



IndiaMART InterMESH Ltd.
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E: customercare@indiamart.com
Website: www.indiamart.com

January 18, 2024

To,
BSE Limited
(BSE: 542726)

National Stock Exchange of India Limited
(NSE: INDIAMART)

Subject: Audited (Standalone and Consolidated) Financial Results for quarter and nine months ended December 31, 2023

Dear Sir/Ma'am,

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, we wish to inform that the Audited Standalone and Consolidated Financial Results (Collectively referred as 'Financial Results') of the Company for the quarter and nine months ended December 31, 2023, were approved by the Board of Directors of the Company in its meeting held today i.e., Thursday, January 18, 2024.

Please find enclosed herewith a copy of the Financial Results of the Company along with the Auditor's Report thereon. The Financial Results are also being disseminated on the Company's website at <https://investor.indiamart.com/FinancialResultsStatements.aspx>

Please take the above information on record.

Yours faithfully,
For IndiaMART InterMESH Limited

(Manoj Bhargava)
Group General Counsel,
Company Secretary & Compliance Officer
Membership No: F5164

Encl: As above

Independent Auditor's Report

To the Board of Directors of IndiaMART InterMESH Limited

Report on the audit of the Standalone Financial Results

Opinion

We have audited the accompanying standalone quarterly financial results of IndiaMART InterMESH Limited ("the Company") for the quarter ended 31 December 2023 and the year-to-date results for the period from 1 April 2023 to 31 December 2023, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, these standalone financial results:

- a. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards, and other accounting principles generally accepted in India, of the net profit and other comprehensive loss and other financial information for the quarter ended 31 December 2023 as well as the year to date results for the period from 1 April 2023 to 31 December 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion.

Management's and Board of Directors' Responsibilities for the Standalone Financial Results

These quarterly financial results as well as the year to date standalone financial results have been prepared on the basis of the interim financial statements.

The Company's Management and the Board of Directors are responsible for the preparation of these standalone financial results that give a true and fair view of the net profit/ loss and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material

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Registered Office:

Independent Auditor's Report (Continued)

IndiaMART InterMESH Limited

misstatement, whether due to fraud or error.

In preparing the standalone financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the standalone financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the standalone financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



B S R & Co. LLP

Independent Auditor's Report (Continued)

IndiaMART InterMESH Limited

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Kanika

Kanika Kohli

Partner

Noida

18 January 2024

Membership No.: 511565

UDIN:24511565BKFTCI7426

IndiaMART InterMESH Limited
CIN: L74899DL1999PLC101534

Regd.office :- 1st Floor, 29-Daryaganj, Netaji Subhash Marg, Delhi-110002, India
Statement of Audited Standalone Financials Results for the quarter and nine months ended December 31, 2023

I. Audited Standalone Financials Results

(Amounts in INR million, except per share data)

| S.No. | Particulars | Quarter ended | | | Nine months ended | | Year ended |
|-------|--|----------------------|-----------------------|----------------------|----------------------|----------------------|-------------------|
| | | December 31, 2023 | September 30, 2023 | December 31, 2022 | December 31, 2023 | December 31, 2022 | March 31, 2023 |
| | | Audited | Audited | Audited | Audited | Audited | Audited |
| 1 | Income: | | | | | | |
| | a) Revenue from operations | 2,914 | 2,807 | 2,402 | 8,397 | 6,826 | 9,388 |
| | b) Other income | 386 | 324 | 471 | 1,247 | 813 | 1,129 |
| | Total income | 3,300 | 3,131 | 2,873 | 9,644 | 7,639 | 10,517 |
| 2 | Expenses: | | | | | | |
| | a) Employee benefits expense | 1,289 | 1,238 | 1,016 | 3,691 | 2,839 | 3,992 |
| | b) Finance costs | 11 | 11 | 11 | 33 | 35 | 47 |
| | c) Depreciation and amortisation expense | 53 | 51 | 56 | 149 | 138 | 193 |
| | d) Other expenses | 755 | 763 | 688 | 2,271 | 2,039 | 2,779 |
| | Total expenses | 2,108 | 2,063 | 1,771 | 6,144 | 5,051 | 7,011 |
| 3 | Profit before tax (1-2) | 1,192 | 1,068 | 1,102 | 3,500 | 2,588 | 3,506 |
| 4 | Exceptional items [loss/(income)] | | - | - | | - | 53 |
| 5 | Profit after exceptional items and before tax (3-4) | 1,192 | 1,068 | 1,102 | 3,500 | 2,588 | 3,453 |
| 4 | Tax expense | | | | | | |
| | a) Current tax | 232 | 237 | 225 | 651 | 646 | 920 |
| | b) Deferred tax | 44 | 2 | 61 | 151 | (105) | (189) |
| | Total tax expense | 276 | 239 | 286 | 802 | 541 | 731 |
| 5 | Net Profit for the period (3-4) | 916 | 829 | 816 | 2,698 | 2,047 | 2,722 |
| 6 | Other comprehensive income/(Loss) (net of tax) | | | | | | |
| | -Items that will not be reclassified to profit or loss | (12) | 9 | 13 | (4) | 49 | 40 |
| 7 | Total comprehensive income for the period (5+6) | 904 | 838 | 829 | 2,694 | 2,096 | 2,762 |
| 8 | Paid up equity share capital (face value : INR 10/- each) | 599 | 599 | 306 | 599 | 306 | 306 |
| 9 | Other equity for the year | | | | | | 20,338 |
| 10 | Earnings per equity share: | | | | | | |
| | Basic earnings per equity share (INR 10 per share) | 15.29 | 13.57 | 13.33 | 44.43 | 33.52 | 44.57 |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |
| | Diluted earnings per equity share (INR 10 per share) | 15.26 | 13.54 | 13.33 | 44.32 | 33.40 | 44.42 |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |



Notes to the Statement of Audited Standalone Financial Results for the quarter and nine months ended December 31, 2023:

- 1 The above standalone financial results for the quarter and nine months ended December 31, 2023 were reviewed and recommended by the Audit Committee on January 17, 2024 and subsequently approved by the Board of Directors at its meeting held on January 18, 2024. The statutory auditors have expressed an unmodified audit opinion on these results.
- 2 The above standalone financial results have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time.
- 3 As per IND AS 108 "Operating Segments", the Company has disclosed the segment information only as a part of consolidated financial results.
- 4 The results for the quarter and nine months ended December 31, 2023 are available on the BSE Limited website (URL:www.bseindia.com/corporates), the National Stock Exchange of India Limited website (URL:www.nseindia.com/corporates) and on the Company's website.
- 5 During the year ended March 31, 2021, the Company had issued 1,242,212 equity shares of face value INR 10 each fully paid at a price of INR 8,615 per equity share (including a premium of INR 8,605 per equity share) to qualified institutional buyers aggregating to INR 10,702 million on February 22, 2021 pursuant to qualified institutional placement (QIP). QIP's net proceeds were INR 10,512 Millions (net of issue expenses of INR 190 million). The issue was made in accordance with SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018.
Out of these proceeds, the Company has utilised INR 10,385 million towards purposes specified in the placement document from the date of QIP till December 31, 2023. The balance amount of QIP's net proceeds remains invested in liquid instruments.
- 6 During the period ended December 31, 2023, the Company has issued and allotted 30,614,574 fully paid up Bonus Equity shares of INR 10 each on June 22, 2023 in the ratio of 1:1 (i.e. 1 Bonus Equity shares for every 1 existing equity share of the Company) to the shareholders who held shares on June 21, 2023 i.e. Record date. Considering the bonus issue, earnings per share has also been adjusted for all the previous periods/year presented, in accordance with Ind AS 33, Earnings per share.
- 7 The Board of Directors at its meeting held on July 20, 2023, approved a proposal to buy-back upto 12,50,000 equity shares of the Company for an aggregate amount not exceeding INR 5,000 Million, being 2.04% of the total paid up equity share capital at INR 4,000 per equity share. A Letter of Offer was made to all eligible shareholders. The Company bought back 12,50,000 equity shares out of the shares that were tendered by eligible shareholders and extinguished the equity shares on September 25, 2023. Capital redemption reserve was created to the extent of share capital extinguished of INR 12.50 Million. The buyback results in a cash outflow of INR 6,198.84 Million (including transaction costs of INR 36.95 Million and tax on buyback of INR 1,161.89 Million). The Company funded the buyback from its free reserves including Securities Premium as explained in Section 68 of the Companies Act, 2013.

Place: Noida
Date : January 18, 2024



For and on behalf of the Board of Directors

IndiaMART InterMESH Limited

Dinesh Chandra Agarwal

(Managing Director and Chief Executive Officer)

Independent Auditor's Report

To the Board of Directors of IndiaMART InterMESH Limited

Report on the audit of the Consolidated Financial Results

Opinion

We have audited the accompanying Statement of Consolidated Financial Results of IndiaMART InterMESH Limited ("Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its associates for the quarter ended 31 December 2023 and for the period from 1 April 2023 to 31 December 2023, ("the Statement"), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate interim audited financial statements of five subsidiaries (including its subsidiary) and financial information of eight associates, the Statement:

- includes the results of the entities mentioned in Annexure I to the Report on the audit of the Consolidated Financial Results;
- is presented in accordance with the requirements of Regulation 33 of the Listing Regulations as amended; and
- gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of consolidated total comprehensive income (comprising of net profit and other comprehensive loss) and other financial information of the Group for the quarter ended 31 December 2023 and for the period from 1 April 2023 to 31 December 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Results* section of our report. We are independent of the Group and its associates in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, along with the consideration of audit reports of the other auditors referred to in sub paragraph (a) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated financial results.

Management's and Board of Directors' Responsibilities for the Consolidated Financial Results

These quarterly consolidated financial results as well as the year to date consolidated financial results have been prepared on the basis of the consolidated interim financial statements.

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the consolidated net profit/ loss and other comprehensive income and other financial information of the Group including its associates in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' prescribed under Section 133 of the Act and other accounting

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Independent Auditor's Report (Continued)

IndiaMART InterMESH Limited

principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group and the respective Management and Board of Directors of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Management and the Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial results, the respective Management and the Board of Directors of the companies included in the Group and the respective Management and Board of Directors of its associates are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and the respective Board of Directors of its associates is responsible for overseeing the financial reporting process of each company.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.



Independent Auditor's Report (Continued)

IndiaMART InterMESH Limited

- Obtain sufficient appropriate audit evidence regarding the interim financial statements of the entities within the Group and its associates to express an opinion on the consolidated financial results. We are responsible for the direction, supervision and performance of the audit of interim financial statements of such entity included in the consolidated financial results of which we are the independent auditors. For the other entities included in the consolidated financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in sub paragraph (a) of the "Other Matters" paragraph in this audit report.

We communicate with those charged with governance of the Holding Company and such other entity included in the consolidated financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

Other Matters

- a. The consolidated financial results include the audited financial results of five subsidiaries, whose interim financial statements reflects total revenue (before consolidation adjustments) of INR 14.66 million and INR 40.90 million, total net loss after tax (before consolidation adjustments) of INR 45.71 million and INR 176.15 million for the quarter ended 31 December 2023 and for the period from 1 April 2023 to 31 December 2023 respectively, as considered in the consolidated financial results, which have been audited by their respective independent auditors. The independent auditor's reports on interim financial statements of these entities have been furnished to us.

Our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the reports of such auditors and the procedures performed by us are as stated in paragraph above.

Our opinion on the consolidated financial results is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

- b. The consolidated financial results include the Group's share of total net loss after tax of INR 72.05 million and INR 288.28 million for the quarter ended 31 December 2023 and for the period from 1 April 2023 to 31 December 2023 respectively, as considered in the consolidated financial results, in respect of eight associates. These interim unaudited financial information have been furnished to us by the Board of Directors.



Independent Auditor's Report (Continued)

IndiaMART InterMESH Limited

Our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these associates is based solely on such interim unaudited financial information. In our opinion and according to the information and explanations given to us by the Board of Directors, these interim unaudited financial information are not material to the Group.

Our opinion on the consolidated financial results is not modified in respect of the above matter with respect to the interim unaudited financial information certified by the Board of Directors.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Kanika

Kanika Kohli

Partner

Noida

18 January 2024

Membership No.: 511565

UDIN:24511565BKFTCJ4092

Independent Auditor's Report (Continued)
IndiaMART InterMESH Limited

Annexure I

List of entities included in consolidated financial results.

| Sr. No | Name of component | Relationship |
|--------|--|--------------|
| 1 | Tradezeal Online Private Limited | Subsidiary |
| 2 | Tolexo Online Private Limited | Subsidiary |
| 3 | Pay With Indiamart Private Limited | Subsidiary |
| 4 | Hello Trade Online Private Limited | Subsidiary |
| 5 | Busy Infotech Private Limited | Subsidiary |
| 6 | Livekeeping Technologies Private Limited (Formerly known as Finlite Technologies Private Limited) and Livekeeping Private Limited (Subsidiary of Livekeeping Technologies Private Limited) | Subsidiary |
| 7 | Simply Vyapar Apps Private Limited | Associate |
| 8 | IB MonotaRO Private Limited | Associate |
| 9 | Truckhall Private Limited | Associate |
| 10 | Shipway Technologies Private Limited | Associate |
| 11 | Agillos E-Commerce Private Limited | Associate |
| 12 | Edgewise Technologies Private Limited | Associate |
| 13 | Adansa Solutions Private Limited | Associate |
| 14 | Mobisy Technologies Private Limited | Associate |



IndiaMART InterMESH Limited
CIN: L74899DL1999PLC101534

Regd.office :- 1st Floor, 29-Daryaganj, Netaji Subhash Marg, Delhi-110002, India

Statement of Audited Consolidated Financials Results for the quarter and nine months period ended December 31, 2023

I. Audited Consolidated Financials Results

(Amounts in INR million, except per share data)

| S.No. | Particulars | Quarter ended | | | Nine Months ended | | Year ended |
|-----------|---|----------------------|-----------------------|----------------------|----------------------|----------------------|-------------------|
| | | December 31, 2023 | September 30, 2023 | December 31, 2022 | December 31, 2023 | December 31, 2022 | March 31, 2023 |
| | | Audited | Audited | Audited | Audited | Audited | Audited |
| 1 | Income: | | | | | | |
| | a) Revenue from operations | 3,053 | 2,947 | 2,514 | 8,821 | 7,166 | 9,854 |
| | b) Other income | 417 | 346 | 1,022 | 1,334 | 1,498 | 1,805 |
| | Total income | 3,470 | 3,293 | 3,536 | 10,155 | 8,664 | 11,659 |
| 2 | Expenses: | | | | | | |
| | a) Purchase of stock in trade | - | - | - | - | 2 | - |
| | b) Changes in inventories of Stock-in -Trade | - | - | 1 | - | 1 | - |
| | c) Employee benefits expense | 1,385 | 1,324 | 1,083 | 3,952 | 3,013 | 4,247 |
| | d) Finance costs | 22 | 23 | 22 | 67 | 60 | 81 |
| | e) Depreciation and amortisation expense | 84 | 80 | 86 | 238 | 225 | 311 |
| | f) Other expenses | 811 | 823 | 728 | 2,439 | 2,134 | 2,928 |
| | Total expenses | 2,302 | 2,250 | 1,920 | 6,696 | 5,435 | 7,567 |
| 3 | Profit before share of loss in associates, exceptional items and tax (1-2) | 1,168 | 1,043 | 1,616 | 3,459 | 3,229 | 4,092 |
| 4 | Share in net loss of associates | (72) | (110) | (94) | (288) | (273) | (379) |
| 5 | Profit before exceptional items and tax (3+4) | 1,096 | 933 | 1,522 | 3,171 | 2,956 | 3,713 |
| 6 | Exceptional item [(loss)/income] | - | - | - | (18) | - | - |
| 7 | Profit before tax (5+6) | 1,096 | 933 | 1,522 | 3,153 | 2,956 | 3,713 |
| 8 | Tax expense | | | | | | |
| | a) Current tax | 233 | 246 | 255 | 662 | 676 | 950 |
| | b) Deferred tax | 44 | (7) | 139 | 147 | 1 | (75) |
| | Total tax expense | 277 | 239 | 394 | 809 | 677 | 875 |
| 9 | Net Profit for the period/year [7-8] | 819 | 694 | 1,128 | 2,344 | 2,279 | 2,838 |
| 10 | Other comprehensive income (net of tax) | | | | | | |
| | -Items that will not be reclassified to profit or loss | (13) | 9 | 13 | (5) | 53 | 45 |
| 11 | Total comprehensive income for the period/year [9+10] | 806 | 703 | 1,141 | 2,339 | 2,332 | 2,883 |
| 12 | Paid up equity share capital (face value : INR 10/- each) | 599 | 599 | 306 | 599 | 306 | 306 |
| 13 | Other equity for the year | | | | | | 20,279 |
| 14 | Earnings per equity share: | | | | | | |
| | Basic earnings per equity share (INR 10 per share) | 13.66 | 11.36 | 18.46 | 38.60 | 37.33 | 46.48 |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |
| | Diluted earnings per equity share (INR 10 per share) | 13.63 | 11.34 | 18.45 | 38.51 | 37.20 | 46.32 |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |



IndiaMART InterMESH Limited

CIN: L74899DL1999PLC101534

Regd. office :- 1st Floor, 29-Daryaganj, Netaji Subhash Marg, Delhi-110002, India

Statement of Audited Consolidated Financials Results for the quarter and nine months period ended December 31, 2023

II. Segment Information of Consolidated Financial Results

(Amounts in INR million, except per share data)

| Particulars | Quarter ended | | | Nine months ended | | Year ended |
|---|-------------------|--------------------|-------------------|-------------------|-------------------|----------------|
| | December 31, 2023 | September 30, 2023 | December 31, 2022 | December 31, 2023 | December 31, 2022 | March 31, 2023 |
| | Audited | Audited | Audited | Audited | Audited | Audited |
| Revenue from operations from external customers | | | | | | |
| a) Web and related services | 2,926 | 2,817 | 2,410 | 8,429 | 6,849 | 9,420 |
| b) Accounting Software services | 127 | 130 | 104 | 392 | 317 | 434 |
| Total | 3,053 | 2,947 | 2,514 | 8,821 | 7,166 | 9,854 |
| Add : Inter-Segment Revenue | | | | | | |
| a) Web and related services | - | - | - | - | - | - |
| b) Accounting Software services | - | - | - | - | - | - |
| Total | - | - | - | - | - | - |
| Segment Revenue | | | | | | |
| a) Web and related services | 2,926 | 2,817 | 2,410 | 8,429 | 6,849 | 9,420 |
| b) Accounting Software services | 127 | 130 | 104 | 392 | 317 | 434 |
| Total | 3,053 | 2,947 | 2,514 | 8,821 | 7,166 | 9,854 |
| Segment Result | | | | | | |
| a) Web and related services | 876 | 810 | 698 | 2,447 | 1,947 | 2,577 |
| b) Accounting Software services | (19) | (10) | 4 | (17) | 69 | 102 |
| Total | 857 | 800 | 702 | 2,430 | 2,016 | 2,679 |
| Finance Cost | (22) | (23) | (22) | (67) | (60) | (81) |
| Depreciation and Amortization | (84) | (80) | (86) | (238) | (225) | (311) |
| Other income | 417 | 346 | 1,022 | 1,334 | 1,498 | 1,805 |
| Profit before share of loss in associates, exceptional items and tax | 1,168 | 1,043 | 1,616 | 3,459 | 3,229 | 4,092 |
| Share in net loss of associates | (72) | (110) | (94) | (288) | (273) | (379) |
| Profit before exceptional items and tax | 1,096 | 933 | 1,522 | 3,171 | 2,956 | 3,713 |
| Exceptional item [(loss)/income] | - | - | - | (18) | - | - |
| Profit before tax | 1,096 | 933 | 1,522 | 3,153 | 2,956 | 3,713 |
| Segment Assets | | | | | | |
| a) Web and related services | 19,792 | 18,516 | 20,386 | 19,792 | 20,386 | 22,680 |
| b) Accounting Software services | 6,337 | 6,228 | 6,225 | 6,337 | 6,225 | 6,276 |
| Unallocable | 5,183 | 5,256 | 5,596 | 5,183 | 5,596 | 5,490 |
| Total | 31,312 | 30,000 | 32,207 | 31,312 | 32,207 | 34,446 |
| Segment Liabilities | | | | | | |
| a) Web and related services | 14,004 | 13,603 | 11,435 | 14,004 | 11,435 | 13,007 |
| b) Accounting Software services | 988 | 949 | 774 | 988 | 774 | 854 |
| Total | 14,992 | 14,552 | 12,209 | 14,992 | 12,209 | 13,861 |

a) Operating segments are defined as components of an enterprise for which discrete financial information is available that is evaluated regularly by the chief operating decision maker, in deciding how to allocate resources and assessing performance.

b) The Group has identified two business segments namely "Web and related Services" and "Accounting Software Services" as reportable segments based on the nature of the products, the risks and returns, the organization structure and the internal financial reporting systems.

c) Web and related services pertains to online B2B marketplace for business products and services. It provides a platform to discover products and services and connect with the suppliers of such products and services. Accounting software services includes business of development, system analysis, designing and marketing of integrated business accounting software to help and manage businesses with increased efficiency.



Notes to the Statement of Audited Consolidated Financial Results for the quarter and nine months period ended December 31, 2023:

- 1 The above consolidated financial results for the quarter and nine months ended December 31, 2023 were reviewed and recommended by the Audit Committee on January 17, 2024 and subsequently approved by the Board of Directors at its meeting held on January 18, 2024. The statutory auditors have expressed an unmodified audit opinion on these results.
- 2 The above consolidated financial results have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time.
- 3 The results for the quarter and nine months ended December 31, 2023 are available on the BSE Limited website (URL:www.bseindia.com/corporates), the National Stock Exchange of India Limited website (URL:www.nseindia.com/corporates) and on the Company's website.
- 4 During the year ended March 31, 2021, the Company had issued 1,242,212 equity shares of face value INR 10 each fully paid at a price of INR 8,615 per equity share (including a premium of INR 8,605 per equity share) to qualified institutional buyers aggregating to INR 10,702 millions on February 22, 2021 pursuant to qualified institutional placement (QIP). QIP's net proceeds were INR 10,512 Millions (net of issue expenses of INR 190 Millions). The issue was made in accordance with SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018.
Out of these proceeds, the company has utilised INR 10,385 Millions towards purposes specified in the placement document from the date of QIP till December 31, 2023. The balance amount of QIP's net proceeds remain invested in liquid instruments.
- 5 During the period ended 31 December 2023, the Company has issued and allotted 30,614,574 fully paid up Bonus Equity shares of INR 10 each on June 22, 2023 in the ratio of 1:1 (i.e. 1 Bonus Equity shares for every 1 existing equity share of the Company) to the shareholders who held shares on June 21, 2023 i.e. Record date. Considering the bonus issue, earnings per share has also been adjusted for all the previous periods/year presented, in accordance with Ind AS 33, Earnings per share.
- 6 The Board of Directors at its meeting held on July 20, 2023, approved a proposal to buy-back upto 12,50,000 equity shares of the Company for an aggregate amount not exceeding INR 5,000 Millions, being 2.04% of the total paid up equity share capital at INR 4,000 per equity share. A Letter of Offer was made to all eligible shareholders. The Company bought back 12,50,000 equity shares out of the shares that were tendered by eligible shareholders and extinguished the equity shares on 25 September 2023. Capital redemption reserve was created to the extent of share capital extinguished of INR 12.50 Millions. The buyback results in a cash outflow of INR 6,198.84 Millions (including transaction costs of INR 36.95 Millions and tax on buyback of INR 1,161.89 Millions). The Company funded the buyback from its free reserves including Securities Premium as explained in Section 68 of the Companies Act, 2013.

Place: Noida
Date : January 18,2024



For and on behalf of the Board of Directors

IndiaMART InterMESH Limited



Dinesh Chandra Agarwal
(Managing Director and Chief Executive Officer)

