

## **Dixon Technologies (India) Limited**

26<sup>th</sup> October, 2023

То	То
Secretary	Secretary
Listing Department	Listing Department
BSE Limited	National Stock Exchange of India Limited
Department of Corporate Services	Exchange Plaza, Bandra Kurla Complex
Phiroze Jeejeebhoy Towers,	Mumbai – 400 051
Dalal Street, Mumbai – 400 001	
Scrip Code - 540699	Scrip Code- DIXON
ISIN: INE935N01020	ISIN: INE935N01020
ISIN: INE935N01020	ISIN: INE935N01020

Dear Sir/Madam,

#### Sub: Outcome of Board Meeting

In furtherance to our intimation dated 19<sup>th</sup> October, 2023, we hereby inform you that the Board at its Meeting held today i.e. **Thursday**, **26<sup>th</sup> October**, **2023**, inter-alia considered and approved, the following businesses:

i. Un-Audited Financial Results (Standalone and Consolidated) of the Company for the Quarter and Half year ended 30<sup>th</sup> September, 2023.

Following are the key highlights on consolidated basis:

Particulars		Quarter ende	d 30.09.2023	Half year ended 30.09.2023		As col
		Amount	Up/ Down	Amount	Up/Down	As compare corresponding previous year
		(In Rs. Crores)	( ↑/↓)	(In Rs. Crores)	( ↑/↓)	com pon
Revenue	from	4,943	28% 🔨	8,215	22% 🔨	compared ponding p
Operations						(0
EBIDTA		200	37% <b>↑</b>	334	36% ↑	d to
PBT		149	48% <b>个</b>	239	47% <b>个</b>	of
PAT		113	47% <b>个</b>	181	47% <b>个</b>	the the

The detailed format of the Un-Audited Financial Results (Standalone and Consolidated) together with the Limited Review Report is enclosed for your records. A copy of the same is also being uploaded on the Company's Website at <a href="https://www.dixoninfo.com">www.dixoninfo.com</a>.

Further, an extract of the aforestated Financial Results shall be published in newspaper in the manner as prescribed under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

ii. Approval of Dixon Technologies (India) Limited- Employees Stock Option Plan-2023 ("**DIXON ESOP 2023**"), subject to consent of Members as required under SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 and section 62 of the Companies Act, 2013. The Board has designated the Nomination and Remuneration Committee of the Board as Compensation Committee to decide, formulate, evolve, decide upon and bring into effect DIXON ESOP-2023.

Please also note that the aforesaid approval of Dixon Technologies (India) Limited- Employee Stock Option Plan-2023 is subject to the approval of shareholders of the Company.

The Dixon ESOP 2023 shall be instituted, if approved by the shareholders of the Company. As on the date of Board Meeting, no options have been granted as the scheme is pending approval of the shareholders of the Company and therefore detailed disclosures as per SEBI Circular no. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated 13<sup>th</sup> July, 2023 ("Circular") is not specified. Once the scheme is duly instituted and options are granted to the employees in terms of the scheme, pursuant to the approval of the shareholders of the Company, the detailed disclosures as per the Circular shall be then complied and disclose.

Additionally, we hereby inform you that in accordance with the provisions of the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular no. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated 13<sup>th</sup> July, 2023, a meeting of the Nomination and Remuneration Committee of the Company was held on 26<sup>th</sup> October, 2023 for grant of 23,000 no. of options convertible into equal number of equity shares of the Company of face value of Rs.2/each, to the employees of the Company, its Subsidiary(ies) and Joint Venture Company(ies), under the Dixon Technologies (India) Limited Employee Stock Option Plan- 2020 ("Dixon ESOP 2020") from time to time in one or more tranches.

The Terms of the grant are as under:

S. No.	Particulars	Description		
1.	Brief details of options granted	The Nomination and Remuneration Committee ("Committee") has approved the grant of 23,000 number of stock options to the employees of the Company, its Subsidiary company(ies) and Joint Venture Company(ies) from time to time in one or more tranches.		
2.	Whether the scheme is in terms of SEBI (SBEB) Regulations, 2021 (if applicable);	Yes		
3.	Total number of shares covered by these options	23,000 equity shares (each stock option is convertible into one equity share).		
4.	Pricing formula	The Exercise Price is based on the Market Price of the equity shares of the Company which means the latest closing price on a recognized stock exchange on which the shares of the Company are listed on the date immediately prior to the date of meeting of the Committee.  As the shares of the Company are listed on more than one Stock Exchange, the price of the Stock Exchange, where there is highest trading volume during the aforesaid period has been considered.  The Committee has a power to provide suitable discount or charge premium on the price as arrived above. However, in any case the Exercise Price shall not go below the par face value of Equity Share of the Company.		
5.	Options vested	Nil		
6.	Time within which option may be exercised	The said options shall be exercised within a period of one year from the date of last vesting.		
7.	Options exercised	Not Applicable, as this outcome is pertaining to Grant of Options under DIXON ESOP - 2020.		
8.	Money realized by exercise of options	Not Applicable, as this outcome is pertaining to Grant of Options under DIXON ESOP - 2020.		
9.	The total number of shares arising as a result of exercise of option	23,000 Equity Shares of face value Rs. 2/- each will arise deeming all granted options are vested and exercised		
10.	Options lapsed	Not Applicable		

11.	Variation of terms of options	Not Applicable
12.	Brief details of significant terms	The grant of stock options is based on the eligibility criteria as decided by the Committee. The Grant of an Option shall entitle the holder to acquire one Equity share in the Company, upon payment of Exercise Price.  The options granted under the scheme will vest over a period of Five years from the date of grant of options. Further the Options vested may be exercised by the Option Grantee within a maximum period of One Year from the date of last vesting of Options.  The exercise price shall be based on the market price of the Company which shall mean the latest closing price on the recognized stock exchange on which the shares of the Company are listed on the date immediately prior to the date of meeting of Committee on which grant is to be made.  As the shares of the Company are listed on more than one stock exchange, the closing price on the stock exchange having higher trading volume shall be considered as the market price.  In any case, the exercise price shall not go below the face value of Equity shares of the Company.
13.	Subsequent changes or cancellation or exercise of such options	Not Applicable
14.	Diluted earnings per share pursuant to issue of equity shares on exercise of options	Not Applicable

Time of Commencement of Board Meeting: **2:17 P.M.** Time of Conclusion of Board Meeting: **3:40 P.M.** 

You are kindly requested to take the aforesaid on your records.

Thanking You,

For DIXON TECHNOLOGIES (INDIA) LIMITED

Ashish Kumar Chief Legal Counsel & Group Company Secretary

Encl: as above

## S.N. Dhawan & CO LLP

**Chartered Accountants** 

2<sup>nd</sup> floor, 51-52, Sector 18, Phase IV, Udyog Vihar, Gurugram, Haryana 122016, India

Tel: +91 124 481 4444

# LIMITED REVIEW REPORT ON UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF-YEAR ENDED 30 SEPTEMBER, 2023

# To the Board of Directors of DIXON TECHNOLOGIES (INDIA) LIMITED

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of DIXON TECHNOLOGIES (INDIA) LIMITED ("the Company") for the quarter and half year ended 30 September 2023 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India ("the SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with relevant Rules issued thereunder; and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

AWAN & C

For S.N. Dhawan & Co LLP

Chartered Accountants

Firm Registration No.: 000050N/N500045

Vinesh Jain

Partner

Membership No.: 087701

UDIN No.: 23087701BGWNQB8657

Place: Noida

Date: 26 October, 2023

DIXON TECHNOLOGIES (INDIA) LIMITED

REGISTERED OFFICE

B14 & 15,PHASE II, NOIDA

UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER, 2023

S.No.	Particulars		Quarter Ended		Half Yea	s in Lakhs unless o	Year Ended
5.NO.	raidcalais	30-Sep-23	30-Jun-23	20 6 22		A CONTRACTOR OF THE PARTY OF TH	
				30-Sep-22	30-Sep-23	30-Sep-22	31-Mar-23
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Revenue from operations	2,07,258	1,50,895	2,29,340	3,58,153	3,79,728	6,99,740
2	Other income	847	757	281	1,604	466	1,847
3	Total income (1+2)	2,08,105	1,51,652	2,29,621	3,59,757	3,80,194	7,01,587
4	Expenses						
	a) Cost of materials consumed	1,92,930	1,36,291	2,04,849	3,29,221	3,44,058	6,15,095
	b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(7,526)	(4,217)	1,144	(11,743)	(4,839)	2,830
	c) Employees benefits expense	5,441	4,530	5,235	9,971	9,195	18,382
	d) Finance costs	908	1,027	898	1,935	1,627	3,622
	e) Depreciation and amortisation expense	1,527	1,576	1,437	3,103	2,651	5,761
	f) Other expenses	7,032	5,968	8,326	13,000	14,559	27,372
	Total expenses	2,00,312	1,45,175	2,21,889	3,45,487	3,67,251	6,73,062
5	Profit before exceptional items and tax (3-4)	7,793	6,477	7,732	14,270	12,943	28,525
	Exceptional items						
6	Profit before tax	7,793	6,477	7,732	14,270	12,943	28,525
7	Tax expenses (Net)						
	a) Current tax	2,010	1,720	1,963	3,730	3,263	7,036
	b) Deferred tax	58	(38)	(113)	20	(126)	369
	c) Income tax related to earlier years	-		-	-	,,,,,,	5
	Total tax expenses	2,068	1,682	1,850	3,750	3,137	7,410
8	Net Profit for the period/year (6-7)	5,725	4,795	5,882	10,520	9,806	21,115
9	Other Comprehensive Income ('OCI')						
	a) Items that will not be reclassified to Profit or Loss	(16)	(17)	(3)	(33)	(7)	(66)
	b) Income tax relating to items that will not be reclassified to profit	5	4	1	9	2	16
	or loss		70				
	Total Other Comprehensive Income	(11)	(13)	(2)	(24)	(5)	(50)
10	Total Comprehensive Income (8+9)	5,714	4,782	5,880	10,496	9,801	21,065
11	Paid-up equity share capital (Face value per share Rs. 2 /-)	1,191	1,191	1,187	1,191	1,187	1,191
12	Other equity excluding revaluation reserve						1,15,449
							1,13,449
13	Earning per share of Rs. 2/- each (not annualised)				a landara	The second second	
	(a) Basic (Rs.)	9.61	8.05	9.91	17.66	16.53	35.53
	(b) Diluted (Rs.)	9.58	8.04	9.82	17.59	16.38	35.27

- These standalone financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act, 2013 read with Rule 3 of the companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.
- The above standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 26 October, 2023.
- 3 During the period, Dixon Infotech Private Limited has been incorporated, as wholly owned subsidiary of the Company.
- The Chief Operating Decision Maker ('CODM') comprises of the Board of Directors, Vice chairman cum Managing Director and Chief Financial Officer which examines the Company's performance on the basis of single operating segment Electronics Goods; accordingly segment disclosure has not been made.
- 5 Figures of the previous periods/year have been regrouped /rearranged, wherever necessary

Noida 26.10.2023

OHAWAN & CO

HNOLOGIES (INDIA) LIMITED For DIXON TE

Vice Chairman & Managing Director Director Identification Number : 00781436

#### DIXON TECHNOLOGIES (INDIA) LIMITED

REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305

UTTAR PRADESH-201305
CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com
STANDALONE BALANCE SHEET AS AT 30 SEPTEMBER, 2023

#### (Rupees in Lakhs unless otherwise stated)

		As at 30-Sep-2023 Unaudited	As at 31-Mar-2023 Audited
AS	SSETS		Addition
No	on-current assets		
a.	Property, plant and equipment	61,324	58,710
b.	Capital work-in-progress	7,518	
	Intangible assets		5,233
C.	The state of the s	783	877
d.	Right of use assets	13,229	14,502
e.	Financial assets		
	i. Investments	12,425	10,774
	ii. Loans	36,705	24,581
-	iii. Other Financial Assets	2,138	2,195
f	Other non-current assets	1,885	920
_		1,36,007	1,17,792
	irrent assets		
a.	Inventories	70,379	43,267
b.	Financial assets		
	i. Investments	•	3,000
	ii. Trade receivables	94,127	93,066
	iii. Cash and cash equivalents	8,026	4,400
	<ol><li>Bank balances other than cash and cash equivalents</li></ol>	198	521
	v. Loans	5,004	2,930
	vi. Other financial assets	270	2,518
C.	Other current assets	8,290	5,711
		1,86,294	1,55,413
	TOTAL ACCETS		
F	TOTAL ASSETS DUITY AND LIABILITIES	3,22,301	2,73,205
	ZOTT AND LIABILITIES		
Eq.	uity Equity share capital	1 101	
b.		1,191	1,191
υ.	Other equity  TOTAL EQUITY	1,24,781 1,25,972	1,15,449 1,16,640
			1/10/040
Lia	abilities		
No	on-Current Liabilities		
a.	Financial liabilities:		
	i. Borrowings	5,183	5,939
	ii. Lease liabilities	13,644	14,976
b.	Provisions	1,140	1,140
C.	Deferred tax liabilities (Net)	1,601	1,590
d.	Other non-current liabilities	1,213	1,277
		22,781	24,922
Cu	rrent Liabilities		
a.	Financial liabilities:		
	i. Borrowings	8,533	2,283
	ii. Lease liabilities	1,325	1,081
	iii. Trade payables		
	<ul> <li>Total outstanding dues of Micro and small</li> </ul>	3,639	6,423
	enterprises		
	<ul> <li>Total outstanding dues of other than Micro and</li> </ul>	1,48,924	1,14,067
	small Enterprises		
	iv Other financial liabilities	2,513	747
b.	Other current liabilities	6,502	5,488
c.	Provisions	572	620
d.	Current tax liabilities	1,540	934
& CO		1,73,548	1,31,643
1	TOTAL LIABILITIES	1,96,329	1,56,565
RAM	*		
	TOTAL EQUITY AND LIABILITIES	3,22,301	2,73,205
/	w//		



DIXON TECHNOLOGIES (INDIA) LIMITED

REGISTERED OFFICE
B14 & 15,PHASE II, NOIDA

# UTTAR PRADESH-201305 CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com STANDALONE STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30 SEPTEMBER, 2023

		(Rupees in Lakhs unless	otherwise stated)
		Period ended 30 Sep, 2023	Period ended 30 Sep, 2022
		Unaudited	Unaudited
A.	Cash flow from operating activities		
	Profit before tax	14,270	12,943
	Adjustments for :		
	Depreciation and amortisation expense	3,103	2,651
	Finance Costs (Gain) /Loss on exchange fluctuation	1,935	1,627
	Interest income	(1,498)	307 (410)
	(Profit)/loss on mutual fund investment	(1,496)	(56)
	Provision for doubtful debts / loans and advances written back	80	58
	(Profit)/Loss on sale of property, plant and equipment	29	14
	Subsidy Income	(60)	(64)
	Share based payment expenses	473	378
		18,318	17,448
	Changes in working capital		27,110
	Adjustments for (increase) / decrease in operating assets:		
	Inventories	(27,112)	(38)
	Trade receivables	(1,141)	(28,283)
	Other assets	(2/272)	(20,203)
	- non-current		4,490
	- current	(2,579)	4,817
	Other financial assets	(2,5,5)	.,027
	- non-current	57	(140)
	- current	2,243	(1,232)
	Adjustments for increase / (decrease) in operating liabilities:		,-,,
	Trade payables	32,075	45,177
	Other financial liabilities	(53)	235
	Other current liabilities	1,014	1,721
	Provisions	(80)	(54)
	Cash generated from operating activities	22,742	44,141
	Income tax paid (net)	(3,125)	(3,033)
	Net cash generated from/ (used in) operating activities	19,617	41,108
В.	Cash flow from investing activities		
	Capital expenditure on property, plant and equipment and	(8,920)	(12,330)
	intangible assets		
	Loan given	(14,198)	(24,885)
	Repayment of Loan given		(3,965)
	Sale proceeds of property, plant and equipment	726	209
	Investment in Mutual Funds	3,000	13,502
	Iinvestments in shares of joint venture and subsidiary	(1,651)	(5)
	(Increase) / decrease in bank balance not considered as cash and cash		(118)
	equivalent (net)		
	(Profit)/loss on mutual fund investment	14	56
	Interest income received	1,498	410
	Net cash generated from/(used in) investing activities	(19,208)	(27,126)
•	Cach flow from financing activities		
C.	Cash flow from financing activities Interest paid	(1.421)	(4 227)
	The state of the s	(1,421)	(1,227)
	Repayment of Lease liabilities Proceeds from issue of share	(1,006) 150	(762)
	Proceeds from issue of share  Proceeds/ (repayment) of current borrowings (net)	5,985	(3,559)
	Repayment of non current borrowings (flet)	(491)	(604)
	Dividend paid	(491)	(1,187)
	Net cash generated from/(used in) financing activities	3,217	(7,339)
	Net increase/(decrease) in cash and cash equivalents (A+B+C)	3,626	6,643
	Cash and cash equivalents at the beginning of the year	4,400	11,142
	Cash and cash equivalents at the end of the period	8,026	17,785



**Chartered Accountants** 

2<sup>nd</sup> floor, 51-52, Sector 18, Phase IV, Udyog Vihar, Gurugram, Haryana 122016, India

Tel: +91 124 481 4444

# LIMITED REVIEW REPORT ON UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER, 2023

## To the Board of Directors of DIXON TECHNOLOGIES (INDIA) LIMITED

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of DIXON TECHNOLOGIES (INDIA) LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its jointly controlled entity for the quarter ended 30 September, 2023 and for the period from 01 April, 2023 to 30 September, 2023 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India ("the SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Name of the Company	Relation	Percentage of ownership interest
Padget Electronics Private Limited	Subsidiary	100%
Dixon Global Private Limited	Subsidiary	100%
Dixon Electro Manufacturing Private Limited	Subsidiary	100%
Dixon Technologies Solutions Private Limited	Subsidiary	100%
Dixtel Communications Private Limited	Subsidiary	100%
Dixon Infotech Private Limited	Subsidiary	100%
Califonix Tech and Manufacturing Private Limited	Subsidiary	50%
Dixon Electro Appliances Private Limited	Subsidiary	51%
Rexxam Dixon Electronics Private Limited	Joint venture	40%
AIL Dixon Technologies Private Limited	Joint venture	50%



- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of two subsidiaries included in the Statement, whose interim financial results reflect total assets of Rs. 2,43,634 lakhs as at 30 September, 2023 and total revenues of Rs. 2,35,528 lakhs and Rs. 3,95,283 lakhs, total net profit after tax of Rs. 3,109 lakhs and Rs. 4,848 lakhs and total comprehensive income of Rs.3,109 lakhs and Rs. 4,848 lakhs, for the quarter ended 30 September, 2023 and for the period from 01 April 2023 to 30 September, 2023 respectively, and cash out flows (net) of Rs. 15,446 lakhs for the period from 01 April, 2023 to 30 September, 2023, as considered in the Statement. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

& NAWA

GURUGRAN

Our conclusion on the Statement is not modified in respect of the above matter.

For S.N. Dhawan & Co LLP

Chartered Accountants

Firm Registration No.: 000050N/N500045

Vinesh Jain Partner

Membership No.: 087701

UDIN No.: 23087701BGWNQC1023

Place: Noida

Date: 26 October, 2023

#### DIXON TECHNOLOGIES (INDIA) LIMITED

# REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305 CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER, 2023

S.No.	Particulars	Quarter Ended			Half Yea		herwise stated) Year Ended	
		30-Sep-23 30-Jun-23 30-Sep-22			30-Sep-23 30-Sep-22		31-Mar-23	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
					J.III. G. I.	Ondudited	Auditeu	
1	Revenue from operations	4,94,318	3,27,150	3,86,677	8,21,468	6.72.184	12,19,201	
2	Other income	72	285	55	357	97	561	
3	Total income (1+2)	4,94,390	3,27,435	3,86,732	8,21,825	6,72,281	12,19,762	
4	Expenses	n outstand	v 4 800000					
	a) Cost of materials consumed	4,57,965	3,00,242	3,50,673	7,58,207	6,27,343	11,01,517	
	<ul> <li>b) Changes in inventories of finished goods, work-in-progress and stock-in-trade</li> </ul>	(11,054)	(4,667)	2,782	(15,721)	(14,362)	557	
	c) Employees benefits expense	9,525	6,849	7,023	16,374	12,497	25,16	
	d) Finance costs	1,712	1,400	1,583	3,112	3,026	6,05	
10 K	e) Depreciation and amortisation expense	3,644	3,371	2,911	7,015	5,317	11,46	
	f) Other expenses	17,991	11,539	11,682	29,530	22,177	40,685	
	Total expenses	4,79,783	3,18,734	3,76,654	7,98,517	6,55,998	11,85,446	
5	Profit before share of profit/(loss) of Joint Venture, exceptional items and tax (3-4)	14,607	8,701	10,078	23,308	16,283	34,316	
6	Share of Profit/(Loss) of Joint Venture	247	303	(58)	550	(66)	162	
7	Profit before exceptional items and tax (5+6)	14,854	9,004	10,020	23,858	16,217	34,478	
	Exceptional items	- 1	-	-	23,030	10,217	34,476	
8	Profit before tax	14,854	9,004	10,020	23,858	16,217	34,478	
9	Tax expenses (Net)	- 1,001	3,001	10,020	23,030	10,217	34,476	
	a) Current tax	3,560	2,355	2,603	5,915	4,217	8,766	
	b) Deferred tax	(42)	(70)	(295)	(112)	(255)	15.50	
	c) Income tax related to earlier years	(72)	(,0)	(293)	(112)	(255)	269	
	Total tax expenses	3,518	2,285	2,308	5,803	2.062	(65	
10	Net Profit for the period/year (8-9)	11,336	6,719	7,712	18,055	3,962 12,255	8,970 25,508	
11	Other Comprehensive Income ('OCI')					12/200	25,500	
11000	a) Items that will not be reclassified to Profit or Loss     b) Income tax relating to items that will not be reclassified to profit or loss	(16) 5	(17)	(3)	(33)	(7) 2	(144 16	
	c) Share of OCI in Joint Ventures (net)		180	1.2				
	Total Other Comprehensive Income	(11)	(13)	(2)	(24)	(5)	(128	
	Total comprehensive income (10+11)	11,325	6,706	7,710	18,031	12,250	25,380	
	Profit for the year attributable to		12 (20)	1981011 628000	The same of the same of			
7	a) Owners of the Company	10,732	6,882	7,725	17,614	12,295	25,552	
	b) Non-controlling interests	604	(163)	(13)	441	(40)	(44	
	01	11,336	6,719	7,712	18,055	12,255	25,508	
14	Other comprehensive income attributable to	ASSTRAL A		Toront Control				
		(11)	(13)	(2)	(24)	(5)	(89	
	a) Owners of the Company	(/					/20	
	b) Non-controlling interests		*	-	-		(39	
	b) Non-controlling interests		(13)	- (2)	(24)	(5)		
15	b) Non-controlling interests  Total comprehensive income attributable to	(11)	12 2703		(24)	(5)		
15	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company	10,721	6,869	7,723	17,590	(5) 12,290	(128	
15	b) Non-controlling interests  Total comprehensive income attributable to	(11) 10,721 604	6,869 (163)	7,723 (13)	17,590 441	12,290 (40)	(128 25,463	
15	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company b) Non-controlling interests	10,721 604 11,325	6,869 (163) <b>6,706</b>	7,723 (13) <b>7,710</b>	17,590 441 18,031	12,290 (40) <b>12,250</b>	25,463 (83 <b>25,380</b>	
<b>15</b>	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company b) Non-controlling interests  Paid-up equity share capital (Face value per share Rs.2/-)	(11) 10,721 604	6,869 (163)	7,723 (13)	17,590 441	12,290 (40)	25,463 (83 <b>25,380</b>	
15 16 17	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company b) Non-controlling interests  Paid-up equity share capital (Face value per share Rs.2/-) Other equity excluding revaluation reserve	10,721 604 11,325	6,869 (163) <b>6,706</b>	7,723 (13) <b>7,710</b>	17,590 441 18,031	12,290 (40) <b>12,250</b>	25,463 (83 25,380 1,191	
15 16 17	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company b) Non-controlling interests  Paid-up equity share capital (Face value per share Rs.2/-)	10,721 604 11,325	6,869 (163) <b>6,706</b>	7,723 (13) <b>7,710</b>	17,590 441 18,031	12,290 (40) <b>12,250</b>	25,463 (83 25,380 1,191	
15 16 17 18	b) Non-controlling interests  Total comprehensive income attributable to a) Owners of the Company b) Non-controlling interests  Paid-up equity share capital (Face value per share Rs.2/-) Other equity excluding revaluation reserve	10,721 604 11,325	6,869 (163) <b>6,706</b>	7,723 (13) <b>7,710</b>	17,590 441 18,031	12,290 (40) <b>12,250</b>	(39 (128) 25,463 (83) 25,380 1,191 1,27,300	

#### Notes:

- These consolidated financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act, 2013 read with Rule 3 of the companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter. 1
- The above consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 26 October, 2 2023.
- During the period, Dixon Infotech Private Limited has been incorporated, as wholly owned subsidiary of the holding Company. 3
- The Chief Operating Decision Maker ('CODM') comprises of the Board of Directors, Vice chairman cum Managing Director and Chief Financial Officer which examines the Group's performance on the basis of single operating segment Electronics Goods; accordingly segment disclosure has not been made.
- Figures of the previous periods/year have been regrouped /rearranged, wherever necessary.

Place : Noida Date : 26.10.2023



For DIX GIES (INDIA) LIMITED

> Atul.B.Lall Vice Chairman & Managing Director Director Identification Number: 00781436

DIXON TECHNOLOGIES (INDIA) LIMITED

REGISTERED OFFICE

B14 & 15,PHASE II, NOIDA

UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com

CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER, 2023

(Rupees in Lakhs unless otherwise stated)

		As at 30-Sep-2023 Unaudited	As at 31-Mar-2023 Audited
ASSET	S		
Non-ci	urrent assets		
a. Pi	roperty, plant and equipment	1,03,883	94,249
b. C	apital work-in-progress	41,044	11,970
c. O	ther intangible assets	2,002	2,244
d. Ir	ntangible assets under development	16	
e. R	ight of use assets	32,289	24,840
f. G	oodwill	3,031	3,031
. Fi	inancial assets		
	i. Investments	1,533	1,415
	ii. Other financial assets	3,700	3,483
n. O	ther non-current assets	5,306	12,784
		1,92,804	1,54,016
Curren	nt assets		
. Ir	nventories	1.66.797	95.787
o. Fi	inancial assets		
	i. Investments		3,000
	ii. Trade receivables	2,10,831	1,71,545
	iii. Cash and cash equivalents	12,661	21,704
1	<ul> <li>Bank balances other than cash and cash</li> </ul>	698	1,214
	equivalents		
	v. Other financial assets	22,657	8,991
5.5	ther current assets	29,301	11,591
d. C	urrent tax assets	178_	95
		4,43,123	3,13,927
	TOTAL ACCUTO		
	TOTAL ASSETS	6,35,927	4,67,943
OUIT	Y AND LIABILITIES		
auity			
	quity share capital	1,191	1,191
	ther equity	1,43,856	1,27,300
E	quity attributable to owners of the Company	1,45,047	1,28,491
NI.	on-controlling Interest	2.550	(20
IN	on-controlling Interest	2,558	(28)
T	otal equity	1,47,605	1,28,463
.iabilit			
lon-cu	urrent liabilities		
a. Fi	nancial liabilities:		
	i. Borrowings	12,305	14,523
	ii. Lease liabilities	32,673	25,283
. Pr	rovisions	1,707	1,726
. D	eferred tax liabilities (Net)	2,120	2,240
1. 0	ther non-current liabilities	1,529	1,609
		50,334	45,381
Curren	t liabilities		
. Fi	nancial liabilities:		
	i. Borrowings	12,452	2 720
	ii. Lease liabilities	2,515	3,739 1,764
	iii. Trade payables	2,313	1,704
	- Total outstanding dues of Micro and	7,205	9 700
	small enterprises	7,203	8,709
	- Total outstanding dues of other than	3 60 007	2 26 470
	Micro and small Enterprises	3,69,007	2,36,479
	iv Other financial liabilities	30,014	20 142
	ther current liabilities	12,994	29,142
	rovisions	876	12,142
	urrent tax liabilities	2,925	858 1,266
	arrone care numbered	4,37,988	
		4,57,500	2,94,099
80	TOTAL LIABILITIES	4.88.322	3.39 480
& CO.	TOTAL LIABILITIES TOTAL EQUITY AND LIABILITIES	4,88,322	3,39,480



# DIXON TECHNOLOGIES (INDIA) LIMITED REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305 CIN: L32101UP1993PLC06581, Website: www.dixoninfo.com CONSOLIDATED STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30 SEPTEMBER, 2023

#### (Rupees in Lakhs unless otherwise stated)

		Period ended 30-Sep-2023	Period ended 30-Sep-2022
^	Cash flow from operating activities	Unaudited	Unaudited
А.	Profit before tax	23,308	16,283
	Adjustments for :	20,000	10,200
	Depreciation and amortisation expense	7,015	5,317
	Finance costs	3,112	3,026
	(Gain) /Loss on exchange fluctuation	22	583
	Interest income	(46)	(37)
	(Profit)/loss on sale of investment in mutual funds	(15)	(56)
	(Profit)/Loss on sale of property, plant and equipment	28	15
	Provision for doubtful debts / loans and advances	80	58
	Share based payment expenses	603	378
		34,107	25,567
	Changes in working capital		
	Adjustments for (increase) / decrease in operating assets:	(74.040)	(5,000)
	Inventories	(71,010)	(6,869)
	Trade receivables		
	- non current	(20.205)	/==
	- current	(39,286)	(57,899)
	Other financial assets	(245)	(4.40)
	- non current	(216)	(143)
	- current	(13,666)	(11,928)
	Other assets	(00)	
	- non current	(80)	(58)
	- current	(17,710)	4,945
	Adjustments for increase / (decrease) in operating liabilities:		
	Trade payables		
	- non current	1 20 000	F0 020
	- current	1,30,998	59,939
	Provisions	(10)	
	- non current	(19)	5
	- current	(15)	16
	Other liabilities	(00)	(60)
	- non current - current	(80)	(68)
	Other financial liabilities	852	2,255
	Cash generated from operating activities	(4,371)	11,501
	Income tax paid (net)	19,504 (4,340)	27,263
	Net cash generated from/(used in) operating activities	15,164	(3,832) <b>23,431</b>
в.	Cash flow from investing activities	and the second second	
	Capital expenditure on property, plant and equipment and intangible	(33,875)	(18,596)
	asstes		
	Sale proceeds of property, plant and equipment	726	211
	Purchase of investments		(2,005)
	Proceed from sale of investments	3,432	13,502
	Loan given		44
	(Profit)/loss on sale of investment in mutual funds	15	56
	(Increase) / decrease in bank balance not considered as cash and cash	516	(331)
	equivalent (net)		Table 1
	Interest income received	46	37
	Net cash generated from/(used in) investing activities	(29,140)	(7,082)
c.	Cash flow from financing activities		
	Interest paid including lease rent	(3,845)	(3,325)
	Contribution received from Non-controlling Interest	2,155	(5,525)
	Proceeds from issue of share	150	100 miles 100 miles
	Repayment of non current borrowings	(977)	(907)
	Proceeds/(repayment) of current borrowings	7,450	(5,474)
	Dividend paid	-	(1,187)
	Net cash generated from/(used in) financing activities	4,933	(10,893)
	N-11		
	Net increase/(decrease) in cash and cash equivalents (A+B+C)	(9,043)	5,456
		0.4 - 0.4	
	Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the period	21,704 12,661	17,646 23,102









EARNINGS PRESENTATION Q2 & H1, FY 23-24

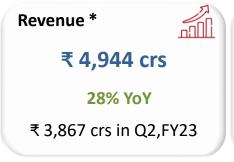
### **Table of contents**



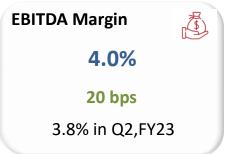
Key highlights of Q2 & H1,FY 23-24	3-4
Consolidated Results Summary	5
Segment Wise Analysis	6-10
Expenditure Analysis	11
Balance Sheet & Cash Flow	12-13
Key Financial Ratios	14

#### Key highlights – Q2, FY 23-24

















#### Key highlights – H1, FY 23-24



Revenue\*



₹ 8,218 crs

22% YoY

₹ 6,723 crs in H1,FY23

**EBITDA\*** 



₹ 334 crs

36% YoY

₹ 246 crs in H1,FY23

**EBITDA Margin** 



4.1%

40 bps

3.7% in H1,FY23

**PBT** 



₹ 239 crs

47% YoY

₹ 162 crs in H1,FY23

**PBT Margin** 



2.9%

50 bps

2.4% in H1,FY23

**PAT** 



47% YoY

₹ 123 crs in H1,FY23

**PAT Margin** 



40 bps

1.8% in H1,FY23

Free Cash Flow



₹ (179) crs

₹ 50 crs in H1,FY23

**Net Debt** 



₹ 114 crs

₹ (77) crs in FY23

**ROCE%** 



32.9%

(50) bps

33.4% in FY23

ROE%



24.4%

**200** bps

22.4% in FY23

**Net WC Days** 



(6) Days

(4) days

(2) days in FY23

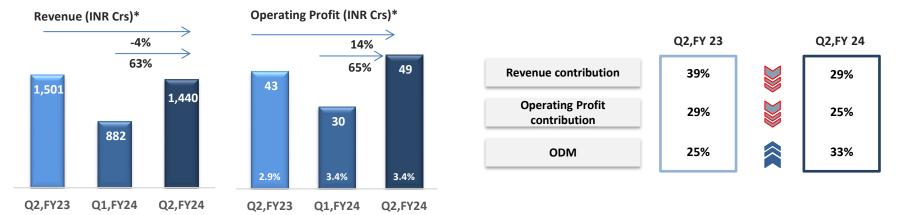
# **Consolidated Results Summary**



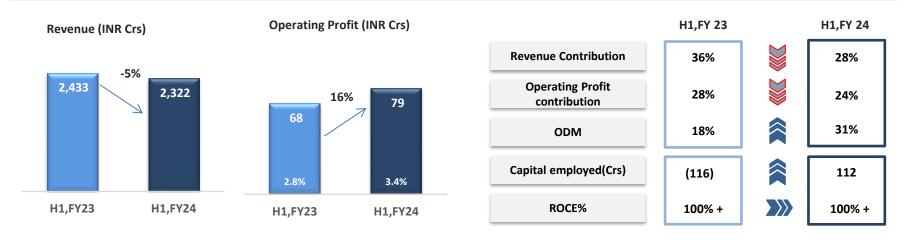
Particulars (INR Crs)	Q2, FY 23-24	Q2, FY 22-23	% Change	H1,FY 23-24	H1,FY 22-23	% Change
Income	4,943	3,867	28%	8,215	6,722	22%
Expenses	4,744	3,722	27%	7,884	6,477	22%
Operating Profit	199	145	37%	331	245	35%
Operating Profit Margin	4.0%	3.8%	0.2%	4.0%	3.6%	0.4%
Other Income	1	1	31%	4	1	268%
EBITDA	200	146	37%	334	246	36%
EBITDA Margin	4.0%	3.8%	0.2%	4.1%	3.7%	0.4%
Depreciation	36	29	25%	70	53	32%
EBIT	163	117	40%	264	193	37%
Finance Cost	17	16	8%	31	30	3%
PBT Before JV share	146	101	45%	233	163	43%
Share of Profit/(loss) of JV	2	(0.6)	-	6	(0.7)	-
PBT After JV share	149	100	48%	239	162	47%
PBT Margin	3.0%	2.6%	0.4%	2.9%	2.4%	0.5%
Tax	35	23	52%	58	40	46%
PAT before Controlling interest	113	77	47%	181	123	47%
PAT Margin	2.3%	2.0%	0.3%	2.2%	1.8%	0.4%
Non-controlling interest	6	(0.1)	-	4	(0.4)	-
PAT after non Controlling interest	107	77	39%	176	123	43%
PAT Margin	2.2%	2.0%	0.2%	2.1%	1.8%	0.3%

#### **Consumer Electronics**





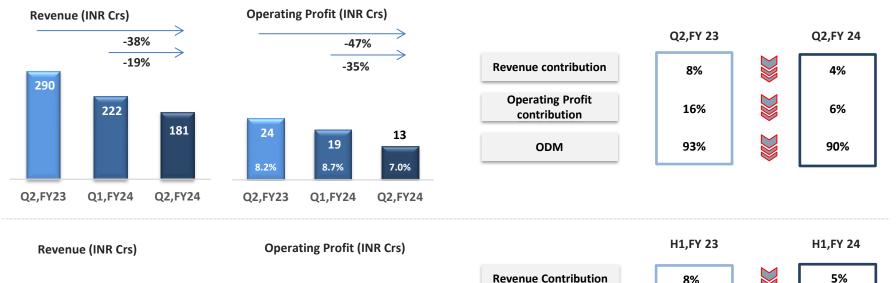
<sup>\*</sup>Revenue & Operating Profit for Q2, FY 23 excluding AC PCBA is INR 1,422 crs & INR 41 crs respectively, adjusting this revenue growth is 1% & operating profit growth is 19%

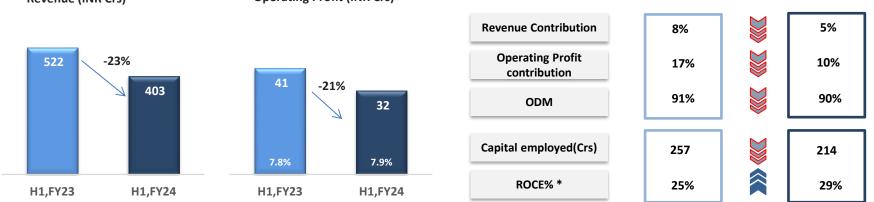


<sup>\*</sup>Revenue & Operating Profit for H1, FY 23 excluding AC PCBA is INR 2,283 crs & INR 65 crs respectively, adjusting this revenue growth is 2% & operating profit growth is 21%

#### **Lighting Products**







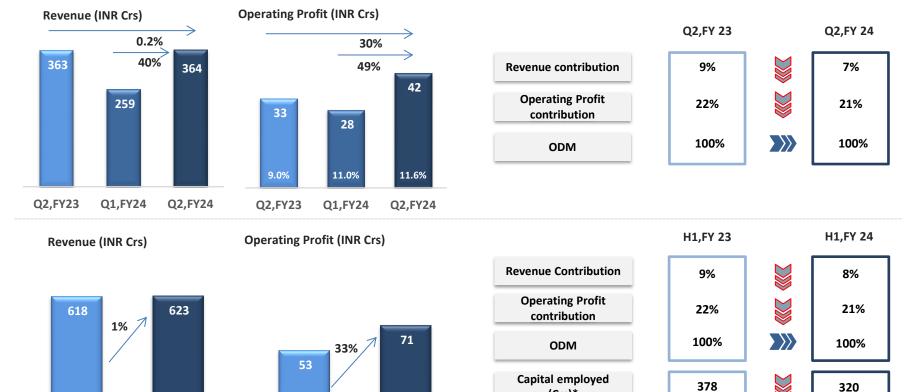
<sup>\*</sup>ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 30th Sep 23 & 30th Sep 22

#### Home appliances

H1,FY23

H1,FY24





11.4%

H1,FY24

H1,FY23

26%

31%

(Crs)\*

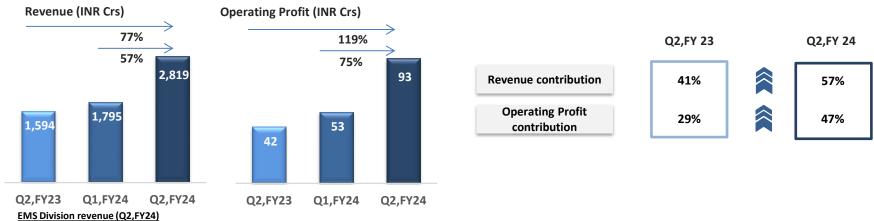
ROCE%\*\*

<sup>\*</sup>Capital Employed in Fully Automatic Washing Machine is INR 152 Crs, excluding that ROCE for Semi Automatic Category is 50%

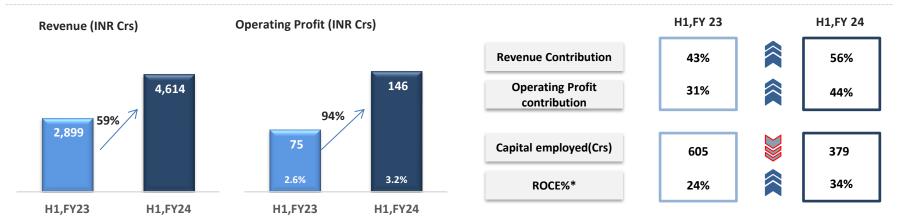
<sup>\*\*</sup>ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 30<sup>th</sup> Sep 23 & 30<sup>th</sup> Sep 22

#### **Mobile & EMS Division**





Q2 FY24 Revenue includes :- Hearables & Wearables : INR 385 crs, Telecom : INR 173 crs, IT hardware : INR 52 crs



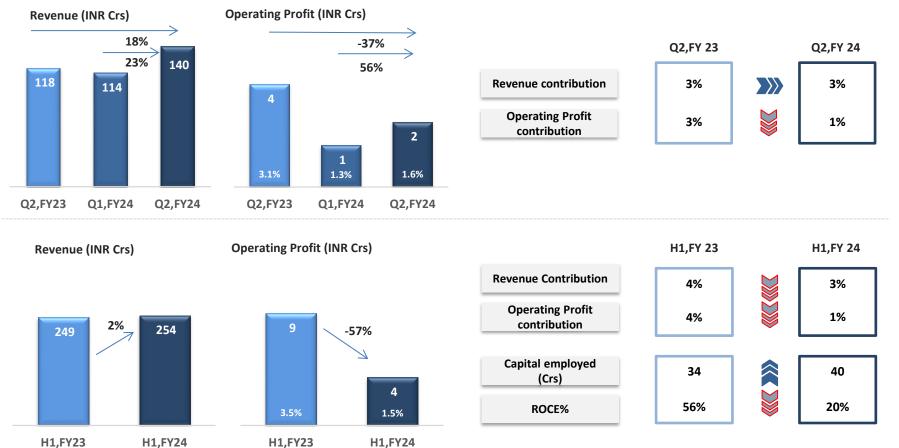
#### EMS Division revenue (H1,FY24)

H1 FY24 Revenue includes :- Hearables & Wearables : INR 574 crs, Telecom : INR 275 crs & IT Hardware : INR 138 crs

\*ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 30<sup>th</sup> Sep 23 & 30<sup>th</sup> Sep 22

#### **Security Systems (Dixon 50% share)**





<sup>\*</sup>ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 30th Sep 23 & 30th Sep 22

## **Expenditure Analysis : Q2,FY 23-24 vs Q2,FY 22-23**



Particulars (As a % of operating revenues)	Q2, FY 23-24	Q2, FY 22-23	% Change
Cost of Material Consumed	90.4%	91.4%	-1.0%
Employee benefit expenses	1.9%	1.8%	0.1%
Finance Cost	0.3%	0.4%	-0.1%
Depreciation and Amortization Expense	0.7%	0.8%	-0.1%
Other expenses	3.6%	3.0%	0.6%

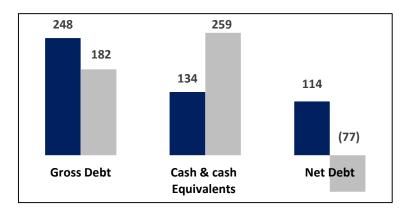
## Expenditure Analysis: H1,FY 23-24 vs H1,FY 22-23

H1,FY 23-24	H1,FY 22-23	% Change
90.4%	91.2%	-0.8%
2.0%	1.9%	0.1%
0.4%	0.5%	-0.1%
0.9%	0.8%	0.1%
3.6%	3.3%	0.3%
	90.4% 2.0% 0.4% 0.9%	90.4% 91.2% 2.0% 1.9% 0.4% 0.5% 0.9% 0.8%

### **Balance sheet**



Particulars (INR crs)		30 <sup>th</sup> Sep '23	31 <sup>st</sup> Mar'23
Net Fixed Assets	(A)	1,500	1,115
Right-of-use asset	(B)	323	248
Other Non Current Assets	(C)	105	177
Current Assets			
Cash, Bank & ST Investments		134	259
Trade Receivables		2,108	1,715
Inventories		1,668	958
Other Current Assets		521	207
Total Current Assets		4,431	3,139
Less: Current Liabilities & Provisions		4,255	2,904
Net Current Assets	(D)	176	236
Total Assets (A+B+C+D)		2,104	1,776
Total Shareholder funds	(A)	1,450	1,285
Equity share capital		12	12
Other equity		1,439	1,273
Non Controlling Interest	(B)	26	(0.3)
Total Debt	(C)	248	182
Short Term Borrowings		125	37
Long Term Borrowings		123	145
Other Non Current Liabilities	(D)	380	309
Total Liabilities (A+B+C+D)		2,104	1,776



■ 30th Sep 2023 ■ 31st Mar 2023

Particulars	30 <sup>th</sup> Sep '23	31 <sup>st</sup> Mar '23
Gross Debt/Equity	0.17 x	0.14 x
Net Debt/Equity	0.08 x	(0.06) x

## **Cash Flow**



Particulars (INR crs)	H1,FY 23-24
PBT	233
Depreciation & Amortization	70
Others ( Net interest expenses, ESOP expenses etc.)	38
Working capital change	(146)
Taxes Paid	(43)
Cash Flow from Operating Activities (A)	152
Capital expenditure	(331)
Other (Sales/Purchase of Investment & Other bank balance etc.)	40
Cash Flow from Investing Activities (B)	(291)
Interest Paid	(38)
Contribution received from Non-controlling Interest	22
Proceeds from issue of shares	2
Repayment of Non current borrowings	(10)
Proceeds from current borrowings	75
Cash Flow from Financing Activities (C)	49
Net Change in Cash & Cash Equivalents D = (A+B+C)	(90)
Opening Cash & Cash Equivalents (E)	217
Closing Cash & Cash Equivalents (D+E)	127

#### **Key Financial Ratios**



#### **Inventory Days**

29

2 days

27 in FY23

#### **Debtors Days**

38

(10) days

48 in FY23

#### **Creditors Days**

**72** 

(5) days

77 in FY23

**Net WC Days\*** 

(6)

(4) days

(2) in FY23

#### ROCE%\*\*

32.9%

(50) bps

33.4 % FY23

#### **ROE%\*\*\***

24.4%

200 bps

22.4% FY23

<sup>\*</sup> Working capital days calculated on quarterly basis

<sup>\*\*</sup>ROCE = EBIT/Average (Shareholder fund + Net Debt + Other Long term liabilities ) as on 30<sup>th</sup> Sep, 23 & 30<sup>th</sup> Sep, 22

<sup>\*\*\*</sup>ROE = PAT / Average Shareholder Funds based on the Shareholder Funds as on 30<sup>th</sup> Sep, 23 & 30<sup>th</sup> Sep, 22



# THANK YOU