

Avenue Supermarts Limited

Plot No. B-72 & B-72A, Wagle Industrial Estate, Thane (West), Maharashtra, India - 400 604

Tel.: 91 22 33400500 • Fax: 91 22 33400599 • e-mail: info@dmartindia.com • Website: www.dmartindia.com

10th July, 2021

To,

BSE Limited
Corporate Services Department
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

The National Stock Exchange of India Ltd.
Corporate Communications Department
“Exchange Plaza”, 5th Floor,
Bandra – Kurla Complex, Bandra (East),
Mumbai – 400 051

BSE Scrip Code: 540376

NSE Scrip Symbol: DMART

Sub: Proceedings of the Board Meeting held on 10th July, 2021

Dear Sir /Madam,

With reference to the captioned subject, we hereby inform you that the Board of Directors of the Company at its meeting held on 10th July, 2021, inter-alia other matters, has approved the Un-audited Standalone & Consolidated Financial Statement for quarter ended on 30th June, 2021 along with the Limited Review Report issued by S R B C & Co LLP, Chartered Accountants, Statutory Auditors of the Company in accordance with Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 and the same is attached herewith.

The said meeting commenced at 1.15 p.m. and concluded at 2.00 p.m.

Kindly take the same on your record and acknowledge.

Thanking you.

Yours faithfully,
For **Avenue Supermarts Limited**



Ashu Gupta
Company Secretary & Compliance Officer



Encl: As above

Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Avenue Supermarts Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Avenue Supermarts Limited (the "Company") for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C & CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003

**SUDHIR
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SONI**

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Date: 2021.07.10 13:51:27 +05'30'

per Sudhir Soni
Partner
Membership No.: 41870
UDIN: 21041870AAAABD3223
Mumbai; July 10, 2021



Avenue Supermarts Limited

CIN : L51900MH2000PLC126473

Regd. Office : Anjaneya CHS limited, Orchard Avenue, Opp. Hiranandani Foundation School, Powai, Mumbai 400 076

Unaudited standalone financial results for the quarter ended 30th June, 2021

(₹ in Crores, unless otherwise stated)

Sr. No.	Particulars	Quarter ended 30th June, 2021 (Unaudited)	Quarter ended 31st March, 2021 (Refer note - 8) (Audited)	Quarter ended 30th June, 2020 (Unaudited)	Year ended 31st March, 2021 (Audited)
1	Income				
	a) Revenue from operations	5,031.75	7,303.13	3,833.23	23,787.20
	b) Other income	36.21	52.55	51.34	208.90
	Total income	5,067.96	7,355.68	3,884.57	23,996.10
2	Expenses				
	a) Purchases of stock-in-trade	4,349.33	6,536.48	3,210.99	20,614.23
	b) Change in inventories of stock-in-trade	60.33	(284.72)	98.88	(257.90)
	c) Employee benefits expense	134.58	124.34	121.22	495.13
	d) Finance costs	8.41	10.30	7.55	34.48
	e) Depreciation and amortisation expense	92.73	94.64	86.09	371.36
	f) Other expenses	266.29	310.42	293.28	1,194.01
	Total expenses	4,911.67	6,791.46	3,818.01	22,451.31
3	Profit before tax	156.29	564.22	66.56	1,544.79
4	Tax expenses				
	Current tax	40.42	142.34	16.90	389.35
	Deferred tax charge / (credit)	0.74	(0.19)	0.10	3.70
	Tax in respect of earlier period / year	-	(12.88)	-	(13.57)
5	Net profit after tax	115.13	434.95	49.56	1,165.31
6	Other comprehensive profit / (loss) (net of tax)	(0.39)	0.62	(1.03)	(1.44)
7	Total comprehensive income for the period / year	114.74	435.57	48.53	1,163.87
8	Paid-up equity share capital (Face Value - ₹10/- per share)	647.77	647.77	647.77	647.77
9	Other equity (excluding revaluation reserves)				11,657.51
10	Earnings per share (of ₹10/- each) (not annualised):				
	a) Basic in ₹	1.78	6.71	0.77	17.99
	b) Diluted in ₹	1.76	6.66	0.76	17.86



Notes:-

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Amendment Rules, 2016.
- 2 The above financial results have been reviewed and recommended by the Audit Committee and have been approved and taken on record by the Board of Directors at its meeting held on 10th July, 2021.
- 3 The limited review as required under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 has been completed by the auditors of the Company.
- 4 The Company through Qualified Institutional Placement (QIP) allotted 20,000,000 equity shares to the eligible Qualified Institutional Buyers (QIB) at a issue price of ₹ 2,049 per equity share (including a premium of ₹ 2,039 per equity share) aggregating to ₹ 4,098 crore on 11th February, 2020. The issue was made in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended (the "SEBI ICDR Regulations"), and Sections 42 and 62 of the Companies Act, 2013, as amended, including the rules made thereunder (the "Issue"). Funds received pursuant to QIP are being utilised towards the object stated in the placement document and the balance unutilised as on 30th June, 2021 remain invested in deposits with scheduled commercial banks.
- 5 Pursuant to Avenue Supermarts Limited Employee Stock Option Scheme, 2016 Stock options convertible into 13,973,325 equity shares of ₹ 10/- each were granted to eligible employees at exercise price of ₹ 299/-. Out of the options granted, 44,65,445 options lapsed (31st March, 2021: 44,58,695) and 36,95,605 options were vested (31st March, 2021 : 36,91,105) as at 30th June, 2021. Against the vested options, 36,90,205 (31st March, 2021 : 36,90,205) equity shares of ₹ 10/- each were allotted pursuant to exercise of options, and balance 900 (31st March, 2021 : 900) options lapsed.
- 6 We have considered the impact of COVID19 as evident so far in our above published financial results. The Company will also continue to closely monitor any material changes to future economic conditions which necessitate any further modifications.
- 7 The Company is primarily engaged in the business of retail trades through offline channels. There are no separate reportable segment as per IND AS 108 - Operating Segments.
- 8 The standalone figures of the March quarter are the balancing figure between the audited figures in respect of the full financial year upto 31st March, 2021 and the unaudited year-to-date figures upto 31st December, 2020 being the date of the end of the third quarter of the financial year which were subjected to limited review.
- 9 Previous year / quarter figures are regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of
Avenue Supermarts Limited



Ignatius Navil Noronha
CEO & Managing Director

Place: Thane

Date: 10th July, 2021



Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Avenue Supermarts Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Avenue Supermarts Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

Parent Company:

- i. Avenue Supermarts Limited

Subsidiaries:

- i. Avenue E-Commerce Limited
- ii. Align Retail Trade Private Limited
- iii. Nahar Seth & Jogani Developers Private Limited
- iv. Avenue Food Plaza Private Limited
- v. Reflect Wholesale and Retail Private Limited

Avenue Supermarts Limited
Consolidated Limited Review Report

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of 3 subsidiaries, whose unaudited interim financial results and other financial information reflect total revenues of Rs 3.00 crore , total net loss after tax of Rs. 1.03 crore , total comprehensive loss of Rs. 1.03 crore , for the quarter ended June 30, 2021, as considered in the Statement whose interim financial results and other financial information have not been reviewed by their auditors.

These unaudited interim financial results and other unaudited financial information have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 is not modified with respect to our reliance on the work done and the financial results certified by the Management.

For SRBC & CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003

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per Sudhir Soni
Partner
Membership No.: 41870
UDIN: 21041870AAAABE1573
Mumbai; July 10, 2021



Avenue Supermarts Limited

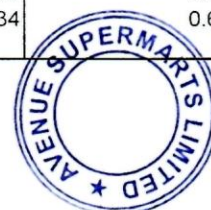
CIN : L51900MH2000PLC126473

Regd. Office : Anjaneya CHS limited, Orchard Avenue, Opp. Hiranandani Foundation School, Powai, Mumbai 400 076

Unaudited consolidated financial results for the quarter ended 30th June, 2021

(₹ in Crores, unless otherwise stated)

Sr. No.	Particulars	Quarter ended 30th June, 2021	Quarter ended 31st March, 2021 (refer note 8)	Quarter ended 30th June, 2020	Year ended 31st March, 2021
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Income				
	a) Revenue from operations	5,183.12	7,411.68	3,883.18	24,143.06
	b) Other income	31.46	48.12	50.60	196.21
	Total income	5,214.58	7,459.80	3,933.78	24,339.27
2	Expenses				
	a) Purchases of stock-in-trade	4,451.00	6,613.81	3,244.16	20,855.56
	b) Change in inventories of stock-in-trade	52.76	(298.34)	86.85	(300.88)
	c) Employee benefits expense	146.54	136.69	128.86	536.57
	d) Finance costs	10.84	12.26	8.82	41.65
	e) Depreciation and amortisation expense	107.44	104.96	94.78	414.16
	f) Other expenses	308.64	346.86	311.54	1,308.76
	Total expenses	5,077.22	6,916.24	3,875.01	22,855.82
3	Profit before tax	137.36	543.56	58.77	1,483.45
4	Tax expenses				
	Current tax	40.85	143.31	18.57	394.69
	Deferred tax charge/ (credit)	1.15	(0.60)	0.12	3.17
	Tax in respect of earlier period/ year	-	(13.02)	-	(13.84)
5	Net profit after tax	95.36	413.87	40.08	1,099.43
6	Other comprehensive profit / (loss) (net of tax)	(0.50)	0.38	(1.11)	(1.90)
7	Total comprehensive income for the period / year	94.86	414.25	38.97	1,097.53
8	Profit for the period / year	95.36	413.87	40.08	1,099.43
	Attributable to:				
	Equity holders of the parent	95.37	413.88	40.09	1,099.49
	Non-controlling interests	(0.01)	(0.01)	(0.01)	(0.06)
9	Total comprehensive income for the period / year	94.86	414.25	38.97	1,097.53
	Attributable to:				
	Equity holders of the parent	94.87	414.26	38.98	1,097.59
	Non-controlling interests	(0.01)	(0.01)	(0.01)	(0.06)
10	Paid-up equity share capital (Face Value - ₹10/- per share)	647.77	647.77	647.77	647.77
11	Other equity (excluding revaluation reserves)				11,535.94
12	Earnings per share (of ₹10/- each) (not annualised)				
	a) Basic in ₹	1.47	6.39	0.62	16.97
	b) Diluted in ₹	1.46	6.34	0.61	16.85



Notes:-

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Amendment Rules, 2016.
- 2 The above financial results have been reviewed and recommended by the Audit Committee and have been approved and taken on record by the Board of Directors at its meeting held on 10th July, 2021.
- 3 The limited review as required under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 has been completed by the auditors of the Group.
- 4 The Parent Company through Qualified Institutional Placement (QIP) allotted 20,000,000 equity shares to the eligible Qualified Institutional Buyers (QIB) at a issue price of ₹ 2,049 per equity share (including a premium of ₹ 2,039 per equity share) aggregating to ₹ 4,098 crore on 11th February, 2020. The issue was made in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended (the "SEBI ICDR Regulations"), and Sections 42 and 62 of the Companies Act, 2013, as amended, including the rules made thereunder (the "Issue"). Funds received pursuant to QIP are being utilised towards the object stated in the placement document and the balance unutilised as on 30th June, 2021 remain invested in deposits with scheduled commercial banks.
- 5 Pursuant to Avenue Supermarts Limited Employee Stock Option Scheme, 2016 Stock options convertible into 13,973,325 equity shares of ₹10/- each were granted to eligible employees at exercise price of ₹299/-. Out of the options granted, 44,65,445 options lapsed (31st March, 2021: 44,58,695) and 36,95,605 options were vested (31st March, 2021 : 36,91,105) as at 30th June, 2021. Against the vested options, 36,90,205 (31st March, 2021: 36,90,205) of ₹10/- each were allotted pursuant to exercise of options, and balance 900 (31st March, 2021: 900) options lapsed.
- 6 We have considered the impact of COVID19 as evident so far in our above published financial results. The Group will also continue to closely monitor any material changes to future economic conditions which necessitate any further modifications.
- 7 The Group is primarily engaged in the business of retail trades through offline and online channels. There are no separate reportable segment as per IND AS 108 - Operating Segments.
- 8 The consolidated figures of the last quarter are the balancing figure between the audited figures in respect of the full financial year upto 31st March, 2021 and the unaudited year-to-date figures upto 31st December, 2020 being the date of the end of the third quarter of the financial year which were subjected to limited review.
- 9 Previous year / quarter figures are regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of
Avenue Supermarts Limited



Place: Thane

Date: 10th July, 2021

Ignatius Navil Noronha
CEO & Managing Director

D*^{Star}Mart

AVENUE SUPERMARTS LIMITED

Standalone Total Revenue up by 31.3% at Rs. 5,032 Crore

Standalone PAT up by 132.3% at Rs. 115 Crore

For the Quarter ended June 30, 2021 (Q1 FY22):

Standalone results

- Total Revenue stood at Rs. 5,032 Crore, up by 31.3% y-o-y
- EBITDA of Rs. 221 Crore; y-o-y growth of 103.2%
- PAT at Rs. 115 Crore; y-o-y growth of 132.3%
- Basic EPS for Q1 FY22 stood at Rs. 1.78, as compared to Rs. 0.77 for Q1 FY21
- 4 Stores were added in Q1 FY22

Mumbai, July 10, 2021: Avenue Supermarts Ltd. (ASL), one of the largest food & grocery retailers in India, today declared its standalone and consolidated financial results for the quarter ended June 30, 2021.

Standalone results

Total Revenue for the quarter ended June 30, 2021 stood at Rs. 5,032 crore, as compared to Rs. 3,833 crore in the same period last year. Earnings before Interest, Tax, Depreciation and Amortization (EBITDA) in Q1 FY22 stood at Rs. 221 crore, as compared to Rs. 109 crore in the corresponding quarter of last year. EBITDA margin stood at 4.4% in Q1 FY22 as compared to 2.8% in Q1 FY 21.

Net Profit is at Rs. 115 crore for Q1 FY22, as compared to Rs. 50 crore in the corresponding quarter of last year. PAT margin stood at 2.3% in Q1 FY22 as compared to 1.3% in Q1 FY21.

Basic Earnings per share (EPS) for Q1 FY22 stood at Rs. 1.78, as compared to Rs. 0.77 for Q1 FY21.

Consolidated results

Total Revenue for the quarter ended June 30, 2021 stood at Rs.5,183 crore, as compared to Rs. 3,883 crore in the same period last year. Earnings before Interest, Tax, Depreciation and Amortization (EBITDA) in Q1 FY22 stood at Rs. 224 crore, as compared to Rs. 112 crore in the

corresponding quarter of last year. EBITDA margin stood at 4.3% in Q1 FY22 as compared to 2.9% in Q1 FY 21.

Net Profit is at Rs. 95 crore for Q1 FY22, as compared to Rs. 40 crore in the corresponding quarter of last year. PAT margin stood at 1.8% in Q1 FY22 as compared to 1.0% in Q1 FY 21.

Basic Earnings per share (EPS) for Q1 FY22 stood at Rs. 1.47, as compared to Rs.0.62 for Q1 FY21.

D-Mart follows **Everyday low cost - Everyday low price (EDLC-EDLP)** strategy which aims at procuring goods at competitive price, using operational and distribution efficiency and thereby delivering value for money to customers by selling at competitive prices.

Commenting on the performance of the company **Mr. Neville Noronha, CEO & Managing Director, Avenue Supermarts Limited**, said:

“Q1 FY 2021-22 saw a much stronger second wave of Covid-19 restrictions. We lost significantly more days or had higher restriction on number of hours of store operations compared to the same period last year.

DMart (Brick and Mortar) Business Overview

Revenues have grown by 31% over the corresponding quarter of last year. This is because the lockdown periods were at different times in different regions during the quarter. Some cities announced early lockdowns and continue to have stringent measures in place even now while some cities eased the restrictions within 3-4 weeks after their early lockdown. There were also cities which announced lockdowns much later and are now in the process of relaxing them. Despite lesser hours of operations this time, we had more customer footfalls than in the same period last year and this has translated into higher sales. One of the key reasons for this is that even though restrictions on operations were more severe, personal mobility was relatively less stringent than last time. Additionally, we also had 22 new stores that were opened post Q1 FY 2020-21.

Lockdown measures are now gradually reducing across multiple cities. Across these multiple periods of lockdowns we have come to realize that a store needs at least 45 days of unhindered operational time to get back to pre-Covid sales momentum.

We have not seen any significant impact on our supply chain during the quarter. Our inventory is also gradually moving towards normal levels. Construction activity has also commenced at all our sites.

DMart Ready

The DMart Ready business continued its gradual expansion across the MMR region, Ahmedabad, Pune, Bangalore and Hyderabad. Thus far the results on topline are very encouraging. The second wave has given further impetus to the business.

Conclusion

We continue to follow all safety protocols across our premises. At least 94% of all our eligible employees have taken their first dose of vaccination and more than 98% of our eligible storefront employees in at least 90% stores have taken their first dose of vaccination. Vaccine availability has significantly improved across the country except for some pockets. We will continue to monitor this closely and will continue to encourage all eligible employees to get fully vaccinated.

Making workplaces safe for our employees and shoppers is our number one priority. We are extremely grateful to our front line teams and their leaders. They demonstrate courage, humility and a deep sense of service. They define what DMart represents in the regions and communities where we operate.”

About Avenue Supermarts Limited: (www.dmartindia.com; BSE: 540376; NSE: DMART)

Avenue Supermarts Limited is a Mumbai-based company, which owns and operates D-Mart stores. D-Mart is a national supermarket chain that offers customers a range of home and personal products under one roof. The Company offers a wide range of products with a focus on Foods, Non-Foods (FMCG) and General Merchandise & Apparel product categories. The Company offers its products under various categories, such as bed and bath, dairy and frozen, fruits and vegetables, crockery, toys and games, kids apparel, ladies garments, apparel for men, home and personal care, daily essentials, grocery and staples.

The Company opened its first store in Mumbai, Maharashtra in 2002. As of June 30, 2021 the Company had 238 stores with Retail Business Area of 9.01 million sq. ft. across Maharashtra, Gujarat, Daman, Andhra Pradesh, Karnataka, Telangana, Tamil Nadu, Madhya Pradesh, Rajasthan, NCR, Chhattisgarh and Punjab.

For More Information, Please Contact:

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