

January 23, 2024

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Fort,

Mumbai - 400 001

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051

Company Code No.: 539807 Company Symbol: INFIBEAM

Dear Sir/Ma'am,

Sub: Outcome of Board Meeting

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we hereby inform that the Board of Directors at its Meeting held today i.e. January 23, 2024 has interalia:

1. Considered and approved the Unaudited (Standalone and Consolidated) Financial Results for the quarter and nine months ended on December 31, 2023 together with the Limited Review Report from the Statutory Auditors.

Pursuant to Regulation 33 of Listing Regulations, we enclose herewith the following:

- i. A copy of Unaudited (Standalone and Consolidated) Financial Results for the quarter and nine months ended on December 31, 2023.
- ii. Limited Review Report issued by the Statutory Auditors.
- iii. A copy of Press Release.
- 2. Considered and approved to acquire balance 49.50% stake from the existing Shareholder(s) of So Hum Bharat Digital Payments Private Limited ("So Hum"). Post acquisition, So Hum would become a Wholly Owned Subsidiary of the Company.

The details as required under Regulation 30 of the Listing Regulations read with SEBI Master Circular No. SEBI/HO/CFD/PoD2/CIR/P/2023/120 dated July 11, 2023 read with SEBI Circular No. SEBI/HO/CFD/CFD-1/P/CIR/2023/123 dated July 13, 2023 are enclosed herewith as **Annexure - A.**

The Board Meeting commenced at 11:00 a.m. and concluded at 12.15 p.m.

The aforesaid information is also available on the website of the Company at www.ia.ooo.

Request to kindly take the same on your records.

Thanking you,

Yours faithfully,

For Infibeam Avenues Limited

Shyamal Trivedi Sr. Vice President & Company Secretary

Encl.: As above

INFIBEAM AVENUES LIMITED

Regd. Office: 28th Floor, GIFT Two Building, Block No. 56, Road-5C, Zone-5, GIFT CITY, Gandhinagar,

Taluka & District - Gandhinagar - 382 355, CIN: L64203GJ2010PLC061366

Tel: +91 79 67772204 | Fax: +91 79 67772205 | Email: ir@ia.ooo | Website: www.ia.ooo



Annexure - A

As per Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find below disclosure regarding Acquisition:

Sr. No.	Details of Events need to be provided	Information of such Events				
1	Name of the target entity, details in brief such as size, turnover, etc.	So Hum Bharat Digital Payments Private Limited incorporated on May 02, 2020.				
		Paid up Share Capital: Rs. 1,00,00,000/- consisting of 10,00,000 Equity Shares of Rs. 10/- each.				
		Turnover: NIL as on March 31, 2023				
2	Whether the acquisition / investment would fall within related party transaction(s) and whether	Yes, it is a related party transaction for the Company and the same is on arm's length basis.				
	the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length"	However, the Promoters/ Promoter group/ group companies do not have any interest.				
3	Industry to which the entity being acquired/invested belongs	New Umbrella Entity for Digital Payments Industry				
4	Objects and effects of acquisition/investment (including but not limited to, disclosure of reasons for acquisition/investment of target entity, if its business is outside the main line of business of the listed entity)	So Hum has already applied for RBI's New Umbrella Entity license for retail payment systems that will enable us to expand the scope from our current offerings of payments and platforms by Setting-up, manage and operate new payment system in the retail space. Balance 49.50% is being acquired to obtain 100% control and also to grab opportunities to obtain NUE licence in different jurisdictions in So				
5	Brief details of any governmental or regulatory approvals required for the acquisition/investment	N.A.				
6	Indicative time period for completion of the acquisition/investment	Within 60 days				
7	Nature of consideration – whether cash consideration or share swap and details of the same	Cash Consideration				
8	Cost of acquisition/investment or the price at which the shares are acquired	Not exceeding Rs. 45.00 Lakhs				
9	Percentage of shareholding / control acquired and / or number of shares acquired	Balance 49.50% Stake. Post acquisition, So Hum would become a Wholly Owned Subsidiary of the Company.				
10	Brief background about the entity acquired/invested in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired/invested entity has presence and any other significant information (in brief)	Date of Incorporation: May 02, 2020 Country: India Line of Business Acquired: New Umbrella Entity for Digital Payments Industry Turnover: Financial Year Turnover (Rs. in Million) FY 2020-21 NIL FY 2021-22 NIL FY 2022-23 NIL				

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Independent Auditor's Review Report On standalone unaudited quarterly and year to date financial results of Infibeam Avenues Limited Pursuant to the Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors of Infibeam Avenues Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of Infibeam Avenues Limited ('the Company') for the quarter ended December 31, 2023 and year to date from April 1, 2023 to December 31, 2023 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Listing Regulations').
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of interim financial statement consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than as audit conducted in accordance with standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Shah & Taparia Chartered Accountants

ICAI Firm Registration No.: 109463W

Bhavitavya Shah

Partner

Membership Number: 190616 UDIN: 24190616BKCGKG2702 Reg. No. 109483W
203. Coche Point Side.
100, On. Ambadilar Road,
Opp. Shamt Brite Cheme.
Leibang, Parel.
Elimbail - 409012

Place: Gandhinagar Date: January 23, 2024

CIN: L64203GJ2010PLC061366

28th Floor, GIFT Two Building, Block No. 56, Road -5C, Zone-5, GIFT CITY, Gandhinagar - 382355 Statement of Standalone Unaudited Financial Results For The Quarter and Nine Months Ended December 31, 2023

(Rupees in million, except per share data and if otherwise stated)

		Quarter Ended			Nine Months ended		Year ended	
Sr. No.	Particulars	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
ΙΟ.		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Income from operations			,				
	Revenue from operations	8,602.6	7,399.1	3,657.8	22,974.6	11,790.3	17,872	
	Total income from operations	8,602.6	7,399.1	3,657.8	22,974.6	11,790.3	17,872	
2	Other income	58.0	24.7	78.2	105.1	462.8	638	
3	Total income (1+2)	8,660.6	7,423.8	3,736.0	23,079.7	12,253.1	18,511	
4	Expenses							
	Operating expenses	7,610.6	6,449.0	2,929.2	20,169.9	9,722.6	15,00	
	Employee benefits expenses	246.1	244.0	198.9	711.3	582.9	80	
	Finance costs	4.3	5.3	3.6	15.9	11.9	1	
	Depreciation and amortisation expenses	153.2	150.5	142.5	450.4	410.8	558	
	Other expenses	89.0	72.9	78.2	299.2	211.5	31	
	Total expenses	8,103.2	6,921.7	3,352.4	21,646.7	10,939.7	16,69	
5	Profit before exceptional item and tax (3-4)	557.4	502.1	383.6	1,433.0	1,313.4	1,81	
6	Exceptional items	- 1		-	-	-		
7	Profit before tax (5-6)	557.4	502.1	383.6	1,433.0	1,313.4	1,81	
8	Total tax expenses	142.5	146.5	99.3	384.8	330.0	46	
9	Profit after tax (7-8)	414.9	355.6	284.3	1,048.2	983.4	1,35	
	Other Comprehensive Income/ (Expenses) (net of tax)					,		
	Items that will not be reclassified to profit or loss					*		
	-Remeasurements of the defined benefit plans	-	-	-	-	-		
	-Net change in fair value of investments in equity instruments	11.7	1.1	4.1	19.0	(17.2)	, !	
	-Income tax relating to items that will not be reclassified to profit or loss	(1.3)	0.6	(0.5)	(2.2)	1.9		
0	Other comprehensive income, net of tax	10.4	1.7	3.6	16.8	(15.3)	5	
1	Total Comprehensive Income for the Period (after tax) (9+10)	425.3	357.3	287.9	1,065.0	968.1	1,40	
2	Paid-up equity share capital (Face Value of the share Re. 1/- each)	2,778.4	2,683.4	2,676.7	2,778.4	2,676.7	2,67	
3	Other equity	3	8			*	26,93	
4	Earnings per share *							
(mal)	(a) Basic	0.15	0.13	0.11	0.39	0.37	(
	(b) Diluted	0.15	0.13	0.10	0.38	0.36	C	

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See accompanying notes to the financial results



^{*} Not annualised

CIN: L64203GJ2010PLC061366

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Reporting of Standalone Unaudited Segment Wise Revenue, Results, Assets And Liabilities
Along with The Quarter and Nine Months Ended December 31, 2023

(Rupees in millions)

Sr.			Quarter Ended on		Nine Months	Ended on	Year ended on	
No.	Particulars	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
NO.		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	Segment Revenue					*		
1	(a) Payment Business	8,111.5	6,911.1	3,290.9	21,461.7	10,705.8	16,384.1	
-	(b) E-Commerce Platform Business	491.1	488.0	366.9	1,512.9	1,084.5	1,488.8	
	Total Revenue	8,602.6	7,399.1	3,657.8	22,974.6	11,790.3	17,872.9	
	Segment Results Profit/(Loss) before tax and interest from					1		
	each segment							
	(a) Payment Business	245.3	210.7	165.3	570.6	413.2	614.5	
	(b) E-Commerce Platform Business	298.2	290.8	171.6	898.0	543.8	785.4	
2	Total segment results	543.5	501.5	336.9	1,468.6	957.0	1,399.9	
	Less: i) Interest expense	4.3	. 5.3	3.6	15.9	11.9	19.2	
	Less: ii) Other un-allocable expenditure	36.4	13.1	20.8	113.2	68.3	117.2	
	Add: iii) Un-allocable income	54.6	19.0	71.1	93.5	436.7	551.5	
	Profit before tax	557.4	502.1	383.6	1,433.0	1,313.5	1,815.0	
	Segment Assets							
	(a) Payment Business	33,206.5	29,006.1	25,853.9	33,206.5	25,853.9	27,927.2	
3	(b) E-Commerce Platform Business	10,223.0	8,106.1	7,531.5	10,223.0	7,531.5	7,967.8	
	(c) Unallocable corporate assets	1,738.1	2,184.0	2,370.2	1,738.1	2,370.2	2,278.1	
	Total Segment Assets	45,167.6	39,296.2	35,755.6	45,167.6	35,755.6	38,173.1	
	Segment Liabilities							
	(a) Payment Business	11,537.6	7,490.1	5,421.3	11,537.6	5,421.3	7,260.1	
4	(b) E-Commerce Platform Business	1,638.6	1,480.9	1,117.9	1,638.6	1,117.9	1,191.8	
	(c) Unallocable corporate liabilities	140.7	146.1	117.3	140.7	117.3	127.1	
	Total Segment Liabilities	13,316.9	9,117.1	6,656.5	13,316.9	6,656.5	8,579.0	
	Capital Employed (Segment assets - Segment liabilities)						9	
5	(a) Payment Business	21,668.9	21,516.0	20,432.6	21,668.9	20,432.6	20,667.1	
,	(b) E-Commerce Platform Business	8,584.4	6,625.2	6,413.6	8,584.4	6,413.6	6,776.0	
	(c) Unallocable corporate assets less liabilities	1,597.4	2,037.9	2,252.9	1,597.4	2,252.9	2,151.0	
	Total capital employed	31,850.7	30,179.1	29,099.1	31,850.7	29,099.1	29,594.1	

Notes:

1. Business segments:

Based on the "management approach" as defined in Ind AS 108 - Operating Segments and evaluation by the Chief Operating Decision Maker, primary reportable segments of the Company consists of: (1) Payment Business and (2) E-commerce Platform Business

2. Segment assets and liabilities:

Segment information is prepared in conformity with the accounting policies adopted for preparing and presenting the standalone financial statements of the Company as a whole. Segment assets include all operating assets used by a segment and principally consists of operating cash, trade receivables and fixed assets, net of allowances and provisions which are reported as direct offsets in the balance sheet. While most such assets can be directly attributed to individual segments, the carrying amount of certain assets used jointly by two segments is allocated to the segments on a reasonable basis. Segment liabilities include all operating liabilities and consist principally of trade payables and accrued liabilities. Segment assets and liabilities do not include those relating to income taxes.

3. Segment expense:

203, Segment expense comprises the expense resulting from the operating activities of a segment that is directly attributable to the segment or that can be allocated on a reasonable basis to the segment and expense relating to transaction because it is not practically allocable to individual segments as the underlying services are used interchangeably. The Company therefore believes that it is not practicable to provide segment disclosures relating to such expenses are separately disclosed as 'unallocated' and directly charged against total income.

Note:

- 1 The above statement of unaudited standalone financial results for the quarter and nine months ended December 31, 2023 ('the Statement') of Infibeam Avenues Limited ('the Company') are reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at their meeting held on January 23, 2024. The report has been filed with the stock exchanges and is available on the Company's website at "www.ia.ooo".
- 2 In accordance with Ind AS-108 "Operating Segments" and evaluation by the Chief Operating Decision Maker, the Company operates in two business segments:
 - (1) Payment Business includes Payment Gateway business with CC Avenue business brand and payment infrastructure including CPGS towards banks, and Credit & Lending related business and
 - (2) E-Commerce Platform Business includes Software Framework & Infrastructure to enable E-Commerce for large enterprises and related services including domains & advertising.
- The Board of Directors at its meeting held on August 08, 2023, has approved a Composite Scheme of Arrangement between Infibeam Avenues Limited ("Infibeam" or "Company" or "Demerged Company" or "Transferor Company"), Odigma Consultancy Solutions Limited ("ODIGMA" or "Resulting Company") and Infibeam Projects Management Private Limited ("IPMPL" or "Transferee Company"), the Scheme of Arrangement inter alia provides for:
 - (a) the demerger, transfer and vesting of Global Top Level Domain ("GTLD") Undertaking from the Company to the Resulting Company on a going concern basis;
 - (b) transfer and vesting of the Project Management Undertaking of the Company, as a going concern on Slump Sale basis, to the Transferee Company.
 - The accounting impact of the same would be given in the books of accounts upon approval of the Scheme by the Regulatory Authorities on the Appointed Date.
- 4 During the quarter under review, the Company approved an allotment of 95 million Equity Shares upon Conversion of Fully Convertible Warrants to Vybe Ventures LLP.
- 5 The figures for comparative period have been regrouped/ reclassified, wherever necessary, to make them comparable.

For and on behalf of Board of Directors of Infibeam Avenues Limited

Vishal Mehta

Chairman & Managing Director

DIN: 03093563

Date: January 23, 2024 Place: Gandhinagar





203, Center Point Building, 100, Dr. Babasaheb Ambedkar Road, Opp. Bharatmata Theater, Lalbaug, Parel, Mumbai - 400012. Tel: - 022-42116800 Fax: 022 - 4022 0314

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Independent Auditor's Review Report On consolidated unaudited quarterly and year to date financial results of Infibeam Avenues Limited Pursuant to the Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Infibeam Avenues Limited

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Infibeam Avenues Limited ('the Holding Company'), its Subsidiaries (the Holding Company and its Subsidiaries together referred to as 'the Group') and its Associates for the quarter ended December 31, 2023 and year to date from April 1, 2023 to December 31, 2023 ('the Statement') attached herein, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ('the Listing Regulations').
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of interim financial statement consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than as audit conducted in accordance with standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.



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4. The Statement includes the results of the following entities;

Sr No	Name of Entities	Relationship
1	AI Fintech Inc	Subsidiary
2	Avenues Infinite Private Limited	Subsidiary
3	Avenues World FZ LLC	Subsidiary
4	Cardpay Technologies Private Limited	Subsidiary
5	Infibeam Avenues Australia Pty Limited	Subsidiary
6	Infibeam Avenues Saudi Arabia for Information Systems Technology.Co	Subsidiary
7	Infibeam Digital Entertainment Private Limited	Subsidiary
8 .	Infibeam Logistics Private Limited	Subsidiary
9	Infibeam Projects Management Private Limited	Subsidiary
10	Instant Global Paytech Private Limited	Subsidiary
11	Odigma Consultancy Solutions Limited	Subsidiary
12	So Hum Bharat Digital Payments Private Limited	Subsidiary
13	Uvik Technologies Private Limited	Subsidiary
14	Vavian International Limited	Subsidiary
15	Fable Fintech Private Limited (with effect from 25/09/2023)	Associate
16	Infibeam Global EMEA FZ-LLC	Associate
17	Vishko22 Products & Services Private Limited	Associate

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on consideration of the review report of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The accompanying Statement includes unaudited interim financial information / financial results and other unaudited financial information of:
- 14 subsidiaries, whose unaudited interim financial information / financial results include total revenue of Rs. 696.22 million and Rs. 1941.73 million, total net profit after tax of Rs. 108.27 million and total net profit after tax Rs. 309.61 million and total comprehensive income of Rs. 169.79 million and total comprehensive income Rs. 382.73 million for the quarter ended December 31, 2023 and the period ended on that date respectively, as considered in the Statement, which have been reviewed by their respective independent auditors.



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• 2 associates which reflects the group's shares of total comprehensive loss of Rs. 0.83 million and group's shares of total comprehensive income of Rs. 5.18 million for the quarter ended December 31, 2023 and period ended on that date respectively, as considered in the Statement whose interim unaudited financial information / financial results have been reviewed by their respective independent auditors.

The independent auditor's reports on unaudited interim financial information / financials results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associates is solely based on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

The consolidated interim financial results include interim financial information of 1 associate which has not been reviewed by their auditor, group's shares of total comprehensive loss is Rs 8.76 million and Rs. 9.45 million for the quarter ended December 31, 2023 and the period ended on that date respectively. According to the information and explanation given by the Management, this interim financial information is not material to the Group.

7. The interim financial statements of subsidiaries and associates which are located outside India have been prepared in accordance with accounting principles generally accepted in that country ("local GAAP") and have been reviewed by another auditor under generally accepted auditing standards applicable in that country. The Holding Company's management has converted the interim financial statements of these subsidiaries from the local GAAP to the Accounting Principles Generally Accepted in India. We have reviewed these conversion adjustments made by the Holding Company's Management. Our conclusion in so far as it relates to the amounts and disclosures of these subsidiaries is based on the report of the other auditor and the conversion adjustments carried out by the Management of the Holding Company and reviewed by us.

Our conclusion on the Statement is not modified in respect of the above matters.

For Shah & Taparia Chartered Accountants

ICAI Firm Registration No.: 109463W

Bhavitavya Shah

Partner

Membership Number: 190616 UDIN: 24190616BKCGKH7637

Place: Gandhinagar Date: January 23, 2024



CIN: L642036J2010PLC061366

28th Floor, GIFT Two Building, Block No. 56, Road -5C, Zone-5, GIFT CITY, Gandhinagar - 382355

Statement of Consolidated Unaudited Financial Results For The Quarter and Nine Months Ended December 31, 2023

(Rupees in million, except per share data and if otherwise stated)

	Quarter Ended			Nine Mont		Year ended
PARTICULARS	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Income from operations				l l		
Revenue from operations	9,119.6	7,899.3	4,147.0	24,442.4	13,096.7	19,623
Total income from operations	9,119.6	7,899.3	4,147.0	24,442.4	13,096.7	19,623
Other income	63.7	26.7	133.3	118.6	497.8	707
Total income (1+2)	9,183.3	7,926.0	4,280.3	24,561.0	13,594.5	20,330
Expenses	7.001.5	6,790.5	3,300.8	21,218.0	10,728.8	16,339
Operating expenses	7,991.5 329.2	328.6	. 266.6	960.4	785.3	1,078
Employee benefits expenses Finance costs	4.3	5.3	3.6	15.9	12.5	1,070
Depreciation and amortisation expenses	173.5	171.1	160.8	509.3	456.2	616
Other expenses	123.4	78.1	104.2	398.2	282.3	409
Total expenses	8,621.9	7,373.6	3,836.0	23,101.8	12,265.1	18,462
Profit before exceptional items / non-	561.4	552.4	444.3	1,459.2	1,329.4	1,867
controlling interest / share in net profit / (loss) of associates (3-4)						
Exceptional items		-	-			
Profit before non-controlling interest / share in net profit / (loss) of associates (5 - 6)	561.4	552.4	444.3	1,459.2	1,329.4	1,867
61,000	in -1	/a		6	10.7	2
Share in net profit/(loss) of associate	(9.6) 551.8	(0.8)	1.5 445.8	(4.3) 1,454.9	(21.5) 1,307.9	1,822
Profit before tax (7 + 8) Tax expenses	551.8	551.6	445.8	1,454.9	1,307.9	1,82
- for current year	143.7	147.0	91.8	387.6	329.1	44
- for previous year	0.1	147.0	0.2	0,1	0.5	1
Total tax expenses	143.8	147.0	92.0	387.7	329.6	455
Profit from operations after tax (9-10)	408.0	404.6	353.8	1,067.2	978.3	1,36
Other Comprehensive Income/(Expenses) (net of tax)					4	
Items that will not be reclassified to profit or loss	,	,			* , *	
-Remeasurements of the defined benefit plans	-		(4.0)	-,	- 1	(
-Net change in fair value of investments in equity instruments	73.2	6.2	(4.0)	92.2	(46.4)	(7
Income tax relating to items that will not be reclassified to profit or loss	(1.3)	0.6	(0.5)	(2.2)	1.9	
Other comprehensive income, net of tax	71.9	6.8	(4.5)	90.0	(44.5)	(7
Total Comprehensive income/ (expenses) for the period (11 + 12)	479.9	411.4	349.3	1,157.2	933.8	1,29
Profit for the period / year attributable to:		****	252.4	1.0047		4.00
Owners of the company	414.4	409.8	358.1	1,084.7	1,002.9	1,39
Non-controlling interest	(6.4)	(5.2)	(4.3)	(17.5)	(24.6)	(3
Other comprehensive income/ (loss)	74.0		(4.5)		44.5	
Owners of the Company	71.9	6.8	(4.5)	90.0	(44.5)	(7
Non-controlling interest	-			- 1		
Total Comprehensive Income/ (Expenses)						
Owners of the Company	486.3	416.6	353.6	1,174.7	958.4	1,32
Non-controlling interest	(6.4)	(5.2)	(4.3)	(17.5)	(24.6)	(3
Paid-up equity share capital (Face Value of the share Re. 1/- each)	2,778.4	2,683.4	2,676.7	2,778.4	2,676.7	2,67
Other equity						28,97
I a	T.	1	1			
Éarnings per share *	1					
(a) Basic	0.15	0.15	0.13	0.39	0.37	0
	0.15 0.15	0.15 0.15	0.13 0.13	0.39 0.39	0.37 0.36	0

* Not annualised See accompanying notes to the Financial Results





CIN: L64203GJ2010PLC061366

28th Floor, GIFT Two Building, Block No. 56, Road -5C, Zone-5, GIFT CITY, Gandhinagar - 382355 Reporting Of Consolidated Unaudited Segment Wise Revenue, Results, Assets And Liabilities Along With the Quarter and Nine Months ended on December 31, 2023

(Rupees in million)

	Particulars	Quarter Ended on			Nine Mon	Year ended on	
Sr. No.		December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Segment Revenue			- the second second			
	(a) Payment Business	8,582.1	7,384.2	3,729.6	22,833.3	11,856.3	17,932.3
1	(b) E-Commerce Platform Business	537.5	515.1	417.4	1,609.1	1,240.4	1,691.1
	Total Revenue	9,119.6	7,899.3	4,147.0	24,442.4	13,096.7	19,623.4
	Segment Results Profit/(Loss) before tax and interest from each segment						
	(a) Payment Business	242.6	251.4	186.0	611.2	410.2	615.7
2	(b) E-Commerce Platform Business	299.2	298.4	156.5	870.2	528.3	768.3
2	Total segment results	541.8	549.8	342.5	1,481.4	938.5	1,384.0
	Less: i) Interest expense	4.3	5.3	3.6	15.9	12.6	19.4
	Less: ii) Other un-allocable expenditure	36.4	13.1	20.8	113.3	68.3	117.2
	Add: iii) Un-allocable	60.3	21.0	126.3	107.0	471.8	620.4
	Profit before tax	561.4	552.4	444.4	1,459.2	1,329.4	1,867.8
	Segment Assets						
	(a) Payment Business	35,557.6	32,665.1	29,183.2	35,557.6	29,183.2	31,113.1
3	(b) E-Commerce Platform Business	11,656.5	7,725.9	. 7,259.1	11,656.5	7,259.1	7,649.0
	(c) Unallocable corporate assets	1,738.1	2,184.0	2,370.2	1,738.1	2,370.2	2,278.1
	Total Segment Assets	48,952.2	42,575.0	38,812.5	48,952.2	38,812.5	41,040.2
i i	Segment Liabilities						
	(a) Payment Business	13,017.9	8,526.8	6,285.0	13,017.9	6,285.0	7,952.6
4	(b) E-Commerce Platform Business	1,747.8	1,587.9	1,258.5	1,747.8	1,258.5	1,295.9
	(c) Unallocable corporate liabilities	140.7	146.1	. , 117.3	140.7	117.3	127.1
	Total Segment Liabilities	14,906.4	10,260.8	7,660.8	14,906.4	7,660.8	9,375.6
	Capital Employed (Segment assets - Segment liabilities)						
	(a) Payment Business	22,539.7	24,138.3	22,898.2	22,539.7	22,898.2	23,160.5
5	(b) E-Commerce Platform Business	9,908.7	6,138.0	6,000.6	9,908.7	6,000.6	6,353.1
	(c) Unallocable corporate assets-less liabilities	1,597.4	2,037.9	2,252.9	1,597.4	2,252.9	2,151.0
	Total capital employed	34,045.8	32,314.2	31,151.7	34,045.8	31,151.7	31,664.6

Notes: 1. Business segments:

Based on the "management approach" as defined in Ind AS 108 - Operating Segments and evaluation by the Chief Operating Decision Maker, primary reportable segments of the Group consists of: (1) Payment Business and (2) E-Commerce Platform Business

2. Segment assets and liabilities:

Segment information is prepared in conformity with the accounting policies adopted-for preparing and presenting the consolidated financial statements of the Group as a whole. Segment assets include all operating assets used by a segment and principally consists of operating cash, trade receivables and fixed assets, net of allowances and provisions which are reported as direct offsets in the balance sheet. While most such assets can be directly attributed to individual segments, the carrying amount of certain assets used jointly by two segments is allocated to the segments on a reasonable basis. Segment liabilities include all operating liabilities and consist principally of trade payables and accrued liabilities. Segment assets and liabilities do not include those relating to income taxes.

Segment expense comprises the expense resulting from the operating activities of a segment that is directly attributable to the segment or that can be allocated on a reasonable basis to the segment and expense relating to transactions with other segments. Certain expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Group therefore believes that it is not practicable to provide segment disclosures relating to such expenses, and accordingly such expenses are separately disclosed as 'unallocated' and directly charged against total income.

4. Certain assets and liabilities which are common to both the segments for which basis of allocation cannot be consistently identified are included under un-allocable assets





Note:

- 1 The above statement of unaudited consolidated financial results for the quarter and nine months ended December 31, 2023 ('the Statement') of Infibeam Avenues Limited ('the Company') and its subsidiaries and associate ('the Group') are reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at their meeting held on January 23, 2024. The report has been filed with the stock exchanges and is available on the Company's website at "www.ia.ooo".
- 2 In accordance with Ind AS-108 "Operating Segments" and evaluation by the Chief Operating Decision Maker, the Group operates in two business segments:
 - (1) Payment Business includes Payment Gateway business with CC Avenue business brand and payment infrastructure including CPGS towards banks, and Credit & Lending related business and
 - (2) E-Commerce Platform Business includes Software Framework & Infrastructure to enable E-Commerce for large enterprises and related services including domains & advertising.
- 3 The Board of Directors of the Company at its meeting held on August 08, 2023, has approved a Composite Scheme of Arrangement between Infibeam Avenues Limited ("Infibeam" or "Company" or "Demerged Company" or "Transferor Company"), Odigma Consultancy Solutions Limited ("ODIGMA" or "Resulting Company") and Infibeam Projects Management Private Limited ("IPMPL" or "Transferee Company"), the Scheme of Arrangement inter alia provides for:
 - (a) the demerger, transfer and vesting of Global Top Level Domain ("GTLD") Undertaking from the Company to the Resulting Company on a going concern basis;
 - (b) transfer and vesting of the Project Management Undertaking of the Company, as a going concern on Slump Sale basis, to the Transferee Company.

The accounting impact of the same would be given in the books of accounts upon approval of the Scheme by the Regulatory Authorities on the Appointed Date.

4 During the quarter under review, the Company approved an allotment of 95 million Equity Shares upon Conversion of Fully Convertible Warrants to Vybe Ventures LLP.

Venu

5 The figures for comparative period have been regrouped/ reclassified, wherever necessary, to make them comparable.

For and on behalf of Board of Directors of Infibeam Avenues Limited

> Vishal Mehta Chairman & Managing Director

> > DIN: 03093563

Date: January 23, 2024 Place: Gandhinagar





Media Release

Infibeam Avenues Ltd. Announces Financial Results for Q3 FY24

Highest ever quarterly Gross Revenue of INR 9,120 million in 3Q FY24, up by 120% YoY Payments business incrementally added over INR 1 billion Gross Revenue in a single quarter.

Highest ever quarterly EBITDA ³ of INR 690 million, up by 45% YoY.

Highest ever PAT ³ at INR 421 million, up 64% YoY.

owned subsidiary of Infibeam Avenues Ltd.

Company Board approved 49.50% equity acquisition in So Hum Bharat; post-acquisition, it would become wholly

Gandhinagar, January 23, 2024 – India's first listed software platforms and payments infrastructure company, Infibeam Avenues Limited ("Infibeam" or "The Company" or "IAL"), (BSE: 539807; NSE: INFIBEAM), has today announced its financial results for the second quarter ending December 31, 2023.

Consolidated Financial Highlights (INR million)

Particulars	Q3 FY24	Q3 FY23	<i>Y-o-Y</i>	9m FY24	9m FY23	YoY
TPV ¹	1,810,197	1,035,916	75%	47,78,027	29,69,478	61%
Gross Revenue	9,120	4,147	120%	24,442	13,097	87%
Net Revenue ²	1,128	846	33%	3,224	2,368	36%
EBITDA ³	690	475	45%	1,926	1,300	48%
EBITDA margin ^{3 4}	61.2%	56,2%	-	59.7%	54.9%	-
Profit After Tax (PAT) ³	421	257	64%	1,121	615	82%
PAT margin ^{3 4}	37.3%	30.4%	-	34.8%	26.0%	-

¹ Includes i) Payments TPV [CCAvenue India and International + BillAvenue + Go Payments] + ii) GeM platform TPV.

Consolidated Financial Performance Review:

Infibeam Avenues Ltd has reported robust consolidated gross revenue of INR 9,120 million, accompanied by a Profit After Tax (PAT) of INR 421 million in the third quarter of FY24. The Q3 FY24 gross revenue witnessed a remarkable increase of 120%, and Q3 PAT saw a substantial growth of 64% compared to the corresponding quarter of the previous financial year. The EBITDA also exhibited noteworthy growth of 45% Year-over-Year (YoY) to INR 690 million.

The company's robust performance in PAT further underscores its strong operational capabilities. This notable third-quarter growth is attributed to the festive season and the increasing adoption of CCAvenue payment solution by the merchants. The third quarter, being a festive period, witnessed a surge in financial transactions. The increased transactions (TPV) were predominantly driven by growth in the hospitality, travel, telecom, airline travel, and hotel sectors. The TPV rose by 75% YoY, reaching INR 1,810 billion, with payment TPV increasing by 32% to INR 709 billion and platform TPV by 134% to INR 981 billion, during the third quarter.

In Q3 FY23-24, the company's India payment net take rates remained stable at 8.5 basis points, same as the previous quarter, but higher compared to the same quarter of last year. Company's India payments business thus continues to grow without compromising on profitability. A constant rise in the number of merchants has been a key contributor to Q3 growth, with approx. 228,000 merchants added during the quarter, averaging approx. 2,500 daily. The company attributes this growth to the growing relationship with the bank partners, and the impact of the RBI licensing regime, setting high standards for fintech players and creating significant entry barriers for new players.

² Net Revenue = Gross Revenue - Direct Operating Expenses (predominantly payment processing revenue collected on behalf of ecosystem partners)

³ Excluding the notional impact arising from mark-to-market gain / (loss) from investment in listed security [this has no impact on cash flows]

⁴ as percentage of Net Revenue



Comments:

Chairman & Managing Director, Mr Vishal Mehta:

"Over the past several years, we have been forward investing in new technologies and have successfully continued our upward growth trajectory. Whether it is in the case of our payment business vertical or platform business vertical, we have been tireless in our efforts to innovate and grow. Now, we have added Artificial Intelligence (AI) as a horizontal business vertical supporting Platforms and Payments. This is a significant milestone for us, and we believe that it will completely change the way businesses are done by us. With the confidence in this new addition propelling us, we aspire to reach new heights, sustaining our upward growth trajectory.

Our third quarter (Q3) has witnessed strong growth, and we expect the same for the coming quarters. However, taking a long-term view after adding AI as our new major business growth driver, we expect to scale our revenue and profits. We are excited about the future and look forward to continuing to innovate and grow."

Joint Managing Director, Mr Vishwas Patel:

"Infibeam Avenues Ltd has witnessed overwhelming growth in Q3, on the back of growth in platform and payment businesses. We expect to see more action in the coming years in the payment space, as our innovative payment technology - CCAvenue TapPay - is increasingly gaining its foothold in the domestic market. CCAvenue TapPay, which is a digital PoS, has been at the forefront of transforming the way merchants collect money from their customers.

We have evolved with new strategies to scale up the CCAvenue TapPay through tie-ups with third-party vendors, and in this Q3 we are already tasted the success of this strategy. We expect this strategy to pay handsome dividends in the form of extraordinary business growth in the payment space in the coming quarters and years to come. We are confident that our innovative payment technology will continue to drive our growth and help us achieve our long-term goals."

Board Resolution:

The board of Directors of Infibeam Avenues Ltd has approved to acquire 49.50% equity from the existing shareholder of So Hum Bharat Digital Payments Private Limited which has applied for RBI's New Umbrella Entity license for retail payment systems with consortium partners. Post-acquisition, So Hum would become the Wholly Owned Subsidiary of Infibeam Avenues Ltd.

Expect to achieve FY23-24's Financial Guidelines:

The company maintains its Financial Guidance for FY24 of, INR 30,000-33,000 million of Gross Revenue, INR 4100-4150 million of Net Revenue, INR 2300-2350 million in EBITDA and INR 1,300-1,500 million of Profit after Tax.

Growth factors:

'Revenge tourism,' initially identified as a post-Covid trend, has now solidified into a new normal, significantly contributing to the continuous rise in spending within the travel and hospitality sector, thereby benefiting Infibeam Avenues Ltd. The tourism-related expenditures have played a pivotal role in driving transaction growth (TPV), and this trend is anticipated to persist for years to come.

Noteworthy contributions to the company's growth have also stemmed from sectors such as retail, grocery, education, and utilities. The Reserve Bank of India's (RBI) licensing regime for bill payment businesses implemented last year has streamlined the industry by eliminating unlicensed players and reducing discount-related challenges. This has enabled the company's digital utility bill collection brand, BillAvenue, to experience substantial growth. Post-pandemic, the cash payment for utility bills continued to remain low and thus the online digital bill payments have demonstrated a consistent upward trajectory.

The CCAvenue TapPay, the contactless payment solution, is progressing towards wider reach as we witness surge in adoption of CCAvenue TapPay in domestic markets, with more and more merchants using the technology through online and offline channels.



In the offline version, the company enrolls merchants through third party white labeling, including banks and other fintech players, who, in turn, introduce their own clients to CCAvenue TapPay under their own brand names. An exclusive arrangement, where Chalo app has integrated CCAvenue TapPay technology for payment collection in Mumbai's public transportation service -BEST, benefiting an estimated 2.5 million daily passengers

The platform business has also significantly contributed to the overall TPV growth. Additionally, the company's strategic decision to introduce QR code payment acceptance in the UAE has also resulted in TPV growth for the company's international business. The expansion of international business in the MENA region, coupled with the introduction of CCAvenue TapPay for front-end merchants, will allow company to scale faster in UAE followed by Saudi and other markets of the MENA region.

The company's increasing presence in the MENA region, and partnerships with major banks utilizing CCAvenue payment infrastructure, has facilitated the introduction of QR code facility in UAE market. Recently, CCAvenue.ae, payment gateway has enabled its merchants in UAE with QR code scanning for payment acceptance and it has gained traction in the UAE market, contributing to the company's increasing international TPV.

Future high growth under progress:

Building on its earlier commitment to Artificial Intelligence (AI), the company has made significant strides in Q3 to establish an AI-Hub at GIFT City, Gandhinagar, naming it as 'Phronetic.AI,' and strategically acquiring a building in Ahmedabad to extend this hub.

To steer AI venture, the company has appointed a CEO, Mr. Rajesh Kumar, ex-Meesho Director of Machine Learning. The company has also inked an INR 20,000 million MoU with the Gujarat Government at the Vibrant Gujarat Global Summit held in early January 2024.

To enable future high growth, the company, which processed transaction worth US\$54 billion in FY23, expects to witness an increase in its payment processing business through its entry into capital market software tech space as it made strategic investment in Pirimid Fintech. Currently, the company is actively engaged in developing innovative AI products and services and expects to position itself as a key player in the dynamic AI landscape. The company aspires to touch USD 1 Billion revenue (approximately INR 83 billion) company by the end of March 2026.

Other key updates:

- > Company forays into capital market software tech space, by acquiring 49% in Pirimid Fintech. Infibeam Avenues Ltd to invest INR 250 million to acquire a substantial stake.
- Infibeam Avenues' subsidiary has planned GIFT City AI-Hub expansion by acquiring building in Ahmedabad.
- > Infibeam Avenues Ltd christened its AI-Hub based at GIFT City, Gandhinagar, as 'Phronetic.AI'.
- > Company appointed Mr Rajesh Kumar SA, ex-Meesho Director of Machine Learning, as the CEO of its AI business vertical- Phronetic.AI.
- > Company inked INR 20,000 million MoU with the Gujarat Government at the Vibrant Gujarat Global Summit held in January 2024.
- Infibeam Avenues Ltd was bestowed with the honour of Fortune India 'The Next 500 Award', acknowledging its status as one of India's top emerging companies in the IT and Fintech sector.



About Infibeam Avenues Limited:

Infibeam Avenues Ltd. is one of the leading global financial technology (fintech) company offering comprehensive digital payment solutions and enterprise software platforms to businesses and governments across industry verticals. The company's payment infrastructure solution includes acquiring and issuing solutions and offering infrastructure for banks. The core Payment Gateway (PG) business provides over 200 plus payment options to the merchants allowing them to accept payments through website and mobile devices in 27 international currencies. Infibeam Avenues' enterprise software platform hosts India's largest online marketplace for government procurement. The company processed transaction worth INR 4.5 trillion (US\$ 54 billion) in FY23. Company currently has over 10 million plus clients across digital payments and enterprise software platforms. The company's vast clientele includes merchants, enterprises, corporations, governments, and financial institutions in both domestic (India) as well as international markets. Infibeam Avenues' international operations are based in the United Arab Emirates, Kingdom of Saudi Arabia, Australia, and the United States of America. We also have business presence in Oman working with three of the largest banks in the country.

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For more information on the company, please go to, www.ia.ooo and www.ccavenue.com