

February 11, 2023

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 <b>Scrip Code: 532967</b>	To, National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 <b>Scrip ID: KIRIINDUS</b>
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Dear Sir/Madam,

**Sub: Outcome of the Board Meeting in compliance of Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

With reference to the above mentioned subject, we wish to inform you that the Board of Directors of the Company at their meeting held on Saturday, February 11, 2023 have approved Unaudited Standalone and Consolidated Financial Results along with the Limited Review Reports issued by M/s Pramodkumar Dad & Associates, Statutory Auditors of the Company for the quarter and nine months ended December 31, 2022.

Please find attached herewith, the approved Unaudited Standalone and Consolidated Financial Results along with Limited Review Report and Management notes on results for the quarter and nine months ended December 31, 2022.

The approved Unaudited Standalone and Consolidated Financial Results are also available on the website of the Company viz. [www.kiriindustries.com](http://www.kiriindustries.com).

The meeting was commenced at 02:30 p.m. and concluded at 04:00 p.m.

We request to take the note of the same.

Thanking you,

**For Kiri Industries Limited**

*Suresh Gondalia*

**Suresh Gondalia**  
**Company Secretary**  
**Mem No. : FCS7306**  
Encl: As stated



**DYES**

Plot No : 299/1/A & B, Phase-II, Nr. Water Tank, GIDC, Vatva,  
Ahmedabad – 382 445, Gujarat, India.  
**Phone : +91-79-25894477**  
**Fax : +91-79-25834960**  
**Email : [engage@kiriindustries.com](mailto:engage@kiriindustries.com) Web : [www.kiriindustries.com](http://www.kiriindustries.com)**

**INTERMEDIATES**

Plot No : 396/399/403/404, EPC Canal Road, Village : Dudhwada,  
Tal. : Padra, Dist. : Vadodara - 391450. Gujarat, India.  
**Phone : +91-2662-273 444**  
**Fax : +91-2662-273 444**  
**Email : [intermediates@kiriindustries.com](mailto:intermediates@kiriindustries.com) Web : [www.kiriindustries.com](http://www.kiriindustries.com)**

**CHEMICALS**

Plot No : 552-A, 566, 567, 569-71, Village : Dudhwada, Tal. : Padra,  
Dist. : Vadodara- 391 450 Gujarat , India.  
**Phone : +91-2662-273724, 25**  
**Fax : +91-2662-273726**  
**Email : [intermediates@kiriindustries.com](mailto:intermediates@kiriindustries.com) Web : [www.kiriindustries.com](http://www.kiriindustries.com)**



**Limited Review Report on Standalone Financial Results of Kiri Industries Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter ended December 31, 2022**

To  
**The Board of Directors**  
**Kiri Industries Limited**  
7<sup>th</sup> Floor, Hasubhai Chambers,  
Opp. Town Hall, Ellisbridge,  
Ahmedabad- 380 006

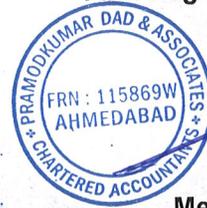
Dear Sirs,

We have reviewed the accompanying statement of Unaudited Standalone Financial Results of Kiri Industries Limited ("the Company"), having its registered office at 7<sup>th</sup> Floor, Hasubhai Chambers, Opp. Town Hall, Ellisbridge, Ahmedabad – 380 006 for the quarter ended December 31, 2022. This statement has been prepared by the Company pursuant to the requirements of Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We have conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable Indian Accounting standards (Ind AS) as per Section 133 of the Companies Act, 2013 read with relevant rules framed thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI circular No. CIR/CFD/CMD1/80/2019 dated July 19, 2019 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Pramodkumar Dad & Associates,  
Chartered Accountants  
Firm Registration No. 115869W



  
Pramodkumar Dad  
Partner  
Membership No.038261

Place: Ahmedabad

Date: February 11, 2023

UDIN: 2303826I B GZGAU6I79



**Independent Auditor's Review Report On Consolidated Unaudited Financial Results of Kiri Industries Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the quarter and nine months ended December 31, 2022**

To  
**The Board of Directors**  
**Kiri Industries Limited**  
7<sup>th</sup> Floor, Hasubhai Chambers,  
Opp. Town Hall, Ellisbridge,  
Ahmedabad- 380 006

Dear Sirs,

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **Kiri Industries Ltd.** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit / (loss) after tax and total comprehensive income / (loss) of its associates and joint ventures for the quarter ended December 31, 2022 and year to date from April 1, 2022 to December 31, 2022 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the entities listed below:

<b>Subsidiaries</b>	Chemhub Trading DMCC
	Amrat Laxmi Foundation
	Indo Asia Copper Ltd
<b>Joint Venture</b>	Lonsen Kiri Chemical Industries Ltd
<b>Associates</b>	Dystar Global Holdings (Singapore) Pte. Ltd



	Kiri Infrastructure Pvt. Ltd
	Plutoeco Enviro Association

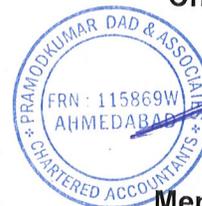
5. M/s Kiri Industries Limited has six subsidiaries namely Chemhub Trading DMCC, SMS Chemical Co Ltd, Synthesis International Ltd., Amrat Laxmi Foundation, Kiri Renewable Energy Pvt. Ltd., and Indo Asia Copper Limited. Out of the above six subsidiaries, two subsidiaries namely SMS Chemical Co Ltd and Synthesis International Ltd. have ceased operations and further Synthesis International Ltd. is in the process of being wound up. Further, one subsidiary namely Kiri Renewable Energy Pvt. Ltd. have not materially started any operations, therefore not considered for consolidation as per representation made by management. The Statement also includes the interim financial results of three operational subsidiaries which have not been reviewed by us and are certified by the Management whose interim financial statements / financial information / financial results reflect total revenues of Rs.15.86 crores and Rs.62.65 crores, total net profit/(loss) after tax of Rs. 0.28 crores and Rs. 0.14 crores, total comprehensive profit/(loss) of Rs. 0.28 crores and Rs. 0.14 crores for the quarter and nine months ended December 31, 2022 respectively as considered in the consolidated unaudited financial results.

The consolidated unaudited financial results also includes the Group's share of net profit after tax of Rs. 87.98 Crores and Rs. 254.75 Crores and total comprehensive profit of Rs. 87.98 Crores and Rs. 254.75 Crores for the quarter and nine months ended December 31, 2022 respectively as considered in the consolidated unaudited financial results, in respect of three associates which have not been reviewed by us and are certified by the Management.

The consolidated unaudited financial results also includes the Group's share of total revenues of Rs. 65.31 crores and Rs. 254.29 crores, total net profit after tax of Rs. 8.45 crores and Rs. 42.74 crores and total comprehensive profit of Rs. 8.45 crores and Rs. 42.74 crores for the quarter and nine months ended December 31, 2022 respectively as considered in the consolidated unaudited financial results, in respect of one joint venture. The interim financial statements / financial information/ financial results of one joint venture have been reviewed by us.

The interim financial statements / financial information/ financial results of two subsidiaries and all associates have not been reviewed by us but have been reviewed by other auditors as informed by management. However, such reports have not been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associates and joint ventures, is based solely on the information provided by management and the procedures performed by us as stated in paragraph 3 above.

**For Pramodkumar Dad & Associates,  
Chartered Accountants**



**Pramodkumar Dad  
Partner**

**Membership No.038261**

**Firm Registration No. 115869W**

**Place: Ahmedabad**

**Date: February 11, 2023**

**UDIN: 23038261 BGZGAV7359**



# Kiri Industries Limited

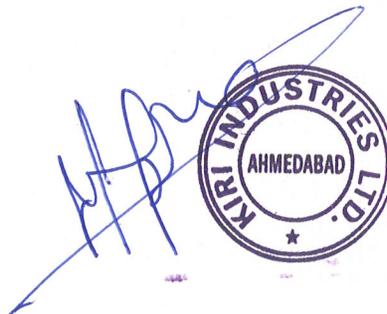
*Future Full of Colours.....*  
(CIN-L24231GJ1998PLC034094)

Reg.Off: 7<sup>th</sup> Floor, Hasubhai Chambers, Opp. Town Hall, Ellisbridge, Ahmedabad - 380 006  
Phone No. (O) 079-26574371/72/73, (F) 079-26574374, Email: info@kiriindustries.com  
website: www.kiriindustries.com

(Rs. in Lakhs)

## Statement of Unaudited Standalone Financial Results for the Quarter and Nine Months ended December 31, 2022

Sr. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31/12/2022	30/09/2022	31/12/2021	31/12/2022	31/12/2021	31/03/2022
		(Unaudited)					(Audited)
1	<b>Revenue from Operations</b>	13,258.77	14,069.32	34,575.05	44,469.89	80,855.60	1,13,679.65
2	Other Income	698.33	14.77	47.33	2,225.18	130.10	186.98
3	<b>Total Revenue (1 + 2)</b>	<b>13,957.10</b>	<b>14,084.09</b>	<b>34,622.38</b>	<b>46,695.07</b>	<b>80,985.70</b>	<b>1,13,866.63</b>
4	<b>Expenses:</b>						
	Cost of Materials Consumed	9,802.96	10,459.63	24,226.88	34,051.52	57,564.93	81,385.30
	Purchases of Stock-in-Trade	-	-	134.16	-	203.76	203.76
	Changes in inventories of finished goods work-in-progress and Stock-in-Trade	355.86	1,281.10	(646.88)	1,398.76	(901.06)	(1,145.80)
	Employee benefits expense	1,066.14	1,073.11	1,370.92	3,302.95	3,986.32	5,254.43
	Finance costs	174.33	117.71	123.49	418.40	325.44	461.37
	Depreciation and amortisation expense	1,113.80	1,110.79	1,101.22	3,320.37	3,283.54	4,362.63
	Other expenses	5,056.41	4,454.43	6,603.00	15,118.66	17,482.34	24,840.52
	<b>Total expenses</b>	<b>17,569.50</b>	<b>18,496.77</b>	<b>32,912.79</b>	<b>57,610.66</b>	<b>81,945.27</b>	<b>1,15,362.21</b>
5	<b>Profit/(Loss) before exceptional and extraordinary items and tax (3 - 4)</b>	<b>(3,612.40)</b>	<b>(4,412.68)</b>	<b>1,709.59</b>	<b>(10,915.59)</b>	<b>(959.57)</b>	<b>(1,495.58)</b>
6	Exceptional items	-	-	-	-	-	-
7	<b>Profit/(Loss) before extraordinary items and tax (5 - 6)</b>	<b>(3,612.40)</b>	<b>(4,412.68)</b>	<b>1,709.59</b>	<b>(10,915.59)</b>	<b>(959.57)</b>	<b>(1,495.58)</b>
8	Extraordinary items	-	-	-	-	-	-
9	<b>Profit/(Loss) before tax (7 - 8)</b>	<b>(3,612.40)</b>	<b>(4,412.68)</b>	<b>1,709.59</b>	<b>(10,915.59)</b>	<b>(959.57)</b>	<b>(1,495.58)</b>
10	<b>Tax expense : (a+b)</b>	<b>(26.68)</b>	<b>(22.06)</b>	<b>593.22</b>	<b>(153.95)</b>	<b>(371.28)</b>	<b>(563.91)</b>
	(a) Current tax	-	-	-	-	-	-
	(b) Deferred tax	(26.68)	(22.06)	593.22	(153.95)	(371.28)	(563.91)
11	<b>Profit/(Loss) for the period from continuing operations</b>	<b>(3,585.72)</b>	<b>(4,390.62)</b>	<b>1,116.37</b>	<b>(10,761.64)</b>	<b>(588.29)</b>	<b>(931.67)</b>
12	Profit/(Loss) from discontinuing operations	-	-	-	-	-	-
13	Tax expense of discontinuing operations	-	-	-	-	-	-
14	<b>Profit from Discontinuing operations (after tax) (12-13)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
15	<b>Profit/(Loss) for the period (11 + 14)</b>	<b>(3,585.72)</b>	<b>(4,390.62)</b>	<b>1,116.37</b>	<b>(10,761.64)</b>	<b>(588.29)</b>	<b>(931.67)</b>
16	Share of Profit/(Loss) of Associates and Joint Ventures accounted for using Equity Method.	-	-	-	-	-	-
17	Minority Interest	-	-	-	-	-	-
18	<b>Profit/(Loss) for the period (15 + 16 + 17)</b>	<b>(3,585.72)</b>	<b>(4,390.62)</b>	<b>1,116.37</b>	<b>(10,761.64)</b>	<b>(588.29)</b>	<b>(931.67)</b>
19	Other Comprehensive Income (Net of Tax)	-	-	-	-	-	(28.02)
20	<b>Total Comprehensive Income (After Tax) (18 + 19)</b>	<b>(3,585.72)</b>	<b>(4,390.62)</b>	<b>1,116.37</b>	<b>(10,761.64)</b>	<b>(588.29)</b>	<b>(959.69)</b>
21	Paid up Equity Share Capital	5,183.42	5,183.42	3,999.54	5,183.42	3,999.54	5,183.42
22	Reserves excluding Revaluation Reserve	-	-	-	-	-	57,318.01
23	<b>Earnings per equity share:</b>						
	(1) Basic	(6.92)	(8.47)	2.79	(20.76)	(1.57)	(2.36)
	(2) Diluted	(6.92)	(8.47)	2.15	(20.76)	(1.13)	(1.85)




# Kiri Industries Limited

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(Rs. in Lakhs)

## Statement of Unaudited Consolidated Financial Results for the Quarter and Nine Months ended December 31, 2022

Sr. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31/12/2022	30/09/2022	31/12/2021	31/12/2022	31/12/2021	31/03/2022
		(Unaudited)					
1	<b>Revenue from Operations</b>	20,380.62	24,215.03	42,940.65	72,261.91	1,08,005.99	1,49,691.38
2	Other Income	25.29	17.47	48.86	56.47	138.17	198.43
3	<b>Total Revenue (1 + 2)</b>	<b>20,405.91</b>	<b>24,232.50</b>	<b>42,989.51</b>	<b>72,318.38</b>	<b>1,08,144.16</b>	<b>1,49,889.81</b>
4	<b>Expenses:</b>						
	Cost of Materials Consumed	12,324.03	13,805.74	28,122.62	43,248.03	71,922.44	1,02,109.13
	Purchases of Stock-in-Trade	1,223.09	2,321.63	968.45	5,049.77	3,615.98	5,307.59
	Changes in inventories of finished goods work-in-progress and Stock-in-Trade	1,145.44	2,098.30	(303.80)	4,905.41	(2,368.10)	(5,453.59)
	Employee benefits expense	1,265.28	1,263.92	1,562.77	3,885.00	4,551.32	6,017.89
	Finance costs	177.01	126.13	126.16	434.84	336.98	478.20
	Depreciation and amortisation expense	1,233.08	1,231.60	1,269.40	3,681.33	3,815.50	5,016.54
	Other expenses	6,132.59	5,432.12	7,737.39	18,445.93	20,637.55	29,581.56
	<b>Total expenses</b>	<b>23,500.52</b>	<b>26,279.44</b>	<b>39,482.99</b>	<b>79,650.31</b>	<b>1,02,511.67</b>	<b>1,43,057.32</b>
5	<b>Profit/(Loss) before exceptional and extraordinary items and tax (3 - 4)</b>	<b>(3,094.61)</b>	<b>(2,046.94)</b>	<b>3,506.52</b>	<b>(7,331.93)</b>	<b>5,632.49</b>	<b>6,832.49</b>
6	Exceptional items	-	-	-	-	-	-
7	<b>Profit/(Loss) before extraordinary items and tax (5 - 6)</b>	<b>(3,094.61)</b>	<b>(2,046.94)</b>	<b>3,506.52</b>	<b>(7,331.93)</b>	<b>5,632.49</b>	<b>6,832.49</b>
8	Extraordinary items	-	-	-	-	-	-
9	<b>Profit/(Loss) before tax (7 - 8)</b>	<b>(3,094.61)</b>	<b>(2,046.94)</b>	<b>3,506.52</b>	<b>(7,331.93)</b>	<b>5,632.49</b>	<b>6,832.49</b>
10	<b>Tax expense : (a+b)</b>	<b>306.31</b>	<b>570.06</b>	<b>1,053.45</b>	<b>1,329.78</b>	<b>1,263.77</b>	<b>1,540.84</b>
	(a) Current tax	333.81	593.51	469.90	1,487.77	1,689.50	2,152.63
	(b) Deferred tax	(27.50)	(23.45)	583.55	(157.99)	(425.73)	(611.79)
11	<b>Profit/(Loss) for the period from continuing operations (9-10)</b>	<b>(3,400.92)</b>	<b>(2,617.00)</b>	<b>2,453.07</b>	<b>(8,661.71)</b>	<b>4,368.72</b>	<b>5,291.65</b>
12	<b>Profit/(Loss) from discontinuing operations</b>	-	-	-	-	-	-
13	Tax expense of discontinuing operations	-	-	-	-	-	-
14	<b>Profit/(Loss) from Discontinuing operations (after tax) (12-13)</b>	-	-	-	-	-	-
15	<b>Profit/(Loss) for the period (11 + 14)</b>	<b>(3,400.92)</b>	<b>(2,617.00)</b>	<b>2,453.07</b>	<b>(8,661.71)</b>	<b>4,368.72</b>	<b>5,291.65</b>
16	Share of Profit/(Loss) of Associates and Joint Ventures accounted for using Equity Method.	8,798.23	8,682.87	8,148.67	25,475.25	25,405.09	33,585.69
17	Minority Interest	(1.58)	(0.70)	-	(2.28)	-	-
18	<b>Profit for the period (15 + 16 +17)</b>	<b>5,398.89</b>	<b>6,066.57</b>	<b>10,601.74</b>	<b>16,815.82</b>	<b>29,773.81</b>	<b>38,877.34</b>
19	Other Comprehensive Income (Net of Tax)	-	-	-	-	-	(33.32)
20	<b>Total Comprehensive Income (After Tax) (18 + 19)</b>	<b>5,398.89</b>	<b>6,066.57</b>	<b>10,601.74</b>	<b>16,815.82</b>	<b>29,773.81</b>	<b>38,844.02</b>
21	Comprehensive Income for the period attributable to owner of parent	5,398.89	6,066.57	10,601.74	16,815.82	29,773.81	38,844.02
22	Total Comprehensive Income for the period attributable to owner of parent non controlling interest	(1.58)	(0.70)	-	(2.28)	-	-
23	Paid up Equity Share Capital	5,183.42	5,183.42	3,999.54	5,183.42	3,999.54	5,183.42
24	Reserves excluding Revaluation Reserve	-	-	-	-	-	2,52,080.64
25	<b>Earnings per equity share:</b>						
	(1) Basic	10.42	11.70	26.51	32.44	79.49	95.49
	(2) Diluted	10.42	11.70	20.45	32.44	57.44	74.94

*MA*

**Notes:**

1. The Company operates in a single segment i. e. Dyes, Dyes Intermediates and Basic Chemicals. As per Ind As 108 - Operating Segments, the Operation of the Company fall under Chemical Business which is considered to constitute as single primary segment.

2. The above results have been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereafter.

3. The above financial results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at their meeting held on February 11, 2023.

4. Earning per share (Basic and Diluted) for the quarter and nine months ended has been calculated as per weighted average formula.

5. Previous period figures have been regrouped and rearranged wherever considered necessary.

6. In Standalone financial result for the Quarter and Nine Months, the other income includes Equity Dividend Income of Rs. 686.00 Lakhs and Rs. 2186.00 Lakhs respectively from Lonsen Kiri Chemical Industries Ltd.

7. Relevant material information of a major investment in DyStar Group (Company holds 37.57% share holding) for the quarter ended December 31, 2022.

Sr. No	Particulars	US\$ in Mn.	INR in Mn. *
1	Revenue	175.90	14,562.09
2	Gross Margin	49.80	4,122.75
3	EBIT	35.50	2,938.91
4	EAT	28.50	2,359.41

(\* 1 US\$ = 82.7862 INR)

Date: February 11, 2023

Place: Ahmedabad



For Kiri Industries Limited

Manish Kiri  
Chairman and Managing Director

## **CHALLENGING TIMES - SUSTAINANCE FOR DYES INDUSTRY**

We must accept finite disappointment, but we must never lose infinite hope.

Martin Luther King, Jr.

Globally, recessionary trends for dyes and dyes intermediates industry continued during Q3FY23 with product take off remaining subdued. Since outbreak of Covid-19 pandemic, with exception of few quarters, the industry has experienced very sluggish demand, not allowing industry players to pass on the increase in cost to its customers. Government(s) and Central Bank(s) globally, have been implementing counter measures against inflation, but the impact thereon has been gradual.

Importantly, basic raw materials for dyes intermediates are Benzene, Toluene, Xylene and Naphthalene which are crude based materials. The crude prices have remained volatile with upward trend pulling the plug against demand and with increased prices of gas & fuel, margins in dyes intermediates industry are impacted negatively.

During Q3FY23 Consolidated turnover of Kiri amounted to INR.203.81 Crore with a negative EBIDTA of INR16.85 Crore. The Standalone turnover of Kiri during Q3FY23 is INR132.59 Crore with negative EBIDTA of INR23.24 Crore.

In the matter of “DyStar” where Kiri holds 37.57% of equity stake, Longsheng Group’s wholly owned subsidiary, Senda International Capital Limited (Senda) appeals had been dismissed earlier during Q2FY23 by the Supreme Court of Singapore (Court of Appeal) vide judgement dated 6 July, 2022. Importantly, Kiri has prevailed on the issues in the Supreme Court with regards to 19% Discount for lack of marketability (DLOM) and the quantum of the notional licence fee payable by Longsheng to DyStar for its wrongful exploitation of Patent.

The Supreme Court had remanded the matter back to Singapore International Commercial Court (SICC) to given an effect to the decisions and to determine

the quantum of notional licence fee based on available evidences submitted by both parties and reversal of DL0M.

SICC has pronounced its verdict thereon on 8 February 2022, wherein Essentially the Court has ordered parties to submit revised agreed calculations on the following within 21 days:

- a. The notional licence fee based on 53,550 annual tonnes for the Related Products; and
- b. The valuation of Kiri's shareholding in DyStar based on the notional licence fee, after adjusting for the fact that DL0M is not a relevant adjustment as determined by the Court of Appeal.

As per 8 February 2023 SICC order, notional Licence fees shall be calculated from 31 August, 2010 to 23 March 2019 considering annual productions of 53,550 tonnes by Longsheng to arrive final valuation of Kiri's stake in DyStar. Hence the amount of value of stake of Kiri in DyStar for buyout order execution from Senda shall be increased.

Snedas appeal with respect to legal cost judgment of the SICC was dismissed by Court of Appeal (the Supreme Court of Singapore) vide judgement dated 25 November, 2022. Senda failed to make payment of legal cost awarded to Kiri within deadlines extended up to 20 January 2023. Hence, Kiri has filed Writ of Seizure and Sale of Sendas shares held in DyStar Global Holdings (Singapore) Pte. Ltd. to the extent of recovery of cost awarded by SICC and Court of Appeal (Singapore Supreme Court).

In another case No. SIC7 with DyStar, Kiri and DyStar had filed appeal against SICC order with regards to preferred supplier status to Kiri. SICC had rejected Kiri's claim related to be treated as preferred supplier against DyStar vide its order dated 24 September, 2021. The hearing of Appeal at Supreme Court of Singapore had been Completed on 22 September, 2022 and order is reserved and awaited.

## CONSOLIDATED OPERATIONAL PERFORMANCE FOR Q3FY23

The Comparative Consolidated Operational Performance for Q3FY23 vis-à-vis Q2FY23 and Q3FY22 is as under:

(INR in Crore)

Particulars	Q3FY23	Q2FY23	Q3FY22	Q-o-Q	Y-o-Y
Revenue from operation	203.81	242.15	429.41	-16%	-53%
Other Income	0.25	0.17	0.49		
Less: Operational Expenses	220.91	249.22	380.87	-11%	-42%
<b>EBIDTA</b>	<b>(16.85)</b>	<b>(6.90)</b>	<b>49.02</b>		
<b>EBIDTA %</b>	<b>-8%</b>	<b>-3%</b>	<b>11%</b>	<b>-5%</b>	<b>-20%</b>
Depreciation	12.33	12.32	12.69	0%	-3%
Finance Cost	1.77	1.26	1.26	40%	40%
<b>Earnings Before Tax</b>	<b>(30.95)</b>	<b>(20.47)</b>	<b>35.07</b>	51%	-188%
Taxes	3.06	5.70	10.53	-46%	-71%
Other Comprehensive Income	-	-	-		
Share of Profit of Associates	88.00	86.84	81.49	1%	8%
<b>Earnings After Tax</b>	<b>53.99</b>	<b>60.67</b>	<b>106.02</b>	<b>-11%</b>	<b>-49%</b>
<b>Earnings to Sales %</b>	<b>26%</b>	<b>25%</b>	<b>25%</b>	<b>1%</b>	<b>2%</b>

- ✚ During Q3FY23 Consolidated Revenues was lower by 16% Y-O-Y basis, and EBIDTA to Sales was (-) 8% in Q3FY23. The major reason for negative EBIDTA, was sluggish demand and lower capacity utilization with conversion cost not getting fully absorbed and the most importantly not being able to pass on the cost increases to its finished products sales prices.
- ✚ Earning after Tax is lower by 11% Q-O-Q and 49% Y-O-Y.
- ✚ The share of profit of associates, includes, share of profit of DyStar, which does not have any impact on the valuation of stake of Kiri in DyStar. The value of Kiri's stake in DyStar is US\$ 481.60 Million **plus the amount of license fees** for wrongfully using Patents of DyStar by Lonsheng **plus the amount of 19% DLDM** which ought to be reversed.

## STANDALONE OPERATIONAL PERFORMANCE FOR Q3FY23

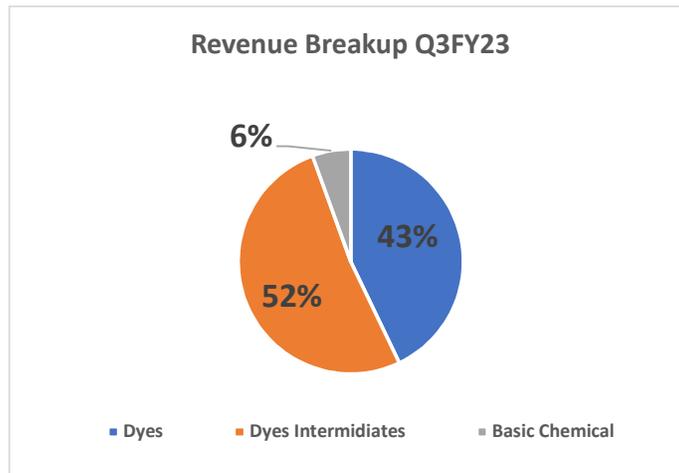
The Comparative Standalone Operational Performance for Q3FY23 vis-à-vis Q2FY23 and Q3FY22 is as under:

(INR in Crore)

Particulars	Q3FY23	Q2FY23	Q3FY22	Q-o-Q	Y-o-Y
Revenue from operation	132.59	140.69	345.75	-6%	-62%
Other Income	6.98	0.15	0.47		
Less: Operational Expenses	162.81	172.68	316.88	-6%	-49%
<b>EBIDTA</b>	<b>(23.24)</b>	<b>(31.84)</b>	<b>29.34</b>	<b>-27%</b>	<b>-179%</b>
<b>EBIDTA %</b>	<b>-18%</b>	<b>-23%</b>	<b>8%</b>		
Depreciation	11.14	11.11	11.01	0%	1%
Finance Cost	1.74	1.18	1.24	47%	40%
<b>Earnings Before Tax</b>	<b>(36.12)</b>	<b>(44.13)</b>	<b>17.09</b>	<b>-18%</b>	<b>-311%</b>
Taxes	(0.27)	(0.22)	5.93	22%	-105%
Other Comprehensive Income	-	-	-		
<b>Earnings After Tax</b>	<b>(35.85)</b>	<b>(43.91)</b>	<b>11.16</b>	<b>-18%</b>	<b>-421%</b>
<b>Earnings to Sales %</b>	<b>-26%</b>	<b>-31%</b>	<b>3%</b>	<b>5%</b>	<b>-29%</b>

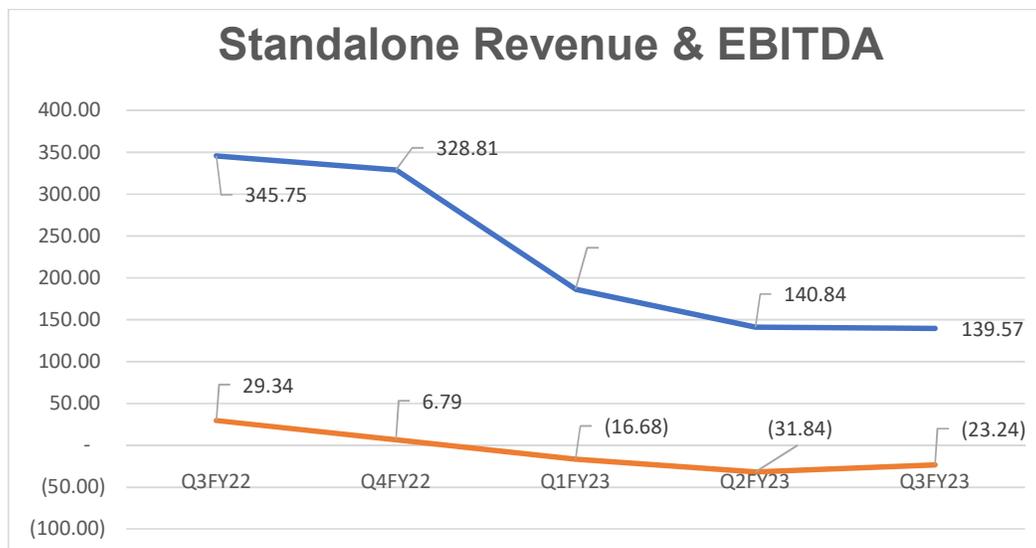
- EBIDTA margins remained negative in Q3FY23, on account of sluggish demand and accounting of higher legal cost.
- Other Income includes dividend of INR6.86 Crore from Lonsen Kiri Chemical Industries Limited, JV Company in which it holds 40% equity stake.
- The revenues break-up in percentage terms amongst dyes, dyes intermediates and basic chemicals is depicted here-in-under:

Segments	Q3FY23	Q2FY23	Q3FY22
Dyes	43%	46%	32%
Dyes Intermediates	52%	48%	63%
Basic Chemical	6%	7%	5%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>



#### Quarter-wise Revenue and EBDITA

The trend line below demonstrates the downward trajectory for Revenue and EBDITA in last three quarters of FY23. After improved performance in first two quarters of FY22, the revenues have reduced with EBDITA is red. The reversal in trend could possibly be experienced during FY24. The coming quarter, i.e. Q4FY23 the industry performance and that of the company would possible not see much change as compared to previous three quarters.



### Gross Margins

The quarter-wise margins earned demonstrates that there is improvement of margins in Q3FY23 as compared to Q2FY23 but is still suppressed as compared to Q2FY23, with flat outlook for margins in Q4FY23. Markets anticipate improvement in margins is expected in FY24 and beyond, after strengthening of positive demand.

(INR in Crore)

Particulars	Q3FY23	Q2FY23	Q3FY22
Revenue from Operations	132.59	140.69	345.75
Cost of Material	101.59	117.41	237.14
Material Margin	<b>31.00</b>	<b>23.28</b>	<b>108.61</b>
Material Margin %	<b>23.4%</b>	<b>16.5%</b>	<b>31.4%</b>
Q-o-Q	<b>6.8%</b>		
Y-o-Y	<b>-8.0%</b>		

 Except the higher litigation cost of Singapore Case accounted during Q3FY23, Operational expenses have remained under control during Q3FY23 and have remained in line with operational expenses of previous two quarters.

### STANDALONE WORKING CAPITAL

The sluggish demand and volatile raw material prices have increased the payment cycle and reduced inventory churning. The company expects liquidity to smoothen in coming quarters and the payable cycle is expected to normalize in FY24.

### FUTURE OUTLOOK

According to International Monetary Fund update in its World Economic Outlook, updated in January 2023, global growth is projected to fall from an estimated 3.4 per cent in 2022 to 2.9 per cent in 2023, then rise to 3.1 per cent the year after. Furthermore, it predicts a decline in global inflation from 8.8 per cent in 2022 to 6.6 per cent in 2023 and 4.3 per cent in 2024 but it remains at least 3.5 per cent above the pre-

pandemic level between 2017 and 2019. This has largely been attributed to the fact that “adverse risks” have been “moderated” since October 2022.

Kiri has been monitoring the global dyes market and has been continuously taking steps to mitigate challenging market conditions and reduce cash losses.

Kiri shall strive optimum product mix to enhance overall margins enabling the company to absorb its fixed overheads and take a leap forward to achieve normalized revenues and EBIDTA in coming quarters.

Kiri Management is utilizing all its expertise to minimize losses in challenging business environment ensuring that fixed overheads are absorbed with focus on penetrating untapped markets to take maximum benefit in coming times, when demand picks up in its core business line of dyes, dyes intermediates and basic chemicals.

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## Forward Looking Statements

*This document contains forward-looking statements which may be identified by their use of words like “plans,” “expects,” “will,” “anticipates,” “believes,” “intends,” “projects,” “estimates” or other words of similar meaning. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The companies referred to in this presentation cannot guarantee that these assumptions and expectations are accurate or will be realized. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. These companies assume no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events, or otherwise.*