· · · · · · · · · · · · · · · · · · ·	436
(d)	Current tax liabilities (net)	129	451
	Total current liabilities	14,615	22,734
	TOTAL EQUITY & LIABILITIES	85,160	117,574

# **Procter & Gamble Health Limited**

(Formerly known as MERCK LIMITED)

## **Cash Flow Statement**

		Half year ended	18 months ended
	Particulars	December 31, 2020	June 30, 2020
		[Unaudited]	[Audited]
		Rs. in lakhs	Rs. in lakhs
Α.	Cash Flows from Operating Activities		
	Profit before tax from continuing operations	16 365	35 485
	Adjustments for:		
	Net unrealised foreign exchange differences	38	66
	Rent equalisation reserve		54
	Provision for doubtful debts and advances Bad debts	7	( 107)
	Depreciation of property, plant and equipment	52 1 521	 2 945
	Income from letting of residential flat	( 117)	( 325)
	Provision for employee benefits	(454)	1 472
	Loss/(Profit) on sale of assets	29	325
	Share-based payment to employees	59	194
	Income from write back		( 242)
	Finance Cost	43	
	Interest income	( 1 065)	( 5598)
	Operating profit before working capital changes	16 478	34 269
	Working capital adjustments:		
	(Increase) in inventories	2 594	( 2075)
	(Increase) in trade receivables	1 854	( 2 920)
	Decrease in financial and other Assets	257	1 405
	Increase in trade payables	( 4 565)	3 547
	(Decrease) in other liabilities and provisions	( 2 186) <b>14 432</b>	( 530) <b>33 696</b>
	Cash generated from operations Income taxes paid (net)	( 4 152)	( 10 159)
	Net cash generated from/ (used in) operating activities (A)	10 280	23 537
		10 200	20 001
В.	Cash Flows from Investing Activities		
	Purchase and construction of property, plant and equipment	( 2 945)	( 2327)
	Proceeds from sale of asset	2	30
	Income from letting of residential flat	117	325
	Interest received	1 284	6 056
	Redemption of bank deposits		12 381
	Invested in security deposit against commitments	(5)	
	Net cash generated from investing activities (B)	( 1 547)	16 464
C	Cash flow from financing activities		
0.	Dividend paid	( 38 174)	( 73 325)
	Dividend tax paid	( 00 11 1)	( 15 016)
	Payment of lease liability	( 226)	
	, , , , , , , , , , , , , , , , , , ,	, , ,	
	Net cash flow used in financing activities (C)	( 38 400)	( 88 341)
	Net (decrease)/ increase in cash and cash equivalents (A+B+C)	( 29 667)	( 48 340)
	Cash and cash equivalents at the beginning of the period/year	63 569	1 11 909
	Cash and cash equivalents at the end of the period/year	33 902	63 569
Co	mponents of Cash and Cash equivalents:		
	Cash in Hand		
	Cash in Hand		
		4 740	4 000
			4 229
ł	in renn acposits (less than s months maturity)	29 190	59 340
		33 902	63 569
	Balance with Banks In Current accounts In Term deposits ( less than 3 months maturity)	4 712 29 190 33 902	59 3





# **Procter & Gamble Health Limited Announces Half Yearly Results**

Sales up 3% for quarter ended December 31, 2020

Mumbai, Feb 10, 2021: Procter & Gamble Health Limited (formerly Merck Limited) announced today its financial results for the half year ended December 31, 2020. The company has recorded a total sale of ₹ 238 crores for the quarter ended December 31, 2020, up 3% vs year ago. The Profit After Tax (PAT) was ₹ 68 crores vs ₹ 38 crores year ago, driven primarily by lower travel and selling expenses due to Covid-19 pandemic. Sales for the six-month period ending December 31, 2020 were ₹ 496 crores, up by 10% vs year ago. Profit After Tax for same period was ₹ 127 Crore.

**Milind Thatte, Managing Director, Procter & Gamble Health Limited** said, "'The Company continues to deliver consistent sales growth driven by a sustained demand for our quality and affordable vitamins, minerals, supplements and medicinal products. With the country gradually opening up and the markets showing a steady recovery in the health category, we will continue our focus on ensuring uninterrupted supplies while doubling down our efforts to increase reach through scientific communication, portfolio consumerization, and disease awareness and education. Our 'SEHAT' (meaning Health) Corporate Social Responsibility (CSR) initiative continues to grow from strength-to-strength with a host of programs dedicated to public health; ranging from building capability and capacity at grass-roots, to supporting vulnerable and disadvantaged populations through our partner NGOs."

#### About Procter & Gamble Health Limited:

Procter & Gamble Health Limited (formerly Merck Limited) is one of India's largest VMS Companies manufacturing and marketing over-the-counter vitamins, minerals, and supplements products for a healthy lifestyle and improved quality of life. Please visit <u>www.pghealthindia.com</u> for the latest news and information about Procter & Gamble Health Limited and its brands.

#### About Procter & Gamble:

P&G serves consumers around the world with one of the strongest portfolios of trusted, quality, leadership brands, including Always®, Ambi Pur®, Ariel®, Bounty®, Charmin®, Crest®, Dawn®, Downy®, Fairy®, Febreze®, Gain®, Gillette®, Head & Shoulders®, Lenor®, Olay®, Oral-B®, Pampers®, Pantene®, SK-II®, Tide®, Vicks®, and Whisper®. The P&G community includes operations in approximately 70 countries worldwide.

### CONTACTS

## Media Contacts - Procter & Gamble Health Limited:

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- Paromita Kundu | kundu.p.1@pg.com

## Investor Relations Contact:

- Flavia Machado | machado.f.1@pg.com

Procter & Gamble Health Limited (Formerly known as Merck Limited) CIN: L99999MH1967PLC013726 Registered Office: Godrej One, 8<sup>th</sup> Floor, Pirojshanagar, Eastern Express Highway, Vikhroli East, Mumbai 400 079 | Tel: (91-22) 6866 9000 www.pghealthindia.com

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Independent Auditor's Review Report on quarterly and year to date Unaudited Financial Results of Procter & Gamble Health Limited (formerly known as Merck Limited) pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

# To the Board of Directors

Procter & Gamble Health Limited (formerly known as Merck Limited)

- We have reviewed the accompanying Statement of Unaudited Financial Results of Procter & Gamble Health Limited ("the Company") for the quarter ended December 31, 2020 and for the period from July 01, 2020 to December 31, 2020 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting



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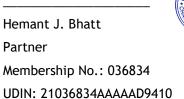
Chartered Accountants

principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Haribhakti & Co. LLP Chartered Accountants ICAI Firm Registration No.103523W/W100048

MUMBAI

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Place: Mumbai Date: February 10, 2021