



January 27, 2022

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street.

Mumbai - 400001.

Scrip ID: BSOFT Scrip Code: 532400

Kind Attn: The Manager,

Department of Corporate Services

National Stock Exchange of India Ltd.,

Exchange Plaza, C/1, G Block,

Bandra - Kurla Complex, Bandra (E),

Mumbai - 400051.

Symbol: BSOFT

Series: EQ

Kind Attn: The Manager,

Listing Department

Subject: -Outcome of the Board Meeting held on January 27, 2022

> Time of commencement of the Board Meeting: 15:30 hours IST Time of conclusion of the Board Meeting : 17:30 hours IST

Dear Sir/Madam,

We wish to inform you that the Board of Directors of the Company, at its meeting concluded today, inter alia, has approved the Unaudited Standalone and Consolidated Financial Results of the Company, for the quarter and nine months ended December 31, 2021.

The unaudited Standalone and Consolidated Financial Results for the guarter and nine months ended December 31, 2021, along with the Limited Review Reports thereon and the investor update are being sent separately.

Kindly take the same on your records.

Thanking you.

Yours faithfully,

stadue

For Birlasoft Limited

Sneha Padve

Company Secretary & Compliance Officer

BSR&Co.LLP

Chartered Accountants

8th floor, Business Plaza, Westin Hotel Campus, 36/3-B, Koregaon Park Annex, Mundhwa Road, Ghorpadi, Pune - 411001, India

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Limited Review Report on unaudited consolidated financial results of Birlasoft Limited for the quarter ended 31 December 2021 and year-to-date results for the period from 01 April 2021 to 31 December 2021 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To

Board of Directors of Birlasoft Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of **Birlasoft Limited** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter ended and year to date results for the period from 1 April 2021 to 31 December 2021 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ('Listing Regulations').
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by SEBI under Regulation 33(8) of the Listing Regulations, to the extent applicable.

Limited Review Report on unaudited consolidated financial results of Birlasoft Limited for the quarter ended 31 December 2021 and year-to-date results for the period from 01 April 2021 to 31 December 2021 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (continued) – 31 December 2021

- The Statement includes the results of the following entities:
 - a. Birlasoft Limited (Parent)

Subsidiaries

- b. Birlasoft Inc.
- c. Birlasoft GmBH
- d. Birlasoft (UK) Limited
- e. Enable Path LLC
- f. Birlasoft Sdn Bhd
- Birlasoft Solutions Limited
- h. Birlasoft Solutions France
- Birlasoft Solutions Inc.
- Birlasoft Computer Corporation, USA į.
- k. Birlasoft Solutions ME FZE
- Birlasoft Technologies Canada Corporation
- m. Birlasoft Consulting Inc., USA
- n. Birlasoft Solutions LTDA
- o. Birlasoft Solutions Mexico, S.A. DE C.V.
- Birlasoft Solutions GmBH
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The Statement includes the interim financial information of one subsidiary (Birlasoft Solutions LTDA) which have not been reviewed, whose interim financial information reflect total revenue of INR 97 million and Rs 295 million, total net profit and total comprehensive income of INR 13 million and Rs 42 million for the guarter ended 31 December 2021 and for the period from 1 April 2021 to 31 December 2021, respectively, as considered in the Statement. According to the information and explanations given to us by the management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For B S R & Co. LLP

Chartered Accountants Firm Registration No.101248W/W-100022

> S SWAPNIL / **SATISH**

DAKSHINDA Digitally signed by DAKSHINDAS SWAPNIL SATISH Date: 2022 01 27 17:25:11 +05'30'

Swapnil Dakshindas

Partner

Membership Number: 113896 UDIN: 22113896AAAAAI4924

Date: 27 January 2022

Place: Pune

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

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PART I

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

₹ in million (except per share data) **Particulars** Nine months ended Quarter ended Year ended December 31, September December 31, December 31, December 31, March 31, 2021 30, 2021 2020 2021 2021 2020 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) 8,807.77 10,719.06 10,116.87 30,289.08 26,528.63 35.557.20 Revenue from operations Other income (net) (Refer note 5) 127.56 93.56 155.85 435.80 138.91 189.81 Total income 10,846.62 10,210.43 8,963.62 30,724.88 26,667.54 35,747.01 Expenses 6,067.39 5,254.27 17,391.91 15,830.21 21,158.06 Employee benefits expense 5.764.39 101.57 130.44 Finance costs 31.35 34.37 31.58 94.16 Depreciation and amortisation expense 187.54 193.50 202.36 565.39 625.82 803.71 3,024.10 2,834.78 2,109.12 8,241.39 6,929.97 9,106.81 Other expenses Total expenses 9,310.38 8,827.04 7,597.33 26,292.85 23,487.57 31,199.02 Profit before exceptional items and tax 1,536.24 1,383.39 1,366.29 4,432.03 3,179.97 4,547.99 Exceptional item (Refer note 6) (1.38) (1.38)1,536.24 1,382.01 1,366.29 4,430.65 3,179.97 4,547.99 Profit before tax Tax expense Current tax 392.81 337.95 232.38 1,102.14 900.65 1,172.95 Deferred tax charge/ (credit) 170.02 60.76 166.73 3.76 12.75 21.11 396.57 350.70 402.40 1.123.25 961.41 1.339.68 Total tax expense Profit for the period 1,139.67 1,031.31 963.89 3,307.40 2,218.56 3,208.31 Other comprehensive income/(losses) Items that will not be reclassified to profit or loss Remeasurements of defined benefit plans (10.83)(27.08)1.98 (37.55)16.35 1.20 Income tax on item that will not be reclassified to profit or loss 10.45 (0.31) 6.47 3.98 0.91 (4.12)Items that will be reclassified to profit or loss (i) Exchange differences in translating the financial statements of foreign operations ${\bf r}$ (12.09) 145.73 (157.18) (212.78) (58.90) (34.70) (ii) Effective portion of gains/(losses) on hedging instruments in cash flow hedges 21.24 72.93 69.38 (37.36)408.75 464.58 ncome tax on item (ii) above that will be reclassified to profit or loss (1.37)(22.34) (13.06)9.40 (131.65) (145.70)Total other comprehensive income/(losses) 24.51 90.67 132.15 106.99 3.42 (31.41)Total comprehensive income for the period 1,143.09 999.90 988.40 3,398.07 2,350.71 3,315.30 Profit attributable to 3.307.40 3.208.31 1.139.67 1.031.31 963.89 2.218.56 Owners of the company Profit for the period 1,139.67 1,031.31 963.89 3,307.40 2,218.56 3,208.31 Other comprehensive income attributable to 24.51 90.67 132.15 106.99 3.42 (31.41)Owners of the Company Other comprehensive income for the period 3.42 (31.41)24.51 90.67 132.15 106.99 Total comprehensive income attributable to 1,143.09 999.90 988.40 3,398.07 2,350.71 3,315.30 Owners of the Company Total comprehensive income for the period 1,143.09 999.90 988.40 3.398.07 2,350.71 3,315.30 Paid up equity capital [Face value ₹ 2/- per share] 556.85 555.30 554.23 556.85 554.23 554.57 Other equity 21,244.72 Earnings per equity share (face value ₹ 2 per share) (not annualized) 4.07 3.71 3.47 11.87 8.00 11.53 Basic Diluted 4.02 3.63 3.40 11.72 7.82 11.29

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PART I

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

Notes:

Place : Noida

Date: January 27, 2022

- 1 The above unaudited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors at its meeting held on January 27, 2022. These unaudited consolidated financial statements are prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- 2 The Statutory Auditors of the Company have conducted a limited review of the above consolidated financial results of the Company for the quarter and nine months ended December 31, 2021. An unmodified review report has been issued by them thereon.
- 3 Standalone information:

(₹ in million)

Sr No	Particulars	Quarter ended			Nine mon	Year ended	
	<u> </u>	December 31,	September	December 31,	December 31,	December 31,	March 31,
	<u> </u>	2021	30, 2021	2020	2021	2020	2021
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
а	Revenue	5,289.53	5,098.59	4,095.09	14,920.41	11,954.60	16,405.31
b	Profit before tax	942.82	1,109.59	740.44	2,928.25	2,042.21	2,872.24
С	Net profit for the period	696.02	820.22	499.25	2,179.69	1,355.43	1,935.59
d	Other comprehensive income/(losses)	15.51	27.49	59.21	(55.05)	289.34	319.77
е	Total comprehensive income	711.53	847.71	558.46	2,124.64	1,644.77	2,255.36

- 4 The results for the quarter and nine months ended December 31, 2021, are available on the Company's website at www.birlasoft.com and also on the website of the BSE Limited at www.bseindia.com, and National Stock Exchange of India Limited at www.nseindia.com, where the shares of the Company are listed.
- 5 Details included in Other income (net) are as below:

(₹ in million)

Particulars	Quarter ended		Nine months ended		Year ended	
	December 31,	September	December 31,	December 31,	December 31,	March 31,
	2021	30, 2021	2020	2021	2020	2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Exchange gain/(loss)	35.63	1.99	56.89	151.37	(87.45)	(110.27)
Fair value gain/(loss) on financial assets (investments) at fair value through profit	(0.35)	(1.47)	0.09	(1.60)	0.68	3.19
or loss						

- 6 During the period, Birlasoft GmbH, a wholly owned step-down subsidiary of the Company has been liquidated and the resulting net loss of ₹ 1.38 million has been recognised in the statement of profit and loss and disclosed under exceptional items.
- 7 In view of pandemic relating to COVID -19, the Group has considered internal and external information in assessing the recoverability of receivables, unbilled receivables, goodwill, intangible assets and other financial assets. However, the actual impact of COVID-19 on the Group's financial statements may differ from that estimated and the Group will continue to closely monitor any material changes to future economic conditions.
- 8 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

On behalf of the Board of Directors
For Birlasoft Limited

Dharmander Kapoor

CEO & Managing Director

DIN: 08443715

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

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PART II

SEGMENT WISE REVENUE AND RESULTS

	₹ in million							
Sr No	Particulars		Quarter ended			Nine months ended		
		December 31,	September	December 31,	December 31,	December 31,	March 31,	
		2021	30, 2021	2020	2021	2020	2021	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Revenue by Industry Practice							
_	Banking, Financial Services and Insurance	1,888.72	1,829.55	1,642.58	5,368.65	4,775.61	6,429.89	
	Manufacturing	4,837.02		3,694.42	13,416.30		14,674.91	
	l	1,576.81	1,449.15	1,300.93	4,439.11	4,037.29	5,375.36	
	Energy and Utilities Life Sciences	2,416.51	2,440.67	2,169.84	7,065.02	6,863.04	9,077.04	
					,	,		
	Revenue from operations	10,719.06	10,116.87	8,807.77	30,289.08	26,528.63	35,557.20	
2	Segment Results							
	Banking, Financial Services and Insurance	533.34	491.08	500.89	1,437.29	1,343.93	1,815.59	
	Manufacturing	1,249.24	1,169.47	1,157.70	3,701.26	3,299.34	4,488.31	
	Energy and Utilities	581.14	551.22	529.77	1,672.14	1,573.28	2,145.89	
	Life Sciences	278.66	268.70	392.81	792.70	1,153.08	1,536.46	
	Total	2,642.38	2,480.47	2,581.17	7,603.39	7,369.63	9,986.25	
	Less:							
	- Finance costs	31.35	34.37	31.58	94.16	101.57	130.44	
	- Other unallocable expenditure (net of unallocable income)	1,074.79	1,062.71	1,183.30	3,077.20	4,088.09	5,307.82	
	Profit before tax	1,536.24	1,383.39	1,366.29	4,432.03	3,179.97	4,547.99	

Notes:

- 1 The Chairman and CEO & Managing Director of the Company have been identified as the Chief Operating Decision Maker (CODM) as defined by IND AS 108, "Operating Segments." The Chairman of the Company evaluates the segments based on their revenue growth and operating income.
- 2 Assets and liabilities are not identified to any reportable segment, since these are used interchangeably across segments and consequently, the management believes that it is not $practicable\ or\ meaningful\ to\ provide\ segment\ disclosures\ relating\ to\ total\ assets\ and\ liabilities.$

On behalf of the Board of Directors For Birlasoft Limited

> **Dharmander Kapoor** CEO & Managing Director DIN: 08443715

Place : Noida

Date: January 27, 2022

BSR&Co.LLP

Chartered Accountants

8th floor, Business Plaza, Westin Hotel Campus, 36/3-B, Koregaon Park Annex, Mundhwa Road, Ghorpadi, Pune - 411001, India Telephone: +91 20 6747 7300 Fax: +91 20 6747 7310

Limited Review Report on unaudited standalone financial results of Birlasoft Limited for the quarter ended 31 December 2021 and year-to-date results for the period from 01 April 2021 to 31 December 2021 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To

Board of Directors of Birlasoft Limited

- 1. We have reviewed the accompanying Statement of unaudited standalone financial results of **Birlasoft Limited** ("the Company") for the quarter ended and year to date results for the period from 1 April 2021 to 31 December 2021 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP

Chartered Accountants
Firm Registration No.101248W/W-100022
DAKSHINDA Digitally signed by DAKSHINDAS
SWAPNIL SATISH
Date: 2022.01.27
17:24:25 +05'30'

Swapnil Dakshindas

Partner

Membership Number: 113896 UDIN: 22113896AAAAAH4602

Date: 27 January 2022

Place: Pune

Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

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PART I

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

in million (except per share data

₹ in million (except per share o						
	Quarter ended Nine Months ended				nths ended	Year Ended
Particulars	December 31,	September		December 31,	December 31,	March 31,
1 41 110414115	2021	30, 2021	2020	2021	2020	2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue from operations	5,289.53	5,098.59	4,095.09	14,920.41	11,954.60	16,405.31
Other income (net) (Refer note 5)	152.69	125.65	103.48	510.76	77.44	119.50
Total Income	5,442.22	5,224.24	4,198.57	15,431.17	12,032.04	16,524.81
Expenses						
Employee benefits expense	3,570.72	3,299.66	2,668.83	9,985.35	7,663.30	10,549.26
Finance costs	27.36	23.58	24.87	75.29	78.47	102.38
Depreciation and amortisation expense	168.57	174.69	177.19	509.03	541.21	699.43
Other expenses	732.75	616.72	587.24	1,933.25	1,706.85	2,301.50
Total expenses	4,499.40	4,114.65	3,458.13	12,502.92	9,989.83	13,652.57
Profit before tax	942.82	1,109.59	740.44	2,928.25	2,042.21	2,872.24
Tax expense						
Current tax	220.90	274.47	77.10	707.37	550.43	761.87
Deferred tax charge/ (credit)	25.90	14.90	164.09	41.19	136.35	174.78
Total tax expense	246.80	289.37	241.19	748.56	686.78	936.65
Profit for the period	696.02	820.22	499.25	2,179.69	1,355.43	1,935.59
Other comprehensive income/(losses)						
Items that will not be reclassified to profit or loss						
Remeasurements of defined benefit plans	(10.83)	(27.08)	1.98	(37.54)	16.36	1.20
Income tax on items that will not be reclassified to profit or loss	6.47	3.98	0.91	10.45	(4.12)	(0.31)
Items that will be reclassified to profit or loss						
Effective portion of gains / (losses) on hedging instruments in cash flow hedges	21.24	72.93	69.38	(37.36)	408.75	464.58
Income tax on items that will be reclassified to profit or loss	(1.37)	(22.34)	(13.06)	9.40	(131.65)	(145.70)
Total other comprehensive income/(losses)	15.51	27.49	59.21	(55.05)	289.34	319.77
Total comprehensive income for the period	711.53	847.71	558.46	2,124.64	1,644.77	2,255.36
Paid up equity capital [Face value ₹ 2/- per share] Other equity	556.85	555.30	554.23	556.85	554.23	554.57 13,376.28
Earnings per equity share (face value ₹ 2 per share) (Not annualized)						
Basic	2.49	2.95	1.80	7.83	4.89	6.96
Diluted	2.46	2.88	1.76	7.72	4.80	6.81
						5.01

Notes:

- 1 The above unaudited standalone financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors at its meeting held on January 27, 2022. These unaudited standalone financial statements are prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- 2 The Statutory Auditors of the Company have conducted a limited review of the above standalone financial results of the Company for the quarter and nine months ended December 31, 2021. An unmodified review report has been issued by them thereon.
- 3 The results for the quarter and nine months ended December 31, 2021, are available on the Company's website at www.birlasoft.com and also on the website of the BSE Limited at www.bseindia.com and National Stock Exchange of India Limited at www.nseindia.com, where the shares of the Company are listed.

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PART I

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

- 4 Where financial results contain both consolidated financial results and standalone financial results of the parent, segment information is required to be presented only in the $consolidated\ financial\ results.\ Accordingly, segment\ information\ has\ been\ presented\ in\ the\ consolidated\ financial\ results.$
- Details included in Other income (net) are as below:

(₹ in million)

Particulars	Quarter ended			Nine Mor	Year Ended	
	December 31 , 2021 (Unaudited)	September 30, 2021 (Unaudited)	December 31, 2020 (Unaudited)	December 31 , 2021 (Unaudited)	December 31, 2020 (Unaudited)	March 31, 2021 (Audited)
Exchange gain/(loss)	70.32	22.36	27.20	237.95	(105.74)	(132.94)
Fair value gain/(loss) on financial assets (investments) at fair value through profit or loss	-	(0.22)	0.09	-	0.68	3.19

- In view of pandemic relating to COVID -19, the Company has considered internal and external information assessing the recoverability of receivables, unbilled receivables intangible assets and other financial assets. However, the actual impact of COVID-19 on the Company's financial statements may differ from that estimated and the Company will continue to closely monitor any material changes to future economic conditions.
- 7 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

On behalf of the Board of Directors For Birlasoft Limited

Dharmander Kapoor

CEO & Managing Directo

Place: Noida Date: January 27, 2022

DIN: 08443715