Telephone E-Mail : 044 – 28889333/28415702 : investor@iobnet.co.in



इण्डियन ओवरसीज़ बैंक

केंन्द्रीय कार्यालय- पोस्ट बॉक्स सं 3765, 763 अण्णा सालै, चेन्नै 600 002

Indian Overseas Bank

Central Office: P.B.No.: 3765, 763 Anna Salai, Chennai 600 002

Investor Relations Cell

IRC/ 7 /2021-22

14.06.2021

The General Manager,
Department of Corporate Services
BSE Limited
Floor 1, P.J. Towers, Dalal Street
Mumbai 400 001

The Vice President

National Stock Exchange Ltd.

"Exchange Plaza", C-1 Block G

Bandra-Kurla Complex, Bandra (E)

Mumbai – 400 051

Dear Sir/Madam,

Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Audited Financial Results of the Bank for the Financial Year ended 31st March 2021

We refer our letter no. IRC/66/2021-22 dated 05.06.2021 and inform that the Audited Financial Results of the Bank for the Quarter and Financial year ended 31st March, 2021 was approved by the Board of Directors at its meeting held today (i.e., 14.06.2021).

The Meeting of the Board of Directors commenced at 11:30 a.m. and concluded at 1:25 p.m.

In this connection, we enclose the following:

- 1. the Audited Financial Results of the Bank for the Quarter and Financial Year ended 31st March, 2021
- Copy of Press Release for the Quarter and Financial Year ended 31st March, 2021

The above information pursuant to Regulation 33 of SEBI (LODR) Regulation 2015 may be taken on record.

Thanking you.

Yours faithfully,

Bhuwan Chandra

General Manager & CFO

Encl: As above





Indian Overseas Bank

Central Office, 763, Anna Salai Chennai - 600 002

Audited Standalone Financial Results for the Quarter / Year ended 31st March 2021

No.	Particulars	G	uarter ended		Year e	(Rs. in Lakhs
		31.03.2021 (Audited)	31.12.2020 (Reviewed)	31.03.2020 (Audited)	31.03.2021 (Audited)	31.03.2020 (Audited)
1	Interest Earned (a) + (b) +(c)+ (d)	4,05,743	4,24,372	4,44,217	16,96,553	17,40,61
	(a) Interest/discount on advances/bills	2,44,615	2,76,236	2,84,759	10,83,435	11,51,25
	(b) Income on Investments	1,43,890	1,41,330	1,39,846	5,71,168	5,20,79
	(c) Interest on Balances with Reserve Bank of India and other Inter Bank Funds	6,034	6,806	13,505	30,450	62,45
	(d) Others	11,204	0	6,107	11,500	6,10
2	Other Income	2,01,637	1,54,282	1,04,189	5,55,902	3,30,63
3	TOTAL INCOME (1+2)	6,07,380	5,78,654	5,48,406	22,52,455	20,71,24
4	Interest Expended	2,65,423	2,72,204	2,91,040	11,06,703	12,10,32
5	Operating Expenses (i) + (ii)	1,69,546	1,33,317	1,42,980	5,56,172	5,12,88
-	(i) Employees Cost			87,446	3,70,278	
-	(ii) Other Operating expenses	1,16,599	84,962			3,24,07
	TOTAL EXPENDITURE (4+5)	52,947	48,355	55,534	1,85,894	1,88,81
	(excluding Provisions & Contingencies) OPERATING PROFIT	4,34,969	4,05,521	4,34,020	16,62,875	17,23,21
	before Provisions & Contingencies(3-6)	1,72,411	1,73,133	1,14,386	5,89,580	3,48,03
8	Provisions (other than tax) and Contingencies	1,38,046	1,51,357	1,06,038	5,05,609	11,87,81
	of which Provisions for Non-Performing Assets	1,59,665	89,846	83,089	3,94,266	11,17,18
9	Exceptional Items		0	0		
10	Profit (+)/Loss(-) from Ordinary Activities before tax(7-8-9)	34,365	21,776	8,348	83,971	-839,77
11	Tax expenses	-612	489	-700	824	18,29
12	Net Profit (+) / Loss(-) from Ordinary Activities after tax (10-11)	34,977	21,287	9,048	83,147	-858,07
13	Extraordinary items-Income (net of tax expense)	/	0	5,331		5,33
14	Net Profit (+) / Loss (-) for the period (12+13)	34,977	21,287	14,379	83,147	-852,74
15	Paid up equity share capital (Face value of each share - Rs.10/-)	16,43,699	16,43,699	16,43,699	16,43,699	16,43,69
16	Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year)	A Principle		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-171,264	-261,33
17	Analytical Ratios					
	(i) Percentage of shares held by Govt. of India	95.84	95.84	95.84	95.84	95.8
	(ii) Capital Adequacy Ratio (%) (Basel III)	15.32	11.49	10.72	15.32	10.7
	(a) CET 1 Ratio	12.91	8.82	8.21	12.91	8.2
	(b) Additional Tier 1 Ratio	0.00	0.00	0.00		0.0
	(iii) Earning Per Share (EPS) - in Rupees					
	a) Basic and diluted EPS before Extraordinary items (Net of tax expense) for the period, for the year to date and for the previous year (not annualized)	0.21	0.13	0.06	0.51	(8.04
-	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualized)	0.21	0.13	0.10	0.51	(7.99
	(iv) NPA Ratios					
	a) Gross NPA	16,32,318	16,75,348	19,91,270	16,32,318	19,91,27
	b) Net NPA	4,57,759	3,90,492	6,60,280	4,57,759	6,60,28
	c) % of Gross NPA	11.69	12.19	14.78	11.69	14.78
	d) % of Net NPA	3.58	3.13	5.44	3.58	5.44
	e) Return on assets (Annualised) (%)	0.50	0.28	0.20	0.31	(2.95

Place: Chennai Date :14.06.2021 S SRIMATHY
EXECUTIVE DIRECTOR

AJAY KUMAR SRIVASTAVA
EXECUTIVE DIRECTOR

PARTHA PRATIM SENGUPTA MANAGING DIRECTOR & CEO

Sura Silarania

FRN
310100E
Bhubaneswar
Chartered
Accountants

FRIP CHARLES ACCOUNTAINS

FRN 000685N New Delhi Chartered Accountants FRN
005157SISPINITE2

* Chartered Accountants

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Summarised Balance Sheet	(Rs. In lakhs)		
	As at 31.03.2021	As at 31.03.2020	
Capital & Liabilities	(Audited)		
Capital	1	(Audited)	
Reserve & Surplus	16,43,699	16,43,69	
Deposits	50,782	-28,20	
Borrowings	2,40,28,829	2,22,95,18	
Other Liabilities & Provisions	3,67,158	5,41,97	
Total	13,10,567	16,20,02	
Assets	2,74,01,035	2,60,72,68	
Cash & Balances with RBI	10.10.004		
Balances with Banks and Money at Call and Short Notice	12,18,826	3,15,52	
Investments	18,58,808	20,90,54	
Advances	95,49,422	79,41,60	
Fixed Assets	1,27,72,065	1,21,33,34	
Other Assets	2,91,878	3,12,73	
Total	17,10,036	32,78,93	
Total	2,74,01,035	2,60,72,68	

Place: Chennai Date :14.06.2021 S SRIMATHY
EXECUTIVE DIRECTOR

AJAY KUMAR SRIVASTAVA EXECUTIVE DIRECTOR PARTHA PRATIM SENGUPTA MANAGING DIRECTOR & CEO



FRN
310100E
Bhubaneswar
Chartered
Accountants

FRN 0040505 Chennai Chartered Accountants















Central Office, 763, Anna Salai Chennai 600 002 Notes forming part of the Audited Standalone Financial Results of the Bank for the Quarter/Year ended March 31, 2021 The above Standalone audited Financial results have been recommended by the Audit Committee of the Board and approved by the Board of Directors in their respective meetings held on 14.06.2021. The results have been audited by the Statutory Central Auditors of the Bank in line with the guidelines issued by the Reserve Bank of India (RBI), and as per the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. The Statutory Central Auditors have issued Unmodified Opinion on the Standalone Financial Results for the Year 2020-21. 2 The above financial results have been arrived at after considering provision for loan losses, restructured assets, standard assets, stressed sector accounts, employees' estimated wage revision, income tax, depreciation on investments and fixed assets, provision for employees' benefits and other necessary provisions on the basis of prudential norms and directions issued by RBI, judicial pronouncement and applicable accounting standards and laws. Provision for employee benefits pertaining to Pension, Gratuity and Leave Encashment and other benefits has been made on the basis of actuarial valuation. In line with RBI circular DBR. No.BP.BC1/21.06.201/2015-16 dated July 1,2015 regarding Pillar 3 disclosures 3 including Leverage Ratio and Liquidity Coverage Ratio under Basel III framework, the said disclosures are made available in Bank website http://www.iob.in/investor cell.aspx. These disclosures are not subjected to review/audit by the Statutory Central Auditors of the Bank. Based on the available financial statements and the declaration from borrowers, the Bank has estimated the liability towards Unhedged Foreign Currency Exposure to their constituents in terms of RBI circular DBOD.NO.BP.BC.85/21.06.200/2013-14 dated January 15, 2014 and holds Rs.11.08 crores provision as on March 31, 2021. In view of the continuing uncertainties prevailing in the Global and Indian economy consequent to the COVID-19 pandemic, the extent of impact on the Bank's operations and financial position remain uncertain and would depend on several factors including actions taken to mitigate its impact and other regulatory measures. Despite these prevalent conditions, in the opinion of Management, there would not be significant impact on Bank's financial results and ongoing concern assumptions. In accordance with the RBI guidelines relating to COVID 19 Regulatory Package on asset classification and provisioning dated 27.03.2020, 17.04.2020, 23.05.2020 and clarification issued by RBI through Indian Bankers Association dated 06.05.2020, Bank has granted a moratorium on payment of instalments and / or interest as applicable, falling due between 01.03.2020 and 31.08.2020 to eligible borrowers classified as standard, even if overdue, as on 29.02.2020 without considering the same as restructuring. The moratorium period, where granted, shall be excluded by the Bank from the number of days the account is past due for the purpose of asset classification under RBI's Income Recognition and Asset Classification norms. In accordance with RBI circular DOR.No.BP.BC.63/21.04.048/2016-20 dated 17th April 2020, the Bank is required to make provision @ 10% of outstanding advances in respect of such borrower accounts where asset classification benefit has been taken as per RBI guidelines. The details are as under: ओवरस

Indian Overseas Bank









	Particulars	As on 31.03.2021 (Rs. In Cr)
	Respective Amounts in SMA / overdue categories, where the moratorium / deferment was extended as per COVID 19 Regulatory Package (total outstanding)	4655.86
	Respective amounts where asset classification benefits is extended (total outstanding)	3854.87
	Provisions required to be held by the Bank on above	682.84
	Additional Provision made during Q4 FY 2020-21	NIL
	Provisions adjusted during the respective accounting periods against slippages and the residual provisions written back	682.84
	Total Provision Held as on 31.03.2021	NIL
	order, the Bank did not classify any domestic borrowal account which had not been class. August 31, 2020 as per RBI Prudential norms on IRAC, provisioning and other related ma August 31, 2020. As a matter of prudence, during the quarter ended 31.12.2020, the I additional provision of Rs.241.32 crore. Pursuant to the Supreme Court's final order dated March 23,2021 and in accordance with RBI Circular dated 07.04.2021, issued in this connection, the Bank has classified these bor per extant IRAC norms with effect from 01.09.2020 and reversed the above provision and towards provision on these accounts.	tters, as NPA after Bank has made an the instructions of rower accounts as
9	As per RBI circular No. DBR.No.BP.BC.18/21.04.048/2018-19 dated January 1, 2019, DOR.No.BP.BC.34/21.04.048/2019-20 dated 11.02.2020 and RBI DOR.No.BP.BC/4/21.04.048/2020-21 dated 06.08.2020, on "Relief for MSME borrowers e registered under Goods and Services Tax (GST)", 29356 nos. of MSME borrowal accounts 1374.51 crores were restructured as on March 31, 2021. The Bank has evaluated the options available under Section 115BAA of Income Tax Act, 1 continue to recognize the taxes on income for the quarter / year ended 31.03.2021 under the Income Tax Act, 1961.	circular No. ither exempted or amounting to Rs.
10	The Bank has recognized Net Deferred Tax Assets of Rs 15 crore during the year on time accordance with Accounting Standard - 22 on "Accounting for Taxes on Income" issued Inchartered Accountants of India.	ning differences in by The Institute of
11	In respect of various Direct Tax and Indirect Tax litigation pending before appellate authoristic consideration certain judicial rulings and expert advice from independent tax consultants, that there is a fair chance of succeeding in the appeals filed with the appellate authorities a provision has been made in respect of disputed income tax liability of Rs.5734.33 Crore liability of Rs.122.33 crores.	Bank is of the view
12	As per RBI circular No DBR.No.BP.15199/21.04.048/2016-17 and DBR.No.BP.1906/21.04.0 June 23, 2017 and August 28, 2017 respectively, for the accounts covered under the (Insolvency and Bankruptcy Code, the Bank is holding a total provision of Rs.17647.43 crore outstanding) as on 31.03.2021.	provisions of IBC



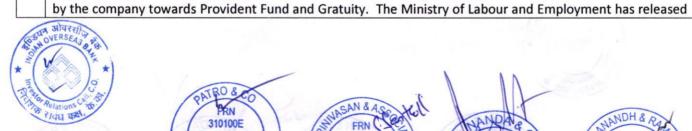








13	group. Respectfully	following th	ne order of Honorable	h 2 borrower accounts belong NCLT, Kolkata Bench order da	ated 21st October
				s as NPA following IRAC norms	and maintained
14	During the year ender 11th BI-Partite settlen	ed March 31 nent effective	from 1 st November, 20	ade a provision of Rs. 431.86 Cro 17, (Cumulative provision - Rs. 84 75 Crores is payable as on March	0.92 Crores). Bank
15				January 1, 2021 to March 31, 202	
			ng of the Quarter - 0		
	Complaints received	during the Qu	arter - 9	and the second at Figure 10 females	
	Complaints redressed	d during the C	Quarter - 9		
	Closing balance at the	e end of the C	Quarter - 0		
16	Provision Coverage R	atio of the Ba	nk as on March 31, 202	1 stood at 90.34%.	
17	has option to defer to opted to provide full spilling over a period	he provision i provision for I of four quar	n respect of fraud over the liability towards fra ters. During the year e	2/21.04.048/2015-16 dated April the period of four quarters. How auds during the period ended 31.0 nded 31.03.2021, the Bank has respectively.	ever, the Bank has 03.2021, instead of
10			for which it is holding		A
18				BC.62/21.04.048/2019-20 dated	
			ended as on March 31	ved in those accounts where the 2021:	Resolution period
	No of Accounts in wh				Nil
	Amount involved (Rs.		•		Nil
19			2013 DBR No. BP.BC.45	/21.04.048/2018-19 dated 07.06.	2019 on resolution
	of stressed assets - Re				
	Amount of loans	Amount of	Amount of Loans	Addl. Provision required for	Provision out of
	impacted by RBI	loans to be	as on 31.03.2021,	loans covered under RBI	(d) already
	Circular	classified as	out of (b)	circular	made by
		NPA	classified as NPA	The state of the s	31.03.2021
	(a)	(b)	(c)	(d)	(e)
			NIL		
20				s.6027.50 crores during the year	ended March 2021
	and earned income o	of Rs.95.13 cro	ores.		
21				ed 07.04.2021 on "Asset Classific	
				package", the Bank shall refund /	
				o had availed of working capit	_
				pective of whether moratorium	The second of th
				ions, the methodology for calcula	
				circulated by the Indian Banks' A	
				ated an estimated liability of Rs. 59	0.67 crores towards
	interest relief and ha	s reversed the	e same from interest in	come.	
		THE RESERVE THE PARTY OF THE PA			







The Indian Parliament has approved the Code on Social Security, 2020 which would impact the contributions





draft rules for the code on Social Security, 2020 on November 13, 2020, and has invited suggestions. The Bank will assess the impact and its evaluation once the subject rules are notified and will give appropriate impact in its financial statements in the period in which, the Code becomes effective and the related rules to determine the financial impact are published.

- As per RBI Circular No. DBR.BP.BC.No.32/21.04.018/2018-19 dated 01.04.2019 on disclosure in the "Notes to Accounts" to the Financial Statements Divergence in the asset classification and provisioning, banks should disclose divergences, if either or both of the following conditions are satisfied:
 - (i) The additional provisioning for NPAs assessed by RBI exceeds 10% of the reported profit before provisions and contingencies for the reference period, and
 - (ii) The additional Gross NPAs identified by RBI exceed 15% of the published incremental Gross NPAs for the reference period.

Divergences are within threshold limits in the Bank as specified above and hence no disclosure is required with respect to RBI's annual supervisory process for FY 2019-20.

- The Government of India vide its letter No. F.No.7/23/2019-BOA-1 dated 17.03.2021 infused capital of Rs.4,100 crore for preferential allotment of equity shares and the amount was received by the Bank on 31.03.2021. The amount has been kept under share application money pending receipt of necessary regulatory approvals. The same has been included in Bank's Common Equity Capital (CET-I) after RBI approval vide letter No.DOR.CAP.21.01.002/2021-22 dated 30.04.2021.
- Bank has redeemed Lower Tier II Bond amounting to Rs.1000 crores on 31.12.2020 and call option was exercised on Upper Tier II Bond amounting to Rs.967 crores on 11.01.2021

Details of resolution plan implemented under Resolution Framework for Covid 19 related stress as per RBI circular dated 06.08.2020 are given below:

(Rs. in Crores)

Type of Borrower	(A)	(B)	(C)	(D)	(E)
	Number of	Exposure to	8	Additional funding	
	accounts where	accounts	aggregate	sanctioned, if any,	
	resolution plan		amount of	including between	on account
	has been			invocation of the	of the
	implemented	implementation			implementat
	under this window	of plan	into other securities	implementation	ion of the resolution
Personal Loan	24278	933.48	Nil	Nil	93.34
Corporate Persons	4	354.76	Nil	Nil	73.76
of which MSMEs	Nil	Nil	Nil	Nil	Nil
Others	656	24.33	Nil	0.26	2.29
Total	24938	1312.57	Nil	0.26	169.39

In accordance with RBI guidelines, relating to scheme for grant of ex-gratia payment of difference between compound interest and simple interest for six months to borrowers in specified loan accounts dated 26th Oct 2020, the bank has paid the amount of Rs.33.96 crores and is to be received from Nodal agency i.e. SBI.

As required by RBI Circular number RBI/2017-18/147 DBR. No. BP BC .102/ 21.04.048/2017-18 dated April 2, 2018, the bank is required to create an Investment Fluctuation Reserve (IFR) for 2% of its HFT and AFS portfolio, on a continuing basis. The bank has assessed Rs. 500.00 crores as IFR to be built up in three years, as allowed











	by RBI, based on e banks has created	stimation of its HFT and A Investment Fluctuation Re	FS portfolio of post three years. eserve of Rs. 100.00 Crores.	Accordingly, during the year, the
29	The figures for the the twelve Months	quarter ended March 31, ended March 31, 2021 ar	2021 are balancing figures betw nd the published year to date fig	reen audited figures in respect of ures upto December 31, 2020.
30	Previous period / y	ear figures have been reg	rouped / reclassified wherever n	ecessary.
	Place: Chennai	S SRIMATHY	AJAY KUMAR SRIVASTAVA	PARTHA PRATIM SENGUPTA
	Date: 14.06.2021	EXECUTIVE DIRECTOR	EXECUTIVE DIRECTOR	MANAGING DIRECTOR & CEO











INDIAN OVERSEAS BANK

CASH FLOW STATEMENT

STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31.03.2021

STATEMENT OF CASH FLOW FOR THE TEAR ENG		
	Rs in '000s	Rs in '000s
	Year ended	PY ended
A A A U E I A U E I A U E I A U E I A I A I A I A I A I A I A I A I A I	31.03.2021	31.03.2020
CASH FLOW FROM OPERATING ACTIVITIES	201.17.01	05.07.10.05
Net (Loss) After Tax	8 31 47 01	-85 27 40 35
Add: Provision for Tax	23 24 24	13 55 92
Net (Loss) before Income Tax	8 54 71 25	-85 13 84 42
Adjustments for : Amortisation of HTM Investments	10.07.10	10 10 07
	- 40 67 49	- 42 19 67
Loss on Revaluation of Investments Depreciation on Fixed Assets	13 90	1 20 75 85
	2 57 99 75	3 00 60 83
(Profit) / Loss on Sale of Assets	- 1 49 24	- 5 63 25
Transfer from Reserves	- 41 63 42	1 05 49 77
Provision for NPAs	39 39 21 01	110 74 20 03
Provision for Standard Assets	11 75 66 17	2 13 62 21
Depreciation on Investments (net)	-1 09 19 27	5 60 59 26
Provision for Other Items	33 24 11	1 99 11 00
Interest on IOB Bonds	2 88 80 29	3 52 48 60
Adjustus of France	55 02 05 81	128 79 04 62
Adjustments for :	470 00 44 55	4.47.00.00
Increase / (Decrease) in Deposits	173 36 41 55	4 17 80 28
Increase / (Decrease) in Borrowings	2 18 84 57	-1 26 30 71
Increase / (Decrease) in Other Liabilities & Provisions	-83 72 12 18	108 06 58 02
(Increase) / Decrease in Investments	-159 28 41 52	-131 22 96 10
(Increase) / Decrease in Advances	-103 26 45 62	1 90 02 28
(Increase) / Decrease in Other Assets	158 02 68 90	-160 57 79 01
	-12 69 04 29	-178 92 65 24
Direct Taxes (Net)	-1 36 94 61	-4 95 06 05
NET CASH FLOW GENERATED FROM /(USED IN) OPERATING ACTIVITIES (A)	49 50 78 15	-140 22 51 09
CASH FLOW FROM INVESTING ACTIVITIES		
Sale / disposal of Fixed Assets	18 71 45	43 61 55
Purchase of Fixed Assets	- 66 65 65	-1 29 02 92
NET CASH GENERATED FROM/(USED IN) INVESTING ACTIVITIES (B)	- 47 94 20	- 85 41 37
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds of Equity Share Issue (including Share premium)		82 17 00 00
Redemption of Tier I & Tier II Bonds (Net)	-19 67 00 00	-6 00 00 00
Issue of Basel III Tier II Bonds		
Interest Paid on Tier II Capital	-3 20 15 82	-3 39 91 75
Interest paid on perpetual (AT1) bonds		
Share Application Money received from GOI	41 00 00 00	
NET CASH GENERATED FROM/(USED IN) FROM FINANCING ACTIVITIES (C)	18 12 84 18	72 77 08 25
NET INCREASE IN CASH AND CASH EQUIVALENTS (A) +(B) + (C)	67 15 68 12	-68 30 84 21
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Cash & Balances with RBI	31 55 22 13	102 92 53 22
Balances with Banks & Money at Call	209 05 43 44	205 98 96 56
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		
Cash & Balances with RBI	121 88 25 40	31 55 22 13
Balances with Banks & Money at Call	185 88 08 30	209 05 43 44
NET INCREASE / DECREASE IN CASH AND SASH EQUIVALENTS& ASS	. 67 15 68 12	-68 30 84 21

FRN 310100E
Bhubaneswar
Chartered
Accountants

FRN D40 96 A Chartered Accountants

FRN COLORSON ACCOUNTANTS

FRN 00515786 200052 Accountants



INDIAN OVERSEAS BANK CENTRAL OFFICE, 763, ANNA SALAI, CHENNAI 600002 SEGMENT RESULTS FOR THE QUARTER / YEAR ENDED 31ST MARCH 2021

Particulars		Quarter ended		Year er	nded
	31.03.2021 (Audited)	31.12.2020 (Reviewed)	31.03.2020 (Audited)	31.03.2021 (Audited)	31.03.2020 (Audited)
1) Segment Revenue					
a) Treasury Operations	1 85 815	2 26 174	1 85 247	8 32 709	6 63 850
b) Corporate / Wholesale Banking	1 46 326	1 76 159	1 68 863	5 93 749	6 49 121
c) Retail Banking	2 53 899	1 61 183	1 84.249	7 73 984	7 13 424
d) Other Banking Operations	10 161	15 090	9 425	40 749	43 514
e) Unallocated	11 179	48	5 953	11 264	6 672
Total	6 07 380	5 78 654	5 53 737	22 52 455	20 76 581
Less: Inter segment Revenue	0	0	0	0	(
Income from Operations	6 07 380	5 78 654	5 53 737	22 52 455	20 76 581
Segment Results Before Provisions & Before Tax					
a) Treasury Operations	36 895	92 261	40 254	2 69 911	1 15 877
b) Corporate / Wholesale Banking	7 866	38 206	9 794	25 936	(12,648
c) Retail Banking	1 10 735	29 402	57 209	2 50 501	2 10 204
d) Other Banking Operations	5 742	13 215	6 542	32 018	33 387
e) Unallocated	11 173	48	5 9 18	11 214	6 548
Operating Profit	1 72 411	1 73 132	1 19 717	5 89 580	3 53 368
Less: Provisions and Contingencies	1 38 046	1 51 357	1 06 038	5 05 610	11 87 816
Profit After Provisions and before Tax	34 365	21 775	13 679	83 970	(834,449)
3) Segment Assets					
a) Treasury Operations	1 08 65 171	97 35 157	93 92 721	1 08 65 171	93 92 721
b) Corporate / Wholesale Banking	70 77 255	73 10 860	80 05 573	70 77 255	80 05 573
c) Retail Banking	84 60 037	81 91 146	76 56 054	84 60 037	76 56 054
d) Other Banking Operations	18 856	34 534	. ,51 458	18 856	51 458
e) Unallocated	9 79 716	9 67 379	9 66 877	9 79 716	9 66 877
Total	2 74 01 035	2 62 39 076	2 60 72 683	2 74 01 035	2 60 72 683
4) Segment Liabilities	100 // 000				
a) Treasury Operations	1 02 66 988	93 47 554	91 12 666	1 02 66 988	91 12 666
b) Corporate / Wholesale Banking	68 26 342	71 60 575	77 98 956	68 26 342	77 98 956
c) Retail Banking	81 88 194	80 51 513	74 84 805	81 88 194	74 84 805
d) Other Banking Operations	13 185	9 892	56 420	13 185	56 420
e) Unallocated	4 11 845	3 655	4 339	4 11 845	4 339
Total 5) Capital Employed : Segment Assets	2 57 06 554 Segment Liabilities	2 45 73 189	2 44 57 186	2 57 06 554	2 44 57 186
a) Treasury Operations	5 98 183	3 87 603	2 80 055	5 98 183	2 80 055
b) Corporate / Wholesale Banking	2 50 913	1 50 285	2.06 617	2 50 913	2 06 617
c) Retail Banking	271 843	1 39 633	1 71 249	2 71 843	1 71 249
d) Other Banking Operations	5 671	24 642	(4,962)	5 671	
e) Unallocated	5 67 871	9 63 724	9 62 538	5 67 871	9 62 538
Total	16 94 481	16 65 887	16 15 497	16 94 481	16 15 497
TOIGI	10 74 401	10 03 007	10 15 47/	10 74 401	10 15 497

Notes on Segment Reporting

1. Segment expenses and liabilities have been apportioned on the basis of average segment assets, wherever direct allocation is not

2. Figures of the previous years/Current year/quarters have been regrouped / reclassified / rearranged whereever considered necessary to correspond with the current year /quarters classification / presentation

Chennai 14.06.2021

S SRIMATHY **EXECUTIVE DIRECTOR** AJAY KUMAR SRIVASTAVA

PARTHA PRATIM SENGUPTA

EXECUTIVE DIRECTOR

MANAGING DIRECTOR & CEO











PATRO & CO
Chartered Accountants

S N NANDA & CO
Chartered Accountants

M SRINIVASAN & ASSOCIATES

Chartered Accountants

YOGANANDH & RAM LLP

Chartered Accountants

INDEPENDENT AUDITORS REPORT

To
The Board of Directors
Indian Overseas Bank,
Chennai

Report on the Audit of the Standalone Financial Results

Opinion

We have audited the accompanying Statement of Standalone Financial Results of Indian Overseas Bank (the "Bank") for the quarter and year ended March 31, 2021 ('the Statement') attached herewith, being submitted by the Bank pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations") except for the disclosures relating to Pillar 3 disclosure as at March 31, 2021 including leverage and liquidity coverage ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement (Note No.3) and have not been audited by us.

The Standalone Financial Results include returns for the year ended on that date of:

- i) 20 branches audited by us,
- ii) 1919 branches including 3 foreign branches and 2 Regional Offices audited and 1 foreign branch reviewed by other and local auditors respectively, specially appointed for the purpose,
- iii) Unaudited returns in respect of 1338 branches which includes 46 Regional Offices.









The Branches audited by us and those audited by other auditors have been selected by the Bank in accordance with the guidelines issued to the Bank by the Reserve Bank of India. Also incorporated in the Balance Sheet, the Profit and Loss Account and Cash Flow Statement are the returns from 1338 Indian branches (including 46 Regional Offices) which have not been subjected to audit. These unaudited branches account for 9.32% of advances, 23.79% of deposits, 5.69% of interest income and 23.75% of interest expenses.

In our opinion and to the best of our information and according to explanation given to us, the Results:

- a) is presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard except for the disclosures relating to Pillar 3 disclosure as at March 31, 2021 including leverage ratio and liquidity coverage ratio under Basel III Capital Regulations as have been disclosed on the Bank's Website and in respect of which a link has been provided in the Standalone Financial Results and have not been audited by us; and
- b) gives a true and fair view in conformity with the recognition and measurements principles laid down in the applicable accounting standards, the relevant provisions of the Banking Regulation Act, 1949, the Circulars, guidelines and directions issued by the Reserve Bank of India (RBI) from time to time ("RBI guidelines") and other accounting principles generally accepted in India of the net Profit and other financial information of the Bank for the quarter ended as well the year ended March 31, 2021.

Basis of Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) issued by Institute of Chartered Accountants of India (ICAI). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the standalone Financial Results section of our report. We are independent of the bank in accordance with the code of ethics issued by the ICAI together with ethical requirements that are relevant to our audit of the financial results in India, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.









Emphasis of Matters

- a) Note No.11 relating to additional provisioning towards various disputed Income tax and Indirect Taxes for the reasons stated therein.
- b) Note No 9 & 10 detailing the fact that the bank has decided to continue with the existing tax regime and has recognized Net Deferred Tax Assets during the year on timing differences in accordance with Accounting Standard 22 on "Accounting for Taxes on Income" issued by The Institute of Chartered Accountants of India.
- c) Note No 5 to the Statement which explains that the extent to which the COVID-19 pandemic will impact the bank's operations will depend on future developments, which are highly uncertain.

Our opinion is not modified in respect of these matters.

Responsibilities of Board of Directors for the Standalone Financial Results

The Results has been prepared from the related audited Annual Standalone Financial Results, The Bank's Board of Directors is responsible with respect to the preparation and presentation of these Results that give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with the accounting principles generally accepted in India including the Accounting Standards issued by ICAI, and provisions of Section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by RBI from time to time. This responsibility also includes maintenance of adequate accounting records in accordance with provisions of the Act for safeguarding the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Results, Board of Directors is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board of Directors either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Bank's financial reporting process.









Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Audit(SAs) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Annual Standalone Financial Results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.









• Evaluate the overall presentation, structure and content of the annual standalone financial results, including the disclosures, and whether the annual standalone financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

- a. We report that the figures for the quarter ended March 31, 2021 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2021 and the published unaudited year-to-date figures up to December 31, 2020 being the date of the end of the third quarter of the current financial year, which were subjected to limited review by us, as required under Listing Regulations.
- b. We did not audit the financial results/information of 1920 (including 2 regional offices) branches included in Standalone Financial Results of the Bank whose financial results/financial information reflects total assets of Rs. 2,10,80,84,936 (in thousand) at March 31,2021 and total revenue of Rs. 15,84,73,399 (in thousand) for the year ended on that date, as considered in the standalone Financial Results. The Financial results/information of these branches have been audited/reviewed by branch auditors whose reports have been furnished to us and in our opinion in so far as it relates to the amounts and disclosures included in respect of branches, is based solely on the report of such branch auditors.
- c. Due to the COVID-19 pandemic and the lockdown and other restrictions imposed by the Government and local administration, the audit processes were carried out based on the remote access to the extent available/feasible and necessary records made available by the management through digital medium.









Our opinion is not modified in respect of the above matters.

For PATRO & CO

Chartered Accountants

FRN 310100E

(N ANANDA RAO)

Partner

M No: 051656

UDIN: 21051656AAAAJJ3662

For S N NANDA & CO

Chartered Accountants

FRN 000685N

(PUNEET NANDA)

Partner

M No: 092435

UDIN: 21092435AAAAAY7378

Place : Chennai Date : 14.06.2021 For M. SRINIVASAN & ASSOCIATES

Chartered Accountants

FRN 004050S

S. Santlell'

FRN 004050S Chennai Chartered Accountants

005157S/S20005 Chennai Chartered

(S.SANTHOSH)

Partner

M No: 230839

UDIN: 21230839AAAABL8319

For YOGANANDH & RAM LLP

Chartered Accountants

FRN 005157\$/\$200052

(N SRIDHAR)

Partner

M No: 026833

UDIN: 21026833AAAAAX7881



Indian Overseas Bank

Central Office Chennai Press Release

14.06.2021

Performance Highlights – 31.03.2021

(Rs. In Crores)

					ks. In Crores	5)
	31.03.2021 (Q4)	31.03.2020 (Q4)		31.03.2021 (12 M)	31.03.2020 (12 M)	
Operating Profit	1724	1197	1	5896	3534	1
Net Profit / Loss	350	144	1	831	(8527)	1
Deposits	240288	222952	1	240288	222952	1
Gross Advances	139597	134771	1	139597	134771	1
Investments	98412	82029	1	98412	82029	1
Business Mix	379885	357723	1	379885	357723	•
CASA	102165	89751	•	102165	89751	1
CASA Ratio	42.52%	40.26%	1	42.52%	40.26%	1
Gross NPA	16323	19913	1	16323	19913	1
Net NPA	4578	6603	1	4578	6603	1
Net Interest Margin	2.22%	2.60%	1	2.39%	2.03%	•
Gross NPA Ratio	11.69%	14.78%	1	11.69%	14.78%	1
Net NPA Ratio	3.58%	5.44%	1	3.58%	5.44%	1
Cost to Income Ratio	49.58%	54.43%	1	48.54%	59.21%	1
PCR	90.34%	86.94%	1	90.34%	86.94%	a
CRAR	15.32%	10.72%	1	15.32%	10.72%	1
RoE	21.33%	19.63%	1	13.21%	(163.72)	1
RoA	0.50%	0.20%	1	0.31%	(2.95)	1
CD Ratio	58.10%	60.45%	1	58.10%	60.45%	1

The Bank has posted yearly net profit of Rs.831 crores for the year ended 31.03.2021 after 6 years.

	12(M)		Variance		
	31.03.2021	31.03.2020	Rs. in crore	% Growth	
Operating Profit	5896	3534	2362	66.84%	
Net Profit	831	(8527)	9358	Positive Growth	

- The Bank plans to come out of Prompt Corrective Action by focusing on Recovery, low cost deposits and less capital consuming advances.
- Profit for the quarter ended 31.03.2021 recorded at Rs.350 crores as against Rs.213 crores for the quarter ended 31.12.2020.



- Net NPA has stood at 3.58% which is within prescribed RBI guidelines.
- During the quarter GNPA reduced by Rs.430 crore. GNPA ratios reduced to 11.69% from 14.78% QoQ
- The provision coverage ratio improved to 90.34%

Performance Highlights for the Financial Year ended March 31, 2021

- CASA of the Bank improved to 42.52% (Domestic 42.70%) as on 31st March 2021 as against 40.26% (Domestic 40.67%) as on 31st March 2020. Total CASA has increased from Rs.89,751 crores as on 31.03.2020 to Rs.1,02,165 crores as on 31.03.2021, and registered 13.83% growth as at 31st March '21 over 31st March '20.
- 2. Total business stood at Rs.3,79,885 crore as on 31st March 2021 as against Rs.3,57,723 crore as on 31st March 2020 (Increase of 6.20%).
- 3. Total deposits increased to Rs.2,40,288 crore as on 31st March 2021 as against Rs.2,22,952 crore as on 31st March 2020. The Bank has reduced the concentration of Bulk Deposits and high cost deposits and increased Retail Term Deposits to have a stable and sustainable deposit profile and reduce the cost of funds.
- 4. Gross Advances stood at Rs.1,39,597 crore as on 31st March 2021 as against Rs.1,34,771 crore as on 31st March 2020. The Bank has evolved a policy of not taking fresh exposures in stressed sectors, below hurdle rated accounts and BB and below rated accounts. The Bank has also exited from accounts in the stressed sectors, wherever feasible.
- 5. Operating Profit for the year ended 31.03.2021 stood at Rs.5,896 crore as against of Rs.3,534 crore on 31.03.2020 which is an increase of 67% over the previous year.
- Total income for the year ended 31.03.2021 stands at Rs.22,525 crore as against Rs.20,766 crore for the previous year (2019-20)
- 7. Interest income stands at Rs.16,966 crore for the year ended 31.03.2021.
- 8. Other income stands at Rs.5,559 crores for the year ended 31.03.2021.
- Total Expenditure stands at Rs.16,629 crore for the year ended 31st March 2021 which is reduced as against Rs.17,232 crores for the year ended 31st March 2020.

Cost to Income decreased from 59.21% as at March '20 to 48.54% as at March '21.



- 10. Recovery in NPA accounts for the year ended 31.03.2021 is Rs.6,831 crores.
- GNPA reduced from 14.78% as at March '20 to 11.69% as at March '21.
- NNPA reduced from 5.44% as at March '20 to 3.58% as at March'21
- Provision Coverage Ratio (PCR) improved from 86.94% as at March '20 to 90.34% as at March '21

<u>Performance Highlights for the Quarter ended March 31, 2021 QoQ</u> (Sequential) ie Dec,31.2020

- 1. Total business stood at Rs.3,79,885 crore as on 31st March 2021 as against Rs.3,71,585 as on 31st December 2020.
- 2. Total deposits stood at Rs.2,40,288 crore as on 31st March 2021 as against Rs.2,34,116 as on 31st December 2020.
- 3. CASA of the stood at 42.52% as on 31st March 2021 as against 40.93% as on 31st December 2020.
- 4. Gross Advances stood at Rs.1,39,597 crore as on 31st March 2021 as against Rs.1,37,469 crore as on 31st December 2020. Bank focused on re-aligning its loan book for efficient capital utilization.
- 5. Operating Profit stood at Rs.1,724 crore for quarter ended 31st March 2021 as against Rs.1,731 crore for the quarter ended 31st December 2020.
- 6. Net profit for the quarter ended 31st March 2021 is Rs.350 crore as against Rs.213 crore as on 31st December 2020.
- 7. Total income is Rs.6,074 crore for the quarter ended 31st March 2021 as against Rs.5,787 crore for the quarter ended 31st December 2020.
- 8. Interest income stood at Rs.4,057 crore for the quarter ended 31st March 2021 as against Rs.4,244 crore for the quarter ended 31st December 2020.





- 9. Other income increased to Rs.2,016 crore for the quarter ended 31st March 2021 as against Rs.1,543 crore for the quarter ended 31st December 2020.
- 10. Total Expenditure stood at Rs. 4,349 crore for the quarter ended 31st March 2021 as against Rs. 4,055 crore for the quarter ended 31st December 2020.
- 11. NPA MANAGEMENT: Gross NPA as at 31st March 2021 stood at Rs.16323 crore as against Rs.16,753 crore as at 31st December 2020.
- 12. Recovery made Rs.3934 crore for the quarter ended March '21 as against Rs.1625 crore as at 31st December 2020.
- 13. Net NPA as at 31st March 2021 and stood at Rs.4,578 crore with ratio of 3.58% as against Rs.3,905 crore with ratio of 3.13% as on 31st December 2020.
- 14. Provision Coverage Ratio stood at 90.34% as on 31st March 2021 as against 91.91% as on 31st December 2020.

<u>Performance Highlights for the Quarter ended March 31, 2021 - Q4 March'21 over Q4 March'20</u>

- Deposits stood at Rs.2,40,288 as on 31.03.2021 as against Rs.2,22,952 on 31.03.2020.
- Gross Advances stood at Rs.1,39,597 crore as on 31st March 2021 as against Rs.1,34,771 crore as on 31st March 2020.
- 3. Total business stood at Rs.3,79,885 crores as on 31.03.2021 as against Rs.3,57,723 crores on 31.03.2020.
- 4. Operating Profit for quarter ended 31st March 2021 registered growth of 44% and stood at Rs.1,724 crore as against Rs.1,197 crore for the quarter ended 31st March 2020.
- 5. Net Profit for the quarter ended 31st March 2021 stood at Rs.350 crore as against Rs.144 crore for the quarter ended 31st March 2020.



- 6. Total income stood at Rs.6,074 crore for the quarter ended 31st March 2021 as against Rs.5,537 crore for the quarter ended 31st March 2020.
- 7. Interest income stood at Rs.4057 crore for the quarter ended 31st March 2021 as against Rs.4,442 crore for the quarter ended 31st March 2020.
- 8. Other income increased to Rs.2,016 crore for the quarter ended 31st March 2021 as against Rs.1,095 crore for the quarter ended 31st March 2020.
- 9. Total Expenditure for the quarter ended 31st March 2021 continued to remain at Rs.4,350 crores. Operating expenses stood at Rs.1,695 crore for the quarter ended 31st March 2021 as against Rs.1,430 crore for the quarter ended 31st March 2020.
- 10. NPA MANAGEMENT: Gross NPA as at 31st March 2021 stood at Rs.16,323 crore with ratio of 11.69% as against Rs.19,913 crore with ratio of 14.78% as at 31st March 2020.
- 11. Recovery made Rs.3934 crores for the quarter ended March '21 as against Rs.2377 crores for the quarter ended 31st March 2020.
- 12. Net NPA is contained to Rs.4,578 crore with ratio of 3.58% as at 31st March '21 as against Rs.6,603 crore with ratio of 5.44% as on 31st March '20.
- 13. Provision Coverage Ratio is improved to 90.34% as on 31st March 2021 as against 86.94% as on 31st March 2020.

CAPITAL ADEQUACY RATIO (CRAR):

Particulars	Basel III as on 31.03.2021	Regulatory Requirement
CET 1	12.91%	5.50%
Tier I	12.91%	7.00%
Tier II	2.41%	2.00%
Total CRAR	15.32%	9.00%*

^{*} Excluding CCB

Total Capital includes Capital infusion by GOI of Rs.4100 cr received during FY 2020-21.





KEY FINANCIAL RATIOS:

- Credit Deposit Ratio is 58.10% as on 31.03.2021 as against 60.45 % as on 31.03.2020
- Average Cost of Deposit is 4.70% for the year ended 31.03.2021 as against 5.33% for the year ended 31.03.2020.
- Average Yield on Advances is 8.00% for the year ended 31.03.2021 as against 7.01% for the year ended 31.03.2020.
- Cost to Income Ratio is 48.54% for the year ended 31.03.2021 as against 59.21% for the year ended 31.03.2020.
- Net Interest Margin is 2.39% for the quarter ended 31.03.2021 as against 2.03% for the year ended 31.03.2021.

CAPITAL INFUSION BY GOVERNMENT OF INDIA

On 31.03.2021, the Bank has received Rs.4100 crores as capital infusion by the Government of India for which the Bank has allotted 246,54,23,932 equity shares of Rs.10/- each for cash at Issue Price of Rs.16.63 per equity share (including premium of Rs.6.63 per equity share) on preferential basis, to Government of India. Upon allotment made, GOI's shareholding increased to 96.38% from 95.84%.





Developments / Initiatives / Accolades and Awards / Implementation of New Programmes

Digital Banking Department

MOBILE BANKING

- > Launched in the year 2009
- New version with customer friendly and enhanced features released in 2020
- Product has all the advanced features such as
 - a. Self-registration without visiting branch
 - b. Login using Biometric authentication for enhanced security and access
 - c. mPassbook facility available to view and download statements
 - d. Voice assistance facility
 - e. Deposit opening, renewal, pre-closure and closure
 - f. Bharat Bill Payment System (BBPS) integration.
 - g. PMJJBY/PMSBY insurance enrolment
 - h. Pay Later/Standing Instructions facility
 - i. Mobile Banking application in 10 regional languages
- Number of registrations made till 31.03.2021 are 36.26 lakhs







BHIM IOB UPI

- Introduced from the year 2016
- By Linking Savings or Current account, customer can
 - a. Send money using VPA, A/c No and IFSC Code, QR Code
 - b. Collect money using remitters VPA
- Introduced separate 6 digit PIN for each account for enhanced security.
- > Has the facilities of One Time mandate creation and ASBA
- Number of registrations made till 31.03.2021 are 39.64 lakhs

Debit Cards

- Cards are issued in different flavours (Gold, Platinum and Signature) under VISA, Rupay and Master Card
- Both Insta and Personalized cards are issued to customers
- ▶ Green Pin (in place of Paper pin) for Debit Cards introduced.
- ▶ Facility has been provided to card holders for blocking Debit Cards through Bank Web Site, Internet Banking and Mobile Banking.
- Option given to card holders to switch ON/Off and set/modify transaction limit, if any, for all types of transactions - Domestic and International, at POS/ATMs/Ecom transactions/contactless transactions through Internet banking and Mobile banking.



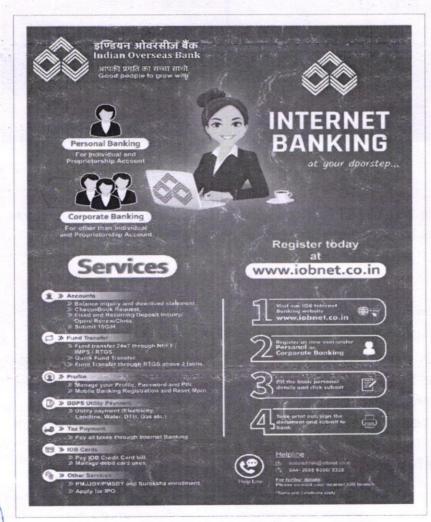
National Common Mobility Card (NCMC) introduced in RUPAY category which can also be used for contactless transactions.

Management of ATMs/Cash Recyclers/Passbook Kiosks

- ➤ IOB is having **3145** machines as on 31.03.2021 of which 1927 are ATMs and 1218 are Cash Recyclers.
- > Of the total 3145 machines 2720 are Onsite and 425 are Offsite
- Out of total 3129 machines, 2700 are Branch Managed (CAPEX model) and 445 are vendor managed (OPEX model)
- Bank is having 2109 Passbook Kiosks belonging to four vendors, functioning PAN INDIA

INTERNET BANKING

- The software developed in house introduced in the year 2003
- Some of features are Balance Enquiry, Transaction details, Funds Transfer using NEFT/RTGS/IMPS etc, Online Tax and Utility Payments Bill Payments, IPOs, Top Up of Prepaid Cards and Credit Card Payments
- Internet Banking application in 10 regional languages
- Total registrations till 31.03.2021 are 22.16 lakhs







Bank on Wheels

- As part of Bank's Commitment under EASE (Enhanced Access and Service Excellence), Our Bank has launched "Bank on Wheels" (Mobile ATMs) in 13 districts of Tamil Nadu and one district of Kerala where IOB is the Lead Bank besides one district in Andhra Pradesh (Vijayawada)
- Each Bank on Wheel is equipped with one Cash Dispenser, one Passbook Kiosk and 55" LED Screens for marketing of various products of the Bank. These Screens are also utilized for delivering Financial Inclusion messages or any educative series to the general public.
- A Business Correspondent will also available in the vehicle to popularise the bank schemes.



RTGS/NEFT

- Available for Customer and Inter Bank transactions
- Customers can avail NEFT channels through Mobile Banking and NEFT and RTGS through Internet Banking.
- NEFT & RTGS channels functioning 24 X 7

IOB PAY

- Introduced in the year 2017
- Developed in house and integrated with Aggregators
- The product is an integrated on line payment which offers fee payments, merchant payments, donations. An easy and effective way of collecting payments by the merchants.
- > Targeted to enable Online Payments for different type of merchants with or without merchant web site.
- 470 Institutions have been registered in IOB Pay.





Marketing Department:

Corona Specific Health Insurance Products launched

Our Bank has launched Corona coverage Specific Health Insurance products (Corona Kavach and Corona Rakshak) on 20.07.2020 as Per IRDAI guidelines in coordination with Universal Sompo General Insurance Co Ltd.

New tie up under General Insurance Category

Our Bank has partnered with M/s SBI General Insurance Co Ltd for providing variety of General Insurance Products to IOB Customers. In this regard a Corporate Agency Agreement signed on 25.02.2021 with SBI General Insurance Co Ltd.

New tie up under standalone Health Insurance category

Our Bank has partnered with M/s Max Bupa Health Insurance Co Ltd for providing competitive Standalone Health Insurance products to IOB Customers. In this regard a Corporate Agency Agreement signed on 22.03.2021 with M/s Max Bupa Health Insurance Co Ltd.

Financial Inclusion:

- "Wonderous Warrior" of Winning Wednesday Campaign for July-December 2020, January 2021, February 2021 and March 2021.
- Recognition to GM-FI. from PFRDA for qualifying in "Shine and Succeed" campaign during July-August 2020.
- Qualified for "OLD AGE Financial Freedom Fighters" Campaign with Exemplary award and Recognition from PFRDA for 6 Regional Heads and Nodal Officer of our Bank.
- Qualified for "Makers of Excellence 4.0" Campaign and Recognition from PFRDA.

<u>Implemented the following new programme:</u>

We have introduced **End to End Online Gold Loan application**, on our Bank's 84th Foundation Day (i.e, on 10.02.2021) to digitalize the Gold Loan facility with a customer friendly user interface.





Our Bank customers can apply for Gold Loan through our Bank website, mobile banking and internet banking while non-customers can apply through our Bank Website.

Applicants can apply for any of our 4 Gold Loan Schemes viz. Agriculture Term loan – Jewellery (to meet Short-term production, Agriallied activities and investment credit needs of farmers), Jewel loan – Others (to meet domestic/business needs), Jewel Loan SME (to meet investment need in MSME - Manufacturing, Services and Retail Trade sectors) and IOB Swarnalakshmi (to need domestic needs (i.e., non-productive) to women.

