February 10, 2022

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor

Plot No: C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai - 400 051

Corporate Relationship Department

BSE Ltd.,

Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Dear Sirs,

Sub: <u>Intimation under Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements)</u> Regulations, 2015

Ref: Scrip Code - BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee at their meeting held on 09th February 2022, and the Board of Directors of the Company at their meeting held on 10th February 2022, have approved the following,

- 1. The Unaudited consolidated financial results of the Company and its subsidiaries as per Indian Accounting Standards (Ind AS) for the quarter & nine months ended December 31, 2021;
- 2. The Unaudited standalone financial results of the Company as per Ind AS for the quarter & nine months ended December 31, 2021;

In this regard, please find enclosed the copy of the un-audited Standalone and Consolidated financial results for the quarter & nine months ended December 31, 2021.

Submitted for your information and records.

Thanking you,

Yours faithfully

For Matrimony.com Limited

S.Vijayanand

Company Secretary & Compliance Officer

ACS: 18951

No.94, TVH Beliciaa Towers, Tower II, 5th Floor,

MRC Nagar, Raja Annamalaipuram

Chennai - 600028

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

6th Floor – "A" Block Tidel Park, No. 4, Rajiv Gandhi Salai Taramani, Chennai – 600 113, India

Tel: +91 44 6117 9000

Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Matrimony.com Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Matrimony.com Limited (the "Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associate for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

Holding Company:

Matrimony.com Limited

Subsidiaries:

- a. Sys India Private Limited
- b. Consim Info USA Inc., USA
- c. Matrimony DMCC
- d. Boatman Tech Private Limited (acquired w.e.f. September 15, 2021)
- e. Bangladeshi Matrimony Private Limited (incorporated w.e.f. September 8, 2021)

Associate:

Astro Vision Futuretech Private Limited



S.R. BATLIBOL& ASSOCIATES LLP

Chartered Accountants

- 5. Based on our review conducted and procedures performed as stated in Paragraph 3 above and based on the consideration of the review reports of other auditors referred to in Paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
 - five subsidiaries, whose unaudited interim financial results include total revenues of Rs 221.10 Lakhs and Rs. 594.62 Lakhs, total net profit/(loss) after tax of Rs. (2.26) Lakhs and Rs. 150.75 Lakhs, total comprehensive income/(loss) of Rs. (1.83) Lakhs and Rs. 154.92 Lakhs for the quarter ended December 31, 2021 and the period ended as on that date respectively, as considered in the Statement which have been reviewed by their respective independent auditors.
 - one associate, whose unaudited interim financial results include Group's share of net loss of Rs. 15.05 Lakhs and Rs. 62.18 Lakhs and Group's share of total comprehensive loss of Rs. 15.05 Lakhs and Rs. 62.18 Lakhs for the quarter ended December 31, 2021 and for the period from April 1, 2021 to December 31, 2021 respectively, as considered in the Statement whose interim financial results, other financial information have been reviewed by their independent auditors.

The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate is based solely on the report of such auditors and procedures performed by us as stated in Paragraph 3 above.

Our conclusion on the Statement in respect of matters stated above is not modified with respect to our reliance on the work done and the reports of the other auditors.

& Ass

Chennai

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

UDIN: 22221268ABCSEY5250

Place: Chennai

Date: February 10, 2022

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

6th Floor — "A" Block Tidel Park, No. 4, Rajiv Gandhi Salai Taramani, Chennai – 600 113, India

Tel: +91 44 6117 9000

Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Matrimony.com Limited

- 1. We have reviewed the accompanying statement of Unaudited Standalone Financial Results of Matrimony.com Limited (the "Company") for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

UDIN: 22221268ABCSLU2368

Place: Chennai

Date: February 10, 2022



MATRIMONY COM LIMITED

CIN: L63099TN2001PLC047432

Registered Office and Corporate Office: TVH Belician Towers, Tower H, 5th Floor, No. 94, MRC Nagar, Raja Annamalajpuram, Chennai - 600028

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		UARTER ENDE	6	\$2153W \$575.00	THS ENDED	Rs. In lakhs YEAR ENDED
		VARIER ENDE	IJ	MARMON	I IIS ESDED	YEAR EVDED
	Peromiter 31	September 10.	Describer 31.	Basemirer 31.	Devember 31,	March 31
Particulars 2	2021	2021	2020	2021	2020	2021
	(Unandited)	(Unaudited)	(Uhandited)	(Unaudited)	(Upaniired)	(Audited)
1. Income						
Revenue from contracts with customers	10,850.05	10,996.72	9,669.44	32,392.03	27,675.92	37,787.90
Other income	409.59	394.01	371.02	1,225.07	1,351.12	1,745.46
Total income	11,259.64	11,390.73	10,040.46	33,617.10	29,027.04	39,533.30
2. Expenses:						
Employee benefits expenses	3,376.79	3,119.85	3,011.83	9,875.35	9,522.74	12,725.87
Advertisement and business promotion expenses	4,176.62	3,989.80	3,753.49	11,895.50	9,817.00	13,680.79
Other expenses	1,316.62	1,257.80	1,076.03	3,786.32	3,313,76 1,944,33	4,627.98
Depreciation and amortisation expenses Finance cost	689.09 140.34	665.84 137.52	627.52 120.70	1,995.52 398.82	359.13	2,593.08 482.52
	9,699.46	9,170.81	8,589,57	27,951,51	24,956.97	34,110,24
Total expenses	9,699.40	7,1/0.81	0,567.57	21,351,51		34,110.24
3. Profit before tax and share of profit / (loss) from associate (1-2)	1,560.18	2,219.92	1,450.89	5,665.59	4.079.07	5,423.12
4. Share of profit (loss) of associate (net of tax)	(15.05)	(19.87)	(8.54)	(62.18)	(57.56)	(57.19)
5. Profit before tax (3+4)	1,545.13	2,200.05	1,442.35	5,603.41	4,012.51	5,365.93
6. Tax expenses						
Current tax	400.30	561.49	329.74	1,443.34	940.20	1.302.62
Deferred tax (net)	(4.91)	(18.65)	10.65	(28.80)	7.48	(14.08)
Total tax expenses	395.39	542.84	340.39	1,414,54	947.68	1,288,54
7. Net Profit for the period (5-6)	1,149.74	1,657.21	1,101.96	4,188,87	3,064.83	4,077,39
8. Other comprehensive income (net of taxes)	ŧ					
Items that will not be reclassified to profit and loss in subsequent periods	(0.23)	(0.39)	5.32	(0.86)	(34.34)	(0.14)
Items that will be reclassified to profit and loss in subsequent periods	0.43	(0.74)	(1.72)	4.18	(8.35)	(7.09)
9. Total comprehensive income for the period (7+8)	1,149.94	1,656.08	1,105.56	4,192.19	3,022.14	4,070.16
Net Profit for the period attributable to:						
- Owners of the Company	1,149.74	1,657.21	1,101.96	4,188.87	3,064.83	4,077.39
- Non-Controlling interest	-	-	-	-	-	-
Other comprehensive income for the period attributable to:						
- Owners of the Company	0.20	(1.13)	3.60	3.32	(42.69)	(7.23)
- Non-Controlling interest		-		-	-	-
Total comprehensive income for the period attributable to:						
- Owners of the Company	1,149:94	1,656.08	1,105.56	4,192.19	3,022.14	4.070.16
- Non-Controlling interest		-		-	-,,	
o o o o o o o o o o o o o o o o o o o						
Paid-up Equity Share Capital					Propagation construction for the second	better - commence works
Equity shares of Rs.5 each	1,144.55	1,144.31	1.139.15	1,144,55	1,139.15	1,143.58
Other equity						25,186.12
Earnings Per Share (EPS) of Rs.5 each (Rs.)			Not Annualised			
Basiv (Rs.)	5,02	7.24	4:84	18.31	13.46	17.90
Diluted (Rs.)	5.01	7.23	4.82	18.28	13.41	17.88
See accompanying notes to the financial results					· · · · · · · · · · · · · · · · · · ·	Page 1 of 5

See accompanying notes to the financial results

Page 1 of 5



For Matrimony.Com Limited

Managing Director

MATRIMONY, COM LIMITED

CIN:L63090FN2001P1CQ47432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalajpuram, Chennai - 600028

Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of: Matchmaking services and Marriage services.

Reporting of Segment wise Consolidated Revenue and Results R	or the quarter and th						Rs. In takh
		QUARTER ENDED			NINE MON	YEAR ENDED	
Particulars		December 31, 2021 (Unaudited)	September 30, 2021 (Unaudited)	December 31, 2020 (Unaudited)	December 31, 2021 (Unaudited)	December 31, 2020 (Unaudited)	March 31, 2021 (Audited)
Segment Revenue						***************************************	
Matchmaking services		10,717.38	10.917.68	9,624.03	32,124.34	27,504.73	37,572.2
Marriage services		132.67	79.04	45.41	267.69	171.19	215.6
Total Revenue		10,850.05	10,996.72	9,669.44	32,392.03	27,675.92	37,787.9
Segment Results			Ì				
Matchmaking services	,	1.828.26	2,383.72	1,555.09	6,376.64	4,417.38	6,041.3
Marriage services	1	(295.57)	(159.05)	(191.01)	(665.07)	(783.35)	(980.71
Total Segment Results	I	1,532.69	2,224.67	1,364.08	5,711.57	3,634.03	5,060.6
Less: Interest expenses	I	(3.91)	(2.30)	(3.59)	(8.56)	(9.86)	(17.20
Less: Other un-allocable expenditure	İ	(377.31)	(396.42)	(280.62)	(1,261.57)	(905.22)	(1,317.57
Add: Other un-allocable income		393.66	374.10	362.48	1161.97	1,293.56	1,640.0
Profit hafers tay		1 545 13	2 200 05	1 442 25	5 603 41	4 012 51	5 365 0

Segment revenue and expenses:
Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

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For Matrimony.Com Limited

Managing Director

MATRIMONY.COM LIMITED

CIN:1.63090TN2001PLC047432

Registered Office and Corporate Office: TVII Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

STATEMENT OF UNAUDITED STANDALON	DIGIOSANCI GILA DICER	26171923360163181316	1994 (41) 1844 1844	TI ADMINISTRATION OF THE STATE		Rs. In Lakhs
	QUARTER ENDED			NINEMONT	YEAR ENDED	
Particulars	December 31, 2021 (Unaudited)	September 30, 2021 (Unaudited)	December 31, 2020 (Unaudited)	December 31, 2021 (Unaudited)	December 31, 2020 (Unaudited)	March 31, 202) (Audited)
1. Income						
Revenue from contracts with customers	10,734.32	10,864.89	9,538.32	32,012.70	27,297.07	37,277.81
Other income	490.90	479.75	446.66	1,479.07	1,537.54	2,020.64
Total income	11,225.22	11,344.64	9,984.98	33,491.77	28,834.61	39,298.45
2. Expenses:						
Employee benefits expenses	3,324.40	3,082.63	2,974.11	9,751.43	9,408.06	12,578.28
Advertisement and business promotion expenses	4,162.93	3,986.37	3,757.69	11,883.46	9,830.90	13,700.34
Other expenses	1,278.66	1,248.29	1,060.38	3,722.91	3,270.46	4,565.63
Depreciation and amortisation expenses	662.14	661.06	626.71	1,962,94	1,941.81	2,589.75
Finance cost	138.59	136.95	120.36	396.17	358.12	481.18
Total expenses	9,566.72	9,115.30	8,539.25	27,716.91	24,809.35	33,915.18
3. Profit before tax (1-2)	1,658.50	2,229.34	1,445.73	5,774.86	4,025.26	5,383.27
4. Tax expenses	ł					
Current tax	400.01	558.91	329.21	1,440.19	939.25	1,301.22
Deferred tax (net)	(0.36)	(17.73)	10.65	(23.32)	7.48	(14.08
Total tax expenses	399.65	541.18	339.86	1,416.87	946.73	1,287.14
5. Net Profit for the period (3-4)	1,258.85	1,688.16	1,105.87	4,357.99	3,078.53	4,096.13
6. Other comprehensive income (net of taxes)	, and the second second					
Items that will not be reclassified to profit and loss in subsequent periods	(0.23)	(0.39)	5,32	(0.86)	(34.34)	(0.70
7. Total comprehensive income for the period (5+6)	1,258.62	1,687.77	1,111.19	4,357.13	3,044.19	4,095.43
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,144.55	1,144.31	1,139.15	1,144.55	1,139.15	1,143.58
Other equity						24,954.20

5.50 5.49

Diluted See accompanying notes to the financial results

Earnings Per Share (EPS) of Rs.5 each (Rs.)

Basic

17.96

13.52

13.47



For Matrimony.Com Limited

19.05 19.01

Not Annualised

4,85 4.84

7.38 7.37

Managing Director

MATRIMONY, COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Belicina Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

Segment Results for Standalone Financial Results
In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of: Matchmaking services and Marriage services.

Reporting of Segment wise Standatone Reven	ue and Resi			ded December	2(6.2)		
			QUARTER ENDEL		NINE MONI	HS ENDED	YEAR ENDED
Particulars		December 34, 2021 (Unaudited)	September 30, 2021 (Unundited)	December 31, 2020 (Unaudited)	December 31, 2021 (Unaudited)	December 31, 2020 (Unaudited)	March 31, 2021 (Audited)
Segment Revenue							
Matchmaking services		10.589.49	10.793.39	9,492.91	31,740.39	27,125.87	37,062.16
Marriage services		144.83	71.50	45.41	272.31	171.20	215.65
Total Revenue		10,734.32	10,864.89	9,538.32	32,012.70	27,297.07	37,277.81
Segment Results	:						
Matchmaking services		1,789.89	2,305.26	1,467.18	6,166.81	4,167.50	5,605.62
Marriage services		(251.12)	(167.23)	(191.01)	(628.56)	(783.36)	(997.23)
Total Segment Results		1,538.77	2,138.03	1,276.17	5,538.25	3,384.14	4,608.39
Less: Interest expenses		(2.20)	(1.74)	(3.24)	(5.95)	(8.85)	(15.86)
Less: Other un-allocable expenditure	4	(368.97)	(386.69)	(273.87)	(1,236.51)	(887.57)	(1,229,88)
Add: Other un-allocable income		490.90	479.74	446.67	1,479.07	1,537.54	2,020.62
Profit before tax		1,658.50	2,229,34	1,445.73	5,774.86	4,025,26	5,383.27

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

- a) The above unaudited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on February 10, 2021. The Statutory Auditors have conducted a limited review of these results in terms of Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended).
- b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') and its associate includes the results of the following entities:

Company	Relationship
Sys India Private Limited	Subsidiary
Consim Info USA Inc.	Subsidiary
Bangladeshi Matrimony Private Limited	Subsidiary
Matrimony DMCC	Subsidiary
Boatman Tech Private Limited	Subsidiary
Astro Vision Futuretech Private Limited	Associate

- c) During the previous quarter, the Company has acquired 16,692 equity shares of Boatman Tech Private Limited (Investee) for Rs 977.79 lakhs, which constitutes 100% of total equity shares of the Investee, by way of share purchase from the existing shareholders. The Company has duly executed share transfer and obtained share certificate dated September 15, 2021, from the Investee.
- d) The Company has incorporated an overseas wholly owned subsidiary "Bangladeshi Matrimony Private Limited" in the previous quarter under the Registration Joint Stock Companies & Firms, Bangladesh. The company has invested 97.850 TK (Rs 9.88 lakhs) towards equity investment.
- e) The Company has considered the possible effects that may result from COVID-19 in the preparation of these financial results, including the impact of this pandemic on its business operations, assessed the Company's liquidity position for the next one year and evaluated the recoverability and carrying value of its assets including Property, plant and equipment, Right of Use assets and Investments as at December 31, 2021. Based on its review, consideration of internal and external information up to the date of approval of these financial results and current indicators of future economic conditions relevant to the Company's operations, management has concluded that there are no adjustments required to the Company's financial results, However, the estimated impact of COVID-19 might vary from the date of approval of these financial results and the Company will continue to monitor any material changes to future economic conditions.
- f) During the quarter, 21,500 stock options were granted to employees (15,900 stock options granted for the quarter ended September 30, 2021) and 4,900 stock options exercised by eligible employees (13,375 stock options exercised by eligible employees for the quarter ended September 30, 2021). The total outstanding stock options as at December 31, 2021 are 1,27,253 (1,16,653 as at September 30, 2021).

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For Matrimeny.Com Limited

Managing Director

I-10

MATRIMONY, COM LIMITED CIN:L63090TN 2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94. MRC Nagar, Raja Annamalaipuram, Chennal-600028

g) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods' presentation.

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h) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.

Place: Chennai Date: February 10, 2022 For Matrimony.Com Limited

Murugavel Janakiraman Chairman & Managing Director

Salling,

Chennai) 600 028)

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