

October 29, 2021

| The Secretary | The Secretary | | | |
|--|---------------------------|--|--|--|
| National Stock Exchange of India Limited | BSE Limited | | | |
| Exchange Plaza | Phiroze Jeejeebhoy Towers | | | |
| BandraKurla Complex (BKC) | Dalal Street | | | |
| Bandra (East) | Mumbai – 400001 | | | |
| Mumbai - 400051 | | | | |
| Symbol: EQUITASBNK Scrip Code No-543243 | | | | |
| F Group - Debt Instruments listed in BSE | | | | |
| Ref: Scrip Codes | - 952812 and 952815 | | | |

Dear Sirs.

Sub: Intimation on outcome of the Board Meeting held on October 29, 2021 and disclosure under Regulation 30, 33 & 52 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulations 30, 33 & 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to forward the following:

- a) Un-audited financial results for the quarter and half-year ended September 30, 2021 under Regulation 33 of the SEBI (LODR) 2015.
- b) Limited Review Report from the Statutory Auditors, T R Chadha & Co LLP.
- c) Press Release on the un-audited financial results for the quarter and half-year ended September 30, 2021.
- d) Investor Presentation on the un-audited financial results for the quarter and halfyear ended September 30, 2021 to be made to Analysts and Investors.
- e) Disclosure pursuant to Regulation 52(4) of SEBI (LODR) Regulations, 2015.

The Meeting of the Board of Directors of the Bank commenced at 15.30 hours and concluded at 18.40 hours.

The above information will be made available on the Bank's website www.equitasbank.com.

Kindly take the above information on record.

Thanking you,

Yours truly,

For Equitas Small Finance Bank Limited

Sampathkumar K R Company Secretary





EQUITAS SMALL FINANCE BANK LIMITED

CIN: L65191TN1993PLC025280

[Subsidiary of Equitas Holdings Limited]

Regd. Office: 4th Floor, Phase II, Spencer Plaza, No. 769, Mount Road, Anna Salai, Chennal 600 002

Website: www.equitasbank.com

1. Statement of Unaudited Financial Results for the quarter and half year ended September 30, 2021

| | | | Quarter ended | | Half Year | ended | Year ended | |
|----|--|-------------|---------------|-------------|-------------|-------------|------------|--|
| | Particulars | 30-Sep-21 | 30-Jun-21 | 30-Sep-20 | 30-Sep-21 | 30-Sep-20 | 31-Mar-21 | |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited | |
| 1 | Income Earned (a)+(b)+(c) | 84,357.66 | 81,896.91 | 79,754.04 | 1,66,254.57 | 1,51,885.21 | 3,19,441.3 | |
| | (a) Interest / discount on advances / bills | 76,650.81 | 74,215.37 | 72,999.77 | 1,50,866.18 | 1,39,160.31 | 2,90,082.9 | |
| | (b) Income on Investments | 5,963.85 | 5,677.62 | 5,668.71 | 11,641.47 | 10,055.34 | 21,938.4 | |
| | (c) Interest on balances with Reserve Bank of India and other inter bank funds | 1,743.00 | 2,003.92 | 1,085.56 | 3,746.92 | 2,669.56 | 7,419.9 | |
| 2 | Other Income | 14,782.22 | 10,095.17 | 5,453.48 | 24,877.39 | 8,371.35 | 41,243.5 | |
| 3 | Total income (1)+(2) | 99,139.88 | 91,992.08 | 85,207.52 | 1,91,131.96 | 1,60,256.56 | 3,60,684.8 | |
| 4 | Interest Expended | 35,974.95 | 35,793.12 | 33,628.99 | 71,768.07 | 65,332.28 | 1,39,645.2 | |
| 5 | Operating Expenses (i)+(ii) | 43,701.07 | 40,022.00 | 30,525.69 | 83,723.07 | 59,717.42 | 1,32,942.8 | |
| | (i) Employees Cost | 22,754.09 | 22,165.39 | 18,779.48 | 44,919.48 | 38,227.53 | 79,144.9 | |
| | (ii) Other Operating Expenses | 20,946.98 | 17,856.61 | 11,746.21 | 38,803.59 | 21,489.89 | 53,797.9 | |
| 6 | Total Expenditure (4)+(5) (excluding provisions & contingencies) | 79,676.02 | 75,815.12 | 64,154.68 | 1,55,491.14 | 1,25,049.70 | 2,72,588.1 | |
| 7 | Operating Profit before Provisions & Contingencies (3)-(6) | 19,463.86 | 16,176.96 | 21,052.84 | 35,640.82 | 35,206.86 | 88,096.6 | |
| 8 | Provisions (other than tax) and Contingencies | 13,781.48 | 14,752.20 | 7,475.28 | 28,533.68 | 14,261.61 | 36,970.0 | |
| 9 | Exceptional Items | • | * | - | | ** | (*) | |
| 10 | Profit from Ordinary Activities before tax (7)-(8)-(9) | 5,682.38 | 1,424.76 | 13,577.56 | 7,107.14 | 20,945.25 | 51,126.6 | |
| 11 | Tax Expense | 1,563.18 | 232.17 | 3,278.74 | 1,795.35 | 4,879.31 | 12,704.3 | |
| 12 | Net Profit from Ordinary Activities after tax (10)-(11) | 4,119.20 | 1,192.59 | 10,298.82 | 5,311.79 | 16,065.94 | 38,422.3 | |
| 13 | Extraordinary Items (net of Tax Expense) | | | • | | | | |
| 14 | Net Profit for the Period / Year (12)-(13) | 4,119.20 | 1,192.59 | 10,298.82 | 5,311.79 | 16,065.94 | 38,422.3 | |
| 15 | Paid-up Equity Share Capital (Face Value of ₹ 10/- each) | 1,14,519.12 | 1,14,244.85 | 1,05,340.16 | 1,14,519.12 | 1,05,340.16 | 1,13,927.8 | |
| 16 | Reserves excluding Revaluation Reserves | | | | | | 2,25,706.2 | |
| 17 | Analytical Ratios and other disclosures: | | | | | | | |
| | (i) Percentage of Shares held by Government of India | NII | Nil | Nil | Nil | Nil | N | |
| | (ii) Capital Adequacy Ratio (%)- Basel-II (Refer note 10) | 22.21% | 24.07% | 20.93% | 22.21% | 20.93% | 24.18 | |
| | (iii) Earnings Per Share (EPS) - (Face Value of ₹ 10/- each) - Basic EPS (₹) before & after extraordinary items (net of tax expense) - not annualised | 0.36 | 0.10 | 0.98 | 0.47 | 1.53 | 3.5 | |
| | - Diluted EPS (₹) before & after extraordinary items (net of tax expense) - not annualised | 0.36 | 0.10 | 0.98 | 0.46 | 1.53 | 3.4 | |
| | (iv) NPA Ratio | | | | | | | |
| | (a) Gross NPAs | 88,082.54 | 81,617.05 | 39,964.62 | 88,082.54 | 39,964.62 | 64,278.4 | |
| | (b) Net NPAs | 43,964.00 | 39,822.37 | 17,992.23 | 43,964.00 | 17,992.23 | 26,617.4 | |
| | (c) % of Gross NPA to Gross Advances | 4.82% | 4.76% | 2.48% | 4.82% | 2.48% | 3.73 | |
| | (d) % of Net NPA to Net Advances | 2.46% | 2.38% | 1.13% | 2.46% | 1.13% | 1.58 | |
| | (v) Return on Assets (average)- not annualised | 0.16% | 0.05% | 0.47% | 0.21% | 0.76% | 1.65 | |
| | (vi) Net worth (excluding Revaluation Reserve & Intangibles) | 3,19,455.73 | 3,17,219.34 | 2,68,796.40 | 3,19,455.73 | 2,68,796.40 | 3,17,578.1 | |
| | (vii) Outstanding redeemable preference shares | - | - | - | - | | | |
| | (viii) Capital redemption reserve | - | - | | | | | |
| | (ix) Debt-equity ratio \$ | 0.56 | 0.69 | 1.08 | 0.56 | 1.08 | 0.7 | |
| | (x) Total debts to total assets @ | 12.16% | 14.72% | 27.06% | 12.16% | 27.06% | 16.86 | |







2. Segment information in accordance with the Accounting standard on Segment Reporting (AS-17) of the operating segments of the Bank is as under:

| | | T | Quarter ended | | Half Year | ended | Year ended | |
|-------|-----------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--|
| Si No | Particulars | 30-Sep-21 | 30-Jun-21 | 30-Sep-20 | 30-Sep-21 | 30-Sep-20 | 31-Mar-21 | |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited | |
| 1 | Segment revenue | | | | | | | |
| a) | Treasury | 9,522.51 | 9,147.38 | 5,925.88 | 18,669.89 | 12,162.88 | 39,811.89 | |
| b) | Retail Banking | 85,353.31 | 79,611.53 | 74,810.19 | 1,64,964.84 | 1,40,346.52 | 3,04,741.27 | |
| c) | Wholesale Banking | 2,512.64 | 2,536.49 | 3,054.68 | 5,049.13 | 5,221.48 | 9,954.49 | |
| d) | Other Banking operations | 1,751.42 | 696.68 | 1,416.77 | 2,448.10 | 2,525.68 | 6,177.18 | |
| e) | Unallocated | - | - | | • | | - | |
| | Less: Inter segment revenue | | | | - | (*) | | |
| | Income from operations | 99,139.88 | 91,992.08 | 85,207.52 | 1,91,131.96 | 1,60,256.56 | 3,60,684.83 | |
| 2 | Segment results | | | | | | | |
| a) | Treasury | 4,726.63 | 4,576.10 | 2,375.08 | 9,302.73 | 5,600.80 | 27,361.26 | |
| b) | Retail Banking | 934.87 | (2,935.00) | 9,967.94 | (2,000 13) | 13,865.98 | 20,936.25 | |
| c) | Wholesale Banking | 568.39 | 22.36 | 928.36 | 590.75 | 998.69 | 1,568.18 | |
| d) | Other Banking operations | 1,316.99 | 657.74 | 701.96 | 1,974 73 | 1,170.62 | 3,281.96 | |
| e) | Unallocated | (1,864.50) | (896.44) | (395.78) | (2,760.94) | (690.84) | (2,020.97 | |
| | Total Profit before Tax | 5,682.38 | 1,424.76 | 13,577.56 | 7,107.14 | 20,945.25 | 51,126.68 | |
| 3 | Segment assets | | | | | | | |
| a) | Treasury | 3,99,242.42 | 6,28,201.43 | 4,71,777.19 | 3,99,242.42 | 4,71,777.19 | 4,21,997.41 | |
| b) | Retail Banking | 20,30,436.62 | 17,26,762.61 | 16,88,191.42 | 20,30,436.62 | 16,88,191.42 | 19,20,389.26 | |
| c) | Wholesale Banking | 1,22,029.99 | 1,25,478.93 | 1,07,361.88 | 1,22,029.99 | 1,07,361.88 | 1,13,138.96 | |
| d) | Other Banking operations | | | • | | | 20 | |
| e) | Unallocated | 23,062.08 | 18,484.29 | 14,338.44 | 23,062.08 | 14,338.44 | 15,321.84 | |
| | Total Assets | 25,74,771.11 | 24,98,927.26 | 22,81,668.93 | 25,74,771.11 | 22,81,668.93 | 24,70,847.47 | |
| 4 | Segment liabilities | | | | | | | |
| a) | Treasury | 3,44,107.19 | 5,41,596.61 | 4,14,857.26 | 3,44,107.19 | 4,14,857.26 | 3,65,996.80 | |
| b) | Retail Banking | 17,76,862.11 | 15,05,663.89 | 14,81,840.81 | 17,76,862.11 | 14,81,840.81 | 16,65,456.95 | |
| c) | Wholesale Banking | 1,05,923.38 | 1,08,677.13 | 93,697.06 | 1,05,923.38 | 93,697.06 | 98,125.00 | |
| d) | Other Banking operations | - | - | | | • 1 | | |
| 9) | Unallocated | 1,274.35 | 1,298.00 | 792.95 | 1,274.35 | 792 95 | 1,634.61 | |
| | Capital and Other Reserves | 3,46,604.08 | 3,41,691.63 | 2,90,480.85 | 3,46,604.08 | 2,90,480.85 | 3,39,634.11 | |
| | Total liabilities | 25,74,771.11 | 24,98,927.26 | 22,81,668.93 | 25,74,771.11 | 22,81,668.93 | 24,70,847.47 | |

Business Segments have been identified and reported taking into account the target customer profile, the nature of products and services, the differing risks and returns, and guidelines prescribed by RBI and in compliance with the Accounting Standard 17 - "Segment Reporting". The methodology adopted in compiling and reporting the above information has been relied upon by the auditors.

Notes

3 Statement or Assets and Liabilities as on September 30, 2021 is given below:

(₹ in Lakh)

| SI No | Particulars | As at 30-Sep-21 | As at 30-Sep-20 | Year ended 31-Mar-21 |
|-------|--|-----------------|--------------------|-------------------------|
| | | . Unaudited | Unaudited | Audited |
| | CAPITAL AND LIABILITIES | | | |
| 1 | Capital | 1,14,519.12 | 1,05,340.16 | 1,13,927.83 |
| 2 | Reserves and Surplus | 2,32,064.96 | 1,85,140.69 | 2,25,706 28 |
| 3 | Deposits | 18,09,399.66 | 12,90,058.59 | 16,39,197.17 |
| 4 | Borrowings | 3,12,999.00 | 6.17,448.84 | 4,16,532.00 |
| 5 | Other Liabilities and Provisions | 1,05,768 37 | 83,680.65 | 75,484.19 |
| | Total Liabilities | 25,74,771.11 | 22,81,668.93 | 24,70,847.47 |
| | ASSETS | | | |
| 6 | Cash and Balances With Reserve Bank of India | 75,414.19 | 42,582.86 | 51,480.80 |
| 7 | Balances With Banks and Money At Call and Short Notice | 2,73,354.80 | 1,47,514.93 | 2,86,390.44 |
| 8 | Investments | 3,53,069.22 | 4,29,194.33 | 3,70,516.61 |
| 9 | Advances | 17,83,709.31 | 15,91,155.23 | 16,84,818.91 |
| 10 | Fixed Assets | 17,309.84 | 19,539.23 | 18,505.00 |
| 11 | Other Assets | 71,913.75 | 51,682.35 | 59,135.71 |
| | Total Assets | 25,74,771.11 | 22,81,668.93 | 24,70,847.47 |







Statement of Cash Flow for the half year ended September 30,2021 is given below:

(₹ in Lakh)

| | Half Year | ended | Year ended | |
|--|--------------------------|---------------|-------------|--|
| Particulars | 30-Sep-21 | 30-Sep-20 | 31-Mar-21 | |
| | Unaudited | Unaudited | Audited | |
| Cash Flow from Operating activities | | | | |
| Profit Before Tax | 7,107.14 | 20,945.25 | 51,126.6 | |
| Adjustments for | | | | |
| Depreciation on fixed assets | 3,883.53 | 3,820.74 | 7,643.3 | |
| Depreciation on investments | | 821.38 | 2 0 | |
| Amortization on held to maturity securities | 1,054.38 | 457.52 | 1,140.0 | |
| Provision for standard assets | 19,261.62 | 756.12 | 3,702.5 | |
| General Provision under COVID-19 – Regulatory Package | • | 7,100.00 | (9,963.0 | |
| Bad debts written off | 2,692.79 | 2,025.10 | 23,911.3 | |
| Provision for Non performing assets | 6,457.58 | 3,102.00 | 18,790.5 | |
| Other Provision and Contingencies | 121.69 | (268.23) | 524.4 | |
| (Profit) / Loss on sale of fixed assets | 8.06 | (3.91) | (3.7 | |
| Interest expenses on borrowings | 16,544.12 | 24,230.65 | 45,968.6 | |
| Interest income on bank balances not considered as cash and cash equivalents | (74.13) | (15.84) | (43.7 | |
| ESOP Expenses | 36.55 | - | - :=: | |
| Dividend Income | (14.00) | | 120 | |
| | 57,079.33 | 62,970.78 | 1,42,797.2 | |
| Adjustments for | | - | | |
| (Increase)/Decrease in investments | 16,393.01 | (1,96,222.61) | (1,37,406.0 | |
| (Increase)/Decrease in advances | (1,08,040.81) | (2,23,458.18) | (3,54,696.6 | |
| Increase/(Decrease) in deposits | 1,70,202.48 | 2,11,217.89 | 5,60,356.4 | |
| (Increase)/Decrease in other assets | (4,388.86) | (6,200.15) | (9,367.9 | |
| Increase/(Decrease) in other liabilities and provisions | 11,950.93 | 11,406.02 | 18,100.8 | |
| Direct taxes paid | (10,170.50) | (3,264.33) | (15,389.6 | |
| Net cash (used in)/ generated from operating activities (A) | 1,33,025.58 | (1,43,550.58) | 2,04,394. | |
| Cash flow from investing activities | | | | |
| Purchase of fixed assets | (2,793.86) | (2,133.69) | (4,998.2 | |
| Proceeds from sale of fixed assets | 97.44 | 54.58 | 130.6 | |
| (Increase)/Decrease in bank balances not considered as cash and cash equivalents | | 354.40 | 535.7 | |
| Interest received from bank balances not considered as cash and cash equivalents | 74.13 | 8.88 | 51.4 | |
| Net cash (used in) / generated from investing activities (B) | (2,622.29) | (1,715.83) | (4,280.4 | |
| Cash flow from financing activities | | | | |
| Increase/(decrease) in borrowings (net) | (1,03,533.00) | 1,03,961.48 | (96,955.3 | |
| Proceeds from issue of share capital (including share premium) | 1,658.19 | | 28,278.5 | |
| Share issue Expenses | The second second second | | (1,481.6 | |
| Interest paid on borrowings | (17,630.73) | (21,927.13) | (45,232.5 | |
| Net cash generated from / (used in) financing activities (C) | (1,19,505.54) | 82,034.35 | (1,15,390.9 | |
| Net increase /(decrease) in cash and cash equivalents (A)+(B)+(C) | 10,897.75 | (63,232.06) | 84,722. | |
| Cash and Cash equivalents at beginning of the period /year | 3,37,871.24 | 2,53,148.49 | 2,53,148.4 | |
| Cash and Cash equivalents at end of the period /year | 3,48,768.59 | 1,89,916.43 | 3,37,871.2 | |

Note: Cash and Cash equivalents comprise of cash on hand, Balances with Reserve Bank of India, Balance with Banks and money at call and short notice.







Notes

- The above unaudited financial results (along with the notes given below) hereafter "Statement" of Equitas Small Finance Bank Limited ("Bank" or "ESFBL") for the quarter and half year ended September 30, 2021 were reviewed by the Audit Committee at their meeting held on October 28, 2021 and approved by the Board of Directors at their meeting held on October 29, 2021 and have been subjected to a limited review by the statutory auditors of the Bank (T R Chadha & Co LLP, Chartered Accountants and Varma & Varma, Chartered Accountants). The report thereon is unmodified.
- The above financial results of the Bank have been prepared in accordance with the Banking Regulation Act, 1949, generally accepted accounting principles in India, including Accounting Standards as prescribed under section 133 of the Companies Act, 2013, Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and the guidelines issued by the Reserve Bank of India (RBI).
- 7 The Bank has applied its significant accounting policies in the preparation of these financial results that are consistent with those followed in the annual financial statements for the year ended March 31, 2021.
- 8 Based on RBI Master Direction on Financial Statements Presentation and Disclosures issued on 30th August, 2021, recoveries from written off accounts hitherto included as part of 'Other income' have been reclassified as a credit to 'Provisions and contingencies' and provision for depreciation on investments hitherto classified as part of 'Provisions and contingencies' have been reclassified as appropriate to make them comparable with current period figures. There is no impact of this change on the net profit or loss of the current or earlier periods.
- The Reserve Bank of India, vide its clarification dated August 30, 2021 on Guidelines on Compensation of Whole Time Directors /Chief Executive Officers / Material Risk Takers and Control Function Staff, advised all the banks that the fair value of share-linked instruments on the date of grant should be recognised as an expense for all instruments granted after the accounting period ended March 31, 2021. Accordingly, the Bank has recognised expenses related to instruments granted after March 31, 2021 in respect of Whole Time Directors /Chief Executive Officers / Material Risk Takers. The fair value of stock options is estimated on the date of grant using Black-Scholes model and is recognised as compensation expense over the vesting period. 'Employee cost' for the quarter and half year ended September 30, 2021 is higher by \$36.55 lakhs with a consequent reduction in profit after tax by the said amount.
- 10 Fine Capital adequacy ratio ("CAR") of the Bank has been computed as per applicable Basel II requirements in accordance with RBI Master Circular No.DBOD.BP.BC.9/21.06.001/2013-14 dated 1 July 2013, on Prudential Guidelines on Capital Adequacy and Market Discipline New Capital Adequacy Framework (NCAF).
- 11 RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://ir.equitasbank.com/reports-and-presentations/.html. These disclosures have not been subjected to audit or limited review.
- The Board of Directors of Equitas Small Finance Bank Limited (ESFBL) and Equitas Holdings Limited (EHL) at their respective Meetings held on July 26, 2021 approved a Scheme of Amalgamation between EHL, ESFBL and their respective shareholders, contemplating amalgamation of EHL with ESFBL under applicable provisions of the Companies Act 2013. The Scheme seeks to achieve the RBI licensing requirement of dilution of promoter shareholding in the Bank, in a manner that is in the best interests of and without being prejudicial to EHL, ESFBL, their respective shareholders or any other stakeholders. The Scheme, when implemented, will also enable ESFBL to meet the minimum public shareholding requirement prescribed by SEBI Regulations.

Upon coming into effect of this Scheme and in consideration of the amalgamation of EHL with ESFBL, ESFBL, without any further application, act or deed, shall issue and allot to each of the equity shareholders of EHL as on the Record Date defined in the Scheme, 226 equity Shares of ₹.10/- each credited as fully paid up of ESFBL, in respect of every 100 Equity Shares of ₹.10/- each fully paid up held by them in EHL.

Subsequently, the Board of Directors of the Bank in the Meeting on October 18, 2021 has approved meeting the Minimum Public Shareholding (MPS) requirements stipulated by SEBI by raising a sum not exceeding ₹ 1,000 Crore (including premium) through Qualified Institutions Placement (QIP) of equity shares. The Scheme of Amalgamation would be suitably amended post completion of QIP. Necessary approvals from regulatory and statutory authorities would be obtained for the Scheme as would then be amended.

13 The COVID-19 pandemic (declared as such by the World Health Organisation on March 11,2020), has contributed to a significant decline and volatility, and a significant decrease in economic activity, in global and Indian markets. The Indian government announced a strict nation-wide lockdown in India in march 2020 to contain the spread of the virus. Subsequently, while the national lockdown was lifted, regional post COVID-19 disruptions continue in many parts of the country.

This lockdown coupled with change in customer behaviour and pandemic scare has led to significant disruptions and dislocations for individuals and businesses, with consequential impact on regular banking operations including lending, fund-mobilisation, and collection activities. The full extent of impact of the COVID-19 pandemic, on the Bank's operations, and financial metrics (including impact on provisioning on advances) is uncertain as on date and will depend on future developments, including new information on severity of the new and evolving virus variants, government and regulatory guidelines, resilience of customers to bounce back and their behaviour patterns, which are uncertain and incapable of estimation at this time.

14 (i) Details of resolution plan implemented under the Resolution Framework for COVID-19-related Stress as per RBI circular dated August 6, 2020 (Resolution Framework 1.0) are given below:

Format A

(Amount in ₹ .crore except number of accounts)

| Type of Borrower | A) Number of accounts where resolution plan has been implemented under this window | (B) exposure to accounts mentioned at (A) before implementation of the plan | (C) Of (B), aggregate amount of debt that was converted into other securities | (D) Additional funding sanctioned, if any, including between invocation of the plan and implementation | (E) Increase in provisions on account of the implementation of the resolution plan |
|--------------------|--|---|--|--|---|
| Personal Loans | | | | 1€1 | - |
| Corporate persons* | 147 | 14.55 | | * | 0.88 |
| Of which, MSMEs | 76 | 6.96 | | | 0.39 |
| Others | 7,725 | 401.94 | | 2.89 | 27.52 |
| Total | 7,872 | 416.49 | 7. | 2.88 | 28.40 |







Format B

(Amount in ₹.crore except number of accounts)

| Type of Borrower | Exposure to accounts classified as Standard consequent to implementation of resolution plan - Position as at the end of previous half - year (A) | Of (A) aggregate debt that slipped into NPA during the half - year | Of (A) amount written off during the half-year # | Of (A) amount paid by the borrower during the half- year ## | |
|--------------------|--|--|---|---|--------|
| Personal Loans | • | | 720 | | |
| Corporate persons* | 14.55 | 2.22 | | (0.15) | 12.48 |
| Of which, MSMEs | 6.96 | 0.44 | | (0.04) | 6.57 |
| Others | 422.33 | 75.27 | 5.11 | 12.55 | 334.51 |
| Total | 436.88 | 77.49 | 5.11 | 12.40 | 346.99 |
| | | | | | |

*As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016

#' represents debt that slipped into NPA and was subsequently written off during the half year

includes change in the balances on account of interest.

There were 1988 borrower accounts having an aggregate exposure of ₹ 140.41 crores to the Bank, where resolution plans had been Implemented under RBI's Resolution Framework 1.0 dated August 6, 2020 and now modified under RBI's Resolution Framework 2.0 dated May 5, 2021.

(ii) Details of resolution plan implemented under the RBI Resolution Framework - 2.0: Resolution of COVID-19 related stress of Individuals and Small Businesses dated May 5, 2021 are given below:

| (Amount in ₹.crore except number of accounts) | | | | | |
|--|----------------|----------------------|------------------|--|--|
| Darkinstone | Individual Bo | Individual Borrowers | | | |
| Particulars | Personal Loans | Business Loan | Small Businesses | | |
| (A) Number of requests received for invoking resolution process under Part A | 173 | 1,67,944 | 121 | | |
| (B) Number of accounts where resolution plan has been implemented under this window | 173 | 1,64,559 | 121 | | |
| (C) Exposure to accounts mentioned at (B) before implementation of the plan | 16.85 | 1,338.12 | 15.53 | | |
| (D) Of (C), aggregate amount of debt that was converted into other securities | - | - | | | |
| (E) Additional funding sanctioned, if any, including between invocation of the plan and implementation | _ | 39.44 | 3 | | |
| (F) Increase in provisions on account of the implementation of the resolution plan | 0.23 | 65.07 | 0.39 | | |

The Bank has restructured loans amounting to ₹ 1401.10 crores as of 30th September 2021, ₹ 36.02 crores in October 2021 and has made provision of ₹ 195.94 crores against these restructuring under Resolution Framework - 2.0.

- The Honourable Supreme Court of India (Hon' ble SC), vide an interim order dated September 3, 2020, had directed that accounts which were not declared NPA till August 31, 2020 shall not be declared as NPA till further orders, which has been complied with by the Bank. The said interim order stood vacated on March 23, 2021 and the Bank continued with the asset classification of borrower accounts as per the extant RBI instructions / IRAC norms. In view of this, the results for the half-year ended September 2021 may not be comparable with the corresponding half year of FY 2020-2021.
- The Bank has granted 64,76,457 options under the ESFB Employees Stock Option Scheme 2019 (ESFB ESOP Scheme) to eligible employees of the Bank as defined during the half year ended September 30,2021. Out of total 5,75,79,901 options granted till September 30,2021, 2,57,61,354 Options were vested and 84,38,558 options were 16 lapsed, and 1,64,38,906 options are yet to be vested.
- The Bank, during the half year ended September 30,2021 has allotted 59,12,919 equity shares of ₹. 10/- each, fully paid up, on exercise of options by its employees and employees of the Holding company(Equitas Holdings Limited) in accordance with the ESFB ESOP Scheme.
- Other Income includes fees earned from providing services to customers, Interchange fee income, selling of third-party products, profit on sale of investments (net), etc., 18
- Previous period / year figures have been reclassified/regrouped, wherever necessary, to conform to the current period / year classification/ grouping.

For Equitas Small Finance Bank Limited

Place: Chennai Date:

October 29, 2021

Managing Director and Chief Executive Officer

P N Vasudevar







T R Chadha & Co LLP Chartered Accountants Door No. 5D, V Floor, Mount Chambers 758, Anna Salai Chennai - 600 002, Tamil Nadu

Varma & Varma Chartered Accountants Sreela Terrace, Level 4, Unit -D 105, 1st Main Road, Gandhi Nagar Adyar Chennai - 600 020, Tamil Nadu

Independent Auditors Review Report on the unaudited quarterly financial results and year to date financial results of Equitas Small Finance Bank Limited pursuant to Regulation 33 & Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Review Report to The Board of Directors Equitas Small Finance Bank Limited

- 1. We have reviewed the accompanying statement of unaudited financial results of Equitas Small Finance Bank Limited ("the Bank") for the quarter ended 30 September 2021 and year to date results for the period from 1 April 2021 to 30 September 2021 ('the Statement') attached herewith, being submitted by the Bank pursuant to the requirements of Regulation 33 & Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations"), except for the disclosures relating to 'Pillar 3 disclosure under Basel III Capital Regulations as at September 30, 2021, including Leverage Ratio and Liquidity Coverage Ratio under Capital Adequacy and Liquidity Standards issued by Reserve Bank of India ('RBI') as have been disclosed on the Bank's website and in respect of which a link has been provided in the aforesaid financial results and have not been reviewed by us.
- 2. This statement is the responsibility of the Bank's Management and has been approved by the Bank's Board of Directors. This statement has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25, (AS 25) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by Reserve Bank of India from time to time ('the RBI Guidelines') and other recognized accounting principles generally accepted in India. Our responsibility is to issue a report on the statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review is limited primarily to inquiries of Bank's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results including notes thereon prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 & Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters, except for the disclosures relating to 'Pillar 3 disclosure under Basel III Capital Regulations as at September 30, 2021, including Leverage Ratio and Liquidity Coverage Ratio under Capital Adequacy and Liquidity Standards





T R Chadha & Co LLP Chartered Accountants Door No. 5D, V Floor, Mount Chambers 758, Anna Salai Chennai - 600 002, Tamil Nadu

Varma & Varma
Chartered Accountants
Sreela Terrace, Level 4, Unit -D
105, 1st Main Road,
Gandhi Nagar Adyar
Chennai - 600 020, Tamil Nadu

issued by Reserve Bank of India ('RBI') as have been disclosed on the Bank's website and in respect of which a link has been provided in the aforesaid financial results and have not been reviewed by us.

Emphasis of Matter

5. We draw attention to Note 13 to the statement which describes the economic and social disruption the Bank is facing as a result of COVID-19 pandemic, and its possible consequential implications, if any, on the Bank's operations and financial results are dependent on future developments, which are highly uncertain.

Our conclusion is not modified with regard to this matter.

Other Matter

6. The review of unaudited financial results for the quarter ended 30th June 2021, review of unaudited financial results for the quarter/ half year ended 30th September 2020 and audit of financial results for the year ended 31st March 2021 included in the Statement were conducted by M/s T R Chadha & Co LLP Chartered Accountants, the statutory auditors of the bank, who had expressed an unmodified conclusion/ opinion, as the case may be, on those financial results. Accordingly, we M/s Varma & Varma, Chartered Accountants, do not express any conclusion/ opinion, as the case maybe, on these figures reported in the Statement as above.

Our conclusion is not modified in respect of above matter.

Reg.No. 06711N/

N500028

For T R Chadha & Co LLP

Chartered Accountants

Firm Registration No 006711N/N500028

Sheshu Samudrala

Partner

ICAI Membership No. 235031 ered Acco

UDIN: 21235031AAAACG9593

Place: Chennai

Date: 29 October 2021

For Varma & Varma

Chartered Accountants

Firm Registration No 004532S

P R Prasanna Varma

Partner

ICAI Membership No. 25854 UDIN: 21025854AAAADT3548

Place: Chennai

Date:29 October 2021





EQUITAS SMALL FINANCE BANK LIMITED

FOR IMMEDIATE PUBLICATION

PRESS RELEASE October 29, 2021

Chennai, October 29, 2021: The Board of Directors of Equitas Small Finance Bank Limited at its meeting held today, approved the unaudited financial results for quarter and half year ended September 30, 2021

Net Income for Q2FY22 at Rs. 632 Cr, up 22% YoY

Advances grew 13% YoY to Rs. 18,978 Cr

Highest quarterly disbursement of Rs. 3,145 Cr in Q2FY22

CASA stood at Rs. 8,200 Cr, CASA Ratio at 45%

Savings Account deposits at Rs. 7,696 Cr, growth of 170% YoY and 20% QoQ

Q2FY22 Highlights:

1. Key Highlights for Q2FY22:

Advances:

- Advances as of Q2FY22 was at Rs. 18,978 Cr, Advances growth of 13% YoY
- o 81.44% of advances is secured loans
- Strong revival of credit demand witnessed across products; Highest quarterly disbursement of Rs. 3,145 Cr in Q2FY22
- Continued Improvement in X Bucket (Non Delinquent) Collection Efficiency indicating significant reduction in further build-up of stress. Segment wise X bucket (Non Delinquent) collections as below:
 - SBL 99.60%, VF 92.30%, MF 97.37%
- Over Collection Efficiency for September 2021 at 99.71%

<u>Liabilities:</u>

- CASA stood at Rs. 8,200 Cr, CASA is 45% of Total Deposits
- o Deposits excluding CD at Rs. 18,094 Cr, growth of 40% YoY and 6% QoQ
- Retail TD at Rs. 6,767 Cr, growth of 36% YoY and 9% QoQ. Retail TD at 68%
- o Cost of funds reduced to 6.81% from 6.93% in Q1FY22 and 7.36% in Q2Y21
- Savings Account deposits at Rs. 7,696 Cr, growth of 171% YoY and 20%
 QoQ.

Key Ratios:

- Cost to Income^a at 67.01% in Q2FY22 as compared to 68.89% in Q1FY22 and 58.77% in Q2FY21
- o RoA and RoE for Q2FY22 at 0.65% and 4.79% respectively

Capital:

As of September 30, 2021 Total CRAR at 22.21%, Tier-I CRAR at 20.96% and Tier II
 CRAR at 1.25%

• Treasury & Liquidity:

- The Bank's Certificate of Deposit (CD) programme for Rs. 1,000 Crore has highest rating from at CRISIL A1+
- The Bank has adequate room available to avail refinance or raise funds through IBPC whenever required which provides strong cushion to ALM position of the Bank.
- Liquidity Coverage Ratio (LCR) as on September 2021 at 154%

2. Profit & Loss:

- Net Interest Income for Q2FY22 at Rs. 484 Cr as against Rs. 461 Cr in Q2FY21.
 NIM at 8.14%
- o Core Income (Net Income other than PSL Fees, Treasury & Others) at 88%
- Pre Provisioning Operating Profit (PPoP) for Q2FY22 at Rs. 195 Cr as against
 Rs. 211 Cr in Q2FY21
- PAT affected due to provisions made on restructured accounts. PAT for Q2FY22 at Rs. 41 Cr as against Rs. 103 Cr in Q2FY21

3. Asset Quality, Provisions & Restructuring:

- Total advances restructured for the year stands at Rs. 1,401* Cr, which forms around 7% of Goss Advances
- The Bank carries a provision of Rs. 196 Cr towards the restructured book of Rs.
 1,401* Cr
- Upgradations and Recoveries have improved sharply
- O GNPA at 4.64% in Q2FY22 as compared to 4.58% in Q1FY22 and 2.39% in Q2FY21
- NNPA at 2.37% in Q2FY22 as compared to 2.29% in Q1FY22 and 1.09% in Q2FY21
- Provision coverage ratio at 50.09%
 - *Excludes Rs. 140.4 Cr of restructuring forming part of RSL 1.0 which also forms part of RSL 2.0

[^] Income considering net-off of corresponding fees pay-outs to partners

Commenting on the quarterly performance, Mr. P N Vasudevan, Managing Director and CEO of Equitas Small Finance Bank said: With no lockdowns and spread of virus under control largely, the Bank saw an improved performance all around. While the overall GNPA remained steady compared to 1st quarter, there was improved collection efficiency leading to reduction in overdue cases between 1 to 90 days. And with X-bucket collection efficiency coming back to the pre-Covid level, we expect to reach steady state operating level shortly.

Demand for credit continues to be strong. The second quarter saw the highest quarterly disbursement done by the Bank ever.

New account opening through both digital and physical channels continue to be strong. CASA has shown consistent growth and CASA Ratio stands at 45%. Some of the digital initiatives undertaken by the Bank have been well received and the Bank would increase its use of analytics to benefit from the large customer base acquired digitally.

About Equitas Small Finance Bank Limited [ESFB]

Equitas Small Finance Bank is one of the largest small finance banks in India. As a new-age bank, we offer a bouquet of products and services tailored to meet the needs of our customers – individuals with limited access to formal financing channels, as well as affluent and mass affluent, Small & Medium Enterprises (SMEs) and corporates. Our firmly entrenched strategy focuses on providing credit to the unbanked and underbanked micro and small entrepreneurs, developing products to address the growing aspirations at the 'bottom of the pyramid', fuelled by granular deposits and 'value for money' banking relationships.

For further details, contact:

Investor Relations Team

Website - https://ir.equitasbank.com/

Email – ir@equitasbank.com

Twitter - @EquitasIR

4th Floor, Phase II, Spencer Plaza, No. 769, Mount Road, Anna Salai, Chennai 600 002, Tamil Nadu

Investor Presentation Q2FY22



BEYOND BANKING

When you bank with us, you contribute towards a better society.

Disclaimer



Disclaimer:

The information in this document, including facts and figures, is being provided by Equitas Small Finance Bank Limited (the "Bank") for informational purposes only and could be subject to change without notice. The information has also not been independently verified. No representation or warranty, express implied, is made as to the accuracy, completeness or fairness of the presentation and the information contained herein and no reliance should be placed on such information. The Bank or any other parties whose name appears herein shall not be liable for any statements made herein or any event or circumstances arising therefrom.

This presentation or any part of it or the fact of its, form the basis of, or be relied on in connection with, any contract or commitment therefore. This document has not been and will not be reviewed or approved by any statutory or regulatory authority in India or any other jurisdiction or by any stock exchanges in India or elsewhere This document and the contents hereof are restricted for only the intended recipient(s). This document and the contents hereof should not be (forwarded or delivered or transmitted in any manner whatsoever, to any other person, other than the intended recipients(s) or reproduced in any manner whatsoever. Any forwarding, distribution or reproducing of this document in whole or in part is unauthorized.

Forward Looking Statements:

Certain statements in this document with words or phrases such as "will"," etc. and similar expressions or variation of these expressions or those concerning our future prospects are forward looking statements. Actual results may differ materially from those suggested by the forward looking statements, due to a number of risks or uncertainties associated with the expectations. These risks and uncertainties include, but not limited to, our ability to successfully implement our strategies, change in government policies etc. The Bank may, from time to time, make additional written and oral forward looking statements, including statements contained in the Bank's filings with the stock exchanges and our reports to shareholders.

The Bank does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the Bank.

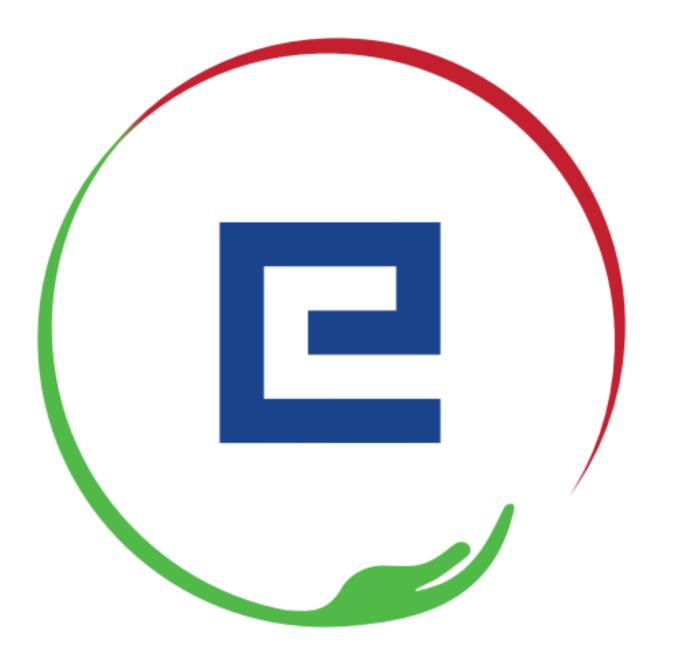


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Update on Scheme of Amalgamation



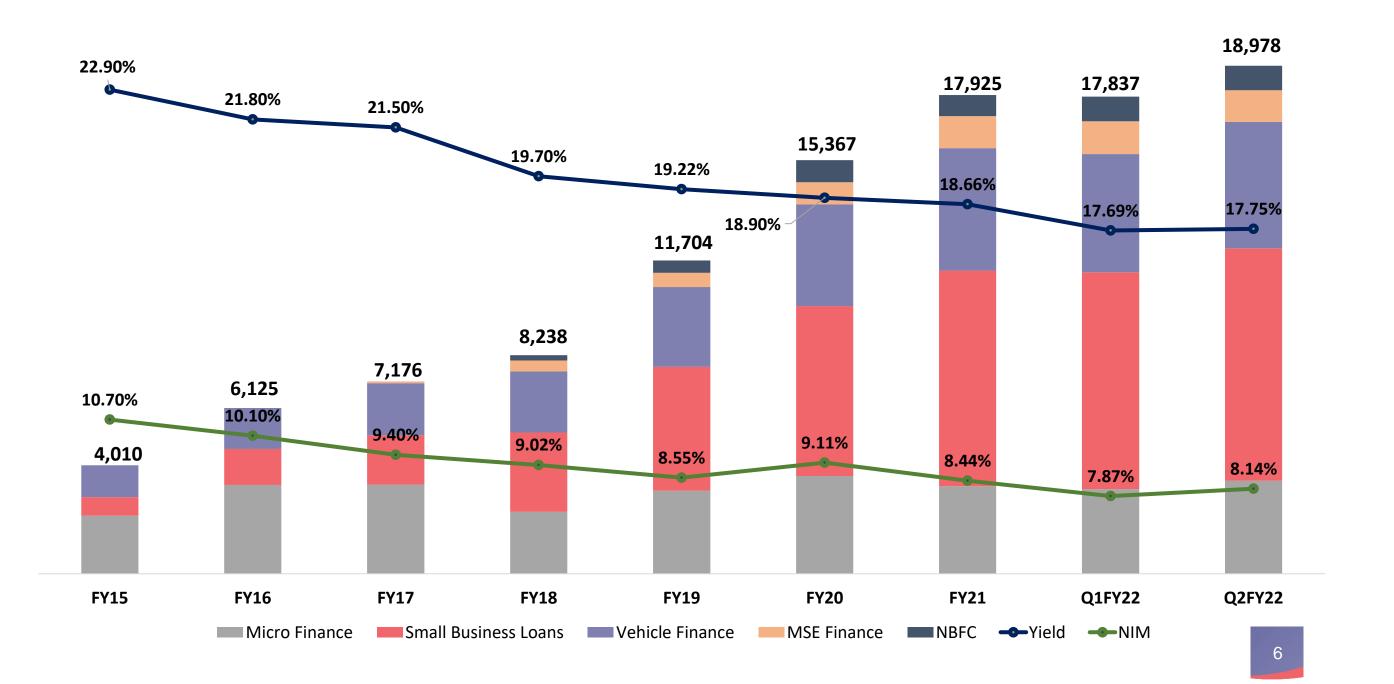
- The Board in their meeting held on July 26th 2021 approved the scheme of amalgamation between Equitas Holdings Limited (EHL Transferor Company) and Equitas Small Finance Bank Limited (ESFB Transferee Company)
- The Bank had reached out to SEBI for two exemption approvals:
 - Permit the Bank to achieve MPS through the scheme of amalgamation
 - Exempt the Bank from the 20% Promoter lock in for 3 years post the IPO of the Bank
- The Bank has since received SEBI approval for exemption from Promoter lock in of 3 years; however the Bank needs to comply with MPS requirement of 25% minimum public share holding
- The Board of Directors in the Meeting held on 18th October 2021 approved meeting the Minimum Public Shareholding (MPS) requirements stipulated by SEBI through Qualified Institutions Placement (QIP)
- Equitas Holdings Limited is in the process of disposing off its investment in Equitas Technologies Pvt. Ltd
- The Bank is awaiting approvals from RBI on the scheme of amalgamation



Journey of building a Stable, Sustainable and Scalable Bank

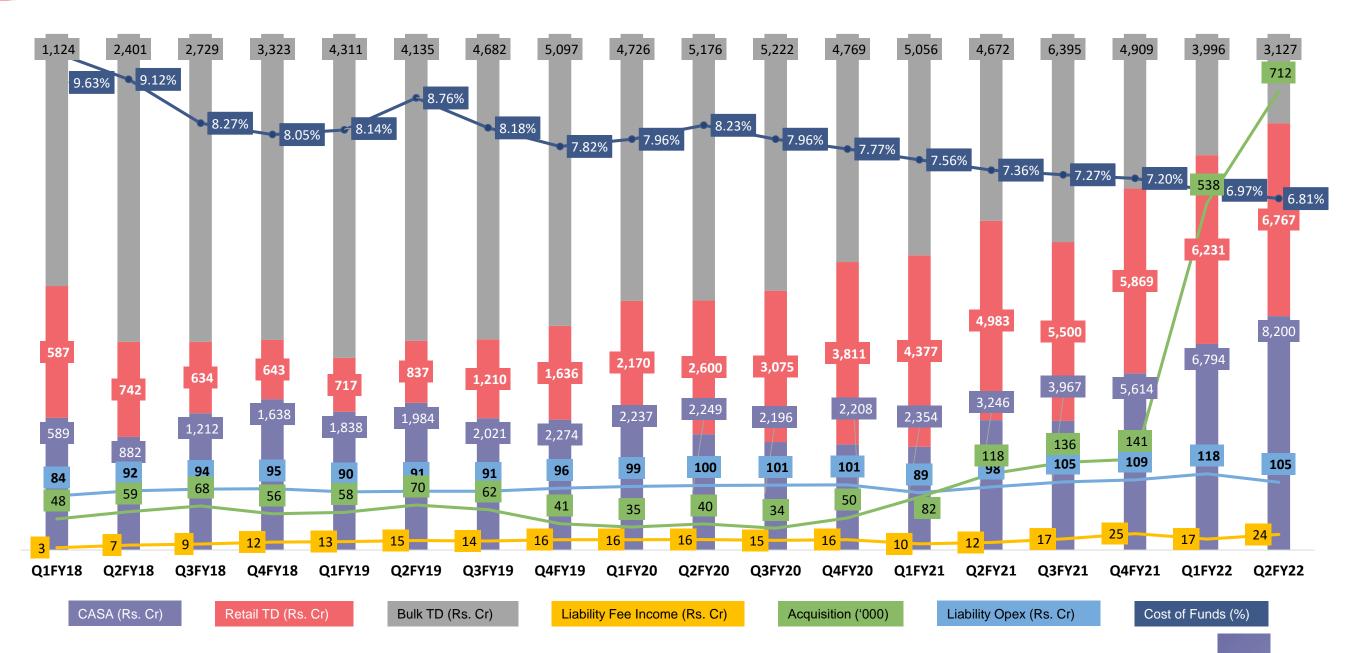
Diversifying across the informal segment





Liability franchise evolution







Key Highlights

Quarterly Snapshot



Operational

Asset Offerings

Liability Profile

Financials



17 States and UTs



Gross Advances: 13% YoY Rs. 18,978 Cr [Rs. 16,731 Cr] SBL- 45%, VF - 25%, MFI- 18%, MSE - 6%, NBFC - 5%



Total Deposits: 40% YoYRs. 18,094 Cr [Rs. 12,901 Cr]



PPoP: Q2FY22 Rs. 195 Cr [Rs. 211 Cr]

PAT:

Q2FY22 Rs. 41 Cr [Rs. 103 Cr]



861 Banking Outlets
335 ATMs



Disbursements: 65% YoYRs. 3,145 Cr [Rs. 1,902 Cr]
SBL – 37%, VF - 25%, MFI – 30%, MSE – 3%, NBFC – 4%



Third Party Products: Premium Collected Rs. 31 Crs [Rs. 17 Cr] Mutual Fund AUM Rs. 170 Cr [Rs. 127 Cr]



Shareholders funds CRAR – 22.21% Tier I – 20.96% Tier II – 1.25%



278 Business Correspondents



Asset Quality:

GNPA: 4.64% [2.39%] NNPA: 2.37% [1.09%] PCR: 50.09% [58.98%]



Daily Average Cost of Funds: 6.81% [7.36%] SA – 6.37%, TD – 7.12%



NIM: Q2FY22 – 8.14% [9.02%]



17,441 employees



Yield on Gross Advances: 17.75% [19.27%]



CASA Ratio: 45% [25%]



RoA: 0.65% [1.88%] RoE: 4.79% [14.42%]



Advances:

- Advances as of Q2FY22 was at Rs. 18,978 Cr, Advances growth of 13% YoY.
- 81.44% of advances is secured loans
- Highest quarterly disbursement of Rs. 3,145 Cr in Q2FY22
- Improvement in X Bucket Collection Efficiency indicating significant reduction in further build up of stress. Segment wise X bucket collections as below:
 - SBL 99.60%, VF 92.30%, MF 97.37%
- Over Collection Efficiency for September 2021 at 99.71%

Liabilities:

- Deposits excluding CD at Rs. 18,094 Cr, growth of 40% YoY and 6% QoQ
- Retail TD at Rs. 6,767 Cr, growth of 36% YoY and 9% QoQ. Retail TD at 68% and Bulk TD at 32%
- Cost of funds reduced to 6.81% from 6.93% in Q1FY22 and 7.36% in Q2Y21
- Savings Account deposits at Rs. 7,696 Cr, growth of 171% YoY and 20% QoQ.
- CASA stood at Rs. 8,200 Cr, CASA is 45% of Total Deposits



Profit & Loss:

- Net Interest Income for Q2FY22 at Rs. 484 Cr as against Rs. 461 Cr in Q2FY21. NIM at 8.14%
- Core Income (Net Income other than PSL Fees, Treasury & Others) at 88%
- Pre Provisioning Operating Profit (PPoP) for Q2FY22 at Rs. 195 Cr as against Rs. 211 Cr in Q2FY21
- PAT affected due to provisions made on restructured accounts. PAT for Q2FY22 at Rs. 41 cr as against Rs. 103 Cr in Q2FY21

Asset Quality, Provisioning & Restructuring:

- Total advances restructured for the year stands at Rs. 1,401* Cr, which forms around 7% of Goss Advances
- The Bank carries a provision of Rs. 196 Cr towards the restructured book of Rs. 1,401* Cr
- Upgradations and Recoveries have improved sharply
- GNPA at 4.64% in Q2FY22 as compared to 4.58% in Q1FY22 and 2.39% in Q2FY21
- NNPA at 2.37% in Q2FY22 as compared to 2.29% in Q1FY22 and 1.09% in Q2FY21
- Provision coverage ratio at 50.09%



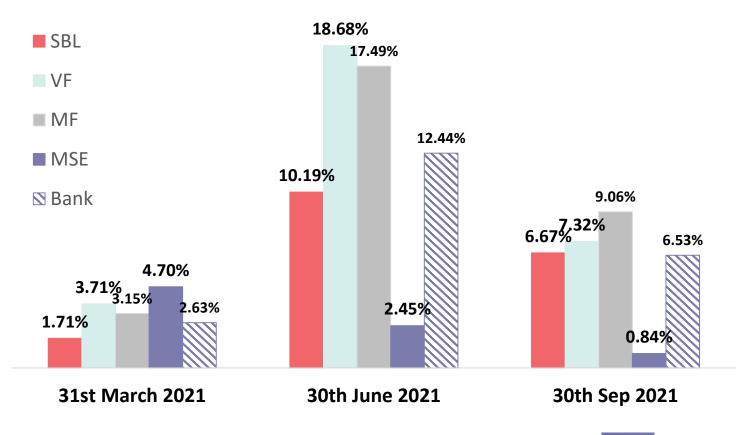
Restructuring

- Advances restructured during H1FY22 at Rs. 1,401* Cr
- 17.74% of Covid 1.0 restructured book slipped into NPA

| Products Segments (Rs. Cr) | Advances restructured due to Covid 2.0 Rs. Cr | As a % of Gross Advances |
|-------------------------------|---|--------------------------------|
| Small Business Loan | 382.75 | 2% |
| Vehicle Finance | 622.88 | 3% |
| Micro Finance | 354.86 | 2% |
| MSE Finance | 40.61 | 0.2% |
| Corporate Loans | - | - |
| Total | 1,401.10 * | 7% |

31-90 DPD Bucket movement

- 60-90 DPD Bucket shrinks to 1.5% of Gross Advance
- X Bucket improves to 85% of Gross Advances



¹²

Highlights



Key Ratios:

- Cost to Income^a at 67.01% in Q2FY22 as compared to 68.89% in Q1FY22 and 58.77% in Q2FY21
- RoA and RoE for Q2FY22 at 0.65% and 4.79% respectively

Capital:

As of September 30, 2021 Total CRAR at 22.21%, Tier-I CRAR at 20.96% and Tier II CRAR at 1.25%

Treasury:

- The Bank's Certificate of Deposit (CD) programme for Rs. 1,000 Crore has highest rating from at CRISIL A1+
- The Bank has adequate room available to avail refinance or raise funds through IBPC whenever required which provides strong cushion to ALM position of the Bank.
- Liquidity Coverage Ratio (LCR) as on 30.09.2021 154%



Financial Performance – Quarterly trends

Key Ratios

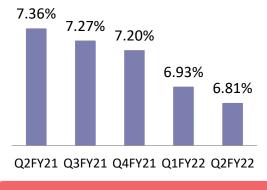


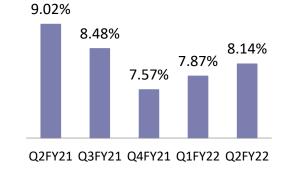


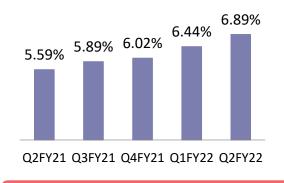
Net Interest Margin (NIM)

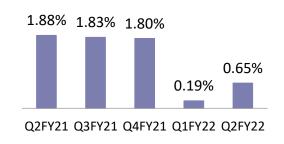
Cost to Assets

RoA









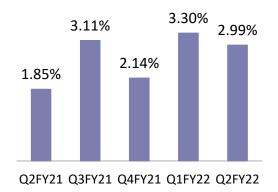
Credit Cost

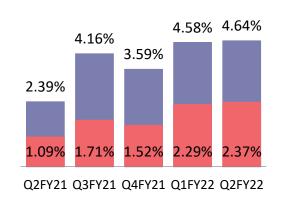


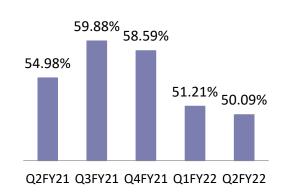
■GNPA ■NNPA

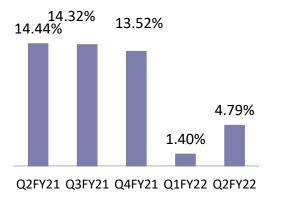
Provision Coverage Ratio

RoE





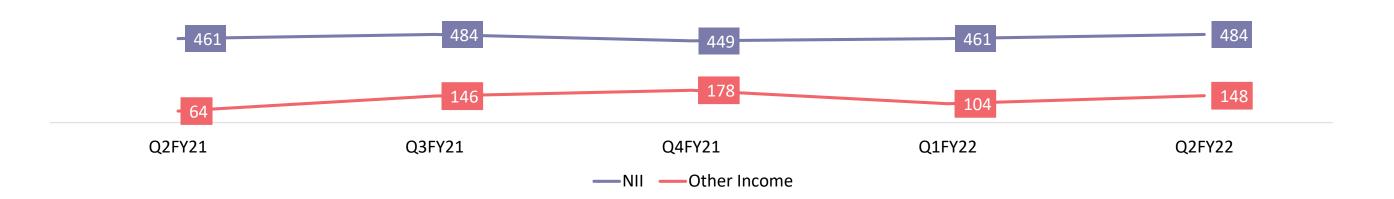


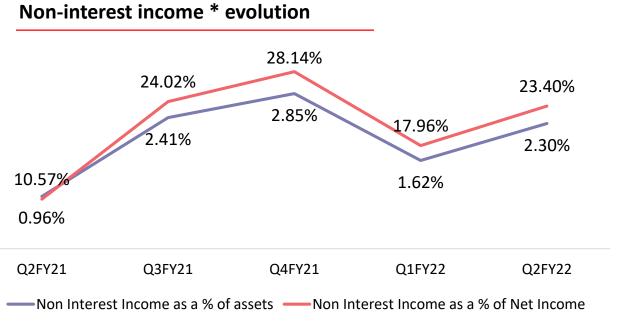


Income Evolution

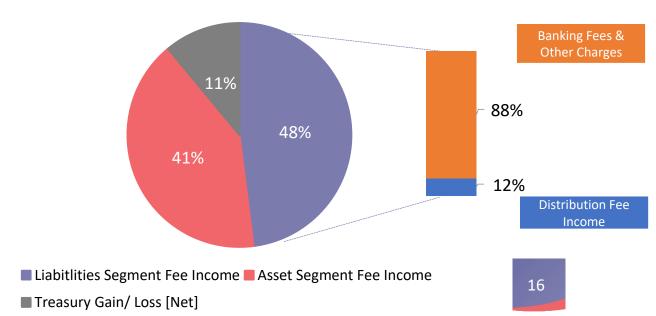


Net income evolution (in Rs. Cr)









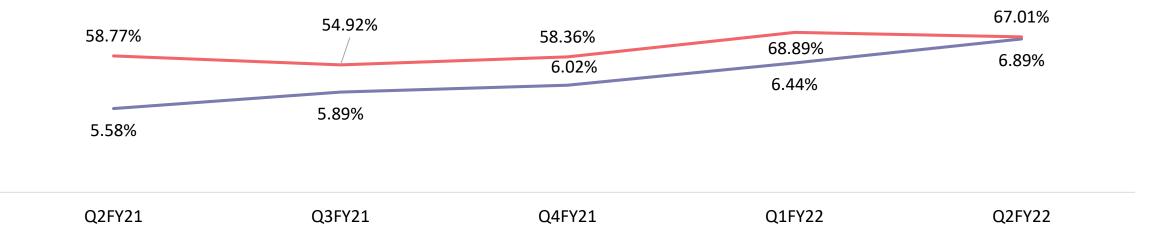
^{*} Non Interest Income = Other income + PSLC fee income | Net Income is NII + Other Income + PSLC

Opex Evolution



| Rs Cr | Q2FY21 | Q3FY21 | Q4FY21 | Q1FY22 | Q2FY22 |
|--------------------------|--------|--------|--------|--------|--------|
| Employee expenses | 188 | 205 | 204 | 222 | 228 |
| Other expenses^ | 94 | 119 | 124 | 116 | 148 |
| Depreciation | 19 | 19 | 19 | 20 | 19 |
| Total Operating expenses | 300 | 344 | 347 | 358 | 395 |
| No. of employees | 15,879 | 16,036 | 16,556 | 16,770 | 17,441 |

Opex evolution

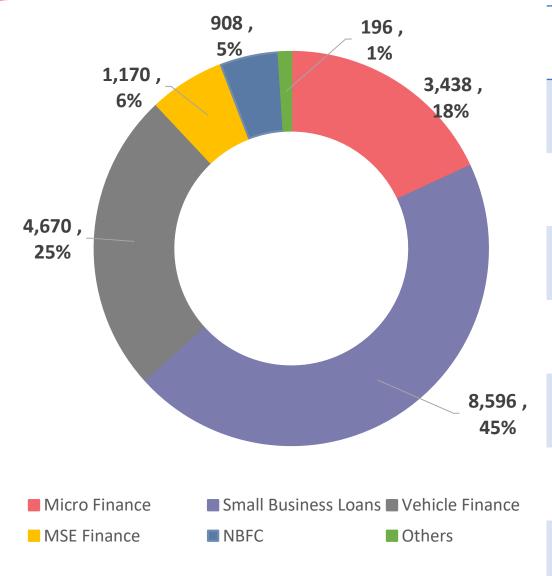




Advances

Advances Evolution & Diversified Book





| Rs Cr | Q2FY21 | Q2FY22 | YoY Growth % |
|-----------------------------|--------|--------|--------------|
| Micro Finance | 3,641 | 3,438 | -6% |
| Small Business & Home Loans | 7,052 | 8,596 | 22% |
| Vehicle Finance | 4,137 | 4,670 | 13% |
| MSE Finance | 791 | 1,170 | 48% |
| NBFC | 879 | 908 | 3% |
| Others † | 232 | 196 | -15% |
| Gross Advances | 16,731 | 18,978 | 13% |

¹⁹

Advances Evolution & Diversified Book



| Rs Cr | Q2FY21 | Q3FY21 | Q4FY21 | Q1FY22 | Q2FY22 |
|-------------------------------|--------|--------|--------|--------|--------|
| Micro Finance | 3,641 | 3,491 | 3,236 | 3,128 | 3,438 |
| Small Business and Home Loans | 7,052 | 7,496 | 7,971 | 8,015 | 8,596 |
| Small Business Loans | 5,580 | 5,890 | 6,227 | 6,227 | 6,629 |
| Housing Finance | 715 | 834 | 959 | 1,017 | 1,175 |
| Agri Loans | 757 | 772 | 785 | 771 | 792 |
| Vehicle Finance | 4,137 | 4,275 | 4,530 | 4,377 | 4,670 |
| Used CV | 2,835 | 2,862 | 2,971 | 2,836 | 2,997 |
| New CV | 1,302 | 1,413 | 1,559 | 1,541 | 1,673 |
| MSE Finance | 936 | 988 | 1,180 | 1,208 | 1,170 |
| NBFC | 734 | 898 | 783 | 914 | 908 |
| Others [†] | 231 | 225 | 225 | 195 | 196 |
| Gross Advances | 16,731 | 17,373 | 17,925 | 17,837 | 18,978 |

²⁰

Product Segment & Disbursement Details

ATS @

ATS @

Number of Live Loans

Product Segment



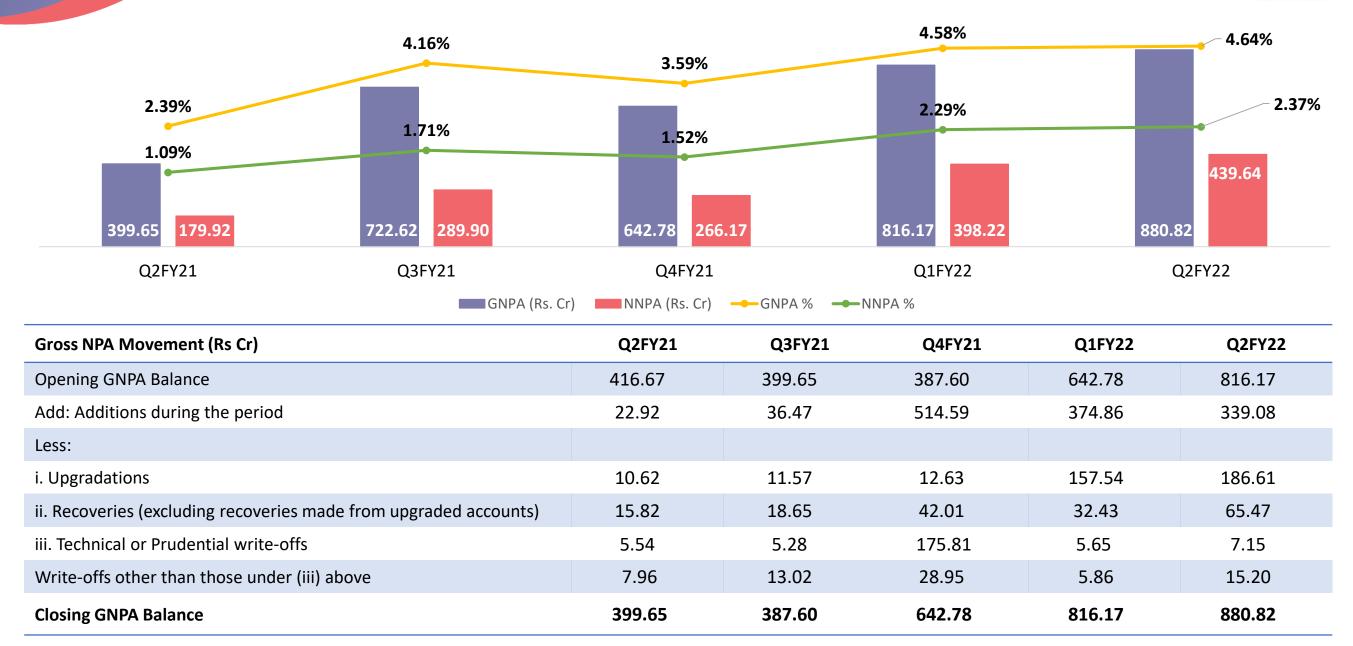
PCR

GNPA (%)

| Product Segment | Number of Live Loans | Disbursement (Lacs) |) | Portfolio (Lacs) | GNPA (%) | (%) | |
|---------------------------------|----------------------|---------------------|--------|------------------|----------|------------------|--|
| Micro Finance | 18,40,325 | 0.32 | | 0.19 | 6.81% | 52.71% | |
| Small Business Loans (Incl. HF) | 2,39,190 | 5.64 | | 3.59 | 3.66% | 39.83% | |
| Vehicle Finance | 1,47,400 | 4.21 | | 3.17 | 4.58% | 47.84% | |
| MSE Finance | 2,234 | 56.82 | | 52.37 | 4.75% | 24.82% | |
| NBFC | 45 | 7,267 | | 2,019 | 0.53% | 25.00% | |
| Rs Cr | | Q2FY21 | Q3FY21 | Q4FY21 | Q1FY22 | Q2FY22 | |
| Micro Finance | | 390 | 596 | 655 | 393 | 938 | |
| Small Business Loans (Incl. HF) | | 708 | 873 | 960 | 315 | 1,154 | |
| Small Business Loans | | 523 | 654 | 703 | 207 | 853 | |
| Housing Finance | | 115 | 151 | 189 | 83 | 203 | |
| Agri Loans | | 70 | 68 | 68 | 25 | 98 | |
| Vehicle Finance | | 508 | 621 | 723 | 177 | 782 | |
| Used CV | | 309 | 392 | 460 | 106 | 523 | |
| New CV | | 199 | 229 | 263 | 72 | 259 | |
| MSE Finance | | 85 | 100 | 123 | 63 | 98 | |
| NBFC | | 166 | 245 | 51 | 300 | 136 | |
| Others | | 45 | 26 | 23 | 17 | 37 | |
| Total Disbursements | | 1,902 | 2,461 | 2,535 | 1,265 | 21 3,14 5 | |

Asset Quality Trend







Liabilities & Branch Banking

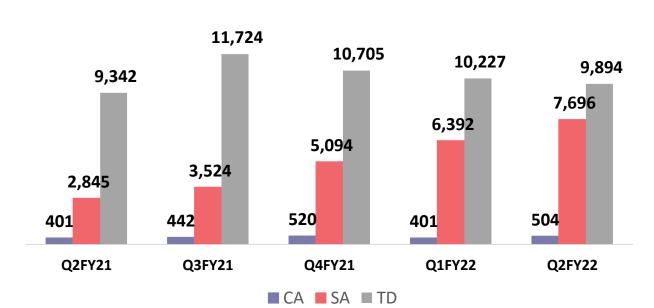
Customer Deposits Evolution



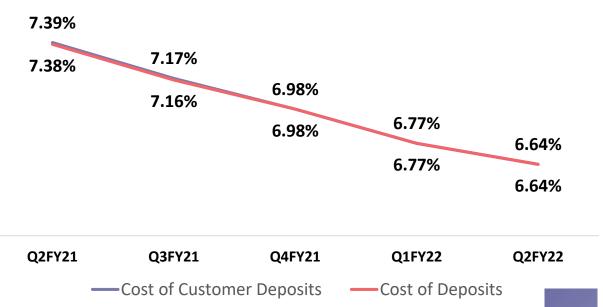
Update for Q2Y22

| as on 30 September 2021 | CA | SA | CASA | TD | CASA+TD |
|--|-------------------|-------------------|---------------------|---------------|---------------------|
| | [Current Account] | [Savings Account] | [Low cost deposits] | Term Deposits | [Customer Deposits] |
| Balance (Cr) | 504 | 7,696 | 8,200 | 9,894 | 18,094 |
| as a % of total borrowings (Rs. 21,924 Cr) | 2% | 35% | 37% | 45% | 83% |
| as a % of total deposits (Rs. 18,094 Cr) | 3% | 42% | 45% | 55% | 100% |
| Avg. balance (Branch Banking Customers) | 83,898 | 72,897 | - | 5,96,041 | - |

Customer Deposits evolution (Rs. Cr)



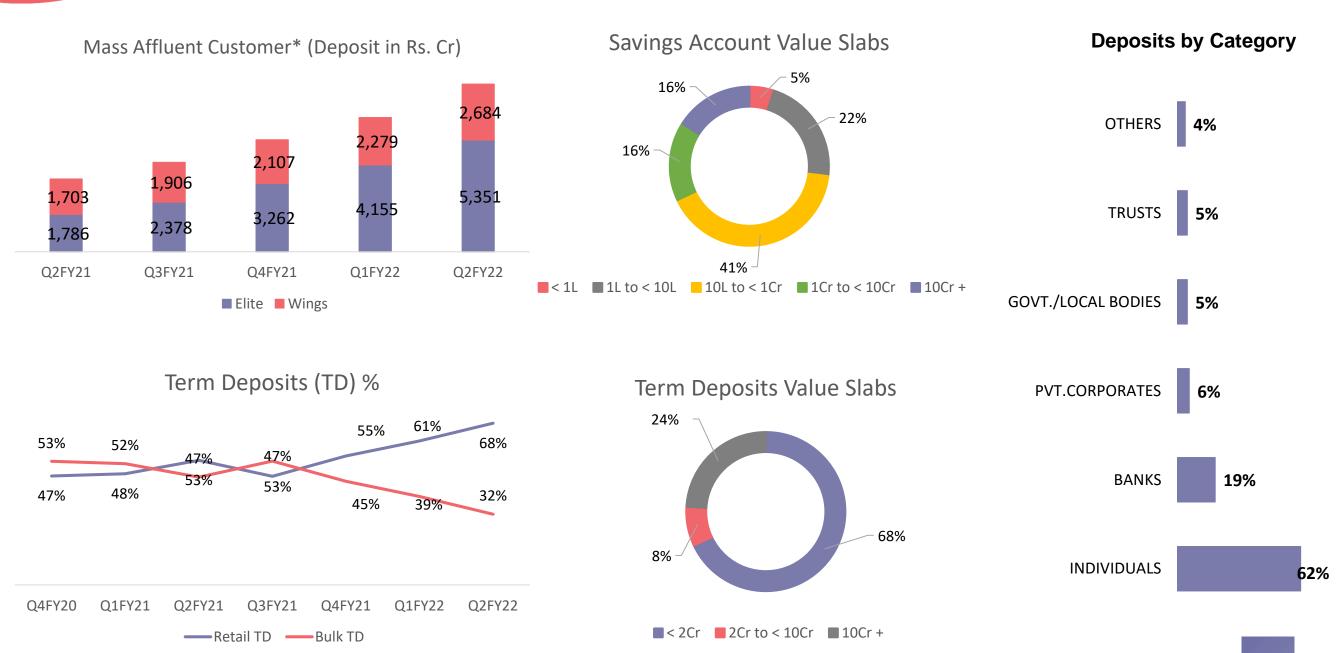
Daily Average Cost of Deposits (%)



[†] Cost of Customer Deposits = Interest paid on Customer Deposits as a % of Average Customer Deposits | Customer Deposits = CASA + Term Deposits | Cost of Deposits = Interest paid on Total Deposits as a % of Average Total Deposits | Total Deposits = Customer Deposits + Certificate of Deposits [CDs] | Figures in {} represent CA as a % of CASA | Cost of Deposits = Interest paid on Total Deposits as a % of Average Total Deposits | Total Deposits = Customer Deposits + Certificate of Deposits [CDs] | Figures in {} represent CA as a % of CASA | Cost of Deposits | C

Customer Deposit Profile

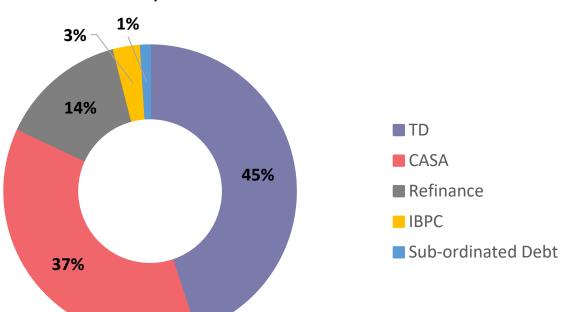




Funding Profile

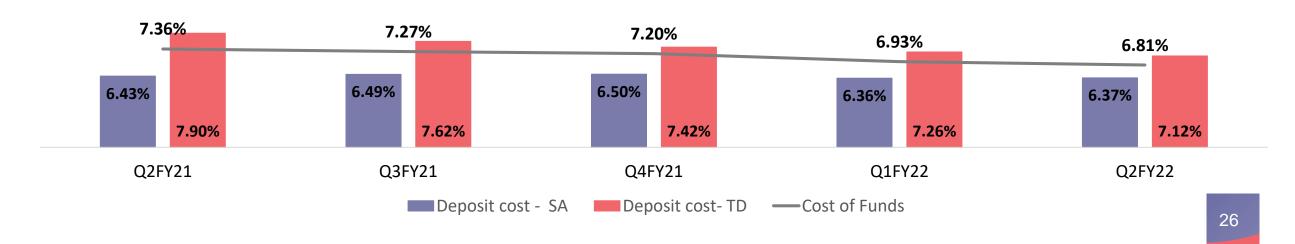






| In Rs Cr | June 2021 | Sep 2021 |
|------------------|-----------|----------|
| TD | 10,227 | 9,894 |
| Refinance | 3,413 | 2,980 |
| CASA | 6,794 | 8,200 |
| CD | 74 | - |
| Sub Debt | 150 | 150 |
| IBPC | 700 | 700 |
| RBI Borrowing | 15 | - |
| Tri Party Repo | 100 | - |
| Total Borrowings | 21,473 | 21,924 |

Daily Average Cost of Funds



Treasury



Investments

The Bank's total investment portfolio of Rs. 3,530 Crore comprises of SLR and Non-SLR securities as given below:

| Category (Rs. Cr) | Book Value |
|-------------------|------------|
| SLR | 3,529 |
| Non SLR | 1 |
| Total | 3,530 |

During the quarter, the Bank participated in equity primary market. Profits realized in those equity IPOs amounted to Rs. 5.8 Crore

Borrowings & Liquidity:

- The Bank's Certificate of Deposit (CD) programme for Rs. 1,000 Crore has highest rating from at CRISIL A1+.
- The Bank has adequate room available to avail refinance or raise funds through IBPC whenever required which provides strong cushion to ALM position of the Bank.
- Liquidity Coverage Ratio (LCR) as on September 2021 at 154%



Digital Banking

Digital Banking





NeoBanking

- NiyoX Program:
 - ~7 lac Accounts Opened
 - o CASA Balance Rs. 280 Cr
 - o ~600 Fixed Deposits valuing Rs. 6 Cr
- Groww
 - o 2,300 FDs opened
 - o Balance Rs. 11.25 Cr





Prepaid Engagements

- 7 lakh+ cards issued (Physical + Virtual)
- 3 Cr Transactions
- ~2,100 Cr transactions value processed
- Programs under integration:
 - BankIT
 - Neokred









Digital Payments and Acquisitions

- NETC FASTag
 - Integration for 2 new toll plazas completed for NETC Acquiring
 - o ~68,000 new FASTag issued
 - ~240 Cr issuer transaction value processed
 - ~3 lac NETC transactions valuing more than 6 Crs
- MicroATM
 - o 3 Cr Transactions
 - o ~8,300 Cr transaction value processed









Digital Channels, Transformation and Transaction Banking

- Launched Mobile Banking App with revamped UI-UX
- Income Tax 2.0 & ASBA Integration completed
- Enabled Contact Center & Branch-based Video-KYC Process
- BBPS & Razor pay collections for Asset products



Financials

Balance Sheet



| Particulars (in Rs Cr) | Sep-21 | Sep-20 | YoY % | June-21 | QoQ% |
|--|--------|--------|-------|---------|------|
| Capital & Liabilities | | | | | |
| Capital | 1,145 | 1,053 | 9% | 1,142 | - |
| Reserves & Surplus | 2,321 | 1,851 | 25% | 2,274 | 2% |
| Networth | 3,466 | 2,905 | 19% | 3,416 | 1% |
| Deposits | 18,094 | 12,901 | 40% | 17,095 | 6% |
| Borrowings | 3,130 | 6,174 | -49% | 3,678 | -15% |
| Other Liabilities & Provision | 1,058 | 837 | 26% | 800 | 32% |
| Total | 25,748 | 22,817 | 13% | 24,989 | 3% |
| Assets | | | | | |
| Cash and Balances With Reserve Bank of India | 754 | 426 | 77% | 601 | 26% |
| Balances With Banks and Money At Call and Short Notice | 2,734 | 1,475 | 85% | 1,082 | 153% |
| Investments | 3,531 | 4,292 | -18% | 5,787 | -39% |
| Advances | 17,837 | 15,912 | 12% | 16,719 | 7% |
| Fixed Assets | 173 | 195 | -11% | 170 | 2% |
| Other Assets | 719 | 517 | 39% | 631 | 14% |
| Total | 25,748 | 22,817 | 13% | 24,989 | 3% |
| AUM [On Book + Off Book] | 18,978 | 16,731 | 13% | 17,837 | 6% |

Profit & Loss Statement



| Particulars (in Rs Cr) | Q2FY22 | Q2FY21 | YoY% | Q1FY22 | QoQ% | H1FY22 | H1FY21 | YoY% |
|--|--------|--------|------------|--------|------|--------|--------|------|
| Interest Income from Loans | 767 | 730 | 5% | 742 | 3% | 1,509 | 1,392 | 8% |
| Income on Investments | 60 | 57 | 5% | 57 | 5% | 116 | 101 | 16% |
| Interest on balances with Reserve Bank of India and other inter bank funds | 17 | 11 | 61% | 20 | -13% | 37 | 27 | 40% |
| Total Interest Income | 844 | 798 | 6% | 819 | 3% | 1,663 | 1,519 | 9% |
| Finance Cost | | | | | | | | |
| Interest on deposits | 289 | 226 | 28% | 278 | 4% | 568 | 436 | 30% |
| Interest on RBI / inter-bank borrowings | - | 6 | - | 1 | - | 1 | 10 | - |
| Other interest | 70 | 104 | -33% | 79 | -11% | 149 | 208 | -29% |
| Total Finance Cost | 360 | 336 | 7 % | 358 | 1% | 718 | 653 | 10% |
| Net Interest Income | 484 | 461 | 5% | 461 | 5% | 945 | 866 | 9% |
| Other Income | | | | | | | | |
| Processing and Other Fees | 60 | 36 | 70% | 24 | 150% | 85 | 46 | 83% |
| Interest on Securitization / Assignment | - | 3 | - | 1 | - | 1 | 3 | - |
| Gain on Sale of G-Secs | 17 | -7 | - | 16 | 8% | 32 | (3) | - |
| ATM Acquirer Fee Income & TPP Income | 10 | 13 | -22% | 5 | 80% | 15 | 23 | -33% |
| Others | 61 | 10 | 477% | 55 | 10% | 116 | 15 | - |
| Total Other Income | 148 | 55 | 171% | 101 | 46% | 249 | 84 | 197% |

Profit & Loss Statement



| Particulars (in Rs Cr) | Q2FY22 | Q2FY21 | YoY% | Q1FY21 | QoQ% | H1FY22 | H1FY21 | YoY% |
|------------------------------------|--------|--------|------|--------|------|--------|--------|------|
| Net Income | 632 | 516 | 22% | 562 | 12% | 1,194 | 949 | 26% |
| Employee Cost | 228 | 188 | 21% | 222 | 3% | 449 | 382 | 18% |
| Opex | 209 | 117 | 78% | 179 | 17% | 388 | 215 | 81% |
| Total Operating Expenditure | 437 | 305 | 43% | 400 | 9% | 837 | 597 | 40% |
| PBT before provision & Write-off | 195 | 211 | -8% | 162 | 20% | 356 | 352 | - |
| Credit Cost | 138 | 75 | 84% | 148 | -7% | 285 | 143 | 100% |
| PBT | 57 | 136 | -58% | 14 | 299% | 71 | 209 | -66% |
| Taxes | 16 | 33 | -52% | 2 | - | 18 | 49 | -63% |
| PAT | 41 | 103 | -60% | 12 | 245% | 53 | 161 | -67% |

Provisions - Breakup



| Particulars (Rs. Cr) | H1FY22 |
|---|--------|
| Standard Asset Provision | (0.21) |
| Restructured Standard Asset Provision | 192.83 |
| Total Standard Asset Provision (A) | 192.62 |
| NPA and other provision | 65.79 |
| Loan assets written off | 33.85 |
| Loan loss recovery | (6.92) |
| Total NPA Provisions & Write Off (B) | 92.72 |
| Total Provisions & Contingencies Other than Tax (A+B) | 285.34 |

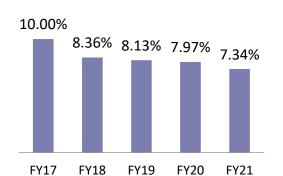


Financial Performance – Yearly trends

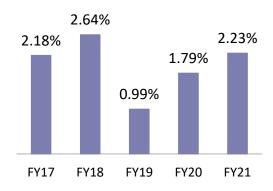
Key Ratios



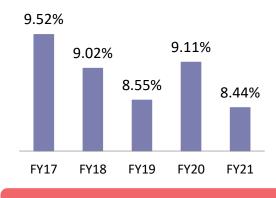




Credit Cost

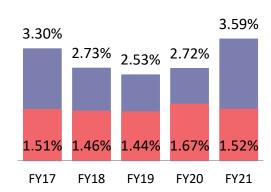


Net Interest Margin (NIM)

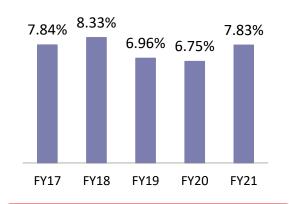


GNPA & NNPA

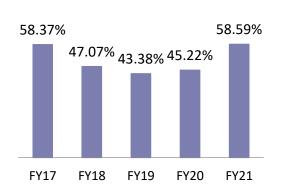
■GNPA ■NNPA



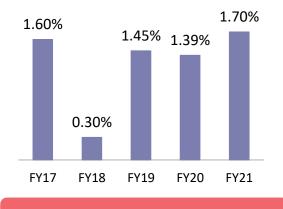
Cost to Assets



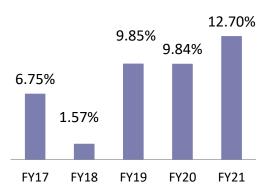
Provision Coverage Ratio







RoE





Thank You

Investor Relations

Equitas Small Finance Bank Limited

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Email - <u>ir@equitasbank.com</u>

Twitter - @EquitasIR

4th Floor, Phase II, Spencer Plaza, No. 769, Mount Road, Anna Salai, Chennai 600 002, Tamil Nadu



ANNEXURE FOR NON-CONVERTIBLE DEBENTURES ISSUED ON PRIVATE PLACEMENT BASIS UNDER REGULATION 52(4) OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015.

- a) Debt Equity Ratio (for the half year ended on 30th September 2021): 0.56 times (Debt represents borrowings with residual maturity of more than one year)
- b) Capital Redemption Reserve/Debenture Redemption Reserve: Equitas Small Finance Bank Limited being a banking company as on 30th September 2021, accordingly Debenture Redemption Reserve requirement is not applicable for Privately Placed Debentures.
- c) Net Worth: The Net Worth of the Bank as on 30th September 2021 is ₹319455.73 Lakhs.
- d) Net Profit after Tax: The Net Profit after tax for the half year ended on 30th September 2021 is ₹ 5311.79 Lakhs.
- e) Earnings Per Share:

Earnings per equity share (including exceptional item):

| Particulars | EPS | | |
|------------------|------|--|--|
| Basic (in Rs.) | 0.47 | | |
| Diluted (in Rs.) | 0.46 | | |

Earnings per equity share (excluding exceptional item):

| Particulars | EPS | | |
|------------------|------|--|--|
| Basic (in Rs.) | 0.47 | | |
| Diluted (in Rs.) | 0.46 | | |

f) Current Ratio: Not Applicable

We request you to take the above information on your records

Thanks & Regards,

For Equitas Small Finance Bank Limited

Sampathkumar KR

Company Secretary

Equitas Small Finance Bank Limited

(Previously known as Equitas Finance Limited)

Toll Free: 1800 103 1222 | CIN No.: U65191TN1993PLC025280